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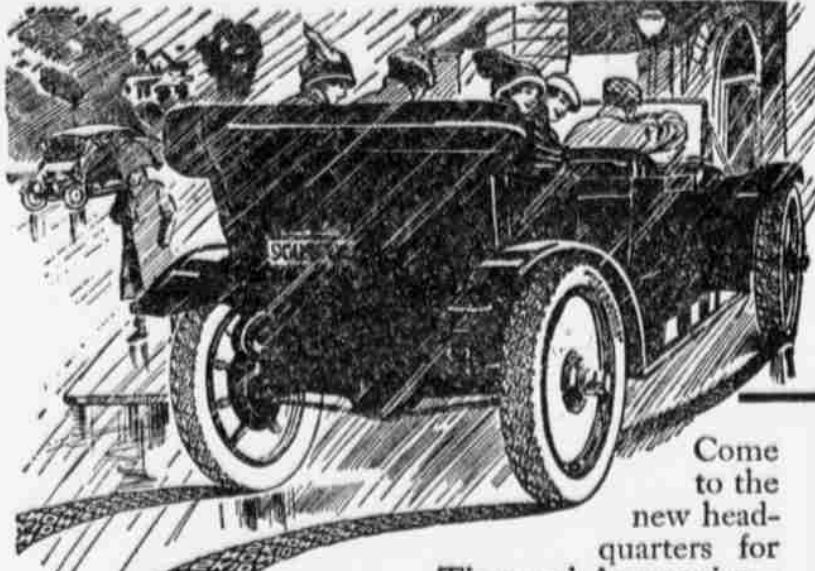
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WORLD'S GREATEST WAR
U. S. WILL GAIN WORLD TRADE

A. W. Shaw publisher of System, a business magazine, sees in the war in Europe a great opportunity for the expansion of American trade. He pointed out yesterday how the trade of this country had been expanded by the Napoleonic wars and how even our own civil war gave new impetus to certain lines of business.

"While we all deplore the war and are reluctant to take profits from the misfortunes of other peoples," said Mr. Shaw, "it is time for us to consider what is to be the result of American houses of the great European conflict. Expressed in terms of business activity the situation is this: There are four great competitors in the world's business. Three of them, temporarily, at least, have shut down. One, the United States is open and prepared to work overtime.

"What the result will be seems self-evident. Just as evident as the result would be if all of your competitors—all other shoe manufacturers, for instance—should close their factories—a transference to one, not alone of the demand for shoes formerly supplied others, but for even the shoes that must be supplied by them.

"For that is exactly the situation that will follow in this country if the European war is prolonged. True, certain qualifications are necessary. Shipping will be interrupted, finance become more complex, and trade relations take on unusual complications. But underlying these apparent hindrances and difficulties—the nations of the world must turn to America to supply their wants.

"Right here at home basic conditions have not been so promising for many years. We are particularly rich in bumper crops that will sell at higher than ordinary prices. Lately merchandising and production in the United States have been on a hand-to-mouth basis. There are no large stocks on the shelves or oversupplies in the storerooms. This insures steady domestic buying, which in turn guarantees an important basic demands from abroad.

"A number of American concerns in the primary markets carry on the various stages in the manufacture of many of their lines in separate European factories. Now that our most important competitors are forced down these firms will be forced to make or buy their goods here. This means not only new work, but new equipment, new plants and new facilities.

"American machine plants will be called upon for the equipment of their raw material sources. We are asked to supply more machinery so on through the various branches of production and consumption of the nation's business is being renewed. It is from this new prosperity breeds prosperity."

"The European countries have in the fifteen primary markets of Asia, Africa, Oceania and America alone a business of a billion and a half dollars a year. Our small share is barely a thirtieth of this total.

"Our merchants and manufacturers have been hindered in their efforts to take profits in these markets because traditional trade standing exist with European countries placed in South America, for instance, is often filled through the foreign merchants of American goods, since they will have a foothold in the market could secure in no other way.

"Of course the competition of goods from the United States is possible, now that the nations are busy fighting, that is a portion of this trade, but lost every cent of our trade with them and all their trade would amount to but 1 per cent of this nation's business. Pleasure-seekers in Europe spend approximately that amount in Europe each summer.

Precedents for a treaty under present conditions are plentiful. During the Napoleonic conditions paralleled those of All Europe was at war with America at peace. During the years American foreign trade increased over 450 per cent. Tonnage of American ships increased 500 per cent. Our trade forged ahead at the rate of 600 gain a year, and with the war say 44,000 tons of the tonnage of American ships. This remarkable prosperity from the wars in Europe, a temporary peace was in 1802 American trade fell off toward normal conditions.

WHY GERMANY IS SILENT ON

WASHINGTON, D. C., Aug. 27.—One of the strangest facts about the great European war is the complete bottling up of the big German Empire in the matter of news. Twenty days ago if anyone had said the sixty million Germans could be cut off from communication with the rest of the world he would have been laughed at. But insane as the suggestion appears, today it is an accomplished fact. Germany is off the news map of the world.

How has it been done? Simply through Great Britain's command of the seas.

The night of August 4 a state of war began between Germany and Great Britain. The next day Great Britain cut the German cable connecting her with the eastern and western worlds at the Azores. Thereafter news from Germany began to splutter like a lamp going short of oil and finally went out entirely. Germany's teeming population, her marvelous industries, her great universities make no sound beyond their own confines. The British accomplished a great stroke as a war measure in cutting the cable. They left Germany to guess at what is going on outside her borders.

England Holds the Key.
Great Britain's position today is that of arbiter of the world's news. Everything that comes from the Continent is censored in London. When it has been approved there it goes to its destination subject to interminable delays, for besides directing what may go to the cables the government occupies most of their time for official business. There is no outlet for Germany except by way of Rome or Copenhagen and these are uncertain.

This is the fact regarding news coming out of Germany. What are the facts regarding news getting into Germany? The conditions are similar, but more difficult for the newspapers that are eager to get into communication with the German front or at least the German capital. All news that goes into Germany goes by way of London and is there censored. Thus the German Empire is cut off both ways.

No Answer to Wireless Calls.
But there is the wireless. Evidently the wireless has some trouble of its own and here it must be assumed that the German government contributes its own part of the censorship. A week ago Melville E. Stone, general manager of the Associated Press, in response to the demands for German news, published a statement in which he said the Associated Press had tried to get into communication with its Berlin office by wireless. The message evidently was received and there were some indications of an answer starting. This died out and further efforts to get the Berlin office were fruitless. Apparently, the German government, then in the very midst of mobilization, did not care to have news going out from Germany.

As far as America is concerned the situation is thus: The high-power stations in this country that are owned by Germany, of course, goes by way of London and anything meant to be censored there. Several powerful wireless stations of the government's side of the Atlantic, are at Tucker, N. C., Sayville, L. I. Both of these are owned by German capital, and soon as our proclamation of neutrality was published the station prohibited their use for the purpose that might be a violation of our duties as a neutral.

Would Use the Cable.
The German Counselor at Washington, Herr von Haimhausen, has appealed to the State Department to allow to use one of these stations for diplomatic purposes and a code in communication with the country. The British consul in charge, Mr. Colville, immediately protested that might permit Germany to communicate with warships at sea in case Great Britain would be discriminated against. Several conferences by both sides with the Secretary of State finally put the question to the President. The subject was to his attention and it was that he had come to a decision that nothing would be given until later.

The German embassy also some days ago that stations referred to appeared to have been singled out for restriction. The Navy Department has charge of the regulations, however, was able to show that they played no favorites. All stations whatever were under the same regulations. The newspaper problem is that while the stations to give the best service and to serve their readers' needs, they suddenly find themselves in a struggle with the hands tied. The reason for this war is not a Froude struggle, a Cataclysm, Great Britain and France on the one side, and Germany on the other, but as a death struggle. They have no chances on their plans, but they have been crushed. They can only take the news as it comes, and they are powerless to do anything to help them. They can only take the news as it comes, and they are powerless to do anything to help them.

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