## Others Follow

You probably have noticed that others follow the GOLDEN RULE. In a rain attemut to achieve something of our suceess we have been followed from one lor, the secret of our success lies much deeper, and yet it is no secret. It is simply buying and selling force. Ability to make the right price. One of the most difficult things in the world. The Mercantile Highway is strewn with the wrecks of those who have tried and failed. Statistics show that 95 per cent of all ventures in the mercantile world are failures. Some, after years of struggling, others in a few months meet the inevitable and pass on. Why? They lacked buying and selling force, ability to make the right price; also, perhaps, ability to keep expenses below the danger mark.
The GOLDEN RULE never expands until expansion is absolutely necessary. We never add to our expense until business will positively justify it. Ours is not the growth of a mushroom.
Ask your neighbors why they trade at the GOLDEN RULE. Nine chances out of ten you will get an answer something like this: "I can almost always get what I wish and at at better price." So we grow and so we will grow.

| Amoskeg outing flamnel, white or cream, per yard. | nts |
| :---: | :---: |
| Amoskeg Fleceedown, white or cream, per yard. | 2 Cents |
| Regular 12 1-2 and 15 c fancy outing, exceptionally good patterns, per yard | 112 Cents |

## THE GOLDEN RULE

ALWIYS BUSY: THERE IS A REASON: ISK Yoch veIGHBor

| You Auto Call Foote <br>  |
| :---: |
|  |
|  |
| SCHOOL SHOES Electric Shoe Store t80 SOITH BROADWAY |
| "MERCHANT BLOCK NOW FOR SALE." We are offering fine, level lots in this long desired tract, right near the business center, unques- tionable investment value, easy terms, and prices under the mar- ket. Exclusive agents. I. S. KALEMAN \& CO., $\mathbf{1 7 7}$ Front Street. |
|  |
|  |
|  |

## WE WANT

every farmer in this section to take a look at the

## Dowden Potato Dggier

on our wharf. The most economical and satisfactory way of coaxing the potatoes out of the ground ever invented.


## Pick Your Heater Today

Heating stoves are going out of our store every
day. Soon our stock will be broken and you may not get the one you want.
Will be glad to show you our line if you buy or not.

## Prices Always Righ t

8uthandesing
WITH TOAST AND TEA BIG GANN IN POSOOFFICE

BECERPTS IN MARSHFELD SHOW
MARKEOD NCGBASE OVER COR-


Now that the Tarifr's settin' down-
has come to spend the day,
Willin to be sociable, you don-no Willin' to be sociable, you don-no
what to say!
You want to be famillar-talk like you knowed it all;
here abouts now hurts how fur did you fall?
And soforth, and soforth:
But it's little that you And yit it's at yer fireside So mixed up on the schedules, 'bent
all you've got in sight all you've got in sight
Is a hazy sort of feelin' that they
hit the grit all right!
$\qquad$
$\qquad$
$\qquad$
It is not natural for some
women to act unnatural. The man who fears the hereater
knows he descrues what he expects,
$\qquad$
$\qquad$
5-m:
She sllt it most in half,tary had two funny limbs,Dame Nature tried to bow
And everywhere that Mary

Theory hani-Hikit
.
品

2. When a
fall against
What does he catel
4. Why do forty
elghty-four legs?
Answers.

1. He te a pu
2. His will.
3. A watpp
4. They hav
5. The beek
(0)The Kitchen Is the'spot

## WHO

Is ready to walt on and give you service every hour of the day
and night between you and your BAKER - BUTCHER - FIRE and night between you and your BAKER - BUTCHER - FIRE
DEPARTMENT - DOCTOR -GROCER - POLICE DEPART-

## TELEPHONE

## If you have none already let us ins much better and safer you will feel. <br> Rates and any information will be supplied by our local man

Coos Bay Home Telephone Co.

