

RETAIL MERCHANTS
JOIN IN CONVENTIONTwo Factions to Consolidate
at Astoria Meeting.

FEBRUARY 16-17-18 IS SET

Oregon Dealers Have Programme
for 'Double-Barreled' Session.
Old Differences Vanish.

Retail merchants of Oregon will stage a double-barreled convention in Astoria on February 16, 17 and 18. The convention will see the consolidation of the Oregon State Retailers' association and the Oregon Retail Merchants' association, rivals who last summer agreed upon consolidation.

Plans for the coming convention were completed in detail at a meeting last week at the offices of the Portland Grocers' and Merchants' association, when a state executive committee representing both state merchants' organizations met for this purpose.

The committee consists of George C. Custer of Silverton, chairman; M. A. Perry and Norman L. Crot of Portland, J. G. Garret of Hillsboro and F. A. Rosenkrans of Canby.

Others Attend Meeting.
Meeting with the committee members ex-officio were Charles V. Brown of Astoria, president of the Oregon State Retailers' association; G. Clifford Barlow of Warrenton, president of the Oregon Retail Merchants' association, and Edward A. MacLean of Portland, who was recently made secretary of both state associations, pending the final consolidation at the Astoria convention.

The Astoria Chamber of Commerce, which will be host to the convention, was represented at the meeting by C. E. Barr, J. L. Tucker and Otto A. Owen, members of the Oregon State Retailers' association also were present.

The Astoria men have planned a live programme of entertainment for Oregon's retail merchants, says Secretary MacLean. "The convention itself will be a big and important one, especially because this will be the first time in five years that the retailers of the state will meet together after having been split into two hostile camps."

Profiteering Is Denied.

"The cry about profiteering by retail merchants has sounded in everybody's ears, but the Oregon retail merchants are not guilty. At the last session of the state legislature it was necessary for committees of our organization to do a lot of work in defeating various radical and revolutionary schemes proposed by legislators, no doubt with the best of intentions, but without any knowledge or experience concerning retail business. The members of our organization are for community progress, for unless our communities prosper the retail merchants certainly cannot prosper—but they are going to interest themselves in this coming year in seeing who goes to the legislature."

"They hope to see and will work for the election of the highest type of candidates who can be induced to run in every community in order that our next state legislature will speed up the growth and prosperity of the state with sound and sane legislation."

A meeting will be held on January 5 to perfect every detail of the plans.

EDUCATORS GOING EAST

O. A. C. Agricultural Specialists

Receive Flattering Salaries.

OREGON AGRICULTURAL COLLEGE, Corvallis, Dec. 20.—(Special.)

—O. A. C. specialists in various phases of agriculture who have become well known for efficiency of their work are being sought for positions in the east at flattering salaries. Several men have accepted places elsewhere because of the inability of the college to meet salary demands, while others who have received offers at material advance in pay have refused through loyalty to the institution or because of the possibilities for effective work here in their chosen fields.

E. J. Fielsted of the animal husbandry staff, who has been doing what livestock men consider important work for the state livestock interests, has wired from Idaho that he has accepted a \$1000 position as extension specialist in Illinois.

"It is unfortunate that the services of Mr. Fielsted cannot be retained," said Dean A. B. Cordley of the school of agriculture. "The college resources are strained to the limit and because of the fact it is impossible to hold him. Within the last 30 days four members of the staff in agriculture have resigned and three others have received offers at considerably larger salaries, but we are helpless in the matter."

"Within a year the college lost practically its entire staff in horticulture, but had again succeeded in building up a satisfactory staff when two or three weeks ago three of the new men received flattering offers. The college, however, has succeeded in retaining them, although not because of increase in salary."

BERKELEY TO CELEBRATE

Municipal Christmas Exercises to Be Held in Theater.

BERKELEY, Cal., Dec. 20.—The city of Berkeley will hold a municipal Christmas celebration in the Greek theater at the University of California here.

"Abraham and Isaac," a drama of the miracle-play type, will be presented. Christmas carols will be sung and an interlude by Charles Keeler, the Berkeley poet, will be produced.

R. E. Lowe, a student at the university, will play the part of Abraham in the drama; R. C. Plunkett will appear as the angel, and Dr. D. A. Pitt, pastor of the First Baptist church, is to be the expeditor. Frederick McConnell will play the part of Isaac. A chorus of monks will feature the production.

Total of British Army 6,190,000.

LONDON, Dec. 20.—The total number of officers and men who passed through the British army during the war was approximately 6,190,000. Between August, 1914, and October 31 of this year, 24,000 honors, exclusive of those conferred by the royal air force, were awarded by the British war office for services in the field and 13,352 for other services in connection with the war. There were 177 recipients of the Victoria cross, Britain's highest war decoration.

When in Doubt, Buy a GIFT BOND or a GLOVE BOND—Booths on the Street Floor

"Fourth Off"

Sale on Girls' Frocks and Coats is attracting throngs of girls who are profiting greatly by this important sale. Silk Dresses, Wool Dresses and Coats

ALL REDUCED ONE-FOURTH

The Girls' Own Shop, Fourth Floor.



Give a Cedar Chest

We have a full line of Genuine Tennessee Red Cedar Chests in many styles and sizes. Prices range from

\$15 to \$45

Gift Furniture Section, Fifth Floor.

Gifts for the Home

A Sale!

Original Oil Paintings—Half Price

—We are offering this PEERLESS SALE OF ORIGINAL OILS AT HALF PRICE a few days before Christmas so that you who desire to give something really worth while, something in the nature of a compliment subtly expressed, such as fine paintings, may have the opportunity to buy and



SAVE AS MUCH AS YOU SPEND!

—These paintings are the works of masters of note, including many American artists.

LANDSCAPES WATERSCAPES AND OTHERS

All in Frames of Massive Dignity

Picture Galleries, Sixth Floor—Lipman, Wolfe & Co.

The Electric House

—offers to the perplexed gift-seeker a score of solutions—electric to the gift problem. A visit to this attractive home will prove a revelation. There are any number of electric appliances that make ideal gifts, not only for women, but men as well—

HEATERS, WARMING PADS, TRAVELERS' IRONS, GRILLS,

TOASTERS, TABLE STOVES, PERCOLATORS, etc. And, of course,

WASHING MACHINES, RANGES, HOOVER SWEEPERS

which may be purchased on

CONVENIENT TERMS TO SUIT

Electric House, Seventh Floor—Lipman, Wolfe & Co.

As Mary and Johnny said—

Lipman, Wolfe's Have Everything in Toys

—From a world of toys we suggest some things you can buy for 50c



DOLLS

—Oh, such a world of dollies—little beauties just waiting and longing in their saw-dusty way for homes and little girl mothers to love and cuddle them.

Baby Vamps at \$1.

Bisque Babies from 25c to \$2.

Madame Hendren Life-Like

Dolls, \$1.25 to \$10.

Horsman Art Dolls, \$1-\$15.

Celluloid Dolls and Float Toys

Kewpies.

Beautiful Big Colonial Dolls.

A doll for every girlie.

17-piece Tea Sets
Gilbert's Puzzle Parties
Furniture
Bedroom Sets
Dining Room Sets
Kitchen Sets
Parlor Sets
Paint Sets
Know Your Own U. S.

Jo-Carts, small size, 50c



Demonstration and Sale of

Konstructo Blocks, 50c

Miscellaneous

Shoo-Fly, \$1.98—Made of wood; two rocking horses with a seat between.

Wind-Up Toys—All kinds, many prices.

Stunt Automobiles, War Tanks, etc.

Scores of Wind-Up Toys.



Brownie Scooters, \$1.39.

Ball bearing. Very special.



Toy Section on the Eighth Floor and in the Basement.

The Art Gift Floor

—furnishes innumerable ideas and suggestions for gifts, and supplies the gifts.

—Perhaps there's nothing more appreciated than a Beautiful Floor Lamp —We have them in every style, size and price.

Our Big Floor Lamp

Special—\$25

—The lamp and shade complete. They're going fast. Order yours NOW!

Fine China

—Everything in china from Dinner Sets to Novelty Pieces, including fine china from the world's foremost makers; many brands of American make.

We feature the famed

Edwin M. Knowles China

(American made)

Also the Celebrated

Nippon Ware

Japanese China

JUST RECEIVED—

The beautiful

Lotus Leaves and

Eucalyptus Sprays

you've been waiting for.

Sixth Floor.

Lipman, Wolfe & Co.



Thousands of Games

25c to \$4

Fox Educational Game Boards.

Ping-Pong.

Historical Puzzle Box.

Mind Builders.

Ouija Boards, 98c, \$1.25, \$1.50.

Carrom Game Boards, \$2.95 to \$8.50. Etc., etc.

The Popular Gilbert Toys.

75c to \$2.50.

Toy Section on the Eighth Floor and in the Basement.



GIFT FURNITURE

—Our Gift Furniture Section is the scene of much eager Christmas gift-buying. And little wonder, considering the wonderful selection of

Lovely Mahogany Gate

Leg Tables,

Sewing Stands,

Smoking Stands,

Table Humidors,

Knitting Stands,

Desks, Etc.

—and handsome Overstuffed

Furniture.

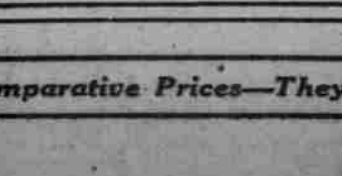
Cedar Chests

Genuine Tennessee Red Cedar

\$15 to \$45

Fifth Floor.

Lipman, Wolfe & Co.



For Mother, Wife or Daughter

Japanese Robes, \$12.50

—Soft and warm as velvet, are these silk-padded robes, collarless, with long loose sleeves, wide stitched cuffs and two large pockets; cord finished, with fancy frogs and cord banding. In Copen, cardinal, purple, blue, pink, navy and black; plain colors and two-tone effects.

Embroidered Robes, \$14.95

—Lovely Japanese silk robes, with roll collars and wide, loose sleeves. In such becoming shades as pink, blue, rose, Copen, purple, black and brown. Beautifully embroidered with floral designs in contrasting shades and finished with embroidered and fringed sash.

Short Silk Negligees, Tea Jackets or Bed Jackets

\$5.50, \$6.50, \$8.75, \$9.50 to \$11.50

Crepe Kimonos \$3.95

—Colored and white embroidery adds charm to these true Japanese kimonos in Copen, flame, pink, peach, purple, green, lavender, rose, mandarin and gray.

The New Two-Color Aprons

And Other Holiday Aprons That Are Priced 65c, 95c, \$1.35, \$1.50, \$1.75, \$2.25

—Organdy, Swiss and lawn with fine lace insertions and edgings, embroidery ruffles make these the freshest, crispest and daintiest of aprons. Round, square, pointed and fancy shapes; also sewing aprons with deep pockets and aprons with touches of hand embroidery, tiny pockets and bows, are all as gifty as can be.

Silk and Satin Lingerie

—Once considered a luxury, now recognized more as a necessity, yet so rich as to make the rarest of gifts.

Envelope Chemise, \$3.95

—Strap and pointed shoulders, shirred satin and lace, flesh tint with light blue, deep lace insertions and shirrings, rosebuds and plain tailored effects with hemstitched band—these are some of the styles that give bewildering variety in crepe de chine and satin envelopes at \$3.95.

—Other combinations of these materials and Georgette are priced up to \$17.50.

Boudoir Caps, 65c to \$6.95

—Scores of styles at a dozen prices in as many shades and tints of pink, blue, rose, maize, lavender and black. This wide choice makes it easy for anyone to find one or a dozen happy gifts among these. Satin, net, Georgette and crepe de chine are fashioned in bonnet shapes and other effects; trimmed with fine shirrings, laces and tiny rosebuds.

New Tailored Empire Gowns

\$8.45

—Charmingly simple in their richness, are these empire gowns, with square neck finished with hemstitching and drawn with baby blue ribbon.

—Another tailored style with pointed shoulders and lattice tucks is \$8.95.

—Other styles and materials at \$5.95 to \$22.50.

Satin and Ribbon Camisoles

95c to \$5.00

—The very new brown and black camisoles, so smart for wear 'neath suit blouses, are featured in this large selection, just from New York.

—Other shades are lavender, maize, light blue, navy, taupe, pink and white in many styles. Sizes 36 to 50.

—Fourth Floor, Lipman, Wolfe & Co.

Marabou Capes and Stoles

Reduced 1/2

Regular Prices \$7.50 to \$43.50

—Large marabou capes and stoles of best quality, beautifully made and satin lined throughout. In natural brown and black.

Street Floor—Lipman, Wolfe & Co.



Gifts That Are Just for Girls

New Brushed Wool Sets \$6.95

—The very latest in tam and scarf sets, the scarf with hand-tied fringe and the tam pleated into band and finished with pompon. In fetching two-color combinations of brown, tan, buff, American beauty and peacock.

—Separate tams in these colors \$3.50.

—The Girls' Own Shop.

Leatherized Sport Coats, Sizes 6 to 16,

\$17.95

—What girl wouldn't be glad to sally forth on Christmas morning wearing "the coat of the season," as practical as it is smart, double-breasted and belted with large patch pockets?

—Fourth Floor, Lipman, Wolfe & Co.

Silk Hosiery That Sets a High Standard of Quality and Value

—For those who give lavishly, a box of silk hose is a popular choice. In buying here you are safe as to quality, safe as to value and in addition secure substantial discounts on half a dozen pairs.

—Hose at \$2.00 to \$3.00 have heavy toes, soles and high-applied heels of lisle.

Special at \$2.00

Six Pairs

\$10.50

Pure Thread Silk Stockings in Black and Colors

—Full-fashioned Pure Thread Silk Hose in black and colors, \$2.50 (6 pairs \$13.75) and \$3 (6 pairs \$16.50).

Women's All-Silk Hose \$4—Six Pairs \$21

—In black and white, full fashioned with double garter top and heavy toes, soles and heels with high splittings.

Street Floor, Lipman, Wolfe & Co.



What More Joyous Gift for the Home Than a

A Beautiful Piano

Upright Player or Baby Grand?

A selection of the best makes:

KNABE (the world's best) BALDWIN BEHNING

HAZELTON BROS. and HAINES BROS.

—Moderate prices, of course, and arrangements may be made for

Easy Payments

Fine Phonographs

VICTOR WIDDICOMB PATHE STRADIVARA

AND MANDEL

SOLD ON TERMS

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Make your selection NOW of

PLAYER ROLLS

We have a full line of both popular and classical numbers.



Red Seal Victor Records

Make excellent gifts to owners of phonographs.

Fresh Air Record Rooms!

—Come in and hear the new records played in our fresh air record rooms.

"Our Musical Floor" The Seventh.

This Store Uses No Comparative Prices—They Are Misleading and Often Untrue