

Farmers Oppose Eight-Hour Law

Resolutions opposing the initiative eight-hour law were adopted at Lind, Washington, by the farmers' union of Adams county. The convention took the view that it would work a hardship on the agricultural interests of the state, and be detrimental as well to the employe, as it would result in a corresponding decrease in his wages.

These conclusions seem logical. Under present conditions farming is none too profitable. Over considerable areas in eastern Washington in the dry belt some have even found it unprofitable. A grave problem in that state as well as in the United States in general, is the finding of sufficient incentive to induce more men to go upon the soil. The country is importing increased quantities of

food products, a condition manifestly detrimental to national welfare. That evil will not be helped by laying rigorous legislation upon the producers of agricultural wealth. The truer policy will be to foster conditions that will make agriculture more inviting.

Neither there nor in other states nor in the countries whose products go upon the markets of this country in competition with our products has harvest work been brought down to an eight-hour basis. It is an unyielding condition of nature that when the harvest is ripe men must yield themselves to save it. If the industry could bear the burden and men could be found in double shifts in harvest, an eight-hour day would be desirable. But the industry can not now bear it, and the single young

state of Washington can not, by legislative act, set the pace for the rest of the world.

And even though financially the industry could be arbitrarily shifted to the eight-hour standard, workers could not be found for the extra shift. It is vain to say that they can be had in the congested centers of the east where workers in other lines are out of employment. These men are trained to other occupations. They have been adjusted to city conditions, know nothing of farm life, and in large part lack both the means and incentive to venture out into a new realm in search of the temporary employment of the harvest field.

When the harvest is ripe men must work all kinds of hours to save the crops and an eight-hour law is not suited to agricultural pursuits.



Bakes to Perfection

"I had no idea this Oil Cook Stove would bake bread and cook everything just like my steel range. But it does. And best of all my kitchen stays cool these hot days. Besides, there's no coal or wood or ashes to lug. Oh, I'm delighted with it."

New Perfection OIL COOK STOVE

It bakes, broils, roasts and toasts—perfectly. It does all that any wood or coal stove can do—and at less cost. It doesn't smoke; doesn't taint the food. Clean, safe, convenient. Ask to see it at your dealer's.

FOR BEST RESULTS USE PEARL OIL

STANDARD OIL COMPANY (California) Marshfield

The Growing Force of Advertising

SOME of us think that a new era in commercial methods is even now dawning, and unless all signs fall this new era is going to include a different attitude on the part of retailers toward advertising. Unless a retailer makes a little study of advertising he is likely to make his publicity a series of "Thus saith Bill Jones: my product is a peach, likewise a hummingbird. Also I am a good fellow who gives good terms, and anybody who buys goods anywhere else will be sorry provided he lives a reasonable length of time thereafter." Perhaps this kind of publicity has its place; in fact, I am sure that it does. It serves to keep the attention of the public centered upon the dealer. But such methods are not so tremendously effective in pushing business. A man resents advertising that without previous warning announces to the world that every person who does not use a certain kind of stuff is a nutt and his children are to be pitied. The kind that will help sell a new thing that the dealer wants pushed is the kind that explains the good points of the new thing; in other words, that ap-

peals to the buyer's intelligence. Directness and Frankness in Publicity.

Not so long ago I passed by a restaurant that catered to rather exclusive patronage. In order to make the place attractive the management had put in all sorts of tea rooms and special dining rooms. On the front window were pasted various signs announcing the specialties for the day. One of these was "Bluepoints on the balcony," and just beneath it was another: "Stewed rhubarb on the balcony." No possible exception could have been taken to either of these signs, and still the people passing by were getting considerable amusement out of them. One man suggested "Fresh paint on the bench" as a suitable addition. The trouble was that the boss had put the right sign in the wrong place. He had become so engrossed in the thing he had to sell and in being sure that the public got to know that he had it to sell that he forgot to think how the combination of his announcements would sound to the public. But after all, I am getting far afield. The point I am trying to get at in

all these buzzard circlings is this: The time appears to have come when simple, straightforward explanations of the desirable points of an article makes effective advertising. This is the reason why grocery salesmen are informing themselves in the methods used in growing and preserving the fruits and cereals that they sell, and it also is the reason why clothing and automobile manufacturers show pictures of their employees at work and describe the processes. The buyer public is taking an intelligent interest in such things and is reasonably sure to buy those things which are familiar and which are calculated by the manufacturer or promoter to fill just the need which the consumer has. The old slogan "Now is the time for all good men and true to come to the aid of the party" is not very good advertising either in politics or in commerce. As the dardies said about the preacher they did not like, it "repurifies but does not show where-in." The advertising that is going to sell goods has got to show where-in or else be backed up to the wrap head.

BASEBALL AT COQUILLE.

Myrtle Point Won Game and Empire Was Chased Off Grounds.

All kinds and varieties of excuses have been indulged in by the Coquille players as to why Myrtle Point succeeded in marking up 9 points on the scoreboard at the local diamond Sunday while they were finding the proper place for 2. Piper says his backing was rotten. Tuttle explains that Piper had too much speed, the outfielders complain of the grass and the infielders are of the opinion that Piper expected too much of them, but to the spectator it seemed that the only trouble was that Myrtle Point completed the circuit of the bases with a little more regularity than did Coquille, but even being away ahead was not sufficient for one of the visitors, who attempted to economize on distance by cutting through twenty feet inside of first base. Because of a sore right arm Oerding turned over the pitcher's box to Piper, who did well considering that he lays no claim to being a pitcher. He had lots of speed and good control, but Myrtle delights in a speedy ball, hence the unevenness of the score.

MAGGENN SCORNS CUPID.

A Portland paper says: Captain MacGenn has been known as the poor skipper and because of his interest in the affairs of the Bull Moose party has been referred to as the shepherd of the Coos Bay flock, but he refuses to become a marrying skipper, though strongly urged to do so yesterday.

When the Breakwater berthed at Alsworth dock after a trip to the upper harbor, Captain MacGenn was called to a telephone by a Swedish woman, who asked him if he would marry her.

It was such a straight from the shoulder proposal that the mariner was too staggered even to murmur "This is so sudden." It developed however, that the woman has chosen a mate and simply wanted Captain MacGenn to perform the ceremony at sea.

FRECKLES

Now Is the Time to Get Rid of These Ugly Spots.

There's no longer the slightest need of feeling ashamed of your freckles, as the prescription of this double strength—guaranteed to remove these homely spots.

Simply get an ounce of othine—double strength—from any drugist and apply a little of it night and morning and you should soon see that even the worst freckles have begun to disappear, while the lighter ones have vanished entirely. It is seldom that more than an ounce is needed to completely clear the skin and gain a beautiful clear complexion.

Be sure to ask for the double strength othine as this is sold under guarantee of money back if it fails to remove freckles.

LUMBER MOST USED.

Nearly or quite 100 different woods are used in the United States under their own names, while an unknown number find their way to shops and factories without being identified or separately listed, except under general names. In quantity, the softwoods, the needle-leaf or coniferous trees, are most important, but there is a greater number of species among the hardwoods, or broadleaf trees.

Yellow pine comes first with more than eight billion feet, followed by white pine with three billion, and Douglas fir with a little more than two billion. It should be understood, however, that the term "yellow pine" includes several species, the three most important of which are longleaf, shortleaf and loblolly. Oak, including all species, has nearly two billion feet and is the most important hardwood. Maple comes next.

Dogwood comes about half way down the list with more than seven million board feet, and of those species mentioned Turkish boxwood comes last, with less than thirty thousand feet, followed by many others too insignificant to list, but making a total of all kinds of more than a million feet. Of the native species, laurel, holly and yucca fall very near the foot of the list in relative quantities used.

HOW TO TELL TIME AT SEA.

"See you at four bells."

You've heard that expression! And chances are, you've thought of 4:00. Wrong! Four bells may mean 2:00 or 4:00 or 10:00, either round of the clock, but never 4:00.

Time at sea is yet announced in the ancient way of striking bells. The day is divided into six watches. The bells in each watch begin at one and run to eight. Thus each number of bells at sea occurs six times a day, instead of twice, as the hours do on a clock.

The first watch is from 8:00 to midnight; mid watch, midnight to 1:00; morning watch, 1:00 to 4:00; fore watch, 4:00 to noon; after watch noon to 4:00; dog watch, 4:00 to 8:00.

The first bell of each watch is struck on the half hour. Thus one bell might be 12:30, 1:30 or 7:30. Two bells would be 1:00, 5:00 or 8:00, and so on, the odd numbered bells meaning the half hours and even numbered bells the hours until eight bells (noon, 4:00, 8:00 or midnight) are struck when the order begins all over again.

Ordinary time is merely expressed at "six bells," or whatever bell it happens to be. If one wishes to be more explicit, "six bells by the mid watch" is the expression. Translated into land time that would be 2:00 in the morning.

A sailor would announce the time as "four bells have gone," not "four bells have been struck, or sounded," if he wanted to indicate a quarter hour he would say "half after three bells." When the time approaches nearly to an hour or half hour mark a sailor would say, "four bells are about to go," meaning "in a few minutes it will be four bells."

The bells are sounded in pairs. Thus five bells would strike the air as "ding-ding—ding-ding—ding." Captains are very particular that the pairs be sounded distinct from each other.

Nine bells are seldom sounded on board a ship nowadays. That grows out of an old superstition. Nine bells formerly were sounded whenever a death occurred, a custom that is growing less in favor. Sailors frequently speak of death as "when nine bells go."

MANZANITA TO GET WIRELESS.

Bureau of Lighthouses Will Equip Two Tenders on Coast.

A Portland paper says: Authority is looked for shortly to equip two lighthouse tenders on the Pacific Coast with wireless and one of them will be the Manzanita, operating in the Seventeenth Lighthouse District. The new tender Kuki, of the Hawaiian Island District, boasts a wireless plant and is the only tender in service on the Pacific side so favored. Wireless is regarded necessary in reporting movements of the tenders when in harbors out of reach of ordinary communication, while it is also of service when other vessels are in distress that tenders can aid.

Lightvessel No. 88 has been returned to her station off the Columbia River, but no report has been received that the relief lightvessel has returned to Astoria as ordered. It is expected that her whereabouts will be ascertained today.

PROGRESSIVES FOR HANLEY

Coos Bay Club Explains Why Booth May Be Favored.

T. B. Neuhansen, state chairman of the Progressive party, is in receipt of the following telegram from Marshfield, Or.:

"Local Progressives desire to announce confidence in Captain T. J. MacGenn as a sincere exponent of Progressive party principles. The party here, however, is practically unanimous in support of William Hanley for Senator and enthusiastic for his success. If MacGenn is supporting Booth, it must be due to zeal for the defeat of Chamberlain upon the erroneous theory that Booth is a stronger candidate for that purpose than Hanley. MacGenn is strong for Coos Bay and is, of course, indignant at the manner in which Senator Chamberlain has absolutely ignored this section."

SAGE TEA TURNS GRAY HAIR DARK

It's Grandmother's Recipe to Bring Color, Lustre and Thickness to Hair When Faded, Streaked or Gray.

That beautiful, even shade of dark, glossy hair can only be had by brewing a mixture of Sage Tea and Sulphur. Your hair is your charm. It makes or mars the face. When it fades, turns gray, streaked and looks dry, wispy and scraggly, just an application of two of Sage and Sulphur enhances its appearance a hundredfold.

Don't bother to prepare the tonic; you can get from any drug store a 50-cent bottle of "Wyeth's Sage and Sulphur Hair Remedy," ready to use. This can always be depended upon to bring back the natural color, thickness and lustre of your hair and remove dandruff, stop scalp itching and falling hair.

Everybody uses "Wyeth's" Sage and Sulphur, because it darkens so naturally and evenly that nobody can tell it has been applied. You simply dampen a sponge or soft brush with it and draw this through the hair, taking one small strand at a time; by morning the gray hair has disappeared, and after another application it becomes beautifully dark and appears glossy, lustrous and abundant.

For sale by Brown Drug Co.

KINDLY REMEMBER AND GIVE US A TRIAL EVERYTHING IN THE BAKERY LINE MARSHFIELD BAKING COMPANY 134 NORTH SECOND ST., NEAR CENTRAL AVENUE. PHONE 428.

TO BEAT THE BUILDING GAME has been a hobby with us for a good many years and a lot of our customers will tell you when it comes to getting good, sound, durable framing material at the right price we know our business. Just tell what you want to build and the amount you want to spend and we'll get busy with our pencil and figure out the best your money can buy. Try us.

C. A. Smith Lumber & Mfg. Co. RETAIL DEPARTMENT CUT THE FUEL BILL IN TWO BY USING OUR WOOD. PHONE 190. 182 SOUTH BROADWAY

FLANAGAN & BENNETT BANK OLDEST BANK IN COOS COUNTY. Established 1880. Capital, Surplus and Undivided Profits, \$115,000 Interest Paid on Time Deposits Officers: J. W. Bennett, President. J. H. Flanagan, Vice-President. R. F. Williams, Cashier. Geo. F. Winchester, Asst. Cashier.

Don't be Held Up Deposit your money with us, open a checking account, and you won't have to worry about holdup men. Not only will you guard against thieves getting your money, but you will be protected against losing it.

Another reason for carrying a bank account is that it will help you to save money—the temptation to spend or fritter it away will not be so great when you are not carrying a pocket full of loose change.

In paying your accounts by check, you have a double receipt and are conducting your affairs in a businesslike manner.

Don't wait until you have \$100 to open an account—do it with \$1 or \$5 and do it today.

Drop in and let us explain it to you if you are not familiar with banking.

First National Bank of Coos Bay

PROFESSIONAL Mildred Rogers... H. H. Harper... McBroom & Cameron... W. T. Tompkins... Joel Ostlund... J. M. Wright... C. O. Gosney... Dr. H. M. Shaw... Mrs. Farringer... Benjamin Ostlund... W. G. Chandler... Wm. S. Turpen... Perl Riley Ballinger... I. S. KAUFMAN... CITY AUTO AND TAX... MISS DONNELL... YOU AUTO CALL FOR FOOTER... SEND YOUR LAUNDRY TO US BY PARCEL... WE FURNISH A... COOS BAY STEAM LAUNDRY... IDEAL FREE GROUND... PICNIC GROUNDS... BRING YOUR LUNCH... KODAK AND FISHING TACKLE... FEW DAYS' OUTING... SCHOOL AND ALL PLEASURES... A SPECIALTY... FOURTH COOS RIVER... LAUNCH EXPRESS... LEAVES 8 A. M. EVERY SUNDAY... FOR CHARTER AND RANGEMENTS, APPLY...