FOR SALE.

Miscellaneous.

9x12 ART rugs $5, 6x9 seamless Brussels rugs $5. 7:6x9 Brussels rugs $9; 9x12 Brussels rugs $7.50 to $12.50, 9x12 Wilton velvet rugs (enough of new ones) cost $25, our price $18.50; 9x12 Smith's Axminster rugs $16; 10:6x12 seamless Brussels rug $18; 9x12-ft. Bagdad Wilton rug, cost $28, for $12.50, good as new; steel ranges, best makes, $18 to $27.50; cook stoves $8.50 to $15, heating stoves $1.50 to $12.50, oil and gas heaters $1 to $2.50, gas ranges $6.50 to $15, Jewel, Garland, Reliable and New Process, all in good condition; gas water heater $5; dressers in fir, oak, mahogany and birdseye maple from $4.75 and up, chiffoniers $7.50 to $26, extension table $5 to $15, solid oak sideboard $12.50, solid quartered oak buffets $7.50 to $24, in golden, fumed and weathered finishes; dining chairs $5 to $15 for set of six, rockers $1.50 to $7.50, arm chairs $2.50 to $8.50; $45 roll-top desk, $4 inches high, golden or early English finishes, $27.50 (slightly damaged); revolving office chairs $3 to $6.50; office table, 6 feet by 33 inches, solid oak, $6; wardrobe $6, New Home sewing machine $7.50, folding beds $5 to $7.50, iron beds, any size, $1.50 to $7.50; bed springs $1 to $2.25, mattresses of all grades, cheapest to best, $1.50 to $12, library tables $4.50 to $15, center tables $1.25 to $6.50, velour couch, spring edge, oak frame, $44.50; $60 leather upholstered davenport, mission oak frames, for $22; $35 mission oak china closet for $20; cherry hallrack $5; hanging hall mirror, 25 inches square, $1.50; hall mirror, 18x40-inch French plate, $12; portieres $1 per pair, lace curtains 25c to $2 per pair. We have a large selection of both new and fine second-hand household furniture and if we haven't got what you want in our store we can get it for you at any of the wholesale houses in the city, you doing the selecting yourself. You can also have the advantage of buying on the installment plan anything in or out of the store on a very small margin of profit. Our terms are one-fourth down and small monthly payments. Come and get our prices and learn our methods of doing business. We guarantee satisfaction in every respect.
WESTERN SALVAGE COMPANY,
547, 547 Washington bet 16th and 17th sts.
Free delivery to any part of the city.
545, 547 Washington bet. 16th and 17th sts.
Both phones: Main 1108. A 3793.

MY CLEARANCE SALE on men's high-grade suits, raincoats and overcoats. Instead of a few at this time of the year, I find myself with hundreds. In order to clean up my $27.50 to $30 values, marked $18.75, are cut to $15.75; $22.50 to $25 values, marked $14.75, cut to $11.75. My $20 a month rent plays a big part in my clearance sale. Take the elevator for real saving.
JIMMY DUNN,
Room 315, Oregonian bldg.

MY CLEARANCE SALE on men's pants: $4 trousers at $2.25; $5 trousers at $2.25; $6 trousers, $3.75. Remember, my rent is $20 a month. If I paid $500 on the ground floor such values as these would be impossible.
JIMMY DUNN,
Room 315, Oregonian bldg. Take elevator.

SEWING machines sold for storage; we are out of the high-rent district and can save you dollars. D. H. White, $20; D. H. White, $19; D. H. Singer, $15; lots of D. H.'s for $10 to $25; box tops from $2 up; time ones for $6.50; expert repairing, cheap. 251 Columbia, bet. 2d and 3d.

FOR SALE—1 C. Smith ejector E4 shotgun, slightly used, fine condition, list $165, for $90; sent on approval; 16-ga., 28-in., 1¾ stock, 6¾ lbs., Silvers recoil, Lyman beads. W. E. Bramel, Grants Pass, Or.

HOUSEBOAT.
Completely furnished 2-room houseboat $15 month; modern everything convenient; located at Yacht Club; will rent to married couple; references. A 3752.

CLEARANCE sale of new and used sewing machines; New Home, Singer, White, Domestic, Standard, etc., used machines $3 up; new $20 up. All guaranteed. New Home Agency, 350 Morrison st.

FOR SALE—Brand new Underwood typewriter, latest model, never used; cost $102.50; must have cash, $60 takes it. P 688, Oregonian.

12-GAUGE Parker hammerless shotgun, absolutely perfect condition; list at $80; will sell for $40. 1527 Atlantic st., Peninsula, St. Johns car.

ROLL-TOP DESK and chair. 824 C. of C. Phone Marshall 1554.

FOR SALE—Kitchen furniture, sanitary couch, bed springs, etc.; new; small three months. Best offer this week secures. 275 North 24th.

FOR SALE—Optician's trial case, fitting cases, small stock. Address R. R. Beatty, 275 Benton st., city.

ONE Blodgett cabinet oven, capacity 48 loaves, cheap. 848 Upshur street.

WANTED—MISCELLANEOUS.

WANTED—To buy or lease the shooting privileges on a ranch along the Columbia River, Washington side preferred, that has two or three lakes or ponds on it where good duck shooting can be had. Address W. F. Sheard, 910 "A" street, Tacoma, Washington.

WE BUY CLOTHING, FURNITURE, TOOLS Highest price paid for men's and ladies' castoff clothing, shoes, furniture, tools, mechanics, logging. Call Main 2080, 290 1st st. The Globe.

WE pay the highest prices for second-hand carpenters, mechanics, loggers, woodchoppers, plumbers and blacksmiths' tools. Levin Hardware Co., 221 Front st. Main 9072.

WANTED—Complete sawmill outfit; capacity 25,000 to 35,000 per day; must be in A-1 condition, and accessible to rail or water for shipment. Give price and complete list. P. O. Box 462.

WANTED—Pasture, near Portland, for 11 head of horses, where some hay will be fed and shelter afforded. Robt. Wakefield & Co., 414 Wells-Fargo bldg.

WANTED—Good second-hand engine lathe, 14 to 18-inch swing, 6 to 8-foot bed. State price, make of machine, condition and size. B 682, Oregonian.

WANTED—Second-hand lathe, 12 or 14-inch, and a power drill press. Inquire F. M. Co., 188 Union ave.

BARGEN'S AUCTION HOUSE.
370 E. Morrison. Phone E 1022.
Pays highest cash price for furniture.

WE pay the highest cash price for second-hand furniture. Sauer & Martin. Phone East 3134. 348 Hawthorne ave.

WANTED—Winchester 38-50 carbine, A-1 condition, cheap for cash. AS 703, Oregonian.

HIGHEST prices paid for ladies' and gents' cast-off clothing; we respond promptly. Marshall 2945.

Family Auction Co. pays most cash for any kind of furniture. Main 8951, A 2445.

WE tint rooms $2.50 up; do painting at reasonable prices. East 6124.

WANTED—Electric vacuum cleaner cheap. AP 686, Oregonian.

OFFICE furniture, etc., must be cheap for cash. L 698, Oregonian.

WANTED—Office fixtures, desk, chairs and rug. Phone East 4694.

WANT grocery, automobile or furniture for 16 acres. Mosier, 317 Railway Exchange.

HELP WANTED—MALE.

WANTED—A good, reliable boy as apprentice in architect's office; small salary to start, with chance of advancement. Apply E21 Yeon bldg. Monday morning.

WANTED—A man to do general work in second-hand store, general repair work of stoves and furniture; give reference and qualifications. R 716, Oregonian.

$100 MONTHLY and expenses to travel and distribute samples for big manufacturer; steady work. S. Scheffer, Law bldg., Chicago.

I WANT a good, clean, clever orchard land salesman as partner to handle tract; no money asked; give phone number. AM 882, Oregonian.

WANT competent restaurant man with some capital to take active interest in and management of good restaurant. See Wood at 287 Couch st.

WANTED—Salesman to sell suburban lots, new addition; will be put on the market Jan. 3. Apply 616 Henry bldg.

WANTED—Good all around laundry man at once. Phone to Carson Steam Laundry, Carson, Wash.

EXPERIENCED organizers get members for Order Owls; good commissions; any territory. John Talbot, South Bend, Ind.

AVIATORS, by aeroplane factory; experienced and inexperienced. Aeroplane Mfg., 117 N. Dearborn, Chicago, Ill.

WANTED—Photo coupon agents; something new; a snap. Boston Studio, 342½ Morrison st.

EARN $30 weekly taking orders for cut-rate groceries. Outfit free. Standard Grocery Co., 342 Arcade, Cleveland, O.

TWO SALESMEN—Call Monday after 12. Best proposition on market. 415 Stark.

PERMANENT income for salesmen. Ask for Mr. Bryant, 1118 Yeon bldg.

PHOTOGRAPH coupon and portrait agents, new offer. Cuthbert Studio, Dekum bldg.

SOLICITOR—Finest offer in city; good money. Brill, 350½ Morrison.

WANTED—Three or four men to sell coal. Your money every day. Phone Main 898.

HUSTLER to sell coal; good pay. Call forenoon. 422 Abington bldg.

LIVE young solicitor wanted. 493 Commonwealth bldg.

A-1 CANVASSERS, call Sun. and Mon. bet. 10th and 4 P. M. 290½ Alder, room 6.

HELP WANTED—MALE.

WANTED—First-class logging superintendent of Columbia River concern. Address applications to A 729, Oregonian, this office, stating age, experience, expected remuneration and giving references to former employers. Applicants should be familiar with logging big timber with donkey engines and with railroad construction. Main requirement is a man who, when supplied with good help and equipment, can keep crew putting in logs and at same time follow general programme as outlined on topographical maps and lay out possible grade to tap spurs on least possible grade to tap greatest possible amount of timber and keep down cost per thousand.

WANTED—Man and wife, who are neat and industrious, well posted in the care of orchards, gardening and raising chickens, to take charge of nice place 60 miles from Portland on shares. There's a new and modern house and barn, good teams and tools, 13 acres of 5-year-old apples, well cared for, 6 acres have good room for garden and berries, plenty of wood and water; party should have $200 cash for supplies; to right party will give long-time contract and a chance to make good money. If you don't have these qualifications, don't answer; German preferred. Phone East 3789 or East 509.

SALESMAN familiar with rifles to call on retail hardware sporting goods and gun dealers selling the famous Maxim silencer; prefer a rifle owner. To a salesman selling this class of trade this will prove an excellent side line. Silencer weighs only five ounces. Apply, giving full details as to experience, present connections, references, etc., to Maxim Silent Firearms Company, Colt's Armory, Hartford, Conn.

WANTED—A German farmer with family to take a farm on shares; eight-acre orchard, in full bearing; also plow land and plenty of pasture; plenty of water and all land irrigated; good house and buildings, and a market for all produce. This is a good opportunity for a competent and industrious man who can furnish first-class references; no capital required. Address D 690, Oregonian.

SALESMAN WANTED FOR SPECIALTY LINE; EXTENSIVE ACQUAINTANCE WITH PAINT AND HARDWARE STORES ESSENTIAL, BESIDES ABILITY; STATE EXPERIENCE, TERRITORY COVERED, SALARY EXPECTED. STEADY AND GOOD POSITION FOR RIGHT PARTY. M. B., 1101 WORLD BLDG., NEW YORK.

WANTED—An experienced clothing salesman for the States of Washington, Oregon and parts of Idaho; men with an established trade only need apply. We manufacture a popular priced line of men's and children's clothing. All applications must be accompanied by first-class references. Felix Rothchild & Co., 205 West Monroe st., Chicago.

A WELL-ESTABLISHED mercantile firm desires an energetic, keen, experienced salesman. To the right man we will make an attractive proposition with exceptional opportunities for advancement. Salesman now successfully employed, but looking for a larger, broader field will be given preference. Address, with full particulars, AS 690, Oregonian.

TOOL and dyemakers wanted; highest class men or experimental models and preparation of dies and fixtures for final manufacturing; absolute accuracy essential; eight-hour day at 50 cents per hour; steady work; no labor troubles; out of town. Full particulars and references with first letter. Address S 693, Oregonian.

EXCEPTIONAL opportunity for high-grade salesmen outside of Portland; want $250 month men. See business men only; no samples; $22 expenses advanced weekly; small bond required. International Co., 374 McIntire bldg., Dayton, Ohio.

WANTED—An experienced traveler for a cracker-jack pants line on commission; built-up trade for Pacific Coast if desired; can purchase the business en route; call Sunday evening after 6. Hotel Clifford, E. 6th and Morrison.

SPECIALTY salesmen, all cities Oregon and Washington; advertising article used in every business; large commission or salary and commission when ability demonstrated. State experience, address and telephone number. AO 674, Oregonian.

WANTED—A good, all-round blacksmith for country shop; must be A-1 horseshoer and must be sober; less than 3 children of school age; salary $75 per month. Permanent position to right party. Call room 907 Yeon bldg.

TWO Jewish gentlemen wanted for a fine furnished and well-heated front room; best location, with or without board. Apply to Benno's, 304½ Park st. Phone Main 5224.

SALESMEN wanted, experienced in advertising calendar and novelty line; only honest men need apply; highest commission and bonus proposition. Louis Bernheimer Co., 125 Grand street, New York.

HERE'S opportunity to make $200 monthly; spare time; no matter where you live; no canvassing; guarantee to show you; free particulars. H. E. Rogers, desk AK, Boston, Mass.

WANTED—Young man for storekeeper and office assistant; must be able to operate typewriter. Apply in own handwriting and state salary expected. AP 657, Oregonian.

SALESMEN of ability and neat appearance to call on all merchants, their territory; elegant side line; convenient to carry; good commissions; prompt remittances. Belmont Mfg. Co., Cincinnati, Ohio.

SALESMEN wanted by leading European manufacturers and importers, to sell popular laces and embroideries; liberal arrangements; on commission; samples 20 pounds. Ryan, 446 Broome, New York.

WANTED—Boy about 17 years old for packer in wholesale house; must be strong and ambitious; permanent position; good chance for advancement. R 704, Oregonian.

WANTED—An experienced stock salesman, with good credentials; company helps agent win success; good leads; permanent position and promotion in the new company. Address R 702, Oregonian.

WANTED—A man who can take interest and manage irrigated alfalfa farm, Hermosillo, Mexico; $100 per acre profit; revenue required. A. M. Highhouse, 908 Wilcox bldg.

SALESMEN wanted for laces, embroideries; must have established trade among dry goods and general stores; small towns. Hudson River Lace Works, 416 Broadway, New York.

CAPABLE salesman to cover Oregon, staple line, high commissions, $100 monthly advance, permanent position to right party. Jess H. Smith Co., Detroit, Mich.

CHANCE to make $75 to $100 a week for 5 live salesmen who know something about auto supplies. Call Tuesday bet. 9 and 10 A. M. 403 McKay bldg.

BOY to learn engraving on steel and copper plate; must live at home and want to learn a good trade; no pay at first. 433 Hamilton blg.

WANTED—Traveling salesmen to carry a profitable premium sideline that sells by photograph, by local concern; big commissions. AS 696, Oregonian.

YOUNG man, stenographer, with some knowledge of bookkeeping, fair penman, good references; answer in own handwriting. E 696, Oregonian.

WANTED—An experienced hotel bus driver, a good solicitor with reference. See manager Sunday 6 P. M. Hotel Clifford, E. 6th and Morrison.

WANTED—View operator, caller and proofpasser. Call after 2 P. M., room 27, Palmer House, 250½ Alder st. J. Ward.

WANTED—An ambitious young man who wishes to secure practical training in detective work. 508-504 Swetland bldg.

WANT to let one more clearing contract in exchange for 10 acres and $100 cash. M. Walton, 515 Chamber Commerce.

YOUNG man for general office work; must be able to operate typewriter; references required. AF 699, Oregonian.

WANT bass and tenors for quartet; call Sundays after 12, Tuesdays 10 to 2, evenings after 8. 503 Eilers bldg.

WANTED—Men to learn moving picture operating; we teach Powers Motiograph, Edison, Laemmle. 233 Oak.

WANTED—A few good live agents who can make good; must be able to call on best people in city. Call 924 Yeon bldg.

WANTED—First-class meat cutter. Apply St. Johns Meat Market, St. Johns, 112 North Jersey st.; reference.

WANTED—Manager for small retail lumber yard; must have thorough knowledge of business. D 703, Oregonian.

SALESMEN wanted for plumbing and heating lines, city and country. AP 694, Oregonian.

WANT laundry driver with rig to work on commission. Call at Ideal Wet Wash Laundry, cor. 43d and Hawthorne.

GOOD carpenter to do work up to $100 as first payment on modern 4-room house in St. Johns. 311-312 Lewis bldg.

WANTED—Experienced stenographer. Apply Tuesday. Willamette Tent & Awning Co.

WANTED—Bright young man for stock clerk. Willamette Tent & Awning Co.

YOUNG man to learn photography in first-class studio. AM 699, Oregonian.

PHOTO view man, partner, good rustler, have outfit. Address AG 695, Oregonian.

BOY wanted for delivery purposes. Call Tuesday A. M., 84 4th st.

FIRST-CLASS butter and egg salesman with A-1 references. 492 Wash.

WANTED—Coupon agents; best offer in the city. Ideal Studio, 69 4th st.

GOOD solicitor wanted at once. Call 169 10th st.

BOYS to deliver bread after school; hustlers make 25c per hour. 276 Marilla.

HELP WANTED—MALE.

THE Navy has every kind of work for ambitious men. Successful applicants for Navy positions find work, not only as seamen, but as machinists, firemen, stenographers, bookkeepers, musicians, carpenters, blacksmiths, shipfitters, electricians, boilermakers, cooks, stewards, waiters and others.

Many young men who thought there was no congenial work in the Navy discover there more agreeable and varied positions than in civil life.

The United States Navy offers a life that is healthy; work that is pleasant; excellent opportunity for promotion; the incentive to save money, and the finest of chances to learn by study and travel. And, besides these things, companionship with ambitious men of good character.

The Navy Department never urges men to enlist, only to investigate Navy opportunities. It is worth the while of any man, 17 to 35 years of age, to look into the subject of taking four years' training in the Navy or of making the Navy a life's work.

The nearest Navy Recruiting Station is at 219 Railway Exchange bldg., Portland, Or. The officer in charge will be glad to see parents and sons, and explain everything you wish to know about work, pay, promotion, retirement, recreation, etc. Or send for "The Making of a Man o' Warsman"; it is free. Address Bureau of Navigation, Box 326, Navy Department, Washington, D. C.

INCIDENT.
Young man, stranger, out of work (320 his total cash asset—if I pay you $5 for special employment membership I will have only $15 left between me and starvation.

Secretary—If you pay $5 for special employment membership you will have the Y. M. C. A., with its resources, between you and starvation.

Result—Young man joined association. In less than a week had satisfactory employment.

Record for 11 months ending Nov. 30:
Calls for men 2183
Positions filled 1774

Employment membership guarantees members will secure employment or refund of membership fee; gives 2 months' full membership privileges, 10 months' social privileges and undertakes to keep party employed during the full term of membership without further charge.

We have constant demand for high-grade, experienced men. Are you fitted for a better position?

See secretary employment department Y. M. C. A.

WANTED—Salesman for the State of Montana. Must be of good address, capable of meeting a good class of people on a business proposition and coping with strong competition. The line to sell is one that is easily learned for a salesman. The applicant need not necessarily have had any experience as a traveling salesman, just as long as he is a hustler and right in every other respect and is a salesman. The position will carry a salary now successfully employed, but looking for a larger, broader field will be given preference. Address, with full particulars, AS 690, Oregonian.

ABLE-BODIED men wanted for the U. S. Marine Corps, between the ages of 19 and 35. Must be native born or have first papers. Monthly pay of $15 to $46. Additional compensation possible. Food, clothing, quarters and medical attendance free. After 30 years' service can retire with 75 per cent pay and allowances. Service on board ship and ashore in all parts of the world. Apply at U. S. Marine Corps Recruiting Office, rooms 1 and 3, Breeden bldg., 2d and Washington sts., or room 7, Winchester House, 13½ 2d st., Portland, Or.

STOCK SALESMEN.
Men of ability, personality and good appearance for a high-grade financial proposition; a new, clean-cut Portland company, that will show dividend earnings that will appeal to conservative investors.
FRANK M. BROWN, Inc.,
1029 Chamber of Commerce Bldg.

WANTED—An experienced salesman with established trade in Washington and Oregon by a first-class wholesale whisky house of no. 1 standing and well-known in those states; state annual sales; must be able to furnish a bond; highest salary and liberal expense allowance to the right party; give age, married, children of school age; salary $75 per month. Permanent position to right party. Call room 907 Yeon bldg.

SALESMEN TO SELL HIGH-GRADE GROCERIES
on commission to raisehmen and other large consumers; give you an opportunity to work up a business of your own with large returns. References required. Satisfaction guaranteed to customers. Established in 1872. Write Western Coffee, 421 24th st., Ogden, Utah, or Loverin & Browne Co., 1833 S. State st., Chicago, Ill.

SALESMAN wanted for Pacific Coast. If you are business producer, write us for special employment proposition on market, before making contract for 1912; staple line for general mercantile trade; liberal weekly advances for expense purposes; references required. Miles P. Bixler Co., Cleveland, Ohio.

WANTED—Bright, capable, thoroughly reliable man to operate branch for A-1 company, manufacturers of one of the largest and most complete lines of toilet preparations, perfumes, remedies, etc.; wholesaling direct to retail drug trade. Investment $2000 to $5000 with ability, considered. AV 777, Oregonian.

WANTED FOR U. S. Army, able-bodied, unmarried men, between ages of 18 and 35, citizens of United States, of good character and temperate habits, who can speak, read and write the English language. For information apply to Recruiting Officer, Worcester block, Third and Oak streets, Portland, Or.

WANTED—A LIVE salesman. The man who can fit that description can make $10,000 a year during 1912. Let's have a talk and you will say it is the best selling proposition you have ever seen. Call forenoons at The Fred A. Jacobs Co., and ask for Mr. Jones.

YOUNG men wanted between age 18 and 35; railroad service; telegraphers, station agents, clerks; salaries $75 to $250 per month; no strike; positions guaranteed competent men. Address N 717, Oregonian. Enclose stamp.

GOOD acts for vaudeville, long engagement, best treatment, state lowest salary and all in first letter, boosers? NO. Also can use piano player and moving picture operator with machine and few reels of films. AN 706, Oregonian.

SALESMEN—Experienced any line, sell general trade Pacific Coast, vacancy Jan. 1. Unexcelled specialty proposition; commission contract; $35 weekly for expenses. Continental Jewelry Co., Cleveland, Ohio.

LIVE representatives in every Oregon town; splendid opportunity; income; advancement to capable men and women. Call or address American Central Life Insurance Co., 216 Railway Exchange, Portland.

TO ambitious, energetic salesman, we offer permanent income position; advancement; experience not necessary. American Central Life Insurance Co., 216 Railway Exchange.

$25 WEEKLY and expenses to trustworthy people travel distribute samples for big wholesale house. C. Emery, 841 Plymouth, Chicago.

HELP WANTED—FEMALE.

HIGH SCHOOL girl to help with housework for room and board; good home. E 678.

WANTED—Refined, capable woman for responsible position. Viavi Co., 609 Rothchild bldg., 4th and Washington.

WANTED—Competent girl for cooking and general housework. Apply 215 N. 25th. M. 1464.

WANT lady for real estate office; good stenographer; state salary and experience. AJ 680, Oregonian.

EXPERIENCED girl, cooking and general housework, where second girl is kept. 232 North 24th. Phone M. 1776.

WANT good contraltos and sopranos for quartet. Call Sundays after 12, Tuesdays 10 to 2, evenings after 8. 503 Eilers bldg.

GIRLS to study to be trained nurses; special advantages offered for good girls. Call 16th and Couch, Oregon Sanitorium.

LADY canvasser, 50-cent article everybody needs. 15 McKinley apts., Monday morning.

COMPETENT girl for cooking and general housework. 399 Hancock. $35. East 1085.

EXPERIENCED second girl. Wages $30. 215 Ford st. Phone Main 759.

LADIES to learn the business of the Sanitary Beauty Parlors. 409 Dekum bldg.

WANTED—Girl for housework. 905 11th st., top floor.

WANTED—30 women to solicit butter and egg trade on commission. 482 Wash.

61 RUSSELL ST.—Wanted, a girl for cigar and Turkish coffee house.

WANTED—Girl for general housework. 474 Broadway.

WANTED—Girl as helper in small family. Phone E. 265 or C 1539.

WANTED—Girl for general housework. Apply 42 East 17th North. Phone East 2436.

WANTED—An old lady wants an old lady for company. 374 Raleigh.

GIRL wanted to assist with housework. 709 Marshall, near 22d.

WANTED—Girl for general housework; must be good cook. Call Main 2302.

WIDOWER with 3 girls wants housekeeper, unincumbered. 322 Weidler, J. B. Curtis.

TEN SALESLADIES—Apply Monday after 12 M. Salary $15 per week. 96 11th.

WANTED—First-class marker. State Laundry Co., 393 Broadway.

HELP WANTED—FEMALE.

WANTED—YOUNG LADIES FOR TELEPHONE OPERATING. WITH OR WITHOUT EXPERIENCE. APPLY THE PACIFIC TELEPHONE & TELEGRAPH CO. EAST 6TH AND ANKENY STS.

WANTED—We will give a good home to a young girl over 12 years of age, provide for her same as for a daughter; wanted as companion to my wife; no work; would adopt girl if necessary. Mr. and Mrs. Geo. A. Arnold, 513 Tamhill st.

WANTED—Several young ladies between the ages of 18 and 25 for permanent position. Apply the F. T. & T. Co., 374 Alder st., or 416 E. Ankeny st.

WANTED at once, for 1912, five bright, capable ladies, over 21, to travel, demonstrate Velvetina toilet specialties and sell state Velvetina toilet specialties and sell state. Write Velvetina Co., Dept. 1, Chicago. Ill.

WANTED—Lady cashier who has had experience in general office work; must be competent to take charge of all receiving and disbursing cash and keep daily and monthly balances; give full particulars. T 701, Oregonian.

MUNICIPAL Department of Public Safety for Young Women. Advice or assistance gladly given to all young women. Mrs. Lola G. Baldwin, Supt., room 37 Y. W. C. A. bldg., 7th and Taylor sts.

A WOMAN, unincumbered, for general house work in a family of three adults; permanent place for a competent, healthy person; reasonable wages. A 4201, before noon. 590 Elizabeth street.

WANTED—For road show, strong lady pianist, lady singers and Spanish dancers. Call evenings, room 24, Cambridge bldg., 2d and Morrison.

WANTED—As companion evenings, lady of refinement, employed; nice room, breakfasts and Sunday dinner; reasonable. B 685, Oregonian.

WIDOWER with good home in city, no children, wants a housekeeper; no objections to one child; a home for the right woman. AG 694, Oregonian.

A GOOD home for girl in private family in exchange for light housework; no washing or caring for youngster. 246 13th. Phone A 4603.

WANTED—Girl or middle-aged woman for housework, in small town; good home. Inquire D. L. Webster, Oregon Hotel, Portland.

SCHOOLGIRL desiring good home in exchange for services, 3 in family, no washing. Mrs. C. A. Millman, 800 Gantenbein ave. Woodlawn 2662.

WANTED—Reliable woman to do housework and care for 2-year-old child; good home for winter. Apply at 955 Cleveland ave., near Broadway.

YOUNG lady to take charge of reception-room in first-class studio; experience not essential, but must be willing to learn. Brill, 350½ Morrison.

WANTED—Refined Christian woman, neat and capable, for old lady's companion and housekeeper; give phone number. P 694, Oregonian.

WANTED—Woman to embroider monogram on shirts. Jacobs Shirt Co., Phoenix bldg. 83 5th st.

GIRL or woman for general housework; small family. Phone Woodlawn 8042. 1033 East 13th st. North.

COMPETENT woman wanted to take care of young infant; city references required. 249 10th st.

EXPERIENCED lady for general housework, family 3; good wages. Farrington, 482 E. 25th st. North. Broadway car.

WANTED—Ladies to learn the business of the Sanitary Beauty Parlors. 409 Dekum bldg.

LADY solicitor to advertise special work in city, also small towns near Portland; good money. Brill, 350½ Morrison.

WANTED—Help of party experienced in making lists of merchants from Dun's reports. C 704, Oregonian.

WANTED—At once, competent girl for general housework. Apply 696 Clackamas st., Broadway car. E. 4430.

WANTED—Ladies to do fancy work at home, all or spare time; good pay for home workers. 225 11th st.

WANTED—Good girl for general housework; family of three, near carline, on Salem Electric. Mrs. C. S. Arnold, Aurora, Or.

BY wholesale house, an ambitious woman willing to apply herself; experience not required. G 704, Oregonian.

WANTED—Young girl, about 17, to do housework in family of two. A 735, Oregonian.

GENTLEMAN, out of town, wishes housekeeper, children no objection, good wages. Y 723, Oregonian.

WANTED—Girl for general housework in Irvington flat house. 9 to 5. 701 Multnomah.

YOUNG girl wanted as nurse girl, light housework; no cooking; experience unnecessary, but must be refined. Sellwood 278.

GENTLEMAN would like instruction on piano evenings, with use of instrument for practice. Address B 699, Oregonian.

RELIABLE experienced single lady housekeeper, 25 to 35, for rooming house; give phone number. B 684, Oregonian.

HELP wanted; responsible lady to take charge of rooming-house, 17 rooms; must give references. Phone Woodlawn 1541.

WANTED—Salesladies to sell suburban lots in new addition to be put on the market Jan. 3. Apply 616 Henry bldg.

WANTED—Competent lady stenographer; give last place employed, how long and salary, also references. R 718, Oregonian.

HANSEN'S LADIES' AGENCY.
845½ Washington st., cor. 7th, upstairs.
Phone Main 2602.

MRS. HOWE'S LADIES' AGENCY.
Washington bldg., 4th and Wash. sts.
Main 8868 or A 3268.

WANTED—Schoolgirl to work for room and board. B 2096.

WANTED—Girl for general housework. Apply 632 Lovejoy st.

HELP WANTED—MALE OR FEMALE.

BOOKKEEPERS, cashiers, bill clerks, etc.; I will guarantee your qualifications to fill positions in 30 days; private instruction by public accountant; position secured. J 480, Oregonian.

SOME ONE to help with housework for room and board, in small married couple good chance. Phone East 2531, or call 229 Grand ave., corner Main.

A FEW solicitors for an article needed in every home; good money to workers. Call at 1087 E. Taylor.

HELP WANTED—MISCELLANEOUS.

GOVERNMENT railway mail, customs, internal revenue examinations everywhere soon; get prepared former United States civil service examiner; write for free booklet. Patterson Civil Service School, box 1210, Rochester, N. Y.

MILLINERY school and make-over shop; we teach you in six weeks; new class starting now; don't delay; get ready for Spring; location and positions. 306 Goodnough bldg., opposite Postoffice.

WILL start you earning $4 daily, home, spare time, silvering mirrors; no capital; free instructive booklet, giving plans of operation. G. F. Redmond, dept. 54, Boston, Mass.

ANYBODY can earn $20 weekly raising mushrooms all Winter in cellars, sheds, houses, etc. Markets waiting; free booklet. Hiram Barton, 29 West 48th st., New York.

LADIES make supporters, $12 hundred; no canvassing; material furnished; stamped envelope particulars. Wabash Supply Co., dept. O 162, Chicago.

WANTED—Man and wife to share 5-room furnished house, company for wife object, husband travels. 543 Umatilla ave., Sellwood.

WANTED—By mail clerks, Portland examinations announced Jan. 15; sample questions free. Franklin Institute, Dept. 341-R, Rochester, N. Y.

WANTED—Picture play writers; big pay; we'll teach you. Picture Play Association, San Francisco.

LEARN chiropody. Famous Dr. Wagner's Method taught by Harriet Marchant, 462 Cent. bldg., 10th and Alder. Main 9393.

MAKE money writing short stories, or for papers; big pay; free booklet tells how. United Press Syndicate, San Francisco.

BE A DETECTIVE—Earn $150 to $300 monthly; travel. Write Supt. Ludwig, 1482 Scarritt bldg., Kansas City, Mo.

PRIVATE bookkeeping, shorthand, typewriting. 816 Chamber of Commerce. Main 5338.

PRIVATE school SHORTHAND and TYPEWRITING, $5 mo. 289 14th st. Main 2592.

DANCE, learn by mail. Write Prof. Woodward, 261 Main st., Salt Lake, Utah.

HELP WANTED—MISCELLANEOUS.

LOCAL representative wanted—Splendid income assured right man to act as our representative after learning our business thoroughly by mail; former experience unnecessary; all we require is honesty, ability, ambition, willingness to learn lucrative business; no soliciting or traveling. This is exceptional opportunity for man in your section to get into big paying business without capital, become independent for life. Write at once for full particulars. Address E. M. Marden, pres. the National Co-Operative Real Estate Co., L 792, Marden bldg., Washington, D. C.

KEEP OUT OF THE RAIN.
Learn to operate moving-pictures; operators earn $25 weekly; easy inside work; short hours; learn business in the finest and best equipped school in the world; lessons reasonable. Day and evening classes.
NEW YORK AMUSEMENT CO.,
326½ Washington, near 17th.

WE want only sober, reliable men whom we can recommend for chauffeurs and repair men. We supply men to owners of machines and carry the indorsement of the trade. We have special inducements to offer for January. Call at once at 123 5th st. North, Portland, Or.
THE PORTLAND AUTOMOBILE SCHOOL.

MEN AND BOYS TO LEARN AUTOMOBILE repairing, driving on up-to-date cars; electrical, civil engineering, surveying, in most practical way; room and board while learning; positions secured; satisfaction guaranteed; catalogue free. National School of Engineering, 2110 West 7th, Los Angeles.

MEN WANTED, age 18 to 35, firemen $100 monthly, brakemen $80, on nearby railroads. Experience unnecessary; no strike. Positions guaranteed competent men; promotions. Railway employment headquarters—981 men sent to positions last four months. State age; send stamp. Railway Association Box, Oregonian.

TRAVELING salesmen, hundreds good positions open, paying $1000 to $5000 year. Write for particulars how to get one; no experience required; earn while you learn. Address nearest office, Dept. 452, National Salesmen's Training Association, Chicago, New York, Kansas City, Seattle, New Orleans.

MEN and women to learn the barber trade in eight weeks; special inducements; percentage paid while learning; tools free; expert instructors; 17 years in the business; 37 schools; a lifetime membership given to each student. Moler Barber College, 85 N. Fourth st., Portland, Or.

WANTED—Men at Los Angeles, learn trade. Fair wages after second month; autobiles, electricity, plumbing, painting; practical work on actual jobs; 1200 students last five years; few months required. United Trade School, Los Angeles.

FREE illustrated book tells about over 500,000 protected positions in U. S. service. More than 40,000 vacancies every year. There is big chance here for you, sure, generous pay, lifetime employment; easy to get; ask for booklet C 569. No obligation. Earl Hopkins, Washington, D. C.

BARBERS—State Board of Examiners will be in session January 8, 9, 10 at 167½ 1st st., this city, to examine all those holding permits. Those failing to appear, their permits will be revoked. T. M. Leabo, Sec.

YOUNG and middle-aged men for permanent positions under the U. S. Government, common school education sufficient; particulars free as to salaries, dates and places of examination (soon to be held in every state). Nat'l Cor. Institute, 161, Washington, D. C.

FISK TEACHERS' ASSOCIATION. 612 Swetland bldg.

SITUATIONS WANTED—MALE.

Bookkeepers and Clerks.

TO PORTLAND BUSINESS MEN.
A competent man offers his services free for 30 days. Continuance and fee to be dependent upon ability displayed.
BEGIN THE NEW YEAR BY IMPROVING YOUR ADVERTISING.
I can prove myself to be an exceptional salesman, good business man, experienced in high-class display and general advertising and with an art education. My services will be valuable to any business man, for I can make advertising space more attractive and sell more goods than that handled by any ad writer in the city. I can adapt myself to featuring anything from a needle up to a threshing machine, or a 25-foot lot up to the largest acreage. I do not want a salary, but a chance to secure work on a basis of percentage of cost of space used. A trial will cost you nothing, and it is up to me to show results. Large and small accounts solicited.
ADDRESS AG 692, OREGONIAN.

A NO. 1 salesman open for position with responsible concern; is thoroughly experienced in approach, presentation and closing of proposition; has had comprehensive experience in the selling game and can deliver the goods; will not consider merchandising lines in general unless unusually attractive financially; will not consider cigar or liquor openings, proposition must be on the basis of half salary and half commission; am unmarried, 34 years of age and have wide circle of acquaintances in Northwest. AK 705, Oregonian.

BOOKKEEPER, cashier, age 33, 10 years' experience in bank and office work, desires place of trust in any capacity—secretary, treasurer, confidential clerk. I am no "easy" mark, a stranger land, but can furnish the best of local reference and record. H. W. Tucker, 347 Ellsworth. Phone Main 0629.

FIRST-CLASS credit man, 15 years' practical experience with up-to-date methods for handling accounts, etc.; highest references. Y 726, Oregonian.

WANTED—Permanent position as assistant bookkeeper by young man; have had bookkeeping experience; permanency more essential than salary; reference furnished. Phone Woodlawn 914.

A YOUNG woman of common sense, expert in filing or statistical work, experienced as assistant bookkeeper, wants and needs position with firm where responsibility and permanence count. D 701, Oregonian.

THOROUGHLY experienced young man seeks position in office; capable bookkeeper; reasonable salary. AO 675, Oregonian.

WILL AUDIT, OPEN, CLOSE OR WRITE up books, prepare balances and statements, install systems. Gillingham, auditor, 411 Lewis bldg. Marshall 717.

BOOKKEEPER, experienced and reliable, desires position, first-class references, also competent stenographer. F 695, Oregonian.

YOUNG experienced dry goods man, window trimmer and showcard writer, desires a position with first-class firm. S 691, Oregonian.

BOOKKEEPER, stenographer, all-around office man, experienced lumber, banking, real estate, etc.; references; no objection to leaving city. AD 693, Oregonian.

BOOKKEEPER, competent to take charge of office, desires position February 1, city or country; 6 years' banking experience. AV 814, Oregonian.

BOOKKEEPER - ACCOUNTANT — Extensive experience, long, efficient record; no better man to be had; start very moderate salary. T 699, Oregonian.

NEAT young man of good address desires employment evenings; clerical work preferred. S 701, Oregonian.

COMPETENT young bookkeeper, neat and of good address, desires work in afternoons. L 695, Oregonian.

YO