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GAY CHRISTMAS SONGS WIN POPULAR APPROVAL


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SPIRIT OF CHRISTMAS
FINDS REMOTE SPOTS

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LateChristmasArrivals
New 1916 Model-Our Style T-0
Last Carload Reaches Us Monday Morning for Immediate Sale and Christmas Delivery Start
With
$\$ 1.00$ A
Our Christmas Terms-\$5 Cash, $\$ 6$ Monthly

30 Rolls. Player Music for Xmas
How About That Player Piano for Christmas?


An Actual \$600 Model For \$395

New Pianos - $\$ 245 \quad \$ 265 \quad \$ 290 \quad \$ 315$, etc. $\begin{array}{lllll}\text { Player Pianos } & \$ 290 & \$ 395 & \$ 435 & \$ 495, \text { etc. } \\ \text { Used Pianos } & \$ 65 & \$ 95 & \$ 165 & \$ 195, \text { etc. }\end{array}$

Visit Our Talking Machine Salons

$\$ 89.20$

## Schwan Piano Co.

