LUMBERMEN PLAN TO BROADEN MARKET

Dealers of Pacific Slope Will Hold Conference in Portland This Week.

PROBLEMS LISTED

Retail Association and Mutual Society Will Hold Joint Sessions at Chamber-Many Speaks ers on Programme.

How to extend the market for retail lumber is the problem that will con-front lumber dealers of the Pacific Slope, who will meet in annual con-

ference in Portland this week.

The sessions will bring to members of the Western Retail members of the Western Retail Lum-bermen's Association and of the Lum-bermen's Mutual Society from all the states west of the Rockies. The meet-ings will be held in the assembly-room of the Portland Chamber of Commerce. Headquarters of the convention will be at the Imperial Hotel.

at the Imperial Hotel.

Many problems affecting the retail
lumber business will be up for discussion. But none, probably, will meet
with more consideration than the question of extending the retail market. Many able speakers will touch on this The convention will open at 10 o'clock

The convention will open at 10 o'clock Wednesday morning by a song from the Ad Club quartet. The same songsters will entertain at each subsequent opening session.

J. M. Crawford, of Walla Walla, is president of the Western Retail Lumbermen's Association and will give his annual report at the opening session. Following is the complete programme for the week: for the week:

Following is the complete programme for the week:

Wednesday morning, 10 o'clock sharp—
Ac Club Male Quartet; "America," by the entire assembly; president's address, "A Lock Into the Future," J. M. Crawford; secretary's report, "A Short, Terse Chronicle of the Past Year," A. L. Porter; "The Handwriting on the Wall," Parson Peter Simplins, Sait Lake City, Utah; appointment of committees: resolutions, nominations, auditing and 1917 conference.

Wednesday, 2.P. M.—Ad Club Male Quartet; "A Woman's Point of View," Mrs. C. C. Bowerman, secretary of the Bowerman Lumber Company, Pocatello, Idaho; "How We Put Two Silos in Use Where None were Used Before," John C. Cuneo, manager Tuolumne Lumber Company, Modesto, Cal; "The Schol Manse," Jesephine Corliss Freston, Superintendent Public Instruction, State of Washington.

Thursday morning, 10 o'clock—Ad Ciub Male Quartet; "The Powers and Limitations of a Trade Association," A. L. Porter (a discussion of the opportunities and responsibilities of co-operative action in the retail building material industry); address, Mary Ellen Gunby, Chico, Cal; "What '14 Year' Thinks of the Way '40 Year Does Business," William Graham, Sait Lake City, Utah; "Traffe Troubles and How to Handle Them." H. W. Frankfin, traffic manager Western Association (the following subjects will be specifically covered: (a) Arbitrary demurrage rules; (b) reweighing coal; (c) interest on overcharge claims; (d) damage to coal; (e) contraband shipments; (f) freight money wasted).

It is probable that a meeting will be arranged between mine operators, carriers and reweighing carload shipments of coal and to assertain the cause or causes of the radical discrepancy between mine and destination weights.

Thursday afternoon, D o'clock—Ad Club male courtet: 1. "Shall we advertise the

weights.

Thursday afternoon, 2 o'clock—Ad Club male quartet; 1. "Shall we advertise the price per thousand feet or a lump sum for all the material necessary to construct the building?" 2, "Terms of Sale for the Retailer." W. B. Dean, Chico, Cal.; 3, "Guaranteeing that a specified list of material will complete the structure." Harold E Crawford, Walla Walla, Wash.; 4. "Is it possable to create and obtain business before it reaches the point of competition, and if so how? If not, why not" 3, "What is the best medium for profitable advertising, the local newspaper, the individual house organ, pamphiles or circular letters?" 6, "What is the best will see the structure." However, the saide the sacred number "9" for the time being and confer the degrees on a selected class of applicants. As a usual thing the order of Hoo-Hoo meets at nine minutes past nine of the ninth day of the ninth month of the year. Nine officers open the sessions of the lodge, the candidates take nink territory have been invited to participate.

Thursday pight.

Thursday pight.

The worshippers of the black cat are intending to make it memorable.

Several hundred delegates to the 13th annual conference of the Western Retail Lumbermen's Association will be in Portland next Wednesday, Thursday and Friday, and out of a desire to do something that will lift the entertainment features of the convention to a single plane, Supreme Senior Lockwood will set aside the sacred number "9" for the time being and confer the degrees on a selected class of applicants. As a usual thing the order of Hoo-Hoo meets at nine minutes past nine of the ninth day of the ninth month of the year. Nine officers open the sessions of the lodge, the candidates take nine days in retirement to think things over. Nine black cats sit on nine fences and nine bootjacks are supplied to nine heavers.

this territory have been invited to participate.

Thursday evening, 8 o'clock—Hoo-hoo dinner; short initiation of candidates; after this an attraction will be staged in the form of a kangaroo court, par excellence; theater party for women, compliments of the Empress Theater.

Friday morning, 10 o'clock—Ad Club male quariet; report of committees; clection of officers; immediately following adjournment of the association will convene the annual meeting of the Lumbermen's Mutual Society; reports of officers; election of directors; immediately following adjournment there will be a meeting of the managing board of the Mutual Society.

Friday afternoon, 2 o'clock—This session will be under the personal charge of Thorp Babcock, sucretary of the West Coast Lumbermen's Association. Both retailers and manufacturers are most earnestly urged to attend, as many questions of great importance to all branches of the industry will be addentised.

"The red cedar shingle. How it is made

Northwest.

Friday evening, 7 o'clock—Annual dinner in the large dining-room of the Portland Chamber of Commerce.

If the weather conditions are favorable, arrangements will probably be made to give the visiting women an auto trip along the Columbia River Highway, with compliments of the Portland Chamber of Commerce.

MOULTON MARRIED

Daughter of C. E. Moulton Becomes Bride of Otto H. Mattern.

miss Dorothy Drury Moulton was quietly married at noon yesterday to Otto Henrichsen Mattern at the home of her parents, Mr. and Mrs. C. E. Moulton, 858 Lovejoy street.

The ceremony was performed by Rev. Oswald W. Taylor, rector of Grace Memorial Episcopal Church, in the presence only of the immediate family, Mr. and Mrs. C. E. Moulton, father and mother of the bride; Mrs. Anna H. Mattern, mother of the bridegroom, and Mr. and Mrs. Oscar J. Closset. Mr. and Mrs. Oscar J. Closset. Mr. and Mrs. Mattern left in the afternoon on the steamship Bear for San Francisco, where they will pass their honeymoon. Their permanent home will be in Laurelhurst on their return to Portland.

RIVER ROAD IS BLOCKED

Damascus Highway Along Clackamas Being Cleared of Slides.

DAMASCUS, Or., Feb. 13.—(Special.)

PROMINENT RETAIL LUMBER DEALERS WHO WILL PARTICIPATE IN CONVENTION IN PORTLAND THIS WEEK.



Concatenation Will Be Held Thursday Night.

PLANS LAID AT LUNCHEON

W. P. Lockwood, of Seattle, Suprem Senior, Arranges for Gathering That Will Mark Session of Western Lumbermen.

Twenty ancient and reliable members of the order of Hoo-Hoo yesterday handed the high sign to the supreme senior of the Concatenated Order, W. P. Lockwood, of Seattle, lunched with him and started plans for a ceromonial

to nine heavers.

But because of the fact that the Portland convention is one of the most important gatherings of lumbermen from Colorado, Wyoming, Montana, Utah, Washington, Oregon and Cali-fornia that will be held in the Northwest this year, the rules will be tem-porarily suspended. R. D. Inman was appointed yester-

day by Mr. Lockwood vice-regent Snark for the northern district of Ore-

gon.

The concatenation will be held at the Chamber of Commerce and will be fol-lowed by a banquet. Those present at the luncheon, at

attend, as many questions of great importance to all branches of the industry will be discussed.

"The red cedar shingle. How it is made and why. How it is going to be advertised and why. Can and will the manufacturer of red cedar shingles furnish and ship the proper nail with the car of shingles."

Trade extension. What the manufacturer should do and how he proposes to do it.

George M. Cornwall, editor of the Timberman, Portland, Or., is, with the assistance of the secretaries of the several manufacturers associations, arranging a series of conferences which will represent all of the wood-producing territories of the Northwest.

Friday evening, 7 o'clock—Annual dinner.

CITY BLAME IS LIMITED

RESPONBILITY FOR SLIDES IS AP-PLIED ONLY TO STREETS.

Work of Repairing Damage Is Held Up Pending Settlement as to Who Will Pay Bills.

With dirt-slide troubles at an ap-Miss Dorothy Drury Moulton was quietly married at noon yesterday to Otto Henrichsen Mattern at the home of her parents, Mr. and Mrs. C. F. Money of the problem involves serious questions, both of engineering and the restriction.

home of A. D. Norris, where the street is undermined as a result of a slide on private property. It is expected the whole problem will be put up to the Council by Commissioner Dieck.

MONTHLY PAY PROPOSED City Official Thinks Plan Would Re-

duce Cost of Grade Elimination.

Monthly payments to contractors a work progresses on the elimination of the O.-W. R. & N. grade crossings from the head of Sullivan's gulch to the city limits on the East Side, has been pro-posed by Special Regrade Engineer Edposed by Special Regrade Engineer Ed-mondstone as a means of saving money in the project. He says the paying of the contractors as work goes on will mean a 10 per cent saving in the cost of the work.

To force the contractor to finish the entire job before drawing any money would necessitate him borrowing the

money to meet his bills, and interest for this would be included in the bid

secretary, Heinie Junker; treasurer, R. S. Smith; librarian, Cyryl Gray, During the past 18 months the band has been under the leadership of Professor E. V. Nye, and has made rapid progress and is one of the organizations of which Sandy is proud. Several experienced musicians have become members

John C Caneo

WOODLAND, Wash., Feb. 19 .- (Spe woodland, Wash, Feb. 19.—(Special.) — John Bogart, the well-known cheesemaker and dairyman of this vicinity, has reopened the old Woodland cheese factory and will manufacture.

Afr. Foulindax will recommend to the recommendation of the council and the award of the contract for the Pederson price of \$317,400. Mr. Baker will send the council and the acceptance of the processing and the proc ture cheese and ship milk and cream from this section. The Woodland cheese factors is the oldest one in the Pacific Northwest, having been established here more than 35 years ago, but for the past few seasons has not been

Pasco Eagles Elect Officers.

HOME LANDMARKS IN DANGER PHOTOGRAPHED

to Memory by Pictures Taken in Nick of Time.



Old Pittack Home In Pittsburgh Po



Former Home In Pittsburgh, Pa of CMinsinger

Woodland Cheese Factory Reopens.

PASCO, Wash., Feb. 19 .- (Special.)-

Childhood Residences of C. Minsinger and H. L. Pittock Are Preserved

--WHEN C. Minsinger, president of the Star Sand Company, recently visited his old home in a restaurant. Both had gone there Pittsburg, he found that many familiar to visit their old homes.

DAMASCUS, Or., Feb. 19.—(Special.)

DAMASCUS, Or., Feb. 19.—(Special.)

A large crew of men has been at work on the river road along the Clack-amase River east of Baker's bridge, which was impassable on account of the landsides.

What is known as Grim's Bluff slid into the river. Farther east big trees and to not of rock and debrig covered into the river. Farther east big trees and tons of rock and debrig covered the road. The Foster road is impassable on account of the bad slides on the Deep Creek hill.

Case. Whether the owner of the property events of some of the damage to the companies by the conflict has not been so severe as was expected. It is reported that the results of 1915 of his respective former residence, but the actual detail of taking the pictures was postponed. But when Mr. Minsinger was in the river. Farther east big trees and tons of rock and debrig covered the ruthless march of progress.

Lest he should not have another optouristy of obtaining photographs of the respective former residence, but the actual detail of taking the pictures was postponed. But when Mr. Minsinger was in the river of the pictures of the places that he wanted particularly to remember, he obtained pletters of the home of H. L. Pittock's promptly or it might be forever too late.

NORTH YAKIMA, Wash, Feb. 19.—
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When Mr. Minsinger was a boy in the fill is undecided.

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CONTRACTOR MAY WITHDRAW, RUMOR

Suggestion Made That Hans Pederson Is Likely to Forfeit \$16,000 on AuditoriumBid.

NO INDICATION GIVEN CITY

Point Made That Seattle Man and Boyajohn-Arnold Company, Next to Lewest Bidder, Have Taken Work Together Heretofore.

Although Hans Pederson, Seattle ontractor, who submitted the lowest bid for erecting Portland's Auditorium, has not indicated in any way to officals that he will not accept the contract for the work, a rumor is going the rounds of the City Hall that the concern may drop the contract in favor of the Boyajohn-Arnold Company, the next to the lowest bid-

Such a course would involve the forfeiture to the city of a certifled check for \$16,000, furnished by the Pederson concern to guarantee good

is said Hans Pederson and the Boyajohn-Arnold Company have associated in several projects before and that the two, by combining in some way on the Auditorium contract, could afford to forfeit the \$16,000 cer-tified check. The Boyajohn-Arnold bid is about \$27,000 higher than the bid submitted by the Pederson concern.

Apparent Discrepancy Cited The rumor is given weight by the statement of J. A. Feuilhoux, architect, to the effect that while the Pederson bid, which is considered unusually low, is regular in every way. there apparently has been a mistake made in the figuring of brick prices. Whether this was a mistake or whether the contractor intended to make the bid in this way, Mr. Foull-houx does not know. He says he has had no intimation that a consolidahour does not know. He says he has had no intimation that a consolidation of the two concerns is planned.

Mr. Foullhoux says the Pederson bid for brick work is \$23,000, which, he says, would cover the bare cost of the brick. The work, he says, would involve an outlay possibly of \$23,000 more. This, Mr. Foullhoux says, may have been a mistake or it may have been what the company intended.

Mr. Foullhoux will recommend to

Mr. Fouilhoux will recommend contract for the Pederson price of \$317,400. Mr. Baker will send the same recommendation to the Council

A tabulation of the bids as received was made yesterday. They show that under either one of the two lowest bids the entire building, with all the proposed original ornamentations, can PASCO, Wash., Feb. 19.—(Special.)—
The Eagles' lodge of Pasco, No. 1530, has elected the following officers: E. D. Donnelly, worthy president; W. P. Burns, worthy vice-president; W. P. Burns, worthy vice-president; W. P. At the meeting held Thursday night are intending to make it memorable.

Several hundred delegates to the 13th annual conference of the Western Retail Lumbermen's Association will be in Portland next Wednesday, Thursday and Priday, and out of a desire to do!

2. Use of Wilkinson stone in place of granite on steps and buttresses.
3. Use of mat glazed terra cotta in place of standard terra cotta.
4. Use of Wilkinson stone in place

terra cotta in facing the base of the exterior walls.

5. Use of Wilkinson stone in place of terra cotta in the facing of the base of exterior walls using mat glaze

of exterior walls using mat glazed terra cotta.

6. Use of Keene cement gauged lime plaster in place of patent plaster.

7. Use of weather strips in casement windows.

8. Use in celling of main Auditorium of ornamentation in soffits of beams and panels, as provided in original drawings, and providing full amount of decorations.

9. Use of ornamental grilles on win-9. Use of ornamental grilles on win-dows on upper part of building and on

small balcony 10. Use of Dahlstrom metallic doors in place of kalamined,

ALL FRANCE WILL FARM Government Orders Requisition of

Land Not Tilled by Set Time.

PARIS, Feb. 17.—The cultivation of every parcel of land in France to assure the maximum agricultural production is the aim of the French government, and to bring this about the government itself will act temporarily as a farmer. A bill has been prepared under the direction of Jules Meline, Minister of Agriculture, requesting the owners of uncultivated land to begin tillage within two weeks after notice. tillage within two weeks after notice.
If land is not cultivated within the time specified the bill provides that Mayors of communities have the right to requisition the ground and order its cultivation, the towns to assure the funds necessary to carry on this work. The bill further provides for a municipal or an agricultural com mittee to supervise the cultivation of

such land.
Minister Meline says that there has been a deficit in grains of 10 per cent in 1915, as compared with 1914. The Minister declares that there is not a minute to be lost if France does not want to be surprised by developments and exposed to the possibility of ar-riving too late on the economic bat-tlefield.

INSURANCE IS \$20,000,000

Vast Amount Is Paid on Policies of British Soldiers.

NEW YORK, Feb. 13 .- A summary of NEW YORK, Feb. 13.—A summary of British life insurance records showe that up to the end of last year about \$20,000,000 had been paid out in death claims on men of the rank and file of the Army and Navy killed in the war. In addition, approximately \$6,000,000 was distributed by industrial assur-ance companies in benefits to relatives of soldiers and sailors who lost their lives and fraternal organizations dislives, and fraternal organizations dis-bursed \$1,800,000 more The opinion expressed in English in-

surance circles is that the blow dealt the companies by the conflict has not been so severe as was expected. It is reported that the results of 1915



For February Planting

DIAMOND QUALITY

A SPLENDID ASSORTMENT of the best Roses for garden decoration or cut flowers. Properly budded by the most skillful growers on the right kind of stock to make a sturdy, thrifty growth and bloom freely. LEADING VARIETIES and LATEST NOVELTIES, \$3.00 per dozen up.

Rhododendrons, Holly Trees, Evergreens, Shrubs, Trees, Perennial Plants, Climbing Vines-You Should

PLANT NOW For Best Results

First Planting in Your Vegetable Garden

Just as soon as the ground can be prepared plant ONION SETS, PEAS, RADISHES, LETTUCE, SPINACH, BEETS, TURNIPS, CABBAGE PLANTS, STRAWBERRY PLANTS, RHUBARB AND ASPARAGUS ROOTS.

1916 CATALOGUE, 164 pages-listing the newest and best Roses, Sweet Peas, Flower and Vegetable Seeds, Sprays and Fertilizers, the best of everything for home gardens-is a safe guide to your purchases and a useful and dependable reference every grower should have. TYour name should be on our mailing list.

Ask for Catalogue No. 360



Portland Seed Company Front and Yamhill Streets Phones: Main 4040, A 6015.

the Three-S Milling Company feed store

of this city, died suddenly this week. Pleurisy was the cause of his death. Mr. Butler has been ill for five days. Mr. Butler has been in business here for four years and is survived by his widow, a son and a daughter.

Jury Gives Verdict Against Estate of

NEW YORK, Feb. 13 .- A jury in Justice Keogh's part of the Supreme Court at White Plains gave a verdict for

of Manhattan, against the estate of Theodore B. Dale, who was a Sixthenue tallor. Dale committed suicide

in his home in Harlem on March 20,

Mr. Henderson testified that in Ser

Tailor Who Killed Himself.

purchased. Including a \$6000 building. the company will expend this year \$10,-000 in improvements on the place, which includes 160 acres.

HOOD RIVER TREES SAFE Slow Melting of Snow and Ice Obvi-NURSE PROCURES \$10,000

ates Stripping Danger. HOOD RIVER, Or. Feb. 17.—(Special.)—So slowly has the deep snow melted during the past week that dam-age to orchards, according to reports from all districts, will be comparatively light. Grave fears, a week ago, existed at White Plains gave a verdict for among growers when rain formed half \$10,000 in favor of William Henderson. an inch of ice crust on the surface of the snow blanket. This heavy crust, if a sudden thaw had followed, would not only have stripped young trees, but would have taken many limbs off 5 and 6-year-old orchards. This crust, however, melted before the snow began

to settle Growers report the breaking of Dale young trees by shifting snow on hill-In older orchards the damage will no greater than that of a normal

Klamath Falls Loses Miller.

tember, 1897, he went to work for Mr. Dale as attendant and nurse and served him until his death. He said Dale told him that he would reward him by leaving him \$20,000 in his will. The will gave Henderson nothing. He sued for \$20,000 damages.

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12 Rose Plants \$1.50 Post
Rose Plants \$1.50 Paid
Bush - climbing - or assertment of both. Strong,
healthy, two-year-old field-grown plants. Our selection
from catalog varieties. Unlabeled.

CHAS. C. NAVLET CO., Inc. Nurserymen, Seedamen and Florists. 20 E. San Fernando St., San Jose, Cal.

There was no written contract, but the jury believed Henderson's mother, who testified she heard Dule say he KLAMATH PALLS, Or., Feb. 19.— was going to leave Henderson \$20,000 (Special.)—W. H. Butler, proprietor of for his services.



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Instant Relief for Sore, Tired, Tender Feet; for Aching, Swollen, Calloused Feet and Corns

