

FORTUNES LOST IN WASTE PRODUCTS

Poor Grade Stuff May Make Large Profit for Man Who Uses Cannery Methods.

STATE RECORDS ARE CITED

H. C. Sampson Says Many Orchards Are Not Paying as They Should Because Unmarketable Stock Is Not Used in Cannery.

How to procure the greatest economic good out of the enormous volume of fruit tonnage produced in the Northwest every year.

That is the object of the "By-Products" contest held in Portland recently, and the result probably will be the early establishment in Portland of headquarters for a series of institutions devoted to the utilization of fruit by-products from the Northwest.

By-Products to Save Orchard. Various speakers at the recent meeting pointed to the urgent necessity of making full use of these by-products if the orchard and fruit-growing industries are to remain on a stable basis.

H. C. Sampson presented a series of figures in which he threw some interesting light on the subject.

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"Good authorities have stated that the Yakima Valley loses \$400,000 a year through neglect of inferior fruit and the Wenatchee district \$300,000. If these figures are correct, the four states must lose indeed a considerable sum through inability to care for these poor grades of culls.

"The question naturally arises, that should these inferior grades of fruit, during short seasons, be turned into by-products, would there be a market for the product?"

"A careful survey by this committee, shows that the state of Montana does not have a single cannery or evaporator within its territory. During 1913 Montana imported 40,000 cases of canned fruit, 70 per cent of which was peaches and pears. It imported 40 cases of apple cider vinegar and 20 carloads of sweet cider.

"The state of Idaho shipped in 1913 115 tons dried peaches, 10 tons dried prunes, 75 tons other dried fruits, 25 tons canned berries, 100 tons canned peaches, 25 tons canned rhubarb and 50 tons beans, but during that same year 1913 the state of Idaho imported 185 tons dried apples, 75 tons dried prunes, 150 tons dried peaches, 100 tons other dried fruits, 950 tons canned fruits and vegetables, making a total of 960 tons of imports greater than her exports.

"In the little village of Rosalia, on Spirit Lake, Flathead reservation, Montana, with only a combined country store and postoffice, it found a few weeks ago that a carload and a half of cherries, in and around the village, had gone to waste a year ago for lack of suitable marketing machinery or by-product plant, yet canned cherries from California were on this grower's shelves and he said he had a brim load.

Exporters Import Fruits. "Mr. Olds, member of our committee from Wenatchee, reports that 19 pounds of dried peaches and apricots are consumed annually by each family in Wenatchee, yet there is not a solitary drying or evaporating plant in the entire district. Yet Wenatchee is a heavy exporter of both green peaches and apricots.

"This present season we find that California has bought heavily of our Washington, Oregon and Idaho Royal Ann cherries for Maraschino purposes, has bought more than 500 tons of Oregon pears for canning, Washington Columbia River Basin grapes for grape sines, and has shipped these things to California for manufacture, and no doubt ships the manufactured product back to our own territory for consumption.

"The statement has been made that canned corn from Eugene, Or., is sent to the East, labeled with an Eastern label and returned to the Northwest; that Yakima vinegar is shipped East in barrels, comes back in cases under well-known label and is sold to our own people at a largely advanced price.

California Awake to Needs. "Mr. Corbaley, manager of the Spokane Chamber of Commerce, saw three cars of dried prunes and dried apples loaded a few days ago on the steamer Governor at San Francisco for shipment to Alberta points.

"Associated Press dispatches show 30 carloads of Northwest boxed apples sold from storage in Chicago (season of 1913, with its reasonably fair prices) to a Shelby, Mich., cannery.

"News items show several hundred tons of peach stones near Los Angeles to be shipped to that point, there to be cracked and the nuts taken out and a portion of them to be used as the well-known 'bitter almond,' the other portion to be shipped to Germany to be used in the manufacture of prussic acid. The state of California is certainly alive to the situation on by-products.

"A grape juice manufacturer from the State of New York who looked over the Columbia River Basin in Washington a few weeks ago, said that one small grape juice plant in the State of New York uses 15,000 tons of Concord grapes annually. He said that the State of New York has less than 40,000 acres of Concord, that the New York grape juice manufacturers must look to the Northwest for their further supply and that at present the four Northwest states have but 350 acres planted to Concord grapes.

Problem Vital to Industry. "The problem of the by-products industry is a problem which jointly concerns the business man, the banker, the commercial club and the grower. Through the co-operation of our own railroads, wholesalers, retailers and buying-at-home leagues, and through the stimulation of lumber mills and their lumber camps, and with our nat-

ural home and Alaskan trade, surely we can increase our consumption of by-products materially here in our own home territory."

The plan of the Northwestern Fruit Growers provides for thorough co-operation among all orchard men in the four Northwestern states to secure the full economic advantage of their by-products. A definite plan of action has been outlined by the committee and will be reported to the annual apple show at Spokane in November.

The plan will provide as follows: "Encouragement for establishing by-products plants for manufacturing fruit and vegetables which should not be marketed in the fresh state. Such plants as now are in existence will be taken in if they desire. Others will be located where they will best serve the grower.

"Arrangements for financing these plants through merging the credit of all.

Standard of Goods Demanded. "Standardization of all manufactured goods, so that a can of peaches or tomatoes from any part of Oregon will be exactly like a can of peaches or tomatoes from any other Northwest state.

"Supplying skilled processors to guarantee such a pack.

"Distribution and marketing of these goods over the world at the least expense to the grower and manufacturer."

W. H. Faulhamus, the pioneer of successful co-operative canning in the Northwest, advocated the establishment of three great central canneries, at Portland, at Spokane and at Seattle.

EXTENSION OF OAK STREET SOON READY

Week to Mark Completion of Project for Which Efforts Began 7 Years Ago.

GREAT BENEFITS ARE SEEN

Property Owners Believe Thoroughfare Will Gain Popularity as Part of Retail District, After Long Delay.

This week will mark the completion of the extension of Oak street from Tenth to Burnside street, an improve-

ment which has been the cause of trouble since proceedings were begun seven years ago. It has taken a full seven years, because of legal complications, to get the proceedings completed and the street opened up so as to give a clear way from the river along Oak street to Burnside street.

The way will be open and the pavement completed this week by the Warren Construction Company.

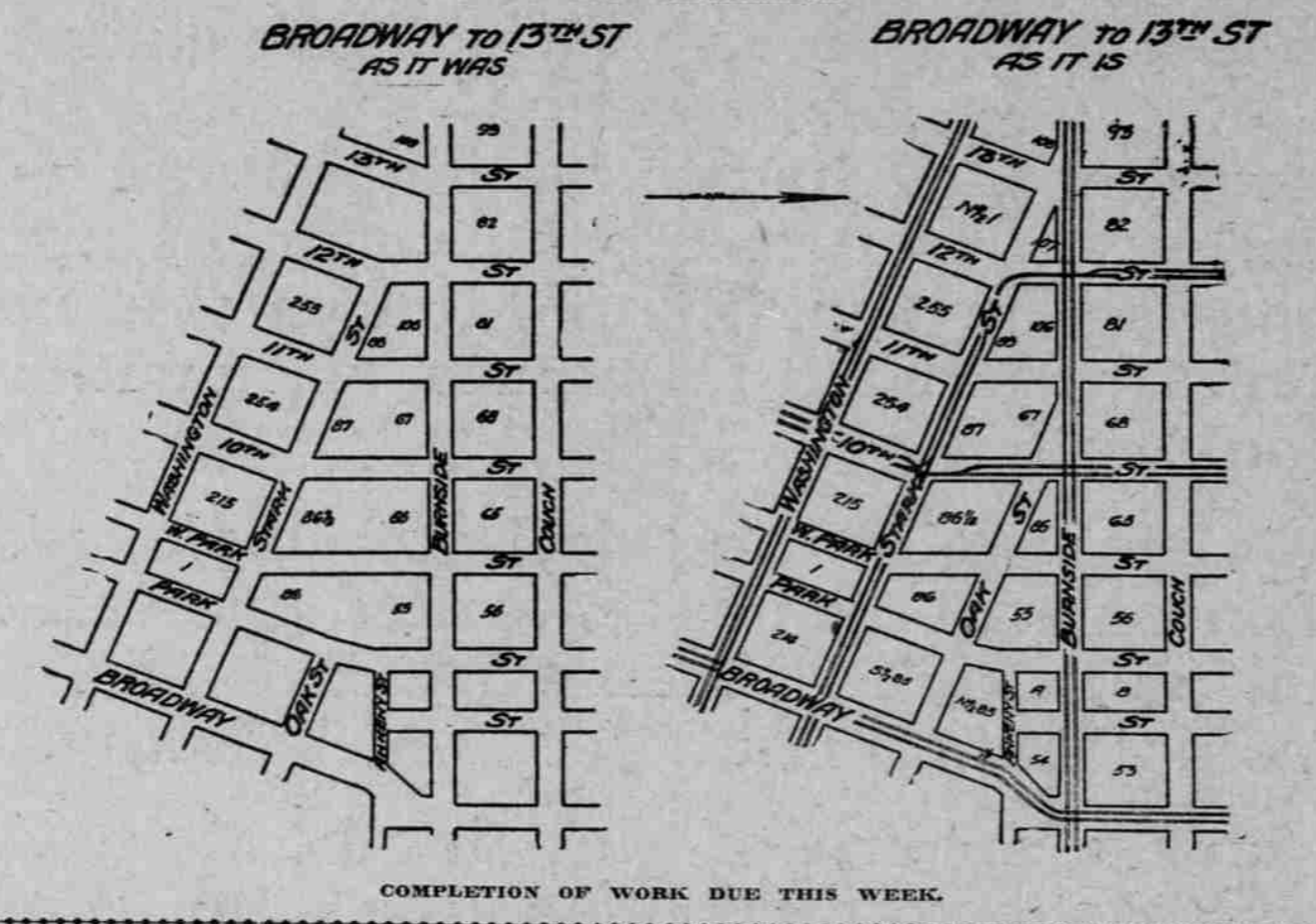
Property owners on the street will contract at once for cluster lights to be constructed along the entire street, and possibly on cross streets. It is the opinion of the property owners that the streets will gain rapid popularity as part of the retail business district of the West Side.

Great Benefits Expected. The property owners believe Oak street will become a popular thoroughfare, and that they are about to reap great benefits from it. They say the center of Portland's business life years ago was about Pine and First streets, and that the increase in values would have been due west out Pine, Ash, Ankeny, Oak and Stark streets. If these streets had made it possible, but Oak and Ankeny streets stopped at Park street and Stark street stopped at Twelfth street, compelling people to go either to Burnside or Washington streets to find a clear way through.

What Should Have Been Done. As the tendency was south, the people went that way to Washington street, where they could get through the quickest and pass on west unimpeded. Then, as travel increased on Washington street it naturally got streetcars, and as conditions remained unchanged elsewhere, the importance of Washington street increased, and Alder and Morrison streets gradually

might have had years ago, had they then appreciated the actual situation.

MAPS SHOWING CHANGES IN RETAIL DISTRICT BROUGHT ABOUT BY EXTENSION OF STARK AND OAK STREETS.



COMPLETION OF WORK DUE THIS WEEK.

their product to be marketed as outlined by Mr. Sampson. Other authorities favored a larger number of smaller district plants.

EXEMPT FIREMEN ELEGANTLY Increasing.

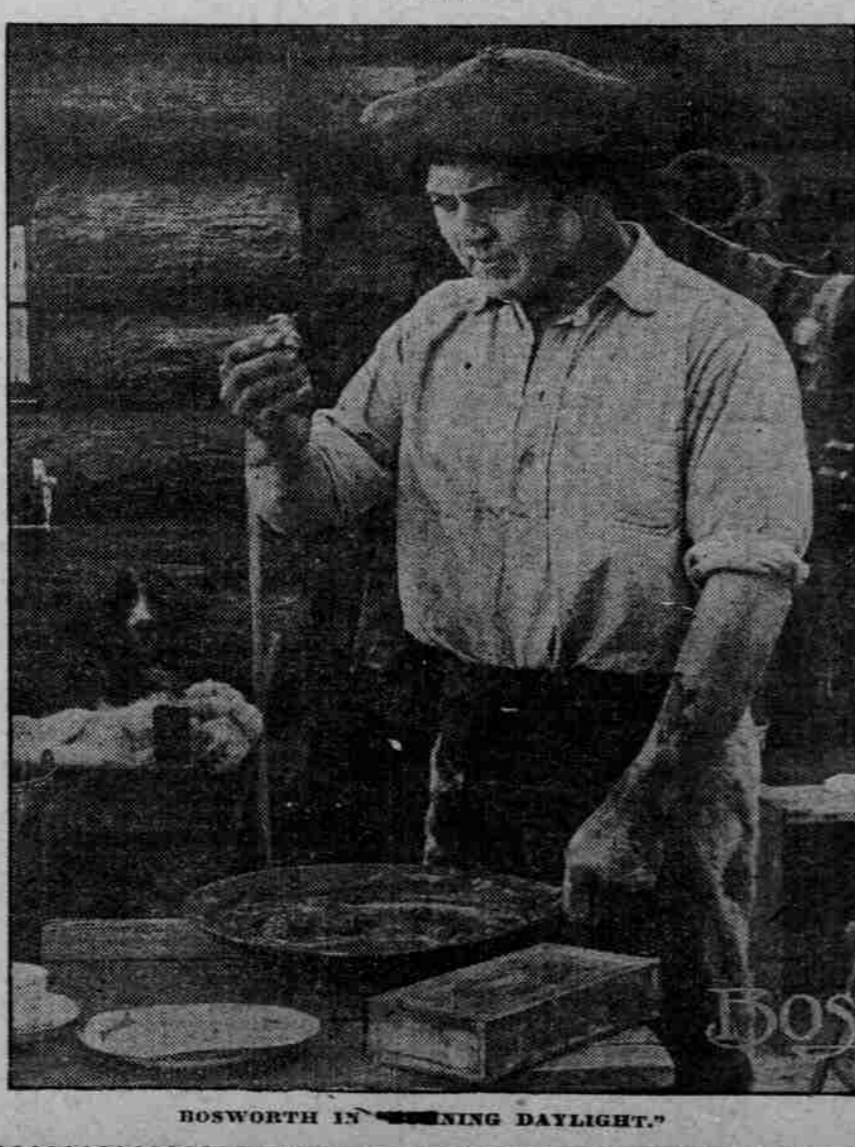
Members of the Exempt Firemen's Association, composed of the surviving members of the old volunteer fire departments in Portland, held their annual election of officers a few days ago with the following result: President, Thomas H. Jordan; vice-president, Blaise Labbe; secretary, R. M. Donovan; treasurer, Ladd & Tilton; trustees, Joseph Simon and Vincent Cook.

Of the original 300 members only 17 are left in Portland. Most of them have died, while several others have left the city. The organization recently moved its headquarters from the City Hall to the Courthouse.

Elma Investigates Gas Offer.

CENTRALIA, Wash., Sept. 19.—(Special.)—The Elma Town Council has appointed a committee of three to investigate what chances L. H. Burnett, who has applied for a franchise in Elma to furnish natural and artificial gas, has of procuring the former commodity. The committee will report at next week's meeting. Mr. Burnett offers to give the town 2 per cent of his gross receipts in return for the franchise. He also has franchises pending in Centralia, Chehalis, Montesano and Hoquiam.

PEOPLE'S THEATER WILL SHOW JACK LONDON FILM THIS WEEK.



ROSWORTH IN "EVENING DAYLIGHT."

PARIS DRESSES CHEAPER

WAR REDUCES PRICE OF GOODS TO COST OF PRODUCTION.

Sales to America Have Dwindled With Advent of War and All Stocks Lie on Shelves.

"Normally, the last two weeks of August represent the height of the shipment of Paris dress models to the United States, says an article in the Paris Herald of the New York Herald of August 25, 'but this year it has dwindled to about 25 per cent of what it has been in other years. At this time last year the number of invoices which passed through the American Consul-General's office was sometimes as high as 400 or 500 a day.'"

The Herald says that Paris presents a unique opportunity to get bargains in dresses and that creations that would ordinarily cost from \$200 to \$250 have been purchased from leading dress-makers for as little as \$50 or \$75.

"There is reason to believe that an improvement is at hand" the article continues, "partly because of the growth of the movement to sell goods at cost price, which the American Chamber of Commerce is trying to foster, and partly because French commercial interests are waking up to a realization of the opportunities offered by the capture of the United States, which was formerly held by Germany."

French business men have been conferring with the American Consul-General and have asked for information as to what goods Germany had been sending to the United States before her export trade was stopped, the Herald says.

Among the most important of these products are named the following: Chemicals of all kinds, leather goods, including hides and skins, as well as manufactured goods, textiles, including woolsens and velvets; glove leather and gloves; celluloid goods, artificial flowers, feathers and ball bearings.

Lack of transportation is mentioned as one of the immediate difficulties in the way of trade relations between the United States and France, as the departure of vessels was interrupted at the outbreak of the war and the docks at Havre were congested with goods awaiting shipment.

However, this difficulty will soon be obviated, says the Herald.

NEWLYWEDS ARE ISOLATED

Couple Married Here Reported Exposed to Smallpox in Tacoma.

A quarantine honeymoon will be that of Albert W. Hellwell and Mabel Smith, who arrived here from Tacoma early in the week and were in the marriage license Wednesday. Their marriage followed and yesterday they were placed in quarantine, upon advices from the board that the house where they stayed with friends in Tacoma had been quarantined because of smallpox.

The couple apparently was in ignorance of any possible infection, because the required medical certificate, executed by Dr. Stanley Lamb, was filed with the application for a license. The home of the bridegroom is Bellingham and the bride lived in Tacoma.

MUSICAL ACTS AWAITED

Advent of Madame Fremstad in Portland Opera Now Near.

The rich variety of the musical offering by Steers & Coman this season is being commented upon by theatre subscribers, who are eagerly awaiting the

WE ARE GOING TO GIVE AWAY

FIVE FREE TRIPS

[One Each Month] TO THE

Panama Exposition

VOTING CONTEST

All Expenses Paid

Railroad Fares, Hotel Bills.	Mt. Tamalpais Trip,
10 Admissions to the Fair Grounds.	Del Monte and Monterey,
Excursion trips in San Francisco and around San Francisco Bay:	Key Route Trolley Trip of 68 Miles, Chimatown, Etc.
Vallejo and Mare Island Navy Yard.	

You May Be One of the Lucky Five to Go!

Descriptive Folder of the Plan Upon Application.

This is to be a voting contest and each guest who eats in our Cafeteria receives a coupon entitling her or she to vote.

Contest Begins Thursday, September 24th

BROADWAY CAFETERIA

153 Broadway, Cor. Morrison St.

OPEN ALL DAY UNTIL 8 P. M.

Breakfast Table Service 6 to 11 A. M.

Restroom, Free Phones, Late Magazines and Daily Papers.

Special Club Breakfast.

Bread and Butter Free With 20c Order and Upwards

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opening event the first week in October, when Madame Fremstad will be heard for the first time in Portland. This great dramatic soprano of the Metropolitan Grand Opera Company, New York, has a beautiful voice of super power and emotional utterance, and is admirably adapted for the great roles in grand opera which are so closely identified with her name.

George Barrere, the French flute soloist, with eight other artists, has developed a wood-wind ensemble that affords rare delight, and this organization, the Barrere Ensemble, will visit Portland this winter.

A voice that is destined to take a place in musical history alongside Melba and Sembrich is the lovely coloratura soprano of Alma Gluck. Her visit to Portland will be in company with the wonderful new star in the violin world, the young Russian, Erim Zimbalist.

The Below property on Main street and will begin the construction of a hall. On October 3 an election will be held for the purpose of voting on a municipal electric light plant. The Council is advertising for bids for an extensive system of sewers.

Williamette "U" Library Grows. WILLAMETTE UNIVERSITY, Salem, Or., Sept. 19.—(Special.)—Under the direction of Miss Fannie J. Elliott, the new librarian at Willamette University, many improvements and additions are being made to the university library. A large number of books are being added, including many sets of reference works and encyclopedias. About 50 volumes of the work of eminent German writers printed in German have been purchased.

Retail Merchants, Attention!

Bids will be accepted on any separate department or on the stock as a whole; also on any fixture or group of fixtures or on the entire stock and fixtures.

As the store has been in business only two and one-half years the merchandise is all new and in good condition and presents a most exceptional opportunity. The stock is divided into 25 departments and has a total retail value of \$72,000.

The store will be open for inspection tomorrow and Tuesday. All bids must be in by Tuesday, September 22, at 3 P. M. and each bid must be accompanied by a certified check for 10 per cent of the amount bid. The committee reserves the right to reject any or all bids.

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\$250 Ludwig. What will you give for it?

Read page 5, this section.

The Holtz Store

Fifth and Washington Streets