

BUYERS' WEEK

VISITORS WILL BOOST THEIR HOME TOWNS

One-Minute Talks at Ad Club Luncheon Wednesday to Be Feature of Buyers' Week Programme.



H.D. Aden, Watsonville, Or.



C.I. Stafford, Oregon City, Or.



Sam Hughes, Heppner, Or.



H.A. Lynch, Redmond, Or.



Olaf L. Johnson, Powell Butte, Or.



F.A. Epling, La Grande, Or.

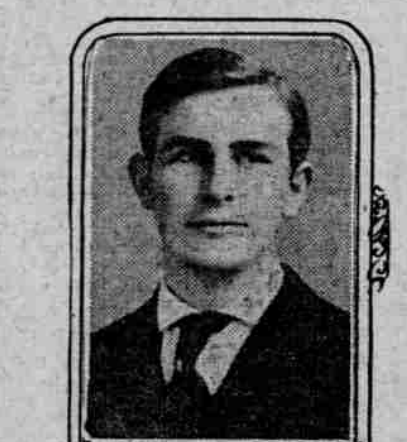
WHAT is expected to be one of the most enjoyable entertainment features of Buyers' week, Monday to Saturday next, will be the programme at the Ad Club luncheon, Hotel Portland, Wednesday noon, when buyers from outside points to the number of 20 are to be allowed one minute each for talks boosting their home towns. So far there have been nine entries. Many others are known to be waiting until their arrival here this week to enter their names as contestants.

Those who already have asked for places on the programme are Colonel H. G. Newport, of the Newport Land & Construction Company, Hermiston, Or.; M. A. Lynch, of Lynch & Roberts, Redmond, Or.; W. Fred Wygant, of Wygant & Sons, Newport, Or.; N. B. Gay, furniture dealer, of Eugene, Or.; Mrs. A. Rosenthal, dry goods, McCleary, Wash.; G. J. Taylor, newspaper publisher, Molalla, Or.; E. E. Magee, Underwood's Pharmacy, Klamath Falls, Or.; A. G. Means, Stanfield & Means, Umatilla, Or., and E. M. Holman, Sanitary Market, Hood River, Or. O. W. Melike, vice-chairman of the general committee of the Jobbers' and Manufacturers' Association, in charge of Buyers' week, will be chairman of the day. First, second and third prizes, the nature of which is being held secret, will be given for the best efforts. The event is along the lines of week-long contests now held at the luncheons of the Ad Club. Members of that organization are allowed one minute each to boost their businesses, those whose surnames begin with A this week, those beginning with B next week, and so on.

Jobbers and Manufacturers to Be Entertainers.

Ninety-Six Portland Concerns Join in the Role of Host for Buyers' Week Activities.

PORTLAND jobbers and manufacturers to the number of 96 make up the Jobbers' and Manufacturers' Association, which will be host of Buyers' week, Monday to Saturday next, inclusive. The list comprises nearly all the large wholesale and manufacturing establishments of the city and is as follows: Ahern Bros. Milling Company—Cereal manufacturers.



A.G. Means, Umatilla, Ore.



E.M. Holman, Hood River, Ore.

Aldon Candy Company—Wholesale confectioners. Allen & Lewis—Wholesale grocers. Ames, Harris, Neville Company—Bags, burlap and twine. Archer & Wiggins Company—Automobile supplies, diamond tires, sporting goods, fishing tackle. Ballou & Wright—Automobile supplies, bicycles, motorcycles, etc.

Baron-Fulop Company—Manufacturers and jobbers, men's, young men's and children's clothing and suits. Blake-McFall Company—Twine, stationery, woodenware, matches, brooms, etc. Blumauer-Frank Drug Company—Wholesale drugs, drug sundries, soda fountains and supplies. The Breyman Leather Company—Shoe store supplies, findings, saddlery, hardware, leather, etc. Theo. Herzmann Shoe Manufacturing Company—Manufacturers of hand-made shoes for loggers, miners, surveyors, workers and boys. Bridge & Beach Manufacturing Company—Shoe manufacturers. Carman Manufacturing Company—Manufacturers furniture, beds, mattresses. Chanslor & Lyon Company—Automobile supplies. Closset & Devers—Coffee, teas, spices, extracts, baking powder. Coast Culvert & Flume Company—Corrugated culverts, metal flumes, water pipe, tanks. Crescent Paper Company—Paper, twines, bags. Cribben & Sexton Company—Manufacturers of stoves and furnaces. The P. J. Cronin Company—Manufacturers of harness and saddlery, jobbers of saddlery hardware, leather, whips, suitcases, leather bags, etc. F. T. Crowe & Co.—Builders' supplies. Crown Mills—Flour manufacturers. Denny-Renton Clay & Coal Company—Drain tile, chimney pipe, sewer pipe, paving brick. Doernbecher Manufacturing Company—Manufacturers furniture. Dougherty Bros. Company—Wholesalers, manufacturers of shoes. Dwight Edwards Company—Coffee, tea, spices, extracts, baking powder. Eilers Music House—Jobbers, pianos, organs and musical merchandise. Fairbanks, Morse & Co.—Scales, gasoline engines, steam pumps, dynamos and motors, etc. Fisher, Thorsen & Co.—Manufacturers and jobbers, paints, oils, glass, building materials. Fithian-Barker Shoe Company—Wholesale boots and shoes. Fleischner, Mayer & Co.—Dry goods, furnishing goods, notions, ladies ready-to-wear. Ford Motor Company—Automobiles. W. P. Fuller & Co.—Manufacturers and jobbers of paints, oils, glass, sash and doors. The J. K. Gill Company—Book stationery, office furniture, holiday goods, engraving, Edison business phonographs. Golden Rod Milling Company—Cereal millers. Goodman Bros. Shoe Company—Wholesale boots and shoes. Goodyear Rubber Company—Rubber goods, mill supplies, belting, packing, hoses, rubber boots and shoes, rubber and oiled clothing. Gray, McLean & Perry—Bakers, confectioners and soda fountain supplies. M. A. Gunst & Co., Inc.—Wholesale cigars. F. F. Haradon & Sons, Inc.—Manufacturers candy and crackers. F. S. Harmon & Co.—Manufacturers and jobbers furniture. The Hart Clear Company—Wholesale cigars. Hazelwood Company—Butter and ice cream manufacturers. Heywood Bros. Wakefield Company—Manufacturers of chairs, reed and rattan furniture, children's carriages and go-carts; jobbers of furniture. Heister & Co.—Wholesale stoves, household furnishings, tinware and enamels. Hirsch-Weiss Manufacturing Company—Manufacturers tents, awnings, canvas goods, waterproof clothing, men's furnishing goods. J. W. Jenkins & Co.—Wholesale grocers. Kilham Stationery & Printing Company—Stationery, printing, engraving, book binding, office furniture. Knight Packing Company—Pickles, vinegar and condiments. Krauss Bros.—Wholesale boots and shoes. Lang & Co.—Wholesale grocers and coffee roasters. The George Lawrence Company—Wholesale and manufacturers, harness, saddles, leather, white robes, shoe findings, etc. H. E. Lewis—Importer Japanese and Chinese silks and kimonos. Lockel, King & Calk Soap Company—Manufacturers of laundry and toilet soaps; dealers in laundry supplies. Lusk Manufacturing Company—Show cases and store fixtures. Marshall-Wins Hardware Company—Shelf and heavy hardware, mill and mining supplies, stoves and housefurnishing goods, cutlery, sporting goods, paints, oil and glass, harness and saddlery hardware. Mason, Ehrman & Co., Inc.—Wholesale grocers. Meier & Frank Company—Jobbers, dry goods, furnishing goods, notions, carpets, toys and holiday goods and stationery. Sporting goods and drug sundries. Herman Metzger—Curled hair, curled hair mattresses. D. B. McBride & Co.—Woolens, tailors' trimmings. Miller, Simington, Calhoun Company—Notions, fancy goods and specialties. Modern Confectionery Company—Candy and crackers. Mount Hood Soap Company—Manufacturers of soap, salt soda and soap powder. Multnomah Trunk & Bag Company—Manufacturers trunks, suitcases, bags. Neustadter Bros.—Manufacturers shirts and overalls. Noaa Bag Company—Manufacturers flour bags, burlap bags, twine and twine. Oregon Chair Company—Manufacturers of chairs. Oregon City Woolen Mills—Manufacturers of blanket, Indian robes, bathrobes, mackinaws, flannel shirts, etc.; mills Oregon City; Portland. Pacific Coast Biscuit Company—Manufacturers biscuits, crackers, confectionery. Pacific Coast Syrup Company—Manufacturers and packers of syrups, molasses, preserves and honey. Pacific Hardware & Steel Company—General hardware, housefurnishing goods, cutlery, sporting goods, brass goods, gasolines, engines, water pressure systems, pumps, fittings, iron and steel. Pacific Paper Company—Paper, paper bags, twines, wooden dishes, roofing and building paper. Portland Cordage Company—Manufacturers of rope and twine. Portland Flouring Mills Company—Flour and cereal manufacturers; grain and feed. Portland Stone Works—Manufacturers of stoves, hop and fruit dryers. Prince Shoe Company—Wholesale boots and shoes. Rasmussen & Co.—Paints, oils, glass, sash and doors, roofing and beaver board. John A. Roebbing's Sons Company—Wire rope, iron and copper wire, nails, netting and wire cloth. M. S. Sells & Co.—Crocker, glassware, cut glass, silver plated ware, stoves and ranges, tinware, household furnishings, toys, factory and ice cream manufacturers. Union Meat Company—Fresh beef, cured meats, butter, eggs, cheese and poultry. United States Rubber Company—Rubber belting, packing and hose, clothing, foot wear, drug sundries, automobile, motorcycle and bicycle tires and accessories, bicycles and bicycle accessories. Western Baking Company—Jobber in crackers and cakes. Wadhams & Co., Inc.—Wholesale grocers, coffee roasters and manufacturers. Wadhams & Kerr Bros.—Wholesale grocers, coffee roasters and grocery manufacturers. N. & S. Weinstein—Wholesale clothing, general furnishing goods. The White Company—Automobiles and trucks; retail factory branch. Zan Bros. Inc.—Broom manufacturers; jobbers woodens and willowware, paper, paper bags, twines, washing machines, brushes, mops, janitor supplies. The general committee in charge of the week's events consists of Nathan Strauss, managing partner of Fleischner, Mayer & Co., chairman; O. W. Melike, vice-chairman; I. Lowengart, treasurer, and C. C. Chapman, secretary. The executive committee consists of F. A. Spencer, manager of Allen & Lewis, chairman; O. W. Melike, A. H.

Rasmussen & Co.

Manufacturers of PAINTS FOR ALL PURPOSES

Distributors of Lowe Bros.' High Standard Paints and Varnishes Pratt & Lambert Varnishes Whiting Brushes Beaver Board

We carry a full line of Doors and Windows, while our stock of Plate and Plain Glass is one of the largest on the Coast.

We cordially invite you to call upon us Corner of Second and Taylor

FURNITURE DEALERS

Who visit the city during "Buyers' Week" should visit our plant. The largest Chair House in the West.

We have arranged a complimentary luncheon, to be served in the building at noon Tuesday, Wednesday and Thursday.

Heywood Brothers and Wakefield Company

Devers, George Lawrence, Jr., A. C. tees of from ten to 15 prominent bus-Black, O. H. Fithian, Jay Smith, and nees men have been named for each W. H. Beharrell. Reception committ- day in the week.

FROM ONE ROOM TO BIG PLANT IS GROWTH

Miller, Simington & Calhoun, Portland Dry Goods and Notion Wholesale, Reach Trade of Many States.

FROM the modest beginning of a single room in the Blake-McFall building in 1911 to a \$25,000 fire-proof brick structure of their own in 1914, is the encouraging progress shown by one Portland wholesale house—that of Miller, Simington & Calhoun, dealers in dry goods and notions. The stock has increased from small proportions to what is now valued at \$100,000.

The firm is now employing 25 clerks and has 10 salesmen on the road. A new catalogue just issued is being sent to 2000 merchants in Oregon, Washington and Idaho.

Though orders have been received from as far as Nome, Alaska, on the north and Long Beach, Cal., on the south, the firm of Miller, Simington & Calhoun deals mainly with customers in Oregon and Washington and Western Idaho.

All staple notions, laces, embroideries, handkerchiefs, veillings, knit goods, infant hosiery and underwear are carried by the firm, which is gradually branching out stronger in the dry goods lines. The company is the Pacific Coast representative of the Richardson Silk Company, of Chicago, and handles a complete line of their silks and art goods.

The new quarters of the firm at Fifth and Couch streets are airy and light, covering ground 100x150, and incorporating many modern time-saving devices in the handling of goods. A desk fitted with wheels running on a small track is used in the billing department to expedite the work.

While in Portland During Buyers' Week Make Our Store Your Headquarters

We are Pacific Coast Representatives of the Steinway, Weber and Other Pianos Pianolas Victor Victrolas and Carry a Complete Stock of Records

Sherman, Clay & Co.

Sixth and Morrison Opposite P. O. Portland, Or.

Mr. Buyer While in Portland we wish you to call and inspect our complete stock of

Three Live Lines

Automobile Accessories

The demand for these goods is increasing rapidly and a well-selected line will add to your profits.

Motorcycles

Are ever increasing in popularity. Investigate our agency proposition.

Bicycles and Supplies

Are as staple as sugar and nails. It pays to carry them.

Confine Your Purchases

to one house, who are in a position to supply your requirements promptly, thereby saving time and money.

Ballou & Wright

Broadway at Oak, Portland, Or. Branch, 817 East Pike St., Seattle, Wash.

MILLER SIMINGTON CALHOUN CO.

NOTIONS
Women's Neckwear, Ruffings, Veillings, Laces, Embroideries, Art Needle Material, Umbrellas.

SPECIALTIES
Men's Furnishings, Neckwear, Belts, Suspensers, Sweaters

Pacific Coast Distributors for the Richardson Silk Co.

Our 3d Anniversary finds us in a new, well-lighted, well-arranged building, covering a quarter block. We have been up and coming every minute of the three years, and have a steady customer most of the best merchants in Oregon and Southern Washington. Are you one of them? If not, "let's get together." It will be to our mutual benefit

Fifth and Couch Sts., Portland, Or.

A Cordial Invitation

Is extended to the visiting buyers and their families to inspect our modern plant at North Portland—the home of the famous

COLUMBIA BRAND HAMS—BACON—LARD (U. S. Government Inspected.)

Uniformed guides are in attendance to show and explain everything of interest.

The Largest and Most Modern Plant on the Pacific Coast

UNION MEAT COMPANY

North Portland, Or.