

GOT ANY PIGS? GOT ANY VEAL?

If they're fat and good send them to Smith. He wants them all. Smith never charges commission nor drainage. Everything weighed as soon as it arrives. He will pay as follows:
Fresh ranch eggs—market price.
Dressed veal, up to 150 lbs., 12 1/2¢; large veal, 10¢.
Dressed pork, any at 11¢.
Live hams, 15¢.
Dressed hams, 17¢.
Live ducks, 15¢.
Dressed geese, 15¢.
Dressed turkeys, 25¢.

Address
FRANK L. SMITH MEAT CO.
"Fighting the Beef Trust"
PORTLAND, OREGON

Racy Metaphor.

The Archbishop of Canterbury is a neat example of a ready wit, according to the Pathfinder. He was going with a number of clergymen in a tub, after some ecclesiastical function one day, when some dignitary served:

"Now to put a bridle on our appetites!"
Quick as lightning the archbishop retorted, "Say, rather, now to put a bridle between our teeth."

PILES CURED IN 6 TO 14 DAYS

CAZOPINMENT is guaranteed to cure any case of itching, bleeding or protruding Piles in 6 to 14 days or money refunded.

A Vegetable Cameo.

Spain is the land of the onion—a vegetable which tempted Mr. Shaw, the author of "Spain of To-day," to fall into the appended easy verse:
All returned travelers are sure to appreciate it for its feeling for truth rather than its resemblance to the form of "The Ancient Mariner."

Garlic, garlic everywhere
Except in what you drink.

FERRY'S SEEDS

To grow the finest flowers and vegetables, plant the best seeds. Ferry's Seeds are best because they never fail in field or quality. The best gardeners and farmers everywhere know Ferry's seeds to be the highest standard of quality yet attained. For sale everywhere.
FERRY'S 1916 Seed Annual
Free on request
D. M. FERRY & CO.,
DETROIT, MICH.

MODERN DENTISTRY EXPERT


At Prices that Defy Competition
TEETH WITHOUT PLATES A SPECIALTY



PAINLESS EXTRACTION..... 50c
GOLD FILLINGS..... 50c up
GOLD BRIDGE..... \$1.00 up
GOLD CROWN..... \$5.00
GOLD RUBBER PLATE..... \$5.00
THE BEST RUBBER PLATES..... \$8.00
DIALEPHONE PLATES..... \$10.00
Out-of-town patients can obtain perfect work and save money by calling at our office.
NO STUDENTS NO GAS NO COCAINE
All work guaranteed for ten years
CHICAGO PAINLESS DENTISTS
323 1/2 Washington St., Cor. Sixth
Established 15 years Here to stay.

MAPLEINE

IN THE HILLMAN OF THE DESCHUTES VALLEY
THE PLACE YOU'VE BEEN READING ABOUT
Write for Information
COOPER & TAYLOR, Selling Agts.
206-7-8-9 Henry Bldg., Portland, Oregon



"SPOHN'S"

As this very remarkable preparation is now called, is the greatest Constitutional Remedy ever known for Brood Mares, Colds, Stagnations and all other horses; also Distemper among Dogs and Sheep. This compound is made of the purest ingredients and is not a ton of poisonous or injurious nature enters into its composition. Many persons are now taking SPOHN'S for La Grippe, Colds, Coughs, Kidney Trouble, etc., and it is always safe. It expels the Disease Germs from the body; acts directly on the Blood and Glands. SPOHN'S is now sold by nearly every druggist and harness dealer in the land, and any can get it for you, or send with remittance of price to the manufacturers, who will ship to your order, express paid. Fifty cents and \$1.00 a bottle, and \$5.00 and \$10 the dozen.
Record of Annual Sales:
1st Year..... 1,052 Bottles Sold
2nd Year..... 4,864 " "
3rd Year..... 8,256 " "
4th Year..... 18,150 " "
5th Year..... 28,350 " "
6th Year..... 40,354 " "
7th Year..... 72,350 " "
8th Year..... 100,352 " "
9th Year..... 124,500 " "
10th Year..... 172,485 " "
11th Year..... 221,760 " "
12th Year..... 287,850 " "
13th Year..... 378,902 " "
14th Year..... 608,720 " "
15th Year..... 548,260 " "
Send for our Booklet of twelve good recipes for family and stock medicines, FREE.
SPOHN MEDICAL CO.,
Chemists and Bacteriologists,
GOSHEN, IND., U. S. A.

The Difference.

"Father," said little Rollo, "what is the difference between farming and agriculture?"
"Well, my son, for farming you need a plow and a harrow and a lot of other implements, and for agriculture all you need is a pencil and a piece of paper."—Washington Star.

Some people suffer continually with tired, aching and swollen feet. Little do they know how soothing is Hamlin's Wizard Oil. Rub it in at night and have thankful, happy feet in the morning.

Objective Reform.

"The defendant had been found guilty of habitually getting drunk and beating his wife."
"You'll not be guilty of indulging in the 'lick her' habit during the next two years, anyhow, you sorry specimen of manhood," said the judge. "Officer, remove the prisoner."
DR. MARTEL'S FEMALE PILLS.
Seventeen Years the Standard.
Prescribed and recommended for women's ailments—a scientifically prepared remedy of proven worth. The result from their use is quick and permanent. For sale at all drug stores.

As Exemplified.
"Man's inhumanity to man," chuckled the backer of the winning pugilist who had pounded the other chap to a jelly, "makes countless thousands cheerfully pay their good money to see it working."
TO CURE A COLD IN ONE DAY
Take LAXATIVE BROMO Quinine Tablets. Druggists refund money if it fails to cure. E. W. GROVE'S signature is on each box. 25c.

Bound to Make a Sale.
"Wouldn't you like to try a bottle of my celebrated eye remedy? Only 20 cents."
"No; there's nothing whatever the matter with my eyes."
"Well, it's equally good for removing corns. As a corn remedy I sell it for 10 cents."
To Break in New Shoes.
Always shake in Allen's Foot-Ease, a powder. It cures hot, sweating, itching, swollen feet. Cures corns, ingrowing nails and bunions. All drug stores, shoe stores, etc. Don't accept any substitute. Sample mailed FREE. Address Allen S. Olmsted, Le Roy, N. Y.

Good Enough.
George—Do you think that I'm good enough for you, darling?
Darling—No, George; but you're too good for any other girl.—Illustrated Bits.

SEEDS Catalogue for the Asking Send for It.

J. J. BUTZER
188 Street Front Portland, Oregon

GOLDEN WEST
COFFEE, TEA, SPICES, BAKING POWDER, EXTRACTS, JUST RIGHT
CLOSSET & DEVERS
PORTLAND, ORE.

Don't Cough!—Use PISO'S CURE

THE BEST MEDICINE FOR COUGHS & COLDS
Will instantly relieve your aching throat. There is nothing like it for Asthma, Bronchitis and lung troubles. Contains no opiates. Very pleasant to take.
All Druggists, 25 cents.

Let the Debtor Beware.
Briggs—A safe conversational rule is, When in doubt talk of the weather. Griggs—Safe nothing! I met my tailor yesterday, and on my speaking of the weather he replied, "Yes, it is unsettled, and that reminds me of that little bill of yours."—Boston Transcript.

Colds on the Chest

Ask your doctor the medical name for a cold on the chest. He will say, "Bronchitis." Ask him if it is ever serious. Lastly, ask him if he prescribes Ayer's Cherry Pectoral for this disease. Keep in close touch with your family physician.

We publish our formulas
We banish alcohol from our medicines
We urge you to consult your doctor

When you tell your doctor about the bad taste in your mouth, loss of appetite for breakfast, and frequent headaches, and when he sees your coated tongue, he will say, "You are bilious." Ayer's Pills work well in such cases.
—Made by the J. C. Ayer Co., Lowell, Mass.

Hood's Sarsaparilla

Makes the blood of the right quality and quantity—normal in red and white corpuscles and all other constituents. It builds up the whole system.
In original liquid form or chocolate tablets called Sarsatabs. 100 Doses \$1.

The word "Vermont" on a can of maple syrup has always raised that brand about one hundred per cent in the estimation of the buyer. A few years ago, however, a method was discovered of imparting this same delicious flavor to preparations without the use of real maple syrup. This flavoring extract is called Mapleine.

If a dish of syrup made with mapleine and the real Green Mountain kind is placed before a Vermont, he would not be able to tell the difference between the two. This is largely due to the absolute purity of the ingredients and the great care used in the manufacture.

Mapleine is purely vegetable and makes a syrup that is equal to any and superior to most brands of maple syrup that are placed on the market.

To make delicious flavorings for cakes, ice cream and sauces, nothing is required but a little granulated sugar and water with a few drops of mapleine dissolved therein. Housewives find it a great convenience in preparing puddings out of leftovers.

A little booklet, with the title of "Mapleine Dainties," is published by the Crescent Manufacturing company, who are the makers of Mapleine. The booklet will be sent free to anyone who asks for it. Nearly every grocer carries Mapleine. Try some today and you will say the same that thousands of others have, that here is a flavor with the real maple taste. This little suggestion for a sauce for puddings: Whites of two eggs, one and a half cups of granulated sugar, one cup of milk, one teaspoonful of mapleine. Mapleine is to be used anywhere that another flavoring could be used.

Quoth the Vegetarian.
Well, when no more your purse can stand
The uplift in the price of beef,
There's more nutritious food at hand;
Eat beans and rice, and find relief.

Petit's Eye Salve for 25c.
Relieves tired eyes, quickly stops eye aches, congested, inflamed and common sore eyes. All druggists or Howard Bros., Buffalo, N. Y.

Very Formal.
In all the latest novels out
The damsel airs, beyond a doubt,
Of lofty tone;
And never sees their beaux without
A chaperon.
—Louisville Courier-Journal.

TALKS ON ADVERTISING

To Combat Mail Order Houses.
Don't blame people for buying goods from the mail-order houses. Don't imagine that the average citizen is going to be moved by any great patriotic impulse to trade at home simply to benefit the community. The fact is that the average man is already feeling a little grouchy at the high prices of almost everything, and if he can find some way to buy his goods, wares and merchandise a little cheaper by sending away for them, he will probably send. Of course he is likely to be fooled. He is likely to get inferior goods, and all that, but what's the difference, if he sends away? The money is gone, and won't come back.

The place to head off on the mail-order buying is before it starts. And the way to head it off is to convince people that they can actually do better by trading at home. It can be done, but it takes some exercise of brains. Whenever a clever antagonist is using brains to devise schemes to get the best of you in some way, whether it is in a game of chess, a battle for blood, or a fight for business, it becomes necessary for you to use brains, too, or he will "get" you. The mail-order house is using brains in its advertising. In order to meet that sort of competition you, too, must use brains. You must study your advertising; plan it out carefully to meet the exact conditions which are presented. Make your advertising with this point in view; to convince prospective customers that you can sell them better goods at better prices than anyone else.

If these mail-order advertisements are sufficiently convincing, if they make people believe that they can get goods cheaper by sending away, the money will go, and no amount of high-sounding argument about patronizing home industries will do any good. The merchant himself buys where he can get goods cheapest and the customer will certainly do the same.

The way to meet such competition is to study their advertising. Make your advertising readable. Give the customer a square deal. Do not pretend to be selling goods at a loss. You are entitled to a profit and the customer has sense enough to know it. Make your profit a reasonable one, advertise your prices, and deliver the goods as advertised, and the customer will in most cases be satisfied. The customer would rather trade at home than send his money away, but he will not sacrifice his own welfare to do so, and you wouldn't do it yourself.—Merchants' Journal.

The Poet of the Attic.
It is reported that a modern versemaker has been sued for a \$27 grocery bill.
This seems to advance him a little nearer the real poet class.
In the earlier day, however, the real poet never got within hailing distance of \$27 worth of credit.—Cleveland Plain Dealer.

Within a month after you first start a lawsuit, it doesn't look so favorable.
A lucky man is one who can have his rascality overlooked as a mistake.

SURPRISE FOR A SHOPPER.

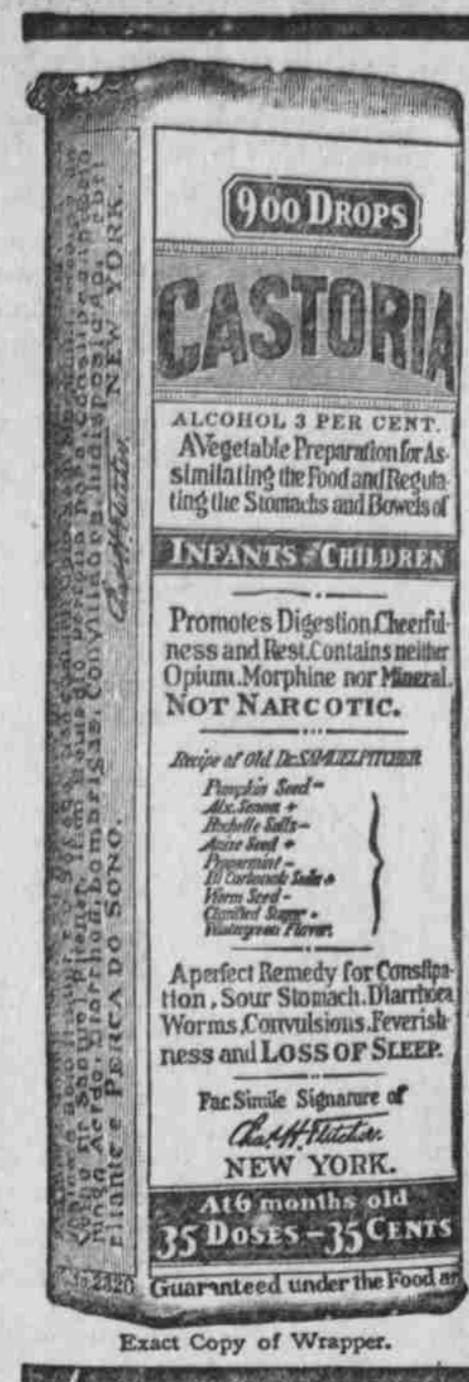
Coin She Had Just Laid Down Picked Up by Another.

"Shouldn't you think," said the shopper, "that they'd lose lots of these Christmas cards, have lots of them stolen? One place where I went for cards they always have a whole roomful of them, Christmas cards and nothing else."
"You see this room crowded with customers, all the people that can get in, and to wait on them you see three or four or half a dozen saleswomen, enough I suppose to attend to the business. The customers go rummaging around, turning the cards over and searching for what they want, and pawing them over generally. I should think lots of them would get torn and bent and soiled; and what's to prevent anybody from picking up cards and carrying them away? Still, I don't suppose the people that come here would steal, anyway; but I did have one queer experience in that room the last time I shopped there."
"I had bought a bunch of cards and paid for them, and had them put in separate envelopes and then all in one big one, and then I saw some little cards that caught my fancy, that were two for five cents, and I took two of them and carried them to the saleswoman I had dealt with and said: 'Can't I put these right in this envelope?' and she said 'Certainly,' and that's what I did."
"But I couldn't hand the nickel to her because she had both hands full at that moment doing up some cards for somebody else, and so I said I would lay the five cents down here, on the table, and that's what I did. And then what do you suppose happened?"
"I stood there for a moment waiting to see the saleswoman pick it up, and as I stood there the woman standing beside me opened her purse and put that nickel in."
"Why! I was so surprised, that I didn't know what to say or do, and I didn't say or do anything and I don't know yet what to think of it."

Seeds

Don't waste time and money planting poor seeds. Our seeds won First Grand Prize at the Seattle Exposition. Our prices are reasonable. Big Catalogue free. Send for a copy.

Vogeler Seed Co.
Salt Lake City, Utah



ALCOHOL 3 PER CENT.
A Vegetable Preparation for Assimilating the Food and Regulating the Stomachs and Bowels of
INFANTS & CHILDREN
Promotes Digestion, Cheerfulness and Rest. Contains neither Opium, Morphine nor Mineral. NOT NARCOTIC.
Perfect Remedy for Constipation, Sour Stomach, Diarrhoea, Worms, Convulsions, Feverishness and LOSS OF SLEEP.
Fac-Simile Signature of
Chas. H. Fletcher
NEW YORK.
At 6 months old
35 Doses - 35 CENTS
Guaranteed under the Food and Drug Law.
Exact Copy of Wrapper.

Painless Dentistry

Out of town people can have their plates and bridges finished in one day if necessary.
We will give you a good 22k gold or porcelain crown for \$3.50
Molar Crowns 5.00
22k Bridge Teeth 3.50
Gold Fillings 1.00
Gold Fillings 1.00
Enamel Fillings .50
Silver Fillings .50
Inlay Fillings .50
Good Rubber Plates 5.00
Best Root and Tip Fills 7.50
Painless Extr. don't hurt 50
WORK GUARANTEED FOR 15 YEARS
Painless Extraction Free when plates or bridges work as ordered. Consultation Free. You cannot get better painless work done anywhere. All work fully guaranteed. Modern electric equipment. Best methods.

Wise Dental Co.
FALLING BUILDING INCORPORATED
THIRD & WASH. STS. PORTLAND, OREGON
OFFICE HOURS: 9 A. M. to 5 P. M. Sundays, 9 to 12
P N U No. 6-10
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KG BAKING POWDER

Stands for Quality Economy Purity
In providing the family's meals, don't be satisfied with anything but the best. K C is guaranteed perfection at a moderate price. It makes everything better.
Try and see. Perfect or Money back.



Mayer's Special Merit SCHOOL SHOES

"WEAR LIKE IRON"
They wear best where the wear is hardest. Made of selected leather specially tanned to resist exactly the kind of wear a healthy boy or girl will give them.
Two layers of leather are sewed in at the tips instead of one, to prevent the toes kicking out. The soles are of extreme toughness.
Mayer Special Merit School Shoes are made to fit a child's foot in a comfortable, natural way that will prevent foot trouble in later years, yet they are stylish and good looking. Only the genuine have the Mayer Trade Mark stamped on the sole.
FREE—If you will send us the name of a dealer who does not handle Special Merit School Shoes, we will send you, free, post-paid, a handsome picture, size 15 x 20, of George Washington.
We also make Honorbilt Shoes for men, Leading Lady Shoes, Martha Washington Comfort Shoes, Yerma Cushion Shoes and Work Shoes.
F. MAYER BOOT & SHOE CO.
MILWAUKEE WISCONSIN

THEY WEAR LIKE IRON

CASTORIA

For Infants and Children.
The Kind You Have Always Bought Bears the Signature of
Chas. H. Fletcher is Use For Over Thirty Years
CASTORIA
THE CENTAUR COMPANY, NEW YORK CITY.