HUDSON

GRAM

WHOLESALE

GROCERS

East First and Taylor East 2496

Our newest offerings include a choice range of patterns in genuine gabardines, tweeds and all wool herring bone waterproofed top coats.

Sportsmen's suits and coats, and rain coats and capes for men, women and children, made from the wonderful U. S. government balloon cloth, the lightest weight absolutely waterproof garments ever manufactured.

The reputation of Alligator garments is world wide.

226-S Henry Building

Pacific Coast Representative

ALLIGATOR OIL CLOTHING COMPANY St. Louis

BERGMANN

SHOES

and

SHOE OIL

The Acknowledged

Standards of High

Quality

THEO. BERGMANN

MFG. CO.

621 THURMAN ST.

PORTLAND, OR.

140 LOCAL FIRMS WILL FETE BUYERS

Manufacturers and Jobbers Plan Hospitality.

RANGE OF WARES WIDE

Portland Wholesalers Who Signed Up for Entertainment Are Listed for Visitors.

Hospitality to visiting merchants for buyers week will be extended by manufacturers and jobbers who deal in about every possible article of merchandise known to marts of the world. In number they are no fewer than 140, and their wares range from groceries to automobiles, from horseshoes to sealing wax. In such widely separated commodities as furniture and bathing suits Portland leads, not only in the west, but over a very large portion of the United States. So many other things are included that a catalogue of the firms and their varied wares is intoresting. Dealers in these things on a large scale who will make their hospitality to the visitors a very real thing are: Hospitality to visiting merchants Adrian Neckwear company, 603 Worces-building, men's neckwear, suspenders. Abhatross Metal Furniture company, 715 hurman street, steel furniture, steel lock-

Allen & Lewis, 40 North Front street, wholesale grocers, cigars, tobacce.

Ames, Harris, Neville company, 522 Hoyt street, sewing twine (cotton and flax), burlap and cotton bags.

American Brush Manufacturing company, 31-97 Union avenue, plant, janitor and household brushes, street and stable push brooms.

and household brushes, street and stable bush brooms.
Armour & Co., Thirteenth and Flanders treets, packing house products, hams, sacon, lard, sausage.
Atkins, E. C., & Co., 73 First street, resscut, drag, hack and hand saws.
Baby's Boudoir, 388 Morrison street, laby's stamped wearables.
Bail, W. J., Waist company, Royal suliding, women's waists, women's silk unserwear.

building, women's waists, women's silk underwear.

Ballou & Wright, 80-82 Broadway, automotive equipment and bicycles.

Bass Hueter Paint company, 85 Front street, manufacturers and Jobbers of paints, oils and varnishes, Dutch Boy lead.

Beaver Glove Manufacturing company, 21 North Fifth street, work, driving and automobile gloves.

Bell & Co., 114 Front street, fruits, produce, Nuis, Peanuts.

Bergmann, Theodore, Shoe Manufacturing company, 621 Thurman street, men's dress, work and logging; boys dress and heavy shoes, women's outling boots; Bergmann waterproof shoe oil; Bergmann patent double calk lock for calked shoes.

Blumaver-Frank Drug company, Eighth and Everett streets, drugs chemicals, druggists sundries, soda fountain supplies, cligars, Furcia medical and tollet preparations, B. F. D. preparations, Triangle line. Blumaver-Frank Drug company.

Blumaver-House medical and tollet preparations, B. F. D. preparations, Triangle line. Blumaver-House, 252-30 Flanders street, soft beverages, soda fountain supplies, classware, Budwelser, Bevo, Loju and Phea Loganberry.

Breyman Logather company, Second and

nberry. syman Leather company, Second and streets, leather shoe findings, shoe Supplies. Woolen Mills, Third and wnswills Woolen Mills, Third and son streets, men's and boys' clothing, thong & Co., 87-91 Fark street, printilibegraphing, office furniture, safety.

EXECUTIVE COMMITTEE IN CHARGE OF NINTH ANNUAL BUYERS' WEEK.

HJ. Carman



De Haas





W.H Beharrel





Nathan Strauss

General Chairman









HJ. Frank

- DAVIES -



bina avenue, mattresses and overstuffed furniture.

Kline, the M. L. company, 80-86 Front street, wholesale plumbing and heating, engineers' and water works supplies.

Klingt Facking company, 474 East Alfer street, plokes, vinegars, condiments, sauer kraut, mince meat, apple butter, catsup.

Krausse Bros., 61-63 Fifth street, shoes.

Lang & Co., First and Ankeny streets, wholesale grocers, coffee roasters, candy and broom manufacturers.

Lang, Jones & Co., 49 North Fifth street, shoes barrels.

Lever, and and coughtes, Johnston's choolester, Magning fruit products, concentrated fruit syrup, crushed fruit, root ber barrels.

Lawrence, The George company, 80-85 First street, means, sadder, puttee logsins, men's belts, jobbers tubeen, shoe findings, leather, shoes, bags, cases, trunks.

Lever, alles & Brothers, Inc., 148 Fifth street, laces, embroideries, veilings, white groots, irres, cases, trunks.

Lever, laces, embroideries, veilings, white groots, large, cases, trunks.

Lever, Laces, embroideries, veilings, white groots, large, formers, canders, cases, fruinks.

Lever, Laces, embroideries, veilings, white groots, large, formers, cases, fruinks.

Lever, Harry E., 503 Manchester build-treet, manufacturers of brooms, shoet findings, leather, shoes, bags, cases, trunks.

Lever, Laces, embroideries, veilings, white groots, fruits, formers, ranges.

Lever, Harry E., 503 Manchester build-treet, mensured and folices of the condense of the company, and brook findings, leather, shoes, of the company, and brook findings, leather, shoes, bags, cases, trunks.

Lever, Laces, embroideries, veilings, white groots, fruits, and the company is a continue their college office last week.

This hubble bleed bags back coil and link prints, coil and li

Failing-McCalman company, 85-90 Pront street, hardware, sperting goods, guins and ammunition, automotive accosories, tired paints.

Fairbanks Morse & Co., 95 First street, gaints.

Fairbanks Morse & Co., 95 First street, gaints.

Fairbanks Morse & Co., 95 First street, gaints.

Filthan-Barker Shoe company, 25-90 North Fifth street, wholesale shoes.

Fleischner, Mayer & Co., 207 Ash street, drygoods, notions, men's furnishings, hosiery, women's ready-to-wear 70 Macad, manufacturers of ilbrary and dinks of the company of the paints of the paint

Hudson & Gram company, East First and Taylor streets, wholesale grocers. Independent Cracker company, 428 East Davis street, biscuits, crackers and cakes. Irwin-Hedson company, Fifteenth and Gilman streets, office stationery, desks, steel filing equipment, office furniture, printing, lithographing, bank supplies. Jacobe Hat & Cap Works, 400 Phoenix building, manufacturers of hats and caps. Jacobe Hat & Cap Works, 401 Phoenix building, manufacturers of hats and caps. Januare, Knitting Mills, 691 Sandy boulevard, bathing stits, sweaters, toques, scarfs, hostery, etc.

Jenkins, T. W. & Co., Front and Pine streets, wholesale grocers.

Keer, Giffard & Co., inc., Lewis building.

Exert, Giffard & Co., inc., Lewis building.

Santiam Woolen Mills, 195 Union avenue North, woolen biankets, wool batts, wool comforters, wool mattresses.

Seller, M. & Co., Fifth and Pine streets, crockery, glassware, the strait, wooden-

Barrein, Street, meet, and over cluthing.

Morrison street, meet, and over cluthing.

Morrison street, meet, and over cluthing.

Morrison street, meet, and over cluthing.

Brothers, meet, and over cluthing.

Brothers, meet, and over cluthing.

Brothers, and meet, and anything.

Carrain Agundarium; company, 121.

Carrain Agundariu

BUTTERFIELD BROS.

Wholesale Jewelers and Opticians

Tools, Materials and Supplies Elgin, Waltham and Howard Watches Keystone Watch Cases Sole Agents for Seth Thomas Clock

Second Floor Mohawk Bldg. Corner Third and

Welcome, Visiting Merchants Knight Packing Co.

474 East Alder Street Phones East 66, 215-66

Manufacturers Pickles, Vinegars and Condiments, Mince Meat, Apple Butter, Sauer Kraut and Catsup

JOHN CLARK SADDLERY CO.

WHOLESALE

Manufacturers of Harness and Saddles Jobbers of Saddlery Main 1316

Paul C. Morton

Buyers Attention

Kindly visit our sample room at 204 Dekum Bldg., 3d and Washington, and inspect our line of knit goods for men, ladies and children.

Northwest Knitting Mills Portland, Oregon



Perry Music Co. 401 Phoenix Bldg., Cor. Fifth Portland, Oregon,

Cigars GENERAL CIGAR CO., INC.

WELCOME VISITING BUYERS MUTUAL CREAMERY CO.
Wholesale Dairy Products
Maid o' Clover
Butter lee Cream Portland, Or.



To Our Welcome Guests, Friends, Patrons From the Great Commonwealths of the Northwest:



THIS is a brief word of welcome, a cordial appreciation of your presence, with a sincere invitation that you make use of our building, our business organization, our facilities in every possible degree, for your comfort while in the city.

We regard "Buyers' Week" not so much as offering an opportunity for the sale of merchandise, but rather an oc-casion for closer acquaintanceship with "the trade," and an opportunity for creating new friends in a personal as well as business way. 'Tis not a mercenary occasion. It is, or should be, a pilgrimage wherein guests and hosts come together upon the plane of pure friendship where other considerations are lost or made secondary.

The principals of this organization have long followed their calling. Their welcome is based upon years of faithful effort in this community. They are anxious to meet you personally and serve you well.

CLARKE, WOODWARD DRUG CO. Wholesalers and Importers Portland, Oregon



Wood-Lark

BUYERS' WEEK AUG. 1-6

The Welcome Mat Is Ready!

-Visiting mer-chants will find "open house" at Eloesser-Heyemann Co. Our personal representatives will be on deck to greet you and to take care of your requirements in "Can't Bust 'Em" Overalls and Pants, "Argonaut" Shirts and"Can't Bust'Em" Kute Kuts - the style-plus-wear play suit that has created such a phenomenal success this season.

-Hence this wholehearted invitation: Come!



Pretty as a Picture!

PEG-TOP PLAYSUITS

ELOESSER-HEYNEMANN CO. Mfrs. of "Can't Bust 'Em" Overalls Pants, Kute Kuts, "Argonaut" Shirts "Shed Rayne" Waterproof Pants and Shirts. Phone Broadway 69. 29 Fifth Street, North Portland

The most complete line of TOYS, DOLLS, BOOKS AND HOLIDAY GOODS

A. C. M'Clurg & Co. Chicago

Portland Salesroom PHOENIX BUILDING Fifth and Oak, Across from Chamber of Commerce B. P. Bert, Representative

Established

Allen & Lewis

Wholesale Grocers

DISTRIBUTORS OF

Preferred Stock Groceries



STYLE

Call on us.

Royal Building

QUALITY

WELCOME BUYERS

We appreciate your visit and know you will have a profitable and en-joyable week in Portland.

BILLY BALL

Incorporated

W. J. BALL WAIST CO. Portland, Oregon

WAISTS FINISH

VALUE Made in the WEST-"Palmyre" is BEST

Universal Body Corporation 900 Sandy, Portland, Oregon

Universal Truck and **Delivery Bodies**

are noted for Design, Quality and Workmanship We invite you to visit our plant.

Phone East 7913

Inspect Our Line of ASHINGTON PLASTER

Visiting Buyers-

WALL-BOARD The J. McCRACKEN COMPANY

Portland, Oregon. Sole Distributors.

Building Materials



Bdwy, 5747; Auto. 547-67.