FOR SALE.
Automobiles.

WE OFFER BARGAINS

to people that want good second-hand automobiles and to those that want autos in perfect running condition. We have these automobiles overlooked in our shop and guarantee them to be as represented by us. We invite purchasers to thoroughly investigate and we will sell on time terms the same as new automobiles and at very low prices for immediate sales.

Auburn 5-passenger, 1911, automobile, like new, original paint and the leather shows it has had but little use; tires all good; automobile, with extra equipment, cost $1750; is in first-class condition; $700.

Hudson 5-passenger, 1911, automobile, in first-class condition, always had good care, $1600; for $600.

Maxwell 4-passenger, $1000 automobile, all of it in good condition; only $385.

Hudson roadster, cost $1100, for $440.

Hudson 5-passenger, 1912, automobile, not six months old, A1 condition, that cost, with extra equipment, $1500, for sale at a third off, and it's just as new auto.

Maxwell 5-passenger, 1911, automobile that cost, with lots of extra equipment, $2000, used very little, looks like a new car; $900.

Reo 5-passenger, 1911, automobile, in A1 condition and all complete, for $700.

Stearns 60-h. p. automobile, good for 70 to 80 miles an hour, just completely overhauled, either a roadster or a 4-passenger, original cost $4000, for $1250.

Craxton-Keeton 5-passenger, 1911, automobile, fully equipped and in A1 condition, original cost $3150, for $800.

Remember, you cannot expect these prices long, as these good used cars are often sold quickly.

C. L. BOSS & CO.
615-617 Washington St.
Phones: Marshall 4022, A 4959.

SECOND-HAND

AUTOS

FOR SALE.

We have a few good buys in slightly used trucks and cars—of different makes—traded in on
NEW WHITES.

Also some bargains in rebuilt trucks and cars.

Write for latest list and description —mention the make you prefer.

Prices from $300 to $3000.
THE WHITE COMPANY,
Offices, 69 Seventh St.,
Portland, Or.

SNAPS IN
SECOND-HAND AUTOS.
1911 4-door Overland, A-1 condition throughout, $600.
1911 Ford snap at $400.
1912 Buick 50, only run few miles, $1000.
Many others in good buys at from $200 to $1200.
WANTED.
One 40 H. P., not older than 1910. The chassis to be used for hotel bus, must be in good condition and at right price. Also
One HUPMOBILE ROADSTER and one model 10 Buick.
IF YOU WANT YOUR CAR SOLD QUICK, BRING IT TO US.
THE LAUREL-ROSE AUTO CO.,
Mr. Hammack.
E. 4606. 834 E. Burnside st.

1912 FLANDERS touring car, $550; fully equipped, in good repair.
STUDEBAKER.
Chapman at Alder st.

1912 OVERLAND roadster, perfect condition, thoroughly equipped; $800. AN 670, Oregonian.

5-PASSENGER BUICK.
In A-1 condition, to trade for an unincumbered lot. Phone Tabor 3883.

ONE 7-h. p. Excelsior, first-class condition, new tires, fully equipped, $195, terms. Tabor 2593, or Tabor 3143.

BEST cash offer takes 5-passenger auto, in good condition, fully equipped. Call Tabor 4441.

LOANS
on autos and motorcycles.
Hauer, 206 Alder st.

WANTED—5-passenger auto in exchange for Mitchell roadster. Will pay difference. East 4683.

$800—1907 50-H. P. White Steamer, with 2 bodies and runabout, fully equipped, good condition. Call Sellwood 966 Monday.

SACRIFICE—Will sell my 1910 Pierce-Arrow limousine; tires are nearly new, in good shape; price $1500. Call Sellwood 986.

BEACH lot to exchange for Brush or Metz runabout.
OLIVER, 206 Alder.

WILL pay part cash and fine talking machine outfit for good motorcycle. Portland Phonograph Agency, 350 Alder.

WOULD like to buy two 36x4½ first-class tires. Portland Phonograph Agency, 350 Alder.

DESIRE to purchase for cash good motorcycle. G 690, Oregonian.

FOR RENT—Private garage. E. 28th, near Harrison. Tabor 4037.

1-TON truck in excellent mechanical condition; $375. Dunbar, M. 4355.

FOR SALE or trade—Winton Six touring car. East 195. F. B. Norman.

FOR SALE—Ford torpedo runabout. East 195. F. B. Norman.

WANTED—5-passenger car. Phone East 4683.

Machinery.

STANDARD MACHINERY COMPANY,
49 2d St.
We rent or sell CONCRETE MIXERS.
We rent or sell ELECTRIC HOISTS.
We rent or sell HOISTING ENGINES.
We rent or sell ELECTRIC MOTORS.
We rent or sell DERRICKS.
We rent or sell POWER PUMPS.
We rent or sell BOILERS.
We rent or sell ENGINES.
We rent or sell ROCK CRUSHERS.
We rent or sell CONTRACTORS' equipment of all kinds.
STANDARD MACHINERY COMPANY.
We rent or sell.

FOR SALE.
A 45-horsepower, 550-volt Crocker-Wheeler motor, complete, with standard blade starter, no voltage release and 75-ampere overload. I. T. E. circuit breaker, in A-1 condition. Address, room 203 Oregonian bldg.

FOR SALE.
One 125-volt direct-current generator, complete, with field rheostat, am-meter and circuit breaker. This machine is in good repair. Address, room 203, Oregonian bldg.

15-HORSE high-pressure boiler, with brick furnace, and 12-horse center-crank engine connected, 1-qt. Detroit lubricator, chime whistle, good as new, guaranteed A1 condition. G. W. McGraw, Banks, Or.

FOR SALE.
A 40-K. W., 550-volt Crocker-Wheeler generator, complete, with field rheostat and circuit breaker, in good condition. Address, room 203, Oregonian bldg.

10-INCH Leppell turbine, castiron case. Call Marshall 5152.

Miscellaneous.

RUBBER RUBBER RUBBER
ROOFING ROOFING ROOFING
50c PER SQUARE.
Every square guaranteed positively new, 50c PER SQUARE.
Lot of first-class second-hand corrugated iron, $2 per square.
J. SIMON & BRO.,
Front and Grant Sts.

A complete laundry machine outfit, 18 boilers, 40 to 125-H. P., low and high pressure; lot of engines, 30 to 150-H. P.; lot of generators, K. W. 40 to 300-H. P.; lot of steam pumps, 1 double 10-in. suction centrifugal pump; 1 500-H. P. brass tube hot water heater; 75 tons reinforced concrete rods, all kinds; about 100 tons girder rails, good for reinforced concrete work; 2 18-in. brand-new gauge valves, etc., etc. H. B. Davis, office 453 4th st. Main 2421.

FOR SALE—Imported maltese lace, embroidered lunch, set genuine pearls. Main 4321.

AT SACRIFICE—Candy slab, copper kettle, other tools. East 323.

LOG float ready to build on for sale or trade; a bargain. AS 698, Oregonian.

FOR SALE.
Miscellaneous.

2 54x16 boilers;
1 20-horsepower upright boiler;
1 centrifugal pump;
1 8-horsepower engine;
1 7½-horsepower motor;
3 water wheels;
3 blowers;
Lot rails;
Lot eyebeams;
All sizes pipe.
We carry the largest and most complete line of second-hand pulleys, belting, shafting, cable, boilers, engines, dynamos, rails, eyebeams, wooden pulleys and other miscellaneous machinery in the city. If you have anything in the iron or machinery line to sell or want to buy, see us, as we can make you money. We sell either for cash or on the installment plan.
J. SIMON & BRO.,
Front and Grant Sts.

STANDARD MACHINERY COMPANY,
OVERSTOCK LIST.
Exceptional Bargains.
We rent or sell.
1 32 H. P., 1 20-H. P., 1 12-H. P., 1 8-H. P., 3 4-H. P. and 2 2-H. P. stationary gasoline engines.
1 50-H. P., 1 40-H. P., 1 25-H. P. horizontal firebox boilers.
1 45-H. P., 2 25-H. P., 1 20-H. P. horizontal steam engines.
14 concrete mixers, all kinds, all sizes.
11 steam hoisting engines.
17 electric hoisting engines.
42 electric motors, 3 to 100 H. P.
4 rock crushers.
Get our stock list.
STANDARD MACHINERY COMPANY,
46 2d street.
WE RENT OR SELL.
SECOND-HAND MACHINERY FOR SALE.

PIPE PIPE PIPE
½-inch pipe, 2c foot.
1-inch pipe, 3¼c foot.
2-inch pipe, 5½c foot.
3-inch pipe, 9c foot.
4-inch pipe, 13c foot.
We carry the largest and most complete stock of second-hand pipe, valves, fittings in the city; all sizes up to 12-inch. Pipe cut to sketch. We have 10-inch pipe machines and can deliver any size order on quick notice.
J. SIMON & BRO.,
Front and Grant Sts.

PIPE PIPE PIPE
½-inch pipe, 2c foot.
1-inch pipe, 3¼c foot.
2-inch pipe, 5½c foot.
3-inch pipe, 9c foot.
4-inch pipe, 13c foot.
We carry the largest and most complete stock of second-hand pipe, valves, fittings in the city; all sizes up to 12-inch. Pipe cut to sketch. We have 10-inch pipe machines and can deliver any size order on quick notice.
J. SIMON & BRO.,
Front and Grant Sts.

ELGIN WATCHES
ON CREDIT.
Why not buy your Elgin Watch now while you can get it at a special price and on such easy monthly payments that you'll never miss the money? This month we will sell you a $20 Elgin for $16.50 or a fine $30 Elgin for only $19.75, no money down, sent subject to your approval. Write for free catalogue. We are the largest watch house in America and trust honest people everywhere. HARRIS-GOAR CO., Deput. XXXX, KANSAS CITY, MO.

MEN'S O'COATS AND RAINCOATS.
If you want a real bargain see Jimmy Dunn; every coat must go to make room for Spring goods; $10 along. Room 315 Oregonian bldg. Take elevator.

MEN'S PANTS.
Sacrifice sale. The Men's trousers I sell at $2.25 would cost you $3.50 in a high-rent store on the street. Jimmy Dunn, room 315, Oregonian bldg. Take elevator.

TO EXCHANGE.
15-jewel Waltham watch and some cash for a range stove. Clear lots in city to exchange for a good car; 50x100 lot in Pendleton, Or., to exchange for office furniture. 301 Lumber Exchange. Main 8095.

FOR SALE—Gasoline cabin launch, 26 ft. over all, 8-ft. beam, 8-h. p. engine; just the boat for cruising and hunting; can be seen opposite Newberg steamboat landing. A. Hawley, Newberg, Or. R. F. D. 1.

SECOND-HAND sewing machines; fine lot of drophead machines, $5 to $20, all makes, guaranteed, cash or payments; also rents and repairs. 292 3d st., near Jefferson. Main 4728.

COW MANURE.
We furnish Portland's best rose-growers. Phone evenings, Sellwood 1685. Geo. W. Lindsay, gardener and dealer in fertilizers.

FOR sale very cheap, gasoline freight tug, 45 feet long, 12 feet beam, 15 tons gross. New June 1, 1912, 40 H. P. engine. Inquire Von der Werth's boat slip, east end of Morrison bridge.

METAL building, suitable for photographer, locksmith or other business; now well located and doing business; movable; must sell account of other business. Inquire corner 5th and Salmon sts.

SEWING machines, $25; slightly used; cheap for quick sale, time or cash; machines rented. 190 3d st., bet. Yamhill and Taylor.

OLD SAFES taken in exchange on new and steel office safes. Safes opened, repaired. Purcell Safe Co. and Portland Safe Co., 85 5th st. Phone M. 6309.

OAK roll-top sanitary desk, 3 office chairs, rug and typewriter desk; best quality and good as new. 1009 Board of Trade bldg.

BEAUTIFUL, long, river mink coat, 36 or 38 size, also sealskin collar and large muff, elegant condition, cheap. 353½ Yamhill st.

SHOWCASES.
For sale—2 showcases and 1 counter, cheap. C. M. Olsen, No. 218 Pine.

FOR SALE AT A BARGAIN—100 select phonograph disc records, or will exchange for diamond. AC 816, Oregonian.

BOB coaster, could not be built better or stronger. The Work Shop, 192 4th, near 23d and Washington.

FOR SALE—Nice black pony, cart, harness and saddle. Children's pet. A bargain. 1288 Willamette boulevard.

TYPEWRITERS, all makes, $10 to $65.
NORTHWEST TYPEWRITER CO.,
262 Stark Street.

I WANT to sell my Underwood typewriter, like new, almost any terms. AF 826, Oregonian.

SMITH typewriter for sale in fine condition, a bargain if taken Monday. AE 841, Oregonian.

SMITH PREMIER typewriter, like new, $30; terms $5 down and $5 per month. AF 827, Oregonian.

FOR SALE—One Osteo folding treating table; also cabinet baths. Phone Tabor 306 or East 5118.

1 PAIR raccoons for sale, $10, by C. E. Williamson, Oregon City, Or. R. F. D. 1, box 135.

SPLENDID cello for sale cheap or exchange for disc phonograph.
OLIVER, 206 Alder st.

PURE home-made jelly, currant, raspberry and loganberry, in one-quart glass jars. Phone C 3092.

FERTILIZER.
Well-rotted manure, delivered any part of the city. Call East 1087.

A SNAP—Combination houseboat and launch, all furnished and equipped. Addres B 708, Oregonian.

SAFES—New and second-hand, large assortment, low prices, safes opened, repaired. Mosler Safe Co., 108 Second st. Main 7676.

AMERICAN BEAUTIES—Ten 7x10 art pictures of famous actresses, $1.00. Mail your order now. AJ 641, Oregonian.

SEWING machines, two perfect stitchers, $6 each. 190 Third, bet. Yamhill and Taylor.

ON account of sickness, hardware and new and second-hand furniture store, good location, paying business. Wdln 2954, C 3151.

DONKEY engine, steel rails, dump cars, steam scrapers, pack saddles, drill steel. AD 793, Oregonian.

FOR SALE or rent, cheap, a first-class sleigh, complete. Tabor 269.

FOR SALE cheap, steam bath tub. Call Monday, 412 Northwest bldg.

GOOD Jersey family cow and calf $65, 838 E. 28th st.; "WW" car.

FOR SALE—400 cords dry 4-ft. cordwood. H 716, Oregonian.

FINE $35 York French horn, only $22.50. 350 Alder st.

ONE 31-ft. hull, finest on Coast; 2 launches, all new, at ½ price. 262 Hawthorne ave.

$35 TAKES typewriter, good as new. 922 Chamber of Commerce.

DRAGSAW and gasoline engine, like new. Phone Woodlawn 15.

RICHMOND electric vacuum cleaner; good as new, cheap. Main 4373.

YOUNG fresh Jersey-Swiss cow, rich milk. 95 E. 30th st. SS car.

DERBY desks and office furniture. E. B. Haley Desk Co., 210 Seventh st. Main 587.

USE Bassett's Native Herbs for constipation; 50 tablets for 25c. All druggists.

MOVING-PICTURE machine, in good order, very cheap. Call at 188 Porter st.

GOOD visible typewriter very cheap. AS 693, Oregonian.

FOR sale, cheap, large coffee urn, good condition. C. C. Ringle, 128 6th st.

GARLAND gas range, cheap; in good condition. 430 Mill st. Main 4013.

FOR SALE.
Miscellaneous.

RUBBER RUBBER RUBBER
ROOFING ROOFING ROOFING
50c PER SQUARE.
Every square guaranteed positively new, 50c PER SQUARE.
Lot of first-class second-hand corrugated iron, $2 per square.
J. SIMON & BRO.,
Front and Grant Sts.

I WANT to sell or trade my typewriter. What have you? AF 828, Oregonian.

SAFE, inside measure 9x9x12; price $20; also Underwood Typewriter. Main 606.

FOR sale; Persian lamb coat. Main 2473.

WANTED—MISCELLANEOUS.

LEVIN HARDWARE & FURNITURE CO. PAYS THE HIGHEST CASH PRICES for second-hand furniture, carpets, stoves, ranges, etc. We handle farmers', loggers', mechanics', blacksmiths', plumbers', and contractors' outfits. We carry bicycles, guns, rifles and game traps. We have 20-tons, all sizes of second-hand wire rope and 2 carloads of poultry netting, slightly damaged, cheap. 221 Front st. Main 9072.

$2.00 TO $600.00 paid for hundreds of old coins. Keep money dated before 1895 and send TEN cents at once for new illustrated coin value book, 4x7. Get posted; it may mean your fortune. Clarke & Co., Coin Dealers, Box 112, Le Roy, N. Y.

NO. 3A KODAK, with portrait lens and color screen; also new Gillette razor. Will trade for or buy a No. 3 or a No. 1A kodak. H. H. Heater, 410½ Hawthorne ave. Phone East 882. Office, 611 Swetland bldg. Phone Marshall 2191.

WANTED.
Several vertical engines and boilers, 10 to 15 H. P.
STANDARD MACHINERY COMPANY,
WE RENT OR SELL.

WANTED—Gas range, water heater of private party; also furniture of four rooms; some cash, balance payments; buying home, references. Mrs. B., 489 Clay st.

WANTED—Good 6 or 8-ft. oak bookkeeper's desk and stool, typewriter desk and chair, also 5 or 6-ft. oak office table. O 760, Oregonian.

WE BUY CLOTHING, FURNITURE, TOOLS Highest prices paid for ladies' and men's cast-off clothing and shoes. Call Main 2080. 290 First st.

WE buy for cash second-hand National Cash Registers and sell them on easy terms. W. J. Macauley, 354 Burnside st. Phones, Main 1816, A 1816.

WILL buy any kind of hair combings; highest cash price paid. Sanitary Beauty Parlors, 400 Dekum bldg.

WANT to rent two donkey hoisting engines, sizes from 6¼x10-inch to 8-inchx10-inch. Phone East 5131.

WE PAY highest price for second-hand clothing. 294 3d st. Main 9263.

IF you want contract to furnish plans and build dry-kiln for shingle mill, address AC 836, Oregonian.

WE pay the highest cash price for second-hand furniture. M. R. Seatis. Phone East 3134. 348 Hawthorne ave.

FAIR DEAL reopened again; we pay highest prices for your 2d-hand clothing and household goods. Main 9272.

WILL exchange A-1 talking machine for plain sewing. Portland Phonograph Agency, 350 Alder.

WOULD like to buy good bench lathe. Portland Phonograph Agency, 350 Alder.

CASH PAID FOR DIAMONDS.
Martin, 320 Lumber Exchange bldg.

WILL rent piano from private party. Good care. No children. Phone East 6356.

WANTED—Fixtures for grocery store. Phone Main 2287.

WANT milch cows for 3 mares or less. Mr. Apple, 620 Henry bldg.

FORD Auction Co. pays most cash for any kind of furniture. Main 8951, A 2443.

FREE storage and good care, office furniture, will buy it later. XZ 700, Oregonian.

NEAT kalsomining, $2.50 a room. Wood work cleaned. Painting, etc. Main 1412.

WANTED—Wardrobe trunk; state size and price. AB 669, Oregonian.

WANTED—Use of sewing machine for few months' storage. 864 E. 16th st. N.

WANTED—White sewing machine cheap. F 724, Oregonian.

SAFE, medium size, state price and description. AE 829, Oregonian.

WANTED—Good folding bed. Tabor 2837.

HELP WANTED—MALE.

SALESMEN WANTED: WELL-KNOWN PORTLAND FIRM WANTS TWO SALESMEN FOR CITY WORK. MUST BE SOBER, NEAT APPEARING, HUSTLERS. SALARY AND COMMISSION. EXCEPTIONAL OPPORTUNITIES FOR ADVANCEMENT. WHEN ANSWERING STATE AGE AND PAST EXPERIENCE. AF 814, OREGONIAN.

WANTED—Combination bookkeeper and stenographer, with knowledge of conveyancing preferred. Out of town position. None but competent, experienced parties with good references need apply. Good salary to right party. Answer early, giving phone number. G 689, Oregonian.

HIGH-CLASS specialty salesmen wanted to represent large Eastern pottery on straight commission. Permanent territory and position to right man. Chance of a lifetime to make big money if you are a business-getter. Apply 293½ Stark st., room 220.

HAVE opening for 3 experienced real estate salesmen; we have the system and prospects, and want men to handle them. Call Monday A. M.
KUPPER & HUMPHRY,
212-213 Chamber of Commerce Bldg.

WANTED—Men with salesmanship ability to fill the agency force; a very fine proposition. Apply Monday bet. 8-12 M. 1-4 P. M. H. B. Hansbury, mgr., 215 Columbia bldg., 365 Washington st.

WANTED—Men who have ability and backbone enough to get out and work; work highly legitimate and pleasant. Two years' employment. Call today or Monday. 352 Hotel Multnomah. R. C. O'Bryan.

COLLECTOR wanted—One who has handled wholesaler's or jobber's accounts preferred. Phone Main 7930. Arrange interview.

WANTED—Young man, stenographer, to learn wholesale business. No application considered unless salary and references are mentioned. AC 812, Oregonian.

WANTED—A first-class retail bakery; must have a brick oven; must be a bargain for cash. Address A. J. Mason, Portland, Or., general delivery.

DENTIST wanted; must be registered in Oregon, good opportunity for right man. K 674, Oregonian.

TAILORS wanted to work on ladies' jackets. Only first-class should apply. S. Weiss, 147 10th.

MAN of good appearance to represent local corporation in Portland. Apply after 9 A. M. 302 Northwest bldg.

WANTED—Tailor, experienced man, busheling and pressing, good proposition; write Woolen Mills Store, Silverton, Or.

TWO high-grade specialty young salesmen, new thing, A-1 offer. 309 Hotel Renwick, 3 to 5.

YOUNG men with bicycles or motorcycles make $2.25 to $5 a day; paid weekly. 441 Stark.

WANTED—Salesman to represent us in Corvallis; bond required; must be adapted for our work. Grand Union Tea Co.

WANTED—Bookkeeper, experienced in flour and grain business. The Jobes Milling Co., St. Johns, Or.

WANTED by a young man—An experienced musical vaudeville companion. Call or write L., 374, E. Market st.

A GOOD side line open for the right men in Oregon, Washington and Idaho. AB 662, Oregonian.

FIRS-CLASS machinist wanted; must be good lathe man. Call 222 Commercial Club bldg.

TAILOR for country, good cutter, who will work on bench in spare time; steady work. Apply D. B. McBride & Co., Royal bldg.

THREE neat-appearing men to work city and surrounding territory; pay every week. Apply Alder Hotel, room 432.

A FIRST-CLASS window-dresser. Brownsville Woolen Mill Store, 3d and Morrison sts.

WANTED—Strong boy with good wheel to deliver in grocery store. Call Tabor 18.

WANTED—Experienced counter man. Pittsburg Quick Lunch, 47 N. 6th st.

WANTED—Agent for selling nursery stock. Call Tabor 3860.

WANTED—Two good boys, over 16, to learn the business. Apply Lowengart & Co.

$100 MONTHLY for man to help sell cheap lots; reference. F 706, Oregonian.

PHOTO solicitors; best offer in city. Sarony studio, 346½ Morrison st.

WANTED—Two good boys, over 16, to learn the business. Apply Lowengart & Co.

WANTED—A good cake baker. Apply Royal Bakery, 11th and Everett.

ASSISTANT bill clerk, one used to Underwood machine. Apply Lowengart & Co.

OPERATOR wanted at once to work on men's coats. 128½ 2d st., room 10.

WANTED—2 first-class ladies' tailors. Gurney, 4th floor Mohawk bldg.

SOLICITOR for up-to-date job printing office. Address AV 531, Oregonian.

WANTED—Errand boy. 127 12th st.

HELP WANTED—MALE.

ARE YOU DOING WORK that is laying the foundation of a successful, happy life? Or are you just drifting along, doing any work you can get, whether you like it or not? You can't afford to disregard the future. If between 17 and 25, the age when you lay the foundation of your life's success or failure, you should be at work where everything you do counts. If you feel that your present job will not lead you well onto the road to success, find out what the United States Navy will do for you. Call at the Navy Recruiting Station, Railway Exchange Bldg., Portland, Or., and find out everything about Navy pay, hours, promotion, the healthy life, physical training, and fine class of men you'll associate with. Get full details about chances to learn a trade, to see the world and to save up money. The officers and men at the Recruiting Station will answer every question. You'll enjoy meeting them, even if you decide not to enter the Navy. Write for "The Making of a Man-o'Warsman," a free book which describes the daily life of Navy men, in simple language and interesting photos. Send now—so you won't put it off and forget. Address Bureau of Navigation, Box 326, Navy Department, Washington, D. C.

INCIDENT.
(One of Many.)
Office Secretary Employment Department, Y. M. C. A.
Young man, stranger, seeking employment ($20 his total cash asset)—If I pay you $5 for employment membership I will have only $15 between me and starvation.
Secretary—If you pay $5 for employment membership you will have the Y. M. C. A. with all its resources between you and starvation.
Result: Young man joined association. In less than a week he had satisfactory employment.
Record for 12 months ending December 31:
Call for men.....2265
Positions filled.....1697
Employment membership guarantees member will secure employment or refund of full membership fee; gives two months' full membership privileges, 10 months' social privileges and undertakes to keep member employed during the full term of membership without further charge.
Constant demand for CLERICAL, TECHNICAL AND COMMERCIAL MEN.
See Secretary Employment Department, Y. M. C. A.

HIGH-CLASS MAN WANTED

A man wanted to take charge of our loan and lease dept.; if you are a man that is moving around all the time don't answer this; we want a man that is married, steady and hard worker, for you can't handle this position sitting down; you must furnish gilt-edge references regarding character, and furnish bond or security. I have a good thing for the man that can qualify. V 546, Oregonian.

REAL ESTATE SALESMEN
We give the public the best value for their money. Lots in our new tract, Rose Park, 50x100, now offered at advance sale for $300, including improvements. Tract is on Sandy Boulevard, between Rose City Park and Park Rose and these lots are less than two blocks from carline. Best value, all things considered, ever offered in Portland. If you can sell anything, you can sell these. Can use few more men. Call 304 Oak street and see Mr McCrillis.
SLAUSON-CRAIG CO.,
Successors to Hartman-Thompson Realty Department.

DISTRICT manager wanted in every city, town and village to open and manage branch office; brand new proposition; Wonder Cloth finds a sale in every home, office, store, garage and factory; three big sources of profit: local, an agency and jobbing business; cash sales, steady duplicate orders; samples, printed matter and new selling method furnished free; no experience needed; can make $200 to $500 monthly; we advertise your business. If you have a few dollars and good references, write quick. Eastern Specialty Co., 65 A Pine Street, New York.

WANTED—Family men for mills and factory work, Coast town over 5000 inhabitants; growing rapidly, 1400 white men employed in more than 20 mills and factories which run steady year around; city has streetcar, electric light, water and sewerage system; one railroad, prospects good for second railroad; all vessels load at mills; fishing industries as well as farming lands splendid; wages less than $2.25; give nationality and address AV 540, Oregonian.

EXPERIENCED JEWELRY SALESWOMAN wanted by the Meier & Frank store; A-1 references required. Apply at superintendent's office before 9:30 A. M., 6th floor.

RESPONSIBLE, highly successful, long established manufacturing company wants a high-class salesman with good references for city and road work. Strictly commission. Average sale pays about $100 commission. Each sale brings others. No samples to carry. A genuine opportunity for a real producer. Gilbert Perry, manager, 1912 Draper st., Indianapolis, Indiana.

SALESMEN—The returning prosperity of the country at large is reflected in the increasing sales of life insurance. The 1912 "paid for" business of this company totals over $79,000,000—more than $6,000,000 ahead of 1911. Life insurance offers you greater rewards than any other line. Investigate. Penn Mutual Life, 207 Selling bldg., Portland.

A FEW high-class salesmen to sell central Warrenton property, at the mouth of the Columbia. No such opportunity has ever before been offered in the West. Nothing compares with it in merit as the coming great seaport, and many sales are now being easily made. Call only between 10 and 12. Columbia Harbor Land Co., 901-2-3 Wilcox bldg.

WANT two or three experienced salesmen for live proposition, suburban lots, West Side; if you mean business, come and see me, Monday, 10 A. M. to 3 P. M. Good money for the right persons. Mr. Molesworth.
FIRST TRUST COMPANY,
3d and Washington.

WANTED for U. S. ARMY—Able-bodied unmarried men, between ages of 18 and 35, citizens of United States, of good character and temperate habits, who can speak, read and write the English language. For information apply to Recruiting Officer, Worcester building, 2d and Oak sts., Portland, Or.

THE ONE OPPORTUNITY.
I want a live man or company to handle one of best and fastest selling real estate propositions in Oregon; lots of help and big commissions to right parties. Call at room 407 Hoyt Hotel, between 9:30 and 1 P. M., this week only.

WANTED—Commission salesman to sell on commission in Oregon and Washington a well-known line of go-carts with an established trade; must be well acquainted with the furniture and department store buyers. Answer with references to AV 523, Oregonian.

WANTED — A steady traveling man to handle our line of gloves as a side line in the Willamette Valley and Southern Oregon; our line is well established and nobody need apply who does not cover this territory three times a year. Portland Glove Works, 445-447 Stark st.

REMUNERATIVE positions paying salary and commission offered men of intelligence; no experience required; the desire to earn a comfortable living being the only requisite. Apply 9 to 12 only, 418 Mohawk bldg., 3d and Morrison sts.

WANTED—Logging contractor to log about 6,000,000 feet pine per year; can give two contracts if desired; no water; all donkey and team work; must have an outfit. Address for particulars E. E. SQUIRES, 1152 Sacramento st., San Francisco, Cal.

WANTED—Up-to-date job printer who is also fair pressman, for permanent position in live country town near Portland, married man preferred; good chance for capable man. Address AV 535, Oregonian.

WANTED—An installment collector at once; one who is capable and well acquainted in the city and suburbs; must ride wheel or motorcycle; state age, salary expected; give phone number. AB 672, Oregonian.

WANTED—Good bond salesman to place securities for reliable company. Investment offered is especially attractive. Write fully, giving reference. Address AD 710, Oregonian.

ONE man's commission last week, $230, selling Washington Nursery Company trees. If you can walk, talk and write an order, write us today for territory. Washington Nursery Company, Toppenish, Wash.

WANTED—Capable man for the exclusive agency of "WINONA MILLS" hosiery and underwear, established business. G. W. Booser, 417 Arcade bldg., Seattle, Wash.

WANTED.
CATHOLIC man teacher and disciplinarian, send references. Address Mission P. O., Wash. Rev. Superior.

COMMERCIAL specialty salesmen, costs $7.50, sells $20; 2 to 10 orders daily, cash income for expenses. Grant Mfg. Co., Pittsburg, Pa.

GOOD salesmen wanted, who can sell lots in a rapidly-growing town; salary and commission. 603 Lumbermens bldg.

BOYS wanted, 16 to 18 years of age, to learn wholesale hardware business. Pacific Hardware & Steel Co., 22d and Nicolai.

WANTED—2 live men to sell sewing machines; bond required. Apply at 402 Washington st.

PHOTO coupon; best offer; snap for agents. Cutberth Studio, 801 Dekum bldg.

PHOTO Coupon; best offer; snap for agents. Cutberth Studio, 801 Dekum bldg.

PHOTO-COUPON agents; best ever offered. Van Dyck Studio, 404 Washington st.

HELP WANTED—MALE.

SALESMAN—ESTABLISHED FIRM OF HIGH STANDING ARE INCREASING THEIR CAPITAL STOCK. A LUCRATIVE POSITION IS OPEN IN PORTLAND AND OUTSIDE TERRITORY FOR SALESMAN AND SALES MANAGER TO SELL NEW ISSUE OF STOCK. A COMBINATION OF FEATURES WILL INTEREST HIGH GRADE MEN. AS 700, OREGONIAN.

SALESMEN.
From now on is the harvest time in our business. Two of our salesmen made over $500 each last month; you can do as well if you are honest, capable and can represent a high-grade proposition in a high-grade manner. Strictly commission basis. Call Monday morning, room 1405 Yeon bldg. Ask for Mr. Lehman.

MEN WANTED TO START IN THE MAIL ORDER BUSINESS ANYWHERE. I started with an idea and $100 and made six hundred and fifty thousand dollars in 18 months. I tell you WHAT TO DO AND HOW TO DO IT. Don't be a wage slave; get out of the rut; get grit; get backbone; wake up and start NOW. Write and learn of my money-making mail order plans. My great FREE book, "How to Achieve Mail Order Success," tells all about my own achievements and how I equip, teach and get you started. This book tells how to quickly start in your home, while otherwise employed. It is a B line to a large income. Send for my free book and start making money now. Address President, Mail Order School, Suite 1126 Brecht bldg., Denver, Colo.

SALESMAN with established connection among retail grocery, hardware, household goods and department store trade, to represent several lines of exclusively controlled patented specialties of exceptional merit sold direct to retailers. Suitable party will be given sole distributing agency for Oregon and will carry stock in Portland. Unquestionable references and security required. Apply by letter with fullest details. O 709, Oregonian.

SALESMEN
To sell our homes in all parts of the city, on easy payment plan, and close in, restricted residence lots; on both the East and West sides; also close-in acreage. We furnish some prospects and assist in closing sales. We supply lot and build to suit purchaser. Liberal commissions. Ask for sales manager, Provident Trust Co., 2d floor Selling bldg.

PERMANENT place, three energetic, ambitious salesmen, capable of earning $3000 annually or better, to sell high-grade specialty to all lines of retail trade, towns and smaller cities; heavily advertised in trade papers; routes circularized in advance; want clean, reliable men only; references and bond required. AA, box 539, Chicago, Ill.

EXPERIENCED specialty salesmen, to first sell, then organize sales force; "Champion" Complete Accountant (fireproof) combination safe, desk, account system, money drawer, complete recorder. State full qualifications. Champion Register Co., Cleveland, Ohio.

CARPENTERS, painters, decorators, all other mechanics, also vacuum cleaner men, have you few hours to spare? We want man each town; no capital needed; an hour's work shows dollars earned in spare time; pocket sample. Caster Mfg. Co. (Dept. 51), 20 Warren, New York.

YOU can make big money with our live and complete line of daily pad, apron and office-calendars. Samples packed, dozen in neat box. Appeal to bankers, manufacturers and best business houses. A-1 proposition for first-class salesmen. Write Specialty Printing Co., Cincinnati.

HIGH-CLASS salesman for Oregon territory, one who has successfully sold registers, scales, groceries or who has been in grocery business preferred; exceptional opportunity for right man; bond required. The Ingle System Co., Dayton, O.

WANTED—Men and women canvassers to sell latest electric device, never before introduced in Oregon; follows half electric bill and all the eyesight. Workers earn big money. Call at room 1, 125 14th st. Pearson.

A TRUST company can use a clean-cut young man of good education; one who has sold insurance, real estate or stocks and bonds preferred; good income with rapid advancement. Full particulars. D 683, Oregonian.

SALESMEN, experienced, tested products steady demand; sound business proposition; assured future with large income to capable men. Thompson, R 94, 56 Pine, N. Y.

CAPABLE specialty man, Oregon. Staple line of new and exceptional terms. To begin Feb 1. Attractive commission contract; $35 weekly, expenses. Miles F. Bixler Co., Cleveland, Ohio.

EXPERIENCED in any line to sell general trade in Oregon. Unexcelled specialty proposition; commission contract; $35 weekly for expenses. Continental Jewelry Company, Cleveland, Ohio.

WANTED—Automobile salesman who can actually sell motor cars. Excellent lines and a good proposition for the right man. Vancouver Island Motor Co., Ltd., Victoria, B. C.

ENERGETIC salesmen for unequaled line of calendars, leather goods, advertising novelties; liberal commissions paid semi-monthly; excellent opening for hustlers. C. Feigenspan Co., Cincinnati.

PICK YOUR JOB.
New RED BOOK, giving list of thousands Government positions NOT under Civil Service. Postpaid, $1. R. P. Andrews Company, Washington, D. C.

SALESMEN to sell our check protector. It sells to every person who writes checks; circulars, information free; sample 25c. Terry Mfg. Co., 122 Colton bldg., Toledo, Ohio.

AMBITIOUS SALESMEN, neat appearance, call merchants their territory; elegant sideline, convenient to carry; good commissions, prompt remittance. Belmont Mfg. Co., Cincinnati, O.

WANTED—$10 to $25 per week copying and addressing letters under our instructions; work evenings; 10c for particulars. Aikan Copying Works, 323 Market st., Oakland, Cal.

WANTED—Logging camp timekeeper, a steady position, $50 per month and board; must be temperate and honest. Address, with reference, Y 697, Oregonian.

WANTED—An industrious and energetic boy, living at home with parents and willing to start at bottom and learn a good business. Apply Monday 230 3d st.

A BETTER position. "Positive ways to secure position you desire," tells you how to get it; price 25 cents. For particulars address Baker Supply Co., Vallejo, Cal.

SALESMEN—Sell merchants' sales and order books; large demand; liberal commissions, pocket samples. Wirth Salesbook Co., Chicago.

WANTED—Man to sell metal polish, janitor supplies, etc., to large consumers, garages, buildings, etc. Plummer, 269 3d, before 9 A. M.

CAPABLE salesman to cover Oregon, staple line; high commisions; $100 monthly advance, permanent position to right man. Jess H. Smith Co., Detroit, Mich.

SALESMEN—Do you want $10 a day side or main line retail and punch board deals? Ten propositions. American Factories Co., St. Louis, Mo.

YOUNG Jewish man, able to take charge of jewelry department of a large store; give experience and references in first letter. P 744, Oregonian.

HELP WANTED—FEMALE.

WANTED—Young lady, traveling position, give particulars. R 815, Oregonian.

WANTED—Girl general housework; no washing. 774 Hancock st.

WANTED—Girl for housework and cook. Apply 251 North 24th st.

WANTED—Little girl, 4 or 5 years, to care for. Woodstock, Or. Write Box 44.

COMPETENT cook. Apply 1500 Hawthorne ave., or call Tabor 1103.

GOOD home and wages; two in family. 553 Sumner, cor. 13th. Alberta car.

HELP WANTED—FEMALE.

WANTED—YOUNG LADIES FOR TELEPHONE OPERATING, WITH OR WITHOUT EXPERIENCE; PAID WHILE LEARNING. APPLY AT THE PACIFIC TELEPHONE & TELEGRAPH COMPANY (EAST OFFICE), COR. 6TH AND EAST ANKEY STREETS, OR MAIN OFFICE, WEST PARK AND ALDER. TELEPHONE EAST 230.

WOMEN WANTED TO START PROFITABLE MAIL ORDER B