A Candid Statement by Painless Parker

I wish to announce that I have opened my

New Portland Office

at Sixth and Washington Streets

My New Book on the Care of Teeth Sent Free by Mail.

Largest and Finest Dental Establishment in the Pacific Northwest

As a National character, performing a great public service, I am known from the Atlantic to the Pacific as the founder and chief surgeon of the largest and most successful organization of dental specialists - a man who originated an idea that is revolutionizing dentistry for both dentist and patient.

I appeal to thinking men and women — those capable of absorbing an idea even if it is new. I ask nothing more, and shall be satisfied with nothing less, than a careful and comprehensive consideration of this subject, which affects you individually, the public health and suffering humanity.

I do not blame you if prejudiced against a dentist who advertises, because I once held that prejudice myself. But I have thought much about this, and I am going to ask you in all fairness if you believe that this advertisement in The Oregonian today can in any way impair my skill as a dentist? An advertisement cannot make a good dentist out of a poor one, nor a good dentist into a poor one. This paper today contains advertisements of merchants, bankers, colleges and even churches. Does advertising make these men incompetent or dishonest in their business? Do you honestly believe that simply because I selected dentistry as my vocation in life I am deprived of any legitimate rights I would have had if I had become a merchant or a banker?

Dr.V.A. FitzGerald PORTLAND MANAGER

I have no admiration for customs simply because they are hoary and bewhiskered. I do not appeal to your prejudices; I appeal to your intel-ligence and your sense of fairness. I ask you to lay aside any prejudice you may have against me because I advertise my business like other successful men, and think over this proposition for yourself. In all justice, why should the Ethical Dental Trust be permitted to brand me a " quack " because I advertise?

come to Oregon from the neighboring state of California, where, in a successful practice of ten years, I have built up the largest dental business in that state. I came because I believe Portland is destined to be one of the leading cities of America, and because I like the looks of the people I see here on the streets and feel they will appreciate my kind of dentistry. I have taken a five-year lease on the second floor of the Merchants Trust Building, corner of Sixth and Washington streets, and invested more than \$15,000 in remodeling and equipping my offices. I have brought here graduated, licensed dentists of experience who will make their homes and rear their families in this city.

In this, my opening announcement to the people of Oregon, candor and fairness demand a plain statement of facts about Painless Parker dentistry :



I do not belong to the Ethical Dental Trust. I was educated as an ethical dentist, but my honor would not permit me to belong to a secret organization, whose object is to take advantage of humanity when suffering with the toothache, and also to keep people in ignorance of tooth knowledge, so they would surely have toothache and be forced to consult a dentist, who could then charge big fees for telling them what the people should already know

I believe in preventative dentistry, and have spent 25 years trying to educate the people against the dangers of tooth neglect. Because I do this contrary to the Ethical Dental Combine, in every city where I establish an office, the anvil chorus starts up. But evidently the public appreciates my kind of dentistry, for while these ethical dentists have been swinging their hammers, I have built up the largest dental business in the world-this they must

Every Operation in My Offices is Performed Without Pain

To do this I originated a local anaesthetic, which is made and

A trained nurse is always in attendance in each operating room in my offices as a protection and assistance to women patients. Children requiring attention are looked after by a nurse while mothers are in the operating chairs.

used exclusively in my offices. It is perfectly harmless to the most delicate of health because it is not injected into the gums and leaves no bad after effects, but permits us to do our work better and more rapidly than under the "old school" methods. We do not use cocaine or arsenic in any form.

I do dentistry by specialization. There are six distinct branches to dentistry, each requiring a different kind of skill. It is impossible for one man to be superlatively skilful in more than

one branch. The "old school" way is for one man to run an office and attempt all six branches, charging the same price for the poor as for the good work. And right here is the cause of so much poor dentistry, because fivesixths of his work is necessarily poor or indiferently done. In my offices there is a specialist in each branch of dentistry. Men do those things best which they like to do, and when a dentist shows skill at extraction work, he does nothing but take out teeth in a Painless Parker office; if skillful at filling and inlaying he does nothing else. Specialization is the modern way in all arts, sciences and trades. Why not in dentistry? Specialization means efficiency. The specialist is surer and more rapid that the "old school hit-and-miss" dentist.

In this way each case is given careful, personal attention. A record is kept of each case so that if you ever have any trouble with work done in any Painless Parker office, you can go into any of my offices-the nearest one to you, even if you have removed across the continent to New York-the original chart of your mouth is looked up and the work made right without charge. Is not such a guaranty worth something?

We make no charge for consultation and examination. It is a dishonest practice for any dentist to do so. The temptation is too great to do much talking over a simple case in order to get a big fee. We do not work by

Merchants Trust Building, Sixth and Washington streets, where my office is located on the second floor. You are invited to inspect a modern dental office, different from any you have ever seen before. Dentists and Physicians are always welcome and specially invited.

the hour, nor do we regulate our fees by the patient's bank account. We have a fixed price for all work done in the same way. We tell you what should be done with the affected teeth and how much we will charge to do the work in a certain way. We are not " cut-rate " dentists. Cheap dentistry is never good; good dentistry is always cheapest. We use only the best materials, including 22k gold, which has a fixed value like a \$5 gold piece.

Office hours are from 8:30 to 6 o'clock week days; closed Sundays. Long hours at the operating chair every day in the week and on Sunday is responsible for much poor dentistry.

Dentistry, as I practice it, is a serious profession, involving skill, education and experience-and most of all old-fashioned honesty. There is no profession in the world in which deception and dishonesty are so easily practiced. I have built up my large practice by giving the public real, painless dentistry at prices within the reach of all. The names of over 700,000 persons in all parts of this country are on my dental register. I have convinced these patients that I can do what I advertise-good, painless dentistry-and I can convince you. Respectfully,

Sixth and Washington Streets, Portland, Ore.

PAINLESS PARKER, Dentist.



OUT-OF-TOWN READERS WILL ADD 14c EXTRA FOR POSTAGE AND HANDLING.

"HEART SONGS" The song book with a soull 400 of the song-treasures of the world in one volume of 500 pages. Chosen by 20,000 music lovers. Four years to complete the book. More than 100,000 of this unique volume have slready gone into the homes at the retail price of \$2.50 per volume. Every song a gem of melody.

While primarily the purpose of the ache,-Adv.

The Grace and Taylor-street branches of the First Methodist Church, which reunited after a separation of several months a short time ago, will hold their first joint service today at the Taylor-street building at Third and Taylor streets. This church is to be ne week, and at that time it is ex-pected that persons representing every interest and class in Portland will re-spond to the invitations to become members of the Hurlburt campaign

As-Cap-So promptly relieves head-

Benjamin Branch, in whose name

Illinois Folk to Entertain.

the proceedings are brought, is city jailor, and under the terms of the act is entitled to be pensioned on haif pay. The qualifications for a pension are that the applicant is 60 years oid and that he has been in the service 20 years. Branch is past 60 and entered