### GOOD HOUSING BIG AID TO EMPLOYER

Relation Real One Between JOHN W. MINTO HOME IS SOLD Comfort of Employes and Industrial Output.

FRILLS ARE NOT REQUIRED

Housing Problem in Portland Must e Met and Tenements Ousted for Good, Says President of Builders' Exchange.

BY O. G. HUGHSON,

Manager Builders' Exchange. Out in this broad free West little thought of a practical nature has been given the subject of industrial hous-

In Killingsworth Avenue.

Leaving aside all sentimental consideration, there is no question but that some industrial employers have discovered that there is a close relation between the way their employes are housed and the output of their plants. They have learned and paid a good stiff price for the learning that lack of hygienic and sanitary surroundings directly affects the health and consequently the efficiency of their help, and that troublesomeness, sick-tubarculosis, contagious diseases. ings directly affects the nearm accomsequently the efficiency of their help, and that troublesomeness, sickness, tuberculosis, contagious diseases generally are directly traceable to lack of proper conditions for living.

No employer will dispute the statement that good health and efficiency

ment that good health and efficiency go hand in hand, but not all will agree that an obligation rests upon the em-ployer to create and maintain such acodations as are conducive to the well-being of the men employed.

Good Housing Pays. And yet there are those, and their number is growing, who have recently installed drinking fountains, shower-baths, restrooms, hospitals and pro-vided for the sale of warm food during

eigners, uneducated, accustomed to a eigners, uneducated, accustomed to a low standard of living and a low wage, shall have fine houses with all the comforts of the specialized and highly paid mechanic. And yet there is little doubt that a careful checking up of the influence of off-duty conditions on every worker would establish as a business policy and a working basis that there should be a sanitary and hygicule home for every employe, from the lowest and poorest paid to the the lowest and poorest paid to the highest—a house vermin and damp-proof, with every room sufficiently ventilated and open to God's sunlight. "Insuran

Efficiency Goes With Health. mercial consideration of the housing problem can ask is the comfort, safety and health of the workman. How these objects may be obtained, and the cost, any competent architect can easily as-

try: The General Electric Company, of Erie, Pa, which has completed for its employes several hundred good, serviceable and sanitary houses, and will erect shortly several hundred more. Three hundred families will soon be housed in the same city by the American Brakeshoe Foundry Comeny, all fireproof and permanent con-

Tire Company Builds Houses.

We need not go to England to find examples of broad-visioned grasp on this problem, for the Goodysur Tire & Rubber Company, of Akron, O., is build-

inis problem, for the Goodynar Tire & Rubber Company, of Akron, O., is building and selling to its employes houses on easy installments. Liefur Magnussion, special agent of the United States bursau of labor statistics, has stated that there are probably 1000 firms now in the United States building houses for their employes and that 60 companies expended for five years an amount equal to 21 per cent of their payroll in secting houses for 2 per cent of their employes.

European governments are taking holds of this problem and are arranging so that the workman can build for himself and get the money from his government on easy terms. New Zealand, England, Germany and Austria are all developing this idea, and in some instances have erected whole colonies, solling the houses to the workmen on small payments and low interest. Uncle Sum will be doing the same thing before leng, for the slum must go with the saloon. The overcrowded tenement will be a thing of the past and the conditions that exist right here, in our own city, will not be tolerated. right here, in our own city, will not be

tolerated.

The cheap abacks, board barracks and unlighted unventilated rooms without bathing facilities, nor proper tellet accommodutions, will not be permitted, and the results will show in the quality and quantity of resultant work and in the character of our work-men and their families. When these conditions obtain it will

he time to begin the discussion of the dignity of labor. IRVINGTON PARK LOTS SOLD

Purchase to Build Medium-Price Houses to Sell

Samuel Doak reports the sale of four lots in Block 25, irvington Park, to Herman Rehberg, a former well-known Washington County farmer, who also recently purchased inrough Mr. Doak a house and lot at 1104 Vernon avenue which he bought for a home.

Mr. Rehberg is negotiating for additional lots, with a view to building a number of medium-priced houses and seiling to shipworkers on acceptable

elling to shipworkers on acceptable

W. E. Phipps Sells Medford Orchard -The Gold Bottom cherry orchards, op-

posite Gold Hill on Rogue River, owned by W. E. Phipps, of Medford, has been cold to Ducl & Weeks, of Medford, ownsold to Due; & Weeks, of Medford, own-ers of the Del Rio orchards, below Gold Hill. The tract, consisting of 20 acres, which is planted mostly to Bings and Royal Anns, has been profitable for a number of years, and was planted in the late '90s by the late Cyrus Hoskins, of Willamette Valley cherry fame. The entire crop last year was marketed in the East.

E. Shelly Morgan Buys Irvington

Residence.

E. Shelley Morgan, well-known Port-land business man, last week purchased the handsome Irvington residence of John W. Minto, at 577 East Twenty-sec-ond street North. The consideration was \$8000 cash. The Minto home is on a quarter block

100 by 100 feet, and the grounds are beautifully improved. They include the wonderful rose garden of Mra. Minto, the roses from which have regu-larly won prizes at the Rose Shows. There is a garage by the house.

Mr. Morgan will remodel the residence and expects to move in about May 1. Mr. and Mrs. Minto will remove to their new 101-acre farm at Damascus, where they plan to build a country residence.

RESIDENCE PROPERTIES SOLD

country residence.

Perkins Estate Disposes of Holdings

in Killingsworth Avenue.

Insurance Agents Do Work Really Philanthropic.

Agent Who Sells Life Insurance Is Assisting Men and Urging Them to Provide for Protection for Their Families in Case of Their Own Death.

The question "What is the greatest thing in the world?" may have present-

installed drinking fountains, shower baths, restrooms, hospitals and provided for the sale of warm food during lunch hour.

It may not be too much to say that an experiment over a period of a few months along these lines probably would lead any employer interested in the relation hetween his output and his payrell to take it upon himself to see that every employe shall be housed in a satisfactory and smillary manner.

It is not contended that all should occupy quarters of the high-wage, educated American workman. It is not all required, to provide healthy conditions, that unskilled labor and foreigners, uneducated, accustomed to present the combined annual net earnings of all railroads would not pay the annual life insurance premiums. The invested reserves of insurance companies are more than the combined deposits of all savines banks in the United States. The total life insurance in force exceeds the total annual value of manufactured products.

manufactured products. Life insurance is the greatest thing in the world, whether or not you know it, and whether or not it is known to the agent who sells it. An editorial which appeared recently in the San Francisco Call, commented on the

"Insurance is a form of business which may be called mutual philan-Architectural frills and jim cracks thropy. Life insurance is conducted on are out of date, anyhow, and they are strict business rules, it is a mathematic-mot required. All that a purely commercial consideration of the housing does more real good than any other problem can ask is the comfort, safety

The man who is selling life insurance, as the phrase is, is really urging
and assisting a man to provide for his
family so that the uncertainty of life
is discounted. For instance, a man's
as yet, considered impractical, and the
suggestion that as a good business
proposition it is the duty of every industrial plant of any consequence
properly to house its employes would
be received with a hyperborean aimosphers. Nevertheless, that day is complant, for when any appreciable number
of industrial concerns adopt this as
a policy they will skim the cream from
the labor market and the rest can
wiggle along on the skimmed residuum,
or get in line.

Industrial conditions are going
through a tremendous upheaval just
new and every indication is that they
will never settle back into the old
way. Such examples as the following
are before the syes of the whole country: The General Electric Company,
of Erie, Fa., which has completed for
tis semiloves several hundred rood.

The comedy drama, "A Loyal

The man who is selling life insurance, as the phrase is, is really urging
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is discounted. For instance, a man's
claid and exclusive contribution of the
special and exclusive contribution of the
season of life insurance or factories burn,
or if he does not die. Life insurance in servine on fruing freeds to hurn,
or if he does not die. Life insurance

# WE WILL PAY \$5000-00

It has come to our notice several times that certain competitive houses have informed prospective purchasers that they carry, and are agents for, the Farrand Pianos. Very recently we, the Bush & Lane Piano Manufacturing Co., advertised in the Portland newspapers the fact that we were unloading two carloads of the very

## Popular Farrand Pianos

The fact that only five remain in our store unsold is proof of their wide popularity. Our would-be competitors, being aware of this, immediately resort to deceptive methods in trying to induce purchasers to their stores by telling inquirers over the phone that they are agents for the Farrand Piano. Once in the store, they, of course, would try to sell them some other piano.

For the benefit of the public, and our own protection, we will forfeit the above \$5000 if any dealer in Portland can show wherein he carries in stock, and is an agent for the Farrand Pianos. Signed Bush & Lane Piano Manufacturing Co.

# **BUSH & LANE PIANO CO.**

Builders, Owners and Sellers of the Famous

Bush & Lane, Victor and Farrand Pianos and Player Pianos CORNER TWELFTH AND WASHINGTON STREETS

U. S. Looks to This Section for BAY PLANTS NEARLY READY Airplane Spruce.

Engineers Find That Logs Can Be Rived in Forest, Saving Valuable Time--War Programme Well Advanced.

Red Cross Benefit Nets \$142.

CARLTON, Or., April 13.—(Special.)

The comedy-drama, "A Loyal dition, railways are pushed into the Friend," was produced by local talent spruce forests everywhere possible. Friend," was produced by local talent at the City Hall last evening for the benefit of the Red Cross. The proceeds amounted to 1142. The third liberty loan will be subscribed to twice the quota allotted and the fund for the relief of the Armenians is growing rapidly.

A Leyal dition, rallways are pushed into the packed in compact form for transportation on horseback. A number of the outfits are already in use in this district, and many calls from outside district, and many calls from

TION TO THE ALLIED AIRPLANE PROGRAMME, WHICH WILL HELP WIN THE WAR FOR DEMOCRACY.

the cutting and riving of spruce in every quickly available field.

When the flocks of American airplanes fly over the German lines and help win the world war, that humanity may be free forever, much of the glory will be given to Oregon spruce.

Construction of Big North Bend Mills Is Rushed.

NORTH BEND, Or., April 13.—(Special.)—Rapid progress is being made in the construction of the big finishing plants of the North Bend Mill & Lumber Company and the Buehner Lumber Company, of this city. The dry kilns and other buildings of the North Bend Mill & Lumber Company's plant are practically completed and the machinpractically completed and the machin-ery is fast teing installed. Two elec-tric-driven, high-speed planers have been installed and are in active opera-tion turning out airplane stock and ship material for the Government. The buildings cover an area of several acres and when in full operation the plant will have a capacity of 69,000

et a day. Construction work on the Buehne Construction work on the Buehner Lumber Company's finishing plant is being rushed and the dry kilins and other units are fast nearing the stage of final completion. The plant when completed will have a capacity of about 75,000 feet per day, and will be capable of turning out all classes of finished lumber. The operation of these two large finishing plants will add more than 100 men to the payrolls of the two than 100 men to the payrolls of the two

Equipment for Camping Compact.

Forest Ranger W. B. Osborne, Jr., has worked out a complete cooking and serving equipment for any number of men from two to 50, which can be packed in compact form for transporta-

Place, Near Gervais, Brings \$75,000.

MABTON MAN IS PURCHASER

Deal for 400-Acre Farm, With Stock and Equipment, Closed Last Week by W. S. Badley, of the Badley Investment Company.

One of the most important deals in Willamette Valley farm lands in several weeks was closed last week by the Badley Investment Company, of Portland, in the sale of the Sohn form, near Gervais, to J. C. Corbin, of North

Yakima and Mabton, Wash.

The Sohn farm, which was owned and operated by Nathan Sohn, contains 400 acres and is well stocked with sheep and cattle. Of the 400 acres, 325 are in cultivation. There are Of the 400 two hop fields on the place, the two together comprising about 140 acres. The price at which the farm was sold was \$75,000. Stock and equipment were Included in the deal. As part consideration, Mr. Sohn took a \$49,000 stock of hardware and some business property at Mabton, Wash., the remainder

being cash. the new owner, J. C. Corbin, is a well-known business man of North Yakima and Mabton. He has taken possession of his new property and expects to engage extensively in stock raising. Mr. Sohn has taken charge of the hardware store at Mabton. W. S. Badley, of the Badley Invest-ment Company, handled the deal.

### SCENE IN GREAT OREGON SPRUCE WOODS, WHERE TIMBER IS BEING CUT AS AMERICA'S CONTRIBU-

EXHIBIT OF LUMBER INTERESTS RAILROAD CHIEFS.

Douglas Fir Timber Sections Such as Used in Railway Work Are Exhibited in Chicago.

Oregon spruce was brought prominently to the attention of prominent Eastern railroad men through the ex-hibit recently made by Chester J. Hogue, Oregon secretary of the West Coast Lumbermen's Association, before the National Railway Appliance Association and the National Association of Railway Engineers, in Chicago. The exhibit consisted of a series of The exhibit consisted of a series of Hoquiam—Grays Harbor Land Co. Douglas fir timber sections, typical of Yacoit—Lew F. Williams, the kind used in railroad construction Ridgefield-H. B. Appe

ork, a number of tested timbers that

for structural purposes, the railroads of the country must look to the West. Douglas fir is the only wood produced in this country that contains the sizes necessary for the construction operations of the future." tions of the future."

A substitute for fire clay, patented in France, employs a blue pottery clay, one part; common salt, one-half part; coal ashes, one-fourth part; fine sand, one-fourth part, and glass, one-eighth part. These ingredients are well ground ogether and are then mixed with water to the required consistency.

Directory of Prominent Life Insurance Agencies Members of Life Underwriters' Association of Oregon

Wm. Goldman, General Manager. NATIONAL LIFE OF VERMONT, Oregonian Bidg.

H. G. Colton, Manager, MASSACHUSETTS MUTUAL LIFE. Chamber of Commerce Bldg.

M. M. Johnson, NEW WORLD LIFE INSURANCE CO., 202 Stevens Bidg. Albee & Amesbury, General Agents, NORTHWESTERN MUTUAL LIFE INS. CO. Northwestern Bank Bidg. T. H. McAllis, State Mgr., UNION MUTUAL LIFE INS. CO., Board of Trade Bidg.

ASSOCIATE MEMBERS Representative Realty Operators of the States of Oregon, Washington, Who Are Non-Resident Members of Portland Realty Board These men can be depended upon to sell or exchange your property, or represent you in any way.

Edgar W. Smith, Manager, EQUITABLE LIFE ASSURANCE SOCIETY, 306 Oregonian Bldg.

OREGON. Bend-J. A. Eastes. Marshfield-Title Guarante Stanfield-James M. Kyle. WASHINGTON

TN APPRECIATION of the considera-I tion and patronage of Oregonians, the National Life Insurance Company of Vermont has allocated \$20,000 of its subscription to Oregon's quota. This company considers it a privilege to participate in putting Oregon "over the top."

The company also announces that for every \$1000 of new premiums it receives during the month of April it will invest \$5000 in Liberty Bonds.

National Life Insurance Company WM. GOLDMAN, GEN. MANAGER, 209-210 Oregonian Building.

BE YE PERFECT

IS IT POSSIBLE

By Dr. JAMES E. TALMAGE Of the Council of the Twelve, Church of Jesus Christ of Latter-Day Saints; Salt Lake, City, Utah.

Some knowledge of the attributes of God is essential to intelligent worship. Granted, that finite man cannot comprehend infinity; yet consistency for-bids us carrying this self-evident truth to the extent of saying that because God is infinite man can have no conception of His nature or character.

If God be but a vast formless nonentity, filling all space and therefore li-limitable, substanceless, devoid of body and parts, incapable of emotions and passions, He is not my Father, I am not His son. To the contrary, the Scrip-tures affirm that humankind are the

tures affirm that humankind are the children of God, fashioned after His likeness in both spirit and body; and conversely. He must be of definite form and feature, possessed of a body perfect in all its parts, and He likewise perfect in all His acts.

On the night of the betrayal, while comforting the sorrow-stricken Eleven by solemn and lofty discourse, Jesus said unto them: "Ye believe in God, believe also in me. . . If ye had known me, ye should have known my Father also: and from henceforth ye know him, and have seen him."

The fatthful Philip broke in with an appealing request: "Lord, shew us the Father, and it sufficeth us." The Lord's response was an unequivocal avowalther.

esponse was an unequivocal avowal that He was His Father's exact presentment, so that whosoever had seen sentment, so that whosoever had seen Him had seen unto what and whom the Father was like. Note the expileit and withal pathetic words of the heavy-hearted Christ: "Have I been so long time with yen, and yet hast thou not known me, Philip! He that hath seen me hath seen the Father; and how say-

me hath seen the Father; and how sayest thou then. Shew us the Father!"
(See John 14:1-19).

Jesus Christ, the Man, was and is in
the express likeness of His Father's
Person; and, since the consummation
of His mission in the flesh and His
victory over death whereby comes the victory over death whereby comes the resurrection, He has been exalted to the Father's state of glory and perfection. (See Heb. 1:1-4).

Though the thoughts and activities of God be as far above the ways of men as the heavens are above the earth, they are nevertheless of a kind earta, they are nevertheless of a kind with human yearnings and aspirations, so far as these be the fruitage of holiness, purity, and righteous endeavor. The distant stars, at which we gaze with an awe that develops into worshipful praise as we learn the amazing facts of their size, orbital movements and constitution are after all of the and constitution, are after all of the family of worlds to which this earth

Though our planet be but as a drop of the ocean compared with many of the greater orbs, it is not the least of all; and what we have come to know

work, a number of tested timbers that demonstrated the superior strength of Douglas fir, and a cross section of a fir log which showed the numerous uses to which this "wonder wood" can be put.

While the exhibit was technical in its nature, intended to appeal principally to technical people, it attracted wide popular interest on account of the size and quality of the timbers shown.

Indicative of the importance of the exhibition conducted in connection with these conventions is Mr. Hogue's report that the Coliseum contained 155 separate booths in charge of \$21 registered representatives. Some of the leading machinery and appliance manufacturers of the East were represented.

"Our exhibit of Douglas fir won universal approbation." says Mr. Hogue.
"All authorities agree that when it comes to securing the larger timbers for structural purposes, the rallroads of the country must look to the West. what led up to this utterance, calling for the explanatory therefore, by which the relation of premises and conclusion is expressed? A studious reading of the entire chapter gives answer. Following the Beatitudes and certain well-defined admonitions and precepts, the Lord made plain the distinction between the Law under which Israel had professedly lived from Moses down, and the higher requirements of the Gospal taught by Christ. Again and again the introductory "Ye have heard that it was said by them of old time" is followed by the authoritative "But I say unto you." Obedience to the Gospel, which comprises all the essentials of the Law, was enjoined as the means by which man may become perfect, even in the sense in which the Father in heaven is perfect.

It is a significant fact that when Jesus Christ, a resurrected and given between the control of the Norbita beauty of the Norbita beauty to the control of the Norbita beauty of the Norbita beauty of the Norbita beauty of the control of the Norbita beauty of the Norbita beauty of the control of the control of the Norbita beauty of the control o

lesus Christ, a resurrected and glori-fied Being, visited the Nephite branch of the House of Israel on the western continent, He included Himself with the Father as the existent ideal of perfection, as thus appears: "Therefore as I, or your Father who is in heaven is perfect." (Book of Mormon, 3 Nephi 12:48).

The road to exaltation and perfection is opened through the Gospel of Christ. We cannot rationally construe our The ross to exaliation and perfection is opened through the Gospel of Christ. We cannot rationally construe our Lord's admonition as implying an impossibility. We are not required to assume that man in mortality can attain the perfection of an exalted and glorified personage, such as either the Father or Jesus Christ. However, man may be perfect in his sphere in a way analogous to that of more advanced intelligences in their several spheres; yet the relative perfection of the lower is vastly inferior to that of the higher. We can conceive of a college freshman attaining perfection in his class; his record may be a hundred per cent on the scale of efficiency; yet the honors of the upper classman are beyond; and graduation, though to him remote, is assured if he do but maintain his high standing to the end.

After all, individual perfection is relative, and must be gaged by the law operative upon us. In 1832 the Lord thus spake through His prophet Joseph Smith: "And again, verily I say unto you, that which is governed by law is

thus spake through His prophet Joseph Smith: "And again, verily I say unto you, that which is governed by law is also preserved by law, and perfected and sanctified by the same." (Doctrine & Covenants 88:34).

The law of the Gospel is a perfect law; and the sure effect of full obedience thereto is perfection. Of those who attain exaltation in the celestial kingdom Christ has declared: "These are they who are just men made perfect through Jesus the Mediator of the new covenant, who wrought out this perfect atonement through the shedding of his own blood. (75:63).

For the Book of Mormon, Doctrine and Covenants, and other literature of

and Covenants, and other literature of the Church of Jesus Christ of Latter-Day Saints apply to Northwestern States Mission, 810 East Madison St., Portland, Ore., or Bureau of Informa-tion, Sait Lake City, Utah.—Adv.

This Is the Verdict of Those Who Use It.

Why is Sloan's the world's largest selling, most popular liniment? Because of its remedial properties for all exter-nal pains, strains and bruises. Because it penetrates—without rub-Because it penetrates—without rus-bing—leaving no mussiness or skin-stain, and relieves promptly an attack of Lumbago, Sciatica, Neuralgia, Rheu-matic twinges, Joint-stiffness, Muscle-soreness, Neck-kinks are promptly re-

Have a bottle handy in your medicine



GOLD HILL, Or., April 12.—(Special.)

MEMBERS OF THE LOYAL LEGION OF LOGGERS AND LUMBERMEN BUILDING A RAILROAD INTO THE FOREST
TO GET OUT RIVED SPRUCE,

-Photo by Jones Studio, Hoquiam