

# COUNTRY DEALERS ARE TO BE GUESTS

'Buyers' Excursion' New Project of Commercial Club and City Merchants.

TRADE TO BE CULTIVATED

President Piper Asks Business Men to Meet Wednesday and Prepare for Inauguration of Movement for Good of Portland.

Leading jobbers and manufacturers of Portland have been invited by the board of governors of the Portland Commercial Club to meet Wednesday at 8 P. M. at the club to organize a movement for inaugurating "buyers' excursions" to Portland.

The plan was presented before the board of governors at its regular meeting Tuesday and met with immediate approval as a valuable plan for a method of strengthening the bonds of business and friendship between the merchants of Portland and of the great territory tributary thereto.

"Buyers' excursions" have been conducted in trade centers of the East with universal success, but the plan has never been developed upon the Pacific Coast. The board of governors of the Commercial Club, deeming the present an excellent time for establishing a movement for the promotion of increasingly satisfactory trade relations between the wholesaler and the country merchant, decided to take the initiative in organizing the movement.

The office of the Commercial Club, as the center of the commercial organizations of Portland, will be to bring the manufacturers and jobbers together, to present to them the idea, and assist them in organizing for the purpose of putting it into practice. After the organization is once effected, the work will be carried on by the manufacturers and jobbers, in arranging to bring to the city and entertain excursion parties from various sections of the territory.

For the board of governors, President Piper yesterday sent out the following letter to business men of the city, announcing the plan for the "buyers' excursions" to the City of Portland beginning during the coming fall season, and occurring at suitable intervals thereafter.

**Advantages Are Appreciated.**  
The board has investigated the subject and has reached the conclusion that the project is entirely feasible from the standpoint of the jobber and the manufacturer, and therefore of interest and importance to the entire community. These excursions have been successfully conducted at various Eastern trade centers and have, in every instance, proved beneficial in promoting mutually satisfactory trade relations between the wholesaler and the country merchant. It is worthy of note that the tendency of the country merchant at this time is to travel closer to home, and the opportunity for carrying out this project seems, therefore, to be propitious.

The board of governors of the Commercial Club invites you, or a representative of your firm, to meet with the board and with the manufacturers and jobbers of Portland at the Commercial Club on Wednesday, July 30, at 8 P. M. to discuss this important subject and, if favorable action shall be taken, to set in motion the machinery for inaugurating "buyers' excursions" to Portland.

Following are the firms to which letters have been sent announcing the meeting to launch the movement:

Newlander Bros., Heitsh, Grant & Co.; C. C. Moore & Co.; H. A. West & Co.; Brox Milling Company, Portland Flouring Company, J. A. Reubens & Sons Company, J. H. Hastings & Co.; Downbecher Manufacturing Company, Oregon Furniture Manufacturing Company, D. O. E. Walter & Co., W. J. Stone & Co., Allen Devers, Pacific Coast Spruce Bros., Closset & Hilsop & Co., Washburn & Co., Falling-McManan Company, H. C. Atkins & Co., Fairbank Bros., Howe Scale Company, C. L. Mastick & Co., Chicago Belling Company, American Hardware Supply, C. F. Fryer & Co., General Electric Company, Ballou & Co., Iron Works, American Steel & Wire Company, F. Harmon & Co., Oregon Chair Company, Pauli Feather & Bedding Company, Heywood Bros. & Wakefield Company, Brunswick & Banks Company, Dwight Edwards Company, Lutz & Co., Mason, Ehrman Co., T. W. Jenkins & Co., Sun Packing Company, Honeyman Hardware Company, Pacific Hardware & Steel Company, W. S. C. Factoring Company, Henry Dixon & Sons, Carter & Co., W. H. McMones & Co., Page Belling Company, John Clark Sadlers Company, George Lawrence Company, W. G. Pherson Company, M. G. Plancher Company, American Wood Working Machinery Company, Birkenhead Company, H. C. R. Bros., Lewis & Stenger Barber Supply Company, Sherman, Clay & Co., Fisher, Thompson & Co., M. L. Kline, Goodyear Rubber Company, Portland Seed Company, Prince Soap Company, Krause, Moore, Hood Soap Company, Rosenfeld-Smith Company, M. A. Hunter & Co., Gardner & Co., J. F. Hazard & Son, Independent Cracker Company, Pacific Coast Cigar Company, Monroe & Cruller, A. G. Long, Union Meat Company, Swift & Co., B. O. Case & Co., Portland Cold Storage Company, Curtis & Co., Gillen-Chambers Company, Eilers Music House, W. E. Fuller Barber Company, Gaudin Company, Gorham Revers, Rubber Company, Daugherty Shoe Company, Fithian-Barker Shoe Company, Ludden & Cakes Soap Company, Bridges & Beach Manufacturing Company, Biga Metal Company, Hart Cigar Company, Ideal Candy Company, Aldon Company, Modern Confectionery Company, Russell & Gilbert, Gray-McLean & Perry, M. S. Seller Company, Fishbein, Mayer & Co., Baron-Pitop Company, Mitchell, Lewis & Staver Company, Parlin & Orendorff Company, John Deere Company, Studebaker Bros. Company, J. I. Case Thrashing Company, Williams, Tent & Awning Company, W. C. Neen Bag Company, Columbia Supply Company, Timms, Crease & Co., Central Door & Lumber Company, Pacific Coast Abestos Manufacturing Company, Oregon Barber Supply, Portland Davis-Scott Belling Company, Nott-Awtater Company, Oregon Barber Supply, Portland Pacific States Electric Company, Golden Rod Milling Company, Columbia Milling Company, Frazer, Heine & Co., E. C. McBride & Co., Portland Woolen Mills Company, Polson Implement Company, J. A. Cameron & Co., A. H. Averill Machinery Company, Oregon Moline Plow Company, Scott & Munnell Implement Company, H. M. International Harvester Company of America, Ames-Burke-Sevillie Company, Henry Weinhard Brewery, Gambirius Brewing Company, H. W. Johns-Manville Company, Pacific Tent & Awning Company, Portland Gutter & Barber Supply Company, Graton & Kolb Manufacturing Company, Leitch Company, Portland Paper Box Factory, Rudgear-Merle Company, Oregon Casket Company, Hochfeld Bros. Company, Portland Rice Milling Company, Northwest School Furniture Company, Portland Furniture Company, Marshall-Wells Hardware Company, H. H. Taylor & Son, J. A. Stronberg Company, Henry Fickenschein & Co., Roschold Bros., H. Varwig & Son, American Can Company, Fisher & Seatt Company, King-Fisher Mattress Company, Bradshaw Company, Cudahy Packing Company, Morris & Co., David M. Dunning & Co., Standard Oil Company, Crescent Paper Company, Pacific Paper Company, Suthorn-Fall & Co., H. Wolf & Son, Parrett Manufacturing Company, Portland Paper Works, F. Cronin Company, Hertzog Bros., Hummer-Hoel Company, Fickenschein, Mayer & Co., W. J. Van Bohuysen & Co., F. Zimmerman & Co., Goodman Bros. Show Company, Multnomah Trunk & Bag Company, Stewart

# CHILDREN HAVE GREAT TIME ON RIVER EXCURSION

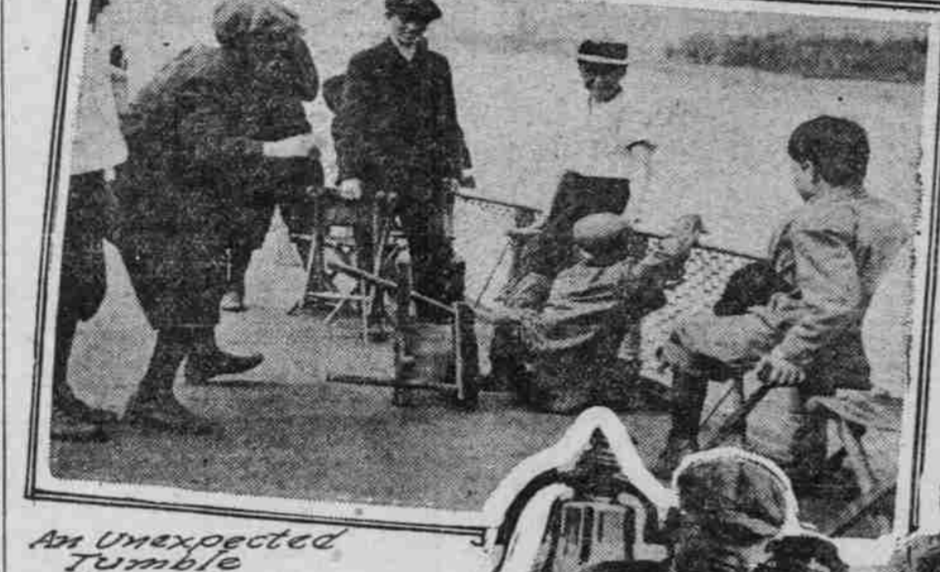
Thirty-Mile Trip on Steamer Hassalo Given by O-W. R. & N. Company Provides Much Joy for 261 Appreciative City Youngsters.



The Orchestra



Painting out the Sights



An Unexpected Turn



There Was No Lack of Good Things to Eat



Nearing Port On the Return Trip

SUCH a time as they had last Monday afternoon, those 261 children who were taken for a 30-mile trip on the O-W. R. & N. steamer Hassalo. How they shouted and sang and raced up and down the decks—and how they ate!

It will be a story for Captain Carlson and Pilot Wing and Steward Valentine and the rest of the officers and crew to tell with pleasure for a long time—or for at least a year—for every Summer these children, or others like them, are taken for a river trip on one of the O-W. R. & N. steamers, through the courtesy of President Farrell, of that company.

One hundred and eighteen of the young excursionists came from the three branches of the People's Institute; 72 from the Boys' and Girls' Aid Society; 22 from the Fraser Home; 35 from the Portland Commons; and 14 from the Albertina Kerr Home.

Never did the sun shine more kindly on the sparkling Willamette, never were the river banks more green and beautiful, never were there happier children since the Pied Piper led his shouting, skipping retinue of enchanted admirers out of Hamelin town and to the bosom of the mountain.

Members of the Harriman Club assisted Colonel A. A. Morse in seeing that the youngsters were kept happy from the time the steamer swung away from the Ash-street dock at 2 o'clock until it returned three hours later. Colonel Morse acted as representative

of President Farrell, who was in Eastern Oregon.

And such a band! Surely Sousa never made sweeter music than did that modern Pied Piper, W. J. Standley, with his flute. Besides the flute there was a big drum and a little drum, and two little drummers, and the big drum boomed and the little drum rattled and the flute shrilled. It was great music.

**Change of Venue Obtained.**  
A change of venue from District Judge Jones to District Judge Dayton has been secured by the attorneys for two of the alleged parasites arrested last week at Oregon City, the charge being made that Judge Jones is prejudiced against the men.

**Schoenick Funeral Today.**  
The funeral of Paul Schoenick, who was drowned in the Columbia River on July 18, will be held at 3 P. M. today from his parents' home, 220 East Forty-seventh street, Rev. Luther Dyott to officiate. Burial will be in Chicago.

made to City Health Officer Marcellus yesterday by members of that body, headed by Mrs. Robert C. Dieck. Dr. Marcellus indorsed the request, which will be submitted to the Council. The city has no place for the care of those suffering from tuberculosis, and the burden of caring for such cases falls on the Visiting Nurses, who say that, with their other work, they may be unable to take care of all cases unless the city appoints one of their number on a salary for that special work.

**Mrs. Chapman Presents Flag.**  
KLAMATH FALLS, OR., July 26.—(Special.)—Mrs. C. C. Chapman of Portland, has sent to this county a handsome United States flag, which will be awarded to the school district

**"RAGGING" MAY STOP**  
Ordinance Drafted to Make Dances More Decent.

**HALLS MUST BE BRIGHT**  
"Shadow" and "Moonlight" Dancing Will Come Under Ban With All Other Terpsichorean Antics of Questionable Grace.

No matter how rollicking the ragtime repartee of the orchestra, there will be no "ragging," and decorum will resume its reign at Portland dances, if an ordinance to be submitted to the Council next week becomes law.

Dance halls which will be rendered illegal, for the measure provides that "the lady in dancing shall place her right hand on her partner's arm, and not on his shoulder or back, the man shall encircle the lady with one arm only, and partners shall keep their bodies and faces free from each other."

That the hall shall be brightly lighted during the progress of the dance is a provision that will eliminate "shadow dancing" and "moonlight dancing."

As in the present dance-hall ordinance, no intoxicated person is to be permitted in the hall; there shall be no smoking, and boisterous conduct and profane language are prohibited.

Violation of the ordinance will result in termination of the permit for dances.

The ordinance is drawn to cover all dances not held in private homes and any class in which instruction is given for hire.

Dance halls must be registered, the registration certificate to expire December 31 of each year. For floor space of less than 2500 square feet the fee shall be \$2.25, and \$6.25 for a floor area of from 2500 to 5000 square feet.

The ordinance was drafted by Assistant City Attorney Stanley E. Myers, assisted by Commissioner Bigelow, Mrs. Lola G. Baldwin, head of the department of public safety for women; license inspector Hutchinson and dance inspector Flack.

**Nurse for Tuberculars Asked.**  
That the city appoint a salaried nurse from the Visiting Nurse association to have charge of tubercular cases that require municipal aid, was the request

# HOTEL MULTNOMAH

Entire Change in Style of Entertainment

ARCADIAN GARDEN COMMENCING MONDAY, JULY 28.

ORDA THE WONDERFUL DANCER Beautiful Electrical Effects.

MISS OWENS AND MISS PINE, MUSICAL ENTERTAINERS MISS MORIES AND MISS O'BRIEN, POPULAR SINGERS.

THE CELEBRATED DUMONT DUO AND HOTEL MULTNOMAH ORCHESTRA. All Under the Direction of Herman S. Heller.

This Entertainment Presented During the Lunch, Dinner and After the Theaters in the

ARCADIAN GARDEN The Coolest and Most Attractive Dining-Room in the City. Cuisine and Service the Best.

SUNDAY EVENING, JULY 27, FOURTH GRAND CONCERT IN LOBBY OF HOTEL

8:30 UNTIL 10:00 P. M. THE SOCIAL EVENT OF THE SEASON

HERMAN S. HELLER AND THE AUGMENTED MULTNOMAH ORCHESTRA OF EIGHTEEN ARTISTS.

SEATS FOR ONE THOUSAND GUESTS. YOU ARE CORDIALLY INVITED.

PROGRAMME

Overture, Jubel.....	Mr. Weber
Piano Solo.....	Selected Mr. Herbert Johnson.
Cavalleria Rusticana.....	Maschgni
Soprano Solo.....	Selected Miss Diana Bonnar.
Scenes Pittoresques.....	Masenet 1. March; 2. Air de Ballet; 3. Auscult; 4. Tete Boheme.
Kamenoi Ostrow.....	Rubenstein (Cloister Scene.)
March, Fenys and Circumstances.....	Edgar

making the best showing. The decision is to be made by County Superintendent Peterson.

Beginning August 1, classified advertisements, to receive proper classification in the next day's issue, must be in The Oregonian office before 10 o'clock at night on Saturday. Classified advertisements for Sunday Oregonian will be 9 o'clock Saturday night. Business office of The Oregonian will be open until 11 o'clock at night, as usual, and all classified advertisements for the next day's issue received too late for proper classification will be run under heading, "Too Late to Classify."

**Farmers Want Expert.**  
CHEHALIS, Wash., July 26.—(Special.)—Eastern Lewis County farmers are arranging to have the State College send an expert fruit man into that section to give the farmers information and lectures on spraying for fruit blights, etc., and how successfully to combat them. Potato growers are especially interested.

**\$10 Sends a Fine Piano**  
to your home. A few dollars monthly keeps it there. See Graves Music Co. adv., page 10, section 2.

**Outdoor Evening Concerts**  
Come every evening and linger in the beautiful courtyard as long as you wish and listen to the orchestra—

—then wander on through the lobby and the promenade with their throngs of smartly-dressed men and women who find The Portland a delightful resort for the summer.

The mid-season menu at The Portland is a delight to the epicure—foods the most tempting and appetizing, served with a rare courtesy.

A special luncheon every week day, for business folk, in the cool dining-room from 11:30 to 2.

Afternoon tea in the grill, with the daintiest of menus.

**The Portland Hotel**  
Owned and operated by The Portland Hotel Company.  
G. J. Kaufmann, Manager.  
N. K. Clarke, Assistant Manager.

**HOTEL STEWART SAN FRANCISCO**  
Geary Street, above Union Square  
European Plan \$1.50 a day up  
American Plan \$3.50 a day up  
New steel and brick structure. Third addition of hundred rooms now building. Every modern convenience. Moderate rates. Center of theatre and retail district. On carlines transferring all over city. Electric omnibus meets trains and steamers.

SPANISH DINNER at **CASTILLIAN GRILLE**  
from 3 P. M. to 8 P. M.  
414 1/2 Morrison Street.  
Near Eleventh Street.



**HOTEL SEWARD**  
When in Portland stop at the Hotel Seward. You will find it one of the newest, most artistic, modern and elegantly appointed hotels in the Northwest. In heart of retail and theater district. Rates \$1 and up; with bath, \$2 and up. Sun meets all trains.  
W. M. SEWARD, Proprietor.



**HOTEL SAVOY**  
WHEN IN SEATTLE  
Make Your Headquarters at the Hotel Savoy  
"Twelve Stories of Solid Comfort"  
A strictly fire-proof, steel, concrete and marble building, right in the center of the city's activities—within a five minutes walk of theaters, stores and business wharves.  
EUROPEAN PLAN \$1 Per Day Up  
Baths \$2 Up  
Send for Free Map of Seattle's Business District



**Hotel Washington Annex**  
SEATTLE  
A THOROUGHLY modern, fire-proof hotel, centrally located. Suites for families and parties. A tentative and reasonable rates.  
J. H. DAVIS, Proprietor.

**HOTEL STEWART SAN FRANCISCO**  
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**MR. AND MRS. HAL F. REESE.**  
A pretty church wedding of last Tuesday night was that of Hal F. Reese and Miss Mildred Exlund, which took place at the First Congregational Church. The service was read by the Rev. Luther R. Dyott in the presence of a few relatives and friends. After a wedding supper for the bridal party, Mr. and Mrs. Reese left for a sojourn at the beach. They will return soon and will be at home to their friends at 301 West Park street. Mr. Reese holds a position as foreman for the Pacific Telephone & Telegraph Company, and his bride is a graduate nurse. Both are popular among a wide circle of friends.