## TO EXCHANGE—REAL ESTATE.

FARMS FOR TRADE
(Hargrove Realty Co.)

SPLENDID 20 ACRES AT HILLSBORO. A perfect piece of land, 4 miles from Hillsboro, rocked road all the way; all in cultivation but one acre; no better 20 acres in Washington county; 4-room house, good barn 30x40, chicken house 20x50, fruit and berries; 3 cows, 200 hens, horse, harness, 2 wagons, implements, lots of hay; price $6500. Take clear house to $3500, balance time.

20 ACRES AT CORNELIUS. Not a better 20 acres in that splendid section lying between Hillsboro and Forest Grove; all in cultivation and in crop; ½ mile off highway; 6-room house, barn 30x40, other outbuildings; lots of berries, 3 cows, calf, horse, some registered hogs, 50 chickens, cream separator, implements and feed; price $8000. Take clear house in good district to $7000.

42½ ACRES OF THE VERY BEST. 16 miles west in one of the best sections of Washington county. This is a real farm and a consistent money maker; 42½ acres, every foot in a high state of cultivation and the whole a perfectly lying farm; 6-room house, fine barn 48x70 with 31 stanchions, new tile silo, garage, all kinds of good outbuildings; good orchard, $5000 worth of personal property goes with the place, including 21 very fine cows, 3 horses, milking machine, registered bull and every vehicle and implement needed in a first-class equipment; price $15,000, take a $5000 house, a little cash, long time on balance.

A MIGHTY GOOD 65 ACRES. This place is worth more than asked for it, 65 acres, 25 miles south, 1 mile electric station, 2 miles to good town with high school; 40 acres in cultivation, balance good pasture and little timber; whole tract lies with just a gentle slope to nice fishing stream, all is exceptionally rich land; good 8-room house and numerous outbuildings; orchard and berries. Fine span mares, cow, chickens, sheep, cream separator, implements, hay, grain, etc.; price $9500. Take small bungalow to $4800, balance easy terms at 5 per cent interest.

300 ACRES WITH 100 HEAD CATTLE. Near Cottage Grove and one of the best ranches in that section; 200 acres in cultivation, 8 miles good fencing, 12 buildings on the place; one splendid 8-room house, splendid water system, bath, etc.; lots fruit; right on Pacific highway, 1 mile from town; $15,000 worth of personal property goes with this place, including 100 head fine cattle, 4 horses, hogs, turkeys, full set machinery; price $50,000. Take home in Portland and securities; no cash required.

All of the above places are worth in cash the price asked.
HARGROVE REALTY CO.,
122 North Sixth St. Bdwy. 4381.

TO EXCHANGE.

119 acres, highly improved residential property, overlooking Columbia river, Portland and Vancouver, 1¾ miles from interstate bridge. This property has electric lights, city water and all other city privileges, such as paved sts., sidewalks, etc. One house of $6000 value. No incumbrance. Valuation $100,000. Will exchange for Portland income property and assume.

This is an unusually desirable suburban home property and is easily accessable to Portland and Vancouver.

THOMPSON, SWAN & LEE.
54 and Main Sts.
Vancouver, Wash.

STOCKED FARM.
120 acres, three-fourths mile from Shelburne, Linn county; 110 acres in cultivation, balance pasture, almost ready for plow; woven wire fences; on main county road; five-room painted house, good barn, garage and other buildings; with the place go three horses, four milch cows, one yearling bull, 48 chickens, cream separator, wagon, buggy and a complete line of farm implements; price only $10,000; no incumbrance; will exchange for a farm up to 50 acres, with some timber and running water close to transportation.
JOHN E. HOWARD,
318 Chamber of Commerce.

—ATTRACTIVE EXCHANGES—
I have listed a number of close-in, high-class, well-improved farms I can exchange for Portland residences. Here is a splendid opportunity to dispose of what you want to sell and get what you would like to buy. These farms are extra good and very attractive and will be priced right.
—SAMUEL DOAK—
1202 Northwestern Bank Bldg.

FOR EXCHANGE OR SALE—2½ acres good soil and modern 5-room house with full basement, furnace, electric lights, hot and cold city water, splendid view, garage, chicken house, fine yard and garden; close to car, just outside city limits of Seattle. Want 5 or 6-room modern bungalow in good residence district of Portland, east side preferred. L. W. Hansen, 533 Pittock block. Bdwy. 2280.

VALLEY FARM FOR WHEAT RANCH. 200 acres, 190 under cultivation, family orchard, good set of farm bldgs., close to Albany. Cash price $25,000, clear of encumbrances. Want eastern Oregon or Washington wheat ranch, about same value.
WILLAMETTE VALLEY LAND CO.,
405 First National Bank Bldg.
Albany, Or.

STOCK AND WHEAT RANCH.
1000 acres in Washington, near Columbia, 450 acres in wheat now, fair bldgs., fenced and cross-fenced, some heg-tight; all stocked and equipped, including combine thresher, goes at $30,000, will trade for apartment or income property here and assume. J. B. Rocke, 193 Couch bldg.

WANT suburban home of 3 to 5 acres with 6-room house and some fruit; not to exceed $10,000, in exchange for a close-in 50x100-ft. lot with 12-room house, good income. This property is in the business section of one of the best business streets. O. W. Bryan, 509 Chamber of Commerce. Main 1963; residence, Marshall 865.

FOR SALE OR TRADE—320 acres wheat land, 35 miles southeast of Lethbridge, Alberta, 1½ miles from R. R. station, wild land, no incumbrance; small payment down, balance easy; $20 per acre, or will trade for residence property, grocery store or small improved tract. Address P. O. box 481, Goldendale, Wash.

WHAT have you to exchange for fine corner with a store and a dwelling with $100 monthly income? Also for extra choice acreage tract at city limits and 7 lots on Peninsula? Compelled to sacrifice quickly. Owner, AJ 367, Oregonian.

INCOME PROPERTY TO TRADE.
Well-located apartment house, west side, good income; price $30,000. Take valley farm to $25,000, balance mortgage.
LUEDDEMANN COMPANY,
913 Chamber of Commerce.

1 WILL exchange 5000 shares of good copper-mining stock for vacant corner lot in residential district. This is worth your while investigating. Address A. Gibbs, steward, steamer Lewiston, Lewiston, Idaho.

WE HAVE some good homes in city to exchange for equipped farms. Come in and see us before you close your deal. C. J. CULLISON REAL ESTATE CO., 205½ Morrison St.

WANTED—Business location in Bend, Or., vacant lot or lot and building; prefer to trade Portland property; give value and particulars in letter. Address G 521 Conch st., Portland, Or.

5-ROOM modern house, fireplace, furnace, cement basement, etc., full lot; 4 blocks from Rose City car; exchange for small farm or acreage and might assume some. Tallmadge Realty Co., 619 Henry bldg.

HAVE nice home worth $7000, $2200 mortgage; would consider groceries or rooming house for part and part cash, rest easy payment; Portland or elsewhere. Owner, F 446, Oregonian.

160 ACRES near Burns, Or., quick sale $1200 cash, or trade for value $1600. What have you? Motor route A, box 180, Portland.

WEST SIDE 100x112 corner, good income, consider liberty bonds, city property, acreage, farm to value $15,000 as part payment. East 3504.

FREE and clear, beach cottage; also 3 lots Aberdeen, Wash., for house equity or something near Portland. A. H. Akerson, 420 Henry bldg.

WILL exchange high-class income property for stock of general merchandise from $10,000 to $20,000. Address owner, 899 East Lincoln st., Portland, Or.

EXCHANGE good business property on east side, close in, for suburban home; give full description in first letter. AH 387, Oregonian.

FOR SALE or trade for a Portland home, a ten-acre orchard, ten-year-old trees; 12 miles north of Spokane; no commissions will be charged. Call Wdln. 3763.

FOR SALE or trade, 4-room cottage in Milwaukie, newly papered and painted, value $1300; will consider 1½ or 2-ton truck. Phone Milwaukie 91.

STOREROOM with living rooms and garages to apply on trade for six-room modern house near car line, balance cash. Call evenings East 3206.

WILL exchange lot in Sunrise Park for good-toned piano. Tabor 5192.

## TO EXCHANGE—REAL ESTATE.

TRADE FOR HOUSE.
80 acres; 50 acres in cultivation; running water, good buildings, auto road, one mile school, thickly settled part Clarke county, ten miles Vancouver; telephone, cream route, R. F. D.; will take house valued at $3000 or $4000, some cash and long time on the balance at 6 per cent.

VALUED AT $6000.
Will take house worth the money even up; 62 acres, all clear of debt; good buildings; 50 acres Cowlitz bottom land; auto road; three miles good town.

WILL TAKE REAL ESTATE.
Paying confectionery business in good county seat town; extra fine fixtures; valued at $4500.

WANT GOOD BUSINESS BUILDING for good farm in Grand Ronde valley, near La Grande, Or.

ATKINSON & PORTER.
705 Main St.,
Vancouver, Washington
Phone 338. Residence 832-J, 838-J.

UP-TO-DATE FARM.
231 acres in Yamhill county, high and sightly; 29 acres in bearing orchard; two good modern houses of five rooms each, a fine large barn, well equipped, and many other buildings; has own lighting system, water in all buildings; on R. F. D.; buildings are in fine repair, almost new and painted; 18 cows, including some full-blooded Ayrshires, also Ayrshire bull, five head of young stock; seven dandy horses, 100 Shropshire sheep, two brood sows, geese and chickens; this is a wonderful farm for the raising of pure-bred stock, fruit, berries and nuts; price $40,000; would accept Portland property to the value of $25,000 or a smaller farm close to Portland.
JOHN E. HOWARD,
318 Chamber of Commerce.

(1-406) 140 acres near Cathlamet, Wash., on good road; 50 acres under cultivation; six-room house, 60x80 barn and other buildings; 10 milk cows, 4 heifers, 1 team, 30 chickens, 12 hogs and all farm machinery and household furniture. Price $15,000. Will consider some trade.
PACIFIC AGENCY, INC.
514-20 Swetland Building.
Marshall 3989 or Marshall 1265.

SEATTLE and Los Angeles and San Francisco landry owners of properties here, also owners here of properties there, will exchange; this is logical. We can help you, anything from $5000 to $500,000. What have you, and what do you want? R. T. Street, Portland, Or. East 894, res., East 4280.

## TO EXCHANGE—MISCELLANEOUS

7-PASSENGER Winton, real leather seats, body and paint in fine condition. Engine in A1 mechanical condition; will trade at bargain for registered Lincoln sheep or grade sheep, cattle or hogs. S. M. MEARS Jr., Sherwood, Or., Rt. 4.

$250 EQUITY in $700 3-room house and large lot; will trade for cow, chickens, lumber or motorcycle, Ford or what? Will give or take difference. Auto. 641-28.

TO TRADE—Ford roadster body, 1917, in good condition, for touring body, 1915 or later; condition of top or paint no obstacle; upholstery should be good. Woodlawn 3765.

CIRCLE EXCHANGE, 415 Filedner bldg., ladies' suits, dresses, party gowns and shoes for less than half. Tenth and Washington sts. Broadway 220.

CIRCLE EXCHANGE, 415 Filedner bldg., two men's coats with vests, large-size lady's raincoat cheap. Tenth and Washington sts. Broadway 220.

DIAMOND for sale, 1 1-3 carat; perfect stone; might consider trade on private owned car. Can be seen at 600 Main st., Vancouver, Wash.

BUILDING lots on E. 56th, bet. Thompson and Hancock; will accept diamonds, trucks, etc. Address C. R., 40 Front st.

BEST offer takes partly improved Canadian farm, incumbrance $1200. 909 Albina ave.

WILL trade 1919 Dodge for team of horses, harness and cow; $875 for car. Phone Tabor 2358.

OIL PAINTING to exchange for new typewriter or diamond. Call at 446 Dekum ave., S. A. M. to 1 P. M.

BUICK 1918 touring, extra good condition, trade for large diamond. 701 Northrup st.

OIL PAINTING to exchange for new typewriter or Diamond. Call at 446 Dekum ave., S. A. M. to 1 P. M.

$325 NEARSEAL, skunk trimmed fur coat, never been worn. Will trade for good piano. G 437, Oregonian.

10-KARAT lavalier, never worn; exchange for furniture or bedding. Woodlawn 4375.

CADILLAC 8, seat covers, cord tires, etc., for real estate. Will assume. East 842.

WILL exchange $250 pianola attachment, 50 records, for cello. AN 442, Oregonian.

BUCK range with coil, $15; clarinet for gas range. 669 Union ave. N.

## FOR SALE.
### Horses, Vehicles, Livestock.

U. S. STABLES.
Mares and horses. Just arrived, shipment of mares and horses. All well broke and ready for work. Every one a real low-down, blocky-built chunk with lots of bone and quality; ages from 4 to 6 years old; weight 1300 to 1800 lbs. Several well matched teams. If you want satisfaction at the right price call and examine this lot. 365 Union ave. N., cor. of Stevens st. G. D. Williamson and Glass.

JUST off my ranch, will sell 11 head of good work horses, weight from 1100 to 1800 lbs., from 4 to 9 years old; all gentle, blocky and well built; also three good sets of double harness, one single, two almost new farm wagons, 1 buggy, cart, narrow, plow, disc, mower and rake. Will sell the above very cheap or trade any of this for a light automobile. Take a Woodstock car to Powell valley road, 3 blocks east to 896.

FOR SALE CHEAP.
1 team heavy horses, 3400 pounds.
1 2-ton gooseneck wagon.
1 14-inch plow.
1 double harrow.
1 light spring wagon.
2 sets harness, 1 light, 1 heavy.
Call evenings and Sunday. East 1612. 360 Hancock.

WILL arrive Sunday night, carload of horses from Grand Ronde valley, eastern Oregon. These horses are all sound, young, blocky-built farm horses, weighing from 1200 to 1800 pounds and sold with a guarantee. Will be stabled at East 26 and Broadway. G. K. Howitt.

FOR SALE—20 head horses and mares, weighing from 1200 to 1700 lbs.; some good matched teams for farm work; two good logging teams, several sets goon 2½-in. breeching harness; 5 2½ wagons. Keystone Feed Stable, cor. Montgomery and Water street.

FOR SALE—Percheron horse, sound, 9 years old, 1700 pounds, chunky; have no mate or further use. One mile S. E. Linnemann Junction or ½ mile S. of Colton station on Estacada line, large red barn. V. D. Vophey. Phone Gresham 97.

TEAM, mare and horse, weight 2600 lbs., 5 and 7 years old; $225. Team sorrel horses, weight 2600 lbs., $175; all sound and good workers; also harness and wagons. 4301 67th st. Mt. Scott car.

10 ACRES improved, 7 miles Portland, will trade for team, wagon, harness or good cow, balance easy terms. Buckley ave. South, across Johnson creek, near Gilbert station. Fleming.

YOUNG team for sale cheap, weight 2700, nearly new wagon and good harness; have moved in town and will sell very reasonable, have no more use for them. Call 233 Gibbs. South Portland car.

1 GOOD Jersey cow to freshen in few days, gentle, give 5 gal. of rich milk when fresh; now giving 2 gal. per day. 1234 Delaware ave. St. Johns car to Delaware ave., 1½ blocks north.

FOR SALE—2800-pound span of browns, mare and gelding, fat, serviceably sound and true, age 7 and 8. Sacrifice for cash. Russell St. Fuel & Transfer Co., 351 Russell st., near Union ave.

FOR SALE—One thoroughbred O. I. C. sow, 9 months old, to farrow in six weeks; also 5 shoats, 80 to 100 pounds, cheap for cash. A. A. Jessup, 1417 Vancouver ave.

TEAM mares, 6 years old, weight 2900 lbs.; new breeching harness new 3¼ farm wagon, complete outfit, $550; will sell separate; trial allowed. Feed barn, 381 Water st., west side.

15 FRESH cows, 3 to 8 gals., some large Holsteins, one Jersey, $65. Take Vancouver car to Columbia blvd., go one block north.

SOME FINE BRED Toggenburg goats for sale cheap if taken at once. 5 blocks east of 52d st., 5621 Woodstock ave. S. E.

MILCH GOATS for sale, 20 head, nearly all fresh; priced to sell. E. H. Zurflueh, Clackamas, Or., R. 1. Phone Sunnyside (Clackamas Co.) 44.

2900-LB. TEAM, good harness and 3½-inch wide tire farm wagon cheap. Woodyard, corner 50th and Hawthorne ave.

1450-LB. BLACK horse, good single harness and light farm wagon, $100 for all. Woodyard, corner 50th and Hawthorne ave.

A BARGAIN—Saxophone for sale (soprano), 338 E. 49th st. Tel. Tabor 9030.

## FOR SALE.
### Horses, Vehicles, Livestock.

AUCTION SALE.
11 Miles East of Vancouver.
THURSDAY, FEB. 17.
11 A. M.
NINE COWS.
Jersey, Holstein and Durham.
Five cows, fresh from January 10 to time of sale, with calves on foot.
Three fresh last three months.
Two milking 50 pounds; one of the best in the county.
HORSES.
Horse, weight 1325 lbs., 4 years old.
Horse, weight 1100 lbs., 8 years old.
Two sets work harness.
Some hay.
2½ tons seed barley.
1½ tons gray oats.
Brood sow.
Three shoats, 125 lbs. each.
3 doz. S. C. White Leghorn hens.
12 Belgian hares.
MACHINERY
and
HOUSEHOLD GOODS.
COL. W. S. WOOD & SONS,
AUCTIONEERS.
Vancouver, Wash.
A. Caleys, Owner.

—AUCTION SALE—
Six miles south of Portland; (take Boone Ferry and Stephenson road), 2 miles northwest of
OSWEGO, OR.
Thursday, February 24.
11:00 A. M.
30 EXTRA FINE MILK COWS.
Mostly Holsteins; a few Durhams and Jerseys. A lot of large cows; a number of fresh cows; some springers; splendid herd.
19 HOLSTEIN HEIFERS.
From three months to two years old. All tuberculin tested.
One 6-year-old 1500-pound sorrel mare; one 8-year-old 1300-pound gray horse.
Farm wagon, spring wagon, mower, rake, new tender, new disc, 14-inch plow, harrow, two cultivators, cider mill, cream separator, 20 10-gallon milk cans, all kinds of small tools.
COL. W. S. WOOD & SONS,
Auctioneers.
Vancouver, Wash.
JOSEPH WINIGER, owner.

90 HEAD STOCK CATTLE, all good stuff. Registered Roan Durham bull; 40 head one and two-year-old steers and heifers, 50 head cows, nothing over 6 years old; hay to feed until spring; good free summer range, 2 miles to railroad, 4 miles to town; good home ranch; large house, plenty of farm room. Meadows lease to go with cattle if desired. Must sell, family dissatisfied.
O. O. CASTNER,
Sheridan, Oregon. Route No. 1.

HAVE two teams of good young work horses, weight 3200 and 3700 lbs.; will sell very cheap if taken at once. Call at 896 Powell Valley road, cor. of 29th.

COAL black Percheron filly, 4 years old this spring, weight 1350 lbs. Will sell cheap or will buy a mate for her. 29th and Powell valley road.

TEAM small mares, harness and farm wagon and 12-inch plow, $175 for all; best of workers. 4010 67th st. Mt. Scott car.

TEAM of mules, well matched, 6 and 7, 2400 pounds; horse, 1200; team, 2800; harness and 3 farm wagons. 344 17th, near Market.

WANTED—To buy good young team, chunks, harness and wagon and plow, must be cheap for cash. Phone Tabor 4318.

$140 BUYS team young brown mares weighing about 2400 lbs.; chunky built, very gentle and ready to work. 381 Water street, west side.

FOR SALE—10 head of horses and several wagons. Albina Fuel Co., Broadway 3000. 453 Goldsmith st.

FOR SALE—Child's pony, all black, very good-looking and not afraid of anything. Main 7992.

FOR SALE—Jersey cow, 4 years old; gives 5 gallons when fresh. $100. Call at 1578 East 17th st.

FOR SALE—Thoroughbred Poland-China gilts, with pig; also shoats 4 months old. E. C. Fearing, Jennings Lodge, Or.

7 HORSES, from 1000 to 1500; 3 wagons and harness. Across road from Rose City Veterinary hospital, 7th st., East Grant.

MILK GOATS—6 milk goats, 3 with kids, all for $150, or will sell by the head. Enoch Kutch, Castle Rock, Wash.

2150-LB. TEAM, harness and platform spring wagon, by owner; sell cheap if taken at once. 5004 44th S. E.

TEAM, wagon and harness for sale, or trade for a car. Weight 2800. Tabor 5594 or Park Rose, Sheppard st.

FOR SALE—49 pigs, bet. 2 and 5 months; 4 brood sows, 1 Cheska white male hog. Marshall 2162.

PAPER HANGING and painting for livestock. E. G. Griffith, R. 5, Box 116, Vancouver, Wash.

10 HEAD of horses, 4 to 7 years old, 1200 to 1400 lbs.; and some nice young mares. Inquire 564 Northrup st.

KEYSTONE FEED STABLE—Horses for sale or hire, stalls for rent. 381 Water st., foot Montgomery. Marshall 3515.

CARLOAD of young heavy horses for sale; all in first-class shape. Apply No. 20 Grand avenue. W. D. Sullivan.

$90 TAKES Percheron mare weighing about 1400 lbs., in good shape and true to work. 381 Water st., west side.

DEAD horses and cattle taken quickly. Phone Milwaukie 893 for best service.

5-YEAR-OLD Guernsey cow, 6 gallons, giving 4 now. Marsh. 3471.

VETERINARIAN
DR HOWES TABOR 6566
DEAD horses and cattle taken promptly. Call day or night. 627-64.

REGISTERED Jersey bull, 5 mo. old. $50 Phone Woodlawn 5880. P. 521, Oregonian.

JERSEY cow, rich milk, bottles, churn, etc. 415 E. 76th st. Tabor 3587.

TWO REGISTERED bred Jersey heifers, 2 years old. Meseld Bros., Cornelius, Or.

FOR SALE—Nice young milch cow, coming 4 years; bred and tested. Col. 664.

A GOOD family cow for sale. Reasonable. Call Wdln. 4418.

1 FRESH Jersey cow, $70. H. Fournier, F st. and St. Helens road, Linnton.

FOR SALE—Young Jersey cow. Tabor 3693.

MILCH goat, fresh April 1, second kidding. Price $35. 2740 62d st. S. E.

TWO GOATS for sale. Call Main 7242. 670 Front.

WILL pay cash for harness and farm wagon. Phone Sellwood 717.

## Pianos, Organs and Musical Instruments

FOR SALE—Baby grand piano, nearly new, $750; must sell, am leaving town. Phone Automatic 222-65.

PIANO in good condition, 832 1st st. Sunday 9 to 12 M. week days, 6 to 8 evenings.

CABINET Columbia Grafonola and 20 records for sale, fine condition, $75. Call Mrs. Leabo, phone East 8387.

USED Weber piano, walnut case, only $200. Soule Bros., 166 10th st., near Morrison.

FOR SALE by owner, three octave Deagon Marimba Xylophone. AN 372, Oregonian.

FOR SALE—Stradivara phonograph and $35 worth of records at a sacrifice. Terms cash. 1298 E. Caruthers.

EMERSON upright without blemish, $325. Terms. No dealers. Make appointment Mr. Wolfe. Main 6086.

BEHNING player piano, used, but in good condition; $450, terms. Soule Bros., 166 10th st.

TEN VIOLINS from $20 to $150. Owner leaving town. 618 Worcester bldg.

FOR RENT—Upright piano to responsible people. Broadway 1782.

SONORA phonograph, $150 value for $100 '666 Clarendon st.

$220—BEAUTIFUL Whitney piano for sale. 254 Market st., music store.

FOR SALE—A lauto and a steel guitar for $40. Marshall 1228.

SOME old violins, fine tone, for sale. 254 Market st., music store.

RENT a phonograph; best makes. Harold S. Gilbert, 58½ Yamhill st.

$350—WEBER, plain, latest mahogany, cheap. 311 Worcester bldg.

LADY wants piano for practice; storage or rent; best care. Main 7865.

MAHOGANY cabinet phonograph. 62 Broadway.

USED Chickering piano for sale. Broadway 2555.

HIGH-GRADE phonograph, very cheap. Marshall 4730 mornings.

$150—NEW VICTROLA, $55 good records, $140. Tabor 2173.

WANTED—Good toned piano for cash. Marshall 5709.

HIGH-GRADE phonograph, very cheap. Broadway 2052 Monday.

UPRIGHT piano for rent to responsible party. Phone East 7013 mornings.

ELECTRIC piano orchestra, Peerless, must be sold or exchanged. 254 Market st.

$100 BUYS fine piano, mahogany, on terms. 311 Worcester bldg.

## FOR SALE.
### Pianos, Organs and Musical Instruments.

SWEEPING SALE OF PHONOGRAPHS OF ALMOST EVERY KIND.
$60 Rex, with cover.....$27.50
$75 Mandel, fine tone.....$45.00
$125 Pathe, like new.....$85.00
$100 Masterpiece, mahogany.....$50.00
$200 Masterpiece, mahogany.....$110.00
$200 Stradivara, oak.....$145.00
$200 Mandel, walnut.....$155.00
$295 Cremona, mahogany.....$215.00
Visit Our Large Phonograph Department.
FOLEY & VAN DYKE,
106 5th St., Just Below Washington
Telephone Main 122.

READ! You'll be surprised.
Only 50c. Only 50c.
For new 10x12-inch
Victor and Columbia Records.
NEWMAN'S RECORD EXCHANGE,
128 First, near Alder St.

FINE PIANOS $125 UP—TERMS.
$950 Weber, like new.....$450
$650 J. & C. Fischer, mahogany..275
$725 Kimball, walnut.....290
$740 Ludwig, like new.....335
$300 McCammon, large.....125
$575 Wellington, just new.....325
$800 Bush & Lane, like new.....390
$550 Harrington, mahogany.....225
$575 Cable & Nelson, walnut.....230
Just compare with others.
BROKERAGE CO., 311 Worcester Bldg.

BEAUTIFUL mahogany, large size, Decker upright can be had for only $270, guaranteed like our latest brand new Deckers. Also a smaller size Decker, only $256, and an Estey upright in very good condition only $175. Terms $50 or liberty bonds, balance $10 a month. Free delivery. See Exchange and Resale Dept., Ellers Music bldg.—seven floor, devoted to music and musicians. Take elevator to second floor, 287½ Washington st., bet. Fourth and Fifth.

BUY USED PIANOS NOW.
$650 Hazelton, late style, fine condition; now.....$450
$525 Hudson, dull oak; now.....$395
$650 Knabe, fine tone; now.....$335
$500 Krehling, mahogany; now.....$295
$525 Lessing, oak; now.....$455
$450 Berrywood; now.....$250
FOLEY & VAN DYKE,
106 5th St., Just Below Washington.

A NICE-TONED Estey upright piano, rich case, fine tone, nicely polished, modernized design; cost when new $500, now only $185; pay by the month, or all cash $175; this is a snap, sure. Call exchange dept., Ellers Music bldg.—seven floors devoted to music and musicians. Take elevator to second floor, 287½ Washington st., bet. Fourth and Fifth.

PRACTICALLY brand new solo player piano, worth at least $1275, for LESS THAN ALF PRICE. Music and bench included; terms to reliable party.
PIANO & PHONOGRAPH EXCHANGE COMPANY,
550 Washington Bldg.,
270½ Washington St.

BEST BARGAINS in second-hand pianos; Kimball, Fischer, Chickering, Hardman, Schubert, Steinway, Lindeman and many other of the world's best makes to select from. You surely can find what you want. Reasonable terms of payment. Reed-French Piano Mfg. Co., 12th and Washington. Broadway 750.

RECORD EXCHANGE.
Get our folder explaining how to save money on records. Call, write, phone. Any way, just so you get it.
VERN L. WENGER,
The Talking Machine Man.
142½ 2d st. (upstairs) near Alder.
Main 7244.

WILL TRADE PHONOGRAPH.
Beautiful large size cabinet machine and records for piano.
PIANO & PHONOGRAPH EXCHANGE COMPANY,
550 Washington Bldg.,
270½ Washington St.

ON ACCOUNT of ill health I am compelled to sacrifice my beautiful mahogany upright piano, used less than a year; cannot be told from new. Must sell within next ten days. Phone Marsh. 2883, ask for apt. 5, or call Olive Apts., 494 Morrison.

WE WILL sell your piano, player or phonograph for you; we charge you 5 per cent for our services; no storage charges.
PIANO & PHONOGRAPH EXCHANGE COMPANY,
550 Washington Bldg.,
270½ Washington St.

PIANOS and phonographs bought, sold and exchanged. See us before buying or selling.
PIANO & PHONOGRAPH EXCHANGE COMPANY,
550 Washington Bldg.,
270½ Washington St.

OWNER moving away has left on sale a splendid Steinway upright, fit to grace any musical home, priced to go quick, $350, cash or liberty bonds, or $400, payments $20 per month. Also nice Decker, large size, only $256. See Oregon Ellers Music House, 287½ Washington st.

NEW AND USED PHONOGRAPHS—Nearly all styles and sizes; save money by calling on us first; nothing but bargains; we buy right and turn them quick. Piano & Phonograph Exchange Co., 550 Washington bldg., 270½ Washington st.

FINE PHONOGRAPH REPAIRING. Our mechanics are particularly skilled in this line. Main springs for all makes. Delivery service.
VERN L. WENGER,
The Talking Machine Man.
142½ 2d st. (upstairs). Main 7244.

WE HAVE several wonderful bargains in slightly used talking machines of the standard makes taken in trade on the new Actuelle talking machine; come in, hear these instruments and you will surely buy one. Soule Bros., 166 10th st., near Morrison.

KIMBALL PIANO, plain oak case, equal to new a big bargain for someone; terms given. Selberling-Lucas Music Co., 125 4th st.

WE WILL allow you $100 on your $100 interim certificate towards purchase price of a new $200 Stradivara, Columbia or Heywood-Wakefield phonograph; balance easy terms. Hyatt Talking Machine Co., 350 Alder street.

WE SPECIALIZE in piano bargains; that's our business; if you have a piano to sell for cash, see us. If you WANT TO BUY A PIANO, see us. Piano & Phonograph Exchange Co., 550 Washington bldg., 270½ Washington st.

BEAUTIFUL new $250 Packard electric phonograph; large cabinet, with 12 double-faced, 10-inch records; specially priced at $165. Terms.
G. F. JOHNSON PIANO CO.,
147-149 Sixth.

EDISON DIAMOND DISC PHONOGRAPH and other used machines on special sale this week. See our windows for exceptional bargains. Reed-French Piano Mfg. Co., 12th and Washington. Broadway 750.

IF YOU especially desire some particular piano, tell us what you want; we will get it for you at the price you wish to pay. Piano & Phonograph Exchange Co., 550 Washington bldg., 270½ Washington st.

A GENUINE Edison Diamond Disc phonograph, mahogany cabinet, filled with $40 superb records, Victor attachment included, all will go for $115, actually less than half price. Oregon Ellers Music House, 287½ Washington st.

WILL take $75 in kalsomining and papering towards purchase price of $150 phonograph; balance can be paid on easy payments. Hyatt Talking Machine Co., 350 Alder street.

COLUMBIA PHONOGRAPH, with records beautiful oak case, $95. Terms given. Selberling-Lucas Music Co., 125 4th st.

VICTOR talking machine, large size, mahogany case; small Columbia table machine; several others, all bargain prices. Soule Bros., 166 10th st., near Morrison.

$150 VALUE in new standard-make phonograph and 2 records for only $110; terms. Soule Bros., 166 10th st., near Morrison.

$160 COLUMBIA Cabinet Grafonola, including 50 selections, $110.
NEWMAN'S RECORD EXCHANGE,
128 First, near Alder.

$150 Brunswick phonograph and $100 worth fine records. Used less than two months. Cost $250. Price $165. Call 461 E. 60th, near Division.

BEAUTIFUL Knabe piano, guaranteed perfect condition, like new, for less than half the cost of this year's model. Soule Bros., 166 10th st., near Morrison.

88-NOTE player piano in excellent condition with 30 rolls of music for $325 cash; this is less than half its real value. Automatic 212-85.

GENUINE Stradivara phonograph and records, like new, $175 value for only $110, terms. Soule Bros., 166 10th st., near Morrison.

FINE Emerson mahogany piano, exceptional bargain at $295; terms.
G. F. JOHNSON PIANO CO.,
147-149 Sixth.

FINE $120 Columbia grafonola with $50 worth of splendid records; price $110, $20 down, $10 a month. Hyatt Talking Machine Co., 350 Alder street.

LEAVING city; will sacrifice my new $180 Sonora talking machine for $100 cash. Call Sunday and evenings, Broadway 2182, room 214.

NETZOW piano, mahogany case; good as new; priced at $295; terms.
G. F. JOHNSON PIANO CO.,
147-149 Sixth.

PIANO-ORGAN combination, mahogany case. Will sell for $135. Call Sunday at the home of Ada E. Briggs, 736 E. Salmon.

WASHBURN mandolin and guitar. M. 602.

CASH for used piano, Chickering or small grand. Main 9549, Monday.

## FOR SALE.
### Pianos, Organs and Musical Instruments.

EDISON DIAMOND DISC PHONOGRAPH—HAS BEEN USED BUT IS IN TIP-TOP CONDITION. YOURS FOR $70.

VICTROLA IX, WITH 10 BRUNSWICK RECORDS, FOR ONLY $48.50.

Several other machines that have been turned in on the purchase of new Brunswicks at very low prices.

THE NEW BRUNSWICK RECORDS FOR FEBRUARY ARE NOW IN—HEAR THEM.

EDWARDS' FURNITURE,
5TH AND OAK.
A GOOD PLACE TO TADE.
EASY TERMS. NO INTEREST.

FACTORY REBUILT AND USED PIANOS

| Original Price. | Sale Price |
|---|---|
| $1000 Steinway & Sons | $435 |
| $525 Vose & Sons, mahogany | $265 |
| $900 Steger & Sons, mahogany | $395 |
| $700 Conover oak | $315 |
| $575 Kimball, mahogany | $295 |
| $575 Hallet & Davis | $315 |
| $1000 Singer player pianos | $695 |
| $950 Thompson player piano | $575 |

$15 to $50 cash, $8, $10 to $18 monthly.
SCHWAN PIANO CO., 101 TENTH ST.

SECURITY STORAGE CO. Closing Out. 7 octave, piano case, organ.....$65
2 small upright pianos.....$65 and $75
$250 pianola player, walnut.....$45
$900 Steinway & Sons, upright.....$290
$425 J. P. Hale upright piano.....$195
$750 pianista player piano.....$365
Pianos stored, 75c monthly.
Pianos bought and sold for cash only.
Corner Stark and Tenth Streets.

BIG PIANO SALE.
Positively every piano now in stock, new or used, has been reduced to prices unheard of since the war. Our new pianos include
KIMBALL, HADDORFF,
HINZE, CLARENDON,
PLAYERS, GRANDS, UPRIGHTS.
Shop around, then see our big piano bargains; you will then be convinced both as to quality and to price. Terms arranged.
SEIBERLING-LUCAS MUSIC CO.,
125 4th st., near Washington.

PIANOS
NEW AND SECOND-HAND PIANOS AT INVITING PRICES AND ON CONVENIENT TERMS.
LIPMAN, WOLFE & CO.,
SEVENTH FLOOR.

STEINWAY PIANO—No doubt you have often wanted a Steinway. Here is an opportunity to get a late model, beautiful style mahogany case, for $875. This instrument is in perfect condition and will give you all the satisfaction of a new instrument and at a saving of several hundred dollars. Part terms if desired. Reed-French Piano Mfg. Co., 12th and Washington. Broadway 750.

KRANICH AND BACH GRAND PIANO. Equal to new at almost half price; not a scratch on it. See this wonderfully toned grand bargain; terms within reason. Selberling-Lucas Music Co. 125 4th st., near Washington.

TRADE your old piano for a brand new phonograph. Piano Department, Marshall 5000.
LIPMAN, WOLFE & CO.,
Seventh Floor.

DAVIS & SON, practically new, plain mahogany case, reasonably priced. Selberling-Lucas Music Co., 125 4th st., near Washington.

BUY YOUR PHONOGRAPH AT HYATT'S. Remember, we sell you any model of Victrola, Edison, Columbia or Brunswick up to $125, on payments of $5 per month. Hyatt Talking Machine Co., 350 Alder street.

HAZELTON REPRODUCING PIANO, electric control, gives you all the artist's interpretation; an instrument that you will enjoy; $1300. Reed-French Piano Mfg. Co., 12th and Washington. Broadway 750.

NEW WICKER PHONOGRAPHS. See the newest thing in phonographs. Wicker cabinets to match your furniture. Beautiful models from $150; special terms. Hyatt Talking Machine Co., 350 Alder street.

$35 VICTROLA outfit (10 records) $15, $75 Peloubet organ (walnut), $25; $100 Kimball organ (oak), fine shape, $35; $125 Brunswick phonograph (oak), $75; $200 Edison outfit, like new (oak), $150; Harold S. Gilbert, 384 Yamhill st.

GENUINE Cremona phonograph, large size, beautiful cabinet, cost $225; repossessed by finance company, just like new; will sell cheap and on easy payments. Call 837 Chamber of Commerce bldg.

CHICKERING GRAND, large size, suitable for a hall or a conservatory; in splendid condition; a rare bargain at $850. Reed-French Piano Mfg. Co., 12th and Washington. Broadway 750.

PIANO TUNING AND REPAIRING. Reasonable, guaranteed work. 57 experts.
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SAXOPHONE reeds, hand made; best professional tone; trial overnight; postpaid, $1 each, $12 doz. Jack Regan studios, Dept. K, 166 N. Mentor ave., Pasadena, Cal.

SINGER PIANO, plain mahogany case, best of condition; a snap; terms given. Selberling-Lucas Music Co., 125 4th st.

PHONOGRAPH REPAIRING
Any make; guaranteed work.
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HIGHEST prices paid for pianos, phonographs, records, musical instruments, exchange and repair. 254 Market st. Phone Main 6912.

FINE silver-plated Buescher French horn and leather case; cost $85; price $37.50, $15 down, $8 a month. Hyatt Talking Machine Co., 350 Alder street.

BEAUTIFUL CABINET
Phonograph used six months; a real bargain. Call room 316 Hotel Arthur, Sunday between 10 and 12; terms.

KINGSBURY PIANO, oak case; a snap. Selberling