

FARMING COUNTRY IS LAID OFF PLENTY

Tour Over O.-W. R. & N. Leads Through Districts Where All Are Prosperous.

GROUND IN FINE SHAPE

Addison Bennett Interviews Many Persons on 1700-Mile Trip and Finds Optimism General and Good Cause for It.

BY ADDISON BENNETT. Having recently returned from a trip of about 1700 miles over the O.-W. R. & N. system of railroads which embraced a ride from Portland to Walla Walla, via Pendleton, it is only justice to

to the wheat business. But there is another and a brighter side to the outlook, one that made me feel that the labor of the O.-W. R. & N. Company in "planting" corn, hogs and cows in the sections through which the roads run was bearing abundant fruit.

**Cows and Hogs Are Seen.** In a general way it can be said that in three stubble fields out of every four we passed we saw either hogs or cows grazing or feeding. Sometimes there would be a bunch of cattle of 40 or 50 head; in several fields I counted that many hogs, usually those little brown cubs, the Duroc Jerseys.

R. B. Miller was my companion on the entire trip. He was a guest of mine. Anyhow, I noticed he traveled on a bit of pasteboard while I paid cash for my rides, more than \$50 for the trip. That is on the side, going to show that the newspaper man is not a superior being so far as dead-heading is concerned. He has to "cough up" his 3 cents a mile or hoof it. I brought in Mr. Miller's name because as traffic manager of the O.-W. R. & N. system he was the one who ran the first hog train, the first dairy cow train and the first corn demonstration train ever run in the Northwest. It was Mr. Miller who went to the Yakima country with his special, which covered all Eastern Washington and portions of Eastern Oregon, and had specialists talk dairy-ing, corn and hog raising. The special had on board the great \$50,000 Holstein cow of the Monroes, Spokane, and a lot of fine hogs of various breeds.

**People Are Apathetic.** In the Yakima section the speakers were treated with scant courtesy. Well, I hardly mean that as the general

PORTLAND SHIVERS WITH MERCURY 23

Continuation of Cold Snap With Storm Off Coast of Washington Prediction.

SNOWCLAD AREA IS SMALL

Walla Walla Has Minimum of 16 Degrees and Low Temperature Prevails All Along Columbia, Resulting in Icy Wind.

The lowest temperature of the year was recorded early yesterday morning, when the thermometer on the Custom-house dropped to 23 degrees and stayed there until the sun came up. The maximum was 20 degrees, and the forecast

Can Anything Be Nicer or More Sensible Than a Piano or Player-Piano for Christmas---

Something That Every Member of the Family Enjoys for All Time to Come?

The Great Manufacturers' Emergency and Surplus Sale is nearing the end. If you expect to purchase a piano or player piano in the next ten years, you owe an investigation to yourself now. Through the columns of this paper we have told the reasons for this great sale several times, so suffice it to say that never again will such low prices be made as are now marked on thoroughly reliable pianos, for the same causes can never again exist.

New pianos can now be had for less than dealers have ever before sold same grade used instruments. \$200, \$250 and \$300 new pianos can now be secured for \$98, and the more elaborate styles for \$145. We still have also a good selection, in plain cases, for \$118. A great many used pianola pianos, which cannot be told from new, at prices ranging from \$285 for the \$500 grades, to \$488 for the \$900 and \$1000 grades. The Chickering, America's oldest and best; the beautiful Kimballa, and the genuine Autopiano Player Piano also included in this, great sale. Player pianos on terms as low as \$12 per month, some for \$10 per month, and some for only \$2 per week. Pianos \$1 per week.

START YOUR PAYMENTS AFTER CHRISTMAS.

The important thing is to select your piano now. Start making your payments in January or February, 1915, if you like, but you certainly should select your piano while these low prices hold good, and before the manufacturers' representatives—Ellsworth, Barnes and Davey—leave Portland. If you have a used piano, organ or phonograph and records which you would like to exchange, we will be very glad to allow you a fair valuation for it.

Remember, we deliver any time Christmas day if you would like to have your piano for a surprise.

Many new player pianos still left. The entire stock can be seen tomorrow morning. Remember, all of these new instruments are marked at prices even less than same quality uprights without the player mechanism inside are usually sold for. \$500, \$550 and \$600 new player pianos are now marked \$235 and \$237; some of the smaller size, perfectly plain cases, \$245. The \$750, \$800 and \$850 values are now \$377, \$437 and \$488. The \$1000 and \$1250 player pianos at \$588, \$664, and the largest sizes \$776. All with free music rolls and our free exchange proposition.

\$475 New Player Piano. Music Rolls Free.



See the many \$150 beauties like this, and the price in this sale is only \$214—(\$5 a month).

Any article purchased of Eilers Music House is sold on a definite money-back guarantee. It must be found as represented in every way or money is cheerfully refunded. Any instrument purchased in this great sale may be exchanged at any time within one year from date of purchase, we allowing all

that has been paid toward payment of one of our thirty different high-grade makes. This exchange agreement may even be extended for an additional fully refunded. You cannot make a mistake in buying a musical instrument at Eilers Music House. A child may purchase as safely as can the shrewdest shopper.



Entire Building Broadway at Alder Open Evenings Until 10 o'clock



EXHIBIT TYPICAL OF ONE BRANCH OF RAILROAD'S INDUSTRY PROMOTION.

may that the country traversed never looked so prosperous at this season of the year as it does today. The first leg of the trip, to Pendleton, was made in the night, but that portion of the country seen from the car window up along the Columbia to Umatilla, and then up the Umatilla River to Pendleton, is not much of a farming country. That is, as seen from the car window, remember, back from the railroad, particularly along the Umatilla, and especially about Hermiston, Starfield and Echo, there is considerable agricultural land in view and well worth seeing at this season. But this was passed in the night or early in the morning before we were wide enough awake to take more than a passing glimpse of it, as we neared Pendleton.

**Banner Wheat Country Seen.** The morning train leaves Pendleton for Spokane, via Walla Walla and Colfax, at 7:10 A. M. and takes one through some of the finest wheat land in Umatilla County, the banner wheat country of Oregon. As we reached the wheat up towards Adams, it soon became apparent that for Fall plowing the season was very auspicious. There had been good rains since the harvest and the stubble and Summer fallow turned over almost as black as a silk hat and the plowmen drove whistling and singing on their way while the horses seemed to enjoy their work as though on a holiday.

Often and often have I gone through this same scene, and the plowing done under far different conditions. Sometimes when it was so dry that the plowman and his team were enveloped in a cloud of dust so dense that the cloud was about all that was visible; you only knew by circumstantial evidence that plowing or seeding was going on.

After seeding, when the soil was dry, the seed must remain in the ground at the mercy of the birds, squirrels and wind until there is moisture enough to sprout it. Sometimes this time does not come until Winter or early Spring. This year throughout Eastern Washington the seeding is done and the ground where it was sown is a mass of verdure, much of which is being pastured.

**Everyone Is Optimistic.** As we stopped at the various stations I usually got off and saw some of the bystanders, often met one who was boarding the train and talked to him later as we journeyed along together. Taking this trip through I suppose I interviewed 100 persons in this way, all farmers or business men in the small towns, and all of them were of the same optimistic nature, the outlook for the next season's crop is the best ever known in the sections through which we traveled.

That is good enough so far as it goes. But let it be known that the wheat yield is an unknown factor until it is thrashed and in the sacks; that the value of it is likewise an unknown asset until it is sold and the money in the hands of the grower. But as far as the outlook for wheat farmers of Washington and Oregon is concerned, it is never better, perhaps never so good, as right now.

As to the crop of this last season, that has been harvested, sold and the farmers have received the money for it. That they are better off than the European wars, about 50 per cent more than usual, and that much more than they anticipated up to the middle of September, is well known. Yes, the wheat growers are practically "rolling in money."

**"Times Good," Say Farmers.** "Times are good with us," was almost the universal remark of the farmers and their friends, the country merchants. The latter said collections were never better than this Fall. One of them at the little town of Athena remarked: "We hear a good deal about hard times in the cities, and it seems to me that the city dealer the business. But so far as we in this section are concerned, I must say that the hard times have not struck us yet. We did have slack business for a time last year, and the early part of 1914; but now we are all optimists up in this location and expecting anyhow dollar-fifty wheat next year."

Those general observations will serve as examples of what I learned all through the wheat sections of the eight or nine counties visited so far as the business conditions go as related

reader would interpret it, for surely no person is of the type that would insult or be rude to a speaker. But they were apathetic and generally thought that Mr. Miller and his special could have done better missionary work in the general farming and wheat sections than in a fruit section, really the apple section of the universe.

What about the conditions there now? Really the hog and cow are taking the land and the corn fields are multiplied by hundreds. At one station where we stopped I asked the station agent if there was any shipping of hogs or milk from that station. He informed me that never was a hog shipped from there until this year. This Fall 15 car loads were to be sent out. As to milk and cream, he said that business started less than three months ago, but was bringing in already about \$750 a month.

I might go on and tell about how the people about the Yakima Valley look upon Mr. Miller now. But I think it unnecessary to go further. Anyhow, on my own hook, let me say he has done more for that country than any other one man.

**Route Is Outlined.** Our trip took us from Walla Walla to Colfax; to Tekoa; to Spokane; to Wallace, Idaho; to Lewiston, Idaho; to Walla Walla again; to St. Anthony; to Sunnyside; to North Yakima; to Walla Walla and back to Portland; and generally the conditions were as outlined.

At Walla Walla we took in the great O.-W. R. & N. corn show. It was as far ahead of the shows of last year and the year before (the 1912 show was the best) that I have ever seen. It was as the apple crop of 1914 beat the apple crop of 1905.

At Colfax and at North Yakima we came in contact with the Apple Cookery Demonstration car of the O.-W. R. & N. Company, which has been running through Eastern Washington and Eastern Oregon for some two months, and is routed for some time ahead. This car is equipped to seat about 80 persons, but far more than 100 often jam into it. In the general manager's kitchen, is a model kitchen, having an electric stove and a fine kitchen cabinet with every modern convenience.

**Auxiliary Outfit Carried.** There is also, accompanying the car, an auxiliary outfit which in large places is removed to a hall in the business center. At North Yakima, where I attended two lectures, one in the afternoon and another that evening, they occupied a large hall in the Masonic Temple, provided by the Commercial Club of that place.

Mrs. Elinor Metham Reddington, the "chief cook" and lecturer. She has an assistant, Miss Myrtle Wyatt, of Portland. In charge of the party, is a sort of general manager and advance agent, is W. R. Skey. There is also an expert electrician along for the purpose of making the electric connections wherever lectures are given.

I have in my time attended a good many lectures, have seen a good many cooking demonstrations and listened to a multitude of lectures, but Mrs. Reddington has the double art of being able to blend her lecture with her work and make both equally interesting. It is close to the truth to say that she so charms her audience that no one ever leaves until the last word has been said, and every sample of cooking devoured. She builds a pie or dumpling or some other article of which the chief constituent is the apple, and during the operation she has a ready answer to the question of why she does it but gives the "why-fores" in detail.

At the same time she is giving a running sermon on the home as a home life and on the value of the apple as a three-times-a-day food. Indeed, her discourses and her art of cooking are so charming and her art of cooking are so charming that she has become a household name. Much praise can also be given to Miss Wyatt for her charming personality and her assistance to her chief. As to Mr. Skey, he is the very man to handle such a job—and altogether it is a very happy family. The operation also goes on, and these lectures and demonstrations are given, the sale of apples increases largely. In North Yakima the merchants report that the apple crop has doubled. Indeed, the home market is the best market the apple growers have ever known. And this increase in the use of apples is the sole reason for the O.-W. R. & N. Company expending several thousand dollars on this cookery school.

for today says that Portland may expect weather with just a little more insight of the type that would insult or be rude to a speaker. But they were apathetic and generally thought that Mr. Miller and his special could have done better missionary work in the general farming and wheat sections than in a fruit section, really the apple section of the universe.

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make it and \$1200 in addition. The

co-operation of Portland business firms, of the society women and the aid of the Orpheum, Pantages, the Empress and the Baker theaters has made the big success possible. The club women are anxious to begin using the funds for relief work in tubercular cases and hope to be able to do more than ever along that line next year.

THEATER PRACTICE BARRED

Gift of Tickets With Chance to Win Supplies Declared Lottery.

To give food and provisions as premiums to lucky persons on admittance cards to theaters has been declared a lottery by Municipal Judge Stevenson and local amusement houses have been warned to discontinue the practice. E. E. Monroe, proprietor of the Princess theater at Kern Park, was halted before the court yesterday morning on a lottery charge and dismissed with a warning.

JACK JOYCE TWICE JAILED

Roundup Performer on Trial for Giving Whisky to Indian.

Jack Joyce, Roundup performer, gave some whisky to Wak-Wak, a Umatilla Indian, at Pendleton last Fall during the classic event that has made that town famous. He was arrested under a city ordinance and served 21 days in jail, besides paying a \$100 fine.

FOREIGNERS BUY STOCKS

Pennsylvania Share-Holders Abroad Increase, in Spite of War.

PHILADELPHIA, Dec. 19.—According to a statement issued today by the Pennsylvania Railroad Company, despite the European war the number of foreign holders of its securities showed an increase of 386 December 1, compared with the number of foreign shareholders December 1, 1913. The total number of Pennsylvania Railroad shareholders is 91,159, according to the statement, and 48 per cent are women.

PEACE FORCES WILL MEET

"Consistent Neutrality" to Be Topic at Library This Afternoon.

The allied local peace forces will hold their regular weekly propaganda

meeting this afternoon at 3:30 o'clock in room A, Central Library. David Buchanan and others will speak on "Consistent Neutrality."

WIRING MAY BE PROHIBITED

Electric Work Must Be Supervised if Law Passes.

Property owners will be prohibited from doing electrical work on their premises unless the work is supervised by a reliable electrician, if recommendations of City Electrical Inspector Dunlap as made yesterday to City Commissioner Dieck are adopted. Inspector Dunlap says it is impossible to prevent a property owner from doing work on his own premises as the laws stand now, and, in consequence, much trouble is experienced by the electrical inspection service.

While it is said it would not be possible to prevent a property owner from doing his own electrical work, it is believed it would be possible to prevent him from doing the work unless

a competent electrician is engaged to supervise the work. In other words, Mr. Dunlap would prevent property owners from being anything but helpers in doing electrical work.

It is probable that this proposition will come up with others which have been raised in connection with a proposed new electrical code which is to be presented to the City Council this week by City Commissioner Dieck.

Dr. N. J. Fulton

has removed to Wheelock Annex, corner Tenth and Salmon streets.

Dr. Fulton will now devote her entire time to her practice. The many valuable cures made by Dr. Fulton should be sufficient indorsement as to her ability as a Naturopath Physician. In addition hundreds of testimonials are available.

After many years of careful study Dr. Fulton has perfected a scientific method of care for patients in their own homes who are unable to come to her office.

Dr. Fulton is specializing in stomach and kidney trouble, rheumatism and paralysis. For further particulars call or write. Phone Main 1361, A. 6541—Adv.

Truth and Dental Ethics

Reports are being circulated by the Dental Trust that I have been forced to close my dental office in Portland because the Dentistry Bill failed of passage at the late election.

Evidently truth is not one of the ethics of the Dental Trust. Will a dentist, who falsifies about another man's dentistry, tell the truth about his own dentistry?

My office in the Merchants Trust Building, southwest corner of Sixth and Washington streets, is open every week day from 8:30 in the morning till 6 o'clock in the evening, just as it has been since April 26, when it was first opened.

What is more, it will remain open, despite anything the Dental Trust may do or say. If you call Monday morning, and are first patient, your chart will be No. 4778. This shows that nearly five thousand patients have been treated in my Portland office in less than eight months

This proves that merit always wins over prejudice; that any man who conducts his business without secrets in the broad daylight of publicity will have the respect and confidence of the public, and that thousands of people in Oregon needed dentistry, but through ignorance of their mouths, high cost of Trust dentistry and fear of pain as inflicted by old-school dentists had deprived them of the needed services of the dentist.

Being unable to secure enough room for my constantly growing business on the second floor of the building at Sixth and Washington streets, I have arranged for additional room on the third floor. The work of remodeling is now in progress, and when completed, as it will be in a few days, we will have 18 operating rooms and all adequate facilities for my patients.

Please remember that it is unnecessary to make appointments to have your teeth examined at my office. You may call at any time between 8:30 in the morning and 6 o'clock in the evening. No charge is made for consultation and examination. All kinds of dentistry is done without pain, and all our work is guaranteed. Every one of my associates is a graduate dentist of experience, and licensed to practice under the Oregon laws. No students are permitted to do work in my office. My guaranty is made good in any Painless Parker office, no matter where the work was done.

PAINLESS PARKER DENTIST

Sixth and Washington Sts., Portland

Other Offices in

San Francisco, Oakland, Los Angeles, Brooklyn, N. Y., San Diego, Bakersfield.

BALDPATE HAIR TONIC. (Reg. United States and Canada). Baldpate Hair Tonic. Beneficial to the scalp. Stops the hair from falling out. PROMOTES THE GROWTH OF THE HAIR. Removes dandruff, gives a rich, glossy, highly perfumed, and free from oil. An excellent tonic for ladies and gentlemen alike. A trial will convince you. PRICE, \$1.00. BALDPATE CO., NEW YORK. Sold by all druggists.

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