REALTORS PREDICT MOST ACTIVE YEAR

Demand for Houses and Sites Reported Growing.

INVESTORS SEEK NEWS

Easterners Indicate Hundreds Will Come to City During 1921 in Search of Home.

One of the biggest years in the history of Portland in the transfer of residence property as well as in the building of new homes is predicted by prominent realty men, who base their prediction on the number of inquiries for residences and residence sites received, not only from Portland people but also from easterners and newcomers here.

The present outlook for a banner year is so encouraging that several Portland realty firms are enlarging their sales force and many are preparing for an active campaign to increase the interest in real estate.

Coe A. McKenna, president of the Portland realty board, added five additional salesmen to his force last week. In connection with this enlargement of the sales force Mr. McKenna announced that George F. Mahoney, who has been head salesman in his office for some time, had been raised to the position of sales manager.

Ten Houses to Be Sold.

Mr. McKenna announced the completion of the negotiations last week for the sale of ten houses with indications that this was but the beginning of an unusual volume of business of this kind during the coming months.

"A large number of the inquiries which I am receiving every day," said Mr. McKenna, "is from new arrivals from the east who are anxious to buy good homes and settle here. This is an indication to me that the westbound tide of settlers has now started in in earnest and that Portland will receive a large number of these new citizens this year, many of whom will buy homes here and invest money during the next few months."

Mr. McKenna said that he saw indications of this during his recent trip to the executive committee meeting of the National Association of Real Estate Boards at Atlanta, Ga.

Investors Eager for News.

"While there I wore a badge that told them I was from Portland, Or.," he said, "and I was being continually stopped by people who were interested in the west. They had heard of Oregon through articles by Irvin S. Cobb, and they had especially heard of Portland as a result of the recent Shriners' convention here. And many of them were interested from the standpoint of the homeseeker and the investor."

Mr. McKenna said that inside property in Portland is priced probably at 50 per cent below quotations on property of the same kind in similar cities of the east. He said that as a consequence newcomers found the property here unusually reasonable and bought readily.

Fred W. German of the Fred W. German company announced last week that he contemplated adding several additional salesmen to his force to take care of the business. Mr. German reported a demand that cannot be supplied for the moderate-priced residence.

Eight houses of a total value of $25,242 were reported sold on Wednesday of last week by Frank L. McGuire. A list of Mr. McGuire's sales for the first ten days of the month showed 45 houses disposed of at an aggregate of $121,967. Mr. McGuire installed a new electric sign in front of his office in the Abington building last week.

BUILDING BOOM DAWNS

CHEHALIS REPORTED ON EVE OF CONSTRUCTION ERA.

Industrial Plants and New Homes Are on Programme Listed for Coming Season.

CHEHALIS, Wash., Feb. 12.—(Special.)—The year 1921 probably will see more new buildings erected in Chehalis than in any previous year in the city's history. Owners of the Walville Lumber company recently purchased a 35-acre site south of Main street, on which to build an immense sawmill and re-manufacturing plant. This new industry will mean the expenditure of a sum running into six figures.

In the north end of the city the newly incorporated Chehalis Box, Basket & Veneer company will make extensive improvements and additions to its plant, a big new dry kiln and other buildings being necessary to handle the business that is being offered.

Walter Bartel, a business man, plans to build a fine, modern brick block on his property in Pacific street at the intersection of Boistfort street and Chehalis avenue. Mr. Bartel's building will cost probably $20,000. The lower floor will be used for business purposes, the upper portion for apartments.

On the property of the Catholic church at St. Helens avenue and Frindle streets, the Catholic organization will build a fine modern school building next spring. The contemplated improvement will cost approximately $25,000.

Many new residences are contemplated, among those who plan on building being Robert Warmuth, who has plans for a home on east Washington avenue that will cost $12,000. Ellis Hager is completing a new home across the street from Mr. Warmuth's site. Further out Washington avenue Carl Huber is building a five-room cottage. Pat Manning recently bought a Washington-avenue lot, just off Park street near the city's civic center, and will build a home there. H. D. Warner plans a new house on his lots at Sixth and Adams; V. R. Lee one just south of the M. C. Coffman home on Washington avenue; George R. Walker is to build a new house adjoining his Gertrude-street home; Dave Gregg one on lower Chehalis avenue; B. A. Bartholomew one on the same street; D. T. Redfield a $8000 bungalow on Folsom and Pennsylvania avenue; O. R. Davis on east Washington avenue; Dr. Harry Feagles on a site that has not yet been announced; R. P. Clampitt on Washington avenue north of Boistfort; F. Dietrich is completing a home on east Market street.

Extensive expenditures are under way in the building line just outside the city, or will be shortly. A. H. Leek, Chehalis confectioner, is building a modern home overlooking the Pacific highway southeast of town. C B. Quick will build a home a little farther out on the highway. At the southwest Washingtno fair grounds a big stock barn is to be built this summer, while at Klaber another large hop kiln is planned to take care of the crops from the new acreage that the Klaber Investment company has recently planted back into hops.

R. V. JONES' HOME IS SOLD

$22,000 Is Reported Paid by Peter Conniher of Yacolt.

Among the outstanding residence sales reported last week was that of the home of R. V. Jones, vice-president of the G. N. Standifer Construction corporation at 797 Hawthorne avenue, which was taken by Peter Conniher, timber operator at Yacolt, Wash. The price was said to be $22,000. Mr. Conniher has announced his intention of taking up his residence in Portland.

The sale was negotiated by E. E. Merges and John D. Wilcox. Mr. Jones expects to go to Pasadena Cal., to join his wife and son.

David Phillips Buys Home Site.

A homesite on Alameda drive at East Fiftieth street in Rose City park was purchased last week by David E. Phillips, northwest manager for the Samson Tractor company from the J. L. Hartman company. The property is one of the choice tracts in that locality. Mr. Phillips has announced that he will improve the property with a colonial bungalow, costing about $15,000.

MEANING OF WORD 'REALTOR' EXPLAINED

Distinguishing Attributes Are Listed by F. E. Taylor.

COURT RESPECTS TITLE

Decision Gives Members of National Association of Real Estate Boards Exclusive Rights.

The full meaning of the word "realtor" and the attributes which distinguish the real estate man entitled to be called by that name are outlined in the last issue of the National Real Estate Journal of Chicago by F. E. Taylor of Portland, who is president of the National Association of Real Estate Boards.

Mr. Taylor stresses the importance of maintaining a proper respect for the title "realtor," and admonishes his fellow realtors not to allow anyone to masquerade as a realtor unless he is a member of the National Association of Real Estate Boards and has shown a willingness to observe both the letter and spirit of the code of ethics adopted by the national association.

"The true realtor is a man of high ideals," says Mr. Taylor. "He is one who has made the code of ethics of the National Association of Real Estate Boards a part of his personal code of honor, and who would rather lose a record-breaking commission than violate his own conscience. He appreciates the heavy obligations which he owes his clients, his profession and himself. He realizes, as few laymen do, the intimate nature of the confidential relationship which exists between the realtor and his client, who may be obliged at times to reveal to his realtor embarrassing details of family differences and financial distress.

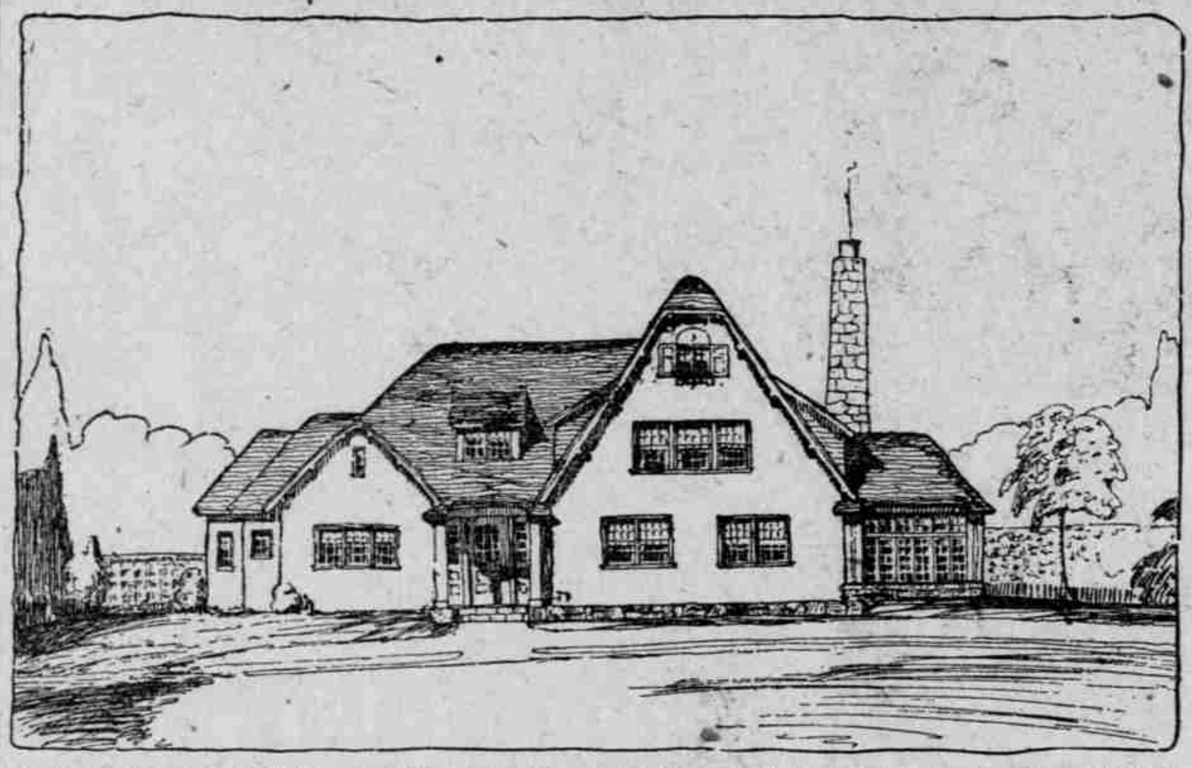
"The word 'realtor' is now seen frequently in the public press and in other forms of current literature. Its accurate meaning is seldom made clear, and it may be some time before the proper distinction between realtors and others who deal in real property is established universally. To establish clearly this distinction is one of our most important duties. The word 'realtor' is defined on page 88 of the addenda to Webster's International dictionary as follows:

"'Realtor: A real estate broker who is a member of a local board having membership in the National Association of Real Estate Boards, an organization incorporated in 1908 for the advancement of the interests of real estate brokers and the protection of the public from unprincipled agents or brokers.'

"A test case in court has given judicial dignity to the word 'realtor' as a title belonging exclusively to members of the National Association of Real Estate Boards. We have official authority to insist upon protection for this distinctive title, and should grasp every opportunity that may be presented to challenge any further encroachments upon our exclusive right to its use. It is a happy coincidence that the recent court action restraining a telephone company from classifying as 'realtors' any persons except those belonging to the national association took place in Minneapolis, the home of C. N. Chadbourn, who coined the word 'realtor.'

"We must make it plain that the word 'realtor' is not to be trifled with. No one should be allowed to masquerade under that title unless he is willing at all times to observe the spirit and letter of the code of ethics of the national association, and unless he is a member of a local board having membership in the national association. It is our duty to work harmoniously to enforce the business principles which we know to be right and to impress the code of ethics so indelibly upon the heart and mind of every realtor that there need no longer be any uncertainty in regard to the true significance and meaning of the word 'realtor.'"

RESIDENCE TO BE ERECTED BY MR. AND MRS. A. G. RAMSAY ON VIEW PROPERTY AT EAST SIXTY-EIGHTH AND STARK STREETS.



STRUCTURE IS TO COST IN THE NEIGHBORHOOD OF $15,000 AND IS TO BE IN THE ENGLISH COTTAGE STYLE.

Plans for a residence to be erected by Mr. and Mrs. A. G. Ramsay on view property at East Sixty-eighth and Stark streets have just been completed by DeYoung & Roald, architects, and the work of construction will be started in a few days. It is intended to make the residence, which will be English cottage style finished in stucco, one of the show places of the city. A feature will be a large artistic chimney, fireplaces and a big sunroom. The roof will be imitation thatch. There will be a big entertainment room in the basement.

COTILLION HALL IS LEASED

De Honey Dancing Academy Gets 25-Year Right.

The Cotillion hall, Fourteenth and Washington streets, was leased last week by the De Honey Dancing academy, now located at Twenty-third and Washington streets. The lease, which was for five years, involves the payment of about $40,000 in rentals. The hall is owned by Paul Van Fridagah and Hortense Van Fridagah Taylor.

W. W. Metzger, president of the Metzger-Parker company, negotiated the lease.

The new proprietors plan to spend about $15,000 in remodeling the interior of the hall with a view to making it the headquarters of the De Honey Dancing academy. This will include the redecorating of the interior with an artistic floral arrangement. The De Honey academy is said to have outgrown its present location and for that reason the change will be made.

The Cotillion hall for a number of years has been the headquarters of one of the dancing academies of M. M. Ringler.

Mr. Metzger also announced that the Edison hotel, Broadway and Taylor street, has been leased by Miss Florence Taylor from the proprietors, the Emerald Investment company. The lease was written for five years and involves the payment of about $30,000.

DROPS IN BRICK NOTED

DIGEST GIVES LOWER QUOTATIONS FOR EAST AND SOUTH.

Northwest Prices, However, Practically Stationary—Industry at Rest, Says Report.

Drops in brick quotations in some sections of the east and south are shown by the monthly digest of the brick industry issued by the common brick manufacturers' association of America.

The digest shows, however, that the prices have remained practically stationary for the northwest states with the exception that the high figure for December of last year was reported as $21, while the high figure for January of this year was $25. This apparent advance is considered due to the fact that some consignments of a higher grade brick were moved during January, whereas reports of such sales were lacking the previous month.

In the middle Atlantic states the low figure dropped from $16 to $15 a thousand, in the south Atlantic states the drop was from $17 to $24 for December to $15.50 to $23 for January, and in the south central states the drop was from $16 to $23 for December to $15 to $21 for January. Other sections showed practically no change, although the report said that the general tendency was downward.

"Not since the days of 1918 when the government stopped the manufacture of brick as a war measure to save fuel and labor has the industry been so thoroughly at rest as now," says the report.

Deer Are Getting Scarce.

MILES CITY, Mont.—Only a few deer remain on the Ekalaka and Long Pine forest preserves of Montana, say rangers, and in consequence the forest service has recommended to the state game and fish commission that the season on deer in Powder river and Carter counties be closed for five years. After five years, it is expected, the herds remaining will have had ample time to increase.

SURVIVOR GETS ESTATE

PROPERTY IMMUNE FROM HEIRS AND CREDITORS.

Only Exception to Rule Is Where Husband and Wife Are Divorced, Each Taking One-Half.

BY W. B. SHIVELY,
Chairman Legal Committee, Portland Realty Board.

Is land held in the name of both husband and wife subject to be disposed of by will?

A deed to a husband and his wife creates what is technically known in this state as "an estate by the entirety." Chase vs. McKenzie, 81 Ore., 429 Pac. 1025. Under such circumstances the husband and wife are regarded in las as a single person. As has been said, "As between husband and wife there is but one owner and that is neither the one nor the other but both together. The estate belongs as well to the wife as to the husband."

One peculiar feature of such an estate is the "right of survivorship," that is, if one spouse dies, the one surviving takes the whole property freed from all claims of the heirs and creditors of he deceased. Probate proceedings concerning that particular property are unnecessary. There is neither dower nor curtesy in such an estate, for the surviving spouse has all the property and all the income therefrom.

The heirs of the deceased have no claim against the property, for the law recognizes no right of inheritance in such an estate. The surviving spouse owns the whole property in fee simple which he or she may thereafter convey at will. Oliver vs. Wright, 47 Ore. 326, 83 Pac. 870.

It follows therefore that so long as the husband and wife are both living, undivorced, any attempt on the part of either to devise the property away from the other will be unavailing. However, when one spouse or the other dies the whole property goes to the survivor and this survivor, whether it be the husband or the wife, is the owner of the fee simple interest in the property and may dispose of it by will in practically any manner desired.

There is apparently one exception to this rule and that is where the husband and wife are divorced. The effect of a divorce upon an estate by the entirety is apparently settled in this state by the decision of Hayes vs. Horton, 46 Ore. 597, 81 Pac. 386, where it was held that a decree of divorce which severs the unity of husband and wife, likewise severs the unity of the estate by the entirety, leaving the parties as "tenants in common," that is, each owning an undivided one-half of the property in fee simple.

The court reached this conclusion by the following reasoning: "At common law, husband and wife were regarded as one person, and a conveyance to them by name was in effect a conveyance to a single person. By such a conveyance two real persons took the whole of the estate between them, and each was seized of the whole, and not of any undivided portion. When the unity was destroyed by death, the survivor took the whole of the estate, because he or she had always been seized of the whole thereof, and the other had no interest which was devisable. But when the unity is destroyed by a decree of divorce, leaving both spouses surviving, the only logical conclusion is that they thereafter become tenants in common of the property, because there are two living persons in whom the title rests."

It logically follows from the Hayes-Horton decision that if the husband and wife are divorced, then each will own an undivided one-half interest in the property, which he may dispose of by will.

OREGON CITY, Or., Feb. 12.—(To the Editor.)—I wish to thank Mr. Shively for his very instructive article headed "Making of Wills Urged" in last Sunday's Oregonian.

However, I believe I have found a way to convey real property, after my death, without making a will, but I may be wrong. Will you kindly settle the question for me? Suppose a man and his wife are joint owners of real property, both names being on the deeds. Now should the man give his wife a deed to his undivided half interest with the understanding that she shall file the deed for recording only after his death? Would that be a safe way and would it keep the property from going into court? There are minor children. A READER.

Where property is conveyed to both husband and wife there is thereby created "an estate by the entirety," a feature of which is the right of survivorship, that is, if one spouse dies the survivor takes the whole property free from all claims of the heirs and creditors of the deceased. To accomplish this, the intervention of the court is not required. Such being the law, the plan above outlined of making a deed to be recorded after the death of one spouse is unnecessary. The fact that there are minor children does not change the above result.

ARCHAMBEAU FARM SOLD

John Robertson of Portland Is Buyer; City House in Deal.

The G. A. Archambeau farm in Sutherlin, one of the pioneer farm places of that section, was sold last week to John Robertson of Portland. The property includes 90 acres of farm land and orchard, far house and equipment.

In exchange for the farm Mr. Archambeau took Mr. Robertson's Portland home, consisting of five acres and residence at the corner of Forty-sixth street and Powell Valley road. The Archambeau's expect to remove to Portland at once to occupy their new property while Mr. Robertson will begin immediate operation of the farm. The deal was handled by A. R. Ritter of Ritter, Lowe and company and MacInnes and Pratt.

Eugene Board Invites Realtors.

Portland realty dealers have been invited to attend a meeting of the Eugene realty board next Thursday. Among those planning to go are Coe A. McKenna, president of the local board; C. V. Johnson, H. S. Hudson and Fred O. Brockman, secretary of the Interstate Realty association. The Eugene board was recently organized.

Phone your want ads to The Oregonian. Main 7070, Automatic 560-95.

MEMBERS ARE SOUGHT

REALTORS LAUNCH GREAT DRIVE IN NORTHWEST.

Fred O. Brockman of Portland and Ira High of Boise Lay Plans for Mail Campaign.

With a view of doubling the membership of the Interstate Realty association of the northwest, a big membership drive has been inaugurated as the result of a recent conference between Fred O. Brockman of Portland, secretary of the association, and Ira High of Boise, president.

Mr. Brockman said that the membership drive would be started by a mail campaign in which every real estate man in the section would be invited to become a member of the association. This will be followed up with meetings to be held in various cities with a view to organizing new boards wherever feasible. The Interstate association now has approximately 2000 members and it is believed that this number can be raised to at least 4000 between now and the end of the year.

Fred W. German of Portland, has been chosen chairman of the membership committee of the association, and he and Mr. Brockman will cooperate in putting over the drive. There are approximately 8000 men in the northwest who are eligible to become members of the organization and it is the intention to reach everyone of them with a personal appeal.

In connection with the plan to obtain additional members and strengthen the organization Mr. Brockman announced his intention of getting out an official publication to be known as the Northwest Real Estate Journal. The publication will deal with the work and problems of the association and will be mailed to every member. The first issue will be off the press about February 15. Mr. Brockman said it was the intention to make the publication compare favorably with the National Real Estate Journal.

Mr. Brockman, who recently returned from a trip to Boise for the purpose of conferring with Mr. High, reported that business conditions in eastern Oregon and Idaho are beginning to show great improvement. He said that hay buyers were entering the market now and that while prices were still down a steady demand was manifesting itself which was encouraging to the farmers. This he said will help all other lines of business.

While at Boise Mr. Brockman arranged for a big automobile caravan to the next convention of the Interstate association to be held at Tacoma in August. The caravan will start at Pocatello, Idaho, and will pick up realtors at various cities en route. W. D. Potter of Nampa, has been named chairman of the committee in charge of this.

Mr. Brockman reported obtaining 31 new members for the association while in Idaho.

NEW BILLS AT THE MOVIES

(Continued From Page 4.)

finally to be a housemaid. There the friend of Rex Van Zile, in an effort to interest that impressionable young man from another woman they detest, prevail upon Polly Sharon to assume a past of an interestingly brilliant hue. And there properly—or perhaps improperly—the story really begins.

In support of Miss Claire are Ralph Graves, as Rex; Marie Wainwright, Harry Benham, Clifton Webb, Louizita Valentine and Myra Brooks. The production, directed and supervised personally by Maxwell Karger, was photographed by Arthur Martinelli.

STAR OFFERS "OLD DAD"

Mildred Haris Shocks Fashionable Boarding School.

"Old Dad" is the offering at the Star theater this week. The production is in no sense a comedy, but in the delineation of the character of a young girl of capricious temperament who is thrust into a fashionable boarding school, which she shocks by her perfectly innocent but unconventional actions, Mildred Harris has proved herself an accomplished little artist. The picture is an adaptation of Eleanor Hallowell Abbott's well-known story of the same name.

Mildred Harris has the part of Daphne Bretton, a girl who has been given everything that her heart desires but mother love, that greatest of all gifts. Her father, though a practical human who judges most things from the standpoint of the dollar sign, has a sense of humor, and when his daughter is expelled from school, as a result of a compromising but perfectly innocent escapade with a young male student, Richard Wiltoner, he is not greatly dismayed. He takes her to the Adirondacks, however, to get her away from the scandal mongers, but there Daphne becomes involved in a much more serious affair. The jolt, however, proves strong enough to get Daphne's old dad to concentrating on other things than money matters. Dad Bretton, with the valuable assistance of Richard Wiltoner, finds an effective way to mend matters.

George Stewart, brother of Anita Stewart, the motion-picture star, is Miss Harris' leading man, playing the part of Richard Wiltoner. Miss Harris is also ably supported by the remaining members of the cast, which includes John Sainpolis as Jaffrey Bretton ("Old Dad"), Myrtle Stedman and Irving Cummings.

"ROUND-UP" AT THE CIRCLE

Roscoe Arbuckle Stars in Theme of Sacrifice of Love.

The sacrifice of love and honor on the altar of love is the masterful theme developed in George Melford's production of the big stage success, "The Round-Up," starring Roscoe Arbuckle, which will be shown at the Circle theater today and Monday.

Dick Lane goes out prospecting, leaving the girl he loves in the care of Jack Payson, his best friend. Dick strikes it rich, but on his way back is robbed and tortured by a band of Indians. He is found and taken by friends to a hospital. A report comes home that he is dead. Jack woos and wins the girl and the wedding date is set.

A short time after, Jack receives a letter from Dick, saying he is alive, and enclosing another letter for the girl. It is then that Jack sacrifices honor for love, tears up the letters and withholds from the girl the news that her former lover is still alive.

The picture is also filled with excellent comedy—thanks to Roscoe Arbuckle, who by arrangement with Joseph M. Schenck, stars in the role of Slim Hoover, the fat sheriff, the role that was essayed in the stage production by Maclyn Arbuckle. George Melford directed and the cast is far above the average. Mabel Julienne Scott plays opposite the star.

FLAG ATTRACTS SILVER

Voluntary Contribution of $2700 to American Legion Buys Candy.

AKRON, O.—When Akron members of the American Legion carried a large American flag, 25 by 48 feet, in the parade at the second national convention of the American Legion at Cleveland, admiring spectators along the line of march tossed $2700 in small silver coins into its center.

Ever since, the problem of the disposal of this sum has been debated not only in Knell post of Akron, but legionnaires all over the country have been interested, especially because the Akron Legionnaires had no intention to solicit funds when they bore the banner in the parade.

The solution of the question was reached when the local post bought 1500 boxes of candy and sent them to sick and disabled veterans of the world war in government hospitals all over the country. Three hundred dollars in cash also was sent to former service men suffering from tuberculosis in hospitals in Arizona and New Mexico.

SMALL HOMES IN DEMAND

HUNDREDS WILLING TO BUY MODERATE-PRICED HOUSES.

Banner Year Ahead for Realty Men in Portland, Says Fred W. German.

That it is impossible to supply the demand in Portland for moderate-priced houses is the report of Fred W. German of the Fred W. German company. Mr. German announces that there is considerable activity in the movement of residence property at this time and indications are that a banner year is ahead for Portland in that respect.

In addition, Mr. German reports considerable activity in the exchange of property and a large number of recent deals of this kind have been handled through his office.

Recent house sales include a residence at 2050 Sacramento street sold by Anna McAlpine White to Frank and Mary Van Winkle for $2250.

House at 83 East Sixty-ninth street north sold by J. L. LaFollette to Dora Borquist and J. C. Ware for $2000.

Residence at 768 Tibbetts street sold by O. W. Carter to Mr. and Mrs. W. H. Badley for $2750. Six houses in the vicinity of 623 Pershing street were also sold for $2300 each.

Joe R. Stephens, who has charge of the exchange department of that company, reports the exchange of a house and lot from James Mack at Maplewood for an 18-acre tract, partially improved, to J. L. Baker. Both parties took possession of the properties exchanged for.

A $3000 residence on the Rose City Park line was exchanged by Albert Henderson to Mrs. Nellie Chase, who gave in exchange, a five-acre tract, improved, six miles from Vancouver.

A small concrete building in Lents was exchanged for C. A. Richards to Charles Jones, Mr. Jones giving in exchange therefore an acreage tract located in Clark county, Wash.

For Mrs. C. Richards a house and lot at 1203 Gay street, was exchanged to Mrs. Thelma Cahill, for her property at 1224 East Main street, the latter property on the basis of $7000 valuation.

For A. W. Lathrop, an unfinished bungalow at Milwaukie was exchanged to A. W. Buchanan.

For James Bettridge, a suburban home at Oak Grove was exchanged to Mr. Cicercih for a $2350 car.

Other similar exchanges were made by the firm.

Buffalo and Cattle Crossed.

MILES CITY, Mont.—With receipt of reports from Canada of the successful crossing of the buffalo with domestic cattle, it has been announced here that C. H. Mott, former mayor of Miles City and owner of a small herd of buffalo on his ranch west of the city will undertake a similar experiment. It is understood that the offspring of cattle crossed with buffalo grow much larger than either of the parent animals, in some cases 250 pounds heavier. The crossed breed, it is also stated, makes an excellent packing product.

HALF MILION TREES CUT

Minnesota Forests Contribute Largely to Yuletide Spirit.

ST. PAUL.—Approximately 550,000 Christmas trees, valued at more than $275,000, were cut in northern Minnesota forests to add to the Yuletide spirit of this and neighboring states, according to W. C. Cox, state forester. This vast number of trees, if cut from one tract of land, would clear more than 1100 acres and require 183 freight cars to carry them to their respective distributing centers.

Trees cut in the swamps of Wisconsin and Michigan do not find their ways to the Minnesota markets, but are shipped to Illinois, Ohio and Indiana. The number of trees cut in these states is as large, if not larger, Mr. Cox stated.

Of the number of trees cut in Minnesota's forests Minnesota receives approximately 200,000, Iowa 150,000, Nebraska 100,000, South Dakota 50,000 and North Dakota 50,000.

Ordinarily the trees are cut in spruce swamp lands, Mr. Cox said, and if cut in such places with the view of thinning out the thick stands, no harm is done to the woods. It may be even a benefit, he added.