The Lion's Share

The **lion's share** of automobile advertising goes into The Oregonian, because the **lion's** share of people who **use** automobiles, who have **bought** them, and who are **going to buy** them, and who are going to **sell** them, **read** The Oregonian.

In the want ad columns, under the heading of **Automobiles for Sale**, you will find every good machine in this city listed.

When a man wants to sell his car he comes right to these columns, and the **bigger** the **bargain** he has, the **quicker** he comes.

Again and again you will find machines advertised in these want ads for hundreds of dollars less than they are **actually worth.**

Anybody can own an automobile these days. Thousands upon thousands of used cars are being sold every year. You can always find the very car you **want** at the price you are **willing to pay** if you will just follow these columns of **Automobiles for Sale** in the want ad section of The Oregonian.

An average of one family in every twenty-six now owns a car. If you are not one of these owners, by all means **become** one.

Get the **lion's share** of pleasure out of life. An **automobile** will give it to you.

See the cars that are for sale in the classified ads of this paper. **Answer** some of these ads; **investigate** these offers.

AND MENTION THE OREGONIAN, PLEASE, WHEN YOU DO SO.

TO EXCHANGE.

R. H. GOODKIND CO., INC.
1005-1006 Wilcox Bldg.
GILT-EDGE EXCHANGES.

$45,000—Apartment property, clear inc., fine new brick, leased at $300 per month; take part trade, balance cash or mortgage back.

$22,000—Stores and hall, rented at $240 per month, take $5000 trade, $5000 cash, balance mortgage back.

$20,000—Country hotel, 40 rooms, electric lights, fine building, caters to lots of tourist trade in Summer time; clears $2500 to $3000 year.

$10,000—West Side, ¼ block, clear inc., fine for apartments or flats, trade for 2 or 3 good houses in city; will assume some.

$ 5,000—Clear inc., 20 acres, located 1½ miles from streetcar line in Clark County, Washington, all seeded to pasture; will trade for good home in city or trade 10 acres and assume; 5 or 6 rooms preferred.

$ 4,800—Wheat land, near Ritzville, Wash., all in cultivation, has house, big barn and other buildings; there is $1400 owing; will trade for good home of 6 or 7 rooms to $6500.

$ 4,000—General mdse. store, located near Portland, stock worth $1800, and the buildings $2200; stand on one acre of ground, receipts $20 to $40 per day; take $500 cash, balance good home or land.

We have $500,000 worth of good farms to trade for city income; will assume on any good proposition, trade for anything from $20,000 up; we also have some good city lots and close-in acres to trade for houses in the city; will assume on anything worth the money. If you have anything to match at the right price, see us at once.

R. H. GOODKIND CO., INC.
1005-1006 Wilcox Bldg.

EXCHANGES

We have a client with about $300 and some fine improved acreage, to trade for grocery store.

Some really good timber claims and gilt-edged acreage, to exchange for business property; will assume; a bunch of money in this; let us show you.

12 acres, near Roseburg, partly cleared; want acreage nearer Portland; this is good.

Elegant 7-room house, thoroughly modern, garage, paved streets; $6000; will exchange for acreage, farm or building lots; will assume.

40 acres improved, 9 miles from Hood River; $150 an acre; what have you?

$125 and a lot worth $400, gives you possession of a fully modern 19-room house, hot and cold water in every room, 4 years' lease, 5 minutes from postoffice; $150 a month in this.

Speedwell auto, 1911 model, completely overhauled; $1500; want unincumbered lot.

General merchandise store; $5000; invoices $4500; only store in town; elegant fixtures, fine buildings, making big money; owner will take little cash and good property for balance; we consider this the opportunity of a lifetime; owner retiring.

ASSOCIATED INVESTMENT CO.,
618 Yeon Bldg., 5th and Alder.

I HAVE a first-class lot in choice residence district, East Yamhill between E. 28th and E. 29th; this district is practically built up with high-grade residences.

Mortgage on lot of $1000, has two years to run at 8 per cent.

I will exchange my equity of $1500 for Portland suburban acreage or lot; will not assume any indebtedness, nor will I consider any inflated values.

No attention will be paid to answers unless same give exact location of property offered and price asked. AM 963, Oregonian.

WANTS VALLEY FARM.

We want good Willamette or Tualatin Valley farm, 100 acres or more, not less than 60 cultivated, good buildings and near school; will go 5 miles from railroad if necessary. Offer in exchange 290 acres on Pacific Highway near Roseburg and half mile from flag station on S. P. 80 acres cultivated, 50 of this bottom land and some fine for alfalfa. Abundant running water and fine pasture. Good buildings and fine district. A fine dairy and stock farm. Price $16,000. Wants even exchange. Can put in other property up to $7000.

LUEDDEMANN, RULEY & CO.,
913 Chamber of Commerce.

MY CLIENTS OFFER.

160 acres, 5½ miles from R. R. station, every inch in cultivation; finest fruits; house modern, show good profit; owner has other business; no incumbrances; will sell all or half; very low price, terms.

1¼ acres, ½ mile to 5-cent fare; fine spring and creek; will make two good homes; small payments, terms easy.

17 Minthorne lots, ridiculously low.

Equity in 9-room house and 6 lots to trade for clear lots or acreage.

Attorney, T., 431 C. of C.

HOOD RIVER BEARING ORCHARD.

10 acres set to Newtowns and Spitz, 6 and 8 years old; will yield this Fall 1000 to 1500 boxes; 5½ miles from depot on macadam road. Price $12,000, unincumbered.

11¼ acres, located in same district, 2½ acres old bearing, 6 acres just set to pears, balance timber. Price $7500, unincumbered; will trade one or both for good city property. See owner, 318 Board of Trade bldg.

WANTS HOUSE, LOTS OR ACREAGE

in or near Portland, in exchange for modern 6-room residence in Vancouver, Wash., 100 ft. from frontage on R. R. adjoining car shops; rented at $15 per month; will turn in at a price below actual cost; this property is a good speculation and income proposition; clear; will assume up to $2000 if price is right.

LUEDDEMANN, RULEY & CO.,
913 Chamber of Commerce.

40-ACRE FARM FOR CITY PROPERTY.

29 improved, house, barn, outbuildings; $1200, good saw timber, 3 horses, harness, wagon, hack, buggy, windmill, tank, hot and cold water in house; 6 cattle, 4 hogs, turkeys, geese, ducks, chickens; steel range, kitchen treasure; band of goats; incubator, brooder, many things; gasoline engine, drag-saw, machinery. 1844 East Glisan st., owner. No commission.

A $1500 STOCK of groceries, all new, in new building, rent $20, good location, to exchange for land partly improved, not over 22 miles out.

$2000 equity in grocery, building and lot to exchange for house and lot of equal value. Ask for Robards.

CHAPMAN-HERLOW MTG. & TRUST CO.,
Third Floor Chamber of Commerce.

TWENTY ACRES—Only 12 miles from postoffice, on good road, Oswego district, clear of incumbrances, to trade for 7-room bungalow home in Portland, and assume or pay cash difference. Will deal with owner only, on fair valuation, so there will be no commission. X 985, Oregonian.

HAVE corner business lot, 100x100, value $100,000, to exchange for good Portland income property, will pay some cash and assume up to $50,000. V 905, Oregonian.

INCOME bearing property free from incumbrance, in the heart of Kansas City, to exchange for Portland property; will assume some. Call Monday, room 315 Abington bldg.

EXCHANGE for improved Portland property 5 acre tracts near Estacada; also 50 to 75 acres near Carlton; would like small house and lot. S 984, Oregonian.

$100 CASH; 2 lots at Tillamook Beach and 1 lot Classic Ridge Beach, for light 4-passenger automobile; prefer Ford or Studebaker. N 936, Oregonian.

FARM of about 50 acres near Kelso, on river and railroad, near station and school; trade for Portland houses. A 861, Oregonian.

WILL exchange $500 piano, nearly new, for equity in small house and lot in Portland, or for small paying business. Address S 974, Oregonian.

TWO new 6-room cottages in Salem, clear, for improved Portland realty. Geo. M. Smith, 291 Glenn ave.

WILL exchange lot worth $300, no incumbrance, for launch or motor boat. Address S 973, Oregonian.

FINE horse, farming implements, etc.; cost about $500. Public Stenographer, Hotel Multnomah.

12½ ACRES, on Oregon electric, trade or sale for city property. By owner, 361 Fremont st.

GRAPHONOLA, record cabinet and 24 selections, for Underwood or L. C. Smith typewriter. Marshall 3938.

WILL exchange good timber for Portland property at the right price. 931 Chamber of Commerce.

190 ACRES, partly improved, near Portland, for good unincumbered city property. Woodlawn 2365. AG 984, Oregonian.

WILL exchange 160 acres of unincumbered land for first-class 5-passenger auto. AM 997, Oregonian.

$2300 EQUITY 12 acres, 13 miles south half-mile station, sell or trade for city property. Tabor 2793.

BEAUTIFUL 8-room house, Laurelhurst, to trade for acreage. Phone today, Main 3449.

GOOD clean grocery to exchange for city property. 619 Lumbermens bldg.

WILL TRADE good launch for motorcycle. AJ 967, Oregonian.

REAL estate contract, good as gold, to trade for 5-pass auto. AB 900, Oregonian.

FLAT or timber as part pay on good Willamette farm. D 998, Oregonian.

TO EXCHANGE.

EXCHANGES.

7 lots, small house, chicken houses, berries; for small farm.

20 acres near Washougal, well improved and stocked, for house to $3000.

5.83 acres at Oregon Electric station, well improved, for house.

6-room house, 3 lots, in University Park, for acreage.

20 acres in Coos County, for horses, stock, or income property; $2000.

160 acres in Gilliam County, 150 in cultivation, $20 per acre; for city property or acreage.

10-acre orchard in Hood River, part bearing; $7500; for city property.

10 acres near McCoy, Polk County, for house.

18 acres near Beaverton, well improved; for dairy farm of about 90 acres.

160 acres dairy ranch in Tillamook County, good stock and buildings, for clear Portland or Vancouver property.

320 acres near Woodland, Wash., $15 per acre; for city property.

211 acres near Turner, Or., with buildings; fine soil, for city property. Would like some cash.

We have a large list. Bring your property to us and let us match it.

RAYMORE REALTY CO.,
Main 1940. 430 Worcester bldg.

MODERN 6-room residence with full lot on E. Taylor st., near E. 23d st. Price $5000 on cash basis; will exchange for acreage on Oregon Electric, not beyond 10c car fare.

Choice lot on Roselawn avenue between East 8th and 9th sts. Price $700, no mortgage; will exchange for acre or two close to station about same value.

Modern 6-room house, close in, near carline at Spokane. Price $3200, incumbrance $1200; also 12 lots just outside of Spokane on graded streets near carline. Price $3600; no incumbrance; will exchange both for farm or city property same value.

3-story brick block, full lot, near Everett and Broadway; price $70,000; mortgage for $45,000 at 6 per cent will trade for clear farm worth $25,000.

GODDARD & WIEDRICK,
243 Stark st.

EXCELLENT TRADES.
NO INFLATED VALUES CONSIDERED.

64-room rooming-house, value $3500, for small farm or residence.

50-room hotel, buildings, grounds and everything complete, value $11,000, for Portland property up to $6000, balance easy.

60-acre fine farm, 14 miles from Portland, value $12,000, for farm in Tillamook or Coos counties.

Stock ranch of 1200 acres, a splendid money-maker, value $18,000, for city property or small but well improved and nicely located farm; give easy terms for balance or pay cash difference.

Country stores for city property or farms.

We have all kinds of city property, farms and business opportunities to trade one for the other. No fictitious values accepted.

F. PUCHS, 420 Chamber of Commerce.

WHEAT FARM TO TRADE.
READ THESE TERMS:

1336 acres wheat land in good Eastern Oregon district, 4 miles from railroad, 1200 acres cultivated, 600 acres in grain this year. Good improvements, including 6-room house and all necessary farm buildings. Good well and windmill. Personal property, consisting of 20 head of work horses, other stock, 6 wagons, 3 gang plows, 3 harrows and all farming machinery and tools. Price $30 per acre, which includes all personal property and all of the crop. Will consider unincumbered Portland property, or good valley farm up to $17,000; balance can run on crop mortgage payable one-third of crop each year, with no stipulated amount to be paid and no interest except out of crop.

LUEDDEMANN, RULEY & CO.,
913 Chamber of Commerce.

WANTED—BUSINESS PROPERTY.

We have a client with apartment-house under lease, also good farm. Total equities of both properties, $45,000. Desires to exchange these properties for Portland property; will assume reasonable mortgage and pay cash difference.

F. E. TAYLOR CO.,
404-5 Lewis Bldg.,
4th and Oak Sts.

SALE or exchange, stereopticon dissolving machine, pair drums, beater, stand, cymbal and triangle, brass cornet, 29 selections, 10-part orchestra music; 6 gross assorted watch glass and cabinet. Want jeweler's foot wheel polishing head and wheels and belts, 32 rifle, canvas boat, tent and bicycle. AJ 962, Oregonian.

WE will exchange for real estate the following:

7-passenger Pierce-Arrow.
7-passenger Winton Six.
6 delivery car.
5-passenger Franklin.

7 Chamber of Commerce

WANT A LOT.

Have acre four blocks west of Oak Grove station. Take lot up to $700, in good location, balance can run long time at 6 per cent annually, make nice home site or chicken ranch; with quick service to city. Jacob Haas, 308 Gerlinger bldg.

NEW 9-room modern home, full lot, between Union and Williams avenues, cash value $5000, $1800 payable by July, 1913; my equity $3200; will trade for smaller home, vacant lots or acreage at cash values, free of debts. Call or write owner, 412 Wilcox bldg.

FIRST-CLASS oyster land on Hood's Canal, adjoining well cultivated beds; will exchange for city or farm property in Oregon. Owner intends to reside in Portland after July 1. This will bear the closest investigation. Advertiser, 2616 W. Grand, Everett, Wash.

I WILL exchange my $4000 equity in a West Side quarter block, valued at $6500, for a good automobile and $500 cash or other property.

E. J. GEISER,
420 Chamber of Commerce Bldg.

$1200 EQUITY 6-room, furnace, cottage, $1500 second mortgage.

480-acre Eastern Oregon wheat ranch, clear lots or close-in acreage; trade for auto. Palace Realty Co., 142½ 2d st. Main 2915, residence East 5135.

10 ACRES, choice, level land, near Mt. Calvary Cemetery, to exchange for unincumbered 4-room bungalow or desirable lots in improved section of city; give full information in first letter. AJ 983, Oregonian.

ANY part of 2000 acres, close to good town, in the valley, to trade for Portland or sugar-by property; lumber for all buildings furnished.

HOLLY LUMBER COMPANY,
438 Worcester Bldg.

FOR SALE or trade for Pacific Coast acreage, one acre, house, barn, near carline, in the best part of Kansas City; only 20 minutes' ride from new Union Station; clear. Owner, 4649 Summit st., Kansas City, Mo.

WILL exchange my $2500 equity in 50x100 corner lot and 7-room modern house in paved district, for late model automobile or unincumbered lots. Phone owner, East 4032.

FURNITURE WANTED.

Will trade my 10 acres of unimproved fruit land near the White Salmon River for furniture of 5 or 6 rooms. Estes, 214 Board of Trade.

GOING feed, fuel, builders' supply business; sell or exchange for lots, residence.

ROOMING-HOUSE, price $600; accept lot, mortgage, cheap residence, pay cash difference. Hiatt, 501 Board of Trade.

ALBERTA LAND FOR TRADE.

Fine section of land in Alberta, close to railroad, to trade for Portland property. F 982, Oregonian.

20 ACRES.

All cultivated and well located, Klickitat Co.; price $800, to trade for a late model auto. 529 Hamilton bldg.

$45,000—100x100 Park-street corner; some income; will consider good timber tract or Willamette Valley land at actual value. Geo. Englehart, 218 Lumbermens bldg.

FOR SALE or trade, houseboat, 4 rooms, on logs, unfurnished, cash, or will trade for fishboat, with or without engine; state full particulars. AE 948, Oregonian.

WANTED—House and lot in exchange for splendid timber claim clear of incumbrance, valued at $2000; might assume a small amount. 619 Lumbermens bldg.

WILL exchange stock in old-established business concern this city for real estate. AM 995, Oregonian.

FOR SALE or trade for merchandise or grocery, 4-room house, 2 lots, ½ block from carline. Address N 949, Oregonian.

1912 E. M. F. 30, A-1 condition, cost as equipped $1500; will exchange for good city lot. AS 952, Oregonian.

40 ACRES timber land for trade for automobile; must be in good condition. Address J. J. Miches, Scotts Mills, Or.

WILL trade 40 acres of land worth $40 per acre, near Vancouver, Wash., for grocery stock, whole or in part. S 987, Oregonian.

WHAT have you to exchange for 160 acres timber land, 1,000,000 feet, value $36000? Call 319 Failing bldg.

WILL trade handsome modern bungalow, Hawthorne district, full particulars on request. AN 986, Oregonian.

TRADE that 5-room bungalow and get on a 160 farm; want or give no incumbrance. X 993, Oregonian.

QUARTER section South Dakota land, exchange for clean, up-to-date grocery stock in good growing town. X 928, Oregonian.

WILL exchange 5 acres of irrigated land for auto. Box 288, Bend, Or.

GROCERY—Good location, to exchange for Portland property or acreage. Tabor 3740.

$700 EQUITY in new 5-room bungalow, trade for lot. Phone Tabor 2793.

TO EXCHANGE.

ACRES FOR LOTS.

5 ACRES.
NEAR PARK ROSE AND CARLINE.

I own 5 acres right near Park Rose acres, where they are selling for $1200 to $1500 per acre, which I wish to trade for good lots for building purposes.

There is a 5-room house, practically new, facing on the main county road; also a partially completed barn, while on the rear of this acreage, facing on a 15-foot road connecting with the main county road, is a 2-room house, barn, chicken-house and run.

These acres, owing to the 15-foot road on which they all face, makes it convenient for subdividing into acre tracts.

This acreage is level and is connected to two fine automobile roads—the Base Line and Sandy boulevard—where express speed can be made.

Other acreage on Sandy road can't be bought at any price. Another thing: Within one mile of this place is the finest kind of fishing, and wild ducks and geese can be bagged any morning in season; China pheasants eat with the chickens in the barnyard and the quails whistle to their mates in the twilight hour, while rabbits are plentiful, making it an ideal home.

I am willing to take desirable building lots and turn them over to a contractor friend of mine, or I will take a good automobile; and so, if this appeals to you, don't be afraid and submit your proposition, as I mean business and am going to leave Portland just as soon as I possibly can. Will be home Sunday. Tabor 3159.

THE BEST 800 ACRES

in Franklin County, Washington, with 764 acres level, 2½ miles from Page and two railroads; will take unimproved land or vacant city lots up to $14,000; will take improved country or city property to full value, which is $24,000, in any location west of the mountains; this is paying better than 10 per cent on the investment. What have you to offer? About 400 acres in wheat, which looks fine.

E. F. GILBERT,
106 Washington St., Vancouver, Wash.

TO EXCHANGE for Portland property—a beautiful Los Angeles home, never occupied; lot 100x200 feet to alley with extra 25x40 feet for garage; house has 12 rooms with 3 baths; English country house style; built for a home; cash value $20,000; owner wishes to come to Portland to live. Address Professor Wiley Jones, Reed College, Portland, or Mrs. E. L. Hopper, Bryson Apartments, Los Angeles, Cal.

CLEAR lots to exchange for equities in houses and lots, 160 acres in Cowlitz County, Washington, for house and lot or hotel.

6-room modern house, 4 lots, 50x100, to exchange for small improved farm up to $6000.

6-room modern house and 12 good lots in Spokane to exchange for Portland property. 501 Henry bldg.

TO EXCHANGE.

The best 36-room hotel in Vancouver to exchange for a well-improved ranch anywhere from Seattle to the California line. It's a money-maker; price $15,000. What have you to offer?

E. F. GILBERT,
106 Washington St., Vancouver, Wash.

BEAUTIFUL home on bank of Willamette River, 40 minutes on Oregon City Electric, 6 rooms, running water, electric lights, value $2500; will trade $3000 equity for city property and assume or pay cash for difference. P. O. box 505.

400 ACRES Yamhill County land, 200 acres in cultivation and level, good spring water, old house, on county road, fenced, 1½ miles from good town; will take up to $10,000 trade; $70 per acre. AV 891, Oregonian.

100 ACRES near Forest Grove, 75 acres bottom land; can be subdivided. Price $125 per acre. Will consider Portland property. Goldschmidt's Agency, 415 Chamber of Commerce.

EXCHANGE—Will take a 4 or 5-passenger auto in good condition as first payment of a new modern 5-room bungalow, balance easy terms; $15 per month. AE 4, Oregonian.

CORNER lot, E. 6th st., 7-room house and 5-room cottage, value $6500; my equity $4000; want place 30 minutes' car ride from city, with good service. AM 1, Oregonian.

40 ACRES of good fruit land to exchange as part payment on a 7-room home in Portland. Hacker & Thorkelsen Co., 306 Spalding bldg. Main 7562.

TWENTY acres, clear of incumbrance, Hood River, value $3000; will trade for improved or vacant here. Address W 991, Oregonian.

640 ACRES, suitable for alfalfa, grain and stock, three miles from R. R.; will trade my equity for Portland or Eastern property. Address S 982, Oregonian.

TIMBER and good acreage, all clear of incumbrance, value $50,000; will exchange any or all for Portland city property. Address R 987, Oregonian.

ONE fine opal and two pearl rings, for exchange for motorcycle. Address S 979, Oregonian.

5 ACRES of land in the Roseburg Orchard tract to trade for five-passenger auto.

MEYER INVESTMENT COMPANY,
506 Henry Bldg. Marshall 5782.

EQUITY $10,500, city business property, value $16,000; sale or trade. Johnston, 702 Spalding bldg.

WHAT is offered for $430 equity 2 lots, 13 and 14, block J, E. St. Johns, $1350. D 953, Oregonian.

WANT 5 or 6-room bungalow and lot in exchange for unincumbered acreage. East 6237.

160 ACRES clear of incumbrance, Grant County; want vacant lots in Portland. Address S 981, Oregonian.

WANTED—Good motorboat in exchange for 8 acres, unincumbered, near good live town, Oregon. J. E. Shaw, Tatoosh, Wash.

I WANT a good apartment-house for my equity of $12,000 in good Valley land. Address AJ 970, Oregonian.

WANT improved Eastern property for my acreage, best location in Oregon. Address D 990, Oregonian.

WILL trade my beautiful bungalow at Tacoma for Portland bungalow or other property. 127 N. 5th. H. F. M.

$4000—9 rooms near car and school; want grocery, small house, lots or acreage up to $2000. C 2683, Main 5069.

$650 EQUITY three lots, exchange for automobile or motorcycle. P. O. Box 917, city.

TWO choice lots, University Park; sacrifice. Johnston, 702 Spalding bldg.

TO EXCHANGE.

TO EXCHANGE.

800-acre wheat ranch, located in Umatilla County, in the wheat belt; 735 acres in cultivation, 400 in wheat, good buildings; only 5 miles from Pendleton; price $30 per acre; to exchange for good city property.

New modern bungalow in Rose City Park, 7 rooms, fireplace, furnace, and all built-in conveniences; a beautiful home at a reasonable price. Price $4000, mortgage $2000, want clear lots or acreage for equity.

560 acres timber, cruise 17,000,000 feet, well located, price $14,000, to exchange as part payment on good wheat ranch, and will assume.

2000 acres, fine Canada wheat land, well located; all can be put into cultivation, with the exception of about 300 acres to exchange for good ranch or city property.

112-acre ranch, all in high state of cultivation, 18 acres in orchard, good improvements, located close to Eugene, Oregon, clear of incumbrance; will exchange for home or income property; price $18,000.

$22,000 stock of first-class furniture, well located, with small expense, doing good business and a money-maker, to exchange for farm or city property.

SMITH-WILLOUGHBY CO., 90 5th st.

NEW, modern 7-room house, Dutch kitchen, full basement, woodlift, wash trays, etc.

8-room modern house, newly painted and decorated, hardwood floors, bath and 2 toilets, full basement, furnace, garage. Chicken yard, roses, etc.

16-room house, suitable for rooming or boarding-house.

Any or all for smaller or larger properties, or easy terms. L. E. Steinmetz, owner, 317 Abington bldg.

WANTED to exchange, wallpapering and decorating work for dental work. AP 1, Oregonian.

FOR SALE.
Automobiles.

YOUR LAST REMAINING REASON FOR NOT OWNING AN AUTOMOBILE OVERCOME.

Many people have up until this time gone without the pleasure of a machine because this luxury cost too much. Today this reason no longer exists good. In view of the fact that we finance the buyer and sell on easy terms, the Pathfinder, we are offering our last 1912 car at 20 per cent discount.

BARGAIN.
1912 Model 12-A
Pathfinder Touring Car.
The official car of
The A. A. A. and U. S. Government.
Now making three official trails to the Pacific Coast.

Five passenger, 40 H. P., with mohair top and top boot, wind shield, speedometer, horn, tire irons, tools, electric lighted and self starter, etc.; complete listing at $2150.

GERLINGER MOTOR CAR CO.,
690 Wash. St., and 86 Tenth St.

Phone Main 6922.
THE MOTOR BUREAU,
609 Washington st.
Any of the following used cars ready for service.

Buick Roadster	$250
E. M. F. 5-passenger	350
Krit Roadster	350
Ford delivery wagon	360
Maxwell 2-passenger roadster	400
Overland 4-passenger detachable tonneau	400
Maxwell 5-passenger	425
E. M. F. 5-passenger	450
Oakland Roadster	450
Maxwell 5-passenger	475
E. M. F. detachable tonneau	550
Overland 2-passenger Torpedo roadster	550
White Gas, 5-passenger	500
Studebaker roadster	600
E. M. F. 5-passenger	700
Garford 7-passenger (stage service)	750
Maxwell "Mascot," like new	800

Many other attractive buys.
List your name with us if you are looking for a used car.

FOR SALE or trade, large, roomy 5-passenger automobile, fully equipped and in A-1 condition. Phone Marshall 23.

A GOOD 3 and 4-ton truck, best running condition; a snap for cash. 529 Hamilton bldg.

CLEAR lots at low valuation to trade for cheap second-hand automobile; what have you? W 937, Oregonian.

MAXWELL runabout, A1 condition, little worn, $400. Y. M. C. A. Garage, E. 10th and Mill.

WILL trade beautiful ocean front lot on Long Beach boulevard for auto. Tabor 1809.

MUST sacrifice for $350 Cadillac 5-passenger, 30 h. p., in good condition. Phone Main 2915, Monday.

FOR SALE—One 7-passenger Peerless car in good condition; price $650. P. O. Box 4064, Portland, Or.

COLE 1912 touring car 5-7 passengers; used 9 months; bargain. Main 9564, 9 to 12 A. M.

1910 5-PASSENGER Cadillac, fully equipped, A-1 condition, by owner. Piedmont Garage, Union ave. and Sumner.

OVERLAND 30, 4-passenger, fully equipped, in A-1 condition; extra tire; $475, terms. 268 11th st.

BIG bargain in auto tires. Come and see. Peerless Tire & Rubber Co., 427 Stark.

Slightly used tires from $3 to $25 ea.; vulcanizing 25c tire; repairing. 207 Madison.

WILL trade good town lots for runabout. Scott, 519 Worcester bldg.

SINGLE cylinder Indian, chain drive; price $100. 1087 E. Grant. Tabor 3500.

HAVE some good trades for second-hand autos. What have you? 66 N. 23d st.

MOTORCYCLE, 4-h. p., magneto belt drive, mechanically perfect. 206 Alder st.

AUTO storage, $5 a month. 270 12th st. Main 1860, A 1030.

E.M.F. 30 roadster, fully equipped, $375. 270 12th st. Main 1860, A 1030.

FOR SALE—R. S. 1912 twin motorcycle, excellent condition, $190. D 997, Oregonian.

WILL trade new automobile tires for a good diamond. 828 Burnside st.

RUNABOUT, suitable for pleasure or delivery car; sell or trade. 129 Lownsdale.

1912 POPE-HARTFORD, 5-passenger, cash or terms. Woodlawn 3368.

AUTO truck for sale. Phone Sellwood 1214.

FOR SALE.
Automobiles.

AUTOMOBILES
LESS THAN COST.

Don't throw your money away. Why pay the highest prices for an auto when we can sell you a slightly used car of any standard make that will give you the same service as a new one and at an immense saving to you?

1912 Cadillac, torpedo body, electric starter and lights, run only 2900 miles, cost $2400, price $1385.

1911 White gas car, 30 h. p., 4-pass., foredoor, torpedo body, used very little, original cost $2600, our price $985.

1912 Mitchell 30, 5-pass., foredoor, cannot be told from brand new, original cost $1650, our price $785.

1910 Chalmers 30, roadster, fully equipped, very classy, original cost $2000, our price $685.

1912 Oldsmobile 40, Owen model, practically new, foredoor, cost $4000, our price $1950.

1911 Flanders 20, roadster, $225.
1910 Maxwell, 22 h. p., roadster, $285.
1910 Oakland 30, roadster, $350.
1910 Chalmers 30, 5-pass., $650.
1910 Mitchell 30, 4-pass., $375.
1910 Carter Car, roadster, $375.
1911 Ford roadster, $350.
1911 Overland 30, foredoor, roadster, $550.
1911 E. M. F. 30, 5-pass., $485.

Over 50 cars in stock. Write for list.
CUSTOM-HOUSE AUTO COMPANY,
Corner 13th and Hawthorne Ave.

A RENEWED PACKARD.

Is the best motor car investment possible at less cost than a new Packard with the first and heaviest depreciation removed. The same pride of ownership remains because a rebuilt Packard has the appearance and ability of a new Packard.

We guarantee these cars the same as new Packards and purchasers will obtain the full measure of Packard service the same as purchasers of new Packards.

We now have a few of various types.

FRANK C. RIGGS,
CORNELL ROAD, 23D AND WASH. ST.

TO Close out our used cars we are going to sell the following at sacrifice prices:
1910 4-passenger Locomobile.
Model 10 Buick.
Peerless, 5-passenger.
Thomas Flyer, 7-passenger.
Herreshoff roadster, with light delivery body.
Model "D" Franklin; overhauled and repainted; tires oversized and almost new.

We have a few cars that we can trade for real estate.

H. H. KEATS AUTO COMPANY,
Broadway, Burnside and Couch.

SIX LITTLE YANKEES
SIX LITTLE YANKEES
SIX LITTLE YANKEES

SIX LITTLE YANKEES—the great "Carbon Killers"; no liquids, no delay, no scraping; harmless, non-explosive; rids a motor of carbon in 30 minutes; increases power; $2 a box; box contains 72. Six Little Yankees, sufficient to clean a 4-cylinder motor 3 times. Beware of imitators; none genuine without the trade-marked picture of the Six Little Yankees on the box. For sale at your dealers or direct from us by mail, $2 a box postpaid. Six Little Yankees Co., Bulletin bldg., Philadelphia, Pa.

AUTOMOBILES.

Retiring from business. Have for sale or exchange one 5-ton new truck, 50-hp.; 1 extra platform truck body, 1 truck seat and top, $50; 1 2d-hand 5-passenger body, $100; 1 1911 2d-hand 5-passenger 50 hp.; 1 new 5-passenger 50-hp., fully equipped and complete; 1 32-ft. power launch, 20-hp., with full glass cabin and pilot house, recently overhauled. For city lots or acreage within 20 miles east of city; equities not wanted; owners only. Will discount any part for cash. Phone Sunday and until noon Monday. C 1799.

I WANT a good second-hand, 5-passenger automobile and will give in exchange a fine building lot, free of incumbrances. Address P. O. Box 42.

WANT 1912 25 to 30 H. P., 4 or 5-pass., up to $1000; would accept same on my $3000 home, one block to Rose City Park car, 50x111 lot, a brand-new bungalow; payments like rent if desired. Owner Tabor 3040, Sunday, Monday or evening after 6.

WILL sell or trade 1912, 50 H. P., 7-passenger touring car, thoroughly overhauled, fully equipped, four new tires; will sacrifice for quick sale; car is in constant service. Call M. 579 or E. 3100. Ask for Mr. Hunter.

I HAVE a 1912 Maxwell roadster in first-class condition and newly painted; will sell for $400; the car is economical to operate and has been used only on city streets. Address AO 861, Oregonian, and make appointment.

WILL buy for cash or trade modern house in Irvington for second-hand high-class automobile; will have to stand close inspection; give very best price and make of car. AS 959, Oregonian.

MOTORCYCLE, 1912, 7 H. P., $315. R. S. twin, clutch, chain, footrests, spring seat post, run only 208 miles. Siren, tools and extras. Crated, $240, $50 deposit, balance C. O. D. B. L. Clark, Hood River, Or.

6-CYLINDER 7-passenger Pierce-Arrow, in good condition; also 4-cylinder 5-passenger Rambler; either, cheap for cash or payments if secured. Owner, phone East 4652.

WANTED—Names, phones and addresses of prospective auto buyers, $7.50 will be allowed for each, to whom cars are sold. Phone East 2946 or write 739, East Yamhill st., City.

FIRST-CLASS 1912 Harley motorcycle, $165, $50 down, $20 monthly. Call today at 210 Globe bldg. between 10 and 2 o'clock. Phone Main 2094.

1911 REO, looks like new, 30-horsepower, in A-1 shape, cost $1580; will sell for $875; $250 down and $40 a month. 309 Stark. Main 514.

IF you want a nice 5-passenger touring car, fully equipped, with practically new tires, at a price of $450, call Main 5969 or A 2436 and ask for retail sales manager.

FLANDERS 20, 2-passenger, equipped with top, windshield, generator and lamps; $350, some terms. We guarantee this car. 266 11th st.

STUDEBAKER 20, 5-passenger touring car, nickel trimmed, fully equipped, been run but a few hundred miles, will sell for low price and easy terms. Call 552 Alder st.

FOR SALE.
Automobiles.

BARGAINS FOR THIS WEEK.

GARFORD—4-pass., 40, fully equipped, cost new in this office two years ago $4865. This is the best buy on the Coast. We have taken care of this car in the meantime and know its condition. Special price for this week, $950.

GARFORD—7-passenger, in first-class running order; will make an A-1 stage. This car has not been used much and has been recently painted. This cost new $4865, but $900 cash takes it in the next 3 days.

OVERLAND—Roadster, 1911 model, in perfect condition. Will name a low price of $450 if taken at once.

MODEL 1—1910 Locomobile roadster. We consider this car one of the best buys on the Coast and the best car for the money; only $1200.

CADILLAC—1910 model, in good shape and running order. Will make the price, if taken at once, at $550.

ELECTRIC runabouts. We have two, one open top, one electric coupe, at an exceedingly low figure.

PIERCE-ARROW—7-passenger. This machine is in first-class order, having been thoroughly overhauled. Will make fine stage car. It is almost indestructable.

PEERLESS—5-passenger. This is a high-grade car and a bargain. Will make a fine hearse, omnibus or high-grade delivery.

ONE REO RUNABOUT.
ONE 4-PASS. FLANDERS.
TWO POPE-HARTFORDS.

In fact, any make you may want in used cars.

Come and see these before buying elsewhere.

OPEN SUNDAYS.

NORTHWESTERN AUTO EXCHANGE,
531 Alder St.

PACKARDS.

We have the following cars left with us by our customers for sale. We ask no profit on these cars.

Packard four-door, 18-26 H. P.
Packard, 30-40 H. P.
Packard six, 48-60 H. P.
Packard runabout, 30-40 H. P.
Packard Garage, 65 23d st., near Washington.

WE have several slightly used demonstrating cars, roadster and touring models, which we will sell at liberal reductions while they last. Call early this week and ask for demonstration.

THE STUDEBAKER CORPORATION,
Chapman and Alder Sts.
Main 5069. A 2436.

FOR SALE—Marmon 1910 touring and delivery body, a $3000 car, will sell for $800; Cadillac 1910, 1911, 1912, 5-pass.; "Krit" 1910 roadster; Chalmers 1909 roadster; Pierce-Arrow 1910, 7-pass. These cars are in first-class shape. Come and see them today. Covey Motor-Car Co., Washington st., at 21st st. Ask for W. J. Currier.

WANTED—Packard or Pierce-Arrow auto; must be late model and in the best of repair; have in exchange an A1 timber claim, close to railroad, perfect title and clear of incumbrance. See Jordan at once, 619 Lumbermens bldg.

MAGNETOS, coils, speedometers, one 4-cylinder engine, one 6-cylinder engine, spark plugs, tire covers, tire relimers, oils, greases, etc. We have big bargains in the above-mentioned items. Pacific Tire & Supply Co., 328 Burnside st.

ELEGANT 1912, 5-passenger Cadillac; splendid tires; machine in first-class condition throughout; absolutely guaranteed; electric starter and lights; cost $2100; price $1380, $500 down, $50 monthly. 350 Alder st.

WANTED—A first-class car, in best condition, late model, $500 cash, bal. payments, or will take as first payment on 8-room house in Laurelhurst. Phone Tabor 4741.

I WANT a good 1912, 5-passenger car from party who will take 160 acres Eastern Oregon land in payment. Address AB 897, Oregonian.

TIRES! TIRES! TIRES! TIRES! TIRES!

Automobile tires, all sizes, all makes, $3 to $20 each. 328 Burnside st.

5-PASSENGER, 1912 model auto in fine condition, to trade for clear lot or equity in house, owners only. A 871, Oregonian.

LIVE AUTO EXCHANGE.

All kinds repair work, old autos repainted, best work, lowest prices; buy and sell second-hand cars. 66 N. 23d st.

THIS week only, almost new delivery truck for sale, good to laundry or grocery store or any commercial delivery purpose. Call 328 Burnside st.

5-PASSENGER White gas car, late model, foredoors, nickel plated trimmings; just overhauled and in fine condition; will sell at a bargain. Baldwin, 401 Yeon bldg.

40-H. P. CHALMERS 1910 touring car; has not run over 3350 miles; with or without delivery body; a $2500 car for $600. Apt. 32, 331 6th st.

$100 DOWN, $25 a month buys my dandy 1910 Continental motorcar, 5-passenger, in fine order; price $550. Phone Tabor 286.

THOR $75, Indian $