TRAVELERS HOLDING ANNUAL CONVENTION

Programme Opens With Band Concert Tonight.

NATIONAL OFFICERS HERE

Important Business Is Coming Up for Action by Association During Week.

"Howdy, Cy!"

Put your sample cases in "hock" for the week, toss the little old order book into the pond, unlimber yourselves from those "how they cramp me when I sleep" Pullman berths, forget the income tax, the high cost of baby shoes and all the other little items which go to make this game of life worth while.

Forget—you are commanded—everything save that Portland is your host and hostess and anxious to make a good job of it. This is your town, your week and your opportunity. Even the famed Portland rose has blossomed out in her most fragrant petals to bid you welcome.

"We're all ready," says Stanhope S. Pier, chairman of the national executive committee.

"Let's go!" echoes Clyde Evans, secretary.

And the 31st annual national convention of the Travelers' Protective Association of America is on. The pre-convention festivities will start tonight after the hosts of visiting delegates and members arrive on trains from north, south, east and west. At the Multnomah hotel, where official convention headquarters will be maintained, the Multnomah Guard band will give an opening concert, starting at 8 o'clock.

Local Committee Works Hard.

Between 1200 and 1500 members of the association, with their wives and friends, are expected in Portland this week for the big national convention and the local committee has been working harder than it ever did on an unlikely "prospect," to put everything in readiness.

The convention proper will start at 9:30 o'clock tomorrow morning with the initial business session at the auditorium, and from then until the last "good-bye and good luck" is given some time Friday night it will be a week crammed full of entertainment and fun for the men and women who wear the badges of the Travelers' Protective association.

Luncheons, banquets, dances, street car sightseeing rides, theater parties and, of course, the never-to-be-forgotten automobile trip through the famed Columbia river gorge over the highway which Frank Branch Riley is making famous throughout the east will be the portion of the traveling men and their friends.

Practically all the national officers, including E. N. (Cy) Mulkey, national president, will be here, and advance reports indicate that a major part of the 710 accredited delegates will take part in the deliberations of the business meetings.

Of course, it cannot be all play for the traveling men, as they have a number of matters of vital importance for them to decide at this convention. For instance, they look with disfavor on the present federal income tax law, which compels them to maintain two homes. Under the present law they are not permitted to deduct their hotel bills when income tax-paying time comes around, and this, they insist, works a real hardship on those of their number who have families to support. A determined effort to have a few needful amendments written into this law is one of the chief matters to come before the convention.

Official Programme Extensive.

Here's the way the official programme tells the visitors what they might expect:

Sunday.

8 P. M.—Band concert at Multnomah hotel.

Monday.

9:30 A. M.—Opening of convention. Called to order by Stanhope S. Pier, president of Oregon-Washington division.

Invocation—Rabbi Jonah B. Wise.

Address of welcome—By Ben W. Olcott, governor, on behalf of the state of Oregon.

Address of welcome—By George L. Baker, mayor, on behalf of the city of Portland.

Appointment of committees—By Edward N. Mulkey, national chairman.

2:30 P. M.—T. P. A. and industrial parade.

9 P. M.—Grand opening ball at Multnomah hotel for delegates and guests; informal.

Tuesday.

9 A. M.—Business session at auditorium.

12:30 P. M.—Luncheon to visiting ladies at Multnomah hotel; assembly room.

2 P. M.—Street car ride over city for visiting delegates and guests. Cars leave Multnomah hotel at 2 o'clock for three-hour ride.

6:30 P. M.—Banquet; state presidents' association at Imperial hotel.

6:30 P. M.—Banquet; state secretaries' association at Benson hotel.

Wednesday.

9 A. M.—Business session at auditorium.

11 A. M.—Memorial exercises at auditorium, conducted by Rabbi Jonah B. Wise, national chaplain.

2:30 P. M.—Business session at auditorium.

2 P. M.—Rose tea for visiting ladies at Peninsula Park sunken rose garden. Special cars leave Multnomah hotel at 1 o'clock.

6 P. M.—Banquet to delegates and guests at auditorium.

8 P. M.—Jinks for delegates and guests at auditorium.

8 P. M.—Theater party at Heilig theater for visiting ladies.

Thursday.

9 A. M.—Business session at auditorium.

1 P. M.—Trip up Columbia river highway for delegates and families. Cars leave Multnomah hotel promptly at 1 o'clock.

6:30 P. M.—Dinner to national officers and wives at Crown Point chalet.

Friday.

9 A. M.—Closing business session at auditorium. Ladies' day at convention.

Ladies' Auxiliary Busy.

The ladies' auxiliary for the Oregon-Washington division will play a leading part in arranging for the entertainment of the women visitors. The auxiliary has been working for weeks in conjunction with the national convention executive committee. Mrs. Lou F. Fuller is president of the auxiliary; Mrs. Clyde Evans, first vice-president; Mrs. W. L. Grinnell, second vice-president, and Miss Emma H. Morton, secretary-treasurer.

Stanhope S. Pier is chairman of the general convention executive committee and Clyde Evans secretary. Other members of the committee include A. H. Devers, M. R. Johnson and P. J. Sullivan. Much of the work of arranging every entertainment and business feature has devolved upon the members of these two committees.

About 75 more automobiles are needed by the local committee for the highway trip to be given Thursday afternoon. All persons who will donate the use of their machines for that afternoon are asked to communicate with the local Travelers' Protective association headquarters at the Morgan building.

MEN AND WOMEN PROMINENT IN AFFAIRS OF NATIONAL TRAVELERS' PROTECTIVE ASSOCIATION OF AMERICA WHO WILL BE HERE FOR NATIONAL CONVENTION THIS WEEK.

T. S. Logan, Nat'l Secretary-Treasurer. E. N. Mulkey, National President. R. J. White Nat'l Director.

Stanhope S. Pier Chairman of Executive Com. J. H. Robinson Chairman Nat'l Board of Directors. Mrs Louis F. Fuller President Ladies Auxiliary. Mrs Clyde Evans, First Vice-Pres. Ladies Auxiliary. Page Morrison, Editor T.P.A. Magazine.

CLACKAMAS LAND SELLS

TRACTS NEAR CANBY ARE ATTRACTING SETTLERS.

Ernest Piper Property Goes for $20,000 and There Are Some Other Prominent Deals.

CANBY, Or., June 12.—(Special.)—That the southern part of Clackamas county and particularly that section contiguous to Canby is being "eyed" by new settlers probably more than any other in the county, is evident from the inquiries being made for farm property in this locality, and from the number of recent purchases of splendid tracts. In the past week eight or ten sales have been made and all at good figures.

The sale of the Ernest Piper place of 120 acres, two miles north of Aurora, at $20,000, which includes the stock and machinery, is doubtless the biggest sale made in some months. The purchaser is John Smolnisky from Eureka, S. D.

The Ed Graves place of 40 acres, five miles south of Canby, on Gribble's prairie, has been sold to George Thompson, a late arrival from Payette, Idaho, the consideration being $10,500. On the place is a fine modern bungalow and good outbuildings.

Other recent arrivals here to purchase a farm home is Wallace Wright, accompanied by his sister, Mrs. Edith Griffen and her husband, and the former has purchased the V. G. Jones farm of 40 acres, four and one-half miles south of Canby, on Mill creek. He paid $8000.

The W. H. Cochran place of 85 acres in the Macksburg district has been bought by J. A. Cobb of Portland. The consideration is believed to have been close to $8000.

John Eid, president of the Canby Hardware & Implement company, has sold the Wallace and Heylman farms of 10 and 20 acres, respectively, to Frank Hein of Portland, a brother of Andrew Hein of this place, and the new owner for $5000.

George Newton has sold his place of 24½ acres to his neighbors, Rudolph Klaus, who got 14½ acres and the farm buildings, and Phil Scheer, who got 10 acres. The total consideration was $5600.

H. J. Garness sold his 10-acre tract at Barlow to Gus Gronquist for $3000.

Sherman Stuwe has purchased the 10-acre tract of O. K. Warren, also at Barlow, for $3000. The property is just across the road from Mr. Stuwe's present farm.

BULGARIA TO KEEP PEACE

NATION, CRUSHED BY TERMS, IS OPTIMISTIC.

Hope of Cordial Relations With Neighbors Expressed but Difficulty Admitted.

SOFIA, Bulgaria, June 12.—Bulgaria will keep the peace despite the loss under the treaty of her provinces of Dobrudja and Thrace, Premier Stambuliusky has told the Associated Press correspondent.

"America and the allies may be assured that we shall maintain order and quiet and bear our burdens and trials stoically," he said. "We will face the harsh sentence the peace conference has imposed upon us with courage and fortitude and rely upon internal reconstruction and perserving labor to gain what we have lost in the war. Bulgaria for the moment may be crushed, but she will rise again with new strength and be an example to the world of what patience, industry and national patriotism can accomplish."

The premier referred to Bulgaria's relations with Greece, Serbia and Roumania. "We desire, of course," he said, "to live in harmony and good will with our neighbors, but some of their territorial demands are so excessive that any cordial and enduring relationship seems well-nigh impossible. How can our friendship with Greece be permanent while Mr. Venizelos denies us the right of a seaport on the Aegean? And how can our friendly feeling toward Roumania be anything more than artificial and transitory while she insists on holding the southern Dobrudja? With our other neighbor, Serbia, we desire to live on the most agreeable terms; but in the absence of a permanent government there we have not been able to take the necessary steps toward establishing the elements of future friendship."

M. Stambulisky then discussed America's participation in the war and the peace negotiations and lamented the failure of the peace conference to apply President Wilson's 14 points. "It was Mr. Wilson's promise that we should gain by peace all that we were striving to gain by war that caused our soldiers to lay down their arms and to capitulate to the great powers. But what did the peace conference do? It trampled under foot all the high principles which your president had enunciated. And Bulgaria was thus completely misled.

"However, with all the tremendous burdens that have been imposed upon us by the allies," Mr. Stambulinsky concluded, "we have not lost hope. I look optimistically to the future. The world is in a process of regeneration and recreation. Mr. Wilson's principles which were flaunted by the allies are being taken up by the peoples of the earth, no better conquered or conquered. Inevitably a popular movement will be created which will enforce a revision of the peace treaty. Even in the allied countries there is much dissatisfaction with it."

CHINESE POLITICS ACTIVE

NORTH AND SOUTH MAY SOON BECOME UNITED.

Leaders Trying to Organize United Parliament at Shanghai and Draft Constitution.

SHANGHAI, June 12.—Chinese officials here are looking forward hopefully to the possibility of organizing a united parliament to include representatives of both north and south China, which until now have been in conflict.

Their belief that the long separation of the north from the south was about to be ended and the disputes of the two parliaments to be composed was strengthened by the revolt led by Wu Ting-fang, finance minister of the southern government and chairman of its administrative council. Dr. Wu was the leader of the original parliamentary revolt that divided the north from the south in China three years ago. He has been in Shanghai for some months, having joined here two other members of the southern administrative council, Dr. Sun Yat-sen and Tang Shao-yi. Dr. Wu said he had left Canton because he could no longer trust the men he had to work with there. He declared that the government at Canton was a thing of the past and that the leaders of the southern faction intended to help to organize a new united parliament possibly in Shanghai, to draft a constitution for all China and to formulate a policy to restore internal peace.

Dr. Wu was followed from Canton to Shanghai by about 100 members of the former southern parliament, which had its headquarters there.

The southern parliament was the old Chinese parliament which existed before hostilities opened between the north and south and it included more than 300 members.

With the arrival of Dr. Wu three members of the administrative council of the southern parliament are in Shanghai and Dr. Wu has announced that General Fang Chi-yao, another member of the council, is in sympathy with the faction now in Shanghai, which would give them a majority of the council, only three members of which remain in Canton.

Dr. Sun Yat-sen, who has been carrying forward negotiations with the leaders of the Pekin government, has announced that an agreement has been reached for joint action by representatives of the north and south.

STRIKERS STILL HOLD OUT

Labor Troubles on Hawaiian Sugar Plantations Not Over.

HONOLULU, T. H.—A number of prominent Japanese commercial and professional men, meeting as the Japanese current problems investigating association, recently appointed a committee of three leading Japanese to investigate the affairs of the Japanese labor organization which late in January instituted the strike of workers on the sugar plantations.

Despite the announcement of the planters that, as far as they are concerned, the strike is over and the places of the Japanese who walked out have been filled, the Hawaiian federation of labor, formerly known as the Japanese federation of labor, asserts it is prepared to carry the fight for higher wages to a finish.

Originally about 8000 Japanese and Filipinos went on strike. Most of the Filipinos have returned to work, but figures from Japanese sources indicate that about 5000 workers of that nationality still are holding out.

Northern Mining to Open.

THE PAS, Man.—Supplies and machinery have been pouring into this region all winter ready to make the earliest possible start on mining operations. Everything is in preparation and prospects are for a bumper year for the claims in the locality.

Canadian Imports Large.

OTTAWA.—Canadian imports from the United States during March, 1920, were $94,473,758; from the United Kingdom they were $25,555,886. Exports to the United States were $49,270,374; to the United Kingdom $24,062,000.

MUCH CASCARA BARK CUT

GRAYS HARBOR INDUSTRY IS TAKING BIG STEPS.

Amount Paid to Gatherers During Year Estimated at $500,000 With Price Still High.

ABERDEEN, Wash., June 12.—(Special.)—Five hundred thousand dollars, it is estimated, was paid last year to Grays Harbor gatherers of cascara bark, stripped from barberry trees by ranchers, members of the families and so-called city folk who go into the woods for bark hunting. Six years ago gathering of this bark was considered but an infant industry in Grays Harbor county. Few people attempted to make bark pealing a business, largely because the product brought but 3 cents a pound.

The wholesale price of cascara bark is now 15 cents a pound, to which figure it jumped during the war. An energetic and skillful stripper can make between $10 and $15 a day, and the work brings prize money to many a ranch boy. One load brought to a Grays Harbor town the other day in a farm wagon, and representing two days' work by a pair of stout young ranchers, sold for $60. Last year a dealer shipped from Aberdeen 250 tons of bark, an amount said to be an eighth of the total county product. If this statement was true, it would mean that the receipts last year at 15 cents per pound were nearer $600,000 than $500,000, the first figure given.

The supply of cascara bark is limited. Although barberry trees are found in California, Oregon and other states besides Washington, the trees are not numerous in other sections. As the California supply is practically exhausted, there is no indication of a decline in price. The resources of the bark stripper, therefore, are limited only by his Washington and Oregon supply, which in turn is being rapidly depleted by greed. While new growth will form on the trees, it takes several years to mature, and strippers are being forced further into the woods each year for the supply.

News of the Movies.

(Continued From Page 4.)

had at their disposal the most lavish settings and direction representing years of experience and study.

LOVE RETURNED TO SCREEN

Doris Keene in Romance Is Achieving Triumph.

"The return of the real story of love to the screen," is the way in which reviewers everywhere have unanimously been describing Doris Keane's wonderful success in "Romance," the United Artists' corporation's production, which was written especially for Miss Keane by Edward Sheldon, and which is showing this week at the Majestic.

It is said to be full of poetic imagination and charming sentiment, while the love romance of the prima donna and the clergyman is as novel and unusual as its very mention suggests.

"Romance," with Miss Doris Keane in the leading role, has been well called a "melodious dramatic ballad of old New York."

Not little old New York as usual, but New York in its most fascinating decade. It is a story unconcerned with improvements and written to put everyone in a sunny glow of sweetness and sentiment. Its heroine is a radiant, dazzling singer of opera, whose contact with that art has left her sullied on the surface, but pure at heart. The handsome rector succumbs to her charms, but is impeded by her past.

Mr. Sheldon took several years to develop his story and he himself says that it was only when the inspiration of Miss Keane came into touch with his still unfinished play, that the character of Mme. Cavallini, the opera singer, came forth in its perfected, final form. He finished the story in a romantic spot overlooking the forest of Fountainebleau, where he was spending a vacation with a number of his old friends.

"RIO GRANDE" AT STAR

Story From Desert Country Near Mexico Is Offered.

"Rio Grande," the Edwin Carewe feature production on view at the Star theater this week, is an outdoor story. It gets its name from the river that separates Mexico from the United States. Across orange-colored, sun-scorched deserts, the silvery Rio Grande winds its way, while the purple hills, their peaks forming a jagged silhouette against the blue sky, watch the history of that romantic land.

Augustus Thomas' story of "Rio Grande" concerns itself with the charming love affair of a certain brown-eyed senorita on the Mexican side of the Rio Grande, and a bold and adventurous Irish-American on the Texas side. Rosemary Theby and Allan Sears were chosen for the leading roles because of their peculiar suitability for the parts, and the remainder of the cast was equally well chosen. Mr. Carewe staged the picture in Texas on the very spot Mr. Thomas wrote about.

SCREEN CRYSTAL MOULDS LIFE

"Eyes of Youth" at Circle Stars Clara Kimball Young.

Three plays within the play are contained in "The Eyes of Youth," starring Clara Kimball Young, which will be shown at the Circle theater today and tomorrow.

Several possible paths are open to the girl whom Miss Young portrays. In her home at the time she is deciding is a Hindoo with a crystal. At the psychological moment, as she hesitates, just about to cast her lot with that of an ardent suitor, the Hindoo bids her gaze into the crystal. There the future is revealed. She sees the aftermath of her marriage to this man, the wealth that he bestows upon her and which she, in turn, is able to bestow upon her loved ones. All the opportunities which this man stands for materialize as she gazes into the crystal, but so also materializes a coldness, lack of love and appreciation which are woven into the harsh, luxurious wealth about her. She sees the money spoiling the lives of those for whom she cares. With the close of the seance she rejects the future and suitor which before had been so appealing.

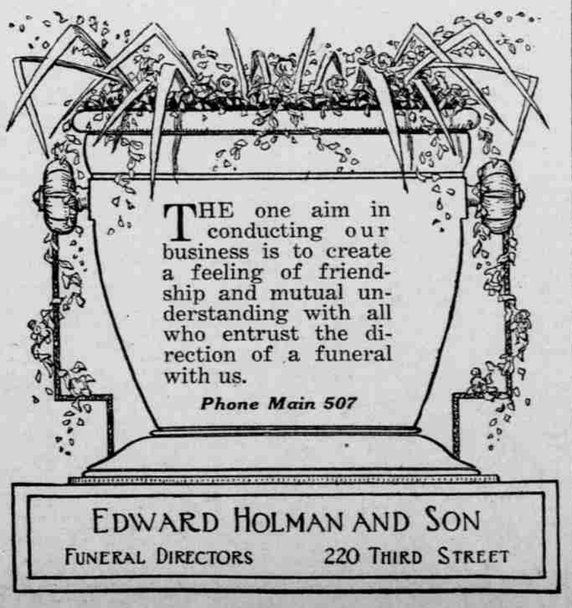
A stage and opera career had also loomed before her. Again she gazes into the crystal and she sees for herself world fame earned by sacrifice of honor and of love. She sees her sacrifices comes to naught as it reflects on her brother in a damning way.

For a third time a crisis arises in her life. She ponders over the possibility of denying herself all happiness and staying at home working for her family. But the crystal again shows this to be a false sacrifice which would ultimately result only in selfishness and harm to those for whom she most cared.

So all three courses are rejected and a future more radiant and worthy is worthy is opened to her.

South China Roads Busy.

MUKDEN, China.—The South Manchurian Railway company has opened its traffic at the various stations on the Ssuntingshieh-Chenchiatun railway and has done good business. Owing to the depreciation of the banknote the fare on the Kirin-Changchun railway was increased by one-half of its original rate. The express train running from the South Manchurian railway to the Trans-Siberian railway was suspended on November 12, 1918.



EDWARD HOLMAN AND SON
FUNERAL DIRECTORS 220 THIRD STREET

CITY BUYS AS GROUP

Community Market Found Excellent Means for Exchange.

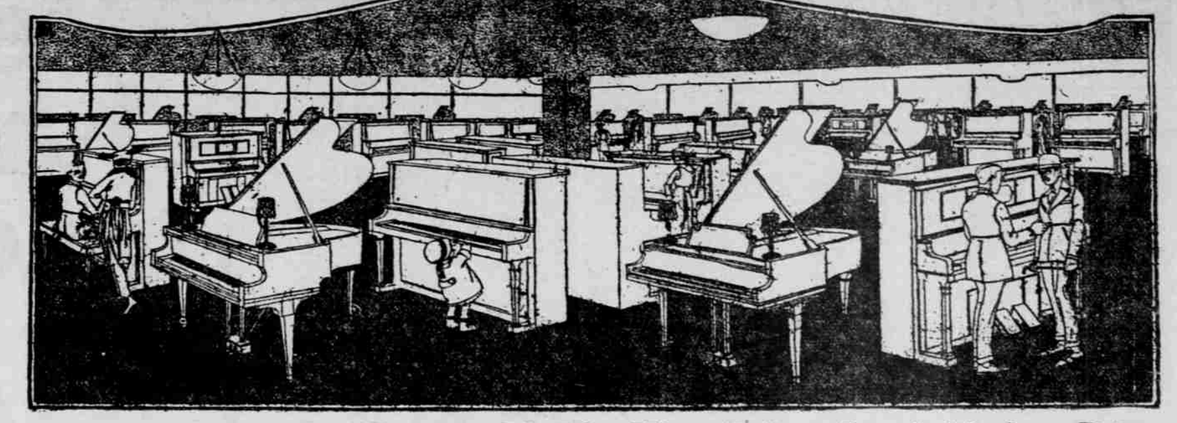
WATERBURY, Conn.—Experiments in community buying are to be tried here through the assistance of public-spirited citizens, and based almost entirely on the excellent record of a public market which was maintained for a six months' period last year.

The public market was more or less an exchange place for farm and garden produce. The value of commodities exchanged was placed by an agent of the United States department of agriculture at more than $1,000,000. In August 1919, alone, $292,000 worth of food was sold at prices under the current list which governed retail dealers.

Hospitality is a striking characteristic of the Turk. In fact, it is against the precepts of his religion to turn away a guest who needs shelter and lodging at his hands.

$15 to $25 Sends Home Piano

$25 to $50 Sends Home Player



Clearance Sale of All 1919 Models Way Below Local Market Prices

Last year, to sidestep the constantly rising costs, we contracted for more pianos than needed, and stored them, and now are offering the balance of these new 1919 models at prices way below present local market prices. This includes the sale of the Steger & Sons Pianos and Player Pianos, the most valuable pianos in the world, viz.:

PLAYER PIANOS.
Our "Natural Players" Are the Wonder of This Age. Come, Hear Them.

$1300 Steger, Grand Player $100 cash, $26 monthly $895
$1300 Steger, Pol. Mah'any $100 cash, $25 monthly $862
$1300 Steger, Fumed Oak. $100 cash, $25 monthly $862
$1300 Steger, Grand, Oak. $100 cash, $26 monthly $895
$1300 Steger, Grand, Mah. $100 cash, $25 monthly $862
$1150 Reed & Sons, Pol. Mah. $75 cash, $23 monthly $750
$1150 Reed & Sons, Dull. Mah. $75 cash, $25 monthly $795
$1150 Reed & Sons, Chip'd'le $75 cash, $23 monthly $750
$1150 Reed & Sons, Pol. Mah. $75 cash, $25 monthly $795
$1150 Reed & Sons, Pol. Mah. $75 cash, $23 monthly $750
$1000 Singer, Dull Oak. $50 cash, $22 monthly $712
$1000 Singer, Pol. Mahog'y $50 cash, $21.50 mo. $695
$1000 Singer, Dull Walnut $50 cash, $21.50 mo. $695
$1000 Singer, Pol. Walnut $50 cash, $22 monthly $712
$1000 Singer, Golden Oak $50, cash, $21.50 mth'ly $695
$1000 Singer, Pol. Oak. $50 cash, $22 monthly $712
$1000 Singer, Dull Oak. $50 cash, $22 monthly $712
$1000 Singer, Polished Mah. $50 cash, $22 monthly $712
$1000 Singer, Dull Oak. $50 cash, $22 monthly $712
$1000 Singer, Golden Oak $50 cash, $21.50 mo. $695
$1000 Singer, Pol. Mah'any $50 cash, $22 monthly $712
$900 Thompson, Pol. Oak. $50 cash, $20 monthly $675
$900 Thompson, Dull Oak. $50 cash, $19 monthly $635
$900 Thompson, Gol. Oak. $50 cash, $19 monthly $635
$900 Thompson, Sheridan. $50 cash, $20 monthly $675
$900 Thompson, Dull Oak. $50 cash, $19 monthly $635
$850 Mendenhall, Pol. Oak $25 cash, $18 monthly $595
$850 Mendenhall, Dull Oak $25 cash, $18 monthly $595
$850 Mendenhall, Pol. Oak $25 cash, $18 monthly $595
$850 Mendenhall, Gold. Oak $25 cash, $18 monthly $595
$850 Mendenhall, Gold. Oak $25 cash, $18 monthly $595

UPRIGHT PIANOS.
Including the Most Valuable Pianos in the World, Viz.,

$950 Steger, Grand, Uprig't $50 cash, $20 monthly $675
$900 Steger, Circas. Walnut $50 cash, $19 monthly $645
$900 Steger, Grand, Oak. $50 cash, $19 monthly $645
$950 Steger, Circas. Walnut $50 cash, $20 monthly $675
$900 Steger, Pol. Cir. Wal. $50 cash, $18 monthly $595
$900 Steger, Factory Sample $50 cash, $15 monthly $495
$800 Steger, Mission Oak. $25 cash, $13.50 mo. $435
$800 Steger, Dull Mah'gany $50 cash, $18 monthly $575
$800 Reed & Sons, Large Oak $25 cash, $17 monthly $562
$800 Reed & Sons, Large Mah. $25 cash, $17 monthly $562
$800 Reed & Sons, Pol. Ma. $25 cash, $17 monthly $562
$800 Reed & Sons, Dull Oak $25 cash, $17 monthly $562
$800 Reed & Sons, Pol. Wal. $25 cash, $17 monthly $562
$800 Reed & Sons, Lg. Mah. $25 cash, $17 monthly $562
$800 Reed & Sons, Dull M'g $25 cash, $17 monthly $562
$700 Reed & Sons, Pol. Oak $25 cash, $16 monthly $495
$700 Reed & Sons, Pol. Wal $25 cash, $16 monthly $495
$675 Singer, Large Oak. $25 cash, $15 monthly $468
$675 Singer, Dull Oak. $25 cash, $15 monthly $468
$850 Steger, Pol. Walnut $50 cash, $18 monthly $595
$675 Singer, Dull Oak. $25 cash, $15 monthly $468
$675 Singer, Polished Oak. $25 cash, $15 monthly $468
$650 Thompson, Colonial. $25 cash, $15 monthly $468
$650 Thompson, Walnut. $25 cash, $15 monthly $468
$650 Thompson, Pol. Oak $25 cash, $15 monthly $468
$575 Thompson, Dull Wal. $25 cash, $12 monthly $395
$575 Mendenhall, Mah'gany $25 cash, $12 monthly $395
$575 Thompson, Mahogany $25 cash, $12 monthly $395
$550 Thompson, Golden Oak $25 cash, $12 monthly $395
$650 Thompson, Golden Oak $25 cash, $15 monthly $468
$550 Mendenhall, Oak. $25 cash, $12 monthly $395
$675 Steger, Colonial. Oak. $25 cash, $15 month $468

Downstairs Store
FACTORY REBUILT PIANOS MADE LIKE NEW, AND USED PIANOS.

$900 Steinway & Sons, Mah. $50 cash, $14 monthly $435
$750 Steinway & Sons, Up't $25 cash, $11 monthly $345
$900 Steger & Sons, Oak. $50 cash, $15 monthly $435
$600 Kranich & Bach, Oak $25 cash, $12 monthly $365
$550 Conover, Dull Oak. $25 cash, $10 monthly $315
$500 Bradford Piano Co., Oak $25 cash, $11 monthly $365
$575 Hobart M. Cable, Mah. $25 cash, $12 monthly $395
$475 Vose & Sons, Ebony. $25 cash, $7 monthly $235
$650 Singer, Colonial. $25 cash, $12 monthly $395
$475 Davis & Son, Dull Oak $25 cash, $11 monthly $345
$550 Ebersole, Mahogany. $25 cash, $11.50 m'thly $365
$550 Kimball, Large Mah'y $25 cash, $11 monthly $345
$475 Davis & Son, Plain. $25 cash, $7 monthly $235
$600 Singer, Large Mah'ny $25 cash, $9 monthly $295
$650 Automatic Music Co. $25 cash, $6 monthly $165
$475 McIntyre & Goodsell. $25 cash, $7 monthly $245
$250 Collard & Collard. $25 cash, $3 monthly $ 65
$275 Bord & Co., Upright. $25 cash, $4 monthly $ 75
$350 M. Gray, Upright. $25 cash, $5 monthly $135
$475 Sterling, Mahogany. $15 cash, $8 monthly $265
$450 Hallet & Davis, Up'r't $15 cash, $6 monthly $195
$475 Hallet & Davis. $15 cash, $7 monthly $235
$425 Dunham, Walnut. $15 cash, $5 monthly $165
$1000 N. Y. Pianoforte G'd $50 Cash, $8 month $265

USED PLAYER PIANOS.
All Modern—88 Notes.

$300 Thompson, Fumed Oak $50 cash, $17 monthly $565
$900 Thompson, Mahogany $50 cash, $18 monthly $595
$750 Stark & Co., Mahogany $50 cash, $15 monthly $495
$800 Mendenhall, Oak. $50 cash, $15 monthly $495
$1000 Steger, Colonial. Oak. $50 cash, $19 month $635

Phonograph Dept.
New, Slightly Used and Second-Hand

$135 Domestic, Cabinet, Mah. $10 cash, $5 monthly $75
$ 50 Victrola, Golden Oak. $10 cash, $3 monthly $ 35
$ 75 Victrola, Mahogany. $10 cash, $4 monthly $ 55
NEW Columbia Grafonola. $10 cash, $3 monthly $ 25
NEW Columbia Grafonola. $10 cash, $4 monthly $ 50
NEW Columbia Grafonola. $10 cash, $5 monthly $ 75
NEW Columbia Grafonola. $10 cash, $6 monthly $120
$125 Music Land, Mahog'y $10 cash, $5 monthly $ 68
$ 35 Lakeside, Mahogany. $5 cash, $2 monthly $ 18
$ 35 Phonograph, Mahog'y $10 cash, $3 monthly $ 25
$140 Phonograph, Walnut. $10 cash, $6 monthly $115
$120 Phonograph, Mahog'y $10 cash, $5 monthly $ 95
NEW Grafonola, Mahogany. $10 cash, $7 monthly $140
NEW Grafonola, Mahogany. $25 cash, $10 monthly $225

USED PARLOR ORGANS.
Many Now Come in Exchange for New Pianos.

$125 Great Western Chapel $10 cash, $5 monthly $ 38
$110 Packard, Orchestral. $10 cash, $3 monthly $ 25
$125 Netzau, Mirror Top. $10 cash, $5 monthly $ 45
$135 West'n Cottage, Mirror $10 cash, $4 monthly $ 38
$145 Crown, Nearly New. $10 cash, $5 monthly. $ 68
$110 W. B. Allen, High Top $10 cash, $3 monthly $ 35
$100 Great W's'n, High Top $10 cash, $3 monthly $ 35
$150 Clough & Warren. $10 Cash, $5 Monthly $ 48
$135 Needham, Large Oak $10 cash, $3 monthly $ 38
$145 Schoeninger, Chapel. $10 cash, $5 monthly $ 45
$115 Schoeninger, Cabinet. $10 cash, $3 monthly $ 35
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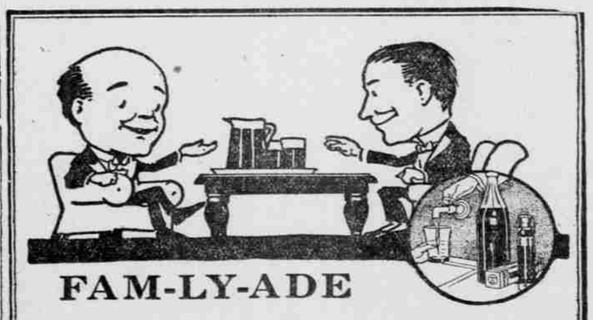

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