

CORBETT TELLS PORTLAND TRADERS TO BRANCH OUT

President of Willamette Iron and Steel Works After Visit to Bay, Shows Portland She Should Have Coos Bay Business.

The gentleman interviewed in the article below is a nephew of the late Senator H. W. Corbett, and is administrator of the estate, valued at \$10,000,000. While on Coos Bay he met Mr. A. C. Going, an old personal friend. Mr. Going is partner in the firm of Lowenberg & Going Co., of Portland, the largest manufacturers of stoves and ranges on the Pacific coast. Mr. Going's son is a member of the firm of Going & Harvey, furniture dealers of this city.

While Mr. Corbett was here Mr. Going took great pains in showing Mr. Corbett everything of interest. It is not much wonder that Mr. Corbett learned the "Coos Bay Talk."

(Portland Journal.)

W. H. Corbett, president of the Willamette Iron & Steel works, has returned from a trip through Coos bay district in western Oregon enthused with its prospects and pointing out the way that Portland may take advantage of her present opportunity to establish herself firmly as the point of supply for western Oregon.

According to Mr. Corbett the present conditions are the result of the San Francisco earthquake and the recent rapid growth of the Coos bay country. Prior to the earthquake Coos bay depended largely upon San Francisco as its market. Portland, although nearer, made little or no effort to cut in on the Coos bay trade, principally because it could get everything it wanted at its own doors. Since the demoralization of the California trade, however, Coos Bay has been compelled to look towards Portland for many things.

Business If They Want It.

Whether this city establishes itself firmly in Coos bay lies entirely with the wholesalers and jobbers, it is said. If they go after the business that an entirely new and very rich field offers it is Mr. Corbett's opinion that they can get and retain it if they do not it is bound to revert to San Francisco.

"I was surprised beyond all measure by the opportunities presented for close business relations with this city," said Mr. Corbett. "But in order to take advantage of them prompt action is necessary and liberal and broad-minded policies must be established. The people of Coos Bay need what we have and no other city is so favorably located to supply them with what they want. But prompt and efficient service and fair prices must be the keynote to such an arrangement if it is to be ours permanently."

"At present Portland has decidedly the advantage in transportation facilities. She has the Southern Pacific Breakwater making weekly trips and she has the steamer Alliance, although temporarily out of commission, San Francisco on the other hand has but one steamer a week and rates are higher."

Three Towns of Importance.

"The Southern Pacific is extending its road at great expense to Coos Bay—in itself a sufficient guarantee of the importance of the district—and will be in the district within two years. When that is completed Coos Bay will be brought nearer than ever to Portland but unless she is treated fairly by us now that will count for little then. If Portland tries to establish herself in the Coos Bay country she can do so, but if she doesn't try San Francisco will and San Francisco will be the one to profit by the growth and prosperity of western Oregon."

There are three towns of importance on the bay itself—Marshfield, North Bend and Empire. All are growing and wide awake and need the very things that Portland's wholesalers want to sell.

Coos Bay's Fine Harbor.

Typical of the character of the new concerns locating in the district is the C. A. Smith Lumber company, which has completed a sawmill of 250,000 daily capacity, which will probably be doubled in the future. The buildings of the company were constructed of concrete in the most substantial way.

"No place on the coast has a finer harbor than Coos Bay provides," said Mr. Corbett. "The tides are swift enough to thoroughly clean out the silt in the bay so that there is a comparatively small bar at the entrance to the harbor—much less of a one than the Columbia river bar."

"The town of Marshfield with good stores and banks is the commercial center of the district. North Bend is the result of the capital and genius of practically one man—Louis Simpson. It is a manufacturing

center and has sawmills, planing mills and other large commercial enterprises. Empire, the oldest town and the one nearest the mouth of the bay, is another solid place.

Trade Is Waiting.

"There is a disposition on the part of the people of Coos Bay to establish friendly trade relations with Portland—their natural supply point. C. J. Mills, formerly livestock agent for the O. R. & N. is now vice president and general manager of the Coos Bay, Roseburg & Eastern railroad & Navigation company, and of the Portland & Coos Bay Steamship company. He is anxious to push the Portland trade, but cannot force Portland jobbers to send their men into this country. With the idea of making their place more attractive to strangers and to accommodate the rapidly growing business of the town, Marshfield is putting up a \$75,000 concrete hotel.

"One difficulty is that the two chief products that Coos Bay has to offer are lumber and coal. Portland has all the lumber it wants at its own door. But it needs coal and Coos Bay has plenty of it. If Portland wants to exchange what she has for Coos Bay's coal and for her special varieties of timber such as the Port Orford cedar, she will find everyone in western Oregon anxious to boost for her and her goods."

—The ill-smelling, sickly odor which often clings to washing even after it is dried, starched and ironed is caused by imperfect and impure soap. Use GASENE and all garments washed with same will be sanitary, spotlessly white and smell fresh and sweet.

OREGON DEATH RATE ONLY 8 IN A 1,000

State Board of Health Report Is Astonishing—Climate Is Given as Cause.

Oregon's death rate is only eight in every 1000 inhabitants, based on a population of 600,000, according to the semi-annual report of the state board of health, which was recently issued. This is considered an extremely low death rate and may be the lowest of any state in the Union.

Many factors assist in increasing the longevity of the inhabitants of this state and in keeping the death rate so low, and especially the equitable climate, the abundance of rain and the large rural population. One surprising feature of the report is that of the total 2408 deaths reported during the half year, 110 were from old age, or an average of one to every 20, who live longer than the prescribed three-score years and ten.

Of the total number of deaths reported 255 were due to tuberculosis, making about one out of every ten deaths due to this cause. Of the remainder, 35 deaths were due to typhoid fever, 30 to diphtheria, six to scarlet fever, seven to measles, one to smallpox, 101 to whooping cough, erysipelas, cerebro-spinal meningitis, etc., making a total of 180 deaths due to infectious diseases other than tuberculosis.

Of other causes of death 283 cases were due to diseases of the circulatory system, 111 to cancer, 310 to diseases of the respiratory system other than tuberculosis, 241 to pneumonia, 128 from diseases of the kidneys, 124 to diseases of the digestive tract.

A total of 219 people met violent deaths, of which 28 deaths were suicides.

The board is especially anxious to prevent as far as possible the ravages of typhoid fever and makes many suggestions to be followed in handling the disease. They are:

Typhoid fever cases must be reported and the county or city physician should make it his duty to determine in all cases reported to him the source of the infection and eradicate it. Milk and water are undoubtedly the important carriers of typhoid fever organisms and should be investigated in every case. Isolation should be enforced as rigidly as possible, and the family and friends warned of the dangers of contracting the disease, and the necessity and manner of disinfection and disposal of refuse. There is no doubt but that convalescent typhoid fever patients are the cause of many otherwise unexplainable cases arising often in isolated communities, and frequently producing most serious local epidemics. In this connection, every city should guard its water supply against all possible sources of contamination, and when a doubt exists

as to its purity it becomes the duty of the city board of health, consisting as it does of the mayor, common council and city health officer, to take prompt measures to correct the condition, or if this is impossible, to warn the citizens of the danger and enforce the use of boiled water.

The greatest danger from typhoid fever is during the summer and fall months, and especially following the early heavy fall rains, which sweep all kinds of surface contamination into water supplies and rapidly percolate through the ground and fill up wells that have become low from lack of moisture and constant usage during the summer.

—New Hats are arriving by every steamer; also we are trimming hats of new design every day. You are cordially invited to inspect them. Clarke.

—See Haines' ad. on page 8.

—Dr. J. G. Goble, the well known optician, of Medford, Ore., will visit all Coos Bay towns during Sept. For dates see this paper later.

"The tenant pays court to a landlord and helps support him, and forgets how easily he himself may become a landlord."

THE easy payment plan, so generally in use in the past ten years, has enabled thousands to own their own homes who would never have been able to do it if they had had to pay for them in a lump sum.

WHY? Because the majority of people do not save systematically. They know they could if they tried—but they keep putting it off—thinking, "we will begin next month." The easy payment plan encourages you to save "this month"—and gives you "something to show" for what you would otherwise have spent foolishly. You can buy

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and take the first big step towards owning your own home. Don't put it off—because the sooner you buy the better choice of locations you will have.

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For good things to eat. Special variety in ICE CREAM, Boston Baked Beans and Brown Bread, Boiled Ham, Veal Pot Pie. A variety in Cakes and Pies.

Has Large Lumber Order.

C. Mc Johnson, of the Johnson-Lyons saw mill company which is about to commence operations near Prosper, has just returned from San Francisco where he went to sell lumber. He returned with an order for three million feet, which goes to Sudden & Christenson, of the Bay city.

JOB WORK.

Perhaps you have been hok off your job work. The Times is ready to do it for you. Gus Kramer is in charge of the Times job department and will give you figures on any work you want.

Read the Want Ads on page 7.

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AT THE HOTELS.

Blanco—C. F. Byrne, San Francisco, E. B. Duffy, Portland; Miss Burton, F. B. Waite, Z. T. Sighin, Jas. L. Ferrey, J. B. Groat, Portland; J. L. Flanagan, Portland; H. J. Workman, J. K. Nash, Goldendale, Wn.; G. R. Iginon, Crookston; F. Wedel, Florence; C. C. Taggart, Harvy Nelson; J. A. Twogood, Jos. E. Marcy, Winnebago, Minn.; C. J. Wesley, Salt Lake, C. M. Howard, Bandon.

Central—John McPherson, B. R. Dixon, W. J. Ward, D. L. Foote, Norway; A. O. Foote, J. S. Miller, Andrew Johnson, Olaf. Bjerke, E. Endicott, A. Welch, W. Bailey, W. Nagle, A. J. White, J. J. Dunn, Lawrence Kalb.

Mrs. L. M. Perry, of North Bend, doesn't want the ladies to forget that she has the right hats at the right prices.

—Edison Monthly Records—Received the 27th of each month. W. R. Haines Music Co.