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##  of This Great Sale of a Great Piano <br> 

We purchased the Packard Music Company's entire stock of Packard, Bond and miscellanous Pianos! The response to the announcement of this sale has been overwhelming-enthusiastic-surprising! It has been a fitting testimonial of the confidence placed in us by our friends and patrons. No other Portland piano sale has been so successful, so well patronized and so interesting in point of value-giving and liberal payment terms!

## Do You Want a Piano for Wife, Daughter or Mother for Christmas? <br> Select It Now -Pay When Convenient

Tomorrow-Monday-we start on the last leg of this two-week sale of Packard \& Bond Pianos - the pianos remaining unsold Saturday night will go into our regular stock and be marked next Monday at their customary selling price.
Procrastination will cost piano buyers big money. Don't hesitate to come in, even if you may feel handicapped
financially. A small deposit is ali that is required now, and you can pay the balance to suit your income and financially. A small deposit is all that is required now, and you can pay the balance to suit your income and有
Positively None Sold to Dealers - Only One Instrument to a Person at These Prices

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