

# The Potter Automatic Change Computing Machine

is the only mechanical device in the world that performs the very service that has annoyed retail merchants for a quarter century

**With One Operation of the Lever**

**IT AUTOMATICALLY FIGURES AND PAYS THE EXACT CHANGE  
IT PRINTS THE AMOUNT OF THE PURCHASE UPON THE SALES SLIP  
IT TABULATES THE AMOUNT OF EVERY SALE MADE DURING THE DAY  
IT PAYS COIN OR PAPER MONEY WITH EQUAL FACILITY, AT WILL**

**With One Operation of the Lever**

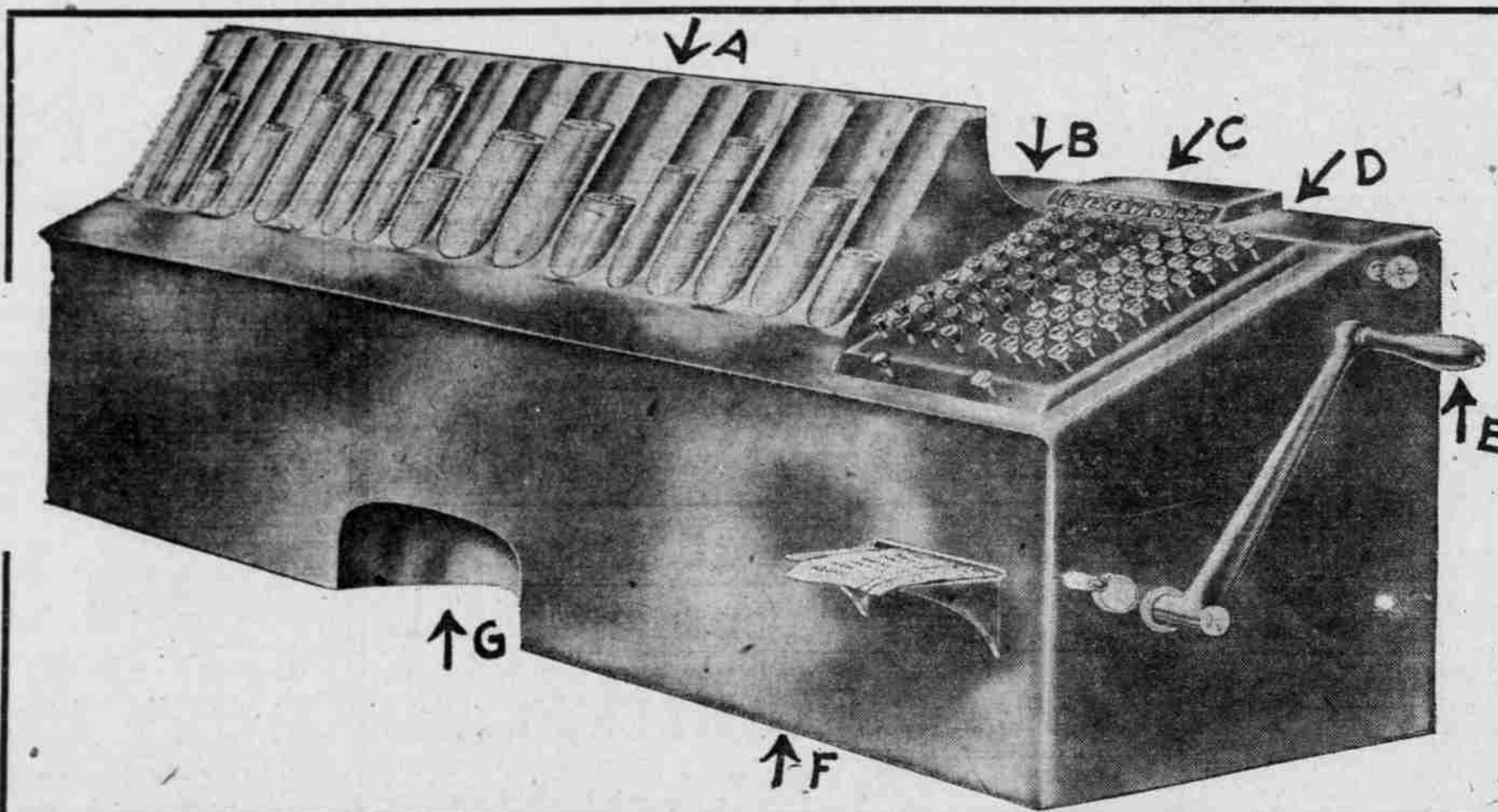
**WORK IT YOURSELF**

**KEY TO ILLUSTRATION.**

- (A) The money tray, accommodating coins of every denomination from ONE CENT to a TWENTY-DOLLAR GOLD PIECE, covering every coin in currency.
- (B) The left-hand keyboard, with keys representing every amount from ONE CENT to ONE HUNDRED DOLLARS. This keyboard is used for the amount of the purchase.
- (C) The tabulator, which registers the total of sales made during the day. The amount of every sale is added to every previous sale, showing the total at any minute of the day.
- (D) The right-hand keyboard is the exact counterpart of the left-hand one, and is used to represent the amount of money received.
- (E) The lever by which the machine is operated.
- (F) The table and slot, where the sales slip is inserted for printing the amount of the sale.
- (G) The aperture into which the change falls, after the pulling of the lever. The hand held here will receive the money as it falls.

By referring to the keyed illustration and the above description of the different parts, any one can easily observe just how the machine works and may work out problems of his own at will. To assist the reader in operating the machine, the following experience is shown in detail.

A customer at a local store purchases \$52.53 in merchandise. Not having cash at hand, the customer tenders her husband's check for \$55.25. Test yourself on this problem and see if you can mentally calculate the



**SEE HOW SIMPLE**

exact amount of change quickly and accurately the first time. Imagine, then, the difficulty of a cashier in computing such problems all day long, and the liability to constant error. The clerk who sells the order makes out a sales slip, showing the amount of the sale and the amount of money or check received from the customer.

The sales slip and check are sent to the central cashier. Let us follow the work of the cashier as soon as the slip and check are received. She observes first the amount of the purchase and depresses the keys on keyboard (B) lettered 5, 2, 0 and 5, the amount of the purchase. Then, noting the amount received, she depresses the keys on keyboard (D) lettered 5, 2 and 5. Inserting the sales slip in slot (F), she pulls the lever (E) forward about quarter way, and the machine does all the work automatically, without any further effort.

The first interesting result is shown in the change aperture (G), where the exact amount of change falls. If you count it, you will see one \$10 gold piece, one silver dollar, one fifty-cent piece, one ten-cent piece and two pennies, making exactly \$11.52, the correct change. Furthermore, in every operation of this machine, you will find that the change made, in every instance, pays the smallest number of coins possible, just as a cashier would do, or any other person making change.

Now, for your own amusement, and to further demonstrate the efficiency of the device, suggest a problem of your own and work it out in the same way that is suggested above, and for the double purpose of satisfying yourself of the simplicity of the machine and acquainting yourself with the operation of the machine, so that when you see it in our office or in your home, you will understand it more thoroughly.

## FACTORY SITE LEASED AT COR. OF GRAND AVENUE AND HOYT

**Thirty Acre Site, Near Pittsburg, Pennsylvania, Adjoining Westinghouse Property, Has Been Purchased and All Paid for.**

A lease was signed Wednesday by the COIN MACHINE MANUFACTURING COMPANY, for the property at the corner of Grand avenue and Hoyt street, where the first factory of this company will be built at once. Plans for the building have just been received from the architect. Tomorrow these plans will be submitted to a contractor for figures and building will start as soon as it is possible to do so.

This plant will be used for immediate work of the company, such as the making of models, dies, planning the big plant and attending to such other mechanical details as may be required.

The COIN MACHINE MANUFACTURING COMPANY has bought and paid for 30 acres of property near

Pittsburg, Pennsylvania, where the permanent plant will be built. This site adjoins that of the Westinghouse Electric & Manufacturing Company, which is 70 acres in extent and was recently purchased by that company at a cost of \$250,000.

It is in this factory that the machines will be made and it is expected that the building will be completed and machines ready for distribution within two years.

The intentions of this company are serious and those who are familiar with the businesslike and effective manner in which its affairs have been managed since its inception are enthusiastic over the magnificent future which seems so certain. Every day adds to the certainty of success.

The machine is perfection. There is no opportunity

for improvement, as it thoroughly covers the field for which it is designed. Demand for it is already stimulated. Letters from all parts of the country are asking for prices and reservations. The stock sales are increasing every day, bringing the time of dividend paying closer and closer every twenty-four hours.

The character of men and women who are investing in the stock of this company evidences the fact that a machine has been designed, at last, that answers every demand of the greatest of modern institutions, the department store of America. Of equal interest, also, is the fact that there is not a store in the world that cannot use such a device, creating a demand which is equal to that of any office appliance that has been placed upon the market in many years.

For a Few Days Longer This Stock May Be Had for \$60 Per Share. The Price Will Then Be Advanced to \$65.00 or \$70.00. Payments May Be Made in Cash or Monthly

**\$ 60**

The Sale of Only Ten Machines a Day, as Compared With 400 Cash Registers, Shows a Minimum Profit of 11 1/4% on the Company's Total Capitalization of \$2,000,000

## Model Machines Will Be Ready for Exhibition Some Time This Week

By Filling Out and Mailing Either of These Coupons Your Wishes Will Be Promptly Granted

**COUPON A**  
COIN MACHINE MANUFACTURING COMPANY,  
Corbett Building, Portland.

Please mail me literature describing the POTTER AUTOMATIC CHANGE COMPUTING MACHINE.

Name .....

Address .....

**COUPON C**  
COIN MACHINE MANUFACTURING COMPANY,  
Corbett Building, Portland:

Please have one of your representatives call with your model of the POTTER AUTOMATIC CHANGE COMPUTING MACHINE and explain its operation.

Date..... Hour..... Phone No.....

Name .....

Address .....

**COIN MACHINE  
MANUFACTURING  
COMPANY**

**720 Corbett Building  
Portland, Oregon**

**Main 7324**

**A 6291**

**COUPON B**  
COIN MACHINE MANUFACTURING COMPANY,  
Corbett Building, Portland:

I will call at your office at the following time to inspect your model of the POTTER AUTOMATIC COMPUTING MACHINE.

Day..... Hour..... Phone No.....

Name .....

Address .....

**COUPON D**  
COIN MACHINE MANUFACTURING COMPANY,  
Corbett Building, Portland:

I hereby agree to purchase..... shares of stock in the COIN MACHINE MANUFACTURING COMPANY at \$60 per share, upon your usual terms of payment. Please send agreements to that effect.

Name .....

Address .....