WANTED-MISCELLANEOUS,

WANTED-MISCELLANEOUS,
Furniture Wanted.

GEVURTZ PAYS TOP PRICES FOR
USED FURNITURE.

We just moved to our new location
and we need all kinds of household
goods, furniture, carpets, stoves, etc.
Call ATWATER 0587,
and our buyer will come at quice with
the cash.

A & S. GEVURTZ PURNITURE
STORE,
165-167 1st near Morrison.

ATWATER 2003—Call a fair and square
man when seiling your furniture, rugs
and homschold goods, and I will pay
you all it is worth; we will appreciate
your call and attend to it immediately.
Atwater 2003.

EDUCATIONAL.

NEXT TUESDAY YOUR "DAST" CHANCE TO GET OUR REGULAR \$150 AUTO, TRACTOR, ELECTRIC IGNITION AND BATTERY COURSE FOR \$25 CASH.

"HEMPHILL'S MOTOR SCHOOLS," 5TH AND GLISAN STS.

PORTLAND LABOR COLLEGE.
Offers the following courses for fall term herinning October 9, 1822;
English and public speaking, Miss Daryl Relat, High School of Commerce, Sociology, Dr. Philip A. Parsons, University of Oregon.
Psychology, Dr. S. C. Kohs, court of domestic relations.
History of the American labor movement, Dr. E. B. Mittelman, Oregon Agricultural college.
Banking and finance. Professor Raiph C. Hoeber, University of Oregon. Far further information inquire o W. E. Kimsey, secretary, Labor temple

W. E. Rimsey, secretary, Labor temple.

DO TOU WANT A GOOD POSITION?
Courses at the Adox Auto school are longer and more expensive finan most schools, but Adox graduates earn shore. Our record of helping over 500 graduates to big paying jobs is the proof. Don't chroil elsewhere until 901 have inspected our school. Call sny day (except Saturday) at 10 A. M. oc 2 P. M. or send for our big 112-page FREE catalog, ask for book No. 5.

Night class begins November 1st.
Only 50 students scepted for night class. Take W. or send for night class. Take W. or students are place in class. Take W. and the first and the first

GOOD SALARIES

GOOD SALARTES

GOOD SALARTES

A shortage of competent operators already saists and thousands of typesetting machines will be installed within the next few years.

The person of the saist saist saist to operate now You can learn to operate a Lindype in 12 weeks. Printing a Lindype in 12 weeks. Printing a Lindype in 12 weeks. Printing as all its branches taught in from twelve to eighteen months. Easy terms and ress.

Northwest School of Printing.

N. 236-23 Dichion st.

Spokans. Wash.

AUTOMOTIVE SCHOOL.

Tou want nothing but the best. Here it is, Standardized with schools in 60 other cities. Best laboratories, best shop equipment and instructors. Actual whop practice given on real repair jubs Results absolutely gurranized. The time for you to go to school to while beainess in quiet, Frepare now for big lusiness opening in a few months. Inquire Oregon Institute of Technology, Main at a Siath Experience men get STATE AID.

LEARN ELECTRICITY, EARN BIG MONEY—Get into a big business, big demand for men who KNOW electricity, electricians, auto-electricians, electricial engineers, big future, earn board and room, earn more money, gain success. Wills today for free catalog. 27

IN EARNING MONEY QUICKLY.

EGIN EARNING MONEY GUICKLY.
Enroll for day or summer action at
this great fuelness college the aling school for siccesse. Courses include
tormstormeter, stonography, banking
bookkeeping private secretariat, Writo
or phone Main 300 for free catalogue.
BERNIKE-WA-LKER BUSINESS
COLLEGE.
Fourth, near Morrisco, Portland.
EXPERT SUSINESS COLLEGE.
Shorthand in 90 days, a new system:
students write well in 30 days. We
start well-educated tailes to introduce
the system in other cities. Teachers'
course \$25. Opportunity for several
young ladies to earn a course; light course \$25. Objectually for several young indies to earn a course; light work between 5 and 6 P. M. See us at MOLES.

PEVIE D. BUELL.
Teacher of Violin.
Saturday afternoon classes naw open. Phone East 7582
MODERN barber college teaches trade in S weeks; tools furnished; some pay; position secured; special rate this month. Write or call 254 1st st.
STUDY MASSAGE AND HYDROTHER-APY—Perriand School of Missage. Inc., 414-18 Stock Exch. bids. Main 2722.
MISS MATTINGLYS Shorthand. Type. MISS MATTINGLY'S Shorthand, Type-writing school; individual instruction, 250 idth, mear Jefferson. BEAUTY OPERATORS, Join our even-ing class in marcelling, half price, Broadway 6028.

Broadway 6028.
EAST SIDE COMMERCIAL SCHOOL
Miss Buckels private whool for young
ladles; indivitual attention. East 8827.
HEAUTY parior course evenings at spacial summer raises, Madam Curits, 400
Dekum bldg. Phone Bdwy 6002. Deatim bidg. Phone Bdwy 6002

LEARN TELEGRAPHT—Railway Telegraph institute, 434 Railway Exchange bidg. Day and night classes.

KOCKY MT, Teachers' Agency. Enroll free, Frank K. Welles, ex-asst state supt. mgr. N. W. Bank bidg. 512-13.

1 SK TIACHERIS AGCY, Journal bidg. Main, 4833 Teaching position; free cog. YATES-FISHER. Teacher Agency. Free registration. Main 6274 Bdwy bidg. SPANISH TEACHER. all Platt bidg. Phone Tabor 0548.

HELP WANTED-MALE,

NORTHERN PACIFIC BAILWAY. MEN WANTED. At rates prescribed by the United States Labor Board, as follows:

> MACHINISTS, 70 cents per hour. BLACKSMITHS, 70 and 80 cents per hour, BOILERMAKERS, 70 cents per hour. PREIGHT CAR MEN,

Apply to Any Roundhouse or Shop, or to Superintendent. NORTHERN PACIFIC RAILWAY.

WE HAVE an opening in our demonstrating and sales dempartment, prefer steady married man, 25 years or older, experience not necessary, but must be willing to start at bottom and work hard for advancement. Give characteristics and phone number in first letter. This will be a permanent position with a real epportunity for a red-blooded young man. Unless you mean business don't answer. Address K 991, Oregonian.

HELP WANTED-An alert, energetic and honest young man to canvass for phonograph sales. Excellent oppor-tunity with advancement according to ability, but unless you are a hard worker with good references, do not reply. Wiley B. Allen Co., 148 Fifth

MASTER mechanic for large sawmill operation in California. Must increased repairs and upkeep of all kindstand repairs and upkeep of all kindstand repairs and upkeep of all kindstand repairs to logsfing squipment and making woods rigging such as is used on the Pacific coast. Good executive ability and temperament essential. Reply, giving experience, age, references allary experience, age, references as allary expected, indicating whether married or single. Box No. AV 117, Oregonian.

WANTED—Mattled man between age of 30 and 40 years to handle commercial route, must be acquainted with Portland streets, neat appearing and a hustler; permanent position with good salary, opportunity for alvancement and to do well, must furnish good references. Apply in person between the hours of 10 A. M. and 11 A. M. 2 P. M. and 5 P. M. M. Grigg, 304 Spalding bidg.

erence. Apply in person between the hours of 10 A. M. and 31 A. M. 2 P. M. and 5 P. M. M. Griggs 304 Spaid-like Bidgs.

EMPLOYMENT DEPARTMENT
Young men seeking employment in commercial, clerical or technical lines are invited to consult the advisory and employment department. Y. M. C. A. To non-members a special membership in greater than the commercial problems of the seeking employment for the seeking employment in a problem of the seeking employment in a problem of the seeking employment in the membership in greater than the seeking employment in the seek

course \$20.

young indies to sarn a M. See
work between 5 and 6 P. M. See
ance. 502 Dekum bldg.

MOLER BARBER COLLEGE
will leach the trade in 8 weeks, fursish a set of tools to you and give you
some pay while learning; positions secured. Write or call for catalogue and
particulars. 234 Burnside at.

GIEL who wants to learn massage and
hydratherapy with some experience in
practical muraing, may attend our class
which starts soon. Tuition reasonable.
East 422.

OREGON BARBER COLLEGE will teach
you the trady in 8 weeks; scalp and
face massage specialty; tools feet, positions guaranteed; pay while learning;
and English suand E

NEED high-grade salesman, ewning car, in every county; world-known house-hold necessity; liberal contract; permanent employment H. J. Hesseldenx, 402 Washinston St., Portland.
WANTED—Carpenter to exchange labor for auto and 402 Washington St., Portland.

WANTED—Carpenter to exchange labor for auto and tractor course. Apply Hemphil's Motor Schools, corner ath and Gissan.

Will let labor contract to man with tools and rigging to breah down and paint three smokestacks. Call at affice, West Oregon Lumber Co., Linnish, Cr., WANTED—A good all-around rapch hand, 440 per month, Inquire of day watchman at foot of Clay, Sunday only.

hand, 440 per month angular bands watchman at foot of Clay, Sunday only.

ADVERTISING men for special A. A. A publicity work, high-choss leads furnished, 509 Stock Exchange bidg., Monday noon.

GARDENER WANTED.

For digging, planting and lawn work, Ireington district; state charges by the day. G 579, Oregonian.

WANTED—Expert automobile mechanic for private shop, Must be competent to handle men and manage shop and serage. AC 987, Oregonian.

MACHINISTS, bellermasers and freight car carpenters for cut-of-town, sirike conditions. 840 Chamber of Commerce bidg.

ENCEPTIONAL OPENING POR SALESMAN WITH CAR. SEE MR. SYMMONDS, WITH COR A. MCKENNA & CO., 208 ARTISANS BILDG.

WANTED—Experienced a Mackenna & CO., 208 ARTISANS BILDG.

WANTED—Experienced a favo sawvers and pick ups; applicants must apply in person at Western Cooperage Co. plant, city.

DEPENDABLE man to assist on dairs; no milking; wages \$20. Boute 1, Box 671.

HELP WANTED—MALE.

WANT to contract hauling shavings pneumatic first trucks, with box or dump hodies necessary. 211 North-western Hank bids. Main 1800.

COMBINATION sawyer and filer for shings mill 30c a thousand; good job; runs steady. Portland Labor Agency, 11 N. 25.

SOLICITOR wanted for Union Dya Wantes ilberal commission. 14 No. 18 SOLICITOR wanted for Union Dya Works liberal commission. 14 No. 18 SOLICITOR wanted for Union Dya Wanted and Solicitation of the steady of the state of the state of the sample man 55 to 43; experimental Mrs. Co., 452 Hoyr street Fainteen and atrips safes. No others need apply 13 Sectons 8.

WANTED—Bright boy to deliver packages and to assist in store. Apply the safe and thousand the safe and dump bodies processry, 211 Northwestern thank bling Main 1800

COMINGATION sawyer and filer for
just, rome steady. Pertianal Labor
Agency, 11 N. 2d.

SOURTFOR wanted for Union Dys
Markey, 11 N. 2d.

Ma

HELP WANTED-MALE HOW MANY TIMES HAVE YOU WISHED THAT YOU COULD

MAKE MORE MONEY?

NEARLY EVERY DAY.

OF COURSE!

BUT HAVE YOU BEEN CON-SCIENTIOUS WITH YOUR-SELF AND TRIED?

Then, why not for this once have a bit of real helpful curiosity and investigate? It will cost you nothing, and if you are really sincere about making more money and not merely kidding yourself. I will show you how. I have put over 650 chaps on the path to success this past year. All I sak is that you listen to my story; then, If you are not convinced, there is no harm done.

POSSIBLY NOT.

SEE MR. KELLEY. 1020 GASCO BLDG.

WANTED Advertising man to solicit business in Portland. Publication is one of the leading national trade papers of America. An opportunity for a good man who may be representing some other non-conflicting publication. Will make a fine commission arrangement. Must be absolutely dependable, first-class man of good appearance. Address, giving age, details of past experience, names of publications now representing. If any; also references. All correspondence confidential. The manager will be in Portland shortly and will arrange, to see those whose answers are complete and who will appreciate this opportunity. AV 144, Oregonian.

ADVERTISING MANAGER FOR PRO-GRESSIVE DEPARTMENT STORE IN SEATTLE, THE RIGHT MAN WILL THOROCUPLY UNDERSTAND LAT-OUT, COPY WRITING AND FOS-SESS EXECUTIVE ABILITY, AN UN-USUAL OFFORTUNITY FOR HUBI-LER: REPLY SHOULD STATE COM-PLETE QUALIFICATIONS AND WILL BE TREATED IN STRICTEST CONFIDENCE, ADDRESS GENERAL MANAGER MEDOUGLALL SOUTH-WICK, SEATTLE, WASH.

WANTED—Capable single man to work on farm; farm 300 acres and have good outfit; you must have plenty of experience and be able to handle horses satisfactorily; 3 cows to milk; we work 10-hour day in field if you are a husiler and work to my interest you get \$40 per month and board; otherwise don't answer this ad. Harry Asbahr, Corvailis, Or.

OLD line life ins company desires to communicate with riem throughout Chryson who can write life insurance tracked promptly at a good rates, cashed promptly at a good rates, cashed promptly at a good rates. Breadway 6456, 213 Tilford bidg. Hours, \$180 to \$130 A. W. E. Hibbard.

WANTED—Married man, experienced in farm work, good milker, with not more than two children and under school age, wages 500 a month, three-room unturnished cottage, wood, potators and milk provident, steady work for reliable man. J. R. Ashiord. Route I. Box 101. McMinnville. Or.

Box 101. McMinnville. Or.

Wanted, at once, several young man and boys over 16 to deliver telegrams in the city. Boys with wheels pre-ferred, but can use few without wheels. Experience unnecessary, steady work. Apply to Mr. Loop, 253 Oaks st.

HELP FURNISHED FIRE.

Help of all kinds and classes, skilled and unskilled, make or remains, furnished free. Write, wire or phone. However, and the course of the control of the control of the course in auto, tractor, electric guildon and battery course, in our new school, now under 25 preferred; experience and recessary.

ROGER W. CARY—UPSTAIRS, 1424, 2d, cor. Alder.

WANTED—Milliwight, experienced in complete services, a control of the course in auto, tractor, electric ignification of the course in auto, tractor, electric ignificance of the course in auto, tractor, electric ignificance of the course in auto, tractor, electric ignificance of the course in auto, tractor, seed for the course in auto, tractor, seed for the course in auto, tractor, seed for free to 10,000 housewives introducing our guaranteed goods, 22 hour, 186 day. Part time estifications, 22 hour guaranteed goods, 22 hour, 186 day. Part time estifications, 22 hours, 23 hours, 24 hours, 24 hours, 24 hours, 25 hou

our guaranteed goods, \$2 hour, \$18 day,
Part time estractory, Send for free
samples and full information, Jennings
Mig. Co., District \$17, Dayton, Ohio.

REAL, ESTATE and home building company has opening for young man
familiar with lumber and building as
bookkeeper.
W. M. IMBDENSTOCK,
210 Oregon Bidg.

APPLE pickers, 5 cents per box, or men
38c hour, women 30c. Warshouse man
and teamster, 35c. Come at once.
Herbert Williams, White Salmon,
Wash.

Wash.

AN show a business man, with or without services, that has \$10,000 where he can double his money in one year by my plan of building; investment secured. AF 900, Oregonian.

nian.

WANTED—Three logging trucks, with
wide-tire trailer, hauling logs seven
miles, plank and macadam road, \$4.50
per M. Scappoose Lur. Co., Scappoose, Or. miles, blank and macadam road, \$4.50 per M. Scappoose Lur. Co.. Scappose, Or.

WANTED—Couple energetic city men, pleasant work, excellent carnings; commission and salary to those who qualify, 9:30 to 12. Mon and Tues. Its Morgan Didg.

WANTED—Man and wife for Janitor work in small new apartment house; the small new apartment of the small new apartment in polic; no others need apply. Fellx Bloch, 348 Wasbinston st. WE WANT a few men to take orders for our fall and winter housers; call sinday, 517 Exchange bidg. The and Stark siz.

WANTED—U. S. railway mail clorks; \$135 me, to start, Examinations everywhere soon, Particulars free. AV 140. Oregonian.

MAN, spherally mechanical, some knewlinder of connecting water nipe or sheet make work preferred; state age. S 18. Oregonian.

WOOD CUTTERS to cut cak wood fine timber, level land, no underbrush; all winter's job; price \$1.50 cord. East 1000.

READ THIS MR. SALESMAN.

If you are not making better than 4500 per month you making better than at once. This is an exceptional stock issue from both a salesman's and investor's point of view. We are a large and successful Oregon industry, have three big plants, employ hundreds of people. We need money for expansion. Our stock is both preferred and common and will yield approximately 11%. I will furnish you prospects. Answer today, now, it will pay you. Also we are going to open an office in San Francisco. The makes good will have charge of it. Starr Fruit Freducts Co., general offices East First and Yaunnil. Ask for Mr. Greene.

MAN DYARD LABORENS, \$340. CLOSE IN, BOARD AND ROOM, \$5. IJISH WASHER, \$50. TRACK MEN. 4 PER DAY.

DISHWASHER 100.
BULL COOK 100.
THACK MEN, 14 PER DAY.
CHOKER SETTERS AND CHASERS,
15 TO 35.70 PER DAY.
BUCKERS 270, 30c, 32c AND 37c

CHOKER SETTERS AND CHASERS,

15 TO 15.70 PER DAY.

BUCKERS, TO, 30c, 32c AND 37c
PER M

BUCKERS, TO, 30c, 32c AND 37c
PER M

BUCKERS FROM 15 TO 15.50 DAY.

FALLERS, 35.30 AND 16 PER DAY.

FALLERS, 30c, 35c, 40c PER M

BRIDGE CARPENTERS, 85 DAY.

GNE DONKEY SLED HUILDER.

CARTER EMPLOYMENT AGENCY.

245 ANKENY.

GOOD window trimmer and show card writer wanted; a good position for the man who can produce the goods; no amateurs need apply; write or communicate at once for an interview. People's Cash Store, Salem, Or.

WANTED — One first-class all-around machinist; must be good on lathe work; steady job for first-class man at good wages, Give phone number and address, also sisting experience. P 578, Crescorian.

MAN ABOUT 30 to 35 years of age, experienced in electrical supply business, capable of doing storersom work and eventually taking charge of that department. V 980 Oregonian.

TEN MEN to excavate a nice trench, easy digging; 34 and up; all 8 hr. work; sanitary camps. close in, fares advanced. Butus & Oak Co., 224 Burnside.

FWO YOUNG men to travel with man-

work; sanitary camps, close in, fares advanced. Butta & Oak Co. 224 Burnatae.

FWO YOUNG men to travel with manager seiling household goods; good proposition and good pay if you qualify; no experience necessary. 381 Fliedner bidg. 407 Washington st.

BOYS over 16 for box factory; almo i wood sawyer, I cutoff sawyer, I they and I sticker for small planor. Oregon Hox & Mag. Co., 1144 Macadam st.

WANT man work meat market and Geliver. State salary. AR 7, Oregonian.

Help Wanted—Salesmen.

High Wanted—Salesmen.

High This, MR. Salesman, and investor's point of view. We are a large state from both a salesman's and investor's point of view. We are a large and successful Oregon Industry, have been been at once. This is an exceptional stuck issue from both a salesman's and investor's point of view. We are a large and successful Oregon Industry, have been been also and will yield approximately II men and will yield approximately II per cent. I will furnish you prospects. Answer teday—pow—it will pur you. Also we are going to open an office in San Francisco—the man who makes good will have charge of it. Starr Fruit Products Co., general office East First and Yamhill. Ask for Mrs Greene.

Own Story of the increasing demand among the farmers in the state of Oregon for the "Colt" to light their homes and cook the meals we are in need of more salesmen to demonstrate and take orders: men with autos need only to apply; we train put one week with our experienced salesmen, expenses paid, then give you a liberal contract with weekly traveling expense. If you desire to increase your earnings and desire to connect with H E Kent, 406 Exchange bidg. Second and Stark, Portland.

THE GEBLACH-BARKLOW CO., Joliet.

THE GEHLACH-BARKLOW CO., Joliet.

THE GERLACH-BARKLOW CO. Joliet.
III., world's largest manufacturers of
art calendars de luxe and direct-bymail advertising media, wish to securthe services of a high-grade, ambittoussulceman. If you are over 25 years
of are, resourceful and energetic, with
selling experience (not necessarily in
our line) you will find this an exceptional opportunity. Our field esless
manager, Fred E. Gilbert, will be at
the Fortland hotel. Portland, Ogtober
9 and 10. Telephone him for interview appointment.

DPENING for four men of good address
to represent us in Oregon; prefer menwith scurities or real estate selling
experience, but not necessary; no
stock, but a readily marketable proposition backed by one of the largest
and financially strongest companies of
its kind in America, permanent position and opportunity for advancement
to sales-manager's position; lucrative
extrings assured. Unity through investigation can you lindge this opporlumity correctly. A 882. Oregonian.

VE ARE a manufacturing company,
making and selling a FORTLAND

WE ARE a manufacturing company, making and selling a PORTLAND PRODICT. Not an experiment, but a proven, successful seller. In order to open up new territory we need more expital. We prefer to have men that can come into the company and with their service help us to make this the largest and best company of its kind in the northwest. AO BM, Oregonian.

THREE men who can sell, for steady position with spiendld chance for advancement. References required. BD 4, Oregonian.

TRAVELING salesman (side line) selling clothing, gonts' furnishings, general steres; seil men's detachable fur collars, and the selling clothing, gonts' furnishings, general steres; seil men's detachable fur collars, and the selling selli

HELP WANTED—MALE.

Heip Wanted—Salesmen.

A SOURCE OF PLENTY.

Ready money in your pocket—a bountiful supply of health-giving provisions for your table; the pleasure and profit of introducing a great new reconomical development in your community, all to be gained by devoting all or a part of your time to the sale of Economy Home Dehydrators in your neighborhood.

Dehydration is indorsed by the United States government, state experimental stations, and many foreign countries; Germany fought the war on 12 years' accumulated supply of dehydrators fruits and vegetables. Dehydrators fruit and vegetable prop each years Radio, airplanes and automobiles have small economical value compared with the science of dehydration, yet all have made fortunes be the first in your community to introduce dehydration. Write us today for particulars of how you may greatly benefit yourself and assist us in introducing this great new science. Address Dept. H. Debydration. Research Laberatories, 315 West 20th st. Kansus City, Mo.

SEVERAL HIGH CALIBER

One of America's largest manufacturing seiling organizations whose products are internationally advertised requires a few top-motth salesmen. capable of rapid development into hranch managers, some travelling may be necessary, but only on short trips in near-by territory; vacancies exist in various ports of the country; these arm big jobs and only men of ripe experience and clean clear records of achievement can be considered preferences will be given to young men who are experienced in selling higherals of dealers; financial, bond or automobile experience, for instance, is desirable, but not essential remuneration who green experience for instance, in these who quality, address our qualifications. K 16, Oregonian.

THIS IS YOUR OPPORTUNITY.

THIS IS YOUR OPPORTUNITY.

THIS IS YOUR OPPORTUNITY.

SALESMEN.
You don't have to carry credits.
You don't have to carry bad debta.
You don't have to carry bad debta.
You don't have to make deliveries
You don't have to make deliveries
You don't have to make collections.
We do this and you furnish your
car, your time and do nothing nut
sell, we furnish the goods and wifn
our quarter century of experience in
selling teach you how to make a sucess by selling direct to the consumer
at a saving of 20 per cent on our
high-grade groceries, oils and paints;
on commission you can make \$300 to
\$500 per month; our men, age 28 to 45,
are doing it; we faust have your refcrences as to your homesty, integrity
and ability to work; give us full information concerning yourself, your
age, experience and qualifications; no
letter answered without this information. P. O. Box 2128 Portland, Or.

WANTED—A \$ALESMAN.
BY FRANK I, McGUIRE.
No experience necessary; we'll teach
you the business You can make hig

wanted—a Saliesman.

By Frank I. McGuirre.

No experience necessary we'll teach
you the business You can make his
money selling real estate, associated
with a live, progressive, established
firm. Our successful salesmen make
thousands of dollars per year. All propsity furnished. Your commission paid
you the day your deal is closed. Portland is on the verge of one of the
greatest real estate activities in her
entire history. Your opportunity to
participate in it is now Call for Chas.

W. Borders, with

Frank L. McGuirre.
Abington blidg. Bdwy. 1771.
3d st. het Wash and Stark.

Minuted pay dollars demonstrating
wonderful new three-pound adding
machine, retails \$15; work equals \$400
machine, Adds, subtracts, multiplies,
divides automatically. Speedy, accurate, handsome, Five-year guarantee.
Treinendous demand everywhere,
Amazing profits, main or sideline; experisone unnecessary. Write quick for
liberal trial offer and protected territory. Lightning Calculator Co., Dept.
384, Grand Rapids, Mich.

SALESMAN—Sell lamps, shades, likuminating glassware, lighting fatures,
parts, crystal chandelier the conland glassware, sellable franiture department after, lewelery,
fancy goods, pressium, tobacconists,
druggists gas, electrical lighting fixture, china, glass, gift shops, hardware, nousefurnishing, interior decorators; commission; outline experience,
territory; references. Address, Importer, 1118 Candler bldg. New York.

Two high-pressure salesmen, stock, inporter, in the condition of the conators.

WO high pressure salesmen, stock, in-surance or book experience preferred; must know how to approach and close real demand on our proposition, every co-operation offered, application not considered, unless of excellent appear-ance, and we positively do not keep salespeople who do not earn more than \$70 per week, don't apply if skep-tical. W. R. Vernone, 406 Oregonian hidg.

tical. W. R. Vernene, 406 Oregonia-bidg.

EXCEPTIONAL OPPORTUNITY.
Experienced axiemma to carry well-known imported line of laces, em-broideries, handkerchiefs, dress goods for retail and general store trade; must have established connections: liberal commission paid weekly or drawing account after proven producing shility. Welle Scott Import Co. 288 Fourth ave. New York. for retail among the proven producing an account after proven producing account after proven producing and all adding the provent and adding the provent and adding the provent and adding the provent and account account and account and account account and account account and account acc

HELP WANTED-MALE. Help Wanted-Saleamen,

HOW MANY TIMES HAVE YOU WISHED THAT YOU COULD MAKE MORE MONEY?

> NEARLY EVERY DAY. OF COURSE!

BUT HAVE YOU BEEN CON-SCIENTIOUS WITH YOUR-SELF AND TRIED?

POSSIBLY NOT.

Then, why not, for this once, have a bit of real helpful curiosity and investigate? It will cost you nothing, and .if you are really sincere about making more money, and not merely kidding yourself. I will show you how I have put over 650 chaps on the path to success this past year. All I ask is that you listen to my story; then, if you are not convinced, there is no harm done.

This is a salesmanship proposition, and a rattling good one, with a great big honorable company.

SEE MR. KELLEY, 1020 GASCO BLDG.

ATTENTION, SALESMEN. WE SELL SUBDIVISIONS ONLY.

During the past 12 months we have completely sold seven subdivisions and in addition have partially sold four others. If you connect with our organization you will have 12 subdivisions to work on. OUR RAPID FIRE SALESMEN are earning from \$250 to \$700 menthly You can do equally as well if you have push, milistive and will work conscientiously.

WE HAVE JUST PLATTED three new subdivisions all of which will be placed on the market this week.

WE WILL TEACH YOU to sell. If you have sold securities, books, automobiles, musical instruments or any other article that requires soliciting to sell, you can become a successful real estate salesman. You will find the Big Opportunity in our organization. See Mr. Comte. COMTE & KOHLMAN, 416-18-20-22 Spaiding Bidg. Largest Suburban Lot and Acreage

Subdivision Sellers in Portland.

SPECIALTY SALESMAN WITH AUTO
CAN EARN OVER \$100 WHEKLY.

"Let there be (Stransky) Light."
Saves current; put up in a minute;
electric experience unsecessary; sold at
\$0, commission \$4.50; any good man
selts 6 per day, earning \$17 per day;
beat seking fixture in U. S.; exclusive
territory; convincing proofs on request.
When convinced this is a real exportunity salesman deposits \$100 in his own
bank as security for goods consigned
express paid. Each unit in break-proof
carton, sell stors to store, not bones.
Trade or side salesmen not wanted.
Reference, Chase Nat'l bank, N. Y.
Stransky Mig. Co., 265 Canal st., New
York.

TAILORING SALESMEN. ATTENTION.

Salcemen wanted in Oregon and Washington to sell our high-grade, all-wood tailored-to-measure suits and overcoats (union made). Our salesmen fix their own profits, no experience or capital required; a representative of the company will be in Portland in a week to grant interviews and show complete sample outfit. Give telephone number, experience and qualifications in first letter, answer immedately. AV 125, Oregonian.

TAILORING AGENTS WANTED, Make \$75 per week nod up selling our fire, made-to-measure, all-wood suits at \$29.50 retail, direct to wearer, buggest value ever offered nositively sell on sight; liberal profits paid in advance. We attend to delivery and collections. Write at once, giving full particulars as to your past experience. Full line of samples and everything to work with will be zent with the least possible delay.

Dept. 61, 161 W. Harrison St. Chicago, III.

SALESMEN—Hon't connect until you

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SALESMEN—Don't connect until you get our free samples and particulars; high grade pencils imprinted in gold colore with the sustomer's ad, at less than ordinary pencils; why not make \$23 commission faturday? II. Greening did it in first six hours: we show you how; easy sales, hig commissions, quick promotion to general agency. Write today. New Mr. Hobbs, also manager, 25 Church st., New York City.

Thursten Mig. Co., Ex. 2802, Dayton, Ohio.
SALESMEN, side line or full time, to sell the Dow Magazine Penell line to the retail trade. Simplest, most convenient and durable. Low price makes easy sales and large volume. Compact sample outfit. Liberal commissions mid promptly. Write at once for full particulars, mentioning territory you cover. Louis F. Dow Co., St. Paul, Mins. EXPERIENCED aprox salesmen can doubte locome selling only guaranteed advertised aprox in America. It patented fratures; popular priced; one sample sells all prospects; liberal com, also regular appon line; sect. territory.

WANTED-AGENTS,

SELL something everybedy must have. (Read this over again and note that we said zonal). It is unique, U. S. pre-bected article, a positive necessity because of government ruting. Still yearly repeat you are an order taker you should make \$20 to \$50 a day. If you are an order taker you should make \$20 to \$50 a day. If you are an inteloius sales-num you will clear upward of \$40 per day. Most desirable connection with future for those who qualify. Jerume Land, president, a S. Fearborn at Chicago.

183 PER WHER FOR YOU.

184 Per and and hig weekly cash booms. Newton made \$473 m. short time, got \$127 in boits mithey—trial earnings \$602. Orders come quick and nearly. Our hig wonderfut T-piece set of solid aluminum handle cutlery with all of the strength of the strength of the short of the strength of the short of the sh et. Chicago.

HEALTH, accident and hospital insur-ance; big commission, 561 Corbett hing

Sil-Sil-Chicago.

AGENTS-11238 daily easy. Sworm proof. Lainst style gauranteed maintend professor. Lainst style gauranteed maintend professor. An experience or capital insected. Your pay in advance daily. Jose take or the pay in advance daily are taked or the pay in advance daily and colors. Grades. Write gairly located the pay in advance daily or the pay and the pay in advance daily or the pay and the pay in advance daily or the pay and the pay in advance daily or the pay and the pay in advance daily or the pay and the pay and the pay in advance of the pay and the pay in advance to the pay in advance of the pay and the pay and

AGENTS Easy to make \$60-\$100 week-

WANTED-AGENTS,

AUTCH HILLING THOUSANDS.

New device provents accidents Officially Indiarsed by many states. Bell-selling plan. State describing with \$500 to \$1000 considered. Exceptional profits. Carl Brown, May. Dept. \$2.

120 PER CENT camily made esting our wonderful pen. Dib. in water, will write whole istlar. Each dramestation means sale. Sample and agents terms 25c. Mill-West Distributing Co., Springfield. Ill.

AMARING prosperity. big profits. big sales. New time tailed goods. Tancy boxes. Sellines than half store prices. Great for Christman Free display cases. C. W. Beld Factories. 2002 Minney. Chicago, Ill.

EANN \$100 On MORE WEEKLT until Christman selling high-dees buildly seedstary in universal decayable. Processe Engraving Co., 200 S. Shake.

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