WANTED—MISCELLANEOUS.

Furniture Wanted.

CASH—FURNITURE—CASH.
Save money and time; best possible prices paid for furniture, stoves, ranges and all kinds of household goods to ship out of town; will pay more than other local dealers; call us for one article or a houseful; a courteous, competent buyer will call. Rosenberg's Furniture Exchange, 72 N. Third st. Bdwy. 2200.

PAY SPOT cash for second-hand furniture, rugs, carpets, stoves, dressers, tables, chairs, beds, dishes, everything you want to sell or exchange. We pay more than anyone in town; your call promptly attended to.
CALL EAST 8986.

LOOK HERE. SEE FOR YOURSELF.
We are in the market for furniture and household goods. Also grafonolas and pianos and we pay all it's worth. One piece or a houseful. We always pay more than local dealers because we ship out of town. Call Main 4058.

CALL MAIN 0734.
You paid for your furniture and household goods all it is worth. Why not get all it is worth now? When you call Main 0734 you will be sure you will get every cent it is worth now. Call Main 0734.

ATWATER 2693—Call a fair and square man when selling your furniture, rugs and household goods, and I will pay you all it is worth; we will appreciate your call and attend to it immediately. Atwater 2693.

FURNITURE and bedding for housekeeping rooms. N 996, Oregonian.

EDUCATIONAL.

DO YOU WANT A GOOD POSITION?
Courses at the Adcox Auto school are longer and more expensive than most schools, but Adcox graduates earn more. Our record of helping over 500 graduates to big paying jobs is the proof. Don't enroll elsewhere until you have inspected our school. Call any day (except Saturday) at 10 A. M. or 2 P. M. or send for our big 112-page FREE catalog. Ask for book No. 5.

NIGHT CLASS
Night class begins November 1st. Only 30 students accepted for night class. Enroll now to ensure a place in class. Take Woodlawn or Alberta car to Second street.
ADCOX AUTO & AVIATION SCHOOL
374 WASCO ST., COR. UNION AVE.

PORTLAND LABOR COLLEGE.
LABOR TEMPLE.
Offers the following courses for fall term, beginning October 9, 1922:
English and public speaking, Miss Daryl Belat, High School of Commerce.
Sociology, Dr. Philip A. Parsons, University of Oregon.
Psychology, Dr. S. C. Kohs, court of domestic relations.
History of the American labor movement, Dr. H. D. Mittelman, Oregon Agricultural college.
Banking and finance, Professor Ralph C. Hoeber, University of Oregon.
Free-hand and mechanical drawing, Professor N. R. Zane, Jefferson high school.
For further information inquire of W. E. Kinsey, secretary, Labor temple.

AUTO ELECTRICIANS WANTED everywhere in the auto business—this is the BEST PAID of all the auto trades; learn the trade that pays. ELECTRICIAN'S TRADE in the finest auto electric school in America—every auto student has this training FREE with his auto course; we make this course complete; students can earn board and room expenses. Write today for Ignition or Auto catalogue—27 other courses; day or night classes.
HEALD'S AUTOMOBILE SCHOOL,
1101 Sutter st., San Francisco—the largest and best equipped auto school on the Pacific coast—over 2000 men trained annually.

STEADY POSITIONS
and
GOOD SALARIES
for
LINOTYPE OPERATORS.
A shortage of competent operators already exists and thousands of typesetting machines will be installed within the next few years.
Prepare now. You can learn to operate a Linotype in 13 weeks. Printers can be trained in shortest time, from twelve to eighteen months. Easy terms. Address:
Northwest School of Printing,
N. 26-31 Division st.
Spokane, Wash.

AUTOMOTIVE SCHOOL.
You want nothing but the best. Here it is. Standardized with schools in 60 other cities. Best laboratories, best shop equipment and instructors. Actual shop practice given on real repair jobs. Results absolutely guaranteed. The thing for you to go to school is while business is quiet. Prepare now for big business opening in few months. Inquire Oregon Institute of Technology, Marquam bldg. Ex-service man get STATE AID.

SPECIAL.
Our complete auto and tractor course and electric ignition, which consists of 16 months' training, 6 hours each day, except Saturday, under our new system of training, all for $25; this same course will cost $150 after we receive 100 applications. Don't fail to enroll your check today as this offer will never be on again. Can start in school any time.
HUMBOLDT'S MOTOR SCHOOLS,
Cor. 5th and Glisan, near Union Depot.

EARN MONEY QUICKLY
Enroll for day or summer school at this great business college, the training school for success. Courses include complete commercial, stenography, banking, bookkeeping, private secretarial. Write or phone Main 500 for free catalogue.
BEHNKE-WALKER BUSINESS COLLEGE
Fourth, near Morrison, Portland.

EXPORT AND FOREIGN TRADE.
Examiner and national organization will interview few young men who wish to make export and foreign trade work their life career and who are willing to undergo intensive preparatory training. In writing for interview state age, education, business experience and phone number. W 993, Oregonian.

NORTHWEST UNIVERSITY OF PHYSIO-THERAPY.
Regular and post-graduate courses in all branches of drugless therapeutics, intensely practical, no nonessentials. Starting Monday, October 16. Best faculty—most complete equipment. Address: Secretary, 205-15 Columbia bldg. Bdwy. 7467.

COMPTOMETER AND CALCULATOR.
Registrations accepted this week for evening class to open October 9.
MILLER SCHOOL,
414 Yeon bldg.

MOLER BARBER COLLEGE
will teach the trade in 8 weeks, furnish a set of tools to you and give you some pay while learning; positions secured. Write or call for catalogue and particulars, 234 Burnside st.

SCENARIOS wanted. Direct studio service. Membership now open to talented amateurs; address Photoplay Secretary, American Screenwriters' society, 5821 Santa Monica blvd., Hollywood, Cal.

OREGON BARBER COLLEGE will teach you the trade in 8 weeks; scalp and face massage specialty; tools furnished; positions guaranteed; pay while learning; tuition reduced this term. 283 Madison.

CLASSES in auditing, income tax, com'l law, systems, advanced Accounting, evenings, 7 to 9, starting Oct. 2; rates reasonable. 306 Couch bldg.

TUTORING by experienced teacher, specialties in English, literature, common branches and Gregg shorthand. East 8581.

MODERN barber college teaches trade in 8 weeks; tools furnished; some pay; position secured; special rate this month. Write or call 234 1st st.

SALESMANSHIP course with International Correspondence School for cash. Can transfer this course. AU 87, Oregonian.

LADIES interested in sewing and millinery learn a business in a short time to make an independent living. Atwater 1026.

LEARN the new adjustable method of cutting and fitting, requires no alterations. Stiles Co., 306 Failing.

STUDY MASSAGE AND HYDROTHERAPY—Portland School of Massage, Inc., 414-15 Stock Exch. bldg. Main 2722.

WANTED—Private instructions in shorthand. Graham system. A 990, Oregonian.

BEAUTY parlor course evenings at special summer rates. Madam Curtis, 400 Dekum bldg. Phone Bdwy. 6902.

LEARN TELEGRAPHY—Railway Telegraph institute, 434 Railway Exchange bldg. Day and night classes.

ROCKY'S Teachers' Agency. Enroll now. Frank A. Rocky, Office, west 6th sub., mgr., N. W. Bank bldg. 512-13.

EAST SIDE COMMERCIAL SCHOOL. Miss Buckels' private school for young ladies; individual attention. East 0427.

ESPERANTO—Free lesson, Journal bldg. 17th & Morrison. Teaching position; free reg.

CAPER-FISHER Teacher Agency—Free registration. Main 6274. Bdwy. bldg.

SPANISH TAUGHT. 310 PLATT BLDG.

HELP WANTED—MALE.

WANTED—School boy to take care of furnace. Call Atwater 0682. 320 11th.

WANTED—Boy with bicycle; apply Sunday. 436 Salmon st.

GEN. for rock quarry, $3.50; board $1.05. Stimson, Reid Hotel, 4th and Salmon.

COAT maker wanted at once. 508 Abington Bldg.

WANTED—A cook. 713 Main st., Vancouver, Wash.

CONTRACTOR to build 2-room bungalow. Call afternoons. 319 Ellers bldg.

HELP WANTED—MALE.

SPOKANE, PORTLAND & SEATTLE RAILWAY COMPANY.

RAILROAD MECHANICS WANTED.

STRIKE CONDITIONS.

840 CHAMBER OF COMMERCE BLDG.

WANTED—By wholesale house, dependable and reliable city shipping clerk, who is familiar with housefurnishing and similar lines. State salary wanted and former experience. AE 988, Oregonian.

MASTER mechanic for large sawmill operation in Oregon. Must thoroughly understand repairs and upkeep of all kinds of sawmill machinery, rod and geared locomotives, repairs to logging equipment and making woods rigging such as is used on the Pacific coast. Good executive ability and temperament essential. Reply, giving experience, age, references, salary expected, indicating whether married or single. Box No. AV 117, Oregonian.

THE OLDS, WORTMAN & KING STORE requires the services of an expert drapery and shade hanger. Best of references required. Apply superintendent's office, 9:15 to 10:30 A. M.

MEN WANTED
TO BECOME DRAFSMEN.
Salary $200-$300 monthly when competent. Chief draftsman will train you at your home, also furnished free all tools. Training given until in position at above salary. Address
CHIEF DRAFSMAN DOBE,
4001 Broadway, Div. 83, Chicago.

SPECIALTY salesmen (2) for patented standard article used by every man, put up on attractive display cards selling at popular prices to clear, drug, barber shops, gents' furnishing stores. Only those capable of making $10 to $15 daily write Schmidt-Holland, Inc., 905 Woolworth bldg., N. Y. City.

AGENTS wanted; can make from $75 to $100 per week commissions. The biggest money-making proposition on the market. Write quick for particulars.
GOODYEAR SALES COMPANY,
110 Pine Street,
San Francisco, Cal.

EXPERIENCED men wanted for retail sales yard. Handling ornamental shrubbery, fruit stock, perennials and bedding plants. Apply by letter, giving references, employers and salary expected. J. A. Boyce Seed Co., 89 Pike st., Seattle, Wash.

MIDDLE-AGED man and wife given an unfurnished apartment for work in small apartment house; no children. Man can have other employment. Apply between 3 P. M. and 5 P. M. Sunday. Washington High Apartments, 14th and E. Stark sts.

OLD LINE LIFE insurance company desires to communicate with men who can write life insurance; good home easned, thus enabling agent to devote full time to producing. W. E. Hibben, 310 Oxford bldg.

EXPERIENCED lumber stenographer, general office. $110.
Stenographer, some railroad experience. $120.
WILLIAMS PERSONNEL SERVICE,
504 SPALDING BLDG.

ARE YOU anxious to improve your position? Have you any sales ability? If so, we will be glad to talk to you; an excellent opportunity for a live man. Apply today between 4 and 6 P. M., 1020 Gasco bldg.

FARM HAND.
Strong, healthy man, must have experience in general farm work; milk 6 or 7 cows; steady job for right party; $40 per month. Phone East 0067. 221 East Water st.

WANTED—Man and wife on farm near Portland; must understand fruit and berry culture as well as general farming; no others need apply. W 981, Oregonian.

SALESMAN WANTED—Calling on millinery, drug and general stores to sell our advertised brand of hairnets and sundries. Commission basis. A. Blatt, 425 Seventh ave., N. Y. C.

WANTED—Experienced bookkeeper who has had some experience as sales correspondent; state age, experience, religious belief and salary expected. P. O. Box 38, city.

SALESMAN WANTED—Experienced man for silk and woolen departments in retail store; state age, time in trade and above all be able to sell them. Oakes Brothers, Caldwell, Idaho.

WANTED—Thoroughly experienced solicitor to call on housewives, representing large retail store. Give full particulars about yourself. W 977, Oregonian.

WANTED—Machinist operator, day job, permanent to right man. Must have good speed and ambition; be skilled in use of machine; no barnstormers; $40. Give references and full details first letter. Address News, Red Bluff, California.

WANTED—Two first-class carpenters, none need apply to build 2 or more houses in Rose City Park. Call Monday between 7:30 and 9 A. M. C. J. Johnson, 313 Henry bldg.

MAN TO CLEAR LOTS.
Remove underbrush from two lots in Rose City Park district, day labor or contract. Write Hal E. Hoss, care Morning Enterprise, Oregon City, Or.

MECHANICALLY inclined person capable of installing water connection. May be needed in soliciting and general office work. State age, salary or wages.

MAN, preferably otherwise employed, to do janitor work in small hotel, hours 5:30 A. M. to 8:30 A. M. and 5:30 to 7:30 P. M., wages $35 per month. M 989, Oregonian.

MAN wanted with auto truck, panel body, to call on and deliver drawer, sales agent and advertiser; $20 per week and all road expenses. Fleming, 1942 E. Taylor.

WANTED—Good man with some cash to take interest in and manage chicken ranch. Call or address 15 Russel bldg., Portland.

WANTED—A boy in drug store, age 16 or over; good position for right boy. Apply Sunday between 2-4 P. M. Meritol Pharmacy, 395 Stark st.

WANTED—Two young men to travel with manager; learn specialty selling, no experience necessary; good proposition. Room 321, 407 Washington.

EXPERIENCED solicitor to sell printing, persistent, steady worker only; commission, with salary guarantee to follow. F 993, Oregonian.

WANTED—Price clerk in wholesale hardware company; must be familiar with office work; give age and particulars. AN 976, Oregonian.

WANTED—Young men with motorcycles and bicycles. 304 Pine st. Central Messenger and Delivery Co. Broadway 4808.

YOUNG men to canvass names. Apply in own handwriting; give street address and telephone number. G 977, Oregonian.

WANTED—Man to work on small ranch for winter; $ cows; good home; middle-aged man preferred. AE 977, Oregonian.

TEAMSTER, middle-aged and married preferred, one who can use his head. $4 per 65th and Hancock, Monday, 7 A. M.

WANTED AT ONCE—Several boys over 16 with wheels, good pay, steady job, fine chances for advancement. 253 Oak.

WANTED—First-class cook for a first-class home-cooking hotel; must give good references. AJ 986, Oregonian.

APPLE packers wanted, table work; 6000 boxes, 8c per box. Write at once, 1419 W. Lincoln, Tacoma, Wash.

DUMP truck work for about two weeks, six miles from Sandy. Stenstrom, Reid Hotel, 4th and Salmon. Do not phone.

SUITCASE maker wanted. Call 1522 Lancaster, Monday; take Kenton car to Denver ave.

WANTED—A boy to help on milk delivery truck. Must be through school. Hessel-Widmer dairy, Warren, Or.

WANTED—Plumber. Call at 1205 Ladlington Court, Laurelhurst, 8 A. M. Monday morning.

EXPERIENCED driver for truck with trailer, to haul coal; state experience and salary expected. C 981, Oregonian.

THREE neat-appearing men to take orders for our fall and winter hosiery. 517 Exchange bldg., 3d and Stark sts.

WANTED—Two men to split wood after a dragsaw, $1 a card, 3 miles east of Lents. Call 6440 84th Court, S. E.

WANTED—Good architectural draftsman, designer preferred; state experience. AE 990, Oregonian.

WANTED—First-class sheet metal mechanic. Aberdeen Sheet Metal Works, Aberdeen, Wash.

WANTED—Capable Chinese or Japanese houseboy, good cook; references. 369 16th st. Main 1489.

WANTED—Good Filipino boy for general housework. Must be able to cook and clean. Call 825 E. 28th st. N.

CEMENT WORKERS and finishers out of work see Mr. Munson at 415 East Ash street.

WANTED—Tailor. Apply 383 East Morrison.

PLUMBER for couple hours job some evening. Phone Tabor 3472.

FIRST-CLASS solicitors awanted for paying proposition. Call 145½ 3d st.

WANTED—Watchmen, Americans only, 25½ 1st st.

ERRAND boy. 404 Buchanan bldg.

HELP WANTED—MALE.

WANTED TODAY

TWO SETS OF FALLERS TO FALL AND BUCK ON RIGHT OF WAY.

TWO BUCKERS.

FIVE TEAMSTERS.

10 LABORERS

BOARD $1.05 PER DAY.

BLANKETS FURNISHED.

FREE FARE—LONG JOB.

OFFICE OPEN ALL DAY SUNDAY.

APPLY 326 WORCESTER BLDG.
THIRD AND OAK.

NORTHERN PACIFIC RAILWAY.

MEN WANTED.

At rates prescribed by the United States Labor Board, as follows:

MACHINISTS,
70 cents per hour.

BLACKSMITHS,
70 and 80 cents per hour.

BOILERMAKERS,
70 cents per hour.

FREIGHT CAR MEN,
63 cents per hour.

Apply to Any Roundhouse or Shop, or to Superintendent

NORTHERN PACIFIC RAILWAY.

WANTED.
FALLERS AND BUCKER BY CONTRACT.
ONE CAMP WITH WASHER.
—TRACK MEN.
TWO BUCKERS BY THE DAY.
CHOKER SETTERS.
CHASERS.
APPLY SUNDAY OR MONDAY.
FOUR-L EMPLOYMENT OFFICE,
33 N. 3D ST., NEAR BURNSIDE.

DISABLED ex-service men, trained by the government in 92 different vocations, are now available for employment; these skilled men are furnished at no cost to the employer or to the employe. United States Veterans' Bureau, Myler bldg., 9th and Oak sts, Broadway 7621.

MIDDLE-AGED man and wife given an unfurnished apartment for work in small apartment house; no children. Man can have other employment. Apply between 3 P. M. and 5 P. M. Sunday, Washington High Apartments, 14th and E. Stark sts.

WANTED—Young man who can feed cylinder and job presses; experience on cases preferred, but not essential if willing to learn; good working conditions and advancement. Town west of Portland. Address AY 88, Oregonian.

STRUCTURAL STEEL LAYEROUTS AND FITTERS.
GOOD WAGES, EIGHT HOURS.
AMERICAN PLAN.
TACOMA, WASHINGTON.
P. O. BOX 467.

WANTED—To let contract for clearing 3 to 20 acres brush land, upper Hood River valley. Has been slashed and burned. $125 per acre. See or address immediately. Eugene Euwer, Parkdale, Or.

YOUNG man, 18 to 21; require reasonable speed on Kor-Typewriter; no skill not necessary; opportunity for advancement; in wholesale house; state age, experience and references. BC 872, Oregonian.

HELP FURNISHED FREE.
Help of all kinds and classes, skilled and unskilled, male or female, furnished free. Write, wire or phone. Prompt service. Two offices. Portland Labor Agency, 111 N. 3d st.

EXPERIENCED man to take charge of farm loan department, familiar with Oregon farm values; large and small loans; state experience and salary wanted. H 980, Oregonian.

NEED high-grade salesman, owning car, in every county, to sell well-known household necessity; liberal contract; permanent employment. H. J. Hesseldenz, 402 Washington st., Portland.

ONE boilermaker, 2 machinists and a few tracksmen; experience in lumber work an asset but not a requirement for first-class mechanics. Give age, experience, phone. O 993, Oregonian.

MEN who are desirous of becoming high-grade and efficient salesmen, permanent connection and chance for advancement. Determination all we require. 413 Corbett bldg.

WANTED—Exp. man to take care of mortgage loan department of large financial institution. State experience, references and beginning salary. AJ 920, Oregonian.

YOUNG MAN, over 21, can secure steady employment immediately and make $25 a week or more easily; experience not essential. Call room 428, 102½ 2d st.

WANTED—Quick, speedy salesman, quick money, verification contract Portland's leading theater programme. Apply W 1000, Oregonian.

WANTED—An experienced reporter and ad solicitor; must have had experience in both branches. Address P. O. Box 608, Centralia, Wash.

WANTED—Man for general farm work, wages $30 month, room and board. P. O. address, L. H. Jepson, Beaverton, Or. Phone 4, line 6, Beaverton.

WANT good man to work in wholesale house and drive truck; must know city and shipping; state salary. L 982, Oregonian.

WANTED—Assistant factory foreman and layout man for detail millwork plant. State experience, age and salary expected. AV 110, Oregonian.

MAN WHO knows something about carpenter work and wants to learn more; out of city. Apply 134 East 33d st. Sunday between 10 and 12 A. M.

ADVERTISING solicitors, experienced only; trades papers, weeklies, monthlies. Quick commission. Clyde Co., 208 Stock Exchange.

EXPERIENCED cake baker at once at Durnwald's bakery, 917 Broadway, Tacoma, Wash.

WANTED—Drill men for rock work, wages 70c per hr. Wire Bergh Griggs Co., Pleasant Valley, Or.

MAN to contract for cesspool and make sewer connection; state price with answer. AL 987, Oregonian.

FILIPINO or Japanese school boy to assist with housework. 722 Schuyler st., near 21st, 1 block from Broadway.

LABORERS on highway construction, wages 50c per hour. Bergh-Griggs Co., Pleasant Valley, Or.

TWO CANVASSERS wanted. Auto furnished. Call before 9 A. M. 110 Grand ave.

WANTED—First-class broommakers for steady work. National Broom Mfg. Co., 945 Sandy blvd.

WANTED — Experienced sheet-metal worker. Roehn Hardware Co., 838 Mississippi ave. Walnut 0746.

WANTED—Reliable man to feed duck lake; age no objection if active. Call at 400 Mohawk bldg., 3d and Morrison.

WANTED—Errand boy with bicycle. Apply D. C. Wax office equipment house, 24 N. 5th st.

TWO clear patchers, out of town, $5, 8 hours work. Irwin, 420 Lumbermens bldg.

STEADY pin boys over 16. Apply after 11 A. M. at Oregon Alleys, 86½ Broadway.

WANTED—By new concern, solicitor. Call Sellwood 1772. Mr. Gardner.

EXPERIENCED photo solicitors. 405 Wash.

WANTED—Boy with wheel to work in grocery store all day. Atwater 0261.

FIRST-CLASS rapid experienced glazier wanted. Northwest Planing Mill.

WANTED—Woodworker. Acme Body Works, 715 Division st.

WANTED—Auto trimmer. C. L. Pilo, Vancouver, Wash.

BOY with bicycle to deliver and work around store. Apply 820 Everett st.

FIRST-CLASS solicitors wanted for paying proposition. Call 145½ 3d st.

WANTED—Plumber. 1453 E. Gilsan st.

HELP WANTED—MALE.

ONE Jitney driver.
2 lumber tiers, night shift.
6 mill or yard men.
1 marker and tieyman on chains behind planer.
3 car loaders, day labor or contract.
First class accommodations. Call at 327 Lumbermens bldg., corner 5th and Stark sts., at 11 A. M. Sunday.

COMPETENT, ambitious secretary-stenographer not under 23, experienced, rapid and accurate, can secure job at once, salary $120 to commence, with splendid chance for advancement. Call with references, Mark W. Hearn, 10th floor Spalding bldg.

WANTED—Steady, reliable and competent man to manage cement sack cleaning house. For a man who can make good, unafraid of work and some dust, this is an excellent opportunity. Answer stating experience. AE 981, Oregonian.

BOYS—Bright, energetic boys wanted; good pay, part time work. Parents interested in the business training and development of their boy will have him apply any day after school to 270 4th st.

WANTED—Couple energetic men for city, pleasant work, good pay and future. Commission and salary to those who qualify. 10 to 12 Sun. and Mon. 338 Morgan bldg.

CREW of 6 to 8 apple pickers at Hood River and board themselves, in modern house and best of accommodations. Write AG 986, Oregonian, with full particulars; give references.

MAN and wife for Hood River apple harvest, wife to cook for 10 to 12 men, modern house and best of accommodations; references. Write AB 985, Oregonian.

MEN who are desirous of becoming high-grade and efficient salesmen, permanent connection and chance for advancement. Determination all we require. 413 Corbett bldg.

WANTED—Young man familiar with phonographs and records to take charge of dept. Address AJ 995, Oregonian.

POSITION OPEN FOR BRIGHT boy not over 21; must have common school education and good references. BJ 995, Oregonian.

PRINTER-OPERATOR of long experience wants work in country shop. Married, sober. Printer, 329 East 28th, Portland. Sellwood 0289.

NEWSPAPER MAN of years' experience wants position as local editor of country weekly. Printer. Married. Address AV 115, Oregonian.

MAN for steady work on farm, $35 per month and board. S. H. Clark, Tenino, Wash.

WOOD-CUTTERS to cut oak wood, fine timber; no underbrush; all winter's job. Price $1.50 per cord. East 9007.

BAKER wanted, all around, please state experience and wages. George G. Paterson, Forest Grove, Or.

A MAN on a small ranch. See Sunday waitress at city paving plant, foot of Clay st.

OFFICE boy, $40, good advancement. Business Placement Service, 540 Morgan bldg.

YOUNG man, willing worker, through school, to learn mfg. wood product. AH 988, Oregonian.

EXPERIENCED operator for mattress roll edge machine, steady work. Ideal Mfg. Co., 801 Holladay ave. RC car.

WANTED—TALENTED YOUNG PEOPLE FOR PLAY, ROOM 319, PALACE HOTEL.

Help Wanted—Salesmen.

BUILDERS' HARDWARE.
We want a thoroughly experienced builders' hardware salesman to call on architects and large contractors. One who knows not only finishing hardware, but contractor supplies as well. State experience, makes of finish hardware you have handled, age and salary expected. Ernst Hardware Co., Seattle, Wash.

WANTED—By wholesale house, competent salesman familiar with crockery and housefurnishing lines. State age and salary expected. AN 1000, Oregonian.

SECURITY SALESMAN.
AN EXCEPTIONAL OPPORTUNITY.
An issue that can be sold to the most conservative investor. R 999, Oregonian.

ONE OF the nation's largest growers' associations can use several high-grade salesmen with ability and capacity to earn $5000 yearly in Portland and other Oregon districts; no stock, but a splendid investment and universally used products; permanent position; practically unlimited earning possibilities. 501 Wilcox bldg. Apply afternoons or call Monday, 1991 for appointment.

REAL ESTATE SALESMEN.
We have a good opening for an experienced R. E. salesman; prefer one familiar with Rose City Park districts. Must have good references and be ready to go to work at once. J. L. Hartman Company, No. 8 Chamber of Commerce bldg.

THE SALES MANAGER of an out-of-town industrial manufacturing company offers to salesmen who can qualify a real opportunity to yield big returns between now and Christmas. Men with stock or bond experience preferred. This will bear the strictest investigation. Will advance traveling expenses to men who can qualify. State experience and all particulars. Box 186, Aberdeen, Wash.

EXCEPTIONAL OPPORTUNITY.
Experienced salesman to carry well-known imported line of laces, embroideries, handkerchiefs, dress goods for retail and general store trade. Must have established trade in Portland. Liberal commission paid weekly or drawing account after proven producing ability. Write Scott Import Co., 288 4th ave., New York.

WANTED—A man who can produce; an excellent opportunity to make good money selling an established line of advertising signs and novelties; exclusive territory; liberal commission; expenses advanced; give age, height, weight, three late business references. Ithaca Sign Works, Ithaca, N. Y.

WANTED—SALESMAN WANTED.
Have very attractive proposition for the right man, one of good personality, to interview business and professional men. I furnish good, live prospects and A1 opportunity. Answer, stating experience and reference. Confidential. BD 997, Oregonian.

SALESMAN WANTED.
Live salesman with car to sell real estate; experience not necessary. This is best season of year. See me Monday.
R. SOMERVILLE,
1010 Northwestern Bank Bldg.
Main 2761.

WE WANT experienced, high-grade salesman with clean record and good personality, permanent position with a real opportunity to advance to executive position. Apply Monday, 1019-1020 Gasco bldg.

AUTOMOBILE salesman, one who has had experience and acquainted in this city; wonderful opportunity to right man. Address BJ 984, Oregonian.

WANTED—Some real salesmen to handle the Courtesy Light. This is a good seller and will pay you to give it a real trial as money possibilities are great. See us Monday and Tuesday at 409 Oak st.

FIRST-CLASS experienced salesmen wanted on high-grade line of cloaks and suits, references required. Apply Tuesday, 503 Phoenix bldg.

WE HAVE a vacancy for two good crew managers and solicitors who are free to travel taking orders, no deliveries. 1212 Northwestern bank bldg.

SALESMAN—Interviewing professional men; magazine or book experience useful but not essential. K 1000, Oregonian.

CHOICE territory in Oregon and Washington on fast selling auto accessory; big money for salesman. See room 320, Hoyt Hotel.

AGENTS—Fastest selling Ford accessories manufactured; big profits, exclusive; write quick for samples. Mr. Vixon, 716 Madison, Chicago.

TWO SALESMEN for radio specialties—new. 311 Gilsan st. Between 11-12 noon or after 6.

LUMBER salesman, with car; state experience; chance for investment. H 988, Oregonian.

SALESMAN covering nearby towns to call on doctors; leads furnished. Bdwy. 3714 evenings.

WELL established real estate firm have opening for salesman with car. State experience. AG 996, Oregonian.

USED CARS salesman, good future for right man. Apply at once. Lee Hall Garage, Oregon City.

INCREASE your profits selling soap, perfumes, extracts, etc., as side line. Jacksonian Co., Dept. 642, St. Louis, Mo.

HEALTH, accident and hospital insurance; big commission. 501 Corbett bldg.

WANTED—Salesman with car. Liberal commission. AE 923, Oregonian.

TRUCK salesman wanted at 475 Morrison st. Call Monday.

WANTED—High-powered salesmen. AG 947, Oregonian.

MEN or women, good pay, experience not necessary. Phone East 4109.

HELP WANTED—MALE.

Help Wanted—Salesmen.

THE HESS GAS FURNACE.
You can think of a dozen disagreeable things about firing a wood or coal furnace and a dozen reasons why the gas furnace is more satisfactory.

If you are a salesman you can at once frame up a convincing gas furnace talk. Then if you drop into our showroom, it will be an easy matter to convince you that the HESS is the best gas furnace.

WE NEED THREE REAL SALESMEN WITH CARS to help take care of the "prospects" that are coming in every day. Please do not call unless you think you can qualify.

HESS FURNACE MANUFACTURING COMPANY, 304½ OAK ST.

DO YOU WANT TO
ENGAGE IN BUSINESS
that will pay you more clear money each year than the merchant who has $10,000 tied up in merchandise and accounts? You don't have to worry about paying the bills. With our quarter century of selling experience we teach you in one year what it takes the average salesman many years to learn. Our men—age 28 to 45—are making good, selling, at wholesale, on commission, direct to the consumer at a saving of 20 per cent our high grade groceries, oils and paints. Your investment is a light car, your time and a desire to succeed. Write today, giving us full information concerning yourself, your age, references, experience and qualifications. No letter answered unless it contains this information. P. O. Box 2128, Portland.

ATTENTION, SALESMEN!
Why not connect with a firm handling easy selling properties? During the past 10 months we have completely sold 7 subdivisions. Lots and tracts in big subdivisions sell rapidly. We are exclusive selling agents for nine lot and acreage subdivisions; our live-wire salesmen are making from $250 to $700 monthly. You can do equally as well if you are an energetic worker and have confidence in yourself. We have room in our sales organization for 4 more men. See Mr. Comte.
J. COMPTE & KOHLMAN,
416-18-20-22 Spalding Bldg.,
LARGEST LOT AND ACREAGE SUBDIVISION SELLERS IN PORTLAND.

SALESMEN.
An unusual opportunity for a high-grade salesman to make a permanent connection with an established local financial institution. We can consider only a first-class man for this position, one capable of earning not less than $500 per month; successful experience selling bonds, stocks or life insurance is valuable, but not absolutely necessary. Give experience, present employment and earning capacity. Information strictly confidential. L 991, Oregonian.

OWING to the increasing demand among the farmers in the state of Oregon for the "COLT" to light their homes and cook the meals, we are in need of more salesmen to demonstrate and take orders. Men with autos need only to apply. We train you one week with one of our experienced salesmen, expense paid, then give you a 1922 contract with weekly traveling expense. If you desire to increase your earnings and desire to connect with a fast-selling line, call or write H. E. Kent, 406 Exchange bldg., Second and Stark, Portland.

WANTED, GENTLEMAN SALESMAN.
We want salesmen of high character who think in terms of $5000 per year and up, permanent, with plenty of opportunity to advance to executive positions. We teach you the business and give every possible co-operation. Call at 1108 Wilcox bldg.

SALESMEN WANTED—Men who have successful sales records to sell Wear-Proof mats, on market 12 years, nationally advertised, to hotels, railroads, a proposition especially office buildings, hotels, theaters, stores, clubs, restaurants, schools, churches, hospitals, elevators, business leader in its field; good men can make big money and build a lucrative business. Address Wear-Proof Mat Co., 2156 W. Fulton st., Chicago, Ill.

SALESMEN—First popular-price fire extinguisher ever made, retail $5, others cost $15; every household, office or factory can be sold; Peck sold 15 doz. in 3 days, Reis cleaning up in Cincinnati; $30 a week a cinch, no capital, no experience; territory going fast. Write Thurston Mfg. Co., Ex. 2192, Dayton, Ohio.

WANTED—MEN WITH SOME EXPERIENCE SELL STOCK IN AN ESTABLISHED MANUFACTURING CONCERN. GOOD CONSUMER PRODUCT HAS A NATION-WIDE MARKET. CALL EAST 5346. ASK FOR MR. MURPHY FOR APPOINTMENT.

WANTED, GENTLEMEN SALESMEN.
We want salesmen of high character, who think in terms of $5000 per year and up, permanent, with plenty of opportunity to advance to executive positions. We teach you the business and give every possible co-operation. Call at 1108 Wilcox bldg.

SALESMAN WANTED.
We have an opening for a live salesman with car; unusual opportunity for the right man. See Mr. Symmonds, with
COE A. McKENNA & CO.,
ARTISANS BLDG. BDWY. 7322.

ONE OF Portland's oldest automobile firms has splendid opening for high-grade retail automobile salesmen; experienced men only will be considered. Answer at once. L 981, Oregonian.

TAILORING salesmen wanted immediately, snappiest, lowest priced quality line of suits and overcoats on earth, made-to-measure; retail $35 and upward; $28; big commissions. House of Campbell, 458 South State st., Chicago.

SALESMEN wanted to sell Mills scales and other coin machines, good workers can make a highly profitable connection with world's largest makers in this field. Write Mills Novelty Co., Jackson blvd. and Green st., Chicago.

CHEVROLET salesman wanted to work on straight commission basis, down payment on demonstrator required. Apply sales manager, Fields Motor Car Co., 14th and Alder.

SOMETHING NEW, a necessity; all business and professional men need it; sells $7.50, costs you $1.46; big repeater; write for sample. Merchants' Ass'n., Minneapolis, Minn.

DISTRICT field manager wanted, should net $10,000 yearly; no correspondence course, weekly advances. Merchants School of Adv., file 213, 22 Quincy st., Chicago, Ill.

WANTED—2 live-wire salesmen, experience not necessary. Can make from $30 to $80 per week. See Mr. Scott before 9 A. M. this week. 402 Washington.

LOS ANGELES manufacturer wants responsible distributor for article in great demand; experience not necessary; no competition; restricted territory. 443 Burnside.

$300 MONTH taking orders for our special price-smashing $3.98 union-made raincoats direct from factory. Eastern Raincoat Co., mfgs., 917 Roosevelt road, Chicago.

HIGH-CLASS office salesmen wanted. Sure-fire seller. Biggest kind of money. Lynch & Co., 504 Exchange bldg., 2d and Stark. Out of town please write.

OUTSIDE man, one who can sell used cars and bring in the business; liberal commission to right party; must have his own car. F. MacDonald, 191 Grand ave.

SALESMAN with car, must know the city; will make very liberal contract with right man. Apply Monday between 2 and 5 P. M., 270 Stark st. Hilton-Donald Co.

SALESMAN wanted to sell well-known brands of cigars for country territory. Apply by letter only, Brown Cigar Co., Inc., 124 North Broadway.

SALESMAN to sell exclusive specialty line of rugs; only applicants now calling on furniture and department stores considered. Box 3403, Philadelphia, Pa.

MAGAZINE or newspaper salesmen, city work; publishers' own offer; no money collected in advance. 428 Exchange bldg., Second and Stark.

PROSPECTS and listings furnished; we need a few men who can close the deals; must have car. J. C. CORBIN CO., 365-67 Lewis bldg.

SALESMAN experienced belt power transmission can earn over $5000 yearly. Superspeed, 170 Summer st., Boston, Mass.

SALESMEN calling on garage and tire trade; sideline or full time; wonderful product. Radiolite Co., St. Paul, Minn.

SALESMAN to sell established automobile tire to consumer; attractive proposition; good commission. 300 Main st.

HELP WANTED—MALE.

Help Wanted—Salesmen.

WANTED! WANTED! WANTED!
BY FRANK L. McGUIRE.
SALESMEN WITH CAR. TODAY!
Make big money selling real estate; no experience needed, will teach you the business; all property furnished; we close all deals, we pay you your commission the day your deal is closed. Learn in our office, make thousands of dollars per year; your splendid chance to get into the real estate business, associated with a live, progressive, reliable, old-established firm. We offer you every opportunity to make good. Portland is on the verge of one of the greatest real estate activities in her entire history. Take advantage of it. Call J. T. Knappenberg, with
FRANK L. McGUIRE,
Abington Bldg. Bdwy. 7171.
3d St., Bet. Wash. and Stark.

SECURITY SALESMAN.
Exceptional opening for a man of ability and good character; must have pleasing personality and qualities which will enable him to meet and do business with investors. We deal only in high-class preferred stocks and bonds and will give the man who can qualify valuable assistance in the matter of names of prospective purchasers, etc. Experience not essential but must have energy and ambition. Permanent position and opportunity for large earnings. Apply 421 Spalding bldg., between 9 and 10:30 A. M.

WANTED—By large eastern milling company with nationally advertised brand flour, representative for western Oregon with headquarters in Portland. Exceptionally good future for right man. Prefer salesman acquainted with trade. 30 to 35 years of age, having proven ability, to sell jobbers and car lot bakery trade. Should have automobile, but not essential. Unless you have had experience selling flour and can deliver the goods don't apply. Apply Sunday or Monday, T. R. Marquis, 606 Multnomah hotel.

TAILORING AGENTS WANTED.
Make $75 per week and up selling our fine, made-to-measure, all-wool suits at $29.50 retail, direct to wearer; biggest value ever offered; positively sell on sight; liberal profits paid in advance. We attend to delivery and collections. Write at once, giving full particulars as to your past experience. Full line of samples and everything to work with will be sent with the least possible delay.
W. Z. GIBSON, Inc.,
Dept. 61, 161 W. Harrison St., Chicago, Ill.

CAPABLE SECRETARY for active connection with manufacturing industry, unusual world-wide possibilities; experience in