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New Salesman—Straddy what? Gosh, mister! Don't you know a fiddle when you see one?

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Mention paper Portland, Oregon



A great deal of harm is done by self-drugging for the relief of various real or imaginary ills.

There is nothing easier. The only objection to the plan is that what is good for the cough may be bad for the cough.

So it is with a headache. Almost any pain in the head not due to actual brain disease may be moderated, if not relieved temporarily, by some form of "headache powder"; but a frequent recourse to this means of cure may fatally weaken the heart. When this stops beating the headaches cease to trouble, but the patient is not in condition to know or care.

Every man, of course, believes himself a doctor, and often thinks he is better able to attack a cough or a case of rheumatism or a headache, whether it be his own or another's, than those who make the cure of disease a special study. All he has to do is to make up his mind what the trouble is—and any one can tell a cough when he has it—and then to take something that is "good for a cough."

Less serious, but not much so, is the abuse of tonics. A true tonic is anything that promotes the nutrition of the body. This may be done by increasing the appetite and improving digestion, which is the function of the bitter tonics; or by improving the condition of the blood by adding to it the iron it has lost; or by supplying the system with some needed substance, such as fat in cod liver oil; or finally by stimulating the tissues to increased absorption, an action which is ascribed to arsenic, mercury and others of the mineral tonics.

But these are not the "tonics" to which people are apt to resort when they run down. They take to stimulants, alcohol usually, and think they are getting strong because they feel better after each dose. The alcohol in the "tonic" is often disguised, and the user, perhaps a conscientious teetotaler, would be shocked to learn that what he was taking to give him strength had more alcohol in it than has the strongest whisky. If the system is seriously run down, a physician should be consulted, who will be able to give what is needed, whether iron, or bark, or gentian, or cod liver oil, to correct the underlying condition that causes the debility.—Youth's Companion.

The Bird in Hand.
Instead of getting angry, Clarkson was rather amused at the actions of his pet waiter. For two years he had dined at the same restaurant almost daily and August knew his every wish and had always been liberally tipped. That day, however, Clarkson was shamefully neglected. He had to ask for butter, his napkin was damp and soggy, the particular sauce he liked so well was not on the table, and, in fact, August was the antithesis of a devoted servant. All his attentions seemed concentrated upon a man at an adjoining table. August hovered around him like a bee around a flower, anticipating every wish and bringing him sundry little extras.

The customers was evidently a stranger. Clarkson could not recall having seen him before, and from his long patronage of the place he had come to know all the regular customers by their faces at least. His curiosity got the better of him and as he was leaving, after bestowing the customary tip, he asked:

"Why is it, August, that you have been so attentive to that man and so neglectful of me? Is he in the habit of giving extra large tips?"
"Oh, no, m'sieu," said August. "He is a stranger. He has never been here before." Then he added, apologetically, "And I am sure of you, m'sieu."

The Other Side.
"Don't you get homesick for those beautiful old Colonial mansions in the South?" they asked the Kentuckian on the night that the thermometer froze.
"Not this weather," she answered. "I haven't forgotten yet how the wind used to blow through the cracks of the windows and doors of those beautiful old Colonial mansions, and how we used to sit in rooms about the size of ballrooms, huddled around a two-by-four grate, our faces scorching and the bitter blasts blowing through our back hair."
"Oh, no; in such weather as this the steam heated luxury of the Chicago flat for me," she decided.—Chicago Inter Ocean.

We do not like to have any child coaxed to speak a piece for us or to give us a kiss.

Blood Humors

Commonly cause pimples, boils, eczema or salt rheum, or some other form of eruption; but sometimes they exist in the system, indicated by feelings of weakness, languor, loss of appetite, or general debility, without causing any breaking out.

Hood's Sarsaparilla expels them, renovates, strengthens and tones the whole system. This is the testimony of thousands annually. Accept no substitute, but insist on having

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Ferry's great Seed Book is now ready for distribution. This is the book that every farmer wants and waits for. It makes no difference what other catalogues are received, farmers are not satisfied until they get Ferry's, because it contains better and fuller information.

Ferry's Seed Annual, in fact, is really more than a catalogue. It differs from the usual seed catalogue inasmuch as it really helps each farmer or gardener to choose intelligently the varieties best suited to his particular needs. The wise selection of varieties results in bigger, better paying crops. The experience gained in fifty years of successful seed growing is thus at your command.

For freshness, purity and reliability Ferry's Seeds are in a class by themselves. They are known all over the land, and farmers everywhere have confidence in the name of Ferry, and know for a certainty that their seeds can be relied upon. They know that every package has behind it the reputation of a house whose business standards are the highest in the trade.

Just drop a postal to D. M. Ferry & Co., Detroit, Mich., and they will send you a copy of their 1907 Seed Annual. It's absolutely free.

Deafness Cannot Be Cured
by local applications as they cannot reach the diseased portion of the ear. There is only one way to cure deafness, and that is by constitutional remedies. Deafness is caused by an inflamed condition of the mucous lining of the Eustachian Tube. When this tube is inflamed you have a rumbling sound or imperfect hearing, and when it is entirely closed, deafness is the result, and unless the inflammation can be taken out and this tube restored to its normal condition, hearing will be destroyed forever; nine cases out of ten are caused by Catarrh, which is nothing but an inflamed condition of the mucous surfaces.

We will give One Hundred Dollars for any case of Deafness (caused by catarrh) that cannot be cured by Hall's Catarrh Cure. Send for circulars, free.

F. J. CHENEY & CO., Toledo, O.
Sold by Druggists, 75c.
Hall's Family Pills are the best.

Had Not Observed It.
"It's such hard work to talk through this telephone!" exclaimed Mrs. Highmus.

"I hadn't noticed that," said Mr. Highmus, who had been listening patiently for five minutes at the other end of the wire. "It may be a little hard to hear through, my dear, but it doesn't seem to have interfered with the flow of your conversation."

Of Interest to Women.
Every woman naturally should be healthy and strong, but a great many women, unfortunately, are not, owing to the unnatural condition of the lives we lead. Headache, backache and a general tired condition are prevalent amongst the women of today; and to relieve these conditions women rush to the druggists for a bottle of some preparation supposed to be particularly for them, and containing nobody knows what. If they would just get a box of Brandreth's Pills, and take them regularly every night for a time all their trouble would disappear, as these pills regulate the organs of the feminine system. The same dose has the same effect, no matter how long they are used. Brandreth's Pills have been in use for over a century and are sold in every drug and medicine store, plain or sugar-coated.

Realistic.
Critick—Yes, D'Auber is home from his trip to the Rocky mountains. He put in most of his time making sketches of the mountain peaks. He showed me a lot of them.
Ascum—How were they? Natural?
Critick—Well, they're certainly rocky.
—Philadelphia Press.

DON'T DESPAIR.

Read the Experience of a Minnesota Woman and Take Heart.

If your back aches, and you feel sick, languid, weak and miserable day after day—don't worry.
Doan's Kidney Pills have cured thousands of women in the same condition. Mrs. A. Heiman, of Stillwater, Minn., says: "But for Doan's Kidney Pills I would not be living now. They cured me in 1899 and I've been well since."

I used to have such pain in my back that once I fainted. The kidney secretions were much disordered, and I was so far gone that I was thought to be at death's door. Since Doan's Kidney Pills cured me I feel as if I had been pulled back from the tomb."

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The Yankee Notion.

There never lived a more steady and persistent grumbler than Reuben Hall. Not only the weather, the state of his health and his crops furnished him with subjects, but the most reasonable and lenient laws which could be constructed raised discontent in Reuben's mind.

"I dunno what they mean by telling folks to cart their waste stuff over to that dump at the end o' Grantham's Woods instead o' leaving it in the Lawton sullar-hole," he said, indignantly, one day. "Suppose the sullar-hole does show up from the road, what business has this town got to put an injunction on folks dumping stuff in it?"

"The town's bought the old Lawton place," said his neighbor, in the pacific tone people usually employed in addressing Mr. Hall. "And I thought you were one of those that said 'twas an eyesore. Do you want to dump any o' your old junk in there, Reub, tidy as you are?"

"No, I don't want'er," said Mr. Hall, sullenly; "but I want'er have the right in case I want'er, an' I want'er know why I haven't got it."

PILES CURED IN 6 TO 14 DAYS.
PAZO OINTMENT is guaranteed to cure any case of itching, blind, bleeding or protruding piles in 6 to 14 days or money refunded, 50c.

As They Impressed Her.

Little Kitty, who had happened to be the only one at home when the strangers called, was trying to describe them. "One of 'em was a good deal younger than the other," she said, "and he's the one that did the talking. He wanted to know when you'd be back."

"How did he look?" asked her father. "Did he have any beard?"
"No; he was barefaced."

"How about the older man? Was he barefaced, too?"
"Kind o'," said Kitty, remembering his shaggy brown beard; "only he was grizzly bear faced."

Omissions of History.

The good people of Salem had just burned another witch.
"According to the census," they said, "there are too many women in Massachusetts, anyway."

In order to make a show of being impartial, however, they looked around for Wizard Burbank, but he had escaped to California.

Sorrows of the Plutocracy.

First Millionaire—Hard lines these days.
Second Millionaire—Yes; our relatives are waiting for us to die to get our money, and the rest of the world doesn't want to wait that long.—New York Sun.

FITS St. Vitus' Dance and all Nervous Diseases permanently cured by Dr. Kline's Great Kidney and Bladder Remedy, sold by all druggists. Dr. R. H. Kline, Ltd., 631 Arch St., Phila., Pa.

Mixed.
When ministers exchange they usually preach old sermons, but, however, they generally look over the MMS, carefully to see if the local points need alteration.

A Somerville preacher many years ago went to Andover to preach and neglected this simple precaution. In his discourse was an allusion to the insane asylum at Somerville, and, forgetting for the moment that he was in Andover, he said:

"Sooner than a child of mine should be subjected to such influences, I would be willing to have him confined in yonder institution."

And the good man pointed directly at the Andover Theological Seminary.
—Boston Herald.

Harvesting Dollars

is possible if the seed be judiciously planted.
Southern Alberta, Canada, has demonstrated beyond a doubt that it is the greatest cereal growing country on the continent, and "Alberta Red Wheat" grown there took both the Gold and Bronze medals at the Portland Exposition.

The Canadian Pacific Railway Company has 3,000,000 acres of the best of land, irrigable and non-irrigable, just east of Calgary, Alberta, which they are selling at from \$12 to \$15 per acre for non-irrigable and \$18 to \$25 per acre for irrigable.

Lands sold by them three months ago at these prices are now being held by the purchasers at \$50 per acre and upwards. The harvesting of dollars invested in these lands is just as certain as the harvesting of cereals.

If you are interested drop a card to the address below for literature fully describing the opportunity of the age.

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Is It Your Own Hair?

Do you pin your hat to your own hair? Can't do it? Haven't enough hair? It must be you do not know Ayer's Hair Vigor! Here's an introduction! May the acquaintance result in a heavy growth of rich, thick, glossy hair! And we know you'll never be gray.

"I think that Ayer's Hair Vigor is the most wonderful hair grower that was ever made. I have used it for some time and I can truthfully say that I am greatly pleased with it. I cheerfully recommend it as a splendid preparation."—Miss V. Brock, Wayland, Mich.

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in the Upper Snake Valley, Idaho, where 2,000 Minnesota Valley homesteaders are already located. 500,000 ac. of a wide strip of irrigable land will await the settler. Rich at a best watered valley in the west. Finest climate; choicest fruit; immense crops of grain, alfalfa and roots. \$4,000,000 invested in sugar factories. New R.R. extension to Yellowstone puts open country of vast resources. Action started Jan. 1, 1908, a record breaker. Write for particulars.
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WHERE TO BUY

A PIANO

When Sherman, Clay & Company, the old Pacific Coast Piano House, which has been doing business at the corner of Kearney and Sutter streets, San Francisco, for over thirty-five years, purchased the piano business of the Allen & Gilbert-Bannaker Co., it was everywhere admitted that it was the most significant transaction ever announced concerning the music business of the Pacific Northwest.

Important, because Sherman, Clay & Company are so well known as a staunch, reliable firm. They have a one-price system. Every piano is marked in plain figures. A child can buy a piano from Sherman, Clay & Company just as safely as on a state senator, and at the same price. They are Pacific Coast agents for the famous Steinway piano; also many other standard makes such as the Knabe, Everett, Mason & Hamlin, Hardman, A. B. Chase, Fischer, Packard, Conover, Ludwig, Kingsbury, Estey, Emerson, Sterling, Wellington, Huntington and Mendelssohn. Also Estey, Packard and Chicago Cottage Organs, Piano Players and Victor Talking Machines.

When you visit Portland, Spokane, Tacoma, Seattle, Everett, Bellingham or San Francisco, you should call and see the Pianos exhibited by Sherman, Clay & Co. Their Portland store is opposite the postoffice, Sixth and Morrison streets.

P. N. U. No. 8-07

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