FOR SALE.

Automobiles Wanted.

160 ACRES timber land, said to have 5½ million feet of old-growth fir; good farm with timber off, well located, mortgaged $1500, due on or before 4 years at 6 per cent; price $20 per acre; will exchange my equity for good five-passenger automobile; give full description of car. Address Box 481, Newport, Oregon.

WANTED—Second-hand 1914 six cylinder automobile; must be in good condition. F 153, Oregonian.

WANTED—To exchange a lot on a business street, 50x100, in Kenton, free from incumbrance, for a five-passenger automobile of standard make, in good repair. Phone Woodlawn 2555.

WILL trade $1500 choice resident lot in an exclusive section of Oregon City for a 1913 touring car of equal value. Apply to Price Bros., Oregon City.

HAVE good first mortgage, $1750, on new five-room bungalow; will take good auto up to $600, balance cash. Address M 152, Oregonian.

WANTED—Ford auto. Will trade $500 equity in dandy little house and lot on Flak st., near Lombard st. See Riffle, 275 Pine st.

WILL exchange $1000 equity in 6-room house, strictly modern, rented $25 per month, for 5-passenger car. Phone East 925.

WANTED to buy a used auto, two to five-passenger, give make, age, mileage, condition of tires and lowest cash price, not over $500. S 151, Oregonian.

WANT good auto, not junk; have good $600 lot and some cash; want machine up to $900. Give or take difference. BF 153, Oregonian.

ROADSTER or touring car; must be cheap; will sacrifice lot at $350 with balance cash. AQ 132, Oregonian.

CLEAR lots to trade for autos.
GENERAL AUTOS CO.,
523 Alder, Cor. 16th.

WANTED—Auto, some cash as first payment on 2½ acres, close in. BF 168, Oregonian.

CASH for good runabout; must be genuine bargain; state make, year, condition and lowest price. AB 139, Oregonian.

¼ ACRE; city water; $750; will take small auto up to $300; balance easy terms. Phone Sellwood 476.

SMALL Franklin 5-passenger car, not earlier than 1910 model; strictly cash deal. Main 862, ask for C. J.

HAVE money and clear property; want auto; mean business. 430 Worcester bldg.

WANTED — Automobile for good picture show, or horses to trade. Main 5122.

WANT 1200 to 1500-lb. truck for 40 acres. Phone Sellwood 2164.

Motorcycles.

BARGAINS IN USED MOTORCYCLES.

One 1913 7 H. P. Excelsior in first-class condition. This is a bargain.

One 1913 Dayton 9 H. P., first-class in every respect; a bargain.

5 H. P. Twin Indian, $90.

4 H. P. single Indian, $90.

1912 7 H. P. Reading Standard, in first-class condition, $125.

1913 9 H. P. Eagle, fully equipped, with presto, lamps, tandem and exhaust whistle; a snap at $200.

1913 9 H. P. Dayton, nearly new; has lamp and presto; $250; a bargain.

Try us for prompt and satisfactory repair work.

DAYTON CYCLE CO.,
210 Broadway.

1914 ELECTRIC LIGHTED 7-h. p. Indian motorcycle, nearly new; Corlin speedometer; $200 cash if taken at once. Call East 4308, 10 A. M. today.

PRACTICALLY new 1914 9 H. P. Dayton motorcycle, complete, with tandem; cost $320; price $260 cash. Phone Sellwood 639.

A GOOD, clear lot, valued at $150, and some cash for a good motorcycle now. S 153, Oregonian.

WANTED—Motorcycle lamp, complete, with brackets; must be cheap. P 154, Oregonian.

1912 TWO-SPEED Indian speedometer tandem; Presto light and whistle; price, $175; $50 down, $15 a month. 309 Stark.

STRICTLY A-1, 1913, two-speed Indian motorcycle, completely equipped; price $185, $50 down, $15 monthly. 350 Alder.

1913 HARLEY-DAVIDSON, twin, fully equipped, A-1 condition; bargain; terms. Call 310½ Third st.

BARGAIN single Harley; excellent condition. East 1068.

SPLENDID 1912 Harley-Davidson, equipped, $100, $30 down, $15 monthly. 350 Alder.

1913 POPE TWIN—Trade on good lot or for equity. Woodlawn 593.

Poultry.

LOT of chickens for sale. 460 E. 60th st. Hawthorne car.

Livestock.

CATTLE investment; have 5000 acres of extra good pasture; will buy, sell and handle on percentage; you will make from 25 to 50 per cent on money. See Mr. Bliss at once, 451½ Wash. st., Portland, Oregon.

15 HEAD of good milch cows, fresh from 1 to 4 weeks; 10 large Durham, Guernsey-Durham and Jersey-Durhams, 4 to 6 gal. a day. Take Woodstock car to 50th ave., walk 4 blocks west to 37th st.

YOUNG family cow, fresh 2 months, Durham and Jersey. Good milker, for sale reasonable. Sellwood 1027.

BROWN Leghorn Bantam chickens. 878 Albina ave. Woodlawn 188.

YOUNG best cow for sale. 460 E. 60th st. Hawthorne car.

16 YEARLING steers, one cow and calf. Address J. B. Robinson, 717 Corbett bldg.

Machinery.

WE have a large supply of first-class guaranteed electric motors for sale and lease; motor repairing and rewinding. B. E. Davis & Co., 103 E. Water st. East 3146.

FOR SALE or rent, logging and hoisting engines, contractors' machinery, all kinds. Railway Equipment Co., 1st and Oak.

FOR SALE—One advance traction engine, in first-class shape; a bargain. Address Segeseman Bros., Sherwood, Or.

Typewriters.

ALL MAKES
UNDERWOODS
Model 5, 84 characters.....$40.00
Model 4, 78 characters.....$35.00
Model 3, wide carriage.....$40.00
REMINGTONS
Model 10, back spacer, two-color ribbon.....$45.00
Model 6 and 7.....$20.00
Model 3 Olivers.....$30.00
Model 2, L. C. Smith & Bros.....$30.00
Model 10, Smith Premier.....$35.00
Model 2, Smith Premier.....$20.00
All thoroughly rebuilt and fully guaranteed. TERMS—$5 cash and $5 per month. Machines sent for 3 days' examination to any point on Pacific Coast, and if not satisfactory return at our expense. Retail department.
WHOLESALE TYPEWRITER CO.
321 Washington st., Portland, Or.

TYPEWRITERS for rent, 3 months for $5 and up; 6 months' rental applied on purchase price. Remington Typewriter Company 86 Broadway, Portland, Or.

WE save you from 50 to 75 per cent on all makes of typewriters; send for our illustrated folder, retail department. WHOLESALE TYPEWRITER CO., 321 Wash. st.

TYPEWRITERS, all makes, $10 to $65. NORTHWEST TYPEWRITER CO., 262 Stark Street.

NEW, rebuilt, second-hand rentals at cut rates. P. D. C., 231 Stark st. Main 1407.

RENT visible typewriters 3 months for $4. 244 Stark st. Main 6272, A 4441.

Miscellaneous.

PIPE—PIPE—PIPE

We carry the largest supply of new and second-hand pipe in the city. We also carry the largest supply of new and second-hand plumbing supplies in Portland. Give us a try before you buy. We also give estimates on all kinds of work.
NORTHWESTERN PIPE CO.
203, 205, 205½ Front st.

PIPE PIPE PIPE
From ⅜ to 6-inch black and galvanized, second-hand and new, all plumbing supplies; cast iron Mermo bathtubs from $12 to $14; toilets, new styles, from $10 to $13. See our prices first before buying elsewhere.
PORTLAND PIPE SHOP
269 Front st. Main 6325.

CASH for 3A special Goerz Dagor or Zeiss lens. AD 133, Oregonian.

UNDERWOOD typewriter No. 5, good as new. Cheap. D 173, Oregonian.

GOOD wheel for sale. Main 2266. 387 1st st.

FOR SALE.

Miscellaneous.

1 18-H. P. JEWELL ENGINE.
1 1½ h. p. Bulldog gasoline engine.
1 2½ h. p. Bulldog gasoline engine.
1 6 h. p. Bulldog gasoline engine.
1 100 K. W. 600 R. P. M., 550-volt D. C. generator or motor.
1 35 h. p. 1200 R. P. M., 220-volt three-phase motor.
1 10 h. p. 220-volt D. C. motor.
1 75 h. p. 1200 R. P. M., 220-volt A. C. motor.
1 75 h. p. 900 R. P. M., 220-volt A. C. motor.
1 20 h. p. 1200 R. P. M., 220-volt A. C. motor.
1 75 h. p. 720 R. P. M., 220-volt A. C. motor.
1 35 h. p. 900 R. P. M., 220-volt A. C. slip-ring motor.
1 60 K. W., 220-volt, single-phase, 125-cycle generator.
1 5 h. p. 220-volt, 1650 R. P. M., D. C. G. E. motor.
See us for all kinds of new and second-hand machinery for rent or for sale; repairing and rewinding; all work guaranteed.
H. M. H. ELECTRIC CO., 21 N. 1ST. ST. Phone Main 9210.

FURNITURE SPECIALS THIS WEEK.
Dining set consisting of 1 sideboard, 1 extension table and 6 high-back chairs, $18. White enamel bedroom suite consisting of 1 dresser, 1 commode, 1 white iron bed, $15. 18 yds. good linoleum for $1.50. Kitchen treasure, $1.50. Kitchen table, $1. Kitchen chairs, 50c. Good No. 8 cook stove with water coil, $10. Good ranges from $15 to $30. $45 Davenport bed, $20. Rice (wardrobe) couch, $5. Flat couch, $2. Refrigerators, $5 to $12. Rund gas water heater, the kind that costs $16, for $7.50. Roll top office desks, $9 to $25. Flat top office desks, $7.50 to $15. English breakfast tables, any finish, $2.75. Gas ranges in large variety, $4 to $15. Brass and iron beds, $1.50 and up. Room size carpets and rugs, good selection, $2.50 and up. Rockers, $1 to $10. Our store is overflowing with all kinds of furniture, carpets, rugs, stoves and ranges, at way down prices. We sell on easy payments and we carry both new and fine used furniture. All kinds of exchanging allowed. Free delivery to any part of the city. Both phones. Western Salvage Co., 545-547 Washington, between 16th and 17th sts.

4x5 CAMERA, Sanderson model, Beck symmetrical lens, Bosch & Lamb automatic shutter, reversible back, 3 polished mahogany plate carriers and carrying case, $12, cost $60 new; also Kodak developing tank, 5 lin. and other photographic materials. Godfrey, 229 N. 16th.

GASOLINE ENGINES.
2d-hand Fairbanks-Morse Co. gasoline engines of all sizes in guaranteed, A-1 condition, for half of new price.
STANDARD MACHINERY CO.,
46 Second St.

FOR SALE—Comforters; travelers' 1914 samples consisting of 10 downs; 15 wools, 50 cotton; made by high-grade Eastern manufacturer; first of week at room 340 Sherlock bldg.; come early as these will soon go.

HOUSEBOAT, 5 rooms and bath, electric light, city water, telephone, completely furnished including dishes, silverware, cooking utensils, linen, groceries, canned fruit, etc., for cash or on terms. Call Sellwood 2210 today.

FOR RENT OR SALE.
LOGGING AND HOISTING ENGINES.
Derricks, scrapers, clamshell buckets, concrete mixers, pumps, etc.
STANDARD MACHINERY CO.,
46 Second St. We sell or rent.

SEWING MACHINES—Fifty slightly-used machines of different make of the latest models, cheap; must be sold this week; terms and guaranteed sewing machine emporium. 190 3d st., bet. Yamhill and Taylor. Machines rented. Main 9431.

ELECTRIC MOTORS.
Alternating and direct current. Motors guaranteed in every respect.
STANDARD MACHINERY CO.,
46 Second St. We sell or rent.

BEAUTIFUL pink silk mull dress for afternoon or evening wear, size 36 or 38, never worn; also 8 yds. black Spanish lace, dress pattern 45 inches wide, scallop edge, bargain. Tabor 5056.

SPECIAL sale on all used sewing machines as low as $3; Singer, New Home, Free, White, Davis, New Royal. If you are in need of a machine, it will pay you to call at 349 Morrison st.

FOR SALE CHEAP—A fine 21-ft. motorboat, with full equipment and in the best of running order. Week days call Main 801 or Woodlawn 2643 and ask for McKever.

22-FT. LAUNCH, fine condition; cost $600; $150 equity in 2 acres at Gillis; sell for cash or exchange anything. What have you? Also 2 lots cheap. AJ 152, Oregonian.

WANTED—Small pocket camera with anastigmat lens; preferably vest-pocket kodak or Premolette Jr. Give full description and price for cash. BC 151, Oregonian.

FOR SALE—Singer sewing machine, $15; Hall-Borchert form, $10; large mirror, $7; box lounge, $6; other furniture, all practically new. 450 Filedner bldg.

NEW plain wax furniture. Latest mixed brown rug, etc., for less at 548 Williams ave. M. H. Calef. Ask about them. East 6417.

FOR SALE or trade, 26-ft. motorboat, 14 H. P., engine, dual ignition, finely equipped, V-shaped bottom, double planking; bargain. 201 Cherry st.

BEAUTIFUL blue-white diamond; a little over 1¼ karat; Tiffany mounting; will sell for less than wholesale cost. AP 156, Oregonian.

LOOK.
Sample line, ladies' strictly tailored skirts, latest styles in silks and wash., at greatly reduced prices. 181 East 33d st.

SMALL greenhouse for sale, also 2 dozen full-blood White Wyandotte chickens. Call Columbia 270 or address D. E. Brodahl, St. Johns, Or.

ONE large bob cat and one wolf skin, both beautifully mounted, $25; mounting cost $10. Bushmark Hotel, room 5, 17th and Washington sts.

HOCHFELD'S CAMERA EXCHANGE.
I buy, sell and exchange kodaks, cameras and lenses. 44½ North 3d st.

HUNTING rifle, 351 automatic, practically new, equipped with peep sights, $18. Inquire at Budelmons, 424 Wash. st.

LAUNCH, fully equipped, $75. Call at Graham's Boatyard, foot Lowel st. Mon. or Tuesday after 6 P. M.

FOR SALE—New hot air furnace in first-class condition. Phone East 4675, forenoons.

WANTED—Second-hand steel traps, Nos. 1, 1½. Address 1050½ Hawthorne ave., apt. B.

GOCART, sanitary couch, dishes, electric iron, evening dresses cheap. M 137, Oregonian.

WOULD like to exchange talking machine for printing. Hyatt Talking Machine Co., 350 Alder.

HOT air engine, jigsaw, lathe, steel air tank, Reo, enameling oven, vises, benches, drawing board, safe. Sellwood 205.

HOWARD watch and solid gold double chain, cost me $65; will take $30; need the money. L 141, Oregonian.

SAFES—All sizes at cost; safes repaired. Mosler Safe Co., 409 Northwestern Bank bldg. Main 7676.

UNDERWOOD letter duplicators, $10; 2 electric ceiling fans, $15; flat-top oak desk, $15. Corbin, 296 Alder st.

A BRIDGE BEACH cookstove, has 20-in. oven and hot water coils, used 3 months. Will sacrifice. Phone East 6787.

A $56 ALMOST new gas Vulcan range, 4 burner, half price; will take gas water heater for payment. Phone East 837.

FOR SALE—A1 Morris canoe, practically new. Inquire Graham's Boathouse, foot of Lowell ave., South Portland.

FOR SALE—16-ft. family launch, 3½-h. p., complete equipment, in good condition, $65. Phone Sellwood 686.

PREMO Camera, postcard size, with carrying case and tripod. Maple folding bed with mirror. Call Main 1951.

MOTORBOAT, 25 ft. long, 10 horse motor; new. AJ 158, Oregonian.

FOR SALE—Gas stove, gas water heater and refrigerator. Phone Woodlawn 2362.

$15 BUYS lady's fine diamond ring. 320 Lumber Exchange bldg., 2d and Stark sts.

FOR SALE—30-30 Winchester rifle, new; best cash offer. AM 152, Oregonian.

HOUSEBOAT, furnished or unfurnished; easy terms. AD 153, Oregonian.

GOOD 8-horsepower motor and 20-horsepower boiler for sale. AD 135, Oregonian.

HOUSEBOATS, launch and canoe houses. J. L. Gilham, A 3471.

SAFES—New and second-hand; bargain. 101 First st.

17-FT. Morris canoe, paddles and easy back; $30. Marshall 5452.

SAFE at bargain, $65; ¼ of its value. Phone East 803.

MUST sell six Oriental rugs worth $361; reasonable offer accepted. 404 Morrison.

WILL sell a canoe, reasonable price, first-class condition. Call Marshall 3392.

28 YARDS brown velvet carpet in good condition. Call 135 10th st. Monday.

WORK mare for light wagon or what have you? V 153, Oregonian.

FOR SALE or lease, candy outfit quite complete. East 2859. Call Monday.

FOR SALE—Gas range, cheap. Phone Tabor 2129.

RANGER bicycle for sale, little used; bargain. Model 1913. AO 100, Oregonian.

1 36x4 AJAX tire, slightly used; $7.50. Phone B 1875.

CHEAP—2 Edison phonographs, records. Call Sunday. 127 W. Wygant.

17-FT. CANOE for sale. Call Sellwood 2161.

WANTED—MISCELLANEOUS.

SECOND-HAND CLOTHING AND FURNITURE WANTED.
The Globe Second-Hand Store Reopened.
Highest cash prices paid for ladies' and gents cast-off clothing, shoes, furniture, bicycles, trunks, suitcases, etc.
Call Main 2080.

SECOND-HAND CLOTHING BUYERS.
HONEST DEAL. WE PAY THE HIGHEST PRICE FOR MEN'S AND LADIES' CLOTHES, SHOES, ETC. TRY US. CALL MAIN 6195. 203 MADISON ST., OR 251 FRONT ST.

WANTED—ROWBOAT
Sixteen to eighteen-foot; cheap for cash; must have heavy square stern for attachment of Evinrude motor. Y 154, Oregonian.

SECOND-HAND CLOTHING WANTED.
Highest prices paid for second-hand clothes, shoes, etc. 129 6th N. Main 2845.

LEVIN HARDWARE & FURNITURE CO., 221 Front st., buys second-hand furniture, carpets, stoves, ranges, hardware or tools of any kind. Call A 7174 or Main 9072. Our buyer calls promptly.

WE PAY HIGHEST CASH PRICE FOR SECOND-HAND CLOTHING, $5 AND UP. SHOES BOUGHT. RELIABLE BUYER. 247 MADISON ST. MAIN 3595.

TELEPHONE Main 4317. M. Glickman, Highest cash price for household goods, clothing, store fixtures, restaurants. 189 Front street.

WANTED—Your ideas to develop; models, general machine and experimental work. Portland Model Works, specialist in charge. 142½ 2d st. Main 9193.

DIAMONDS WANTED.
Will take diamonds to the value of $400 as part payment on one of the finest lots in Laurelhurst. AO 153, Oregonian.

2D-HAND FURNITURE, ETC., WANTED. Don't give it away; get our figures first. Standard Fur. Co., 182 1st. Main 4773.

WANT 12 or 15-h. p. marine or second-hand auto engine; give make and lowest price. O 141, Oregonian.

YES, WE BUY SECOND-HAND Furniture, pay best prices. Owl Furniture Co., 231 1st st. Phone Main 4627.

WANT furniture, will pay cash. See J. H. Nash, 723 Chamber of Commerce. Office hours 10 A. M. to 4 P. M.

WANTED—To buy three-seat bootblack stand; must be good make. Address AV 578, Oregonian.

WANTED—Small cold-storage outfit, also two refrigerator showcases in good order. John Roll, Kent, Wash.

DO NOT sell or give away any of your furniture before you call the Bell Auction House, 191 2d st. Marshall 4783.

SECOND-HAND watchmaker's bench and some tools; must be cheap and in good condition. East 3281.

WANT to hear from party who has old lumber to sell, planks, boards and studdings. Phone Tabor 5783.

WANTED—Second-hand electric coffee mill, computing scale, safe oil tank, McCasky cabinet. Address AV 566, Oregonian.

WANTED—Visible typewriter; must be good; not over $25 cash. AL 150, Oregonian.

WANTED—Two 8-foot floor cases suitable for milliner; must be cheap. L 152, Oregonian.

POULTRYMEN and farmers, I want fresh eggs, four to six cases a week. K 151, Oregonian.

WANTED—Mahogany or walnut antique dining table and chairs. J 132, Oregonian.

WANTED to buy, second-hand bicycle; must be cheap. Phone Woodlawn 3497.

WANTED—Scow about 28x50, suitable for building house on. AV 576, Oregonian.

WANTED—Wood hauling contract. A 134, Oregonian.

WANTED — National cash register. Phone Main 8061. Address 096 Northrup st.

WANTED—Three National cash registers at once; will pay spot cash. Main 866.

WE TINT rooms for $2.50; paint houses at your price. Phone Tabor 1526.

MICROSCOPE—Will trade $80 set Century Encyclopedia. Phone Tabor 408.

SPOT CASH
For your furniture. Phone Sellwood 1682.

CASH paid for hair combings. Sanitary Beauty Parlors, 400 Dekum bldg.

OFFICE furniture (flat-top desk); state pieces and price. O 140, Oregonian.

WANTED—Drop-side child's bed. Give description and price. N 150, Oregonian.

WANTED—Second-hand safe or fire-proof Wernecke file. Address G 174, Oregonian.

WANTED—Watchmakers' lathe; take good, practical outfit only. R 154, Oregonian.

WANTED—Hay baller. Brown, R. 1, box 824A, Portland.

DIAMOND wanted by private party; particulars; no peddlers. G 172, Oregonian.

FORD AUCTION CO. pays more cash for any kind of furniture. Main 8951.

HELP WANTED—MALE.

SALESMEN to handle fast-selling specialties; paying proposition of merit. Write for particulars, or call 608 Stock Exchange bldg., Portland.

WIDE-AWAKE man to handle hotel and rooming-house department for old-established real estate corner. C 158, Oregonian.

5 HIGH SCHOOL BOYS WANTED.
Will show you how you can make $125 during the month of August. Call 738 Chamber of Commerce. Call in afternoon.

$4.00 TO $10.00 PER DAY.
Good salesman can easily make this. Full particulars at 738 Chamber of Commerce bldg.

WANTED—A young man for grocery store; one having had some experience in the grocery line preferred. Apply O. H. Dupuy, Renton.

MAKE money writing short stories or articles. Big pay. Free booklet tells how. Address United Press Syndicate, San Francisco.

WANTED—First-class saddle-makers; steady employment. Apply Great West Saddlery Co., Calgary, Canada.

MAN to slash or clear 18 acres near Lents, on contract. McCoy, 2183 East Stark. Call today.

WANTED—To hire 25 teams, $30 a month and board. Write, phone or wire P. J. Hanley, 28 N. 2d st.

DENTIST, registered in Oregon, for permanent position at good salary. Address AV 570, Oregonian.

SOLICITORS, new proposition, liberal commission. Call Monday, 8 to 9 A. M., 620 Lumbermen's bldg.

FARM hand wanted, steady job, $20 per month, room and board. Call at once, 544 E. 17th st., corner Taggert.

DENTIST, suburban location, good opening; free rent to start. Give phone number. G 153, Oregonian.

WANTED—A few more experienced tea and coffee solicitors. Call Hotel Edwards, room 205, between 9:30 and 11 o'clock A. M.

WANTED—A young man to keep books; must understand the transfer business and know the city. C 172, Oregonian.

STRONG, sober man, work on ranch, slashing brush, sawing logs; $1 per day and board. AL 154, Oregonian.

FORENOONS for two weeks, man to operate typewriter and mimeograph. C 175, Oregonian.

WANTED—Two salesmen for house-to-house proposition; good opportunity. Call bet. 8 and 9 A. M. 27 Union ave.

WANTED—Young man, quick in movements, not under 18; must be willing to hustle; $6. J 150, Oregonian.

WANTED—2 young men to work as news agents on passenger trains; cash bond required. Apply 109½ N. 16th st.

WANTED—Three A-1 solicitors to call on mercantile trade. Good proposition. Call 8 to 12 A. M. 613 Chamber of Commerce.

YOU make six dollars in gold daily, light work; lady or gent. 202 Gerlinger bldg.

LIVE young city salesman for office goods. 231 Stark st.

FIRST-CLASS automobile driver, good wages and right man. W 135, Oregonian.

OPERATORS wanted on custom pants. Room 604 Goodnough bldg.

WANTED—Man to take contract to dig well. 754 Haight. Woodlawn 2935.

MEN with patentable ideas write Randolph & Co., Patent Solicitors, Washington, D. C.

PHOTO coupon agent, best offer, weekly pay commissions. Moore Studio, Elks bldg.

PHOTO agents, something new; extra commission paid. Sarony Studio, Royal bldg.

PHOTO-COUPON agents; new offer; pay weekly. Vassar Studio, 325 Abington bldg.

WANTED—Good live experienced man to sell advertising space. AB 142, Oregonian.

WANTED—A moving picture operator, non-union. Phone between 9 to 1. East 3231.

TO EXCHANGE—Dental work for carpenter and plumbing. Main 1609 Monday.

TWO live salesmen wanted. Inquire at 535 Morgan bldg.

WANTED—Tea and coffee solicitors, after 10 A. M. Apt. 32, 204 Porter st.

MAN to do milking on farm; married man preferred. Tabor 147.

WANTED—MEN FOR OPERATING MOVING PICTURE MACHINES. 333 OAK.

PHOTO coupon; new ticket for live ones. Cuthorth Studio, Dekum bldg.

WANTED—Solicitor. 342 3d.

HELP WANTED—MALE.

EMPLOYMENT DEPARTMENT Y. M. C. A.
All young men seeking employment in commercial, clerical or technical lines are cordially invited to consult the employment secretary.
Record, 1913:
Calls for men from employers.....2635
Positions filled.....1941
Employment membership, $5 per annum, guarantees member will secure employment or refund of fee. Includes two months' full and 10 months' social privileges.
Issued by Employment Secretary only.
Second Floor Y. M. C. A. Bldg.

WINDOW TRIMMER WANTED for immediate position. Must be competent. State experience and salary expected. AM 170, Oregonian.

HAVE opening for high-grade automobile salesman; only those with experience and acquaintance in Portland need apply. The new Oldsmobile at $1385, and the Oakland line of cars afford you an exceptional opportunity to make sales and better your present position. Apply Gerlinger Motor Car Company, 694 Washington st.

SIX men for Sept. 1, outside of Portland, $150 to $250 monthly; we pay every Thursday; no samples, no selling or collecting; simply determination to work; such full instructions furnished that success is assured. Write and secure splendid income. L. V. Browne, secy., 441 Schwind bldg., Dayton, O.

DON'T look for work; there is big demand for automobile drivers and repairmen; our expert instructors qualify you in three to five weeks and assist in securing good positions. Write or call for full information. Pacific Auto & Gas Engine School, 266-268 11th st., Portland, Or.

WANTED—Garage man, for private garage, first-class, steady, reliable mechanic capable of disassembling, repairing and assembling Pope Hartford and Stutz cars, also familiar with vulcanizing; references required. Lewiston Land & Water Co., Ltd., Lewiston, Idaho.

SALESMAN, experienced any line, to sell general trade, Pacific territory; unexcelled specialty proposition; commission contract; $35 weekly for expenses. Continental Jewelry Co., 98-31 Continental bldg., Cleveland, Ohio.

SALESMAN—Capable specialty man, Oregon, staple line, new, exceptional terms. Vacancy now. Attractive commission contract, $35 weekly expenses. Miles F. Bixler Co., 226-31 Carlin bldg., Cleveland, Ohio.

SALESMAN to travel for leading importers of laces, embroideries, handkerchiefs and white goods; territory not restricted; liberal commission; expenses advanced; samples light. Address O. C. Feldheim, 115-117 East 23d st., New York.

EXPERIENCED, capable salesman, travel, old-established house with line that sells to practically all classes of merchants. High commissions, with weekly advance, to right man. D. W. Barrows, Detroit, Michigan.

SALESMAN, Oregon, sell merchants greatest specialty of day; experienced specialty salesman or merchant preferred; $100 week to right man; commission contract. Commissions paid weekly; state experience. Champion Register Co., Cleveland, O.

COMMISSION men—10 per cent or 12 per cent paid those acquainted with haberdashery trade to cover state of Oregon; exclusive territory. Small samples. No reply to applications without references. P. O. box 1709, New Orleans, La.

HUSTLING man under 50 years wanted each locality, introduce our new membership, either spare or full time; $60 to $500 monthly; experience unnecessary. Address the I-L-U, 2059, Covington, Ky.

WANTED—Competent and experienced male stenographer for traffic department of commercial concern. Railroad experience desirable. State age, experience and salary. AG 159, Oregonian.

WANTED—Man for dairy work (Guernseys mostly); man who has had some experience in buying and selling; very good chance for competent party; near large city. AJ 137, Oregonian.

EXPERIENCED fish and poultry man; young man as assistant in fish, poultry and vegetable department; must be neat, active, sober and reliable, and a good salesman. Y 153, Oregonian.

WANTED—Man for dairy work (Guernseys mostly); man who has had some experience in buying and selling; very good chance for competent party; near large city. AJ 137, Oregonian.

SALESMAN wanted for house to house work; no samples; a high-grade representative desired; preferably one with book or life insurance experience. Address, with references, AM 11, Oregonian.

ST. LOUIS house wants representative in Portland, sell boiler skimmers; must buy sample; $100 weekly for hustler. Write Harris Bros., 6291 Reber Place, St. Louis, Mo.

RESIDENT salesman to sell human hair goods and powder puffs to department and dry goods stores, 10 per cent commission; sample line weighs 4 pounds; state references. S. Simon, 200 Fifth ave., N. Y.

SALESMAN to sell our check protector; it sells to every person who writes a check. Circulars and information free. Sample 25c. Terry Mfg. Co., 122 Colton bldg., Toledo, O.

GOOD wages, steady employment, few months learning, easy profitable work, positions guaranteed; watchmaking, engraving, optical school, 216 Commonwealth bldg., 6th and Ankeny, Portland.

RELIABLE men of family to take orders for good seller, low price, good profits. Call A 1728 to arrange interview. Bjelland, Apt. 11.

SALESMAN, experienced house-to-house; commission only; good proposition for country; big commission and large sales. 701 Swetland bldg.

DO YOU want $10 day side or main line, retail, premium and punch board deals? Five propositions. American Factories Co., St. Louis, Mo.

WRITE moving-picture plays, $50 each; all or spare time; no correspondence course; details free. Atlas Pub. Co., 42, Cincinnati, O.

CASH advanced you weekly selling my hardy guaranteed stock; excellent territory; hustlers make money. Washington Nursery Co., Toppenish, Wash.

THREE specialty salesmen for city and outside territory; 35 per cent commission. Call Sunday after 10 A. M. Purolene Co., 68 East 31st st.

SALESMAN for new proposition. See me Sunday, 2 to 4, or before 10 A. M. Monday. 305 Lumber Exchange bldg.

How to Find Real Salesmen— or Positions as Such

Behind Every Successful Concern Stand Salesmen

If you want to keep the dollars pouring into your strong box you must have *real* salesmen—salesmen who can make an intelligent, tactful, and forceful presentation of your goods. To a business house the difference between salesmen and mere "order-takers" or clerks is the difference between success and failure. If your salesmen are incompetent find *producing* salesmen cheaply and quickly with our Want Ads.

Or, if you are a real salesman or saleswoman and you want a position or a better place than you now have, you will find our little Want Ads splendid position finders. Scores of employers and hundreds of employees read and use our Want Ads daily—and profit greatly by the habit. Write your Want Ad like those below. Make it definite and to the point. Then send it to us promptly. You will be pleased with the results. Learn to

Use

"The Want Ad Way"

(Suggestions for You to Adopt)

SALESMEN WANTED—Competent retail Clothing Salesmen. We want experienced men of good appearance who know the talking points of men's clothing and who can present our merchandise attractively and convincingly to customers. Will pay good salary to capable men. Write, giving full details of experience, etc., or call. Address:

POSITION WANTED—By experienced retail shoe salesman. Thoroughly understands selling points of shoes; knows leathers; competent to fit shoes correctly. Will handle your customers with tact and produce sales. Will learn your stock very quickly. Salary reasonable. Address:

HELP WANTED—MALE.

HANLEY EMPLOYMENT AGENCY.
28 North Second.
Main 727. Phones A 2290.
WANT TODAY
Edgerman (pony edger), $3 day.
Faller, 35c hour.
2 Buckers, 30c hour.
10 Tunnel workers (Scandinavian, $2.75 to $3.
Flunkey, $35 mo. and board.
10 Lumber pilers, $2.25 day.
Rock foreman, $3.50.
Gang station men (trap tunnel), 50,000 yard contract.
Steam shovel laborers, $2.25.
Guthrie, McDougall & Co. and Rejette, Fobert & Winters, Milwaukee work near Chehalis.
10 Laborers (state highway, near Astoria), 8 hours, $2.25.
10 Coyote men (Swan Benson Co.), Stanfield, Or., $3 foot.
100 Laborers and tunnelmen, $3 to $3, for Porter Bros., Grant-Smith Co.
Coos Bay Ry., free fare to Eugene and end of track; free fare to Drain; also free fare, berth and meals on steamer Breakwater to this work.
Teams and Team Outfits
Wanted
for Grading Work.
Can place 50 teams, $30 mo. and found. Free transportation to and from the job.
10 Close up dump wagons, yard and one-half to two yards.
15 No. 2½ Wheelers.
15 No. 3 Wheelers.
Will pay reasonable rate for the above.
Office open until noon today.
Orders given prompt personal attention.

FEW SPECIAL WANTS TODAY.
Office Open Sunday, 9 A. M. to 3 P. M.
Lumber grades from planers, $2.75 & $3.
Night fireman (sawmill), $2.50.
Camp flunkey, $35.
10 Laborers, $2.25, 9 hours.
Others too numerous to mention here.
PACIFIC EMPLOYMENT CO.,
222 and 224 Couch, bet. 1st and 2d.

WANTED at once, cotton oil mill mgr., $1800; supt., $100; commissary mgr., $150; band filer, $6; helper, $2; circle sawyers and filers, $100; heading sawyer, $100; mill foreman, $150; bookkeeper, $60; office men, stenographers, $60; flour salesman, $100 to $150; also salesmen for other lines; blacksmiths, $4; engineers, $100; lbr. inspector, $80; planer foreman, $100; blocksetters, $3; together with all kinds of other high-class sawmill positions. We are employers for reliable firms. State position desired in first letter. Call or write this office, Mack's, Little Rock, Ark.

SIDELINE salesmen making small towns. Just the premium proposition you are looking for. Something a little different than other houses are putting out. We guarantee our goods to sell or take back unsold goods. For full particulars write today. May Mfg. Co., 212 West Siegel, Chicago, Ill.

EXPERIENCED traveling salesmen, represent well-established manufacturing concern, hardware and general store trade. We need three more men to help take care Fall business which begins July. Positions permanent if make good. Give references. Lock Box O, Lemont, Ill.

SALESMEN for complete line of Calendars and advertising novelties. Excellent line. New features assist salesmen. Winning combination. Liberal commissions paid semi-monthly. L. Feigenspan Co., Cincinnati.

SALESMAN to represent on the road strong line of Men's popular-priced neckwear on commission in Oregon, Washington and Idaho. Address, with commercial references, Hartford Neckwear Co., Broadway and 17th st., New York.

USE your spare time to build up a mail order business of your own; we help you start for a share in profits. 27 opportunities. Particulars free. Mutual Opportunities Exchange, Buffalo, N. Y.

TRAVELING salesmen, best side line yet; pays expenses; pocket sales outfit; easy seller; prompt commissions. Southern Novelty Co., 210 Van Buren, Chicago, Ill.

PAINTER, phone Sellwood 716, between 10 and 12 Sunday.

HELP WANTED—FEMALE.

COMPETENT stenographer who can invest or loan some money, new growing business. Y 151, Oregonian.

MRS. HOWE'S LADIES' AGENCY,
Washington bldg., 270½ Washington, room 35, near 4th. Phone Main 8836 or A 3266.

FIRST-CLASS millinery trimmer for exclusive trade in Portland. State where you have had experience. N 170, Oregonian.

WANTED—Girls to enter training school for nurses, South Bend General Hospital, South Bend, Wash.

RESIDENT governess for two girls, 9 and 11, living on farm. Mrs. W. L. Bishop, Hotel Benson, Tuesday 2 to 3 o'clock.

WANTED—Refined capable woman for responsible position. Vlavi Co., 428 Pittock blk., 386 Washington.

FIVE girls to learn beauty culture; pay while learning. 414 Dekum bldg. Sanitary Parlors.

MIDDLE-AGED lady wishes a companion; must not be over 40; must be refined. Address N 140, Oregonian.

WANTED—Experienced young women operators for power machines; millinery work. Apply Lowengart & Co.

WANTED—Competent girl, good cook, for general housework; small family; city references. 1088 Vaughn st.

WANTED—Piano player for picture theater, moderate price. Apply after 1 o'clock Sunday. 408 Dekum ave.

COMPETENT girl for general housework and assist in care of 2 small children. 565 15th st.

A YOUNG girl to assist with housework. Woodlawn 2968.

GIRL to assist with general housework. Phone Marshall 1244.

WAITRESS wanted, must be neat. 405 Hawthorne ave.

GIRL to assist with housework and care of child. Phone C 2209.

AN experienced chocolate dipper wanted; must be first class. 91 Union ave.

GOOD opportunity for lady barbers. 250 Ash st.

WANTED—Neat girl, about 16, to stay with sick woman. Marshall 146 today.

COMPETENT girl for general housework. Phone B 2383.

YOUNG woman to keep house for widower. AC 131, Oregonian.

WANTED—Good girl for general housework. 1064 Quimby. Main 4782.

HELP WANTED—FEMALE.

SPECIALS FOR MONDAY
2 cooks, out, $50.
1 cook, in, $30.
2 waitresses, out, $20, room and board.
2 waitresses, restaurant, $8 per week.
Housekeeper, out, $15.
General work, out, $25 and $40.
General work, in, $20 and $25.
PACIFIC EMPLOYMENT COMPANY.
Ladies' Dept. 265 Morrison.

A LARGE department store in the city wishes to secure the services of an experienced woman for their art needle department workroom. Must understand stamping. Give full particulars in first letter. G 154, Oregonian.

WANTED — Competent and experienced young l