

PROFESSIONAL DIRECTORY

Arthur McClure ATTORNEY AT LAW Practices in all courts. 12, Flanagan & Bennett Bank

Harper HOUSE BUILDER General Repairing and Cabinet Making. 349-J.

Wright Phone 188-R. BUILDING CONTRACTOR Estimates furnished on request

H. M. Shaw Eye, Ear, Nose and Throat. GLASSES FITTED MATTIE B. SHAW Dresses of Women and Children Phone 330-J. Rooms 200, 201, 202, Irving Block.

Edwin Ostlund CONSULTING ENGINEER AND ARCHITECT Offices, 206 Irving Block Phone 103-L or 267-J. Marshfield, Oregon

G. Chandler ARCHITECT 301 and 302, Coke Building Marshfield, Oregon

S. Turpen ARCHITECT Marshfield, Oregon.

Olivia Edman, M. T. D. MASSAGE AND MEDICAL GYMNASTICS FOR ALL DISEASES Commercial ave. Phone 242-J

Ostlund TUNER AND REPAIRER Orders at W. R. Haines' Music company. 8, Sixth Street. Phone 103-L

Riley Ballinger PIANIST AND TEACHER Music Studio, 217 No. Third St Phone 368-L

MERCHANT'S CAFE Popular place for Good Meals. Prices Reasonable. Commercial & B'dw'y

W. H. VARIETY STORE, North Bend, Fancy and Domestic CHINA

AIN'T IT THE TRUTH. Never blame the tailor when your pants we have to pin, never blame the shoe man when our soles grow old and thin, never blame the hatter when our lids we have to tuck out, we always blame the laundress when our shirts wear out. COOS BAY STEAM LAUNDRY Phone 57-J.

ST. LAWRENCE HOTEL Formerly the Coos Hotel) Steam heat, hot and cold water. No liquor. Invite you to investigate our rates. Special inducement for two or more persons occupying same room.

Commutation Tickets \$2.00 20 Marshfield-North Bend Auto Line every ten minutes from 6 a. m. to 10 p. m.; to South Slough once a week leaving at 11 a. m.; to Empire trips a day. GORST & KING, Props.

LET US MAKE YOUR ABSTRACTS

Trust Co., Abstracts, Roughly dependable. Immediate service, prompt attention all interests of our clients. MINIMUM COST S. KAUFMAN & CO.

SAVE MONEY by ordering the famous HENRYVILLE COAL

D. MUSSON, Prop. or leave orders at Hibler's Cigar Store.

SOUTH COOS RIVER BOAT SERVICE LAUNCH EXPRESS Leaves Marshfield every day at 3:15 p. m. Leaves head of river at 7:15 a. m. STEAMER RAINBOW Leaves head of river daily at 7 a. m. Leaves Marshfield at 2 p. m. For charter apply on board. ROGERS & SMITH Proprietors

ADVERTISING DOES PAY?

There is really no question about this but at times it confronts the business man who, when the advertising solicitors calls on him, is inclined to believe it does not. The reason for this is he has never planned an advertising campaign or advertised to help himself, but more to help the publication in which his ads have appeared. Mr. Merchant for an illustration, suppose you sell \$10,000 worth of merchandise in a year at 40 per cent profit. You will take in \$14,000 and your gross cash profit will be \$4000. Out of this amount you deduct \$3000 for clerk's hire, rent, etc., leaving you a net profit of \$1000, or just ten per cent on the original investment. Now then you decide to spend two per cent of your net profit the next year for advertising. But the question arises: "Why should I do that and only leave eight per cent profit?" But advertising

Will Increase Your Sales

and more sales at eight per cent will yield more profit than fewer sales at ten per cent. As business men express it, advertising causes a more rapid turnover of capital. By spending 50 cents a day for advertising "Men's Guaranteed Holeproof Socks at \$1.50 per one-half dozen pairs," on which 50 cents was made, a merchant was enabled to increase his sales on these socks to three more half dozen a day. Or by investing 50 cents for advertising, he made a profit of \$1.00. Mr. Merchant, how does the reading public know that you are selling Men's Holeproof Socks, or that you have a large consignment of merchandise which you will sell cheap in order to get rid of instead of carrying them over another year? A desire for the goods is created by painting a word picture of the articles, and people coming to your store to buy a certain article which you advertised will usually buy other things if you have what they need in stock. If you can't write an ad, we will write one for you.

COOS BAY TIMES

Phone 133.

BUY THE VERY BEST Marshfield BUTTER Creamery PURE ICE Free delivery, 8 a. m. and 2 p. m. Phone 74.

For Best Results in PAINTING, PAPERING and DECORATING E. F. LE MEUX Wall Paper and Paint Store 393 No. Front St. Phone 115-R

QUATERNAS STUDIO QUALITY PHOTOS Opposite Blanco Hotel, MARSHFIELD, OREGON

REHFELD'S ANSCO CAMERAS ANSCO FILMS AIT POST CARDS NEW YEAR CARDS MYRTLEWOOD NOVELTIES

REHFELD'S 220 Central Avenue.

PARSIAN CLEANING AND DYEING WORKS 200 West Market Ave., corner Second Street. Under new management. Prices low, and all work satisfactory. Ladies' work a specialty. Phone 176-J. J. S. STEVENS, Prop.

High Quality Groceries Our own prompt and particular delivery service—Efficient clerks—being out of the high rent district and keeping our prices as low as consistent with good business makes Conner & Hoagland —The Leading Grocers—Dealers in Good Groceries— 797 South Broadway. Phones 348-J and 326

CHRISTMAS has come and gone, but we are still selling groceries and to show our customers that we appreciate their cash trade to make it an object for them to pay cash, we are issuing cash register receipts with all cash purchases. Come in and ask us about it, and see how much you can save by dealing with us. Our Phone 394-J. Call Us Up Any Time. Coos Bay Tea, Coffee & Spice House

TO BEAT THE BUILDING GAME has been a hobby with us for a good many years and a lot of our customers will tell you when it comes to getting good, sound, durable framing material at the right price we know our business. Just tell what you want to build and the amount you want to spend and we'll get busy with our pencil and figure out the best your money can buy. Try us.

C. A. Smith Lumber & Mfg. Co. RETAIL DEPARTMENT CUT THE FUEL BILL 1 TWO BY USING OUR WOOD PHONE 190. 182 SOUTH BROADWAY

WALL PAPER See VIERS About it. THIS—AND FIVE CENTS! DON'T MISS THIS. Cut out this slip, enclose five cents to Foley & Co., Chicago, Ill., writing your name and address clearly. You will receive in return a free trial package containing Foley's Honey and Tar Compound, for coughs, colds and croup; Foley Kidney Pills, for pain in sides and back, rheumatism, headache, kidney and bladder ailments; and Foley Cathartic Tablets, a wholesome and thoroughly cleansing cathartic, especially comforting to stout persons. For sale in your town by The Owl Pharmacy.

HOTEL DOTSON C. A. Hanson, Proprietor. Now open under new management. A home place with home cooking served in family style. Board and room, \$6.50 per week. 315 South Second St., Marshfield.

FEAR GERMAN CODE LONDON, Dec. 29.—The London Times has stopped the insertion of code or puzzle advertisements in its want-ad columns. The reason, it is said, is fear that the columns were being employed for the purpose of communicating messages to the enemy in Germany. All the London newspapers go to Germany without being censored, but all private mail matter is subjected to careful scrutiny.

Have you tried The Times' want ads? Times Want Ads bring results.

NEWS OF WORLD'S GREATEST WAR DAY BY DAY

SEEK SUPPLIES IN AMERICA

HUGE ORDERS FOR SUPPLIES OF HOSPITAL MATERIALS

Over 2,000,000 Pounds of Absorbent Cotton Shipped Already NEW YORK, Dec. 29.—A distressing lack of medical supplies for the wounded of the battlefields of Europe is shown by appeals received by various relief organizations here and by the tremendous orders received from the warring nations by American manufacturers of such materials. Reports received at Red Cross headquarters from nurses attached to some of the hospital units sent to Europe by the organization show that the supply of absorbent cotton, bandages, gauze, anesthetics, iodine, and alcohol and similar necessities are utterly inadequate.

Servian hospitals ran short of angular operations there have since been performed while wounded were still conscious, according to Red Cross reports. Many deaths from shock of operation are reported. American relief organizations and American manufacturers of hospital supplies have responded nobly to the call for aid. Many American manufacturers are being operated night and day and are still unable to fill the huge orders for absorbent cotton gauze, bandages, and first aid packages. One manufacturer estimated that more than 2,000,000 pounds of absorbent cotton, hundreds of thousands of pounds of bandages and gauze, and first aid packages have been shipped to Russia, Serbia, Austria, Germany and France since the war began. One large order for surgical instruments has been placed in New York by the Russian government.

No distinctions are made by the Red Cross in making shipments of medical supplies as fast as they can be purchased or donated. One large shipment containing 150 bales of absorbent cotton, 10,000 yards of gauze, 3,000 pounds of bandages and twenty cases of hospital supplies, was sent to Germany. Other large shipments have been sent to Russia, France and Serbia. Within ten days a large shipment will be made by the Red Cross to Belgian refugees.

In a letter to the Red Cross headquarters here, an American nurse, sent to Serbia early in the war, wrote: "Passing through Uskub weeping women begged us to stay and help them organize. They have 1,200 wounded and expected 3,000 more. There are now 30,000 wounded and less than ten trained nurses so far as we know. The need is fearful. Surgeons are pitifully lacking. They are fearfully short of doctors. Dressings are running so terribly short that we are never allowed to cut off bandages however stained, as they are all washed and used again and we have to use wool to clean the wounds."

WAR EFFECTS SHIPPING.

English Board of Trade Makes Statement. The effect of the war in Europe on the shipping of Great Britain and Germany is shown in a statement issued by the British Board of Trade, which, in part, is as follows: The total number of British and German steamships of over 100 tons gross are: British, 19,123, with a gross tonnage of 26,523,796 tons; German, 2099 ships, of a gross tonnage of 5,134,729 tons. Of these vessels there are available for various causes: British—Captured 49, detained in German ports 75, held up in Baltic and Black Sea 71, total 195, with gross tonnage of 585,551 tons, or 3.9 per cent of the total number of steamships and 2.9 per cent of the gross tonnage. German—Captured 80, detained in British or allied ports 166, seeking refuge in neutral ports 646, in German ports 329, Total unavailable 1221 vessels of a gross tonnage of 4,584,926 tons, or 89.3 per cent of the gross tonnage. There is plying, British shipping, 9928 ships, or 98.1 per cent of the total number, with a gross tonnage of 29,122,173, or 97.1 per cent of the gross tonnage. Flying or not accounted for, German ships, known to be at sea 19, ships of over 500 tons not accounted for 25, steam trawlers not accounted for 353, small coasters not accounted for 381, total 869, or 41.9 per cent, with a gross tonnage of 549,794 tons, of 19.7 per cent.

DR. ELIOT SEES MUCH GOOD TO COME AS RESULT OF EUROPEAN WAR

NEW YORK, Dec. 29.—Hope that the great war in Europe might yet work out for the good of mankind was expressed by Dr. Charles W. Eliot, president-emeritus of Harvard University, in an address before the New England Society at its 109th annual dinner. "The American people believe, as the Pilgrim church believed, that truth and right are constantly to be known to man," said Dr. Eliot, "and that it is truth that makes men free—more truth, scientific, philosophical or religious, more freedom for mankind. "If this truth can now be implanted in the international mind of Europe as the moral issue of the present most fearful catastrophe the huge sorrow and desolation of most of that continent may yet be turned into gladness and hope."

WAR MAY SOON SPREAD

Indications That Roumania and Greece About to Enter LONDON, Dec. 29.—Following the categorical assurances of the Bulgarian government of its intention to maintain strict neutrality in the war, the entente powers, Great Britain, France and Russia, have given guarantees at both Athens and Bucharest that Bulgaria will not attack Greece in the event of the latter country assisting Serbia, and will not attack Roumania should that state actively participate in the war.

BERLIN, Dec. 29.—Among the items given out for publication today by the Official Press Bureau was the following:

"Bulgaria has officially notified Vienna, Nish and Bucharest of the departure of Hungarian steamers on the Danube with war material for Bulgaria."

TOLEDO, Ohio, Dec. 29.—Contracts for \$500,000 worth of poles and the same amount of tents were let to local companies and signed here today by C. Vassadarakis, Greek Consul General to New York and a representative of H. Panagouloupopoulos Company of Athens.

"The supplies are not to be used for war," said C. Vassadarakis. "We are simply buying in this country supplies that we would have difficulty in securing in Europe."

Y. M. C. A. WITH ARMY

LONDON, Dec. 29.—The "War Department" of the Young Men's Christian Association recently announced that it had established 600 centers of Y. M. C. A. work in the British army. "Wherever Kitchener's army encampments, there goes the Y. M. C. A.," says the association's war secretary in a report which he is preparing of the past four months' work. It is literally true. The association is following the new army abroad, not only into France and Belgium, but also into India and Egypt. Before the new year begins, Y. M. C. A. huts are to be set up in ten Indian cantonments, and two Y. M. C. A. huts of ample size and to be erected at each of the three British bases in Northern France. In all the camps in England, too, where the soldiers are quitting tents and taking up their quarters in long wooden barracks or rough lumber, the Y. M. C. A. is likewise turning its attention to the preparation of adequate winter quarters, within which may be compressed all the social, religious and recreative life of the camp.

The Bramshott Common camp, for instance, has been provided with four Y. M. C. A. huts. The cost of building and equipping the four was \$14,600. Cost of maintenance for six months is estimated at \$6000. The huts, which are each 160 feet long and 30 feet wide, will provide for a camp population of 12,000 men.

SCANDINAVIAN ALLIANCE SEEN

PETROGRAD, Dec. 29.—The Russian press is convinced that the formation of a Scandinavian Triple Alliance may be announced at any time now, as the result of the conference at Malmoe, Sweden, last week, of King Haakon, King Gustave and King Christian. The newspapers express the opinion that such an alliance could not possibly be a source of danger to Russia. They state that a concert of the Scandinavian powers would ally all apprehension concerning the possible pro-German sympathies of Sweden.

SWEDEN EXTENDS MORATORIUM

LONDON, Dec. 29.—The announcement is made that the Swedish government has decided to prolong the moratorium for foreign debts until March 1, says a dispatch from Stockholm to Reuter's Telegram company. Owl Pharmacy.

SCOTLAND FEARS GERMAN RAIDS

SCOTLAND, FEARING RAIDS, SENDS QUICK CALL FOR ARMS

American Firms Urged to Cable Bids on 200,000 Rifles ST. LOUIS, Mo., Dec. 29.—Cabled dispatches from Scotland, the coast line of which barely escaped bombardment by the German raiders, received here ask for a hurried supply of 200,000 Mauser rifles, bayonets, cartridges, boxes and belts. The inquiry which read "the demand is urgent," came from Glasgow and was signed by W. & S. Pollock, whom the foreign commercial reports of the Philadelphia Commercial Museum show are the heads of a prominent firm of British governmental contractors and shippers.

Replies to the inquiry are requested by cable, quoting prices and giving the quantity of Mausers available for immediate shipment and the number that can be furnished thereafter in weekly supplies until the order is completed. Cash on bill of lading at New York are the terms. Mention for the need of the rifles is avoided in the inquiry which comes, however, from the same source as the one on Thursday of this week for 500,000 pickaxes to dig war trenches. A copy of the dispatch, which contains full specifications, is on file at the Foreign Trade Bureau of the Commercial Museum, who notified several firearm manufacturing concerns yesterday of its receipt.

HOW TRENCHES ARE DUG

PARIS, Dec. 29.—How trenches are dug and advances made in face of the enemy's fire are described by a French soldier in a letter to his parents. "We have had plenty of work the past week," he said, "to gain a mere 200 yards on the enemy. We made three successive advances in rain, wind and hail. We are now only 50 yards from the German line with its pits and networks of barbed wire. Our advance has cost us dearly; Many poor comrades fell, dead or wounded, on the way."

"This is how we go to work, preferably when the night promises to be dark or rainy. Artillery prepares the way in the afternoon by a fierce bombardment. As soon as night falls we move to the front line, and when the enemy's rifle and machine gun fire quiets, we take rifle in one hand, a shovel or pick in the other, and move over the flat ground, crawling along on our stomachs. At the command 'halt!' without rising and with our knapsacks as a protection against the whistling bullets, we dig desperately. It is remarkable how quickly a hole may be dug when the bullets are kicking up the loose earth above your heads; many a poor chap drops before this is done. One comrade fell over me with a bullet through his eye. Next day, the body, rolled in a muddy tent-cloth and strapped to a pole, was borne by two friends into the neighboring village.

"Once the soldiers have dug their trenches, they must be connected, but this work may be done more leisurely. Next, the entire trench is deepened, so that by morning we can stand up straight and aim comfortably over the crest of the line opposite. We must also burrow little caves to sleep in and tunnels communicating with the rear, and build gun posts to the front of the trench; then there is the work of putting out barbed wire entanglements, setting up timbers and covering them over as a roof against artillery fire. It is hard work, lifting and placing these timbers, especially dragging them through our muddy little tunnels.

"In spite of rain and hail and wading around in the mud, I don't get cold. When I curl up in my hole in the ground and sleep, I forget all the discomforts of my home."

CHECKS CROUP INSTANTLY.

You know croup is dangerous. And you should also know the sense of security that comes from always having Foley's Honey and Tar Compound in the house. It cuts the thick mucous and clears away the phlegm, stops the strangling cough and gives easy breathing and quiet sleep. Take it for coughs, colds, tickling throat, hoarseness and for bronchial and la grippe coughs. Contains no opiates. Every user is a friend. For sale by Owl Pharmacy.