WOMEN'S CLUBS

BY EDITH KNIGHT HOLMES

John McC. Court
Scored 100

Mary Theresa Petros. 99½

Vernon H. Childelin. 97½

Dorothy Clausen. 99½

Russell W. Bledsoe 99½

Edward James Green. 99½

Mary Helen Himes. 98½

Celesta Depinto. 99

THE important event of the past week was the federation luncheon yesterday at the Hotel Portland. The federation is beginning to gather in its dimes and dollars for the scholarship loan fund which is a part of the club work that does so much good in giving ambitious and worthy girls a chance to get higher education. Mrs. Frederick Eggert is the chairman.

The household economy department that has been started by the Portland Woman's Club is proving worth while. Its meetings are well attended. Through them housewives are given many valuable suggestions in economy and buying.

The parent-teacher organizations, also, are holding a campaign for lower cost of living. There soon will be no excuse for foolish and improvident buying and cooking.

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The Montessori Association will meet on January 29 with Mrs. Wilbur P. Reed, 1355 East Stark street.

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The Alberta Woman's Improvement Club will meet Tuesday night in the Vernon Schoolhouse. "Illegitimacy" will be the topic. Miss Nora Hudspeth, of the Salvation Army Rescue Home, and Mrs. L. Ward, of the Florence Crittenton Home, will speak. The meeting will be open to the public.

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The Woman's Missionary Society of the First Congregational Church held an interesting meeting on Wednesday. After the business session the programme included interesting numbers provided by Mrs. J. B. Winstanley, Mrs. G. O. Jefferson, Mrs. H. D. G. Baxter and Mrs. Phoebe Childs.

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The baby tests in the Parents' Educational Bureau, conducted under the auspices of the Congress of Mothers, are more popular than ever. Any one wishing the baby examined and listed may write to the bureau, 551 Courthouse, or telephone Marshall 235. An appointment will be made and the parent will be notified by postal when the child may be taken to the bureau.

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Vernon Parent-Teacher Association has started a cooking and sewing school. Mrs. Georgia Swafford, of the domestic science department, is chairman of cooking and Mrs. Marie Wolf will teach sewing. The committee includes Mrs. A. L. Schwabe, Mrs. Delbert Burkhart and Mrs. Luther Ware. The first lesson will be Monday at 2 o'clock, in Vernon Community House. The classes are open to all in the district. Call Woodlawn 418 for particulars.

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Newberg Women's Civic Improvement Club held a successful meeting last Friday. Mrs. Sadie Orr-Dunbar spoke on the Red Cross seal work. Officers were elected for the year as follows: President, Mrs. F. A. Morris; first vice-president, Marie K. Evans; second vice-president, Mrs. Annie Eckerson; secretary, Verona H. Nelson, re-elected; treasurer, Mrs. J. B. Mount, re-elected.

The club's outlook for the new year is harmonious. The committee for Scholarship Loan Day is busy preparing a good programme. The meeting will be held in the Commercial Club parlors.

D. A. R. Luncheon Is Held at Hotel Portland.

Mrs. Henry Jasper Wilkins Is Elected to Regency of Multnomah Chapter.

WEDNESDAY was made memorable by the attractive luncheon and annual meeting of the Multnomah Chapter, Daughters of the American Revolution, held in the Hotel Portland. Mrs. Henry Jasper Wilkins (Mary Barlow) was elected to the regency, succeeding Mrs. James N. Davis, who served two years. Mrs. Isaac Lee Patterson was indorsed for re-election to the state regency. The state convention wil be held in Eugene March 9 and 10.

The following were present at lunch: Mrs. William C. Witzell, Mrs. E. A. Sommer, Mrs. George M. Reed, Mrs. Isaac Lee Patterson, state regent; Mrs. Boudinot Seeley, Mrs. James N. Davis, Mrs. Henry Hasler Wilkins, Mrs. C. S. Jackson, Mrs. H. M. Van Deurs, Mrs. E. E. Mitchell, Mrs. W. B. Gilbert, Mrs. Charles E. Wolverton, Mrs. C. A. Johns, Mrs. T. C. Taylor, Miss Adeline de V. Kendall, Mrs. H. F. Kendall, Mrs. Edwin T. Tallmadge, Mrs. E. R. Moses, Mrs. J. Thorburn Ross, Mrs. James F. Failing, Mrs. Thomas P. Wise, Marie M. Goffin, M. D. Grace S. Mackenzie, Mrs. John L. Travis, Elizabeth E. Pittinger, Jane Lewis Chapin, Aileen Brong, Mrs. John H. Hall, Mrs. Robert S. Farrell, Mrs. Ormsby M. Ash, Mrs. Herbert Bradley, Mrs. C. W. Wanzer, Mrs. A. D. Brooks, Mrs. W. S. Settle, Mrs. Phebe C. Breyman, Mrs. W. F. Newsom, Mrs. Lloyd Leslie, Mrs. Anna Seeley Bernard, Mrs. James Howard Huddleson, Mrs. J. S. Langhorne, Mrs. Charles Walker Hine, Mrs. Leverett Thompson Newton, Mrs. William Payne Gannett, Mrs. R. S. Stearns, Mrs. William D. Fenton, Mrs. H. H. Parker, Mrs. T. J. Geisler, Miss Vella Winner, Edith Knight Holmes, Mrs. F. M. Warren, Mrs. Charles Gauld, Mrs. Calvin U. Gantenbein, Mrs. J. V. Beach, Mrs. John A. Keating, Mrs. Fletcher Linn, Valentine Prichard, Mrs. John Pearson, Mrs. J. J. Read (Willamette), Mrs. Charles J. Smith, Mary F. Farnham, Mrs. Arthur C. Emmons, Mrs. Wallace Fraley.

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The members of Chapter P, P. E. O., entertained their friends most delightfully Tuesday afternoon at the home of Mrs. Charles H. Caufield, in Oregon City.

Mrs. George M. Weister, chairman of the art department of the State Federation of Women's Clubs, talked most impressively on the subject of art as the supreme thing in life. She defined it as being balance, poise, restraint; not an embroidery on the petticoats of a nation, but the vital substance itself. She instilled in those who heard her the desire to inculcate such ideals of beauty in the home that eventually the state at large may be renowned not only in commerce, but in fine finer arts as well. Her talk was accompanied by stereopticon views.

Mrs. John Risley sang charmingly the following group of German songs: Cradle song (Brahms); serenade (Schubert); Chide Me Not, Meyer (Helmund). Her accompanist was Miss Sue Kenney, of Portland.

The afternoon's programme was in charge of Mrs. Theo. Osmund. Mrs. C. Schuebel and Mrs. F. D. Tooze presided in the dining-room, which was attractively decorated with daffodils and ferns. The guests present were Mesdames George Harding, H. E. Cross, Clarke, Harris, Wilson, H. A. Rands, Miller, Stipp, Risley, Weister, Chapman, J. E. Hedges, Bequeath, and the Misses Libby, Grace, Kenny and Spatz. The hostesses were Mesdames Scott, T. A. Burke, Theodore Osmund, Schuebel, F. J. Tooze, Charles H. Caufield, Raymond P. Caufield and Bowland.

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Hood River Woman's Club celebrated an annual event of importance and interest Wednesday (husbands') night. The affair took place in Library Hall, which was most beautifully decorated with ivy and palms and set with numerous tables, around which the large company of members and guests grouped themselves and listened to an excellent programme.

The entertainment was in charge of officers at Women of Woodcraft hall, Tenth and Taylor streets, Tuesday evening, January 16. A big crowd was present and much enthusiasm was shown over the beautiful floor work done by the drill team, Mrs. Jeanette Ramsey, captain, and the work of the installing officer, Mrs. Minnie McGregor.

Following the installation ceremonies speeches were made by Grand Clerk J. L. Wright and Frank S. Grant, legal advisor of the order, and a musical and literary programme was given. Everybody then adjourned to the banquet hall, where refreshments were served. The evening concluded with dancing.

The following officers were installed for the ensuing year: Minnie McGregor, past guardian neighbor; Annie Medill, guardian neighbor; Rose Clark, advisor; Mary Eggleston, banker; Elizabeth S. Routledge, clerk; Sarah Tomson, magician; Jeanette Ramsey, captain of guards; Dona McDaniels, attendant; Frances Krum, inner sentinel; Ida Wood, outer sentinel; Belle Ten-Eyck, Anna DeLourey and E. F. Dunlap, managers; Hazel Flashman, musician.

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To be 40 years old in good works will soon be the proud distinction of the Woman's American Baptist Home Mission Society, whose birthday will be observed in 40 simultaneous meetings throughout the United States next month.

The meeting in Portland will be held on February 20. There wil be a luncheon at the Multnomah Hotel at 12:30, followed by a programme. Mrs. O. P. M. Jamison to be toast-mistress. Mrs. James Failing, Mrs. A. M. Petty, Miss Carrie O. Millspaugh and other local women will speak.

Mrs. T. S. Tompkins, of Pasadena, Cal., and Miss Anna Nelson, of the Hope Indian Reservation, will be the speakers from out of town. There will be a monster mass meeting at the White Temple in the evening.

Women Are to Study Austria at Meeting Friday.

Influence of the Slav on Music Also Will Be Discussed—Monday Musical Club Installs.

THE Portland Woman's Club will have as its topic on Friday, "Austria and the Balkans."

At 3 o'clock Mrs. Warren E. Thomas will speak on "The Slav in Music"; Mrs. Lulu Dahl Miller will sing Dvorak's "Gypsy Song"; Mrs. Mary Willard Clark, of the Pacific University, will give an address on "Austria and the Balkans."

At 4 o'clock "Zakusha" will be presented by the social committee.

Business session, beginning at 2 o'clock, will precede the programme.

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Chapter E, P. E. O. Sisterhood, met on Thursday with Mrs. R. H. Leabo, 594 Spruce street. After the business session, the following programme was given, directed by Mrs. F. L. Phipps: "Van Dyke's Essays," Mrs. J. N. Watson; selections from poems, Mrs. Phipps; songs, Mrs. F. C. Blackburn; piano solos, Miss Marian Dunham; roll-call, quotations. Refreshments were served. Guests of the chapter were Mrs. Frank Brooks, Mrs. Temple Kirkup and Miss Dunham.

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The anti-narcotic department of the Broadway W. C. T. U. will present a programme under the direction of the superintendent, Mrs. S. E. Scruggs, at the Methodist Episcopal Church South, corner Union avenue and Multnomah street on the evening of January 28. The anti-cigarette bill will be discussed by Attorney J. L. Hammersley and Mrs. Lee Davenport, Professor J. F. Myers (blind) will speak on "Industrial Aid for Adult Blind." Special music will be furnished by a male quartet.

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Current literature department, Portland Woman's Club, met on Thursday with Mrs. George Grombacher in Irvington. "Tramping Through Mexico" was the book discussed. Mrs. G. W. Combs and Mrs. W. M. Bradford gave the readings. Miss Agnes Black played Spanish music. An attractive luncheon was served.

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The Woman's Co-operative League will meet tomorrow at 2:30 o'clock with Mrs. Lee Arnett, 750 Brazee street. Mrs. Isaac Swett will speak on "The Immigrant Problem." Mrs. Leonard Armstrong will sing and H. B. Miller, who was in the consular service in China and Japan, will speak on "The Orient."

Rose City Park Branch to Open Wednesday.

Miss Mary Frances Isom Will Preside Over Formal Exercises at Night.

ROSE CITY Branch Library, in the Vincent block, Forty-second street and Sandy boulevard, will be opened formally on Wednesday night at 8 o'clock, when the grownups of the district only will be invited. Miss Mary Frances Isom, chief librarian of Portland, will preside. Addresses will be made by pastors of neighboring churches, presidents of parent-teacher circles and principals of three schools. Mrs. R. E. Gehr will have charge of the opening exercises.

The committee of arrangements includes Mrs. Gehr, Mrs. L. R. Bailey, Mrs. H. H. Eiling, Rev. T. P. Brown, Rev. J. M. Skinner and Principal C. A. Fry, of Fernwood School.

For the children of the district there will be a special opening day, Saturday, January 27, at 3 o'clock, when a programme will be presented for the young guests. Miss Caldwell, of the East Side Branch Library, will preside at the children's story hour, and will tell the story of "The Nightingale."

Those who will represent the churches as patrons will be Rev. J. M. O'Farrell, Catholic; Rev. T. F. Bowen, Episcopalian; Rev. J. M. Skinner, Presbyterian; Rev. Aaron Heist, Methodist. A. A. Campbell, C. A. Fry and Mrs. B. M. Buchanan will represent the principals of local schools.

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The president's conference will hold its first luncheon for the new year Saturday at 12 o'clock in the blue room of Hotel Portland. Miss Florence E. Olson, president of the Oak Grove-Milwaukie Social Service Club, will preside, and she has outlined an interesting programme of speaking and discussion along lines of current thought. Charles E. Lenon will discuss "Compulsory Industrial Insurance." Mrs. Mildred Kyle, president of the Portland Psychology Club, will speak on "The Illegitimate Child, Its Father and Mother," and there will be a general discussion on what legislative measures to come up at this session are most vital to women and children. The presidents of all women's clubs and parent-teacher associations are welcomed at this luncheon. For reservations call Main 8842 or A 1166.

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The Daughters of the Confederacy held an interesting meeting on Thursday in the home of the former president, Mrs. F. Joplin. Among the members who contributed delightfully to the programme were Mrs. H. H. Duff, Mrs. U. D. Maxon, Mrs. Lee, Mrs. H. T. Hammond, Mrs. John Magner and Mrs. F. C. Morton.

The Daughters gave a ball on Friday night at the Multnomah Hotel. This was a delightful social affair and well planned.

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W. D. B. Dodson, executive secretary of the Portland Chamber of Commerce, and Dan J. Malarkey will be the speakers at the Portland Women's Research Club luncheon Thursday noon, in Hotel Portland. Mr. Dodson's subject will be "Industrial Legislation," and Mr. Malarkey also will talk along legislative lines. Mrs. Philip Gevurtz will preside. A particularly attractive feature of the programme will be the solos by Otto Wedemeyer, operatic baritone. His numbers will be "Invictus" (Bruno Huhn) and "The Boat Song" (Harriett Ware), and he will lead also in the singing of patriotic airs by the guests. For luncheon reservations telephone Mrs. Charles Allen, East 7397, or Mrs. I. Heintz, Tabor 2482.

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Laurelhurst Study Club held an interesting meeting on Monday, when "The Liars" (Henry Arthur Jones) was studied. Comedies will be read next by the members. "The School for Scandal," "She Stoops to Conquer" and "The Merry Wives of Windsor" will be read. A play will be given later by the members.

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Portland Psychology Club will meet on Thursday in room A, Library. "Self-Control" will be the subject.

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The Hour Study Club met on Thursday with Mrs. H. A. Frederich.

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Chapter A, P. E. O. Sisterhood, will meet on Monday with Mrs. T. H. Edwards, 675 Multnomah street. The state officers will be honor guests. Mrs. J. C. Mann, chapter president, will assist in receiving the guests. Mrs. Wilfrid P. Jones is state president.

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Self Culture Club will meet on Friday night with the president, Mrs. R. R. Rohr. Miss Avis Lobdell, who has spoken so interestingly before other clubs, will address the members. She will tell about traveling on various roads and points of interest.

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Fortnightly Club will meet Monday at 1:45 P. M., with Mrs. C. H. Miller, 405 Halsey street. "Nature Writers" will be the subject.

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The Coterie class in public speaking will meet in Multnomah Hotel, Monday, at 1:30 P. M.

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The junior department of the Monday Musical Club met on Saturday with the new officers duly installed and business was conducted with dignity and dispatch. A pleasant study programme on Mendelssohn was given and arrangements were made for a continuance of the same subject for the coming Saturday. The meeting is from 1 to 2 P. M. in Ellers Hall and the membership now numbers more than 20. Teachers of music and dramatics are invited to bring or send their junior students. Mrs. F. W. Young, assisted by Mrs. Beard and other members of the Monday Musical Club, have general supervision of this department.

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Mrs. F. E. Julian, president of Alberta Club, entertained the organization on Thursday. The next meeting will be with Mrs. G. W. Kidder.

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Peninsula Park Lavender Club enjoyed a programme on Thursday in the clubhouse. Miss Nichols spoke on several well-known operas, and the Misses Isabel and Dorothy McKenney danced.

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The Charles Dickens Club met on Thursday with Mrs. Dan Powers. Mrs. M. J. Long, vice-president, presided in the absence of the president.

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The Railroad Woman's Club will meet in room E, Central Library, Friday, 3 P. M. Mrs. Lee Davenport will speak. "Legislation" will be the subject.

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Llewellyn Parent-Teacher Association was addressed on Thursday by Miss Pauline Pease, a graduate of Oregon Agricultural College, who gave hints on lowering the cost of living.

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Sunnyside Parent-Teachers held a meeting Thursday. Miss Allen's room was awarded the picture for making the best exhibit in the junior exhibit.

Colored Women Form State Federation of Clubs.

Mrs. Katherine Gray Is Elected President and Plans Are Laid for Lincoln-Douglas Memorial February 12.

A STATE federation of colored women's clubs has been organized. On Monday the colored women and a large number of guests met in the Twentieth Century Clubhouse, 376 Williams avenue. Mrs. Katherine Gray was temporary chairman and the principal address was delivered by Mrs. Sarah A. Evans, past president of the Oregon Federation of Women's Clubs, who had been invited to speak to the colored women and assist them in organizing. Mrs. Evans praised the good work that has been accomplished by these clubs.

The following officers were elected: Mrs. Katherine Gray, president; Mrs. Viola Manley, first vice-president; Mrs. Emma Landcaster, second vice-president; Mrs. Jessie Grayson, recording secretary; Mrs. Lulu Hubbard, corresponding secretary; Mrs. Ruby White, treasurer.

Committee on constitution and programmes: Mrs. Dolly Paries, Mrs. Beatrice Cannady, Mrs. Lillian Morrow, Mrs. Edith Williams, Mrs. Ida Thompson.

The meeting was adjourned, after which supper was served from 6 o'clock until 8:30.

The evening programme opened with "America," after which the president of the federation, Mrs. Gray, spoke of the object of the night meeting and the secretary read the minutes of the afternoon meeting. Dr. James A. Merriman gave an interesting talk.

Each club or state is asked to give $25 to the fund. Plans are under way to have a Lincoln-Douglas celebration February 12. Nothing definite was decided until the presidents of each club meet with Mrs. W. Bogle, National chairman of that committee.

The following clubs joined the federation: The Colored Women's Council, the Roxanna Club, the Rosebud Study Club, the Clover Leaf Club, the Montavilla Industrial Club, the ladies of the Twentieth Century Club, the Lucy Thurman W. C. T. U., Colored Women's Republican Club, the Swastika Club, Salem Colored Women's Club, Pendleton Art Club, Women's Civic Club, Alpha Delphan Club and Hermonie Club.

Mrs. J. W. Stanley, president of the council, presided.

Pelt of "Pest" Is Discovered to Be Valuable.

Federal Agent to Address Farmers on Preparation of Moleskin for Fur Markets to Meet Fashion Demands.

GRESHAM, Or., Jan. 20.—(Special.)—Theodore H. Scheffer, of the Federal Bureau of Agriculture, has been detailed to conduct a publicity and demonstration campaign in Multnomah County on methods of dealing with the mole and gopher pest, but particularly in regard to the mole, which has a pelt with a value of from 10 cents to 25 cents. These mole pelts are used in making fur trimmings on garments and also for fur sets.

Mr. Scheffer will be in Multnomah County from February 5 to 10, and will co-operate with S. B. Hall, county agricultural agent, giving lectures and demonstrations on how to prepare the pelt for market. Ten or 12 lectures will be given at places where there is an interest being taken in the work. Mr. Scheffer comes at the request of the extension service of the Oregon Agricultural College, and is well fitted for the work.

The common large mole of Western Oregon, long considered a pest of the meadows, gardens and lawns, is just now attracting considerable attention as a fur-bearing animal. Moleskin garments, fur sets and trimmings are strongly in fashion this season, especially in the larger cities of the East.

The pelts of the American moles are in demand for the first time in the history of the industry, it being hard to get importations from the London fur markets. This demand has been created by the activities of the Bureau of Biological Survey of the Federal Department of Agriculture, which has been conducting extensive experiments in the methods of trapping the moles and preparing the skins for market.

O. A. C. MEN GET PLACES

Positions With Orchard Companies Are Given Several.

OREGON AGRICULTURAL COLLEGE, Corvallis, Jan 20.—(Special.) — Announcement has recently been made by the horticultural department at the Oregon Agricultural College of the appointment to horticultural positions of graduates of that department.

W. W. Crain, a graduate last June, has just been appointed by a company in Amsterdam, Cal., to take charge of the planting and development of 200 acres of almonds at that place. D. G. Middlekauf, 1916, has been engaged by Charles Brand, of the Overlook Orchards, in the Umpqua Valley, and has taken charge of the pruning and spraying of those interests. Lyle Wilcox is with the Leonard Orchard Company, Grants Pass, where he has charge of the horticultural interests of a large farm. T. E. Francis, also of last year's class, is employed with the Modoc Orchard Company at Central Point, Or.

APPLE GROWERS FEAR BILL

Emerson Cold Storage Measure Is Regarded as Menace.

HOOD RIVER, Or., Jan. 20.—(Special.)—While protests against the Emerson cold storage bill before Congress have been made to Oregon's Representatives and Senators by the Fruit Growers' Exchange, the board of directors of the Apple Growers' Association has not acted on the matter.

Apple growers fear that the provisions of the bill, which in a general way will prohibit foods kept in cold storage for a longer time than three months, may be applied to apples. If such is the case, it is stated that the Northwestern fruit industry will be hampered.

BRIGHT OREGON BABIES WHO SCORED WELL AT PARENTS' EDUCATIONAL BUREAU.

John McCourt, of Lake Grove, Or., is a perfect baby, one of the few who scored 100 per cent.

Mary Theresa Petros, daughter of Mr. and Mrs. P. W. Petros, is 15 months old and a bright, attractive child.

Vernon H. Childelin, son of Mr. and Mrs. John F. Childelin, of Gresham, is another bonny babe.

Dorothy Clausen, daughter of Mr. and Mrs. Theodore Clausen, is a North Portland baby.

Russell Winmlam Bledsoe, aged 10 months, is the son of Mr. and Mrs. A. J. Bledsoe.

Edward James Green is the son of Mr. and Mrs. Lewis Green, of Hammersly Court.

Celesta Depinto is the daughter of Mr. and Mrs. V. Depinto.

Mary Helen Himes is the lovely daughter of Mr. and Mrs. C. H. Himes, of Garden Home.

Creston School Meeting One of Best of Week.

Mothers Enjoy Winter Picnic, Mrs. Allhands Providing Savory Soup and Parent-Teacher Association Serving Dainty Salad and Hot Coffee.

CRESTON SCHOOL was the scene of one of the biggest and best meetings of the week. At noon mothers had a Winter picnic that was enjoyable. Mrs. Allhands provided a savory soup and the Parent-Teacher Association served a dainty salad and hot coffee.

The parents went to the school early in the morning and admired and studied the work of the children and the system used. The principal and teachers received the guests cordially. Mrs. Shoemaker, the president, called the association to order for a business session after the programme of the afternoon. Mrs. Percy was named on the hot-lunch committee and Mrs. Southard was asked to see about gym classes for the mothers.

Following was the programme:

Miss Alderson's class, second grade, staff exercises; Miss Chamberlain's, third grade, two excellent songs; Miss Robertson's, fourth grade, "I Wonder"; Miss Ragon's, first grade, "The Rain Song"; "Bobby Redbreast" and "Fiddle Song"; Miss Simpson's, sixth grade, "Comrade Robin" and "The Persevering Student"; Miss Hughes', eighth grade, "Wind of the Sea" and "Old Dog Tray"; Miss James', third grade, "Marching Thro' Georgia," and other favorite airs; Miss Hill's seventh grade, Brahms' "Lullaby," and "Stilly Night"; Miss Hardie's, second grade, "Pussy Willow" and "North Wind"; Miss Kirkpatrick's, fourth grade, "O, Tiny Boat," and "Little Orphan Annie"; Miss Murray's, ninth grade, "The Lost Chord," and "Tenting on the Old Camp Ground."

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Mt. Hood Circle, No. 151, Women of Woodcraft, held a public installation of

CHAIRMAN OF PORTLAND WOMEN'S RESEARCH CLUB IS ACTIVE WORKER.

—Bushnell Photo.

Mrs. Philip Gevurtz.

Mrs. Philip Gevurtz, chairman of the Portland Women's Research Club for the month of January, is a well-known clubwoman of Portland. She is also past grand chief of the Pythian Sisters and a zealous worker in various fraternal organizations.

"THE PORTLAND PIANO SENSATION"

$90,397.55 in Pianos Going at ¼ Off and No Interest $57,131.45

INVENTORY SALE.

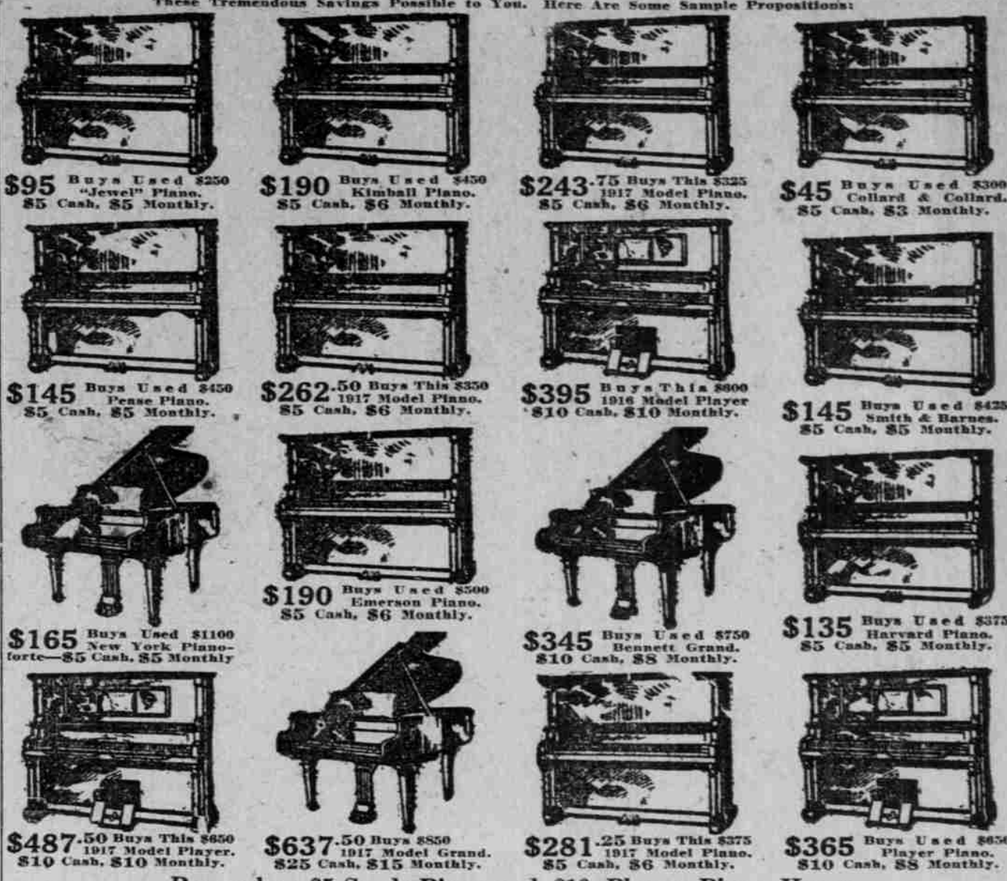
$33,266.10 in Savings to Coast Piano Buyers

$11,742.50 of Which Is in Actual Interest Saved to Them.

You can afford to pay $5 cash and $6 monthly, or $10 cash and $8 monthly. You can therefore afford to buy a piano or player-piano now.

Our 25 per cent lower prices and no interest makes double volume in sales imperative, even at our one-third less similar piano stores' running expenses, and the large volume in sales we have secured to date makes

These Tremendous Savings Possible to You. Here Are Some Sample Propositions:



$95 Buys Used $250 "Jewel" Piano. $5 Cash, $5 Monthly.

$190 Buys Used $450 Kimball Piano. $5 Cash, $6 Monthly.

$243.75 Buys This $325 1917 Model Piano. $5 Cash, $6 Monthly.

$45 Buys Used $300 Collard & Collard. $5 Cash, $3 Monthly.

$145 Buys Used $450 Pease Piano. $5 Cash, $5 Monthly.

$262.50 Buys This $350 1917 Model Piano. $5 Cash, $6 Monthly.

$395 Buys This $800 1916 Model Player $10 Cash, $10 Monthly.

$145 Buys Used $425 Smith & Barnes. $5 Cash, $5 Monthly.

$165 Buys Used $1100 New York Pianoforte—$5 Cash, $5 Monthly

$190 Buys Used $500 Emerson Piano. $5 Cash, $6 Monthly.

$345 Buys Used $750 Bennett Grand. $10 Cash, $8 Monthly.

$135 Buys Used $375 Harvard Piano. $5 Cash, $5 Monthly.

$487.50 Buys This $650 1917 Model Player. $10 Cash, $10 Monthly.

$637.50 Buys $850 1917 Model Grand. $25 Cash, $15 Monthly.

$281.25 Buys This $375 1917 Model Piano. $5 Cash, $6 Monthly.

$365 Buys Used $650 Player Piano. $10 Cash, $8 Monthly.

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