

BUYERS' WEEK

BUYERS TO THROG TO CITY TOMORROW
Record Attendance Expected and Entertainment Plans Near Completion.

WOMEN TO BE HOSTESSES
Smoker to Be Held at Chamber of Commerce While Children and Wives Go on Auto Trip or Attend Theater.

PROGRAMME OF BUYERS' WEEK ENTERTAINMENT AUGUST 9-14, AUSPICES PORTLAND CHAMBER OF COMMERCE.

Monday, August 9.
8 P. M.—Informal reception at Portland Chamber of Commerce to visiting buyers and their families. W. P. Woodward, chairman Monday evening reception committee. Address of welcome, H. R. Albee, Mayor of Portland. Music and refreshments. Participating jobbers, manufacturers or representatives and their ladies are urged to be present.

Tuesday, August 10.
8 P. M.—Smoker at Portland Chamber of Commerce to visiting merchants; men only. O. H. Fithian, chairman smoker committee. Address of welcome, A. H. Devera. Participating jobbers and manufacturers invited.

8 P. M.—Hellig Theater party to visiting women. Party will leave Chamber of Commerce not later than 8 P. M., escorted by women's reception committee.

Wednesday, August 11.
12 M.—Luncheon, Portland Ad Club, Hotel Portland. A. G. Clark, chairman of the day. Two-minute competitive talks by visiting merchants, boasting home communities. Musical selections. Address, "Price Cutting," C. C. Chapman.

7:30 P. M.—Empress Theater, Broadway and Stark streets.

9 P. M.—Pantages Theater, Broadway and Alder streets. A. C. Black, chairman Wednesday theater committee. Portland jobbers, manufacturers and representatives urged to accompany party. Seats will be held.

Thursday, August 12.
12:30 P. M.—Luncheon to visiting merchants and families by Log Cabin Baking Company, Vancouver avenue and Fremont street. A. H. Devera, chairman Thursday luncheon committee. Take U car on Second street to Ivy street; visitors take automobiles at 11:45 A. M. from headquarters, Commercial Club building. Representatives of local participating firms invited.

7:30 P. M.—Oaks Jollification. O. W. Mielke, chairman Oaks committee. Take cars at First and Alder streets promptly at 7:30 P. M. Participating jobbers, manufacturers and representatives urged to accompany.

7:45 P. M.—Arrival at The Oaks.

7:45 to 11:30 P. M.—Oaks concessions and dance at pavilion.

Friday, August 13.
6:30 P. M.—Informal banquet to registered buyers and women. Edward Ehrman chairman banquet committee. Address of welcome, C. C. Colt, toastmaster. Shipping Bill, W. D. Wheelwright; "The Lumber Industry of the Pacific Coast: Its Direct Bearing on the Northern Industry of the Pacific Coast;" "Some of Our Problems and Some of Our Needs," George M. Cornwall; "Some of Our Problems and Some of Our Needs," Edward Cookingham; responses by visiting merchants; "Trade Prospects Between Australia and the Northwest," Lieutenant J. J. Simmons, director Australia Student-Tourist, Perth, West Australia; responses by visiting merchants. Local participants must make banquet reservations on or before Thursday noon, August 12.

Saturday, August 14.
2 P. M.—Automobile ride about city and adjacent points of interest. A. J. Bala, chairman automobile committee. Cars leave headquarters at Chamber of Commerce, Commercial Club building, at 2 P. M. Participating merchants are urged to have cars present and accompany, so as to give information about points visited.

N. B.—Visiting buyers and guests will register at headquarters, Commercial Club building, and be provided with identification badge and coupon ticket, good for all entertainments and courtesies. If buyers present themselves without having first registered, merchants are requested to urge their immediate registration.

When the big rush of interior merchants begins to arrive at the Chamber of Commerce tomorrow morning the visitors will be welcomed by committees of wholesalers and manufacturers.

But just to make the whole reception worth while, there will be a committee of women, wives and daughters of the representatives of the men taking part in Buyers' week, and will make it the special business to look after the wives and daughters that accompany husbands and fathers to Portland.

The entire idea of Buyers' week was well expressed in a letter from Henry G. Floeger, of Myrtle Point, which reached Fall Metchan, Jr., yesterday afternoon.

Amusement One Attraction.
"In making my reservations for accommodations, I am not only returning to Portland for the third annual, but am looking for health, goods and some amusement."
"My wife will look for health, because of her having undergone two operations during the past year. I will buy the goods, and together we will seek some of the amusement that Portland has so generously provided each year."
The programme for the week provides a number of events for women who accompany merchants at which men are not admitted. Likewise it is expected that most of the merchants from the interior will be at the Tuesday night smoker at the Chamber, where only men are supposed to gather to burn the week. The women's reception committee will see that the visitors are entertained properly while their husbands and fathers are down at the big jinx at the Chamber of Commerce. It is expected that the women guests to a theater, or a trip by auto over the new boulevards of the city by moonlight may be taken. Anyway, it is expected that the society women who have been designated for this special duty will arrange their engagements so as to devote the entire week to the visiting women.

Big Attendance Is Promised.
The list of acceptances is the longest that has ever been recorded on the day previous to the opening of the big merchandise event, but as the early arrivals are men who did not send notices of their coming it is apparent that the list of merchants will show a larger attendance than at any time of the past.

Following is a list of firms and their representatives who will be in town today:

Lewiston Furniture Company, E. J. Bauman, Lewiston, Idaho; H. R. Cady Company, H. H. Cady, Wheeler, Or.; J. M. Corstater, Kalamo, Wash.; Henry Croucher, general merchandise, Olinda, Or.; Davis & Horn, home furnishings, F. E. Davis, Dallas, Or.; Deakin Grocery, Eva J. Deakin, Missoula, Mont.; Durall Company, O. H. Durall, Cravette, Or.; D. G. Jackson Company, D. P. Gilliam, Underwood, Wash.; Gravelly Brothers, James J. Gravelly, Carlton, Or.; H. H. Henderson, Mrs. Greiner, Ethel, Or.; R. G. Henderson, Chawasha, Or.; J. T. Holman, Hood River, Or.; A. B. Horner & Co., A. B. Horner, Gates, Or.; M. D. Kern, Graham, Or.; Loucagan & Knight, W. J. Loucagan, Dayton, Wash.; Coffin, Hunsderson Furniture Company, Lou Hunsderson and R. Lorenza, North Yakima, Wash.; C. H. Saunders, home furnishings, N. A. Martin, Pullman, Wash.; A. Michael, Bremerton, Wash.; Nelson Brothers, A. J. Nelson, Silverton, Ore.; R. S. Saunders, home furnishings, Smith's Pharmacy, W. E. Smith, Stanfield, Or.; Fred L. Street, Amity, Or.; East Clatskanie Supply Company, H. G. Trout, bridge, Clatskanie, Or.; C. L. Weber, Creswell, Or.; C. O. Williams, Skamania, Wash.; White Salmon Dressing, Mead, Or.; John G. Wyper, White Salmon, Wash.; Empire Furniture Company, M. Yodovitch, Walla Walla, Wash.; E. L. Johnson, general merchandise, Powell Butte, Or.; W. J. Wirtz, Sandy, Or.; E. G. Bush, Dillard, Or.; Rydell & Kent, Walker, Rude, Or.; Paul Brothers, Jacob Teet, Kluckwitz, Wash.; Andrews, dry goods, notions, furnishings, J. W. Andrews, Kalama, Idaho; A. Strass, Hilliard, Wash.; G. A. Seramila, Mackaburg, Or.; R. W. Van Pelt, Sweet Home, Or.; N. R. Luther, drugists, Sweet Home, Or.; E. L. Johnson, Powell Butte, Or.; Henry G. Floeger, Myrtle Point, Or.; Thornbush Mercantile Company, C. B. Thornbush, Anacortes, Wash.; Star Drug Company, Carl A. Yath, Klamath Falls, Or.; E. L. Knox, John Day, Or.; Garrett Mercantile Company, A. W. Garrett, Meridian, Idaho; Baldwin Hardware Company, Geo. W. Baldwin, Knappton, Wash.; Or. Hayden Island Writing-Room,

Fleischner, Mayer & Co.
Importers and Jobbers
**Dry Goods, Notions
Furnishing Goods**
Ladies' Ready-to-Wear Apparel

MANUFACTURERS OF
**MT. HOOD Brand
SHIRTS and OVERALLS**

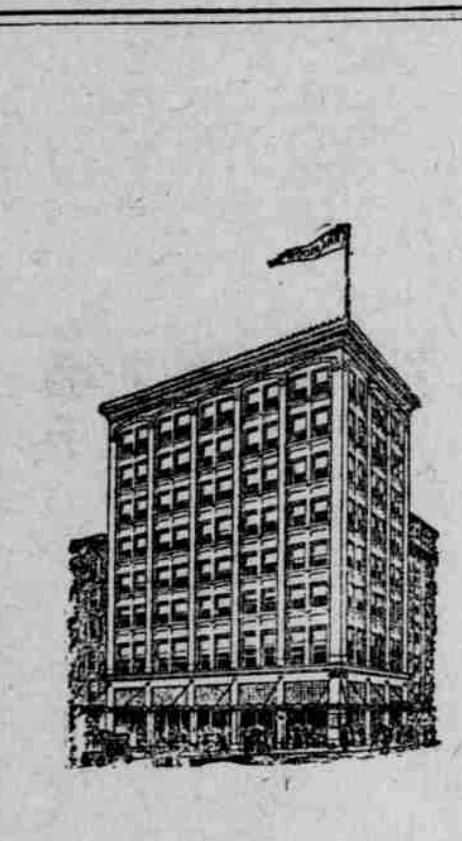
**University BRAND
MACKINAW COATS**

To Visiting Merchants:
We invite you to make our store your headquarters. Have your mail addressed in our care. Stenographers will be at your service to attend to your correspondence.

ALBANY IS DOING PAVING
Work on New Improvement Is Expected This Summer.

ALBANY, Or., Aug. 7.—(Special.)—The paving of Second street for a distance of 10 blocks, from Lyon to Main streets, is almost completed. Portions of Main street, the east end between thoroughfare, and of Baker street are to be paved when the Second street work is done.

A petition has been filed with the City Council for the paving of Washington street from Ninth to Thirteenth streets, and it is possible that this work will be done this Summer, though it is not yet authorized.



Clarke, Woodward Drug Co.
Wood-Lark Building
ALDER AT WEST PARK

Preferred Stock GROCERIES

When in Portland During **BUYERS' WEEK** Aug. 9th to 14th don't fail to see the new Fall line of **Famous Doernbecher Furniture** completely displayed at our showrooms at East 28th and Sandy road.

Phone East 900 and the auto will call and bring you to our factory.

Doernbecher Mfg. Co.

Buyers' Week Headquarters
We extend to members of Buyers' Week a special invitation to make headquarters at our store. Dictate your correspondence to the Dictaphone.

FREE—Stenographic Service to All Members.
FREE—Daily Concert on the 1916-Model Grafonola.

Columbia Graphophone Co.
429-431 WASHINGTON STREET
Wholesale Retail

Special for Buyers' Week Only

In order to give out-of-town buyers an opportunity to secure the best possible values in musical instruments, we have cut the prices on many pianos, player pianos and grand pianos, new and used, now on display in our establishment.

All visitors during Buyers' Week are cordially invited to make Eilers Music House their headquarters. Free use of stationery, phones and restrooms.

An Outlandish Sacrifice of Special Interest to All Musicless Homes

We offer these slightly used pianos, which have come to us in part payment for grand pianos and player pianos. Each instrument has been thoroughly regulated, tuned and polished, and in every respect is as good as new. Our unrestricted guarantee against all defects will be given with each instrument. Our famous two-year exchange privilege will be given also, enabling buyer of one of these instruments to turn same back within two years and be allowed all money paid towards the purchase of a new instrument.

BELOW ARE A FEW OF OUR BARGAINS IN USED PIANOS.

Marshall & Wendell, rosewood case.....	Wag (New) \$50.00	\$185.00
Hazelton, rosewood case.....	\$450.00	\$185.00
Lucere, in oak case—a good "buy".....	\$325.00	\$185.00
Burmester, oak case—is just as good as new and in fine shape.....	\$325.00	\$185.00
Stelaway, rosewood case.....	\$600.00	\$190.00
Still another Stelaway, ebony case.....	\$530.00	\$185.00
Smith & Barnes, oak.....	\$375.00	\$185.00
Hine, in handsome oak case.....	\$375.00	\$185.00
Emerson, largest size, mahogany case.....	\$550.00	\$210.00

PLAYER PIANOS SLAUGHTERED ALSO.

Jacob Doll, mahogany case.....	\$285.00
Bungalow Player, mahogany case, and in fine shape.....	\$315.00
Playola Player, oak case, in fine condition.....	\$280.00
Handsome Humpalow Player, Flange, oak.....	\$350.00
Kingbury Player.....	\$285.00
Hine Player Piano, mahogany.....	\$375.00

Allen & Lewis Best Brand

BLUMAUER-FRANK DRUG CO.
Eight and Everett Sts., Portland, Or.

Wholesale Druggists and Manufacturers of Purola Products

Distributors for the Northwest of Pharmaceuticals, Druggists' Sundries, Cigars, Soda Fountains and Supplies, Etc.

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Cole Reo Chevrolet
During BUYERS' WEEK, AUGUST 9-14. Also Line of Slightly Used Cars to Select From.

NORTHWEST AUTO CO.
F. W. VOGLER, President. BROADWAY AT COUCH ST.

Miller, Simington, Calhoun Co.
Importers and Jobbers
Notions, Fancy Goods and Specialties
"The House of Personal Service." Fifth and Couch Streets, Portland, Oregon.

Knight Packing Co.
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East Ninth and East Alder Streets. Phones East 66, B 1566.

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