

Ashland Tidings

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Ashland, Ore., Monday, July 19, 1915

WOMEN AS COMMERCIAL TRAVELERS.

The last number of the New York Nation prints a letter from London in which it is noted how women are spreading out into new fields of employment. Particular mention is made of their success as traveling salesmen, where they are acquiring a reputation for tact, keenness and economy.

The killing off of Europe's best young men will open wide to women many fields formerly closed. Social changes like this will be felt in this country. If many European women go on the road as commercial travelers it will encourage more American women to do the same. It is perhaps remarkable that women have not invaded this field more generally.

The selling of goods in retail stores has been largely in the hands of women for many years. In the larger cities they hold many lucrative positions. They may often know more about a business than the owners thereof. Women are great bargainers, and they will fight for what they deem a principle, where men would have a feeling that they lowered their dignity by haggling.

Probably the reason why more women have not gone on the road is that in past years the profession of commercial travelers was somewhat looked down upon. The "drummers" were supposed to be a bunch of sports who spent much time in convivial life. In modern competition it has become very responsible work. A firm takes quite a gamble when it hands over a good territory to a new man. The expenses of his trip and the possibility of losing trade are a large stake, and few moral hazards are taken.

Women as commercial travelers may be a novelty in England, and they are still the exception in this country, but an increasing number of them have been attaining success in this field in the United States for some years back.

HAVE A HEART.

Out of the thoughtless prank of some young lads who threw stones at the Liberty Bell near Walla Walla, even as you and I might have heaved a stone "just to hear it ring," when we were kids, sensation-seeking newspapers are making an act of vandalism which will no doubt be hailed as such all over the country. Even the usually conservative Portland Oregonian lets loose with the following symptoms of approaching senility in its editorial staff:

"The train officers comfort themselves and us by describing that stone-throwing affair near Walla Walla as a 'prank' of small boys. The young chaps would not have thrown stones at the Liberty Bell if their elders had not set them on. We might as well admit to ourselves that there is a good deal of disloyalty in the United States. Some of it is loud, some quiet. The latter is the more dangerous."

Boys will be boys, and we would suggest that the august editor who wrote the above spend an evening with a "gang" of boys, so that he may better realize the difference between thoughtless outbursts of prankishness and "disloyalty in the United States."

The ball player who takes \$10 in cash is a low-down professional player, while the one who takes \$10 worth of board is a high-class gentleman amateur.

There seems to be a general opinion that President Wilson should hand Germany some hot ones, and yet should run no chance of involving the country in war.

THE BOY CAMPS.

Enormous numbers of boys are spending parts or the whole of their summer vacations now at boy camps. Not merely are large camps run by clubs and Young Men's Christian Associations, but many teachers, Sunday school workers and others take small groups of boys off to tent life. There is something barbaric in the heart of the boy to which this life keenly appeals. In many cases it is the desire to get away from his "women bosses." Having to dress up to go to school and church is not merely an arduous burden, but it seems to him so wholly unnecessary and futile.

The normal boy is an Indian at heart. He revels in the free life where he can wear khaki or swimming clothes all day. Boys become manly and acquire initiative in this life. At home all their wants are too much looked out for by indulgent parents, who answer the boy's call as if he were a little king. Out in the camp he learns to shift for himself and take his part with other boys.

THE PROFESSION OF HOUSEWIFE.

There seems to be a revival of interest in home economics. Many women's clubs are arranging courses for next fall with lecturers on the subject of home efficiency.

The great majority of women are hard working people, who may not have studied household efficiency scientifically. But they have put an enormous amount of toilsome labor into the practice of the art.

To some others, household cares have been a tedious and homesome task to be shifted over to servants as much as possible.

The efficient and economical running of a home is a business problem that should be no less interesting than the details of running a newspaper, a store, or a factory. Educational institutions, clubs and other agencies have given too much attention to the world of books and art, too little to this fundamental business problem affecting every family's welfare. The women's clubs are evidently seeing it.

OUR CHAUTAUQUA.

Garfield (Wash.) Enterprise: Ashland, Ore., has a Chautauqua park in the center of the town and a beehive auditorium on a natural slope of land built after the plan of the Mormon Tabernacle at Salt Lake City. It is said that the Chautauqua programs during twenty-two years have cost some \$50,000, the list of speakers being particularly notable. The man behind this independent Chautauqua, G. F. Billings, says that the money and effort expended have done far more than similar expenditures for paving or business structures. "In making a high-minded community, in uniting people, in refining them, in making young men and women of the highest type, and in bringing all the world to Ashland."

A gentleman from San Diego writes: "Please send me a copy of your paper. I want to size up the business of your town from the advertisements with a view to transferring my interests there." He will have a hard time sizing up the business of Ashland by advertisements in the newspapers of the city. There are only half a dozen consistent mercantile advertisers in town. And if people size up the opening for business by the newspaper advertisements there will be more merchants in Ashland than the town will hold.

From the Ashland newspaper advertisements the average wideawake merchant would conclude the mercantile business was not well represented here. Looking over the ads, we find there are no ice cream parlors in town; there is but one blacksmith shop; there are no grocery stores; there are but two garages; there are no cigar stores or factories; there are no bakeries; there are no sulphur baths; there are but two jewelry stores; there are but two banks; and very few merchants. Of course, this information comes to us only by looking over the advertising columns of the Tidings and Record. We are here and know the town is well supplied with all of them, but how about the man away from here who attempts to size up the town, as this inquirer is doing, by the advertisements?

The dancing craze this summer is called worse than ever. The great number of dancing teachers called for must cut down the supply of help available to harvest the wheat and corn crops.

Railroad travel is pretty tedious this hot weather, but after the tourist works around in a comfortable position with his head on the floor and his feet on the top of the seat, he will feel all right.

The Home Circle

Thoughts from the Editorial Pen

"O, think of the home over there" is the sweet refrain of a popular hymn. We don't want to throw any cold water on the honest efforts of this pious poet, but we do wish he had directed his energies to the improvement of the home down here. When a man or woman thinks of the "home over there" so much that the home below the clouds gets but little attention, we think that kind of piety is not practical. Think of the home that you occupy, and try to make it better, happier and purer. The home over there is in better hands, and won't need your exclusive attention until you get there.

Blighting Words.

If the merely idle word is one day to be accounted for and judged, what of the untrue, impure, the profane, the malignant and cruel words with which this earthly air is continually charged? Only a movement of the lips, a moment's stirring of the air, and all is silent, as though the word had never been spoken; yet a fellow-creature's happiness has been blighted; a heavy burden has been made still heavier to bear; a heart has been robbed of its guilelessness and trust; the seed has been sown of a career that ends in ruin and death. Those words are not dead. Though they seem to be buried in everlasting oblivion, yet, when the judgment throne is set and earth's myriads are gathered together to be by their words justified or by their words condemned, they will return with solemn reverberating echo out of the darkness of the past, and fall with dismay and shame on the ears of those who spoke them. And those words—faithful, pure, benign—passing to and fro among men like white-winged angels, carrying messages of love and hope and healing from heaven; words almost divine in their ennobling influence, helping us ever onward and upward along life's journey—those, too, will awake from their sacred slumber, and amid the grateful murmur of the multitudes whom they have gladdened, comforted and saved, their blessed sound will be heard on earth once more.

Keep watch of your words, my darlings.

For words are wonderful things; They are sweet, like bees' fresh honey.

Like bees, they have terrible stings. They can bless, like the warm, glad sunshine.

And brighten a lonely life; They can cut, in the bitter contest, Like an open, two-edged knife.

In nearly every case boys who bring sorrow and disgrace upon their parents are those who are allowed to run on the street at night. With the shades of night around to a boy comes the opportunity for bad associations that do not tempt them in the broad light of day. Evil doesn't stalk abroad at noonday, and hence a boy is not apt to come in contact with it with the sun at meridian. Keep your boys off the streets at night, or rather safely sheltered in the home nest, where evil influences never enter to lead them astray.

Never cast aside your friends if by any possibility you can retain them. We are the weakest of spendthrifts if we let one friend drop off through inattention, or let one push away another, or if we hold aloof from one for petty jealousy, or heedless slights or roughness. Would you throw away a diamond because it pricked you? One good friend is not weighed against the jewels of the earth. If there is coolness or unkindness between us, let us come face to face and have it out. Quick, before the love grows cold. Life is too short to quarrel in, or carry evil or unkind thoughts of friends. It is easy to lose a friend, but a new one will not come for the calling, nor make up for the old one when he comes.

Many children hear from their parents nothing but words of censure

and reproof day after day. They would smile with intense joy if told at night how kind and helpful they had been and what comforts they had been to their parents. They would go to sleep and dream of angels and bright and happy things. Ah! how little it takes to make hearts happy, and how little also to make them miserable.

Young man, don't forget that your commercial standing is marred by your association with bad men. Don't let anybody fool you with the suggestion that you can lift someascal into decency by making him your yoke fellow. You can't lie down with a dog and get up without having fleas. You had better listen to the advice of men and women whom you know to be your friends.

Your best blessings are not recognized by you till they have vanished; your common privileges have little value to you till you are deprived of them. Your home inspires no special gratitude till you are cast homeless upon the world. Your friends, the companions of your life, the dear sharers of your every day experience—how little do you prize the tenderness of their love or the beauty of their character, until the quiet, unceasing ministry of goodness has ceased forever.

FOREST SERVICE DONATES TIMBER FOR ALASKA R. R.

The district forester at Portland has issued to the Alaska engineering commission a free use permit for over 85,000,000 feet of timber, to be used in the construction of the proposed government railroad between tide-water and the Matanuska coal field. The act of March 4, 1914, authorized the Forest Service to permit the navy department and the Alaska engineering commission to take from the national forest, free of charge, earth, stone and timber for use in government works. In accordance with this provision, the Forest Service is setting aside bodies of timber in the Chugach national forest convenient to the line of the proposed railroad, in order that the building of the railroad may be furthered in this way by getting the timber, piling, etc., free of charge, at convenient points.

The permit issued by the district forester allows the cutting, by the commission's contractors, on eight areas, most of them on Turnagain Arm and in the vicinity of Cook's Inlet, the total stand upon which aggregates 85,000,000 feet. This timber will be cut in accordance with the practice in force on the national forests to secure the most intensive utilization and to provide for the perpetuation of the forest cover.

The act of congress provides that the secretary of agriculture shall report annually the amount of timber which has been so disposed of free by the forest service to the other bureaus in order that congress may know what use is being made of the national forests by other departments as well as by individuals under paid permits.

When a boy in full sincerity of heart asks his mother, "What shall I do next?" it seems strange that she will dodge the issue by making such an irrelevant suggestion as that he should weed the garden.

Phone job orders to the Tidings.

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What is a Placer?

A placer is an unconsolidated deposit accumulated by mechanical processes, carrying one or more minerals in commercial quantities. All placers are secondary deposits—that is, the material of which they are composed was originally derived by erosion of bedrock. Although it is undoubtedly true that under certain conditions nuggets of placer gold have been enlarged through chemical precipitation, yet this action is a negligible quantity in placers. Placers may be derived solely by rock weathering without water sorting, but more commonly are the result of water transportation, sorting and deposition. Many of the richest placers are those formed by the erosion of older placers and the reconcentration of their gold.

Johnson the jeweler for fine watch work. 97-1f

IS ASHLAND SATISFIED?

The Evidence is Convincing—The Testimony Open to Investigation.

Before a statement can be accepted here it must be supported by local testimony—by the evidence of someone residing in Ashland. Statements from unknown people in remote places may be true, but we cannot prove them. Here is a statement by an Ashland resident:

Allen Davis, 137 First street, Ashland, says: "A bad attack of kidney and bladder trouble came on me. It was so sudden and hard that I thought I was done for. My back ached and when I tried to pass the kidney secretions I had such terrible pains that I could hardly stand them. The flow of the kidney secretions was scanty. After suffering a number of days I got two boxes of Doan's Kidney Pills, as I had seen them advertised for such cases. They proved a Godsend and restored me to good health."

Price 50c. at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Davis had. Foster-Milburn Co., Props., Buffalo, N. Y.

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when we see the way some horses are shod. The horses don't laugh, however. Neither would we if we wore such ill fitting, uncomfortable shoes. Bring or send your horse here to be shod in our way. Then the horse will feel like laughing and working more willingly too.

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