

SENATOR HARDING AT HOME "HELPS BOYS" WITH PAPER

"W. G." Carries Make-up Rule as Pocket Piece and Knows How to Use It—Directors' Meetings and Business Affairs Take Vacation Time.

BY CLAUDE C. WALTERMIRE, Editor and Publisher.

IT WAS early on New Year's afternoon—not so very long ago. Leaning over the "stone" in the rear of a well-appointed and up-to-date newspaper composing-room stood a large, powerfully-built man. A green shade was over his eyes and a corn-cob pipe hung at some degree from his firm square and well-set jaw. He was making "up" and the way he handled the "rule" showed plainly to the observer that the make-up man knew his business. His face and hands were smeared with ink, and his hair was awry; but back of the ink could be seen the clean-cut, strong features of a man whose very presence radiated strength of purpose.

"You are a bird of a looking United States senator," shouted the caller.

"Just helping," is comment.

"To be a bird of a United States senator if I didn't know how to do anything else," was the calm reply, as the kindly gray eyes of Warren G. Harding twinkled a welcome.

"You see, this being a holiday, we are going to press early so that the boys can get away. I'm just helping out," and he finished justifying the page between puffs of the Missouri meerschaum.

This is but an incident in the busy life of Senator Harding, Ohio's candidate for the republican presidential nomination. He had made up the paper in years gone by, when he and Mrs. Harding used to carry the day's receipts home in a sock and figure until all hours of the night how to meet the payroll and the current bills, and after the Marion Daily Star was rated as one of the leading country dailies of the middle west United States Senator Warren G. Harding had not forgotten how to make up.

On this particular day Senator Harding watched the "devil" carry away the last page, which the senator himself had locked up without the aid of a toothpick or a match. (Any printer will explain the use of the latter.) Then he went over to the sink and made good use of a cake of tar soap, adding a little more grime to the print shop towel. (Any printer can explain also the mystery of a print shop towel.)

Leading Editorial Next Job.

Inviting his guest to the little old office on the second floor, where Warren G. Hardington has directed the progress of the Star for many years, he took from the hook behind the door an old smoking jacket, a remnant of bygone days, and proceeded to write the leading editorial for the following issue.

Of course this was political, for the readers of this big country daily eagerly await a vacation time when the boss of the paper gets back at the desk for a few days, when they know they will get the latest politics—right off the bat.

The Marion Daily Star is always well edited, but the readers know when Senator Harding is at home. He imparts a certain flavor to his editorial reasoning which is peculiar to himself and which has been largely responsible for the wonderful success of his paper.

Between paragraphs he talked to his visitor and discussed local situations and conditions. Then it happened. The noise of the revolving press ceased. The vibrating machinery was music to Senator Harding's ear and he smiled.

"Must be something wrong in the basement," he mused.

Sure enough something was wrong and Senator Harding, followed by his guest, descended to the basement.

Usually, when the readers, a lot of fellows forget what church they belonged to, but not the senator. He took in the situation, offered timely suggestions and, with a patient smile, and the edition caught the mail.

Day Busy for Senator.

For the second time the tar soap and print-shop towel came into good use to eradicate the grime around the "then back to the sanctum."

In the same easy, forceful way, Senator Harding made business arrangements of another sort, which has contributed largely to the industrial growth of Marion and which in this instance met to increase its capital stock, the senator's attention was attracted to the visiting editor from a neighboring city.

Late in the day Senator and Mrs. Harding made arrangements for a social call upon friends in the evening.

Incidentally, between times, Senator Harding had plenty of time to talk "shop" and district, state and national politics to the visiting editor from a neighboring city.

Going some? Yes, we all say. But in Marion, and especially around the office of the Star, they say: "Just a regular day for W. G."

And in Marion "W. G." is known as a "regular fellow."

Rule Is Pocket Piece.

Not many folks know it, but Senator Harding carries a pocket piece that he values very highly. Not for its intrinsic value, however, for it has none. It is the make-up rule he used when he bought the Marion Daily Star years ago. At that time the newspaper was a liability to the tune of hundreds of dollars the first year and several thousand at the end of the second, but Harding and the make-up rule stayed on the job until they "made the grade." Today, when the senator goes into the print shop end of his newspaper plant, this old make-up rule goes along, and together they do yeoman service.

There is another thing about the Harding plant which speaks volumes for its proprietor. That is the force of employees. One of them says that when a man goes to work for Senator Harding he moves in his trunk. But the explanation is easy. When the newspaper was losing money Harding shouldered the burden. After it had arrived some ten years ago, he took the boys and some of the girls in on the proposition and made them stockholders. They hold stock today and there has never been a semblance of labor trouble in the big office. It is "our paper" and "our print shop." The employees of the Marion Daily Star are as proud of the big country daily as the junior senator from Ohio. They helped to make it.

Details Never Overlooked.

Senator Harding is a great hand at detail. He doesn't pay attention to all of the trifling details of the newspaper business, but if the detail is trifling and interferes with the best interests of the business, it is not too trifling for him to notice and correct. The working of the subscription and advertising departments are almost automatic in perfection.

There is many a man doing capacity business in Marion today who owes his success to Senator Harding and will admit it. That is because Harding watched details. One big mer-

chant in particular directs attention to what Harding did for his store.

"Dian, you've got to advertise," said Harding.

"Can't afford it—can hardly meet bills now," was the reply.

"You can't afford not to," replied Harding. "Your competitor who does is merely using a club to beat off your business head."

Well, this fellow took Harding's advice and Harding made the plan an easy one, and central Ohio hasn't a better department store. Harding took

the pains to make the contract, suggest the mode of advertising and in some instances wrote the copy.

When this merchant told of his experience before a meeting of industrial heads in Marion recently there were a score of men who agreed that Harding had made the city of Marion in the same manner that he built a great newspaper.

CONCERT TOUR ARRANGED

University Men Gleecers to Invade Eastern Oregon.

UNIVERSITY OF OREGON, Eugene, March 6.—(Special.)—The men's glee club will invade central and eastern Oregon on a concert tour during the spring vacation.

Following is the itinerary: Albany, March 26; Bend, March 27; The Dalles, March 29; Bend, March 30; Prineville, March 31; Pendleton, April 1; La Grande, April 2; Hood River, April 3.

Following is the personnel of the club:

Bass and baritone—Herald White, Cottage Grove; Wilbur Hostetler, The Dalles; Maurice Eben, Joseph; George Stearns, Prineville; Dwight Phillips, Medford; Charles Huggins, Hood River; G. R. Morgan, Richard Lyons, Glen Morrow and Curtiss Peterson, Eugene.

First and second tenors—George Hopkins, Eugene; Joe Ingram, Portland; Cecene Farias, Eugene; Carroll Abers, Wasco; Warren Edwards, Cottage Grove; Ralph Poston, La Grande; Wilbur Phillips, McMinnville; Clifford Jope, Colfax, Wash.

George Hopkins is accompanist and Albert Lakkien director.

NEWTOWN APPLE FAVORED

Hood River Shippers to Attempt Domestic Development.

HOOD RIVER, Or., March 6.—(Special.)—J. C. Duckwall of Duckwall Bros., Odell orchardists and shippers of apples, after a visit to middle western distributing points, says he believes the domestic consumers of apples can be educated to the point where they will demand Newtowns, now considered an export product.

"We expect to arrange for the handling of our Newtown apples next season on the domestic market," says Mr. Duckwall, "and will eliminate exports from our endeavors. The Newtown, at this season of the year, is one of the most palatable of apples and our domestic apple eaters, if they can be persuaded to try them, will come to like them, I believe."

Halfway Has Legion Post.

BAKER, Or., March 6.—(Special.)—Halfway, in Baker county, boasts of

CAMP NEAR SALEM WHERE CONVICTS ARE GIVEN OPPORTUNITY TO ENJOY HONOR SYSTEM.

STATE PENITENTIARY'S NEWLY ESTABLISHED WOOD CAMP.

In place of the medieval rockpile of the state penitentiary, the present administration has substituted a model wood camp, located 19 miles southeast of Salem, built to accommodate 30 trustees. The camp was opened three months ago, while Dr. R. E. Lee Steiner was acting as temporary warden, and the men were sent to it with the understanding that there would be no gun guards and that they would receive 50 cents a cord for all the wood they cut and put in shape for cartage to the prison.

The men first put the camp in order, erecting a cookhouse, dining-room, bunkhouse, commissary department and a main lounge room. The work is in charge of Charles A. Knapp, a paroled convict, and is being conducted strictly on the honor system. Particular stress is laid on the sanitary conditions at the camp, which are equal to those in a modern city home.

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Applicants for Insurance Often Rejected.

Judging from reports from druggists and physicians in direct touch with the public, there is one preparation that has been very successful in overcoming these conditions. The mild and healing influence of Dr. Kilmer's Swamp-Root is soon realized. It stands the highest for its remarkable record of success in the treatment of kidney trouble.

An examining physician for one of the prominent Life Insurance Companies, in an interview of the subject, made the astonishing statement that one reason why so many applicants for insurance are rejected is because kidney trouble is so common to the American people, and the large majority of those whose applications are declined do not even suspect that they have the disease. Dr. Kilmer's Swamp-Root is on sale at all drug stores in bottles of two sizes, medium and large.

However, if you wish first to test this great preparation, send ten cents to Dr. Kilmer & Co., Binghamton, N. Y., for a sample bottle. When writing be sure and mention The Portland Sunday Oregonian—Adv.

STOMACH UPSET?

Get at the Real Cause—Take Dr. Edwards' Olive Tablets

That's what thousands of stomach sufferers are doing now. Instead of taking tonics, or trying to patch up a poor digestion, they are attacking the real cause of the ailment—clogged liver and disordered bowels.

Dr. Edwards' Olive Tablets arouse the liver in a soothing, healing way. When the liver and bowels are performing their natural functions, away goes indigestion and stomach trouble.

Have you a bad taste, coated tongue, poor appetite, a lazy, don't-care feeling, no ambition or energy, trouble with undigested foods? Take Olive Tablets, the substitute for calomel.

Dr. Edwards' Olive Tablets are a purely vegetable compound mixed with olive oil. You will know them by their olive color. They do the work without gripping, cramps or pain.

Take one or two at bedtime for quick relief—Eat what you like. 10c and 25c.

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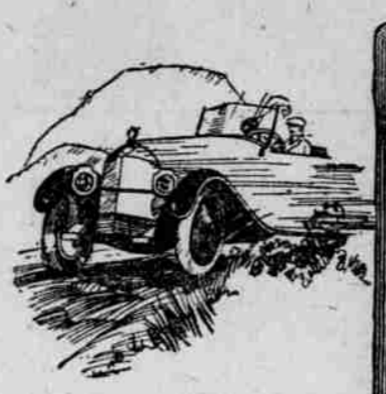
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Get the motor power you pay for



When you pay for gas you pay for power—but you don't get it if your piston rings leak.

To Control Excess Oil Use



A special ring for motor that pumps oil. Use in the top groove of each piston. In the lower grooves use McQuay-Norris Leak-Proof Piston Rings.

If you have worn or incorrectly designed piston rings in the cylinders of your motor, a great deal of the gas you buy will pass by them. This wastes power.

McQuay-Norris Leak-Proof Piston Rings with their exclusive two-piece angle-to-angle interlocking construction act equally all around the cylinder walls. That's the reason you should install them in your car. They increase power—save gas—decrease carbon.

They are made in every size and over-size to fit every make and model of motor.

Your repair man can get the proper sizes for you promptly from his jobber's complete stock.

MCQUAY-NORRIS MFG. CO., ST. LOUIS, U.S.A.

\$20,000 TO BE RAISED

COMMUNITY SERVICE SENDING OUT ACTIVE SOLICITORS.

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The Schwan Piano Co.'s New Store Idea

is to provide for those who have learned the true economy that lies in quality, and for those whose good taste forbids extra vagance, a Piano or Player Piano which will command respect because of its essential goodness and permanent value.

OUR OPENING SALE SPECIAL



\$395 CASH buys this new \$525 quality 1920 Model Piano, or terms may be arranged as low as \$25.00 cash and \$12.00 monthly.

Save \$130.00 by Being Your Own Salesman

The Schwan Piano Co. makes it easy to buy and own a new improved piano by its organized methods of distribution. It considers as unnecessary great numbers of outside city or traveling salesmen, and you benefit by these fully 20% to 25% savings.

The price of a piano is the amount that we exchange for it, not in money, but in personal happiness, comfort and mental satisfaction.

The cheapest piano, therefore, is not that which sells for the least, nor is it that which sells for the most—it is that which best satisfies our sense of tone color, gratifies our feelings, does not offend our hearing.

The Schwan Piano Co. idea is to provide for the many who, possessing the appreciation of quality, cannot afford its possession, and therefore its 25% lower than local market prices furnishes a great satisfaction to know that many who aspire will possess quality pianos or player pianos.

OUR DOWNSTAIRS STORE MAY INTEREST YOU

One Oak \$550 Conover at \$315, a large Plain Case Mahogany \$550 Kimball at \$365, a splendid \$750 Steinway & Sons at \$345, one greatly carved Smith & Barnes at \$315, another magnificent Carved Mahogany \$600 Kimball at \$395, also a \$750 Steger in famed oak for \$465, and one Steger in polished mahogany at \$485. Then, too, here can be found an Art Model of the Storey & Clark Co. for \$395 that cannot again be duplicated for \$6