### **AUTO MEN PREPARE** FOR BUSY SEASON

Plans Concluded for Active Campaign.

END OF STRIKES BOOST

Everyone Realizes Capacity Production Will Not Be Sufficient to Meet Demands.

DETROIT, Sept. 20.—With the va-cation scanon closed, the coal and rail strikes ended, business men and business houses are concluding their plans for an active campaign of business. The busy season is just starting for the automotive industries. That statement is made in spite of the record-breaking business of the first eight months of the year. What has passed over was but a drop in the bucket to what is coming. Every member of the automotive industry realises that capacity production is not going to be sufficient to meet the demands in the coming years. Subh is the statement of F. Ed Spooner, nationally known authority on the auto industry, who has just completed a study of the present situation in Detroit. Spooner's observation is Detroit. Spooner's observation in Detroit of Spooner's observation business houses are concluding their

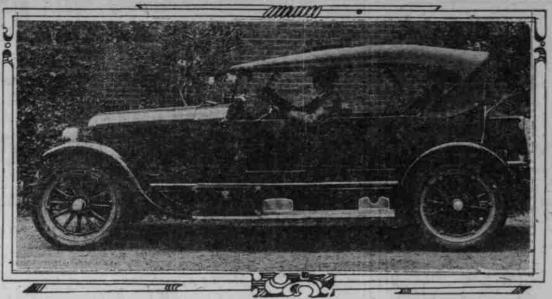
INTERISTING JOURNEY MADE and the proposed of the property of the proposal efficient anticipy of the proposal efficient property of the pr

Labor figures show that business is reached in the road to normalcy, and when all business reaches that stage motor cars will be wanted more and mere; in fact, will become increasingly important for business today must be carried on by motor power more than ever. As prosperity increases general business will be taxed to the summest to care for demands, and motor cars ald in meeting such a crists.

Advertisers today do not put on a hard face. There is no more talk of a lack of demand, of a buyers' strike, of any lack of buying. The morehants realize that continuance of improvement depends upon liberal advertising and are making their preparations accordingly. This is evident more and more every day. As indicating the real strength of the automotive business, the effect of the motor price reductions of the summer was of small consequence. Cuts stimulated trade for those who made them, and with those who diago business went right along, appears to the summer was of small consequence. Cuts stimulated trade for those who made them, and with those who diago business went right along, appears to the care of the care as the state business went right along, appears to the care of the care as the care of the care of the care as the care of the care as the care of the care of the care as the care of the Cuts stimulated trade for those who made them, and with those who did not business went right along, apparently at record gait, as total production figures show. There was no falling off in demand with those who maintained their prices. The seasonable slump looked for during the summer amounted to but little, and price changes did not influence the showing to be made for the full year. It is said that many who did not meet the price outs of the summer will make important announcements at show time, but their action then may be checked by increases brought about by the rise in prices of raw materials and increases in the prices paid to help it in the face of increases in salaries paid in other fields.

Tennessee Building Roads.

Tennessee, which is soon to vote on a \$75,000,000 bond issue, has spent \$583,000 on repairs and maintenance in the last few months. Alabama has expended about \$5,000,000 in has expended about \$5,000.000 in highway improvements the past summer; Georgia has increased its funds for repairs and extensions of the state systems to \$780.000; Ken-tucky has contracts estimated at around \$900.000; Louisiana, \$922.-of0; Mississippi, \$844.000; North Carolina, \$7,780.000, and South Caro-line \$1,104.000. JORDAN "BLUE BOY" IS LATEST SPORT MODEL TO ARRIVE HERE



HANDSOME CAR RECEIVED LAST WEEK BY MITCHELL, LEWIS & STAVER COMPANY, JORDAN AND MITCHELL DISTRIBUTORS.

All but one participant in a recent farmers' festival at Kalmar.
Sweden, attended the event in motor cars. "In that particular section of Sweden," salv.

BRIDGE WILL BE OPENED stered in the last calendar year 615,074 remained in the dominion

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30x3½	Cli		31.		2		\$11.00			33x4½	SS				į,		\$26.35	
32x31/2	SS						\$17.05			34x41/2	SS						\$26.97	
32x4	SS					*	\$20.93										\$28.29	
33x4	SS						\$21.97			36x4½								
34x4										33x5								
32x4½	SS	*		•	*	37x5	\$25.58 SS			35x5 • \$3		•	*	*	*	*	\$39.69	

And with it all, you pay no more for MOHAWKS than you would for any other tire; in fact, less, quality, mileage and dependability considered.



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HIS year's annual list of White Trucks which have gone 100,000-200,000-300,000 miles and more includes 1437 trucks, every record certified to by the individual owners.

Unless White Trucks were unusually economical and dependable, owners would not continue to operate them long enough to record such mileages.

Summary of the List

Mileage of each No. Trucks 69 300,000 and more 200,000 to 300,000 184 264 150,000 to 200,000 100,000 to 150,000 920 1437 100,000 and more

The complete list will be sent to anyone upon request.

THE WHITE COMPANY, Portland Flint and Hancock Sts. Factory and General Offices, Cleveland