

YOU can ALL enjoy the evenings if they are brightened by the beautiful, white light of the

# ALADDIN KEROSENE MANTLE LAMP

Better than Electric—But Uses Less Oil than an Old Style Lamp.



Showing Aladdin Table Lamp Style (101-A) in Use  
—There's an Aladdin style for every place and purpose.

## Try It—10 DAYS FREE—Send No Money

**Don't Pay Us a Cent**  
until you have used this wonderful new modern incandescent light in your home for 10 days, putting it to every possible test and then if you don't say that it is the greatest oil light that you have ever seen, or you are not thoroughly satisfied, you may send it back at our expense. You can't lose a penny. We want you to prove for yourself, as thousands upon thousands of others have, that the Aladdin has no equal; that it makes the ordinary oil lamp look like a candle; that it saves one-half on oil; that it beats electric, gasoline or acetylene lights and is put out like old style oil lamp; burns common kerosene (coal oil) without odor, smoke or noise; is clean, safe. Guaranteed.

### Pays For Itself In Oil Saved

**3 Million People Now Enjoying Its White Light**

### 14 Great Universities Back Our Claims

Recent tests by great light scientists at 14 leading Universities throughout the United States and Canada, show that the Aladdin gives nearly three times as much light as the best round wick, open flame lamps and yet burns only about one-half the oil.

These same scientific tests showed that the quality of the light of the Aladdin has no superior, even excelling Tungsten electric, and nearest of any to sunlight.

Lights the whole room. Reading, sewing, fancy-work, studying, games—all can go on, in any part of the room, with comfort and pleasure for everyone. A good study light is necessary for good results in school work. Save the eyes of your children.

Every mail brings hundreds of enthusiastic letters from satisfied users endorsing the Aladdin as the most wonderful light they have ever seen. Such comments as, "You have solved the problem of rural home lighting"; "I could not think of parting with my Aladdin"; "The grandest thing on earth"; "You could not buy it back at any price"; "Beats any light I have ever seen"; "A blessing to any household"; "It is the acme of perfection"; "Better than I ever dreamed possible"; "Wouldn't have believed it 'til I saw it," etc., pour into our office every day. Good Housekeeping Institute of New York tested the Aladdin and writes us under date of September 8th, 1913—"We are pleased to inform you that we have given this device a most thorough trial and find that we can approve it."

### Many Men With Rigs or Autos Are Making \$100.00 to \$300.00 Per Month Delivering Aladdin Lamps on Our Easy Trial Plan

No previous experience is necessary. Practically every farm home or small town home needs it and will buy after trying. One farmer who had never sold anything in his life before writes: "I sold 57 lamps the first seven days." Another who ordered over 200 in 30 days says: "I consider the Aladdin the best agency proposition I have ever had, and I have done agency work for 10 years." Another says: "I disposed of 34 lamps out of 31 calls." Thousands of others who are coining money endorse it just as strongly.

"It is a pleasure to sell the Aladdin. It makes good on all your claims and it is easy to convince people that it is the best lamp on the market."

"I still use my first lamp as a demonstrator and it works perfectly although it has had pretty rough usage for over a year and a half."

"Between Jan. 2 and Feb. 20 I sold about 275 lamps. I never saw anything that would sell equal to the Aladdin."

"I am a farmer and have had but little previous-selling experience."

### Another Sold Over 800 Lamps With Money Back Guarantee—Not One Returned

He writes: "I have sold over eight hundred Aladdin lamps in the past year and a half, requesting every buyer to return the lamp to me at any time they preferred their money back. I have never had a lamp returned."

### Sold \$98 Worth in Two Days—Every Customer Satisfied

Marvel, Ark., Feb. 11, 1914.

Gentlemen: The lamps came in yesterday and all are delivered. Every customer is perfectly satisfied. They go now—no talking necessary. If I had them I could place three dozen by night.

Please remember to rush all orders.

I sold \$98 worth of lamps Monday and Tuesday.

Just as soon as a second order comes in I will send in a larger one. Next order will not be for less than six dozen.

Yours very truly, B. L. BELSHA.

### Sold 275 in Six Weeks

Here is an exact copy of a letter written us recently by one of our enthusiastic farmer-distributors who has made over \$2000 during spare time the past two winters:

### No Money Required—We Furnish the Capital

You can get into a business of your own and make more money than you ever made before, without investing your own capital. We help you by giving you liberal credit.

### You Can Get An Aladdin FREE

We want one user in each locality to advertise and recommend the Aladdin. To that person we have a Special Introductory Offer under which ONE LAMP IS GIVEN FREE.

### Use This Coupon

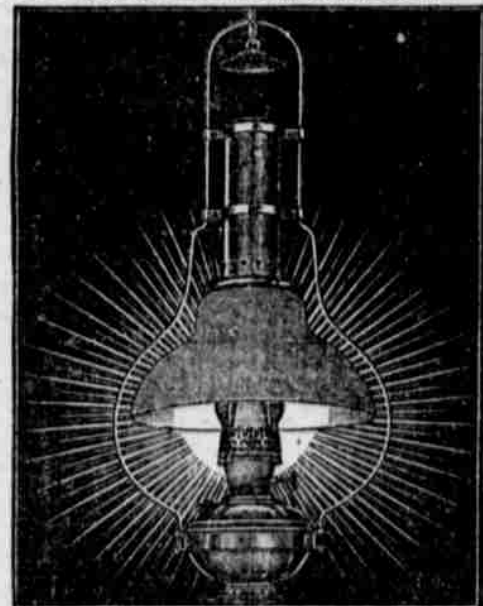
Today and Get Our Great 10-Day Free Trial Offer.

### The Mantle Lamp Company of America, Inc.

Largest Kerosene (Coal Oil) Mantle Lamp House in the World

3113 Aladdin Building Portland, Or.

Also Offices and Warehouses at Chicago, Ill. Waterbury, Conn. Montreal and Winnipeg, Can.



Style No. 115 Aladdin Hanging Lamp  
For Sitting Room, Parlor, Dining Room and for Stores, Churches, Schools, Halls, etc.

**This Man Succeeded Without Experience**  
Osakis, Minn., Aug. 24, 1914.  
The Mantle Lamp Co., of America  
Gentlemen:—I have been handling the Aladdin Lamp since the first of March, canvassing throughout the entire country, especially amongst the farmers, during the most adverse season of the year. The farmers are then busy in the field, there is a scarcity of money and the evenings are very short. In spite of this big handicap as well as being only a common laborer with very little education and no experience as a distributor at all, I succeeded very well.  
As yet I have not received one complaint. Last year there was another kind of a mantle lamp in this country and the people were so dissatisfied that they threw these lamps out of their homes and the Aladdin has taken their place.  
I have only worked during spare time—about thirty days in all—and have sold eighty lamps. I have not missed one sale on any one trip and have sold as high as four and five lamps a day. I always recommend the table lamp as an all around lamp but where the people want a very fine light in the parlor or sitting room, the No. 115 hanging lamp cannot very well be beat.  
Last Saturday, August 15th I sold three hanging lamps No. 115 and one No. 101 table lamp. I started the day at 9:30 and worked until 4 o'clock. Then drove twenty miles for home as it was Saturday evening and I tell you, gentlemen, my day's wages looked fine to me, after having been used to working with a thrashing machine in the Fall from 10 to 14 hours a day in the dust and dirt for only \$2.00 a day.  
Yours very truly,  
Route 5 J. A. JUNGNER.

**6 Years Satisfactory Service**  
Tulare, Calif.  
You asked me in a recent letter how I liked my lamp purchased over a year ago. The lamp is a dandy. I am still using the same mantle and chimney and they are O. K. My sister bought one of your early model lamps in 1906, she just loves the lamp and could not do without it.  
Your friend, J. H. LUNDGREN

### 10-Day FREE Trial Coupon

#### THE MANTLE LAMP CO.

3113 Aladdin Building, PORTLAND, ORE.

Gentlemen:—Without obligating me in any way, you may send me details of your 10-DAY FREE TRIAL, tell me how I can get an Aladdin Lamp Free, quote your Distributor's Prices, explain your Easy Delivery Plan under which inexperienced men make \$100 to \$300 per month on your capital without investing any money.

Name.....  
P.O. Address..... State.....

### Rabbits Qualify as Pests in Orchards

DURING Winters of deep snows rabbits, especially jacks, become a serious pest in young orchards, by girdling the trees just above the snow line. Various methods of protecting trees have been used with more or less success, particularly that

of wrapping the trees with thin sheets of wood made for the purpose, or the coiled wire wrappers.

The United States Department of Agriculture recommends the following wash to be applied to the tree trunks with a brush:

Unslaked lime, 20 pounds; flowers of sulphur, 15 pounds; water, 50 gallons.

"This wash has been used successfully," says Professor W. L. Burnett, of the Colorado Agricultural College.

"When trees have been girdled, the gnawed surface must be covered at once, before the wind and sun have access to the wound. The injured parts may be painted or covered with grafting wax.

"As a rule, trees treated in this manner, in the Spring will grow new bark. In cases of severe girdling, the method of bridge grafting may be used, this operation being a simple one for a nurseryman familiar with the process of grafting.

"The following method of poisoning was used by us successfully in an orchard near Fort Collins last Winter, 50 jackrabbits being killed in one night.

"Cut a slit in an apple and insert strichnine alkaloid, powdered, the right amount being what the tip of a knife blade will hold, close the slit and wipe the apple to remove the bitter drug on the outside. Scatter the poisoned bait through the orchard at the base of the trees."