Chamber of Commerce Plans Intensive Programme.

ALL OREGON INCLUDED E. M. Ellis Organizes Company to

Comprehensive and Exhaustive Scheme to Promote Products and Agriculture Adopted.

Everything comes from the soil, and the producer is of the first importance in planning state develop-ment. This is the foundation stone upon which the Portland Chamber of Commerce plans to build a greater Oregon, according to a statement made vesterday by G. W. Mielke, president of the Chamber. Prosperity of the man on the land a paramount to everything else in

paramount to everything else, in bringing an agricultural state such an Oregon to the limits of its pos-sibilities, Mr. Mielke said. With that object, an extensive programme of development, with the good of the whole commonwealth in view, has been planned by committees of the Chamber, and these plans now are being elaborated in detail.

Programme Is Comprehensive.

a year and a half there has been consistent work under the dicetton of the organization heads. Oregon; one that would be unself-ish in that efforts would not be directly glone to Portland's gain, but the essence of enlightened self-ishness, because as the state prospers so will Portland advance, ac-

cording to Mr. Mielke.

Plans have been sufficiently orystalized that a statement can be made of the scheme. It embraces land settlement, advantageous marketing arrangements for the prodecer, encouragement of tourist travel, publicity of a favorable na-ture for Oregon and other aids to state building, all co-ordinated into an effective effort to bring about a well-rounded development.

State Development Vital. "A state development work, es-sentially built upon the prosperity of the producer now on the land, yet embracing in its details a multitude of efforts that are calculated tide of ciroris that are calculated to advance state prosperity other wise, is a brief of the plan which the Chamber of Commerce is getting ready to offer," said Mr Mielke, "We want land settlement work done—more colonists—but hold that this is most effective where waving in with the duty of where weaving in with the duty of directly aiding the settler now on

the lands of our territory. "We believe in the maximum tourist travel, because that leaves wealth and many good new residents in the state, but the publicity for and handling of tourists will have the largest value when this the regular meeting of the Piercehave the largest value when this work is closely associated with for Governor club will be held in other work to make the resident of the Gordon building. 283 Stark the state receive more for his street, corner of Fourth, Wednes-products. day night at 8 o'clock. Good speak-

Producers Must Prosper.

"in a nutshell, our plans, which are now emerging from committees, recognize that the producer of Oregon must be made more prosperous as the great background for increasing state population and wealth. No one line of effort will accomplish all that is needed. I must be a comprehensive pro-gramme. There must be co-ordina-tion between all agencies, recognition of a few fundamental principles, honest help to the man on the land and a modern, progressive plan that will meet the intelligent, aggressive methods of other western communities that play no single string nor confine themselves to any single line of effort.

"This development work changes swiftly. Methods effective a few years ago are obsolete. A western state to keep within sight of its sisters must be up and moving on modern lines every month of the tion of a few fundamental princ

modern lines every month of the

Preliminaries Are Studied.

"More than a year and a half age we began planning a state develop-ment programme. It was found necessary to send careful students out for observation of similar work being done elsewhere. Months elapsed in gathering data, and some more months in arranging and more months in arranging and adapting them to Oregon condi-tions. We have studied marketing tions. We have studied marketing methods for the producer, land set-tlement and colonization, publicity, travel and recreation plans, etc. We felt that in opening a work of such transcendant moment to Oregon we must be careful and thorough.

committees are getting plans crystalized for final approval. In the last stages of the draft, these plans will segregate the work into three general divisions-marketing, land settlement and publicitiy.

Marketing Is Paramount. "It has been borne in upon all of us, the further we have gone into state development work, that mar-keting Oregon products is the most vital duty in the programme, and must be kept foremost. Miscellane-ous publicity will not accomplish this Floods of travelers and tour-ists alone will not attain the endthis Floods of travelers and tour-ists alone will not attain the end. There must be a deep-scated, thor-oughly organized work to secure a heiter and more profitable market

for the Oregon producer.
"This will require the services of the best minds of the state. It will the best minds of the state. It will not be accomplished in a week or a year, but will become possible as the thinking people of the state get down to fundamental modern principles of handling this problem. "Land settlement work must be carried on constantly, especially after the condition of the present producer improves, but this duty of co-ordinating the marketing work for the present producer and bring." or co-ordinating the marketing work for the present producer and bring-ing in new people is patent to every one who has gone into the subject carefully."

YOUTH ADMITS ROBBERY

Confession Said to Have Been Made in Yakima Jail.

YAKIMA, Wash., Oct. 21 .- A youth giving his name as Fred Nelson, ar-rested last night, confessed in the county jail this afternoon that he is Fred Willett of Seattle, who was im-plicated in the robbery of king Brothers' store. The alleged confession was de-

clared to have been made to J. D. Sandusky, a detective, who trailed Willett here, and included, it was declared, information as to where the stolen goods were hidden near Green Lake.

Music Week to Be Observed.

Music week will be observed in the city hall, beginning November 5, according to announcement made by H. E. Plummer, chief of the hureau of buildings, who is in charge, Competitive programmes will be given at noon each day in the city council chambers by the various heads of departments. The first programme will be given by the department of public affairs with Fire Marshal Grenfell in charge. During the remainder of the week programmes will be given as follows: Department of public safety, Chief of Police Jenkins in charge; department of public works, R. E. Kremers in charge, and department of finance, charge, and department of finance J. H. Cowan in charge,

REALTY CONCERN FILES

Operate in Portland.

E. M. Ellis, who has been operating a real estate business in the city for some time, incorporated his business last week under the name of the E. M. Ellis company. In conjunction with the incor-poration Mr. Ellis took in with him as partners, C. A. Doyle, formerly of Los Angeles, and Allison Moulton, Portland attorney. The cattalization of the company was placed at \$25,000.

Mr. Ellis was named president of the company, Mr. Doyle, vice-president, and Mr. Moulton, secretary-treasurer.
Mr. Ellis has made a reputation

since entering the real estate busi-ness here for the large number of apartment house and hotel deals he has handled.

Mr. Doyle has been in the automo-bile business in Los Angeles for some time. He was formerly in Mr. Moulion will act as attorney for the corporation, in addition to being secretary-treasurer.

NEW OFFICES OPENED

Construction Company Is in Morgan Building.

As a result of the steady increase in building activity, the Matot Con-

struction company has been com pelled to increase its office space and as a result has moved to a new location in the Morgan building. The new offices give room for a

complete display of building ma-terial samples thus making it pos-sible for clients to make selections there and save considerable time. The Matot Construction company has contracted for 113 homes in the last year, 38 of which are now under construction, giving employment to

168 men. The payroll reaches nearly \$10,000 a month.

A. J. Matot, president of the company, said: "There is a stendy demand for well-built homes. In addition to all types of buildings the company has been making a specompany has been making a spe-cialty of the duplex apartment bun-galow, of which it is the originator."

Oregon Pensions Granted.

THEOREGONIAN NEWS BUREAU.
WASHINGTON, D. C., Oct. 21.—Oregon pensions have been granted as follows: Nancy C. Miller, Portland.
\$50; Grover M. Trayler, Pendicton.
\$12; Sarah J. Calkins, Portland. \$30;

ers will be in attendance



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OREGON

INSTITUTE OF TECHNOLOGY

Y. M. C. A. BLDG.,

LECTURE

Subject: "COMING OF THE WORLD TEACHER," by MAE HECHT, TONIGHT, 8 P. M., THEOSOPHICAL HALL, 302 Cen-tral Building, Tenth and Alder, All are welcome. Inquirers' class Thursday evening, October 26, 8 o'clock, Subject; "THE COMING AGE."



6-Pound All-Wool BLANKET

A blanket value unusual, one of all Virgin Oregon wool, a soft, luxurious blanket of a rich, dark heather mixture, very finely woven and a blanket that will give years of service. Size 66x80 inches. To see this blanket is to appreciate the real value.

\$1.69 Value Girls' Dresses \$1.00

In this big assortment of girls' dresses, styles suitable for school wear, are sizes up to 14 years of age. Neat styled dresses of ginghams and cheviots, garments that are well made and attractively trimmed and finished. Of good laundering qualities.

Boys' Heavy **School Suits** \$3.29

Suits tailored of heavy weight herringbone weaves in gray. A neat styled suit with Eton collar and all-around belt. Pants are full lined. A Ward bargain here for the boy who can wear a size 7 or 8 years, for this suit is of excellent wearing quality.

Clearing of Men's Raincoats \$5.75, \$6.95

A big bargain for men in offerfitted in and coats that possess the best rain-defying qualities.

ing these raincoats at these low prices. In the assortment are belted models of oxford gray and tan. Good range of sizes to be



Big Bargains in the

Sale of Remnant

A large assortment of shoes for men, women and children; shoes and oxfords of kid and calf leather in both blacks and browns and in styles that are neat and desirable. pairs are slightly damaged. Big savings at these special prices of half and less than half of the regular price.

29c to \$2.98 Pr.

A sale in which stupendous savings are offered in a clearing of odds and ends from every department of this big store-Limited quantities only

Brushed Wool Capes

An attractively styled cape knit from pure brushed wool yarns Made in a style with a long fringe trimmed scarf, the stitch is so made that there is a fine contrast in the blue and white. A big value here low priced. Regular \$8.75 value. Only three.



Remnant Sale of Men's and Boys' CAPS

A big assortment of men's and boys' caps in attractive styles and ones for both fall and winter wear. Caps of choice colors and patterns, well made and neatly trimmed. A big saving value on these, regularly selling for 75c to \$2.25, and now half price.

Boys' School Suits

Mothers will appreciate the big value in these suits, broken sizes from 7 to 16 years and in blue serges and brown plaids. Well tailored suits of belted models, full lined pants and of good, hard wearing quality fabrics. A big Ward suit bargain.

Remnant Bargains

Here are big savings offered in women's and children's apparel at remnant sale prices Compare these low prices and try to shop early for on all articles there are very limited quantities.



Remnant SALE OF BLOUSES

In offering these blouses at remnant sale prices we offer excep-tionally big savings for the woman who avails herself of the opportunity of choosing one or more while the quantities last. Broken sizes in all styles, and extra big values.

Only four of these white voile blouses in a neat attractive style, made and trimmed. First \$ come, first choice at only......

Three only, fine mercerized voile waists in one of each style, at-tractive and neatly trimmed. A \$1.98 big Ward value, remnant sale Eight blouses of crepe de chines,

voiles and dimities, each one a \$2.98 you can have your choice..... Seventeen blouses in crepe de chine and georgette crepes, regular \$4.98 values up to \$9.98; while they last, your choice, Monday

Big Raincoat Values

A neat styled raincoat for both girls and women, sizes of 6, 12, 17, 38 and 42. In colors of tan and navy. Six coats only and regular values and navy. Six coats only and regular values up to \$7.98 in the lot. A big sav-\$4.98 | folds at the sides and trimined up to \$7.98 in the lot. A big sav-\$4.98 | folds at the sides and trimined up to \$7.98 in the lot, naturally the sizes \$2.98 | Monday

\$3.75 Sweaters

An all-wool sweater knit with fancy drop-stitch and in tuxedo

Extraordinary Values of Remnant Sale Bargains in SILK DRESSES

Ten dresses only, of georgette crepes and crepe de chines and in the most attractive styles. In colors of blue, black and navy, beautifully trimmed with embroidery, beads and buttons. Each dress is of exceptional value, regular values up to \$14.98. Three different styles to choose from

Brushed Wool Scarfs

An attractive scarf of all-wool yarns, knit in a wide style 80 inches long with all-around belt and pockets. A fine garment for school wear for the girls; a warm, stylish wrap at a very low price. In two different colors, contrast trimmed 4.98

Blue Serge Coats

A loose-fitting styled coat made from wool serges in navy, is half lined with fancy lining, has an all-around self belt and is exquisitely trimmed with silk embroidery. Bell sleeves and roll collar. In sizes for women and girls, a regular \$12.95 value,

\$3.50 Voile Dresses

A becoming dress made of very fine quality voiles of blue and red with red dots. Styles with a low-cut neck, elbow sleeves with puffed cuffs, pannier folds at the sides and trimmed with fast colored,

Fiber Sweaters

In both slipover and tuxedo styles. Knit in a fancy two-toned stitch of color combinations that are An all-wool sweare.

fancy drop-stitch and in tuxedo collar style with lace front; long sleeves with turn-back cuffs and has leather belt.

Colors of black and henna, concealing the color combination.

Galors of black and henna, concealing the color combination.

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The color combination of color color color combination of color color color color color color co Child's Aprons 59c

Bungalow aprons for girls in sizes 8 to 12 years. Attractive styles in fabrics of percales and ginghams of neat colors and patterns; well made and fin-ished garments. A big value

Children's Apparel at Remnant Sale Prices \$1.49 Corset Value, 99c

Pajamas of white nainsook of very good 69c quality. A well-finished garment...... Lawn Camisoles of neat styles, neatly 69c trimmed with edgings and embroidery. . . . Infants' Sweaters in white wool yarns con- 69c trast trimmed. Regular \$1.00 value Sateen Petticoats in pink only. Of very 69c good quality and a well made garment Children's Sleepers, made of good quality 69c outing flannels. Well made. Big value... 15 Romper Dresses of chambray and ging- 69c ham. Regular \$1.29 values reduced to Girls' Winter Union Suits. Elbow sleeves, 69c ankle length legs. White. Big value..... Muslin Drawers of good quality muslin, 19c Brassieres of extra quality cambric, a neat 19c style and very well made. Six only...... Sateen Bloomers, regular 45c values in this 19c sale. An extra value for Monday............ 19c Muslin Drawers of very fine quality. A neat 39c style embroidery trimmed. 2 to 12 years...

Cloth Remnants at One-Third Off

Bloomers of white sateen and in sizes of 2 39c to 10 years. Elastic knees, waists, banded

An extra large assortment of desirable remnants will be on display tables for Monday. Among them will be found all classes of fabrics, cottons, woolens and silks, beautiful colors and patterns and of lengths that are very usable. Hundreds to choose from and each piece has been substan-tially reduced one-third from regular price. Corsets of net and coutil materials in colors of white and pink. Comfortable, low styles with "Won't Rust" steels. Broken sizes in each style. An extra big value at this very low price.

Bloomer Dresses 98c Five bloomer dresses of regular \$1.29 value. Neat styled garments made of good quality chambray ginghams. Good colors and in small sizes only.

Athletic Union Suits 69c Women's athletic style union suits of fine quality nainsook. Neatly trimmed and well made.

Children's Fur Trimmed Cordurov Coats \$1.98

A neat little style made up in velvet corduroy and in colors of brown and blue. Fur-trimmed collar and is full lined. 27 coats in the lot. Chinchilla Coats

An attractive coat for children in white chinchilla. Coat is full lined and has all-around belt and is in single-breasted style. Sizes 1 to 4 years 2.19



Young Men's Long Trousered SUITS

Attractive styled suits for the high school boy or the young fellow just stepping into long trousers. Of very good colors and of fabrics that will wear and look well. A big Ward

Boys' Athletic Jersies 49c quality jerseys for the boys and in choice colors and trimmed with wide contrasting stripes. Sleeveless style and low neck. Just the thing for football. There are 17 in the assortment.

Men's Athletic Jersies 98c An all-wool jersey in a good shade of gray. low necked style with long sleeves. Of v good quality and an extra bargain at this low price. Monday only. Only nine in the lot.

Boys' Wash Suits \$1.69 An extra big bargain in this suit of heavy khak cloth, a well made garment and one that will launder and wear well. In sizes of 6, 7 and 8 years only. Oliver Twist style only. Very limited



Men's Overcoats

The remnant sale includes some big savings for men who will choose a fall or winter overcoat soon. These three style coats offered here are all-wool coats, are belted styles and with convertible collars. Well tailored, roomy coats they are and ones that will give the very best service.

9 Overcoats at \$13.50

6 Overcoats at \$16.50 6 Overcoats at \$17.85

In each of these remnant bargains offered here there is a substantial saving. Ward quality and of sturdy make and now selected for big value-giving in this special sale, those who are fortunate in securing one of these bargains can congratulate themselves

\$25.95

Dressing Table | Oak Bookcase

on saving many dollars.

Bargains Only three ta-bles in this offering, each one well made and finished

and very sub-stantially re-duced in price. A big saving awaits you in one of these. Ivory Dressing Table, Martha Washington style, \$18.50 triple mirror...

A beautiful bookcase in golden oak, substantial, glass doors roomy shelves. Extra value.

fast Tables |

Break-

Mahogany Dressing Table, \$35 value; triple \$20.25 Tables very similar to illustration. Finished in ivory, one with mahogany finished top.

4 Big Bargains in Chairs

Jacobean oak, leather seats Arm chair with leather seat. Sturdy built. . . \$21.85 A regular \$13.85 \$9.75 and cane back. \$21.85 A regular \$13.85 \$9.75 Rocker to match above chair. Rocker in imitation leather up-Beautiful and of \$21.95 | holstering. Com-good finish.... \$21.95 | fortable sturdy. \$12.25

Reconditioned Washing Machines A big saving opportunity is presented in offering these ma-chines in this remnant sale. Each machine has been completely overhauled and put in first-class shape and will give as good

service as a new one. Each price has been substantially reduced 3 Hand Machines \$1675

A machine operated with a lever attached to power wheel, a machine that is easy to op-erate and washes thoroughly and clean. Originally selling for \$21.50, this special price makes big savings

1 Hand Machine \$1475

An excellent washing machine is of-fered in this quick acting vacuum washer. Very easy to operate and thoroughly cleans the clothes by the vasubstantial machine, \$18.95 value sub-stantially reduced.

1 Electric Machine §75

Our regular \$105 machine. Completely overhauled and in first-class working condition. Is complete with motor, cord and wringer. To see this machine is to realize the value offered at this low

Bargains in Beds

A steel bed in Vernis Martin finish. Round posted, sub-stantial bed \$4.50

Steel Bed with heavy, continuous posts and Vernis Martin \$8.25 6 Beds With Springs; round posts and in Vernis Martin \$12.50

Montgomery Ward € G.



Mail the Coupon to-day Customers who live out of town Customers who live out of fown and cannot visit this big store personally, should send for our new fall catalogue and avail themselves of our low prices by making their selections right at home and shop with us by mail.

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