

**ONE-CLASS LUMBER HELD UNPROFITABLE**

**British Columbia Market Continues Stagnant.**

**EXPORTS PREVENT CRASH**

**Japanese Squares and Tie Timber in Demand, but All Other Lines Show Weakness.**

VANCOUVER, B. C., March 26.—(Special)—Cutting all one class of lumber is not very profitable either to the purchaser or the manufacturer, and the prices quoted this week for Japanese squares and tie timber evidenced the fact that a much larger slice will be needed and the export orders are paying for the stocks on hand. Rail trade failed to show any improvement this week on receipt of the news that a slight reduction had been made in freights, and the operators contend that a much larger slice will have to be taken from the trans-continental tariff before business can be coaxed into the market.

The Pacific west bound conference raised the lumber rate from this coast to the orient this week \$5. The Canadian Pacific ocean services responded at once, but that company only had the steam schooner Montego to take lumber and does not feel the change. The Blue Funnel company point blank refused to be bound by that rate, and while the Japanese lines voted for the rate they failed to quote it. The new rate will make no difference in the west bound business for months as the outstanding books on a \$10 rate are so heavy that in many instances it will be July or August before the new rate will be collected.

**Many Mills Are Busy.**

Twenty-two mills are busy cutting on the 8,000,000-foot order of railway ties for the Egyptian railways. The last stick of this order has to be aboard the steamer on April 28, so the papers can go through the bank on that date.

Japanese squares are in keen demand as there was a feeling in Japan that orders should be placed before the freight rates advanced and fixtures were made not only with the mills but with the steamer on a very large scale.

China is calling for lumber in large quantities, but this trade is confined entirely to the Dollar company, which cuts the sticks with its own mill and carries on the Dollar boats. Consequently this trade means little to the mills of British Columbia as a whole.

The Walsh company of North Vancouver captures an order for 1,500,000 feet of structural timbers to be used in Quebec and the Canadian government steamers will carry the entire shipment.

A few inquiries are coming in regularly from South Africa, Australia and the United Kingdom, but the last mentioned market has been dead to Pacific coast trade for some time, buying entirely on the Baltic.

**Spain and Mexico Markets.**

Both Spain and Mexico are interesting the local lumber brokers and connections were opened this week between several British Columbia concerns and Mexican interests for the shipment of lumber to the southern ports. Arrangements are being made by the new Mexican consul, Senor J. Favala, to have two lines of steamers plying through the Panama canal to and from Vancouver call at two Mexican ports, one on the Atlantic and one on the Pacific side. This will care for the small orders and charters will do the rest. Mexico is now ready for lumber and negotiations are pending for sales at present. Spain is also in the market on the ground that much of the southern pine recently shipped to that country was rusted and not up to specifications. Spain takes about 500,000,000 feet of lumber a year and

the Baltic supplies nearly three-fourths of the aggregate. It is years since the home market has been as brisk as at present from the small-house standpoint, and this together with the prospects of the Loyal company, contractors for the new government aridock on Vancouver Island, wanting 7,000,000 feet of lumber in the near future, is giving the domestic trade a little blue sky.

**Shingle Trade Is Dormant.**

There is some trade in lumber, but practically nothing in shingles. A few orders have been placed subject to reductions in freights, but shingle operators contend that the rate is not low enough, and by dropping it a few cents at a time it will keep the market back all year.

"If the railroads would drop the rate 20 cents and say, 'Now that stands for six months' it would make a rush of business for us and for them," was the statement of C. A. Bourne, manager of the Dominion Shingle Products company, a firm which shipped a daily average across the boundary line last year of 30 cars of EX shingles. This grade of shingles is weak now at \$5 with perfections stand at \$4.40. Cedar logs were quoted this week at from \$14 to \$18 and much more plentiful than last week. Fir logs are quoted at \$15, \$20 and \$25, but the demand for timbers capable of making Japanese squares has been so keen this week that it is almost impossible to secure logs of this class.

**BEEBLE TO BE FOUGHT**

**TIMBERMEN PLAN EXTENSIVE WAR ON PEST.**

**Meeting to Be Held in Klamath Falls Soon to Outline Campaign for Summer.**

KLAMATH FALLS, Or., March 26.—(Special)—So far the war of local timber owners against the pine beetle has comprised only minor skirmishes in comparison with the campaign that is planned for this summer. Plans for effective warfare will be formed April 4 and 5 at a meeting here of owners of large timber tracts in Oregon and northern California. Colonel W. B. Greeley, chief forester for the United States; George S. Long, Pacific coast manager of the Weyerhaeuser Timber company; and E. H. Cox of the Loig-Bell Lumber company, will attend, with numbers of representatives of smaller interests in the infested area.

The pine beetle has been a thorn in the side of timber owners for years, but in the last three years its ravages have run into millions of dollars.

Since 1911 the Klamath-Lake Counties Forest Fire association has been fighting the beetle in these two counties with the only method known—falling infested trees, barking them and burning the bark. As the beetle tunnels between the bark and the wood and breeds new swarms there, this process destroys the insect in large numbers.

Lumbermen expect to spend much money in the war, but the annual loss has reached such proportions that they feel the heavy expenditure will be justified if it brings the desired result—extinction of the pine beetle.

**LINN FIGHTS PHONE RATES**

**Stockholders of Farmers' Lines Co. operate for Rehearing.**

ALBANY, Or., March 25.—(Special)—Linn county was co-operating actively with other sections in the movement for a rehearing of the telephone rate question.

The organization of stockholders of farmers' lines formed at the meeting here Wednesday was getting in touch with similar organizations now formed or being formed in other counties and the city council of Albany instructed City Attorney McMahon to act with the city attorney of Portland and other cities in procuring the proposed rehearing.

The committee named at the meeting has organized by electing E. J. Holloway chairman. The other members are W. E. Watson of Crabtree and H. J. McInnis of Albany.

Best grades coal. Prompt delivery. Diamond Coal Co. 247 W. 3037.—Adv

**MEN'S CLOTHING PRICES SLASHED**

CHICAGO, Jan. 4.—The market for men's Spring and summer clothing was opened today and manufacturers offered suits much below that of 1920. One factory quoted the manufacturers' price of wool suits at \$25, compared with \$40 last fall and \$37 a year ago. Fine blue serge suits are offered at \$30, compared with \$47 last fall and \$45 a year ago. A standard worsted suit is now wholesaled at \$34, compared with \$45 in the spring of 1920. The very finest worsted suits made in America are offered at \$53, compared with \$80 last fall. Finest worsted trousers are \$9 compared with \$12.50 last spring.

Reprinted from Chicago news dispatch reporting actual prices of Chicago wholesale clothing market.

Here are facts about the clothing situation the public is entitled to know. They will go a long way toward restoring that public confidence without which all the make-shift tricks of the trade are merely aggravations of the fundamental troubles. Signed: FAHEY-BROCKMAN.

Note that Fahey-Brockman's Upstairs Spring prices are lower throughout than the officially quoted manufacturers' prices for this Spring---and that without need of so-called "adjustment sales" or other business-penalizing tricks of the trade.

**Another Triumph for Fahey-Brockman's Upstairs Plan!**

As a further example of how the public benefit from Fahey-Brockman's UPSTAIRS plan; we are again offering unexampled values in

**Spring Suits and Overcoats**

As Low As **\$20** No Higher Than **\$40**

with the regular upstairs saving of \$10 on every garment

Which means that Fahey-Brockman today are selling in their three great UPSTAIRS stores thousands of the finest-made domestic and imported worsted and woolen suits and overcoats at a price that is officially quoted in Chicago—the hub of the men's clothing market—as the lowest manufacturer's price. **Point 1.** The second point is that while the manufacturers are offering blue serge suits

at \$30 and standard worsted suits at \$34; with the finest worsted suits made in America at \$53 (all of these prices being "much below that of 1920") Fahey-Brockman are retailing the finest procurable suits and overcoats at from **\$20 to \$40.** These suits and overcoats are from the foremost woolen mills in America and constitute the highest clothing values offered you anywhere today.



**Fahey-Brockman's Great Spring Style Showing Is Now On Full Blast With the Greatest Clothing Values You Ever Saw**

**Buy the Only Logical Way—UPSTAIRS at Fahey-Brockman's**

**Satisfaction or Your Money Back**

**THE FAHEY-BROCKMAN UPSTAIRS PLAN**  
Low rents, plain stores, volume business, no credit losses, rock-bottom prices, alterations free, and fit guaranteed.

**RALEIGH BUILDING**  
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**FAHEY-BROCKMAN**  
Upstairs Clothiers Buy up-stairs and save \$10.00



*Few more days—*  
and our special sale will come to an end.

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known the world over as the best floor coverings, combining richness, durability and service, can now be had at

**Ridiculously Low Prices**

You will never have a better opportunity (and perhaps none as good) to have access to such a large assortment and variety of Oriental rugs of high quality and rare beauty at sacrifice prices, as this sale offers you.

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