INSURGENCY WINS IN CLUB ELECTION

After Hot Contest Five Members of Board of Governors Are Chosen.

COMMERCIAL MEN ACTIVE

Theodore B. Wilcox, T. N. Stoppenback, J. Annand, G. M. McDowell and J. R. Rogers Named After Balloting Till Late Hour.

	Elected
	Vot
G.	E. Wilcox
	Defeated,
George	F. Heathe
F	tal number of votes cast 401. we members of the board of go or were chosen.

Insurgency won in the annual election of the board of governors of the Commercial Club in the green room of that organization's home, last night. It was the largest meeting ever held by

the 1461 members of the club.
Of the successful candidates T. N.
Stoppenbach and T. B. Wilcox were
on the regular ticket. Mr. Wilcox
name appearing upon both. Of the
Insurgents. G. M. McDowell, J. Annand
and J. R. Rogers were the successful
readilitates. randidates.
If was long after 11 o'clock before

the work of determining just who had won was announced, the ballots being counted by the judges of election in the same manner as adopted at a state election. Those chosen will serve three years upon the board of governors. In the campaign the insurgents were exceedingly active and succeeded in having their friends on hand. The best of spirit was manifested throughout the center.

the contest.

The nominating committee had presented five names to be voted upon. viz.: Messrs. P. W. Chausse, Albert Feidenheimer, George W. Simons, T. N. Stoppenbach and Theodore B. Wilcox. Posted against these candidates were the names of J. Annand, J. F. Boothe, G. M. McDowell and J. R. Rogers, the name of T. B. Wilcox appearing upon both tickets. W. M. Killingsworth was presented in behalf of the realty board.

Balloting opened at 8 o'clock. A com-

finiloting opened at 8 o'clock. A committee of three to act as judges was appointed. Voting continued throughout the session, which lasted until tearly 10 o'clock.

Club Prospers Financially. President Beckwith in his annual ad-

to know that during the year just closed the cash receipts and disbursements of

paid, leaving \$4000 still due, which will soubtless be taken up in the next four months, providing the dues are not re-

White on this subject it is desired to touch upon the matter of dues. There is not a club of any importance on the Pacific Coast with dues less than \$5 per Pacing Coast with dues less than to per moust and many charge even more. Con-sidering the cost of maintenance, the increase of wages and the increased cost of all articles and supplies neces-sary for the upbuilding and maintaining of a first-class club, it is absolutely necessary to provide a greater revenue than former dues, \$2.50 a month, would produce. The board of governors are unan-Imous to indorsing the amendment that the dues remain is per month, at least until a reasonable surplus has been accu-mulated, thus enabling the club to be in position to meet any crists, financial or otherwise. Matters of grave moment are liable to arise which might reduce the club's memberahip—the failure to the club's membership—the failure to keep the rooms and offices in the building rented and many others that would affect the income. With a reasonable surplus the club would be in a position to purchase building bends, sometimes offsred at a bargain, that they would otherwise have to reject.
"During the year 1300 the restaurant served 152 banquets and private dinners, 5000 plates. The cold lunches were 17.411; hot lunches, 6.671; a la carte lunches, 5.820; breakfasts and regular dinners, 5.820; a total of 137.561 meals. Of this 150.222 were lunches, an average of

this 100,122 were lunches, an everage of but 100 a day, on a basis of six days a week. This brings up the question where are the other 1211 members secur-ing their lunches and why are we serv-ing but 15 per cent of our members? This is because we have not sufficient room by any department. In any department.

Room Is Insufficient.

The dining-room at 12:30 P. M. is greated as the most likely to be chosen frowded. The same thing can be said of this room and with 20 pool and billard tables—we have just about half enough. We know to a certainty that a greater number of our members would come to the club, but it is impossible to be served in a reasonable time, owing to the browded condition of the dining-room and particularly the of the dining-room and particularly the kitchen, which is just about large enough to serve 150 people. Therefore the securing of, or rather building of another club building is a matter for serious consideration. The present quarters cannot be enlarged. A new

building is a necessity.

"During the past year a new bakery was installed in the basement and all of the bread, pastry of all kinds, including cake, ice cream, etc., is made therein, and is an addition which we believe is successing the vevery member. balteve is appreciated by every member.

balleve is appreciated by every member.

"The upkeep of the current year is going to be rather heavy in order to maintain a first-class, up-to-date club. A new ice piant at a cost of about \$23500 is an absolute necessity. Additional silverware, linen, furniture, etc., and in all probability a new carpet for the parior will be needed, as the present one, you will note, is beginning to show considerable wear. This in itself will probably be a matter of \$3000 or more.

"A few words in regard to the publicity department, with which most of the members are familiar. For the henefit of the new members it is not out of place again to call attention to the fact that this department is kept up by voluntary contributions, not one cent being contributed by the clubisalf, other than the office room furstabled on the sixth floor.

have framed to adequately express their appreciation of the present management. No greater compliment can be paid this management than to say that it has gone ahead with leaps and bounds which only the highest standard of efficiency would produce. The results of their tireless campaign is known not only in Portland. Or., and the Pacific Coast, but has commanded the highest respect throughout the United States, and we bespeak the heartlest support of the citizens of Portland, particularly the members of the club."

Only One Amendment Loses. When the time came for the consideration of the dozen proposed amendments.

it was evident that the members' opinions differed, but when the speeches were made all carried except that pertaining to the non-payment of dues by all serving as president of the club. The principal fight was on the amendment fixing the dues permanently at \$49 a year. The present dues are \$48 a year, or \$4 a month, and exist only by resolution. It was proposed to make the dues \$48, the extra \$1 to go to employes of the club as a Christmas present, and to fix the dues as a part of the constitution. A motion was made to make the monthly dues \$2.50 as they were two years ago. Those favoring the reduction argued that there were many who did not attend regularly and were members through patriotic motives, while others thought they could ill afford the ions differed, but when the speeche bers through patriotic motives, while others thought they could ill afford the

dues charged.

Edgar H. Piper spoke in favor of the amendment on behalf of the board of governors, saying it was evident that no plan had been suggested by which the club could raise sufficient funds to avert a deficit, should the dues be fixed at \$2.50. He had given the financial condition of the club considerable study, and believed there was absolutely no other means of maintaining the upkeep of the club along its present broad lines of efficiency and accommodation than by the payment of the dation than by the payment of the proper amount of dues. He was certain that \$4 a month would produce sufficient money to carry the club through the year and leave a small surplus, but

Boise Pleads for Funds.

W. L. Boise declared that if the members expected to maintain the clui along its present progressive lines a uphoid its credit and financial responuphoid its credit and financial respon-sibility, it would have to give its board of governors sufficient funds. The vote showed the members largely in favor of the proposed increase. The amend-ment was ordered written in the con-

Debate followed over the question of admitting "Army and Navy officers of any nation actively engaged in service without membership fees or dues." Colonel James Jackson advocated the adoption of the amendment. He pointed out that the Army officers at Vancouver Barracks were compelled to change quarters every two years, and that to pay club dues and membership fees would be exacting too great a drain upon their incomes. Others spoke along the same lines and the amendment was carried without a dissenting voice.

Other amendments adopted included:
Fixing the hours for voting from 8 to
10 o'clock; a committee consisting of
five resident or life members elected
by ballot by the board of governors, to
serve as a nominating committee; resident and life members entitled to hold
office; temporary members shall be
persons not residents of the City of
Portiand or suburbs, and be granted the
privileges of the club for a period not
longer than four months; officers of the
United States coast survey and of any
scientific corps engaged in the service
of any government entitled to the privfleges of the club upon payment of dues
only; and no member allowed to incur
an indebtedness of over \$75. Other amendments adopted included:

Finances Compared by Years.

In his annual report, Secretary Hof-President Beckwith in his annual adiress said:

"It will be of interest to you gentlemen to know that during the year just closed he cash receipts and disbursements of he club were \$22,773.41 and that of the sailding \$60.471.75, a grand total of \$23.-481.85 was \$15,000, of which \$15,000 has been aid, leaving \$4000 still due, which will wushtless be taken up in the next four nonths, providing the dues are not report. Secretary Hofmann gave a comparative statement, at the request of the board of governors, for the years 1968, 1969 and 1910, of the finances of the club. The close of the part 1910, says the secretary Hofmann gave a comparative statement, at the request of the board of governors, for the years 1968, 1969 and 1910, of the finances of the club. The close of the part 1910, says the secretary Hofmann gave a comparative statement, at the request of the board of governors. For the years 1968, 1969 and 1910, of the part 1910, says the secretary statement the request of the board of governors. For the years 1968, 1969 and 1910, of the part 1910, says the secretary stowed at the request of the club. The close of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, says the secretary stowed the request of the part 1910, sa ment of dues, making a net gain of 50. During the year the following members died: G. G. Gammans, January 23; J. F. Gregs. January 23; Jackson Smith, January 28; George H. Williams, April 14; J. O. B. Scobey, April 20; J. C. Young, May 5; H. Fleckenstein, July 4; C. W. Sherman, July 10; H. W. Scott, August 7; Benjamin I. Cohen, August 10; L. Zimmerman, August 18; S. Frank, October 4; R. M. Wilbur, November 2; Dr. Osman Royal, December 31.

The total income from membership fees and dues and profits of departments was \$72,586,57; of this fund there was received from entrance fees \$7925 and from dues \$53,807.25. The department profits were, for the bar, \$8218,27; of-

from dues \$59,807.25. The department profits were, for the bar, \$8715.27; office stand, \$1482.13; rooms, \$1095.11; convention hail, \$15. The losses were: restaurant. \$3827.74; billiard-room. \$502.05, making the net profit \$4864.72. The executive expenses for the year were \$35.255.24, leaving a net income from the operation of the club of \$25,610.63, as compared with \$38,731.12 for 1909 and \$22.755.53 for 1905. \$23.765.63 for 1908.

The balance sheet of the club shows assets of a current character consisting of cash, investments, duce and acounts receivable and stock on hand of 126,476. In addition to this there are deferred charges, \$33,38, accrued assets, \$32.08 and advance to Portland Commercial Club Association of \$23,367.07, maxing a grand total of \$50,728.63. The fixed assets of the club, consisting of club furnishings and plant, are \$52,741.43. There is deducted from this for depre-clation \$26,615.64, making the net fixed assets \$56,721.79. The total assets \$107,-624.42. The current and accrued liabil-lities are \$14,982.66, and the surplus \$22,-

641.76. The board of governors will hold its session on Tuesday and the names suggested as the most likely to be chosen

KING NOW SUES FOR LIBEL

George of England to Kill Tale of Morganatic Union.

LONDON, Jan. 28.—The News of the World says that King George's advis-ers have instituted criminal libel pro-ceedings with the object of ending ence for all rumors freely circulated for years that his malesty, when Prince of Wales, was morganatically married to a daughter of an admiral at Malta. The defendant is Edward F. Mylius, who is said to be connected with "The Liberator," published in Paris, which printed the statements on which the libel case is based. Mylius was recently arrested, charged at Bow Street and sent to Jall. Subsequently, on his own application to the judge, ball was fixed at \$100,000.

J. Frank Watson Is Dined.

licity department, with which most of the members are familiar. For the henefit of the new members it is not out of place again to call attention to the fact that this department is kept up by voluntary contributions, not one cent being contributed by the club isalf, other than the effice room furnished on the sixth floor, "Mindful of the language in praise of this department, by former presidents, are monder what words they would gift of his associates in the bank." Officers and directors of the Merchants

GIRL FLEES SCHOOL

Terror-Stricken Orphan Pursued by Officers.

FEARFUL ABUSE ALLEGED

Eighteen-Year-Old Mildred Hanning of Training School at Centralia, Tells of Inhuman Barbarities at Institution.

CENTRALIA, Wash., Jan. 28.-(Special.)-Ficeing from two officers of the State Training School, shortly before noen today, Mildred Hanning, a pretty 18-year-old paroled orphan girl, sought safety in the editorial office of the Centralia Daily Chronicle. In her flight through the main street her distracted and haunted appearance attracted wide attention, and several attorneys and prominent men rushed after her to the office.

Girl Feared Beating.

The Reform School is under fire of investigation and it was thought that some of the information came from Miss Hanning. Fearing a fearful beating for the publicity, the girl was almost prostrated with dread as she rushed behind the chair of one of the editors, imploring contesting. In breathlessity telling the

chair of one of the editors, imploring protection. In breathlessly telling the staff of her plight, the girl dropped to her knees in an abandon of supplication and presented a pitiable spectacle.

A few moments later, the officers, a man and a woman, entered, wanting to take the girl back. Messages were exchanged between the editor and various state officials. The girl stated that she would rather die than ever go inside the walls of the institution again. The officers left without ber. cars left without her.

cers left without ber.

At a late hour tonight it was understood that a warrant was issued by a Justice of the Peace to be served upon the girl, presumably tonight or Sunday, but the young woman was taken to the home of a resident of Chehalis for safe keeping until the difficulty can be adusted on Monday. justed on Monday.

Abuse Is Told.

Miss Hanning is a church member and apparently a girl of excellent character. She testified that she had been fearfully beater and abused in the institution, being whipped until she hied three times in less than one week, and placed in a dungeon, less than five feet square, with three other girls, on bread and water for one week. Her offense was trying to run away. She says she wants nothing more than to be left alone to work ing more than to be left alone to work for a living.

for a living.

The case has aroused great indignation among citizens here and sensational developments are expected. The girl is is years and 7 months old and admits that she has tried to end her life on more than one occasion while in the 'n-

Chris Gesek Throws McCarthy. Barney Donaldson, of Seattle, Downs Stevens.

SPOKANE, Jan. championahips out of a possible eight
and two wrestling togas out of six
were won by the Spokane Athletic
Club in the finals of the P. N. A. meet

1140 points.

The Y. M. C. A. in the Pacific Northwest fained a total of 2403 members in
the six days. These four associations
now have a total of 13,334 members. held tonight.

two wrestling titles for Spokane,

Lawrence Duffy, of Portland, heat Tom Brown, of Spokane, in 3 minutes, hav-ing the heter of the extra three minutes —145 pounds. Duncan, of Seattle, threw Johnson, of Astoria, in 3:46 with a cross-bar hold

Chris Gesek, of Spokane, threw H. C.

Chris Gesek, of Spokane, threw H. C. McCarthy, of Portland, in 5:12 on a cross-buttock hold—158 pounds.

Kincald, of Seattle, heat John Adams, of Spokane, in 3:04½—125 pounds.

Harvey Donaldson, of Seattle Y. M. C. A., heat Frederick Stevens, of Portland, in 5:45, winning a fall with a double arm-lock—115 pounds.

Boxing. 135 pounds, Ray Orton, of Spokane,

was given the decision over Ernest Berrieu, of Vancouver, at the end of three rounds. 25 pounds (special), Ellingston beat Wickline, stopped in second round by

Referee Sykes.

105 pounds, O'Brien, of Spokane, was given the decision over Bobby Campbell, unattached (Fritz Holland School) at the end of four rounds by Referee Sykes; ringside judges disagreed at the

end of the third round.

115 pounds, Al "Red" Hughes, of Spo-kane, was given the decision over Les-ter Bain, of Spokane, at the end of

ter Bain, of Spokane, at the end of three rounds.

125 pounds, William Spencer, of Spo-kane, beat Robert Meyer, of Spokane, in two minutes of the first round, stopped by Referee Sykes.

"WHITE MAN'S HOPE" SOLD

Twenty-five Thousand Is Paid for Morris' Managership.

SAPULPA, Okia., Jan. 28.—F. B. Ufen of this city, today purchased from W. F. Stone the managership of Carl Morris is heralded as the "white

Hood's Sarsaparilla

Makes the blood of the right quality and quantity-normal in red and white corpuseles and all other constituents. It builds up the whole system.

More than 40,000 testimonials received in two years-an unparalleled record-are the broad and solid foundation for this claim. Take Hood's.

COUPON

Get it today in usual liquid form or chocolated tablets called Sarsarabs.

Merchants Savings&Trust Company

Southwest Cor. Sixth and Washington Sts.

CAPITAL \$150,000.

Commercial - in which banking in all its proper relations is transacted.

Savings - wherein deposits are received from \$1 up, on which interest is paid.

Trusts-in which all forms of legitimate trusts are administered, bond issues cared for, etc., under guidance of skilled officers.

Realty - wherein substantial and inside properties are handled strictly on commission. Confidential relations sustained with patrons. Business conducted as other departments of the company.

PORTLAND IS SECOND IN MEM-BERSHIP RACE.

Spectacular Finish Marks Effort That Results in 6403 New Members in the Northwest.

PACIFIC NORTHWEST Y. M. C.

Portland . 4. Seatile . 2. Spokane . 2. Tacoma . 1.	rig. No. Inc. 039 826 025 005 127 114 840 358	Pres. No. 4,803 3,830 2,441 2,198	Pts. 80'd. 4180 4525 3140 3580
Total10	981 2403	13,834	

DUFF TAKES HIS MATCH

By a spectacular finish in which it added 434 members in a single day, Seattle yesterday came out winner in the week's membership contest between the Young Mon's Christian Associations of that city, Portland, Spokane and Tacoma. Portland stood second in the final ranking, Tacoma was third and Spokane fourth.

The local teams felt sure of victory until Seattle's telegram announced

until Scattle's telegram announced that she had added 434 members yesterday, or 905 during the week. The final standing of the four cities was: Seattle, 905 new members, 4525 points; Portland, 824 new members, 4130 points; Tacoma, 358 new members, 3580

will be comparatively easy for Portland to sign up the members necessary to become the largest association in the world," said General Secretary Stone, "and it is certainly worth while putting forth the effort."

SEATTLE LEADS AT CLOSE OF

A. MEMBER	SHIP	HIP CONTEST.	
Orig No. Portland . 4.011 Seattle . 2.92 Spokane . 2.12 Tacoma . 1.846	Inc. 826 905 1114 038	Pres. No. 4,865 3,830 2,441 2,198	Pts. 80'd. 4180 4525 2140 3580
Total10,931	2403	13,884	

points; Spokane, 314 new members,

held tonight.

Gesek, of the Spokane club, landed we wrestling.

Lawrence Duffy, of Portland, beat Tom frown, of Spokane, in 3 minutes, her.

Although the contest is now over.

Although the contest is now over.

The Countess Gisylcka, in the Circuit Court here today.

The Countess Defore her marriage was Miss Eleanor Patterson, of this circuit. The Countess names three women as co-respondents. All are said to be residents of Vienna.

The complainant asks for the custofy.

OVERCOATS AND RAINCOATS

Extra Special

We don't like to "carry over" goods from one season to another. As the Winter season draws to a close we find we have a lot of "odds and ends" of Overcoats and Cravenettes on on hand-they're mostly

Hart Schaffner & Marx Goods

and will be just as good next Fall as they are now, for you. We might put them away until then if we had the room, but we don't want to. These garments were good values at \$20, \$22.50, \$25.00 and \$30.00; your choice of any one while they last at

(SEE DISPLAY IN MORRISON-STREET WINDOW)

Sam'l Rosenblatt & Co.

Corner Third and Morrison Sts.

W. H. Clough, well known as a com-mander of steamers on the Great Lakes, Coos Eay, Or., Grays Harbor and Puget Sound, died today at his home in this city, aged 80 years.

GIRL WEARIES OF TITLE

Joseph Medill Patterson's Sister Sues Count Gisylcka. CHICAGO, Jan. 28 .- Count

Gisylcka, of Blansko, Moravia, Austro-Hungary, was suce for divorce by his wife, Countess Gisylcka, in the Circuit

The complainant asks for the custody of their daughter, but not for alimony. She is a sister of Joseph Medill Patter. son, the playwright and author.

Chinese New Year Begins.

Without the customary noise, gaiety Captain W. H. Clough Dies.

SEATTLE, Wash. Jan. 28.—Captain will continue ten days or two weeks.

Recause the City Council passed an or- restaurants included, closed at the Because the City Council passed an ordinance recently barring fireworks, that feature was done away with, detracting from the auspiciousness of the occasion. Nevertheless the Asiatios worshiped and played their ritual music. The decorations are gorgeous, most of which is hand work. Loads of delicacies were heaped upon the shrine of Josh.

All the Chinese places of business,

NOTE THE PRICES!

BRAND NEW ONES CUT, TOO.

The Aftermath of the Big Clearance and Final Closing Out of All Pianola Pianos

Never Again Will the Low Prices Here Offered Be Duplicated-Pay Cash or Little Payments-Note Prices on Remaining Regular Pianos and Talking Machines.

POSLAM CURES ECZEMA AND ALL SKIN DISEASES Nothing Equals the Rapid Work of This MARVELOUS

> HEALING AGENT PIMPLES DISAPPEAR

THE COMPLEXION IS CLEARED OVERNIGHT

"If there is anything on earth that will cure a skin trouble quickthoroughly and permanently, it is POSLAM."

DOSLA

POSLAM will prove a revelation to any one suffering-and needlessly enduring-any surface skin affection. It is daily giving evidence of its remarkable healing properties in permanently curing the worst cases of Eczema, Acne, Tetter, Psoriasis, Salt Rheum, Barber's and all other forms of Itch, including itching feet, and eradicating facial and other disfigurements of years' standing.

STOPS ITCHING AT ONCE

In minor troubles, such as Pimples, Blotches, Hives, Dandruff, Red Noses and the like, results show after a single application, the complexion being cleared overnight.

POSLAM is a perfect antiseptic, kills germ life and contains nothing to injure the most delicate skin. Its success is greater than that of anything used for similar purposes and it is probably the most widely recommended remedy known. There is no skin trouble for which POSLAM should not unhesitatingly be used and which it will not benefit. Two Sizes, 50 Cents and \$2.00.

Poslam Is Sold by the Owl Dru- Co a-d All Druggists

YOU CAN TRY POSLAM FREE!

No one is asked to purchase Poslam without first obtaining a sample. By special arrangement this will be sent free by mail. In plain wrapper, to any reader of The Oregonian who will fill out this coupon and send it to THE EMERGENCY LABORATORIES, 22 West Twenty-fifth St., New York City. Write Plainly.

Please send me a free sample of Poslam with full directions for

Have you seen the magnificent array of Planola Pianos in the large west show window of Eliers Music House?

Have you noted the reduced prices at which these instruments are now being offered?

We decided some time ago to discontinue selling the Pianola Piano.

During the past two years several other makes of player pianos were gradually developed, which embodied some very important and much-needed improvements. Naturally Eliers Music House decided upon the representation of the improved article. Since that time a number of our dealers throughout the West, upon seeing these latest improved player pianos, immediately arranged for the agency.

Finding that these dealers did not have sufficient show room to display many different makes at one time, we agreed to take off their hands whatever Planola Pianos they carried.

These we were compelled to have these Planola Pianos shipped to Portland. Most of them are the very latest design, absolutely new instruments. There are also some that have been used a shorter or longer period of time, these latter having been taken in part payment for new improved Decker and Lester and our own, the Ellers De Luxe Player Planos, as well as for the higher-priced styles of the new Autopiano. These instruments are now being closed out regardless of value.

NOTE THE PRICES!

We call especial attention to the

for \$15.50.

\$30 machines now \$20.25.
\$22.50 machines now \$19.75.

\$40 machines now \$35.50.

\$45 machines now \$34.50.

\$60 machines now \$45.50.

\$75 machines now \$45.50.

\$75 machines now \$45.50.

\$75 machines now \$65.50, some for \$67.50, and still others \$75.

\$200 machines now for \$157.50 and others \$160.

Also the following machines without records:

records: \$12.50 machines now \$6.35. \$25 machines now \$12,50, \$35 machines now \$18.75, \$55 machines now \$32.50, \$125 machines now \$190.

NOTE THE PRICES!

We call especial attention to the present sale prices, which no one here-tofore ever dreamed possible, on these Planola Planos.

We are closing out all our Weber Planola Planos. Some will go for as low as \$470.

We close out all our Stuyvesant Planola Planos. Some will go for as little as \$360. Payments \$15 a month.

We close out all our Steck Planola Planos. Some will go for as little as \$440. Payments \$18 a month.

Several Apollo Player Planos, now \$455. Several Milton and other Player Planos, \$360.

Twenty-four months to complete payments for a Player Plano, if desired.

BRAND NEW ONES CUT, TOO. MUSIC CABINETS AT ALMOST HALF.

Also nearly a carload of Cabinets, most of them the latest styles, received too late for the holiday trade, to be closed out as follows:

\$10.00 cabinets for \$ 4.75.
\$12.50 cabinets for \$ 6.25.
\$13.00 cabinets for \$ 8.25.
\$20.00 cabinets for \$ 12.75.
\$25.00 cabinets for \$12.75.
\$25.00 cabinets for \$12.75.
\$30.00 cabinets for \$12.75.
\$40.00 cabinets for \$27.50.
\$40.00 cabinets for \$27.50.
\$50.00 cabinets for \$27.50.
\$50.00 cabinets for \$27.50.
\$55.00 cabinets for \$32.50.
\$75.00 cabinets for \$32.50.

BRAND NEW ONES CUT, TOO.

In addition to about twenty-five used planos there are a number of new planos all warranted instruments night and and medium grade, large and small, that are being closed out at a uniform discount of 27 per cent less than the famous Etiers low prices.

There are about twenty left to choose from among them Kimbalis and Webers, Steinways, Stecks, Hallet & Davis and even several Chickerings, as well as Smith & Barnes, Stager, Schumann, Crown, Jacob Doll, Singer, etc., etc., Prices range upward from \$127 for good warranted new pianos and the plain styles for \$128—that usually sell for \$250.

The assortment in used Pianos is growing smaller, but still there is quite a selection. Come to the sale at once, if you want to invest little or much.

\$15.00 cabinets for \$12.75.
\$20.00 cabinets for \$12.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$12.75.
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\$40.00 cabinets for \$12.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabinets for \$12.75.
\$40.00 cabinets for \$22.75.
\$40.00 cabin