Save $\$ 10$ on a Good Vacuum Cleaner
At this extraordinary reduction we are closing out a limited number of vacuum
cleaners that have been used for demonstration purposes and are every bit as good
as new While any of the limited mumber as new. While any of the limited number on hand remain we will sell them at a
reduction of $\$ 10$ from the standardized price. Buy ene for Christmas.

## The Hair Goods Store Offers


 \$15 "Bobbettes" made of finest curly hair, give the hair the appearance of being
obbed and save curling bobbed hair, \$11.98

- Meler \& Frank's: Hair Goods stop. Fitib Ftoor.


## For Thanksgiving and for Christmas: A Page of Suggestions

Interest Grows in the Sections Devoted to
Jewelry, Leather, Stationery, Silverware Christmas Shopping Has Fairly Beequ- and These Sections




Eversharp Pencils
Gold filled, sterling and 14-
 plain designs. Short styles and
fring top for women, fult size
with pocket clip for men Hith
with pocket clip for men
$\$ 2.50, \$ 8.50, \$ 5, \$ 10$ to $\$ 45$. Poker Sets It will be "strictly according
to Honle
these poker sets prove or on or or any mem these poker sets for any one of
ber of the card-playing fraterthese poker sets for any mem-
ber of the card-playing frater-
nity Mission, wainut and rose
wood cracks fitted with cards
and chips or unfitted as you and chips or unfitted as you
please. Prices range from $\$ 2$.
to $\$ 25$.

| Tooled Leansome <br> $\$ 1.95$ to $\$ 10$ <br> $\$ 10$ |
| :---: |
|  |
|  |

Thanksgiving Silverware: Popular Prices
 Cites depenatanes, patetems sasira



## Ribbon Made Gifts: A New Idea

Visit the New Fancy Ribbon Section, Second Floo In the newly-opened Second Floor section of holiday ribbons for gift making are scores of ideas and materials
for the making of dainty ribbon gittables. As usual, you will find our prices most moderate. Experts will give
free direat free directions as to the amount of ribbon to buy, etc., and you can copy from made-up models on display. (A) Ribbon and material for coat hanger, $\$ 1.46$ (B) Ribbon for sachet bags, 76 c
(C) Ribbon for talcum powder can, $\$ 1.33$
(D) Ribbon and material for Japanese sandals,
(E) Ribbon and material for garters, \$1.37 (F) Slipper trees with ribbon for making (bows
(G) tied free), 78 c
(G) Ribbons for ties, patterns cut free, $\$ 3.13$
(H) Material for fancy ribbon bag, $\$ 2.93$

## Fashionable New Warm Wool Sweaters



## Christmas Phonograph Club

Can anyone imagine a better gift for the home and family than a phonograph? A small payment Phonograph Club. Now is the time to join - to begin payments on that Christmas phonograph. Come in any time and look over our complete stocks of the four most famous phonographs made-

Vocalion, Victor, Edison and Columbia
 $\underset{\substack{\text { our stoce } \\ \text { tendance }}}{ }$

Our Record Stock Is Most Complete
 For Christmas we suggest one of these four

## Special Columbia Outfits



Outfit \$130



Outfit \$150 Outrit consists of grafonol
as illustrated, with
20
 tions (ten 10-inch D. D.
of your own choosing.


Outfit \$160


Outfit \$175

Hear These Columbia Records by Well-known Artists

## Art Hickman's Orchestra




xim.


|  | Al Jolson |  |
| :---: | :---: | :---: |
| \$1.00 | xo.ame | 00 |
| \$1.00 |  | \$1.00 |
| \$1.00 | Nora Bayes |  |
| \$1.00 |  |  |
| \$1.00 |  |  |
| e Your Own Terms in Reason |  |  |

