## FOR SALE—AUTOMOBILES.

### Automobiles Wanted.

CASH FOR CARS.
I will pay cash for light late model cars that have had careful use. I do not buy old models or wrecks. If you need money see me. I will not ask you to leave your car for sale. 16th and Alder sts.
MURPHY MOTOR CAR CO.

WANT GOOD AUTO. OR DIAMOND.
Have choice piece of land at Cannon beach, ocean frontage. All level, nice stream. Value about $1000.
C. G. NORTH,
739 Commercial st. Auto. 319-35.

WANTED LIGHT CAR.
Preferably a Dodge roadster or touring; must be of comparatively late model and in good running order; lot as part consideration, balance cash. L 319, Oregonian.

CHEVROLET touring, runs fine, demountable rims, special top, no hill too steep. Let us demonstrate. Only $335. See Macfarland. East 8118.
TALBOT & CASEY, INC.
Grand Ave. and East Ankeny St.

LIST your car with us. We send buyer direct to you. Everyone better pleased and your car doesn't leave your possession till sold. Quick action guaranteed.
OREGON-WASH. SALES.
Broadway 387. 326 Artisans' Bldg.

GOOD used auto as part or entire payment of 18 acres with 13 irrigable, Okanogan, Wash.; value $1500, terms on balance. Address W. R. Beetchenow, Box 143, La Center, Wash.

WANTED—1919 or 1920 Buick, Oldsmobile or similar class car; no use to answer unless you have genuine bargain and can save me substantial margin on price. H 920, Oregonian.

WANTED AUTO.
Dodge or Buick, 1918, or later roadster or five-passenger; five good tires, good mechanically for around $600 cash. J 916, Oregonian.

WILL pay cash for the right priced 1920 Chevrolet 490 roadster or wire-wheeled touring; owners only, no dealers. State price, location and telephone number. H 387, Oregonian.

AUTOMOBILE WANTED—Will take good auto as part payment on garden farm. Here is a fortune for one who knows anything about gardening. Aut. 526-54. 395 Fairbanks st.

FRANKLIN, series 9A, any condition; must be snap for cash. Logan, 541 Y. M. C. A.

MUST have a machine at once; will trade $1000 stock in coming manufacturing plant for small car in good condition. H 383, Oregonian.

WILL trade good securities for roadster; must be first-class condition and not later than 1919 model; Overlands and Fords not wanted. AG 440, Oregonian.

LOT 50x100 and motorcycle to exchange for light auto; no objection to Ford, but must be good as new. Phone Auto. 227-62.

WE ARE in the market for some good cars of various kinds. If your car is in good shape and priced right drive it to 523 Alder st.

WANTED—1919 or 1920 Ford roadster, from owner; must be A1 mechanical condition; state best cash price. AL 391, Oregonian.

WANT to trade in late 1918 4-passenger Chalmers on 1920 Hupmobile touring, or any good roadster valued up to $1500. AN 368, Oregonian.

WILL trade for good auto a fine, sightly lot in Crescent Heights addition to Roseburg; close to city hall. Owner, Griffiths, 401 Gerlinger bldg.

WANTED—To rent Ford touring car by the week without driver; state year of car; its condition and price. AP 25, Oregonian.

WILL make to order overstuffed davenport or chairs as part payment for Ford, Dodge or Chevrolet. Phone Sellwood 3404.

60 ACRES timber, near Grants Pass; no encumbrance; prefer Dodge or Buick. Neill, 218 N. W. Bank bldg.

### Motorcycles.

MOTORCYCLE SPECIALS.
1920 CLEVELAND; terms; $115.
1919 EXCELSIOR, equipped, $225.
1917 ELEC. HENDERSON, with side car, $295.
1919 CLEVELAND, $130.
1919 HARLEY electric, with side car; run 2200 miles; $395.
1916 EXCELSIOR, 3-speed, $135.
Other machines complete for $50.
Easy Terms.
STRINE CYCLE CO.
4th and Taylor. Phone Main 1191.
Henderson, Excelsior, Cleveland dealers.

MOTORCYCLES. BICYCLES.
We have several good buys in used machines, all late models and in A1 shape.
HENDERSONS.
HARLEYS.
INDIAN.
EXCELSIOR.
Large stock of new bicycles, including the famous Dayton and Rambler makes.
Try us on repairing.
DAYTON CYCLE CO.
36 Third St. Broadway 332.

USED MOTORCYCLES.
SAME AS NEW.
All Rebuilt and Guaranteed.
A good assortment of used machines to select from. Come early.
INDIAN MOTORCYCLE & BICYCLE CO.
Main 6139. 204 3d st.

HARLEY-DAVIDSON MOTORCYCLES NEW AND REBUILT.
Second-hand parts for all makes of machines. Mail orders filled same day received.
MOTORCYCLE & SUPPLY CO., INC.,
200 3D ST. MAIN 7889.

USED MOTORCYCLES, ALL MAKES, ON EASY TERMS.
Used parts, Motors, Magnetos, Carburetors, Generators, Etc.
10 to 75 per cent discount.
MOTORCYCLES BOUGHT FOR PARTS.
EAST SIDE MOTORCYCLE CO.
44-46 Grand Ave.

1919 INDIAN motorcycle, full electric equipped, new tires and tandem; in first-class condition; will take good gun as part payment; terms if desired. Call Main 1687.

1919 INDIAN MOTORCYCLE.
Fine 1919 Indian, 3-speed, complete electric equipment; cost about $490; price $310; easy terms. Hyatt Talking Machine Co., 350 Alder street.

1920 INDIAN, electric equipped, dream tandem, new speedometer; good oversize tires, $300 cash. This is a bargain. East 7200. Struble.

1917 INDIAN Powerplus, in perfect condition, $200 cash. 967 E. Salmon st. Phone Tabor 430.

1918 INDIAN, good condition, electric lights, newly painted, $135. Automatic 223-40.

$60 BOY'S bicycle, like new, for $35. Tabor 5381.

CYCLE car (small auto) for sale or trade for motorcycle. AF 446, Oregonian.

FOR MOTORCYCLES AND BICYCLES TRY US. 204-206 3D ST. MAIN 6139.

### Auto Tires and Accessories.

FOR SALE CHEAP.
One 6-volt Willard battery, nearly new. One Ford starting and lighting outfit complete. One set Ford shock absorbers. Call East 530 after 6 P. M.

FORD wheels, new, five demountable rims; spare carried, complete, $27.50. Western Tire Sales Co., 13th and Burnside streets.

FORD wheels, new, five demountable rims; spare carrier, complete, $27.50. Western Tire Sales Co., 13th and Burnside streets.

ONE 37x5 cord tire, tube and demountable rim; one 30x4½ and Presto tank. Automatic 615-20.

ONE 35x4½ cord, $10; 32x4 fabric, $15. 421½ 6th st., room 11.

## FOR SALE—AUTOMOBILES.

### Auto Tires and Accessories.

WASHINGTON TIRE CO.—34x4½, 6000-mile, new, $22.50; 36x4, 75 per cent new, $16.50. The big shop with little prices. Largest used tire dealers. Open Sunday. Washington at 14th.

### Automobiles for Hire.

AUTOS FOR HIRE, with or without drivers. Day or night service. COUCHMAN GARAGE, 19th and Couch. Bdwy. 3696. Remember our number. Bdwy. 3696.

AUTOS WITHOUT DRIVERS.
LOWNSDALE GARAGE, BROADWAY 2656, 15TH AND WASH.

AUTOS WITHOUT DRIVERS.
New 1920 models, reasonable rates. 132 12th st., between Washington and Alder. Broadway 840.

ALTHOF & BENNETT. CARS FOR HIRE WITHOUT DRIVERS. ARMY GARAGE. THIRD AND TAYLOR. MAIN 1687.

AUTOS WITHOUT DRIVERS FOR HIRE L. I. SULLIVAN'S FASHION GARAGE Mar. 232. 10TH AND YAMHILL. A1236.

1920 5-PASS. BUICK FOR HIRE, WITH DRIVER. BROADWAY 3547.

## FOR SALE—TRUCKS AND TRACTORS.

TWO-TON WHITE.
Overhauled in our shop. $1500.
If you have unusually hard work, here's the truck. THE PRICE IS RIGHT; TERMS.
THE WHITE COMPANY, Park and Couch Sts.

LOW PRICED TRUCKS
Gramm-Bernstein 2-ton, brand new, at a bargain; Republic, 2½-ton, used, in good condition; priced low.
J. H. GRAHAM.
88-90 10th st., near Stark.

ONE-TON REPUBLIC.
Splendid condition. $650.
Better hurry. TERMS IF DESIRED.
THE WHITE COMPANY, Park and Couch Sts.

TRUCK OWNERS.
If your truck is equipped with a Continental or Buda motor, Fuller transmission, Torbensen axle or Jacox steering gear you can secure repair parts without delay from
ROBERTS MOTOR CAR CO., INC.
Park and Everett Streets.

¾ G. M. C.
Completely overhauled motor, two new tires; runs and looks like new.
$1050.
It's a real buy—TERMS.
THE WHITE COMPANY, Park and Couch Sts.

BARGAINS IN USED TRUCKS.
We have a Nash quad, four-wheel drive, three-yard bed and hoist; run about 60 days; all new tires, truck as good as new; price $2250; also a 3½-ton Republic; four-yard bed and hoist; all new tires, 12-inch rear; in A1 condition. Price $2750.
Write or phone
TURNER AND CHRISTENSEN,
Phone Red 4421. McMinnville, Or.

THREE AND HALF-TON INDIANA.
Flat bed, just the truck for hauling wood. Will sacrifice for quick sale. TERMS.
THE WHITE COMPANY, Park and Couch Sts.

NOTICE—Business of vital importance to dump truck owners is being transacted by the Oregon Motor Truck Hauling Contractors' association and we need the co-operation and help of every dump truck owner in Oregon. Communicate with the secretary, 201 Worcester building, Portland. The association meets every Friday night at the above address and all truck owners are welcome.

BEST HAULING contract in Clackamas county now ready. Will stand thorough investigation. Requires purchase of 3½-ton truck with small payment besides. Guaranteed $5000 revenue in the next four months. Call at 1117 Main street, Oregon City.

FOR SALE—3½-ton truck with dump body, also flat bed, truck is in good mechanical condition, ready for spring work; cash or easy terms; very reasonable if taken at once. Call Marshall 1293. G. Stoneberg, 45 Trinity place.

TRUCKS WANTED.
1122-acre stock and dairy farm, located near coast, to exchange for trucks.
SECURITY STORAGE & TRANSFER CO., 53 Fourth St., Op. Multnomah Hotel. Phone Broadway 3715.

5-TON truck and trailer, working on year-around job on paved highway out of Vancouver, Wash. This is the best logging job within 200 miles of Portland. See Nehl, with Wentworth & Irwin, 200 2d st., cor. Taylor.

BIG OPPORTUNITY—Have an all-year-round job with biggest concern in city with five-ton new truck and dump body, ready to go to work at once; small payment down starts you. See Mr. Shepard at 92 North 10th street.

THINK OF IT! 1-ton KisselKar truck; pneumatic tires, in good mechanical shape, for $395. East 8118.
TALBOT & CASEY, INC.
Grand Ave. and East Ankeny St.

FOR SALE OR TRADE.
One 2-ton GMC truck with hauling furnished part time. Will trade for late model passenger car, Dodge preferred. Inquire at 126 Union ave.

HAVING SOLD my garage business, I have one 2½-ton Standard left; has been driven about 200 miles and I will sell at sacrifice; terms. Mr. Rousseau, Main 2051.

I HAVE A 1920 TRUCK THAT HAS ONLY BEEN RUN ABOUT 4 MONTHS, JUST AS GOOD AS NEW; CAN BE HAD FOR ABOUT HALF THE PRICE IT COST. CALL MONDAY, MAIN 1116.

OWNER says to sell or trade almost new 2-ton truck, about half price; will give the best terms or take a light car in exchange. See it or ask Automatic for Eagle Garage at Lents station.

IF YOU can make first payment on 1-ton truck I have a hauling contract that will make you a good salary in addition to the monthly payments. Mr. Burns at East 490.

1-TON CHEVROLET—A-1 shape; body, windshield, electrically equipped; good rubber, pneumatic front. Inquire Keep, care White Co., Bdwy. 4188.

CLEVELAND tractor and P. & O. 14-inch gang plow, 2-bottom; fine condition, $900. C. S. Benson, Reedsport, Or.

2½-TON truck—$400 work contracted; $750; pay me $400 and work balance. Other business demands my attention. Automatic 614-44.

THE BEST BUY in Portland, a 1½-ton truck, used one month; no reasonable offer refused; terms. Bdwy. 5699, Mr. King.

FOR SALE—One new J. I. Case tractor, small size, at a big discount. Apply 106 East 39th st. North, or phone Tabor 9359.

2-TON 4-speed 1919 Republic at big sacrifice; overhauled, A1 condition. Any reasonable offer accepted. East 4592.

G. M. C. 2-TON, Republic 1-ton; A1 condition; cash or terms. E. A. Christianson, 202½ Alder.

CHEVROLET delivery, 1919 model, with body, electric lights and starter, $425. Phone Jensen, Broadway 321.

FOR SALE—5-ton White truck with cordwood bed. Make me an offer. 619 E. 9th st. South.

FOR SALE—10-18 Case tractor, never been used, at an attractive discount. L. S. Bennett, Hood River, Oregon.

FOR SALE—Ford truck with dump body and Universal drive. H. N. Bain, 424 Railway Exchange. Marshall 638.

FEDERAL 1-ton with body, $475. Phone Jensen, Broadway 321.

G. M. C. 1-ton in good shape, $500. Phone Jensen, Broadway 321.

CHEVROLET truck with body and top for light car. Woodlawn 39.

FORD truck, 1919, good body, new tires. Need money, $425. Auto. 642-54.

REPUBLIC ¾-ton, 1918 model, $400. Phone Jensen, Broadway 321.

LARGE size bull tractor, $400, or trade. East 1795 or 404½ East Morrison st.

CLEVELAND tractor—Good as new. Great bargain. 425 E. Morrison.

WHITE 3-ton, ready to go, $975. Phone Jensen, Broadway 321.

FORD truck for trade. Call after 5. Bdwy. 5291.

## FOR SALE—TRUCKS AND TRACTORS.

WE GET first chance at two-thirds of the truck trades made in Portland. We never trade in a used truck at more than its real worth, consequently the purchaser is protected on the resale. When you buy a used truck from us you are getting 100 cents value for your dollar.

BUICK ¾-ton; this truck has new 35x5 pneumatic tires, has been thoroughly overhauled in our own shop and we will back it with any reasonable guaranty..$ 750
REPUBLIC 1-ton; the tires have not run a mile; we have just repainted the truck and given it a thorough overhaul from radiator to tail light...... 1150
GMC ¾-ton; good body, top, windshield, side curtains. We will overhaul this truck within the next few days. 850
GMC 1-ton; this is our famous model 16; thoroughly overhauled from stem to stern; the biggest value in this size truck in the city of Portland .......... 1450
REO 2-ton; good tires, good mechanical condition; will haul two cords of wood at a load anywhere ...... 550
REPUBLIC 1-ton; pneumatic tires, panel body ........ 675
GMC 2-ton; one of the old reliable ........ 1850
GER SIX 2½-ton, extra long frame for lumber haul..... 1450
PACKARD 4-ton; powerful chain drive ......... 1450
STANDARD 5-ton, nearly new ........... 3250
GMC 3½-ton, very slightly used ........ 3250
WENTWORTH & IRWIN, INC.,
200 Second St., Cor. Taylor.

THERE is a distinct advantage in doing business with our company. Whether your purchase is a new Mack or a used truck of another manufacturer, you may rely on what we tell you—absolutely. Our prices are reasonable, our terms liberal, and we are here to stay. That should mean something to you.
2½-ton Jumbo. This truck was traded in from a firm which keeps its trucks in good mechanical condition. Our price is right ........$1700
1½-ton Gramm-Bernstein with good cab, body with cover and curtains. Has good pneumatic tires all around ........$1250
1-ton Republic with covered body and cab ........$ 950
4-ton Packard completely overhauled, everything in good condition ........$2200
1919 3-ton Republic, good tires and thoroughly overhauled. This truck was put in service in August, 1919.
1919 2-ton Gary, overhauled, repainted and looks like a new truck and would be a credit to your business ........$ 950
Here is a 2-ton Wilcox ready to run, with body and cab .......$ 400
MACK-INTERNATIONAL MOTOR TRUCK CORPORATION,
Tenth and Davis Sts.
Broadway 690.

HEIDER tractor, size 9-16, new and in first-class condition, equipped with lugs, No. 9 Rock Island 2 bottom plow with cutters. This is one of the best tractors on the market. We will sell at a bargain price for cash only. If you have the money and want an A-1 tractor write us. Address AV 115, Oregonian.

FEDERAL truck, 1½-ton, worm drive. Phone Jensen, Broadway 321.

## GARAGES.

FOR RENT—In Irvington, a stucco garage for a private car. 705 Stanton. East 652.

WANTED—To rent, March 1st, garage near Hancock and 19th st. AR 382, Oregonian.

FOR RENT—Garage, $500 per mo. Cor. Union ave. and Graham. Phone East 2938.

GARAGE for rent at 739 Glisan st. Phone East 5914.

PRIVATE garage, cement floor, near Mason. 870 Albina ave. Woodlawn 4375.

## AUTO REPAIRING.

AUTO BEAUTY PARLORS.
Washing, polishing, simonizing; reasonable rates; day storage 25c, month $5; dead storage $5 per month. Auto Beauty Parlors, 13th and Burnside.

## WANTED—MISCELLANEOUS.

FURS. FURS. FURS.
Low Rent and Low Prices.
Remodeling and Repairing.
LA FRANCE FUR MFG. CO.,
Main 6529. 163 W. Park.

OUR SPECIALTY is buying men's cast-off clothing; highest cash prices paid; will call day or night.
PEOPLE'S SECOND-HAND STORE,
Marshall 3225. 209 Madison.

WANTED—RIFLES, SHOTGUNS.
Highest cash price paid for your rifle, shotgun and kodaks. Hochfeld, 85 3d st. Main 3581.

WANT good upright piano for home in country; state make of piano, address and lowest cash price in first letter. Address AP 379, Oregonian.

WE BUY DIAMONDS, OLD GOLD, OLD jewelry for cash; name your price. Bring or mail. 323½ Wash., bet. 6th and Bdwy.

PLAYER PIANO WANTED.
Have cash and 2 good beach lots for one. Address N 332, Oregonian.

WANTED—COUNTER SHOWCASE AND FLOOR SHOWCASE. AP 389, OREGONIAN.

WANTED—To buy wardrobe trunk; must be in good condition. Address 704 Washington st., Vancouver, Wash.

WANTED—Used Victrola, first-class condition, mahogany finish; must be cheap for cash. V 424, Oregonian.

WANTED—Two 9 or 10-ft. floor show cases, suitable for display of automobile accessories. Valley Motor Co., Salem, Or.

WANTED—Underwood No. 5 or Remington No. 10 typewriter; must be in good condition. Call East 2713 Monday.

WANTED—Hot-bed sash; must be in good condition and reasonable for cash. Columbia 510.

WANTED—Auto camp outfit, 2 34x4 or oversize tires. 235 E. 6th st., corner Main. Phone East 2049.

DIAMOND wanted, from 1 to 2-carat size, private party; cash consideration. N 408, Oregonian.

WANTED piano or player piano, good condition, will pay cash. Address T 433, Oregonian.

WANTED—Counter, 6 or 7 feet; give price and where can be seen. AH 390, Oregonian.

WANTED—To buy Multigraphing machine cheap; must be in good condition. Warren Motor Car Co., 58 N. 23d. Main 780.

WANTED—Safe, office safe; give price and where can be seen. AH 351, Oregonian.

DIAMOND wanted, ½ to 1 karat, thereabouts; suitable engagement ring; pay cash. W 449, Oregonian.

WANTED—Short fir logs delivered Portland. 418 Board of Trade.

WANT side tent for automobile. Tel. 642-68.

WE BUY and rent dress suits. Barell's Misfit clothing. 51 Third street.

HIGHEST SPOT CASH prices paid for diamonds. Dan Marx & Co., 315 Wash st.

DIAMONDS bought at highest market prices. E. Deeds, 340 Washington st.

WANT small used sander, 1½- H. P. AP 390, Oregonian.

WANTED—Rug, 9x12. Phone Main 948. 714 Couch bldg.

WANTED—A 30x30 rifle, must be good and cheap for cash. Call 642-68.

CEDAR, alder and oak wanted. AR 447, Oregonian.

TO BUY—One 4 foot cigar case, must be in good condition. Call Broadway 2543.

ENCYCLOPEDIA Britannica wanted, 11th edition. Ed Hathaway, Goldendale, Wn.

ENCYCLO. Britannica, 11th ed., India paper; also Harvard classics. Main 9137.

WANTED—Golden oak record cabinet; must be cheap. L 370, Oregonian.

WANTED—Copper coil gas water heater. East 4852.

WANT to rent a stump puller. Strong & Co., 606 Cham. of Com.

BATHTUB and bathroom fixtures, also tank and trays. L 327, Oregonian.

WANT lady's bicycle frame, must be cheap. AH 384, Oregonian.

WANTED—Good sized trunk. Tab. 5088.

## WANTED—MISCELLANEOUS.

ADLER THE TAILOR
will pay more than anyone else for ladies' and gentlemen's clothing or personal belongings, such as suits, coats, hats, shoes, suitcases, grips. Your phone call will be given prompt attention and confidential.
PHONE MAIN 3207.

$12.50 TO $25.
FOR SECOND-HAND SUITS AND OVERCOATS.
CALL MEYER, THE TAILOR.
He pays more than anyone in the city for suits, overcoats and shoes.
Call Marshall 1229 or 253 Madison st., near Third st. Will call day or evening.

USED SUITS AND OVERCOATS.
Wanted at once; bring them in or call us; we will pay you all they're worth and more; we are in the market for lots of men's used clothing. Cash is waiting for you, phone Main 738.
167 First st., bet. Morrison and Yamhill. Goldbaum The Tailor.

WOOL BLANKETS FOR TRADE, all double, for brick, new or second-hand, gravel and sand, nails, shingles, 2 power motors; building contract not paid out, will pay some cash difference. Inland Woolen Mills, Inc., room 567 Sherlock bldg.

$8.50 UP TO $25.
GOLDSTEIN, THE TAILOR, PAYS HIGHEST CASH PRICES FOR MEN'S SUITS AND OVERCOATS, SHOES, ETC. BROADWAY 3932. 245½ BURNSIDE. CALL ME BEFORE ANYBODY ELSE, BETWEEN SECOND AND THIRD.

UP TO $35
FOR MEN'S SUITS AND OVERCOATS.
We pay any price for men's clothes. OREGON CLEANERS AND TAILORS, 117 2d st., N. W. cor. Wash. Main 9344.

WANT a diamond, about 1 karat, cash, bargain. Address BD 421, Oregonian.

### Furniture Wanted.

MARSHALL 5981.
GEVURTZ FURNITURE CO.
WE BUY YOUR HOUSEHOLD FURNITURE FOR SPOT CASH. ALL CALLS ATTENDED TO SAME DAY. HIGHEST PRICES PAID. WE ARE THE OLDEST, MOST RELIABLE HOUSE OF OUR KIND IN PORTLAND.
GEVURTZ FURNITURE CO.,
The Big Store.
All under one roof. No branch stores.
185 FIRST ST.
Remember, 2 doors from Yamhill.

CASH—FURNITURE—CASH.
We need used furniture, stoves, ranges, etc., to ship out of town. Will pay higher prices than other local dealers. Call us up for one article or a house full; and a courteous, competent buyer will call. Main 7714. Rosenberg's Furniture Exchange.

WILL pay cash for a good upright piano, suitable for out-of-town home; please write name of piano and what kind of wood is the case; will then call and make arrangements. Address H 444, Oregonian.

BE SURE AND LET US SEE your furniture and household goods before you sell. We are in the market for same and will pay highest prices. PORTLAND FURNITURE EXCHANGE. 208 FIRST ST. MAIN 7728.

CALL MAIN 8878.
We pay the highest prices for used furniture. See us before you sell.
CALL UNITED FURNITURE STORE, MAIN 8878.

WANTED to buy a good baby grand piano; will pay all cash if price reasonable; title must be clear. Address AE 369, Oregonian.

WILL buy for cash good Victrola, also records if suited. Address AC 387, Oregonian.

WE NEED SECOND-HAND FURNITURE of any description; have the ready cash. Phone today. Main 4627 or 166 First st.

IT IS TO YOUR ADVANTAGE and benefit to sell your furniture to us. Call Marshall 2693. Crown Furniture Co.

SELL us your furniture and rugs. Reliable Furniture Co., 203 2d st. Main 7308.

WE BUY used furniture. For best results call East 2405.

WANTED—Second-hand sanitary cot and brass jardinier. T 337, Oregonian.

HOUSEHOLD FURNITURE WANTED. WILL PAY CASH. MAIN 3332.

GOOD used circassian walnut dresser, must be reasonable for cash. Tabor 9006.

WANT to buy furniture of 5-room flat. Call Main 5223.

WANT dresser, will pay $8. East 4239.

### Machinery Wanted.

WANTED—A 60 to 80-horsepower second-hand engine; must be in first-class condition. In quoting please state make of engine and whether side crank or center crank; also want 1 circular resaw large enough to handle a 12-inch cut. Nordby & Scott, 602 Couch bldg.

## EDUCATIONAL.

ALEXANDER HAMILTON INSTITUTE COURSE ONLY $60.
This set is practically as good as new, but slightly used as owner has studied from another set at home; splendid opportunity to secure set of reference or text books at less than half cost. K 366, Oregonian.

WE TEACH you how to preserve your valuable teeth. If they need repair we fill, bridge, crown, remove nerves and extract teeth without pain by the modern nerve-blocking method.
DR. A. W. KEENE, DR. E. H. PREHN,
Majestic Theater Bldg.
351½ Washington St.

MOLER BARBER COLLEGE will teach you the trade in 8 weeks, furnish a set of tools to you, and give some pay while learning; positions secured; former ex-service men receive state aid while attending our school. Write or call for catalogue and particulars. 234 Burnside.

LADIES WANTED—An interior decorating school that trains ladies to become decorators, also teaches how to earn money decorating; pupils study home spare time; requires ladies to solicit pupils. Decorative Academy, 911 Brokow bldg., New York City.

ELECTRICITY taught by experts; earn while you learn at home; electrical book and proof lessons free. Your success guaranteed and position secured. Write today. Chicago Engineering Works, 1800 Sunnyside, Chicago.

OREGON BARBER COLLEGE will teach you the trade in 8 weeks; scalp and face massage specialty; tools free; positions guaranteed, pay while learning; tuition reduced this term. 233 Madison.

BEHNKE-WALKER.
West's largest business college. Enroll any time; day or night school.
WRITE FOR FREE CATALOGUE.
Fourth, near Morrison. Phone Main 590.

LEARN TO DRIVE.
We offer our regular $25 driving course a few more days for $12.50. Apply HEMPHILL'S TRADE SCHOOL, 707 Hawthorne ave. Phone East 8068.

AUTOMOBILE mechanics, repairmen and garagemen. Send for free copy American Automobile Digest, contains illustrated, helpful, information you need. American Automobile Digest, 217 Cincinnati.

MEN-WOMEN desiring government post-office and railway mail clerk positions, $125-$190; experience unnecessary; particulars free. Write Modern Institute, Dept. 148, Denver, Colo.

UNITED STATES government wants men and women over 17, $135 to $195 month. Common education sufficient; list positions free. Write Franklin Institute, Dept. 371 M, Rochester, N. Y.

GOVERNMENT clerks needed (men and women), $1600 to $2300; permanent; few to travel. Write Mr. Ozment, former government examiner, 217 St. Louis, Mo.

ART STUDENTS, text and plates of recognized correspondence course in commercial art are offered at a bargain. Room 23, 133½ First street.

MISS MATTINGLY'S PRIVATE SCHOOL.
Shorthand, typewriting. Individual instruction. Day, Evening. 269 14th, near Jefferson. Main 3893.

WANTED—Names Portland women, over 17, wishing railway mail office positions, $135 month; answer immediately. AV 100, Oregonian.

WANTED—Names Portland men over 17, wishing become railway mail clerks. $135 month, answer immediately. AV 99, Oregonian.

GOVERNMENT clerks needed badly (men, women), $1600-$2300; permanent; few to travel. Mr. Ozment, former government examiner, 217 St. Louis, Mo.

LEARN beauty culture, night school 7 to 9 four nights a week. 400 Dekum bldg., 3d Wash. st. Mar. 1792. Complete courses.

FOR SALE—Tuition in Hemphill's Automobile school, $50. Phone Auto. 319-40, apt. 23, after 5 P. M.

LEARN TELEGRAPHY — Railway Telegraph Institute, 434 Railway Exchange bldg. Night classes.

ROCKY MT. Teachers' Agency. Enroll free. Frank K. Welles, ex-asst. state supt., mgr., N. W. Bank bldg. Main 8276.

YATES-FISHER Teachers' Agency—Free registration. Main 6274. Broadway bldg.

SPANISH classes; dictation to stenographers. Mrs. Vejar, 418 Platt bldg.

FISK Teachers' Agency—Journal bldg. Main 4835. Teaching positions, free reg.

IF YOU WANT to learn the vulcanizing business call 158 E. Broadway.

LEARN vulcanizing business; we teach the best method known. 433 Stark.

EXPERIENCED grade teacher will take private pupils. Call room 38, Y. W. C. A.

INSTRUCTION in French. Phone Tabor 8377.

TUTORING, 50c PER HOUR. EAST 1507.

SPANISH taught, special rates. Main 8313.

## EDUCATIONAL.

THE ADCOX AUTO SCHOOL AT UNION AVE. AND WASCO ST.
accepts prospective students on a "four weeks' FREE TRIAL" (not one cent in advance); this affords you an opportunity to test our system of teaching, your ability to absorb and apply what we teach and an excellent opportunity to compare our equipment and methods to those of other schools; if at the end of the first month you are thoroughly convinced that we have the best equipped school, the most methodical course and graduate more than three to one students who make good over any competitive school in the west, then and then only will we expect you to pay your tuition fee; you cannot possibly make a mistake if you accept the above offer. It's the only way to make a wise choice certain. We have just published a large catalogue costing us $1 per copy that fully explains our "four weeks' free trial offer," which we will mail absolutely free to any address. Just drop us a card or call at the school. Ask for book No. 5.
OREGON EX-SERVICE MEN,
the state pays you $25 per month while attending school, which pays over half of your tuition fee.

BE A DOCTOR CHIROPRACTIC.
The chiropractic profession offers the most unusual opportunities of any field in the world today. Know about its great opportunities before deciding your career, or if you are dissatisfied in your present position in life or its earning capacity is not what you would like it to be, investigate the great opportunities offered in this greatest of all professions—CHIROPRACTIC. A most exceptional opportunity to study chiropractic and to become a chiropractic physician is offered at this time by our college; both day and night courses.
ONE HUNDRED THOUSAND chiropractic physicians needed in the United States today to supply the demands of the millions who have turned to this great method of healing their ills.
INVESTIGATE.
Augmented Curriculum, Able Faculty. Clinical Facilities Unexcelled.
For particulars address Dr. Oscar W. Elliott, president.
PACIFIC CHIROPRACTIC COLLEGE, Park and Yamhill.
Main 1014. Portland, Or.
You cannot learn any part of this profession through correspondence.

WHY CONTINUE doing uninteresting work at small pay when you can learn the automobile and tractor business in few weeks and earn big money; complete, practical training includes general repairing, auto electrical work, trouble shooting, tire repairing, machine work, gas tractors, etc., all for one price. No previous experience required. Men of any age can learn. You are not doing your best for yourself or for the public until you find out all about the wonderful opportunities in this business. Our training will bring your natural mechanical ability to the surface very quickly. FREE employment service assures good positions when finished; earn room and board while learning. A fine $1 illustrated book sent FREE. Explains everything. Write TODAY. National Automotive school, 818 So. Figueroa, Los Angeles, Cal.

HIGH COST OF AUTO COURSES REDUCED; NOW WITHIN THE REACH OF EVERYBODY.
Special low rates in automobile, tractor, ignition, starting and lighting systems, driving, battery building and repairing, vulcanizing and retreading. Our courses combine practical and theory with an abundance of practical shop experience on all makes of automobiles. Our courses are absolutely free to Oregon ex-service men. The state pays $25 per month, which pays for the entire course. Day and evening classes.
HEMPHILL'S AUTO AND TRACTOR SCHOOL.
707 HAWTHORNE AVE.
Information and catalogue upon request. Operating the largest and finest system of schools in the world.

OPERATE AND REPAIR TRACTORS.
Our employment department has orders for more men now than ever before to operate tractors, repair autos, stationary and marine engines. Wages from $6 to $10 a day. Are you prepared to accept one of these situations? If not, why not? Come to the school where you learn by doing. Take the tools in your hands and work on real tractors, trucks and autos. This is the school that gives you ten days' free trial. If this were not a superior school our free trial offer would be suicidal. Write or call for free instruction, catalog and particulars. Hemphill Bros.' Auto and Tractor School, 26th and East C sts., Tacoma, Wash.

SPECIAL opportunity for limited number desirous of special training in shorthand and commercial subjects. The sales organization of the affiliated schools and colleges of America is offering stock in the company to the amount of the scholarship in the subject chosen. You are not only obtaining the best rate and the best training in the subject you desire, but are also giving your money an opportunity to "earn while you learn." Write for detailed information, stating subject desired. AK 386, Oregonian.

AUTOMOTIVE SCHOOL.
You want nothing but the best. Here it is. Standardized with schools in 60 other cities. Best laboratories, best shop equipment and instructors. Actual shop practice given on real repair jobs. Results absolutely guaranteed. The time for you to go to school is while business is quiet. Prepare now for big business openings in few months. Inquire Oregon Institute of Technology, Main street at Sixth. Clip this ad and send it in for beautiful 48-page catalogue.

SCHOOL OF AERONAUTICS.
Prepare for a business of your own—be your own boss and make big money; blaze the trail into a new profession; if you want something new with good pay and clean, fascinating work, write or call for our new catalogue which will give you a clear insight into what is actually doing in the aviation world. Oregon ex-service men the state will pay you a part of your tuition.
DUDREY AIRCRAFT CORPORATION.

WANTED—Young girl who has passed the ninth grade to teach and give private lessons one person about 5 hours a day, any hours between 9 A. M. to 10 P. M. Will take spelling and writing and mathematics, but she must have a room of some kind where it is real quiet, place where there will be no interruption. Please write and tell your terms per hour. P. O. Box 1127, Portland, Or.

LEARN AVIATION. MECHANICS FREE.
Let us explain how you can become a qualified air mechanic absolutely free. This offer is only good until Tuesday, February 15, 1921. You may attend day or night classes. Call Dudrey Aircraft Corp., 105-7 North 11th st., city.

## HELP WANTED—MALE.

ELDERLY man, over 50 under 65, to do chores, make garden, take care of few fruit trees; room, board and $10 a month 6 summer months, $5 a month 6 winter months; good home; references required. H 332, Oregonian.

MAN FOR general work about office building; one capable of supervising janitor work and handling help successfully. Reply fully giving age, experience, salary wanted and references. T 385, Oregonian.

WANTED—I want to get in touch with a young man over 21 who is contemplating the study of law. He should be in position to devote 6 to 8 hours per week to the work. Phone Main 8052 for appointment, Mr. Bullock.

WANTED—Printer, all-around man, for permanent place in good western Washington town; one with some knowledge of linotype preferred. S. H. Lewis, Lynden, Wash.

YOUNG man, 25-30, exp. in lumber office, $125, out. Apply 2-3 P. M. today. BUSINESS MEN'S CLEARING HOUSE, 1015 Wilcox bldg.

I HAVE an opening for mechanic to get half working interest in going repair shop; pay as you go. See Christie at Christenson Auto Repair Co., 107 13th st.

HOTEL clerk, wife to act as housekeeper, state former experience and salary expected; can you furnish bond. BD 387, Oregonian.

CARPENTER wanted to build stairway in bungalow; prefer one willing to take suits as part payment. Phone Sunday Wdln. 3703, 1223 E. 24th st. N.

WANTED—Cook for river tow boat, man and wife preferred; steady job. 248 Hawthorne ave. Apply 12 M. Sunday.

WANTED—Carpenters to figure on 7-room bungalow, labor only, in city. S 428, Oregonian.

WANTED—Lumber buyer, commission basis, vicinity Portland. AV 116, Oregonian.

WANTED—A man with a delivery car, one who can raise a route, exp. baker wagon driver preferred. Call Mar. 4065.

STEADY and reliable middle-aged man for clerk in small hotel; give references and phone number. BD 419, Oregonian.

WANTED—Livewire accountant; investment secures interest with ex-federal auditor. L 374, Oregonian.

WANT one or two cabinetmakers who are used to run machinery. Must be good. 108 Union ave. East.

WANT man to buy team, wagon and harness and take wood hauling job, $350, some terms. Jones, Main 5429.

WANTED—Elderly man for light farm work; house, garden and other things furnished. B. R. Smith, Suver, Or.

EXPERIENCED carpet layer and fitter; must have own tools. New Strand hotel, 365 Stark st.

WANTED—Man to dig basement. Tabor 9285.

MAN TO bid on cement basement. Tabor 9285.

## HELP WANTED—MALE.

WANTED.
Business partner in established daily newspaper, growing rapidly, located in most progressive community in state of Washington.
Salary and share of profits to right man.
Investment $2000 required.
Real opportunity with unlimited possibilities.
Write or wire Postoffice Box 1319, Yakima, Wash.

MAIL ORDER MAN WANTED.
To inaugurate and develop this department in large woolen mill making Nationally advertised line of overcoats, mackinaws, shirts, lounging robes, Indian blankets and motor robes. Must have thorough experience in all phases of work connected with selling by mail to the retail dealer. Be able to get up mailing lists, write convincing sales letters, prepare folders, booklets, catalogues, etc.
Give full particulars regarding your experience, qualifications, age, salary expected and references. Address
Salesmanager,
OREGON CITY WOOLEN MILLS, OREGON CITY, OREGON.

MEN AND BOYS SEEKING EMPLOYMENT.
The place best equipped to assist you in finding employment is the Y. M. C. A. Employers go there for help because they know the "Y" appeals to the best type of men and boys. Many firms have standing orders there for men with certain qualifications; perhaps you are fitted for one of these places.
Advisory and employment service is absolutely free to ex-service men.
All men seeking employment in clerical, technical and commercial lines and those who are ambitious to better their condition should see the Y. M. C. A. employment secretary, room 307.
"WHERE THERE IS ALWAYS DEMAND FOR CAPABLE MEN."

WANTED—Man and wife for positions of bookkeeper and stenographer for a lumbering concern in small country town; man must be a thorough accountant with full knowledge of income tax matters, latest method of cost accounting, etc.; salary for the two $300 per month. Give age, experience, reference and number in family. AV 70, Oregonian.

WANTED—First-class chef for dept. store tearoom. Must be thoroughly competent and furnish best of references. Answer, AP 386, Oregonian.

EXPERIENCED phonograph and sewing machine salesmen wanted; good opening for alert men who have had successful experience in selling phonographs, pianos or sewing machines; good salary and commission basis. The Wiley B. Allen Co., Morrison street at Broadway.

THOROUGHLY experienced wash goods salesman wanted at once. Best of references required. Answer, AN 384, Oregonian.

EXCEPTIONAL opportunity to a man whose past experience in any retail line has given him a large acquaintance in residence districts; one who can furnish car preferred. Apply Frank's Dry Cleaning Co., between 8 and 9 A. M. Branch office in lobby of Selling bldg.

YOUNG man, experienced in bookkeeping and accounting; must be accurate and competent; permanent position in a large mercantile office; a good opportunity for the right man, give references and state experience in your own handwriting. H 56, Oregonian.

LARGE mercantile house wants high-grade accountant, C. P. A. man preferred; must be thoroughly familiar with income tax procedure; none but really competent need apply. Address AC 369, Oregonian.

WANTED—Experienced life ins. man to superintend and appoint agents; old line company been in state 20 years; excellent commission contract; good opportunity to make money; state experience and ability. AH 391, Oregonian.

GOING corporation, about to put $100,000 additional capital stock on the market, desires to communicate with high-grade sales manager accustomed to handle stock salesmen. Mr. Meacham, 209 Oregon building.

WANTED—Experienced farmer, married, for a dairy and general farm. Steady position for right party. House and farm products furnished. State experience, references and where located in first letter. P. O. box 37, Gresham, Or.

OUT-OF-TOWN newspaper has position for good all-around printer; must thoroughly understand operation of cylinder and platen presses; good thing for right party. State wages desired. AV 104, Oregonian.

SALESMEN to sell well-established article to retail drug trade; no competition, full or part time; liberal commission. P. C. box 38, room 308, 133 Broadway, New York City.

JANITOR—Must be thoroughly experienced and furnish reference; wife to assist with janitor work, $100 per mo with unfurnished apt. See Mang. 9 to 11 A. M. Arbor Court apt. 293 14th.

AUTOMOBILE concern wants A-1 exp. salesman, must be a producer and have experience in accessories, salary, expenses and rapid advancement. AK 388, Oregonian.

WANTED—THREE MEN WITH FORD CARS WITH RUSTLING ABILITY. 480 BELMONT ST.

MAN for Hood River ranch. Must be good with team and skilled in irrigation; also have had large experience with gasoline engine on power sprayer. Wood. 5754. Call Monday after 8 A. M.

WANTED—2 Chinese farm hands with knowledge of chicken raising and truck driving, for small farm. Will have to do own cooking. O4 Oregonian.

WANTED—Boy to work in shipping room; must be over 16. Apply Monday morning, the Columbia Mills, Inc., 346½ Morrison st., 4th floor Royal bldg.

WOOLEN MILL HELP
Night carder and card room help, good spinner. Eureka Woolen Mills, Eureka, Cal.

LARGE corporation desires young man with legal education or studying law; state education and experience. AF 387, Oregonian.

MAN—WORK on acreage, room and board and small wages Gilbert sta., Buckley ave., south across Johnson creek. Fleming.

WANTED—Expert battery repairman, $40 per week; state experience. Address Link River Battery Station, Klamath Falls, Oregon.

WANT experienced man to take charge general nursery work; give reference Benedict Nursery Co., 185 E. 87th st. N.

AN EXPERIENCED dyer and spotter for Multnomah cleaning and dye works. 732 Sandy boulevard.

LET ME HELP
with your bookkeeping, reasonable charges by hour or contract. East 2849.

WOOLEN MILL HELP WANTED, night carder and card room help and good spinner. Eureka Woolen Mills, Calif.

WANTED—Real house-to-house men; no amateurs; money maker for live men. 415 Chamber of Commerce.

WANTED—A compositor who can invest at least $250 in client; a good job for the right party. J 340, Oregonian.

WANTED—An all-around candy maker for a small wholesale candy concern. Apply at 310 Commonwealth bldg.

COUNTRY printer wanted. Union scale. Ads and job work. Stanfield Standard, Stanfield, Or.

WANTED—Boy to run errands. Apply James Kerns & Abbott Co., Ninth and Flanders.

FIRST-CLASS pantryman out of town; good wages; give phone. AM 390, Oregonian.

WANTED—Advance man, with car, to book screen comedy and comedian appearing in person. Phone East 2117.

COOK for first-class out town commercial hotel; steady job; give phone number. AM 381, Oregonian.

WANTED—A first-class senior accountant. Reply in writing, give phone number. AN 397, Oregonian.

CABINET maker, accustomed to planing mill work. Kautz Mfg. Co., 26th and Nicolai sts.

WANTED — Experienced single man, steady and reliable, on fruit and berry ranch. T 386, Oregonian.

MAN OVER 30 to work in stock and shipping room, permanent position. Goodyear Tire & Rubber Co., 104 N. 14th st.

STEADY man, aged 50, work for board and room. L 373, Oregonian.

COMPETENT office boy. Apply in applicant's handwriting to G 301, Oregonian.

WANTED—Barber for Dunsmuir, Cal. Inquire Lewis-Stenger Barbers' Supply Co.

SAWYER, portable gas mill, good contract; must have some money. A. 614-44.

WANTED—Carpenter helper and shingler Monday at Killingsworth and 47th st.

WANTED—Plasterers to figure on repair job. 515 Vancouver ave.

## HELP WANTED—MALE.

WANTED—Experienced man to take charge of granite, aluminum and kitchen utensil department; prefer man who has worked in local department store, must have the best of references; good wages to the right man; also wanted young man, grocery salesman; nothing but experienced wanted. 200 1st st.

### Help Wanted—Salesmen.

WIDE-AWAKE SALESMEN.
We want you and you need us. A local company offering the highest-grade investment security ever placed in the northwest, ably financed and backed by Portland financial men, prominent attorneys, bankers and stockmen. If you have selling experience and ability, we can teach you our line and make you successful and more money than you have ever made before; our organization is expanding rapidly and to men who can make good we will advance as you demonstrate ability and can show you can assume responsibilities. Call after 10 A. M., 2d floor Gordon bldg., over Peoples bank, 4th and Stark sts. Ask for Mr. Rainey.

OPPORTUNITY!
If you are a security salesman of high caliber, accustomed to meeting men on an equal footing and selling them securities of unquestionable merit, or if you are now employed, but not satisfied with your present condition, we can give you a connection worth easily from $5000 to $10,000 annually. Ours is a financial corporation, in which are associated as directors leading Oregon bank executives. It is the cleanest and best security ever offered. Call 702 Title & Trust bldg.

EXPERIENCED LIFE INSURANCE SALESMEN.
Life insurance salesman who has been successful writing insurance is needed by a Portland financial corporation in a position of placing our securities, which will give you a much larger remuneration than you can earn in your present line. An excellent opportunity to learn the financial business and at the same time capitalize your experience from which you have gained the confidence and selling ability necessary to be successful in our line. Such a man can make from $5000 to $20,000 per year with us. C 307, Oregonian.

SECURITY SALESMEN!
Can you sell a high-grade financial security, with the strongest board of directors in Oregon? If so, you may be in position to earn from $5000 a year up. No promotion stock, no water. Call 702 Title & Trust bldg.

WANTED—Salesmen (or saleswomen) to present a dignified proposition to merchants and professional people (not insurance or book subscriptions) in city or country; one order daily earns $72 weekly; commission paid IMMEDIATELY. Call 403 Railway Exchange, 9 to 5.

WANTED—Salesmen for cities, towns and rural communities of Oregon and Clarke county, Wash., to sell one of the best automobile accessories on the market; it is adapted to any size or make of car; a splendid opportunity for the live salesman. Inquire 464 Burnside st.

FURNITURE salesman wanted, man familiar with used goods preferred; must be experienced and wide awake; young man preferred; good steady position for right party; state age, experience, references and salary desired in first letter. C 399, Oregonian.

WANTED—First-class truck salesman for Portland; GMC and Deane trucks; state commission basis, application must be made by letter only, stating age, experience and qualifications. Address A. H. MEHL, salesmanager, Wentworth and Irwin Corp., 200 2d st., corner Taylor.

IMMEDIATELY—Advertising salesmen—EXCLUSIVE territory. Expenses ADVANCED. LIBERAL commissions. Experience not essential. Give age, height, weight, business experience, three late business references. STANFORD-CROWELL CO., ITHACA, N. Y.

SALESMEN.
Wanted in this district to sell line of office appliances; liberal commission; no investment; no samples to carry. Every office, factory and store a prospect. Golding Mfg. Co., Franklin, Mass.

SALESMAN wanted to sell high-grade line of laces, embroideries, dress goods, handkerchiefs; liberal commission paid weekly; only experienced live wire men need apply. Address THE A. SCOTT CO., INC., 30 East 21st st., New York.

AIR BRAKES for automobiles, trucks, trailers. Makes your car modern, driving a pleasure. Distributors wanted. Write for literature. McNERNY AIR BRAKE CO., Manufacturers, Chattanooga, Tenn.

WANTED—Traveling salesman to sell high-class line men's neckwear and suspenders, as sideline. Territory Tacoma north to Bellingham and east to Spokane. Write personal letter to AN 446, Oregonian.

SALESMAN—Portland; newest and most elaborate hair net proposition for dry-goods and department stores; prefer one acquainted with trade. Pocket samples. N. Seligman Co., 200 Fifth ave., New York City.

OUR SIDE LINE assortment of advertising fans bring livewire salesmen big money monthly; samples light; all merchants prospects; easily sold; season begun; liberal commissions. Fan Dept., United States Calendar Co., Cincinnati.

LARGE national organization desires representative. Position should pay $10,000 yearly. Choice of territory. Wonderful opportunity. MERCHANTS SCHOOL OF ADVERTISING, File 50, Long Beach, Cal.

SALESMEN—Sell our quality salesboard premium assortments; regular line or side line. Commission weekly. Full repeat commissions. Investigate our proposition. Columbia Novelty Co., 367 N. Western ave., Los Angeles, Cal.

GREAT opportunity for 1st-class salesman for this city. Must understand cigars, tobacco and candy business. Brown Cigar Co., Inc., Bdwy. 3776; Sunday, call Tabor 559.

SALESMEN calling on general stores; sideline, special boys' overall, 1 sample, BIG commission. REPEAT orders. CINCINNATI OVERALL MFG. CO., CINCINNATI, O.

WANTED high class salesman for educational institution. Must be of good appearance, college man preferred. State fully age, experience and other qualifications. T395 Oregonian.

WANTED tire and oil salesman for city. Must have large acquaintanceship and following for established house, good salary for right man. Call Monday between 8 and 9 A. M. 104 N. Broadway.

WE WANT 3 neat appearing salesmen of ability to work with the livest organization in Portland, make real money this year. Apply between 10:30 A. M. and 4 P. M. 202 Artisans bldg.

WANTED—A1 salesman calling on the auto dealers supply houses and garages. Side line. Long discount, big commission. Write Rainier Auto Supply Co., 702 E. Pike St., Seattle, Wash.

MEN OF neat appearance and full of pep who are willing to give a small part of their time to learning our business can earn at least $100 per week. See Mr. Korell, 612 Buchanan bldg.

MAN OR woman wanted, salary, selling guaranteed hosiery to wearer. Experience unnecessary. International Mills, Norristown, Pa.

SALESMEN, inexperienced or experienced, city or traveling; write for list of lines and full particulars. Nat'l Salesmen's Tr. Assn., dept. 274, Chicago, Ill.

MEN AND WOMEN make big money selling STAR TAILORED Raincoats and Rubber Specialties. Free samples. Star Raincoat Co., 7 N. Wells st., Chicago.

SALESMAN — Local stocks and bonds, guaranteed salary. Experience selling securities not absolutely essential. Permanent. AN 371, Oregonian.

WANTED—Experienced car and tractor salesmen for out-of-town territory. Apply A. B. Thompson, room 211 Imperial hotel Sunday between 9 and 12.

AGENTS sell new patented gasoline vaporizer, 56 miles per gallon made with Ford, one sample free. Stransky Vaporizer Co., 580 Pukwana, S. Dak.

SALESBOARD SALESMAN—Write for our new selling proposition. Iowa Novelty Company, Mullin Bldg., Cedar Rapids, Iowa.

PROSPECTS furnished; dividend aluminum serving plate; sells at sight. Adopted by government; sample $1. Sanitary Aluminum Co., 215 Quincy, St. Louis.

SALESMAN WANTED—One that can furnish bond and a Ford car, preferably a roadster. Good proposition. Apply 402 Washington st.

HAVE opening for 3 livewire salesmen; only experienced men need apply. 220 Fliedner bldg., between 9:30 and 10 Monday.

WANT SPECIALTY SALESMAN.
KING MUDHOLE DEFIER.
420 PITTOCK BLOCK.

EXPERIENCED phonograph salesman with auto; we pay the highest commission. See Mr. Korell, 612 Buchanan bldg.

MANUFACTURING CO. wants to get in touch with auto salesmen everywhere in west. AV 112, Oregonian.

WANT good salesmen; going subdivision; big inducements and leads; good money for live men. Johnson, 248 Stark st.

WANTED—2 or 3 live salesmen to sell stock in A1 company. Call at 727 Chamber of Commerce.

SALESMEN, household line; permanent position; good pay. Call between 4 and 7 P. M., G. Hougen, Portland Hotel.

SALESMAN, active, with auto, to sell real estate, business chances.
J. EUGENE HEDGES, 201 W. PARK.

$144 AND COMMISSION, at home, Dodge Vacuum Cleaner Co., Salt Lake.

## HELP WANTED—MALE.

### Help Wanted—Salesmen.

WE RECOGNIZE no competition because of the unique and most essential nature and U. S. protected article, exclusively owned and controlled by us. Government created demand. A business that runs itself on repeat orders from the same customers in the same territory. If you cannot sell this specialty you will fail selling life preservers on a sinking ship. Curiosity seekers hands off. Definite co-operation. JEROME LAADT, pres., 8 South Dearborn street, Chicago, Ill.

MEN AND women. We are conducting an educational campaign all over Multnomah county. We desire the services of a few people with small cars to call on people in the rural districts; also people to work in the various towns throughout the county. No previous experience required. Good for $10 to $15 per day, all or spare time. This is a good proposition for teachers, students, etc. Write N 413, Oregonian.

WONDERFUL OPPORTUNITY—Liberal contract, exclusive territory. New season starting. Our line consists: Art calendars, monthly service, pencils, metal specialties, leather goods, celluloid and other novelties, a line for all classes business men. Our men make big money, so can you. We want to hear from men with lots of pep and confidence in themselves. Reply with particulars, past experience, together with references. Fine side line for summer. S. P. Bridges, Manager, 720 N. 6th, Kansas City, Kansas.

SALESMEN WANTED—We have splendid positions for four or five experienced phonograph and piano or sewing machine salesmen who have been successful and who can go out in the city or suburbs or into the country and get the business. Only those with experience and references to show that they have been successful in the past need apply; good salary and commission basis. The Wiley B. Allen Co., Morrison street at Broadway.

ROOFING CEMENT AND PAINT SALESMAN
to act as district manager; exceptionally attractive proposition for experienced man; big commissions; complete line; exclusive territory; full credit repeat orders; good co-operation. Get connected with a good line and ready for a big year's business. Write Republic Paint & Varnish Works, 603 S. Dearborn st., Chicago, Ill.

I WANT a good specialty salesman who needs the money; if you have ability and the guts to work hard six hours each day, answer this. J 307, Oregonian.

CREW managers wanted having had book experience who can qualify as book distributors. This company has just published new 1920 census atlas showing world boundary changes. Do not confuse us with book jobbers. We can make manufacturer's prices. Several hundred a week easily earned. Write for particulars. Geographical Pub. Co., 621 Plymouth st., Chicago.

SALESMEN—Although we have our largest sales staff operating, there are one or two vacant territories for the sale of our wonderful line of art calendars, mailing cards, blotters, engraved greetings and our famous REO pencils, all for advertising. Reply with full particulars to Blanchard Co., Aurora, Ill.

THE W. T. RAWLEIGH CO. needs a few more salesmen for Portland, Salem and Eugene, selling a line of household articles that are used every day in the home; 150 guaranteed products; liberal proposition to producers. Come in and see us; no obligation. 917 Union ave. N. Phone Auto. 331-14.

SALESMAN wanted to handle sideline of new patented men's belt buckle attached to rubber and leather belts. One calling on gent's furnishing stores preferred. Liberal commission paid; big seller; references required. Grossman Neckwear Co., 434-438 Broadway, New York City.

AGENTS make big money taking orders for fast selling tailored-to-measure Goodyear raincoats. Now is the season. Big immediate commissions. We deliver and collect. Sample coat and equipment FREE. Write today. Goodyear Manufacturing Co., 2708H Walnut st., Kansas City, Mo.

SALESMAN wanted to sell well-known line of talking machines; good proposition for the right man. T 429, Oregonian.

## WANTED—AGENTS.

AGENTS, GET THIS.
Then get busy. This is not an offer of something for nothing, but it is a wonderful opportunity to control the sale of an article that will sell on sight. You need but one day's work to show you the possibility of selling QUICK LITE ELECTRIC LANTERNS. The amount of money you make is limited only by the amount of time you care to put in; every householder, every auto owner, every farmer, every lumberman, in fact, everybody keenly interested. Write today to
KWICK LITE ELECTRIC CORPORATION.
360 KEARNEY ST.,
SAN FRANCISCO, CALIFORNIA.

BRAND NEW BUSINESS FOR AGENTS—Inexperienced men making big profits regularly selling Never-Fail Razor Sharpeners. Hiram Purdy made $40.50 first day (sworn statement). Wingo's profits for six weeks, $1080. Third order from Stauffer, Penn., 100 machines. Applewhite, La., took six orders in 30 minutes. Exclusive territory for first comers. Hurry—write for details. Never Fail Co., 114 Allen bldg., Toledo, O.

AGENTS—Best seller; Jem Rubber Repair for tires and tubes; supersedes vulcanization at a saving of over 800 per cent. Put it on cold, it vulcanizes itself in two minutes, and is guaranteed to last the life of the tire or tube; sells to every auto owner and accessory dealer. For particulars how to make big money and free sample, address Amazon Rubber Co., Philadelphia, Pa.

QUIT worrying over labor unrest; refinish brass beds, autos, chandeliers, new method, light work, no losses, no capital, no experience required. Vast amount of work ready in your city; you hire others; profit on their work. Full particulars and proofs. Gunmetal Co., 33 Elm, Decatur, Illinois.

WORLD'S GREATEST AUTO INVENTION—No more storm-blurred windshields. Mystic Felt works wonders; one rub glass clear 24 hours. Steel mountings; fits pocket. Voltter made $75 first day. Security Mfg. Co., dept. 341, Toledo, O.

NEW INVENTION—Oil gauge for Fords; sells on sight; big profits; small investment; exclusive territory; unusual opportunity for agents and salesmen. Address Sales Manager, 1931 S. 20th st., Omaha, Neb.

USE YOUR spare time doing special advertising work among the families of your city; no experience necessary; write today for full particulars. American Products Co., 2949 American bldg., Cincinnati, Ohio.

TAKE orders for highest grade made-to-measure raincoats. Rainy season coming; good and steady income for the right party; sample outfit free. Atmosphere Raincoat Co., 222 Madison st., Chicago.

AGENTS wanted to advertise our goods and distribute free samples to consumer. Write for full particulars. American Products Co., 2950 American bldg., Cincinnati, Ohio.

AGENTS—Wonderful seller, 96c profit every dollar sales. Deliver on spot. License unnecessary. Sample. Mission, Factory 8, 2819 W. Pico, Los Angeles, Cal.

A PROFITABLE permanent business quickly built, selling chewing gum to retail stores. Spearmint and novel packages. Write today. Helmet Gum Co., 217 Palace bldg., Cincinnati.

AGENTS — Large manufacturer wants agents to sell hosiery, underwear, shirts, dresses, skirts, waists, shoes, clothing, etc. Write for free samples. Madison Mills, 503 Broadway, New York.

AGENTS—New patented curtain rod, necessity in every home; big profits; 4 to 10 sales at every house; write for free sample. Home Curtain Rod Co., Providence, Rhode Island.

BIG PROFITS selling Duplex Transformers; every auto owner needs them; saves gas, banish spark plug trouble; exclusive territory. Write quickly. Jubilee Mfg. Co., 483 Station C, Omaha, Neb.

HOW TO START IN BUSINESS FOR YOURSELF—A little book sent free to men and women anxious to make money by working part or full time. Clows Co., Philadelphia, Pa.

WANTED—Men and women to sell food product, all or part time, 100% profit. Fruit Valley Corporation, Rochester, New York.

BEST proposition on earth. Kitchen specialty every woman wants. Nothing like it in existence; 200% profit. Best Novelty Mfg. Co., 160 N. Wells, Chicago.

WANTED—Agents for exclusive territory in all parts of the northwest, big money-maker for live men; no investment required. 415 Cham. of Com., Portland, Or.

150% PROFIT—Fast selling, household, store and office necessity. Repeater. Free sample. Chapman company, 1009 Dwight building, Kansas City, Mo.

SELL Renulife Violet Ray generators; big money, unlimited possibilities. Aigrat Electric Co., 425 Washington st.

AGENTS everywhere sell something good, large profits, fast money, sell to cars only. Piper, 512 McKay Bldg.

LADIES make from $20 to $40 a week; easy work; something new. Call and investigate. 353 East 11th st.

SEND for free toilet soap sample and $10 cash refund offer. Lacassia Co., dept. 610, St. Louis, Mo.

AGENTS—Learn about profits supplying perfume to families by addressing Leffler & Co., 728 Walton, St. Louis, Mo.

AGENTS—Dandy side line for house-to-house canvassers. SIZZ CO., St. Louis.