

EXPERT ON TRAVEL PRAISES NORTHWEST

Marguerite Salomon Boosts,
Saying Advertise.

ATTRACTIONS NOT KNOWN

New York Woman Also Points to
Need of Hotel Accommodations
for Visitors.

"I've been a booster for this part of the United States since my first visit to the northwest, four years ago," said Miss Marguerite A. Salomon of New York city, formerly manager of the Outlook, and who has recently returned from a year's sojourn in Japan, where she went to study conditions. Miss Salomon is a guest at the home of Mr. and Mrs. William McMurray.

"Portland, especially, and the Columbia river highway have been two of the most delightful and most satisfactory spots in the whole country to suggest to prospective tourists," she said. "You have here great possibilities for a steady and increasing tourist business, but unfortunately, at present, the lack of enough accommodations for the crowds who might come is a handicap."

"My experience as head of a travel bureau in New York, telling easterners where to go, enables me to say that you have a great deal of advertising still to do to turn attention toward the Pacific northwest. Now, especially, is the psychological time to work at this, and work hard, because before long you will have Europe as your greatest competitor."

Europe After Tourists.
"Since the beginning of the war representatives of the largest tourist resorts in Europe have been in America making plans for the after-the-war crowds which they expect from this country. Their attention has been directed toward teachers, and a great bulk of summer tourists to the continent. Teachers have vacations of sufficient length and usually have the funds for extensive trips."

"The Canadian Pacific railroad for several years has had an intensive billboard and advertising campaign in the east, in New York, particularly, with huge illustrations of their various resorts. These have proved very effective, and it would seem to me that the same thing could be done for the Pacific northwest. You need to do more general advertising. The Columbia river highway, one of the most beautiful things in this country, is only known to what might be termed a handful in the east."

"Before you advertise extensively you need to build hotels and accommodations. So far as I can see this problem could be met very simply. I should think a system of cabins, or chalets, would be practical. They could be economically built, the material is right on the ground, and they are in fact merely glorified log cabins, plain but comfortable, and a chain of these, especially in the Mount Hood region, would be used very extensively. I should think with the completion of the new highway around Mount Hood, which will be opened in the next year or so, a group of these chalets would be quite necessary."

Highway Hotels Needed.
"There should be at least one hotel, if not two, on the Columbia river highway. This would give tourists an opportunity fully to enjoy this beauty spot. As it is at present tourists usually spend but part of a day on a hurried trip over the road and do not have an opportunity to learn anything about the wonderful trails that lead from the highway, nor have they an idea of the many beautiful waterfalls that are not visible from the road itself."

TOMATOES ARE ALL SOLD

INITIAL SHIPMENT OF ARMY
SURPLUS DEPLETED.

City Officials Will Endeavor to
Bring Other Goods Here
in Near Future.

Portland's initial shipment of surplus army tomatoes was but a memory last night. Following the Saturday rush of bargain-seekers, the three stores that had contracted to handle the surplus found the stock all but exhausted, and many housewives clamoring for their supply.

Officials of the purchasing department of the city, through whom the army goods were brought to Portland, were more than pleased with the prompt manner in which residents availed themselves of the opportunity to obtain first-class merchandise at a saving of 10 cents per can, and arrangements now will be made to bring other commodities here for sale in a similar manner.

The tomatoes consigned to the Meier & Frank store were disposed of before noon, while the stock of Simon Bros. store was badly depleted, and the same was true at the Olds, Wortman & King establishment. A system had been inaugurated under which each purchaser was listed and numbered, to prevent the sale of more than one case to each. Meats of restaurants and various places were prepared to buy as many as 20 cases, but under the regulations this was not permitted.

TYPHOID DANGER CHARGED

City Health Officer Asks Closing of
Three Slaughter Houses.

City Health Officer Parrish yesterday directed a letter to State Health Officer Bobberg asking that three slaughter houses located outside of the Portland city limits, but selling products here, be closed because of alleged contaminated water supply.

The analysis of water was made by City Bacteriologist, Pernet, who reported typhoid germs in the water. He recommended the closing of the plants pending installation of a new water supply or purification of that now in use. The slaughter houses are located on the north side of Columbia boulevard and are owned by Schlessor brothers, Thomas Howland and George Donaldson.

SPRUCE INVESTIGATION COMMITTEE EXPECTED TO OPEN HEARINGS IN PORTLAND WEDNESDAY.



Left to right: Representative Clarence F. Lea, of California; James A. Frear, of Wisconsin, chairman; Walter W. McGee, of New York, member of the congressional committee appointed to investigate spruce production in the northwest.

PROBE BEGINS WEDNESDAY

HEARING IN SEATTLE TO BE
CONCLUDED TUESDAY.

Officers of Production Corporation
Promise to Assist Committee in
Every Way Possible.

Investigation of spruce production in Oregon during the war period probably will open in Portland Wednesday, when the three members of the congressional committee now holding hearings in Seattle will be here to take testimony. The committee expects to close its work in Seattle Tuesday and reach Portland Wednesday morning to start investigation of Oregon spruce production, according to the latest word received here yesterday by spruce production officials.

"We expect the hearings to open here Wednesday," said Major C. C. Campbell, controller of the Spruce Production corporation, yesterday. "A brief telegram today from Seattle indicated that the hearings there would include Tuesday and that the committee would reach here Wednesday."

Lieutenant Colonel C. P. Stearns, president of the corporation, and Captain H. W. Walker, assistant treasurer, are expected in Portland this morning to make arrangements for the hearings here. Lieutenant Colonel Stearns has been appearing before the committee at the investigation in Seattle.

Thorough Probe Expected.
The committee conducting the investigation of spruce production in the northwest is composed of James A. Frear of Wisconsin, chairman; Representative Clarence F. Lea of California, and Walter W. McGee of New York. No intimation could be given by Major Campbell yesterday as to the extent or nature of the hearings here. It was presumed that the committee would go into the matter of spruce production in Oregon thoroughly from beginning to end, and Major Campbell declared that the officers here would place every facility within reach of the committee and aid it in every way possible. It was not known who would be called upon for testimony, but it was presumed that all the higher officers here who have held responsible positions in connection with spruce production in Oregon would be asked to take the stand.

Speech Invitation Declined.
Representative Frear, chairman of the committee and one of the most widely known citizens of Wisconsin, was tendered an invitation to address the members' forum of the Portland Chamber of Commerce Monday noon, but was obliged to decline the invitation when it was found that the hearings in Seattle could not be concluded in time and that the investigation in Portland would not open until Wednesday.

93 MAZAMAS REACH TOP

RAINIER SUMMIT VISITED BY
MANY THIS YEAR.

Excursion on Annual Outing Is
Made by 150 Members—Only
10 Fail to Make Ascent.

Of the 163 members of the Mazama party who started to climb Mount Rainier on their annual outing this year, 93 reached the summit. The party was in camp on Mazama ridge two weeks and made a number of trips up the mountain in small groups. Two large parties, completely organized for climbing, also made the ascent.

About 150 club members went on the excursion, the popularity of which was so great that the club had to decline to register late comers.

Those who reached the top of the mountain this year were the following: Gertrude Andras, Willard Alpin, Walter Steinhilf, Dorothy Brownell, Mae Benedict.

**LEMON JUICE
TAKES OFF TAN**
Girls! Make bleaching lotion if skin is sunburned, tanned or freckled.
Squeeze the juice of two lemons into a bottle containing three ounces of Orchard White, shake well, and you have a quarter pint of the best freckle, sunburn and tan lotion, and complexion beautifier, at very, very small cost. Your grocer has the lemons and any drug store or "hot counter" will supply three ounces of Orchard White for a few cents. Massage this sweetly fragrant lotion into the face, neck, arms and hands each day, and see how freckles, sunburn, windburn and tan disappear and how clear, soft and white the skin becomes. Yes! It is harmless.—Adv.

CHRISTMAS GIFTS SOUGHT

RED CROSS SHOP FIRST IN
FIELD FOR DONATIONS.

Discarded Clothing Needed as Well
as Remnants to Make Articles
for Yuletide Sales.

Donations for Christmas are now being asked by the American Red Cross shop, 74-75 Third street. "I think we are first in the field with the Christmas appeal," said Miss Helen Whitney, secretary, "but we are most anxious for the gift of large quantities of silk ribbons, scraps and remnants of silks, rag bags, remnants of banks of colored yarns used in making sweaters and hats and remnants of all sorts of fancy materials."

"Our volunteer workers will make these up into sweaters, fancy shopping bags and dainty articles of every description for our Christmas offerings, and we are eager to make our Christmas sales the best we ever have had. We can't do this, even with our host of willing workers, unless we have a lot of support from Portland people in the way of donations. We shall be glad to send the Red Cross truck to call on receipt of telephone requests."

Discarded children's, men's and women's summer clothing is also asked by the shop. The principal sales of the shop are used clothing, and as the shop is the principal revenue producer now for the Portland chapter, much liberality is asked.

PIONEER OF 1851 DIES

Frank M. Kandle Passes at Home of
Daughter, Mrs. C. J. Hase.

Frank M. Kandle, 77, died August 15 at the home of his daughter, Mrs. C. J. Hase, 40 Prescott street, following an illness of two months. The funeral was held August 19 in the consistory chapel of the East Side funeral directors, 414 East Alder street, and at the cemetery by Rev. John G. Hutton of the Episcopal church. Interment was in Columbian cemetery.

Mr. Kandle had been a resident of Oregon since 1851, in which year he came here with his parents from Fort Wayne, Ind., where he was born in 1842. He was married in 1878 to Sylvia M. Mason, a resident of Oregon since 1858, and they have since made their home in Portland. Mr. Kandle leaves, besides his widow, three daughters: Mrs. C. J. Hase, Mrs. E. N. Copeland and Miss Faye Kandle, all of Portland. He leaves also two brothers, M. E. Kandle, Highland, Or., and W. H. Kandle, Estacada, Or.

TRUCK BACKFIRE STARTS BLAZE

SEATTLE, Wash., Aug. 23.—Damage estimated at nearly \$10,000 was caused here today by fire at a big one-story warehouse of W. J. Jahn & Co. Backfire from an automobile truck started the fire. Flames damaged four automobiles.

TEXT BOOK SUPPLY GOOD

SHORTAGE OF SCHOOL SUPPLIES
IN OREGON IS DENIED.

Portland Dealers Declare That Only
In Instances of Late Changes Will
Difficulty Be Experienced.

That there will be plenty of text books on hand to supply the schools of Portland and elsewhere in Oregon when the public schools open in September, was the declaration of Portland dealers yesterday when asked about the report that a shortage of books would be experienced. They reported themselves as never better supplied, and the books will be handled this year as usual through contract entered in by the state with eastern publishing firms.

MERCEDITH ESTATE MORE THAN \$40000

John D. Meredith, who lost his life on Mount Rainier August 14 while climbing with the Mazama club, left an estate valued between \$4000 and \$5000 in personal property, according to the petition for letters of administration filed in the circuit court yesterday by his father, Charles M. Meredith.

Phone your want ads to The Oregonian. Main 7970. A 6385.

**For REAL VALUE and a
MILD SMOKE, you can't
beat—**
Cinco 7c
7c
CINCO is the most popular cigar in America and it deserves to be. It's the result of 68 years of experience in the hands of a single family, and these men have always given value-plus. It is made of old, matured, thoroughly cured domestic tobacco with a more liberal quantity of fine Havana than any other cigar sold at anywhere near the price.
MASON, EHRMAN & CO.
Distributors of
"The Nation's Finest Cigars"

The Most Popular Player Piano

Beauty of design and tone, ease of operation, simplicity and fluency of control and a mechanical perfection which enables those who are unskilled in music to interpret easily and beautifully their favorite airs, are the elements which should guide you in the selection of your Player Piano.

The Euphona Player Piano

is by long odds the most deserving and the most popular medium-priced player that we have ever known. It has all the beauty of tone, of finish and design that is embodied in players of half again its cost, and is so splendidly musical as to charm every critical hearer. Our method of easy payments makes this beautiful player available to you. Why not sign and send us this ad and get catalogues and full information?

NAME

ADDRESS

The Wily Ballen Co.
MASON AND HAMILTON PIANOS
MORRISON AT BROADWAY
Stores Also at San Francisco, Oakland, Sacramento, San Jose, Los Angeles.

Why Dread the Dentist's Chair?

DR. E. G. AUSPLUND, MGR.
My Practice is Limited to High-Class Dentistry Only.

—you should go now. Your teeth need attention and you know it, but you hesitate, you procrastinate and you keep away just as long as you can stand it? —your delay means just more suffering. You can't expect any dentist to hurt you less if you let your teeth and gums become sore and inflamed. "Do it now" is the best maxim to apply to such a case.

—you are afraid of being hurt! —don't be afraid. You can come here and rest assured that you will receive painstaking and sympathetic attention; you can feel certain that you will not be hurt unnecessarily; you can be sure that we use methods that practically eliminate pain and make it a pleasure to have your dental work done here.

NATURE PLATES AND BRIDGEWORK
ELECTRO WHALEBONE PLATE
BRIDGE-WORK

MY 15-YEAR GUARANTEE

—My quality has stood the test. Thousands have found it permanent. How else could I personally guarantee it for 15 years? Quality dentistry does not always mean extremely high fees. My low fees are within reach of all —merely a fair profit on your work.

REMEMBER
"Every Patient Must Be Absolutely and Forever Satisfied"

Open Nights

—is the motto of this office. Of the thousands of patients who have had their dental work done here in past years, I HAVE NEVER REFUSED to make good any complaint, REGARDLESS of whether it was OUR fault or the patient's. I never argue—the patient is ALWAYS RIGHT.

Electro Painless Dentists
IN THE TWO-STORY BUILDING
Corner Sixth and Washington Sts., Portland, Or.

The character of this establishment is being maintained through equal attention to all. We want you to feel perfectly at ease in coming to us.

J. P. Finley & Son

Progressive Funeral Directors
Montgomery at Fifth