

## Now Look Here! Gentlemen

All Wool Oregon Cassimere Suits at $\$ 20$ the Suit

## FIXUP

## Inashly kid

## Are You Getting Ahead?

,
I. S. KAUFMAN 8 CO.

## Mr. School Director

 Your Attention!Do You Know That Schools of 1,765 Cities Use Victors?
Effective Work of Educational Department Produces This Highly Satisfactory Result in Three Years. Incomplete reports from the ten States mentioned
隹 theii schools:

| Massachusetts | 181 |
| :---: | :---: |
| lowa | 98 |
| Illinois | 93 |
| Indiana | 88 |
| Pennsylvania | 85 |
| Ohio | 76 |
| California | 72 |
| Michigan | 71 |
| Wisconsin | 7 |

Every State and Territory, except Nevada, is represented. Twelve cities in the Islands of Hawail join the procession

In the University of California, at Berkeley, five teachers are using Victors in their classes daily, and every tor
day.

The Victor Educational Movement rests on the very olid foundation of the real need of the schools for grood music. The Victor supplies this need
This is something you should investigate. Come in and
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The When\% \&llenbe HOUNDEDKETS

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