

DR. CHEW SAYS BIG TRADE FIELDS OPEN

New China Republic Bids for Yankee Merchants, Declares Noted Editor.

INVESTIGATION IS URGED

Unfortunate Thing Is Americans Do Not Realize Astonishing Transformation of Country, Is Message Leader Brings.

That immense trade fields are open to merchants of the United States in the new Chinese republic is the declaration of Ng Poon Chew, one of the most prominent Chinese of San Francisco who is in Portland to deliver a series of lectures. Dr. Chew arrived at the Portland Hotel yesterday.

"It is hard to realize that China furnishes big opportunities for trade," said Dr. Chew, "but the opportunities are there. They have been brought about by the wonderful transformation which has taken place in the nation within the last year. China looks to the United States for friendship, especially under the new government. It was the Americanization of Chinese leaders that brought about the great change in conditions in China to a large extent. For this reason the Chinese people are greatly indebted to the United States and to her people."

Americans Should Investigate.

"The only unfortunate thing is that the merchants of this country are slow to awaken to their opportunities. China would rather trade with the United States and Germany than with any of the other countries, yet it seems that the merchants of these nations and especially of the United States do not enter the field for the business as they should do. China has to depend upon other nations because her production is less than the consumption. The merchants of this country should investigate the market conditions and opportunities."

Transformation in China.

"There has been an astonishing transformation in China in the last year. The government is new, the people are new, the customs are new and the prosperity is new. Within 15 years you will see an entirely different race of people in China. The English language is gaining rapidly in usage in the new nation. It is now possible to travel into the interior without speaking Chinese. Everywhere you will find Chinese who speak English. When I was in Northern China recently I met people whose dialect in Chinese was so different from my own that I could not speak well with them. We spoke English instead of Chinese. Everywhere you will find Chinese who have been educated abroad."

Cultured Men in Demand.

"Young men who are educated have wonderful opportunities in China at present. With the growth of industry the man of culture is in demand."

"To the Chinese of America the new Chinese government feels greatly indebted because of the assistance given in the rebellion. American Chinese sent a large amount of money to help overthrow the imperial government. For this reason the Chinese here are to be given a representative in the Chinese Assembly. He will be elected by the Chinese of the United States and will be sent back to cast a vote with representatives from all parts of the Chinese republic."

Dr. Chew is known as the Chinese "world citizen." He was closely identified with the rebellion and with the establishment of the new government. At present he is managing editor of Chung Sai Yat Po, a Chinese daily newspaper published in San Francisco. He is an ordained Presbyterian minister. He will leave tonight for Seattle, where he will speak tomorrow morning. After a meeting there, he will return to Portland to be guest of honor at a banquet at the Commercial Club.

COLUMBUS DAY OBSERVED

Business Goes on but Fitting Programmes Honor Discoverer.

Apart from the banks, courts, public buildings and the Federal offices, there was little evidence that yesterday was a holiday in the city in memory of the man, Columbus, who by his discovery opened up the possibilities of this country 420 years ago. All the business houses were open as usual, and many people came down for business in the morning undecided or ignorant as to the possibilities of such a holiday.

As was fitting local Knights of Columbus celebrated the anniversary. Owing to the fact that the day fell this year on Saturday those responsible for the arrangements decided that to insure the best attendance the meeting should be held the previous night. This was done, a very successful ball and musical programme being held in the Women of Woodcraft Hall. The principal address of the evening was that given by Judge Kavanaugh.

Last night the Italian residents gave a musicale and a dance in the Arion Hall, on Second and Oak streets. This was under the auspices of the Columbus Benevolent Society. Simultaneously 20 of the states were celebrating the day, and the Knights of Columbus in every state were holding memorial entertainments.

WOMAN KILLED, TWO HURT

(Continued From First Page.)

The McCabe family for a long time, called at their home about 3:30 yesterday afternoon and proposed a ride. Mrs. McCabe and her two sisters, who have lived with her from childhood, assented and the party had been riding about an hour when they decided to turn back. They had just completed the turn when the catastrophe occurred.

Reports reaching the city were that one person was killed and two seriously injured, and a Red Cross ambulance made a quick trip to the scene of the accident. On arriving it was found that passing automobiles had picked up the surviving members of the party, and the ambulance was utilized to bring in the body of the dead girl, which was delivered at the Coroner's office.

Child Swallows Can Opener.

CHEHALIS, Wash., Oct. 12.—(Special.)—A young son of H. Syverson, of Adna, swallowed a can-opener, such as is used in twisting the tops from sardine and meat cans. He is suffering but little discomfort thus far. An X-ray photograph showed the progress of the opener, and it is hoped to relieve the lad of it within a day or two without necessitating an operation.

PORTLAND FOLK COMBINE TO MAKE RED PENCIL DAY A HELP IN RAISING MONEY FOR BABY HOME.



Above, "No Getting Away": Captivating Saleswoman Invariably Caught the Younger Generation of the Opposite Sex—Below, "Endeavoring to Escape": Two Young Men Try to Avoid the Attention of an Ardent Champion of the Cause.

HOME GETS \$3000

Red-Pencil Day Proves Entirely Successful.

64 INFANTS ARE CARED FOR

\$10,000 Needed for New Quarters.

No Subscriptions Are Asked and

No Tag Day Is On Record

Since June, 1911.

Is anybody not using a red pencil today? From the number seen protruding from the pockets of young and old, male and female, in the vest pocket and in the coat, he or she who did not buy one must have belonged to a

small minority. The idea itself was a good one. No one was asked to give something for nothing, which is what the average man hates to do, judging by the remarks of some of those who bought pencils yesterday. The money was given for the benefit of the Baby Home.

"I don't mind buying a pencil," "Why, sure, I'll take a couple with pleasure." "This is better than giving a nickel for nothing," and remarks of a similar nature were the replies that greeted the great number of girls and women who worked so hard to make the day a red pencil day as well as a Red Pencil one.

Also they understood that the proceeds were to go to a good cause. Some \$10,000 was needed for the erection of proper quarters, where babies could receive the attention that was their due. And of that sum yesterday the workers garnered in practically \$3000.

Money Not Counted.

The money was not counted exactly yesterday after all was over, that duty being held over by the committee until tomorrow or Tuesday.

In spite of the fact that the day was a special holiday and also a Saturday, the day when people leave work early for out of town, and also in spite of the fact that there were between 300 and 400 workers were required there were only 100, the amount needed was high-

ly gratifying to the committee in charge.

There are quite a number of pencils left over and at a late hour last night plans were under way for the disposal of them for the benefit of the home at an early date, though exactly by what means had not been decided.

"We have not asked for any subscriptions in this way, we have had not a tag day nor in fact have we done anything of this description since a

year ago last June, which I consider very creditable," said a member of the committee, "and when it is fully realized that we have no endowment at all, that we do not solicit from the merchants and that we are strictly non-sectarian, the people will give us all the help we ask for, I am sure."

200 Babies Have Been Cared For.

"Last night there were 63 babies in the home and at a late hour we had to send out for another bed for the 64th."

OREGON'S VETERAN DRUM CORPS FEATURE OF BIG PARADE AT LOS ANGELES NATIONAL ENCAMPMENT.



LEFT TO RIGHT—E. B. GRANT, JOHN BALDWIN, W. H. BROOKS, D. J. HORSMAN, JOHN KELLEY, J. T. M'COLLARD, J. S. VAUGHN, C. A. STOCKWELL, R. W. LUNDY, W. H. M'LELLAND, T. M. KELLOGG, ABE AXTELL.

Members of the Oregon Grand Army Veteran Drum Corps who were able to make the trip to the recent Grand Army encampment in Los Angeles have expressed their heartfelt thanks to all those people who by their generous subscriptions made the visit possible. A letter thanking their friends has been issued by E. B. Grant, president, and T. M. Kellogg, secretary.

In all probability the encampment is the last that the vast majority of them will ever be able to attend, for these rallies are held only occasionally on the Coast, and it will be many years, of a certainty, before they can meet once more.

Twelve members of the old drum corps were together on this occasion—E. B. Grant, John Kelley, W. H. Brooks, John Baldwin, D. J. Horsman, J. S. Vaughn, Abe Axtell, T. M. Kellogg, W. H. McLelland, C. A. Stockwell, J. T. McHolland and R. W. Lundy.

Oregon was the only state in the Union having a real veteran drum corps with its delegation at the encampment. There were about 20 bands and young drum corps in the parade, but the Oregon old boys took the cake. They received favorable comment on every side, and were a credit to the state. It was an affecting sight to see the old comrades, in line under the folds of Old Glory, straighten up and take the step when they heard the drums playing the old familiar tunes they had marched to in "the days of long ago."

The drum corps members are keeping up their practice now, and are ready to give their services on any patriotic occasion.



Special Displays of these Famous Makes of Underwear

On Sale at "Mérode" and "Harvard Mills" Shops During the Week Beginning

Monday, October 14th

There is good reason for this action of ours. We want to make Life-Long Customers of Every Woman who desires to Secure Satisfactory Underwear. Hosts of women wear these two brands now, but not enough to satisfy us. We want to bring every woman face to face with the

"Mérode" and "Harvard Mills" (Hand Finished) Underwear

We believe you are entitled to get the Full Value of Comfort and Wear for Every Dollar spent for Underwear, and these two brands will make that a certainty.

SPECIAL

UNION SUITS, \$1.00 VESTS, DRAWERS and TIGHTS at 50c
In all Shapes REGULAR \$1.50 VALUE All Shapes REGULAR 75c VALUE

Ask for No. 1475 "Mérode" or 4475 "Harvard Mills"

A medium Weight 1/1 Ribbed Bleached finest combed Yarn. Perfect in shape. Elastic to an unexpected degree. These fine Examples in Seasonable Underwear are specially adapted to the prevailing styles of dress.

If your dealer is sold out, he is authorized to take your order and garments will be sent to you

Write your dealer for a pamphlet giving description of the numerous styles for WOMEN and CHILDREN obtainable in these two brands, and be sure to remember the date.

Week Beginning Monday, October 14th

Lord & Taylor

Wholesale Distributors

TICKET BUYING MADE EASY

Extensive Improvements Planned for Harriman Lines' City Office.

Extensive improvements, including the installation of a cashier system and a telephone exchange are about to be made in the local office of the Harriman Lines at Third and Washington streets.

Work will commence early this week. The job probably will be completed by November 1.

These changes will give Portland the first ticket office in the Northwest using a central cashier's desk. The constantly-increasing business in the office make the new system a necessity.

The office will be divided into departments, with a clerk in charge of a separate department. They will be separated from one another by cages similar to those employed in banks.

While the several different forms of tickets will be handled by separate clerks all cash will be handled over one counter. The advantages of the system are obvious. It is probable that two or three additional ticket salesmen will be employed.

A telephone exchange will be installed and a separate information window established.

APPLE MARKET IS SOUGHT

Plan Proposed to Interest Wealthy Chinese in American Fruit.

WENATCHEE, Wash., Oct. 12.—(Special.)—Development of a market for Northwest apples in China is the plan now being considered by Wenatchee fruit growers, and steps are to be taken to evolve a system of consignment to the Flowery Kingdom. The idea was suggested by W. G. Hartranft, of San Francisco, who has just returned from a trip to the Orient. It is probable that the plan followed by J. J.

Hill several years ago, when he introduced cereals into China will be undertaken in the case of apples. This plan provides for the free distribution of several carloads of fine fruit among the wealthier Chinese, to whet their appetites. It is believed an immediate and far-reaching demand will result.

Those who have been studying the Chinese market declare apples are unknown there now. The average Chinaman has never seen, much less tasted, one. Yet it has been determined that the Chinese are fond of apples. The plan is to cater only to the wealthier classes. The price now asked for the Hood River, Yakima or Wenatchee apple is too high for the average Chinese, but there are thousands of the wealthy that would buy eagerly. It is claimed. An effort will be made to interest growers of other districts in Oregon and Washington in the plan, which it is believed will result profitably for the growers.

ELEPHANT IS BOOBY PRIZE

Trick of Nature Presented for Low Score at Card Party.

An elephant as a "booby" prize at a card party is something out of the ordinary. It will not be exactly a white elephant, either, as it is of the edible variety. A. S. Thompson is its new owner, having won it at a game of "500" Friday evening.

His surprise can be imagined when upon unwrapping the package presented him for having the lowest score he found an elephant made by nature itself, the same being a freak potato. The resemblance is so striking as to make Mr. Thompson's cellar trophy a bona fide natural curiosity.

Greeks to Meet in Chehalis.

CHEHALIS, Wash., Oct. 12.—(Special.)—The meeting of Greeks that was billed for Centralia next Sunday has been transferred to this city. It will probably be held in the I. O. O. F. hall in the afternoon. There will be in attendance some 200 Greeks, half of whom are likely to be sent to their fatherland to fight, according to local Greek leaders.

The new campaign of St. Mark's, Venice, raised on the site of the old tower, has been practically complete for months.