



A Proclamation to All Men

Hear Ye—Hear Ye All—

—As is customary twice yearly, and the time therefore having arrived, I hereby declare at once the great

Sale of Manhattan Shirts

Father Knickerbocker

—“Come ye, all who are shirtless, all who have shirts and need more,” and all who await this semi-annual sale to buy a year’s supply

Come Ye—Come Ye All

—For this haberdashery store is the only exclusive Manhattan shirt shop in Portland wherein every style and every quality Manhattan shirt may be obtained.

Ponder Ye—Ponder Ye All

—On the remarkable savings that are offered in this sale—calculate the real economy that can be accomplished by buying a dozen Manhattan shirts—Think of the extra wear, the superior fit—the distinctive appearance you gain by buying Manhattan shirts here—and, best of all, they cost no more than inferior and ill-fitting shirts.

Remember Ye—Remember Ye All

—That every Manhattan shirt in our Men’s Shop is crisp, new, fresh and clean—That’s an added attraction—of great importance to men who are particular and demand new, up-to-date shirts, even though they buy them at reduced prices.

- All \$1.50 Manhattan Shirts, Clearance \$1.15
- All \$2.00 Manhattan Shirts, Clearance \$1.38
- All \$2.50 and \$3.00 Manhattan Shirts, \$1.88
- All \$3.00 Manhattan Shirts, Clearance \$2.45
- All \$4.00 and \$5.00 Manhattan Shirts \$2.95

—Our Foreign Book Section now under the direct charge of Mr. Herman C. Ayme, formerly with John Wanamaker & Co., New York.

The Foreign Book Store Announces on Sale Favored French Books

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| Anatole France: <i>Thais</i> . . . \$.75 | Pierre Loti: <i>Mme. Chrysantheme</i> . . . \$.75 |
| Marg. Audouze: <i>Valserine</i> \$1.20 | M. de Balzac: <i>Scenes de la vie</i> |
| P. Merimee: <i>Colomba</i> . . . \$.75 | <i>Prince</i> . . . \$2.25 |
| Paul Verlaine: <i>Confessions</i> \$1.50 | Dumas: <i>Le Comte de Monte</i> |
| Alph. Daudet: <i>Tartarin de Tarascon</i> . . . \$.75 | <i>Christo</i> . . . \$1.80 |
| Pierre de Coulevan: <i>Noblesse Americaine</i> . . . \$.75 | —And there is on hand a full list of the <i>Ideal Bibliotheque</i> that contains all the modern French fiction. |
| Brieux: <i>Maternite</i> . . . \$.75 | |

Special Sale of W. B. Elastine Reduso Corsets

—It is a well-known fact that the woman of fashion changes her corset as she changes her gown. There is the low and graceful model for the dinner gown, another for the tailored gown which gives long, trim lines, and many others.

—W. B. Elastine Reduso corsets are guaranteed to reduce hips and abdomen one to five inches, combine perfect shape with perfect fit, and show any figure to splendid advantage.

—Wear-proof elastine gores, used only in W. B. Elastine Reduso corsets, provide perfect comfort, prevent weakening of the fiber, slipping, straining or cutting, and insure gore durability during the life of the corset.

\$3.00 CORSETS, SPECIAL \$2.00

—The standard W. B. Elastine Reduso No. 786, with low bust, or No. 789, with medium bust. Wear-resisting coutil and lace trimmed.

\$6.00 CORSETS, SPECIAL \$3.50

—No. 796 corset, with medium bust, or No. 795, with low bust. Material of beautiful fancy broche.



ORIENTAL RUGS

Sold at Prices Lower Than Ever Before in Portland

Artistic Floor Coverings for Rug Collectors

—Oriental rugs are made in Asia Minor and Asia proper. Mighty few Yankees and few Europeans penetrate to the real interior markets of the East, where the home-made rugs are brought in and sold for the first time. The country is wild, travel difficult, the inns are barbarous and the traveler is exposed to robbers and cut throats. —A few American agents have gone over to Persia and other rug-producing countries thinking to buy the rugs direct from private families and the weavers that made them. This was a creditable American scheme to reduce the high cost of Oriental rugs and knock out a few of the unwashed, brown-complexioned, turban-headed middlemen. But the agents who risked their own necks and endured the torment of travel in the wild East for the sake of buying cheap rugs got little satisfaction out of their trips. The Orientals were far too slick for them. You can’t buy a rug cheap from an Oriental, not when he knows you have torn your clothes getting to him to buy rugs. The tales these returned Yankee rug buyers tell about the native shrewdness and trickery of the Orientals is enough to make you gasp.

—Some of these tricky foreigners are selling their wares in America. Also there are many honest, reliable foreigners in the rug trade here, but when you come to one of the tricksters in the business, then beware!

—Every Oriental rug we carry has been bought by experts, who know the true Oriental rugs and who are familiar with all the tricks of the trade—men who have been in the business all their life and are, therefore, able to secure the pure Oriental rugs at their real worth. This enables us to offer our customers a wonderful collection of these artistic rugs at prices as low as such merchandise can possibly be sold.

—During our great January Clearance Sale we have reduced these already moderate prices, which lasts until the first of February.

—Below we mention a few of these attractive specials:

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| Antique Ferahan Kugs
—Size 16½ by 7½ feet.
Clearance, \$479 | Bijar Rugs
Clearance, \$134 to \$187
—Size 14 by 6 feet. | Tchitchi and Bakous Rugs
Clearance, \$19, \$23.50 and \$27.50
—Sizes run to 4 by 10 feet. |
| Royal Kermanshah
\$239, \$298 to \$437
—Sizes 11½ by 9 to 14 by 10. | Michkabad Rugs
Clearance, \$97.50
—Size 12 by 8½ feet. | Dagestans, Sirvans and Cabistan Rugs
Clearance, \$22.50 to \$40
—Sizes 4 by 3 to 5 by 3. |
| Muntaz Rugs
\$133 to \$173
—Size about 12 by 9 feet. | Kazakh Rugs
Clearance, \$35 to \$47.50
—Sizes up to 6 by 4 feet. | Karabagh Mats
Clearance, \$8.75
—Size 3.6 by 2.7. |
| Goravan Rugs
\$139, \$169 to \$239
—Sizes 12 by 9 or 10. | Belouchistan Rugs
Clearance, \$11.50 to \$23.50
—Size 4 by 2.8. | Iran Rugs (Persian)
Clearance, \$44.50 to \$57.50
—Size 5.0 by 4.5 to 6.8 by 4.10. |
| Asia Minor Rugs
Clearance, \$279
—Size 11 by 9 feet. | Mahal Rugs
Clearance, \$127 to \$163
—Sizes 12 by 8 or 9 feet. | Fifth Floor. |

Annual White & Clearance Sales—All merchandise absolutely New—Bear this in mind.

No Restau ant
No Groceries
No Bakery
No Meat Market

Lipman Wolfe & Co.

“Merchandise of Merit Only”

No Tea Room
No Pets and Pans
No Men’s Clothing
No Liquors

Plain and Fancy Suits Clearance \$14.75

—Suits in sizes for women of all sizes. Suits made of fine all-wool hard-twisted serges, chevots, whipcords and fancy mixed worsteds. —Suits in black, navy blue, brown, good shades of gray and taupe.

—All the smartest styles of the season are here—represented—some are perfectly plain tailored throughout—while others are modeled in fancy novelty designs.

—Many straight front effects as well as the new cutaway style.

—Every jacket is lined with silk and perfectly finished throughout. The skirts are either plain or trimmed to correspond with the jackets.

White Coats Clearance \$18.75

—Of polo cloth, boucle and chinchilla in all pure white. Made full length and Johnny coat styles. Some are lined with silk and others have double faced fancy striped linings.

Black Silk Petticoats Clearance \$1.47

—Silk petticoats of extra quality all-silk messaline in black only. Made in three fancy models with knife plaited, tucked and section flounces.



Half Price for These New Framed Pictures That Come to Us After the Holiday Season The Regular Prices Range From 50c to \$25.00 Each

—A beautiful collection of pictures framed in appropriate frames—pastels, hand-colored photographs, carbons, hand colored platinum, mezzotints, water colors and hand colored photographs. Most of these pictures are reproductions of famous paintings, and are framed in rosewood, antique gold, carbon brown, mahogany and mission finish.

—Below we mention a few, besides which we have such subjects as Gainsborough heads, the poets and musicians, English hunting scenes, the Roman Forum and Coliseum, marine scenes, pastel landscapes and Venetian scenes. Also a few pictures suitable for schools and libraries.

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| \$15 Picture, Clearance \$7.50
—“Delia in the City”—reproduced in color and has oval antique gold frame. Size 16x20 inches. | \$16 Picture, Clearance \$7.95
—“Sir Galahad”—hand colored and framed with four-inch Roman gold molding. Size 14x26 inches. | \$9 Picture, Clearance \$4.48
—“Madam LeBrun and Daughter”—genuine carbon framed with deep gold molding. Size 12x16 inches. |
| \$11 Picture, Clearance \$5.48
—“The Village Wedding”—hand colored artotype. Framed with two-inch antique gold molding. Size 16x23 inches. | \$8 Picture, Clearance \$3.98
—“The Modern Madonna”—genuine photograph, hand colored, with oval antique gold frame. Size 12x16 inches. | \$2 Picture, Clearance 98c
—“The Blue Boy,” by Gainsborough. Genuine carbon picture framed with half-inch antique gold molding. Size 8x10 inches. |



Negligees—Exclusive Specialties In Elaborate Styles and Beautiful Materials

—The designing and making of negligees and tea gowns has become an art, requiring quite the same study and creative ability to fashion the wonderful draperies as the designer who specializes on gowns.

—Never before have such beautiful and elaborate styles been offered in garments, which are strictly for informal wear. Not only are the materials in which they are developed the same as is used in evening gowns, but the lines and trimmings are similar.

—Every negligee, both imported and domestic, is now reduced.

\$40.00 Model, Clearance \$35.95

—This negligee is modeled from a fine, soft wool crepe in a creamy shade and lined with a pale rose pink-tinted silk, which casts a soft glow through the wool. Elaborately hand-embroidered and trimmed with rosettes of pink silk.

\$51.50 Model, Clearance \$41.50

—Empire style of pale blue crepe de chine, inset with white Valenciennes lace. Has a draped skirt, the draperies being held in place with a silk-covered buckle.

—Other crepe de chine models in pink and blue, some of which are lace trimmed, can be had special for \$12.75, \$19.95 to \$25.50. Modeled in a diversity of styles.

\$45.00 Model, Clearance \$37.50

—This most exquisite of negligees is made by Mlle. Calvayrac, of Paris, being made entirely by hand. Even the tucks and pleats are hand run. It is of pale blue crepe, exquisitely and elaborately embroidered. This also is in the Empire style.

\$12.00 Model, Clearance \$9.49

—A simple though dainty negligee of soft wool crepe, with the edges hand-scalloped. Touches of hand-embroidery on the front and back. Fancy silk cord girdle and tassels.

\$56.50 Model, Clearance \$45.50

—A beautiful robe of silk matlasse in delicate lavender shade. Padded and lined throughout with silk.

\$90.00 Model, Clearance \$72.50

—A fine sheer lingerie tea gown, with a slip of light blue silk. Gorgeously embroidered and lace-trimmed from the collar to the hem.

JAPANESE SILK IMPORTED KIMONOS Clearance Prices, \$7.65, \$13.15 to \$18.58

—Full or three-quarter length, in blues, greens, pinks, lavenders and black, elaborately embroidered in butterflies, roses, wisteria and chrysanthemums and lined and padded throughout. Figured silk kimonos CAN NOW BE HAD FOR \$6.79, \$9.75 UP TO \$14.85

All Art Goods and Bronzes At Clearance Sale Prices



Spring 1913 Waist Models Now on Exhibition and Sale

—That great master creator of waist fashions—FOR YTHE—has added new laurels by the introduction of his latest models in Spring waists.

—For years Forsythe has been acknowledged the authority on tailored waists. That his position is strengthened by his 1913 models is admitted and accepted by all fashion authorities.

—It is with greatest pleasure that we announce the arrival and exhibition tomorrow of these exclusive shirts.

—Forsythe this year digresses from the severely plain tailored blouse by adding the daintiest of French touches that work in admirably to make these famous shirts more exclusive and more distinctive than ever.

—You all know of his madras, his dimity and his chevots—but come now and see his new tub silks—charmeuse, cashmere, crepe, crepe de chine, brocades, natural pongees—plain one-tone colors and fancy striped effects.

—His new style touches shown in the collar, which is the Robespierre style, as well as the smartly made pointed cuffs and novelty pleated effects.

—We are exclusive Portland agents for these famous shirts. Prices \$5.75, \$6.25, \$6.75, \$7.50 and \$9.00