HELP WANTED—MALE.

I CAN PLACE a man of good appearance and some business experience in a responsible position which pays well and has a splendid future; must be over 25 and be willing and conscientious worker who is at all times ready to give value for money received. I am connected with a nationally known concern that has a position open in this city which must be filled within two weeks. Interviews by appointment only. Phone Main 6657, after 9:30 A. M., Monday.

MUSICIANS.
The 162d Inf. O. N. G. band has place for several men—oboe, piccolo, flute, clarinet players; those playing other instruments will be considered. Fine instruments furnished. Good pay for all rehearsals; fine band room; great chance for those who try. Beginners not wanted, but young men with some experience and mean business will be considered. Apply bandmaster, at Armory, 10th and Couch sts., Tuesday or Thursday, 7:30 P. M.

THE OLDS, WORTMAN & KING STORE requires the services of a first-class furniture salesman. Best of references required. Apply superintendent's office, 9:15 to 10:30 A. M.

INSIDE salesman, Astoria hardware and plumbing store, with some knowledge of kitchen hardware, stoves, etc. and plumbing, also general knowledge bookkeeping, to work on statements and collecting; steady position. Reply, giving age, references and salary expected. AM 894, Oregonian.

WANTED—A high-grade capable manager for Portland's best confectionery and restaurant business. One who is able to oversee and handle the entire business. References required as to character and ability. A wonderful opportunity for the right man. Apply J. E. Hawkins, care Swetlands.

A LARGE corporation requires the service of a crew manager to handle a crew selling electric vacuum cleaners. Must hate best experience. State age, where employed and where last employed, salary or commission expected. F 935, Oregonian.

WANTED—Man to take orders and deliver for country store; must have had some experience in grocery business and be able to handle and keep up a Chevrolet car. Apply in person only. O. F. Cady, Fairview, Or.

LOCAL manufacturing company wishes men able to finance themselves to handle county and state rights for article that is approved by United States and Canada. Call Sunday, room 310 Montana hotel, 72 N. 6th st.

WANTED—Set-up man for wood-working machine, one capable of filing saws, sharpening and setting by sticker, shaper, etc., only experienced furniture man need apply. AR 942, Oregonian.

WANTED—Young man for stenographic and clerical work; good opportunity for bright, energetic fellow. See J. R. Mumma, the National Cash Register Co., 399 Stark st., between 12 and 2 P. M. Monday.

WANTED—Chinese or Japanese number one boy for general housework; must be good cook; steady work and good wages; two in family. Address 435 South Commercial st., Salem, Oregon.

WE NEED a good gun barrel blueing man, a man with furniture factory experience preferred. Apply Sunday morning, 10 to 12, the West-Made Desk Co., Lewis and Loring sts.

LINOTYPE machinist-operator wanted. Must be competent and fairly speedy; country; day work; new No. 14. Apply at 307 Stock Exchange bldg., Portland, or Polk County Observer, Dallas, Or.

A FINE opportunity for a good single man with a good auto car to travel and make good money; give phone number if interested. Answer AO 968, Oregonian.

WANTED—Experienced casting chippers for foundry, electric welders, locomotive train and electric hoist men for open shop in city. Apply 520 Oregon bldg., 5th and Oak sts.

WANTED—Three energetic men for city; pleasant work, good pay and steady, commission and salary to those who qualify. 10 to 12 Sunday, 9:30 to 12:30 Monday. 338 Morgan bldg.

LUMBER HANDLERS.
By contract on the dock at the Whitney Co.; big new mill at Garibaldi, Or. Office open until noon today. Portland Labor Agency, 11 N. 2d st.

EASTERN OREGON.
Man and wife on big wheat ranch; two ranch hands, steady work year around. Portland Labor Agency, 11 N. 2d st.

WANTED—Man to work; one who wants steady employment; must be able to milk and handle team. Phone Hillsboro, 2 R. 65. U. Braithwate, Route 2, Box 142, Beaverton, Oregon.

I WANT a man to handle grocery stores, restaurants, garages and other business chances. Must be a wide awake hustler and have small automobile. BRUCE GODDARD, 502 Couch Bldg.

RARE opportunity, nothing like it ever in the northwest; locally-supported and profitable; permanent for a man who is looking for advancement. BF 927, Oregonian.

I WANT two young men who would like to make $10 to $15 a day; draw your money daily. See me Monday noon at 71 East 68th st. N.

PLANER feeder, for fast feed matcher in large planing mill; steady work; wages $3.75 for 8 hours. Crosset Western Lumber Co., Wauna, Oregon.

BOYS wanted, over 16 years old, for box factory work at the Multnomah Box Factory foot of Bancroft ave., South Portland.

WANTED—A good live wire with car who knows the real estate business; have big listing in houses; big commissions. Monday, call Main 2451.

A GOOD bushelman on men's and ladies' goods; must have speed and know the business; give references. M 936, Oregonian.

WEAVERS WANTED.
Oregon City Woolen Mills, Oregon City.

EXPERIENCED solicitors to call on automobile owners; good leads. Profitable work. Apply Monday between 10 and 11 A. M. 707 Spalding bldg.

CARPENTERS WANTED.
To contract labor on 4 and 5-room houses. Address, giving phone, P 974, Oregonian.

ACCOUNTANT with credit experience for branch wholesale house. Answer fully, giving age and references. BJ 911, Oregonian.

WANTED—Competent, experienced, reliable butter maker. Must be willing worker. Write Frye & Co., Box 1911, Seattle.

WANTED—8 good carpenters Monday morning. Apply at 16th and Danton ave.

APPLE pickers, packers and sorters, at Mosier. Call Monday. Tabor 8352. 511 E. 50th st. N.

WANTED—2 sheet metal workers. J. L. Austin, Sheet Metal Works, 387 E. Alder.

WANTED—Experienced steady man for general ranch and orchard work. Address Eugene Euwer, Parkdale, Or.

WANTED—Experienced truck driver. Beaver Stage Mfg. Co., E. 33d and Broadway.

PARTNER in established woodsaw business, small investment, net you $8 to $10 a day. 505 Swetland bldg.

EXPERIENCED multigraph operator for wholesale house. State age and references. AC 939, Oregonian.

BAKERY route and wagon for sale cheap. Must sacrifice. Main 5954 after 9 A. M. Sunday.

WANTED—Man experienced in pipe and plumbing supplies. Portland Pipe Shop, 209 Front st.

HIGH SCHOOL graduate for clerical and general office work; to learn established business. BD 936, Oregonian.

MAN TO build furnace fire for part rent of basement room. Phone Atwater 1843. 470 Columbia st.

EXPERIENCED express and baggage man to hustle work. I furnish truck; good pay. 504 Pine st. Call Monday.

WANTED—First-class watchmaker. Apply Butterfield Bros.

WANT manager for large Delicious orchard, Morgan, phone Bdwy. 1911.

SHOW card man that is a grocery salesman; at once. AN 927, Oregonian.

WILL GIVE a carpenter work if he needs a lot. Call 509 McKay bldg.

MEN IN manufacturing dept. Vogan Candy Co., E. 11th and Flanders.

AN ALL AROUND baker wanted. Call at 5805 46th ave. Take Mt. Scott car.

SHEETMETAL worker wanted. Roehm Hardware Co., 833 Mississippi ave.

WANT live real estate man to handle our listing. 615 C. of C. bldg.

MAN TO do cleaning in restaurant evenings for meals. 528 Union ave. N.

HANDY man to build furnace fire for room. Main 8940. 940 Corbett.

WANT truck haul lumber; steady; give phone. AR 955, Oregonian.

DENTAL work in exchange for tailoring. AC 952, Oregonian.

BARBER wanted. Phone Sunday, East 4605.

WANTED—Elderly man to care for horses. Call Main 9362.

FINISHER for furniture factory, who can use spray-gun. 504 East Lincoln.

WANTED—Common yard laborers at Spaulding Logging Co., Newberg.

HELP WANTED—MALE.

LUMBERMENS EMPLOYMENT AGENCY,
240 ANKENY ST., COR. SECOND,
LEADING LUMBER OFFICE PACIFIC COAST.
LOGGERS FOR COLUMBIA RIVER CAMP.
Fare Advanced.
4 sets fallers, $5.50 and $5.75; 4 buckers, $5; 3 hook-on men, $5; 5 choker setters, $5; 3 chasers, $5; 2 signal punks, $4; 2 sets fallers, 10c square foot; 2d reg. man, $5.50; 3 railroad laborers, $4.
SOUTH—McCLOUD, CAL.
SHIP TONIGHT—FREE FARE.
4 sets fallers, contract; 6 short-log buckers, 6 long-log buckers on contract; 8 choker setters, 4 chasers, 4 hole diggers, 3 knotters, 2 signal punks, 2 top loaders, 2 second loaders, 1 friction tender, 1 hook tig man. This is in white pine district. See us at office regarding wages. Company furnishes room and board.
LARGE CAMP—TILLAMOOK LINE.
Fare Advanced.
4 buckers, $5.40; 3 sets fallers, $5.85 and $6.12; 4 choker setters, $5; 3 rigup men, 4 track men, $4. Ship today.
KLAMATH FALLS, OR.; FREE FARE
5 young men for box factory. See us at office; regular wages.
NORTH—To Grays Harbor, Wash.
Fare Advanced.
Mill and yard men, $3.25 and $3.50; young men for box factory, $3.
SOUTHERN OREGON—FARE ADVANCED.
Free Fare Stay 60 Days.
10 laborers on new power line, $4.06. Ship tonight.
SISKIYOU, CAL.—FREE FARE.
10 young men for box factory work; ship tonight. See us for wages.
SOUTH—MILL CITY, OR., HAMMOND LUMBER CO.—FARE ADVANCED.
3 sets fallers, 36c M. or $4.80 and $5; 5 buckers, 36c M or $4.80; 6 choker setters, $4.80; 3 chasers, $4.80; 6 mill and yard men, $3.20.
LATE SPECIALS.
5 piledriver men, $5.
4 millwrights, construction, $5.60.
2 Lumber pilers for dry kiln, 40c M.
1 Camp dishwasher, $60, r. and bd.
1 Camp flunkey, $65, r. and bd.
1 Camp carpenter, $5.50.
3 Sets fallers, by sq. foot, 10c.
8 section men, $4.
We Are Licensed and Bonded.
Positions in Hourly.

YOUNG MEN—SINGLE.
Those having a fair education and ambition to succeed can secure work in
Central Office
Telephone Installation.
APPLY TO
Western Electric Co., Inc.,
Employment Office,
526 E. Morrison St.,
Portland, Or.
The work is permanent, interesting and should appeal to the best types of electrical and mechanical young men. Opportunity to advance for those who show ability.

MANAGER,
USED CAR DEPARTMENT.
A high-grade, experienced used car man can connect with a splendid money-making opportunity. State experience fully. Application held in strict confidence.
AO 944, OREGONIAN.

YOUNG MAN,
24-30 years, good appearance and address, high school education preferred. Due to enlargement of merchandising plan we can put several capable young men in our Portland organization; $30-$75 weekly. Call 4 to 6 P. M. 189 Broadway. See Mr. Price.

APPLE PICKERS.
Single men for teaming and picking; good camp accommodations; blankets furnished; can also use a few families with their own camping equipment; apple picking is now opening up; those desiring to register for this kind of work phone Broadway 0729.

OLD LINE life ins. company desires to communicate with reliable, ambitious men in Portland and throughout Oregon, who believe they can produce if given assistance of supervisor and bank connections. Call between 8:30 and 9 A. M., or write W. E. Hibbard, 213 Tilford bldg.

WANTED—Thoroughly-experienced order checker (catalog-order); men to be familiar with crockery and glassware, housefurnishings, silverware and kindred lines; no others need apply. State age, experience and salary. AE 891, Oregonian.

WANTED—Experienced clothing and gents' furnishing window trimmer and card writer; excellent opportunity for right party. Apply immediately to Miller Clothing Co., cor. 3d and Alder sts.

HELP FURNISHED FREE.
Help of all kinds and classes, skilled and unskilled, male or female, furnished free. Write, wire or phone. Prompt service. Two offices. Portland Labor Agency, 11 N. 2d st.

EXPERIENCED or handy man on warm air furnace heat, good pay, steady work. Apply Monday morning before 8 A. M., Montag Stove Works, Kenton. Walnut 2862.

NEED high-grade salesman, owning car, in every county; world-known household necessity; liberal contract; permanent employment. H. J. Hesseldens, 402 Washington St., Portland.

LOCAL REPRESENTATIVE for New York sales organization. One familiar with office routine and statistics preferred. Double-Value Sales Company, 225 Fifth ave., New York.

WANTED—Big pay to men everywhere distributing samples, booklets, etc.; whole or spare time; no experience required. Ed. Meyer, 211 Seventh st., Louisville, Ky.

SALESMEN, radio, to cover local territory; good proposition; a firmly established radio specialty that has no competition; commission basis. Atlas Radio, suite 720, 111 Broadway, N. Y.

WANTED—Subscription solicitors for old established, high-class weekly; exceptional opportunity. Ask for Mr. Smith. Call from 9 to 10, 12 to 1, 5 to 6. 1036 Chamber of Commerce bldg.

HUSTLER.
Wanted, someone to sell my patent; $500 commission to right party. Give your phone No. AJ 966, Oregonian.

YOUNG man can secure steady employment immediately and make $25 a week or more easily; experience not essential. 428 Exchange bldg., 102½ Second st.

MEN WANTED
in the Sacramento valley at Willows, by Williams & Colusa, for rice harvest; wages range from $3 to $7 a day and good accommodations.

CONCRETE MAN—To put in basements, etc., in exchange for con. mixer complete, with or without 5-pass. car. Phone Atwater 0746, evenings.

MAN WITH 2 teams and wagon to contract hauling lumber 2 miles on plank road, $1.75 per M ft. Apply Rose Lumber Co., Strassel Or.

WANTED—Neat young man as bookkeeper; must be good penman and familiar with financial accounting. AM 918, Oregonian.

TAILORS, you never can learn younger to draft patterns for custom-made clothes; prices within reach of every one. K 904, Oregonian.

WANTED—2 American section foremen for main line; 8 rough carpenters with tools; 30 section laborers. 320 Hoyt st.

WANTED—All around bushelman; excellent working conditions; your own boss. Give phone. J 880, Oregonian.

CARPENTER-BUILDER to take contract, labor only, on a residence. 216 Panama bldg.

WANTED—Man with gas saw to cut cordwood, all winter's work. See Nick at restaurant, 300 Burnside.

WANTED—Carpenter to figure labor on 4 and 5-room houses; give phone. AN 892, Oregonian.

CHOICE permanent sales business in home territory for people of character. Mr. Warner, 220 Pittsburg bldg.

MAN WANTED to peddle hominy, horseradish and honey. 368 Hawthorne.

WOOL PULLERS—Ask for Mr. Johnson. Portland Pulled Wool Co., Columbia blvd. and Denver ave., Kenton.

CUTTERS wanted on dresses. Menzin & Fulop, Inc., 4th and Couch sts.

BOY OVER 16 with wheel to deliver. Ainsworth market, 1256 Union ave. N.

COLLECTOR—Must know city and ride bicycle. AH 958, Oregonian.

SCHOOLBOY over 20 yrs. old to work for room and board. Broadway 4314.

FLORIST for greenhouse work. Phone Tabor 1908.

NEAT APPEARING MAN WANTED. CALL ROOM 10 AT 128½ SECOND ST.

CARPENTER, inside or outside man, $6 per day. 929 E. 28th st., Monday.

AUTO top maker to do job for typewriter. Walnut 4675.

MEN PAID up to $10 per day. See Mr. Guilbert, at 1220 Glenn ave. N.

WANTED—Kalsomining, house cleaning in exchange for dentistry. Main 5936.

EXPERIENCED photo coupon solicitors. 465 Washington st., Monday.

GOOD strong boy for store work, steady job for honest boy. Call 235 Stark st.

HELP WANTED—MALE.

ARE YOU AS GOOD AS THEY?
I have just started 2 men on the road to success. They're sorry they didn't know us before. Will you be the next to live up to your family's need or will you some day be dependent on them? Opportunity stares you square in the face. You can grow with the fastest growing concern in the world if you are ambitious. Write BD 889, Oregonian.

DEPARTMENT STORE EXPERIENCE
in Furniture, Rugs, etc.
Man engaged in New York seeks change. Can create or develop mail order or contract departments, establish or supervise agents, or other methods of business expansion. Substantial, reliable, capable.
W. A. SHAUGHNESSY & COMPANY,
15 West 37th St., New York City.

CASHIER to fill responsible steady position in wholesale establishment. Must be first-class bookkeeper with knowledge of accounting, able use Borrows bookkeeping machine. References must be furnished. Reply only if first-class in own hand writing stating age, past experience, salary expected. AR 932, Oregonian.

SALESMAN to cover Washington and Oregon for manufacturers' representatives to sell to the stationery, drug, office furniture, hardware and house trade at 8 per cent commission. Write Pacific Coast Sales Co., 407 San Fernando bldg., 4th and S. Main sts., Los Angeles, Cal.

MAGAZINE SOLICITORS WANTED—Radio News, Science and Invention are the largest and most popular radio magazines published. We want subscription solicitors in every community. Big commissions. C. J. Wolfe, Experimenter Pub. Co., 53 Park Place, New York.

WANTED—An old or middle-aged couple to take care of 3 or 4 cows and look after farm of 20 acres, with some experience with thoroughbred cattle; live on the farm by yourselves; more for winter home than wages. A. M. Batchelder, Warren, Oregon.

MANUFACTURERS of nationally advertised line of men's wearing apparel desire applications from promising young men to represent them in Oregon. Unlimited possibilities offered to energetic, hard worker. AV 36, Oregonian.

$225 PER MONTH averaged by many salesmen; some make more; congenial easy work for young or old; experience unnecessary; cash weekly; business splendid year around. Washington Nursery Company, Toppenish, Wash.

ASSISTANT bookkeeper for large automobile house; must be neat, accurate and devoted to their work. Address Advertiser, P. O. box 134, city.

WANTED—Experienced chauffeur by private family; must be able to keep car in first-class condition and make himself generally useful around the house; state age, experience and salary expected. AP 916, Oregonian.

HONEST boy, over 15, to learn jewelry engraving; prefer one who likes to draw; must live at home; small wages to start, but advancement assured; references required. AB 899, Oregonian.

WANTED—Sept. 30, apple pickers, teamsters, warehouse men, 30c hour. Lidders 1c per box, packers 5c; board $1. Write Herbert Williams, White Salmon, Wash.

SKILLED carpenter and builder, who can take up or three shares of stock in construction company, can get a good position, with chance for advancement. BC 975, Oregonian.

ROUTE man for established route; applicant must prove he is a business getter. Apply after 3 P. M. Monday at 1256 Halsey st.

WANTED—Plate glass beveler; one used to all wheels; steady job. Write Puget Sound Art Glass Co., 514 Westlake ave. North, Seattle, Wash.

WANT A-1 lathpuller, 9 hours, $5 per day and commission on No. 2s and shorts. Write A. J. Chartier, Wheeler, Or.

MEN—If dissatisfied with present job or would like better one with chance of advancement, write Research, Room 215, 6229 Delmar, St. Louis, Mo.

WANTED—An experienced salesman for retail furniture and rugs; state exp. and reference in first letter. F 971, Oregonian.

WANT carpenter, nights, to do some work in exchange for a scholarship in a business college. Scholarship can be transferred. 502 Dekum bldg.

WANT good farm hand, wages $30 per month, room and board. T. E. Bledsoe, Beaverton, Or.

BOY, past school age, on farm near Portland; 2 cows to milk; wages $25. J 913, Oregonian.

STEADY pin boys. Apply after 11 A. M. Monday at Oregon alleys, 86½ Broadway.

WINDOW TRIMMER and card writer. Miller Clothing Company, 3d and Alder sts.

BOY WANTED for light delivery, chance to learn the printing trade. Apply 823 Pacific st.

JANITOR for an apt. house, man able to do painting and kalsomining and general janitor work. Main 6011.

LOGGING camp timekeeper; must have experience. Central Employment Co., 12 N. 2d st. We are open Sunday.

WANTED—Someone to haul wood, country mill. AO 835, Oregonian.

ONE SET of fallers and buckers, $1 per M. Call 602 Couch bldg., Monday A. M.

COLLECTOR—Must know city and ride bicycle. AH 958, Oregonian.

WANTED—A shingler to shingle a roof. East 5072.

WANT all around restaurant cook. 1723½ Dekum ave., Kenton.

MILKER, single man. Call Hotel Oregon, 9 to 12, 1 to 5. Mrs. Dungan.

DO YOU really wish to work? If so, see me. Hall, 433 Cham. of Com. bldg.

WANT a boy of twenty to work for Bdwy. 4314.

WANTED—Painter and carpenter at 408 Roselawn ave.

Help Wanted—Salesmen.

WANTED—Salesman for Oregon to handle a line of steam supplies used in sawmills and logging camps. If you need a strong line to go with the one you now have, we have it; permanent and excellent commission; give full details, line and experience; will arrange to interview. AV 26, Oregonian.

A1 SALESMEN selling clothing, furnishings, dry goods, general stores; easy selling, advertised side line, workpants, blankets, auto robes, manufacturer; light samples, exclusive territory; liberal commissions, big money maker. Daniel Boone Woolen Mills, 1757 Diversey, Chicago, Ill.

SALESMEN, neat appearing, new, high-class article, exclusive design; sells quickly on its merits; nothing to carry or deliver, just take orders from users and dealers for future delivery; handsome income paid weekly; state territory. COGNITO, Box 289, Elizabeth, N. J.

SALESMEN
for the state of Oregon; permanent future with big earning possibilities for the right man. Men who come with us now will have a real opportunity to advance into better positions in the very near future. Apply 1019-1020 Gasco bldg.

SALESMAN to handle our specialty printing line, including sales books, restaurant pads, order books, etc., on commission basis. Only responsible man or firm considered. Washington Salesbook Co., 1206-8 Stewart st., Seattle, Wash.

SALESMEN WANTED to sell Mills scales and other coin machines; good workers can make a highly profitable connection with world's largest mfrs. in this field. Write Mills Novelty Co., Jackson blvd. and Green st., Chicago, Illinois.

WANTED—Salesman acquainted with the real estate business to sell ownership participations in city business properties. Liberal commission. Address, giving experience and acquaintance in city. Y 852, Oregonian.

OLD established firm wants a real man. Advertised line. Work permanent. Experience not really essential as we teach you and co-operate with you. Call 700, Journal bldg., 10 A. M. to 1 P. M. Sunday.

AUTOMOBILE SALESMAN.
Columbia Six distributor has opening for high-grade salesman. See sales manager.
LAWSON AUTO CO.,
354 E. Broadway. Near Union.

AGGRESSIVE specialty salesmen wanted, $1000 month clear, to call on dry goods trade, record references required. Computing Yard Measure Co., 30 N. Dearborn st., Chicago.

SOMETHING NEW, a necessity; all business and professional men need it; sells $7.50, costs you $1.40; big repeater; write for sample. Merchants' Ass'n., Minneapolis, Minn.

WANTED—Salesmen not afraid of hard work who are interested in making big money, call at No. 1, North Broadway and Ankeny.

CANDY SALESMAN WANTED.
Good steady position for live-wire, must have car. Call Monday between 7:30 and 8:30 A. M. 105 N. 2d st.

WANTED—Experienced bread salesman for bakery route in city. Apply Sunday, 1 o'clock, 550 Umatilla.

BALANCE of $170,000 capital to be out over this year; want $1000 man to assist me. BJ 923, Oregonian.

WANTED—Experienced paint salesman for road work. 187 Second st., Monday.

HELP WANTED—MALE.

Help Wanted—Salesmen.

SALESMEN.
Opportunity KNOCKS. Own a grocery store and make $300 to $400 a month without capital invested. You do not have to carry credits; bad debts, and do not have to understand merchandising to make a success. Other men are doing it with us by selling direct to the consumer; groceries, oils, greases and paints on commission. No matter what you are doing now, this is the opportunity of your lifetime. All you need is a car. References as to your honesty, integrity and ability to work. No letter answered without it contains full information concerning yourself, your age, experience and qualifications. P. O. Box 2128.

SALESMAN WANTED.
If you are a real salesman.
If you have an automobile.
If you are willing to work.
If you can finance yourself.
If you want to get all you earn.
You are the man we want. We put you in business for yourself. A full line. Exclusive territory, and big commissions on sales and also on repeat and mail orders. If you can't fill the above don't waste our time and yours. If you can come right in, the door is open. We want to talk to you.
DIAMOND "T" MACHINE WORKS,
415 E. Ash St., corner E. 6th.

SALESMEN—WE WILL TEACH YOU TO SELL REAL ESTATE.
We sold 3 entire subdivisions during 60 days of July and August. Our rapid-fire salesmen are earning from $250 to $800 monthly. We handle subdivisions only. Lots and tracts in subdivisions are much easier to sell than any other kind of real estate. There's an opening on our sales force for you if you are an honest, conscientious worker. See Mr. Comte, mornings only.
COMTE & KOHLMAN,
416-18-20-22 Spalding Bldg.
Largest suburban lot and acreage subdivision sellers in Portland.

BOND SALESMEN.
To the man who can qualify an exceptionally good opportunity is offered to become associated with an established office and take immediate charge of a new bond issue bearing 8 per cent interest; sinking fund is provided to amortize bonds; they are the only funded debt and are being issued by one of Portland's substantial industries, having been in business more than 15 years, and is a regular dividend payer; state age, past experience and whether you have a clientele; your reply held confidential. P. O. Box 542.

SALESMEN—REAL WORKERS.
An established local company doing a strictly high-class financial business and carrying a regular sales force of 12 men, has positions open for 3 ambitious salesmen who are willing to work hard and intelligently for big money. Our proposition is second to none and our salesmen's record speaks for itself. Let us show you what our men have done and what you can do. S 921, Oregonian.

SALESMAN wanted for the state of California to represent an old established manufacturer of a nationally known line of toilet preparations. Only those experienced in this line will be considered. Permanent future with big earning possibilities for right party. Basis of compensation, salary, commission and travelling expenses. Address SANITOL CHEMICAL LABORATORY COMPANY,
404 S. 4th St., St. Louis, Mo.

WANTED—Experienced coffee specialty salesman. None but those having experience need apply. Compensation, salary and commission. Unlimited possibilities for one who can sell goods. No consideration will be given your reply unless you state fully your selling experience, age and present employment. Communication strictly confidential. AF 902, Oregonian.

EXCLUSIVE TERRITORY.
On fastest selling, highest quality line advertising specialties. Do you know there possibilities? If not, investigate now. During the next five years our salesmen will reap a harvest. Get in now. All-year-round line. Write today.
C. E. ERICKSON CO., INC.,
Des Moines, Iowa.

EXPERIENCED SALESMAN WANTED.
Experienced salesman who has sold fibre containers and corrugated materials wanted to represent large corporation. A splendid position, offering good opportunity for advancement. Write me about yourself. R. T. Van Norden, 2011 Palace Hotel, San Francisco.

EXPERIENCED carton and folding box salesman to cover San Francisco department store, tailor and city trade for large manufacturer. Permanent position, no traveling. Splendid opportunity for a real go-getter. Write complete details. A. V. McKay, 401 Flood bldg., San Francisco.

YOU CAN make $1000 per month. A grower's association, thoroughly established, can use several high-grade men who have real ability. Permanent connection; unlimited basis, large and profitable opportunity. No stock selling. 801 Wilcox bldg. After Monday, 1 P. M.

WANTED—GENTLEMAN SALESMEN.
We want men of high character who think in terms of $5000 per year up. We teach you the business and give you every possible co-operation; permanent, with plenty of room for advancement. Call at 1108 Wilcox bldg.

WANTED IMMEDIATELY—Advertising salesmen; exclusive territory; expenses advanced; liberal commissions; experience not essential; give age, height, weight, previous experience, 3 late business references. Stanford-Crowell Co., Ithaca, N. Y.

WANTED—Experienced salesmen to handle a high-grade local security in a going concern; state if you have been of integrity and ability. Do not apply unless you can furnish A-1 references. Apply between 9 and 10 A. M., 421 Spalding bldg.

CONNECT with a real estate office where men are making money. If you have personality, act on the square and have car, I can use you. O. H. Skotheim, 404-5-6 Couch bldg. Bdwy. 8787 for appointment.

SALESMAN—Special opening for one man with sales experience; work in business section; something new; pays big; magazine or newspaper; men take notice. Call Exchange bldg., 2d and Stark street.

MEN WANTED—Three or four live-wire men; must be willing to work to make big money; should make from $50 to $100 per week. See Mr. Kratt, 221 Chamber of Commerce bldg., between 1 and 4 P. M.

WANTED—A few more ladies and gentlemen to canvass 1922's snappiest line of household rubber specialties on the market; attractive line assures quick sales. Apply Oregon Household Specialty Co., 203 Goodnough bldg.

SALESMEN—Write for list of lines and full particulars. Earn $2500 to $10,000 yearly. Big demand for men. Inexperienced or experienced, city or traveling. Nat'l. Salesmen's Tr. Assn., Dept. 274, Chicago.

INVESTIGATE our date prune investment plan. Better than a bond or insurance policy. Sells to everyone everywhere. This new fruit marvel now on display 106 10th st. Drop in and let's tell you about it.

SALESMAN WANTED.
We have an opening for a live salesman, with car. Unusual opportunity for the right man. See Mr. Symmonds, COE A. McKENNA & CO., Artisans Bldg., Bdwy. 7522.

INSURANCE solicitor. Must be man of pleasing personality, good education and one who is ambitious and has confidence in his own ability to make good. AO 913, Oregonian.

SALESMAN—$25-$50 commission daily made by our men; advertising service; dull business helps; commissions daily; give references. L. Beggs, Secty., 819 Adams Express bldg., Chicago.

SALESMAN WANTED.
I have an opening in several Oregon districts for competent salesman; must furnish references. Call Clyde hotel, between 11 and 1. Ask for Mr. Dahl.

LOS ANGELES manufacturer wants responsible distributor for article in great demand; experience not necessary; no competition; restricted territory. Call 544½ Washington st.

WANTED—Real live-wire salesman to carry good paying side line for auto trade on commission. M 935, Oregonian.

WANTED—Business chance, apartment house and hotel salesmen with cars. CLAY E. SPENCER & CO.,
517 Chamber of Commerce Bldg.

WANTED—Realty salesman with car, one experienced in soliciting for suburban acreage; with right man a good, steady contract. A 962, Oregonian.

WANTED—6 first-class stock salesmen. Good commissions, first-class investment. Call East 5346, ask for Mr. Murphy.

OLDS, WORTMAN & KING requires the services of a high-grade electric vacuum cleaner salesman for city work. Apply superintendent's office.

HAVE opening for energetic young salesman; liberal commission, profitable future. Apply Monday 281 E. Morrison st.

3 BLUE ribbon hosiery salesmen. Highest commission paid. 317 Exchange bldg., Second and Stark sts.

MEN to sell desirable goods, pays well. Congenial work. Room 331, 407 Washington st.

REAL ESTATE salesmen for subdivisions, best in the city; big money-maker. 509 McKay bldg.

WANTED—2 neat appearing salesmen can make $30 to $50 per week. See Mr. Scott, 402 Washington st.

HELP WANTED—MALE.

Help Wanted—Salesmen.

TAILORING AGENTS.
SELL SIMPSON $50 MADE-TO-ORDER SUITS AND OVERCOATS DIRECT TO WEARER FOR $29.50. WONDERFUL VALUES; RICH FABRIC ASSORTMENTS; PROTECTED TERRITORY; BIG MONEY FOR HUSTLERS. WRITE J. B. SIMPSON, INC., DEPT. 285, 831 W. ADAMS ST., CHICAGO.

WANTED—Salesman to cover state of Oregon, who works his territory close, to represent manufacturer making Guarantee-Not-to-Rip line of school and play shoes, few numbers of men's, boys' and growing girls' shoes and oxfords; greatest selling line on the market. In first letter give following information: Territory covered in detail, amount of sales for last 5 years, present connection, 3 character references. E. J. RAMSEY CO., 967 Atlantic Ave., Brooklyn, N. Y.

SELLING OPPORTUNITY for men and women; big sales ability to sell lightning Window Cleaner, part or full time; cleans and dries windows and show cases in one-third time of old way; eliminates soap, mop and muss; every home, store and building a customer; enormous demand, quick sales, big commission. Our men are making $200 to $400 a month. Write today. International Specialties Co., 520 Polson bldg., Seattle, Wash.

SALESMEN—$200 to $500 monthly easily earned demonstrating wonderful two-pound steel pen machine; sells for only $15, equals work of costly machines; speedy, accurate, fully guaranteed. Big demand, stores, offices, garages; enormous profits; experience unnecessary; sells itself. Write quick for trial offer. Lightning Calculator Co., Desk 241, Grand Rapids, Mich.

SALESMEN—High-class, book experience, for best known garage electrical equipment; earnings $200 weekly possible; good territory. Automotive Publishing Co., Monon bldg., Chicago.

WANTED—AGENTS.

AGENTS, $300 month, steady pay, newest style written guaranteed hosiery; complete line including silks and wools; display samples and write orders; your pay in advance; no collections and collect; experience unnecessary; try it out. Jennings Mfg. Co., Trial R, 668, Dayton, Ohio.

AGENTS to distribute $3 household article free to housekeepers introducing our guaranteed goods; $2 hour, $16 day; part time satisfactory; send for free samples and full information. Jennings Mfg. Co., District 223, Dayton, Ohio.

AGENTS—$90 a week to special men to travel by auto and install new stove converter in every home; wonderful invention; cook and bake all year without coal or wood; no gas or electricity needed; we furnish the auto; sample free. Thomas Mfg. Co., Convertor 767, Dayton, Ohio.

AGENTS WANTED.
MEN AND WOMEN—Wonderful opportunity to make money selling Dyx Guaranteed Silk Hosiery, first grade quality only. In all colors, plain or with clox. Direct from mill to wearer. Dyx Hosiery Co., Cincinnati, Ohio.

AMBITIOUS men wanted to refinish and plate brass beds, chandeliers, autos, accessories, headlights, by improved methods; capital or experience unnecessary; large profits; write for samples and particulars. Melville-Metalcraft, 28 W. 22d st., New York.

MEN AND women to sell our products to housewives. Our agents sell in three out of four houses. No experience necessary; we teach you. We guarantee a minimum return to right parties. Home Chemical Products Co., 652 Thurman.

NO COAL, WOOD OR GAS!
"Stove Carburetor." Not an Oil Burner. Gasifies kerosene; patented 1921; guaranteed 10 years; fits your stove. Circular free.
STOVE-CARBURETOR,
7380 South Chicago Ave., Chicago.

AGENTS—Big money taking orders overcoats, pants, blankets, direct woolen mill to wearer; big values. Donahue made $108 first week. Pinson made $200 weekly. No capital required. Complete outfit free. TAYLOR, WELLS, 2742 N. Paulina, Chicago.

EARN $20 commission daily selling authorized, inspiring story—Henry Ford's Experiences; also silverware and nice boyhood. Write for free sample. Cunningham Co., Publishers, 1529 Devon, Chicago.

AGENTS—$75 to $100 weekly taking orders for our 3-piece rain union made, specially priced raincoats, $3.95 direct from factory. CONSUMERS MFG. CO., 720 W. Roosevelt Rd., Chicago, Dept. 139.

MAKE $100 IN TEN DAYS.
Selling Magic-Marvel washing compound, new soap flakes and bluing paddle; biggest sellers, steady 300% profit business; free samples. Mitchell Co., 1302 E. 61st, Chicago.

GOODYEAR MFG. CO., Goodyear bldg., Kansas City, Mo., is making an offer to send a handsome raincoat free to one person in each locality who will recommend it to friends. Write today. Dept. 12-C.

EARN $10 daily silvering mirrors, plating and refinishing metal ware, headlights, chandeliers, bedsteads; outfits furnished. Write for information. Manton Decle Laboratories, 1153 Broadway, New York.

AGENTS—$75 to $100 per week easily made selling Cresco raincoats, shopping bags and waterproof aprons; big new selling outfit free. Write today. Improved Manufacturing Co., Dept. 306, Ashland, Ohio.

AGENTS coining money, applying monograms on automobiles; you charge $1.50, cost 8c; daily easy; experience unnecessary; free samples. Worcester Monogram Co., Worcester, Mass.

AGENTS—$4.50 commission an hour displaying Thomas shirts; 250 sell on sight; wear coat and book orders; no delivering or collecting; coat free to producers. Thomas Mfg. Co., Section 1832, Dayton, Ohio.

FINEST hosiery at lowest prices; agents $9 to $18 commission a day easy; big commissions advanced; we deliver and collect. Special proposition for crew managers. MOORE KNITTING MILLS, 208-A South La Salle, Chicago.

AGENTS—Big profits, new patented novelty vestpocket hat and coat hanger; nothing like it on the market; send for sample. Handy Co., Manufacturers, 205 Lafayette St., New York.

A $2 SELLER, costs you about 90c; genuine leather bill fold, with names gold inlaid; retailers charge $3 to $5. Big catalog mailed free. Halvorsen, 108 W. Lake st., Chicago.

EVERYBODY EATS; $50 weekly introducing Mother Hubbard foods direct to consumer; $150 worth of goods free, also free outfit. Adam Inthout, 556 Congress, Chicago.

UNIVERSAL necessity, big moneymaker. Article not "worked to death" by agents. Write for our winning agents' proposition. Moulton Umbrella Co., Wilmington, Ohio.

DROP everything, sell "Amazing Story—Life of Henry Ford." Biggest seller ever published. Get free sample and territory. HERTEL CO., 9 So. Clinton, Chicago.

A BUSINESS of your own. Make sparkling glass name plates, numbers, checkerboards, medallions, signs. Big illustrated book mailed free. E. Palmer, 240, Wooster, Ohio.

$300 MONTH taking orders for our special price smashing $3.95 union made raincoats direct from factory. EASTERN RAINCOAT CO., Mfrs., 917 Roosevelt Road, Chicago.

TAILORING AGENTS wanted immediately; snappiest, lowest priced, quality line, made-to-measure suits and overcoats on earth. HOUSE OF CAMPBELL, 456 South State, Chicago.

MAKE 600% profit; free samples; largest assortment of window sign letters; easily applied; experience unnecessary. Acme Sign Letter Co., 2804 Congress, Chicago.

90c AN HOUR to hustlers; new plan, real money maker; get particulars while your territory is open. Albert Mills, Gen. Mgr., 3102 American Bldg., Cincinnati, O.

AGENTS' crew men, novelty men, Gloo Pen, a 50c