

This Is the Only Automatic Change Computing Machine in the World

This is a strong statement. The strength of it lies in the truth of it. No statement is stronger than it is true. In making this statement, we call your attention to the component parts of it. First, it is **AUTOMATIC**; second, it **COMPUTES**; third, it pays exact **CHANGE**. The above claim, therefore, means that the **POTTER AUTOMATIC CHANGE COMPUTING MACHINE** is the only one of its kind in the world that combines the three features of working automatically, computing without mental calculation and actually paying the correct amount of cash change. To equal the Potter Machine, any other device would have to do what it will do, not once in awhile, but **EVERY TIME AND ALL THE TIME**.

The **POTTER AUTOMATIC CHANGE COMPUTING MACHINE** is the result of ten years of hard work. T. Irving Potter, designer of this machine, has spent ten years in perfecting it. He is **TEN YEARS AHEAD OF ALL POSSIBLE COMPETITION**. First, he successfully built and operated a money-paying device that worked automatically; then followed equal success in the building of an adding device. In conjunction with both of these, the stamping of the sales slip was worked out. Perfecting each of these, he soon realized the tremendous advantage that would follow the combination of the **THREE MACHINES IN ONE**. It was but a short step to this result.

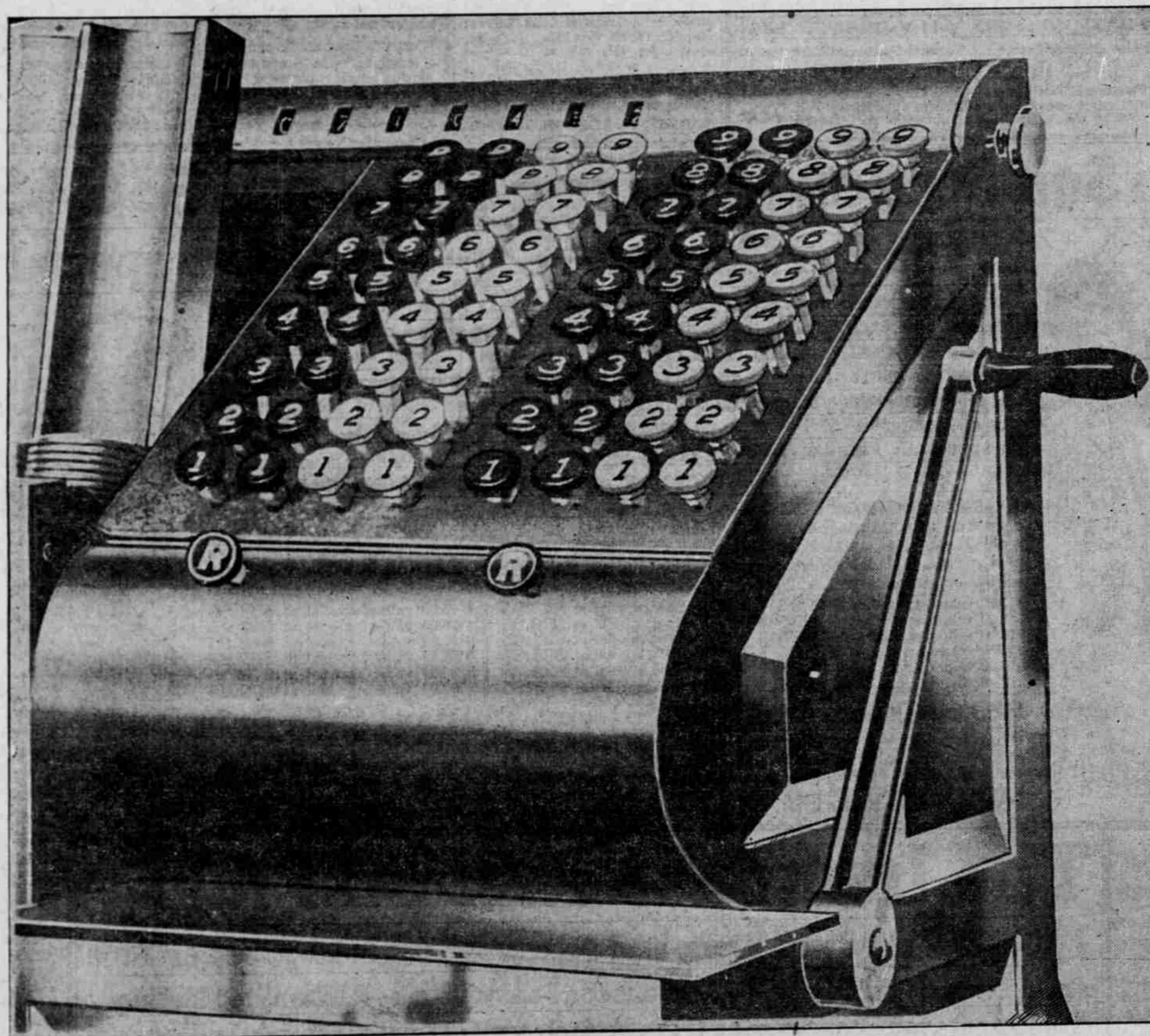
Having established the principles upon which each worked, the joining of all in one was merely an

incident. The acquisition of the Ulmer patent, involving the additional unit necessary to make the machine a perfectly computing one, completed the whole idea. The plans have all been drawn and the different parts have all been designed. Each has been tried in its place and found successful. One contract has been let in Portland for the making of a model machine, which will be completed and ready for exhibition within three weeks. With the appearance of that model, a **NEW ERA WILL HAVE BEEN INAUGURATED IN THE HANDLING OF CASH**. Those who have examined the drawings, seen the various parts actually in operation and reflected for a moment upon the wonderful field of usefulness for this machine, have become impressed with the certainty of its future.

DEMONSTRATION

Showing Exactly How Correct Change Is Made Without Mental Aid

Will you follow the demonstration of this machine on the illustration of the adjoining keyboard? If so, you will be as enthusiastic over the possibilities of the machine as its warmest friends already are. Let us suppose: Mrs. A. enters your store. She purchases a pair of shoes. The price is \$3.50. Mrs. A. tenders your clerk a Five-Dollar Gold Piece. The clerk makes out a sales slip, upon which he enters the amount of the purchase (\$3.50) and the amount received (\$5.00). He despatches the money and slip to the cashier by messenger or automatically. In front of the cashier is one of the Potter Machines. The cashier glances at the sales slip, depresses the \$3.00 key on the right-hand keyboard, which would be the figure 3 in the third column to the left. She also depresses the 50-cent key in the next column to the right. That registers the amount of the purchase. She then depresses the \$5.00 key on the left keyboard, representing the amount received. This is the key marked 5 in the second column to the right. The sales slip is then inserted in the slot on the table just below the keyboard. The lever on the right is pulled forward about six inches and the work is done. This is the result: The exact amount of change, \$1.50, in largest denominations, falls into the receptacle at the bottom of the machine. The sales slip is stamped \$3.50, the exact amount of the purchase. On the tabulating device at the top, the amount, \$3.50 is added to the total sales made before. The double keyboard makes the computing possible. Without it no computing could be done. This machine is the only double keyboard, change-computing device in the world.



Reproduced from Photograph of the Double Keyboard, which Automatically Makes Computing Possible with the Potter Automatic Change Computing Machine

ITS SIMPLICITY

Showing Comparatively Small Cost of Manufacture and Profit Result

The first important thing to be said about the **POTTER AUTOMATIC CHANGE COMPUTING MACHINE** is the fact that its mechanism is operated almost exclusively upon the lever system, as compared with the system of springs, which are unreliable, used in most other similar devices. Strength is thereby added, permanent reliability is guaranteed, while cost of manufacture is greatly lessened. This machine is so constructed that it would require quite as much ingenuity to put it out of repair as it requires to build almost any other kind.

The second great feature of this machine is the small number of parts of which it is constructed. There are only 1200 parts, as compared with 3500 parts comprised in a well-known adding machine now upon the market, which can do no more, infinitely less, in fact, than the Potter Machine. The less number of parts reacts wonderfully upon the less cost of manufacture. This is particularly true, when it is remembered that most of the parts in the Potter Machine are die cut, which is about as inexpensive a method of manufacture as is known.

Another really material point is the amazingly small labor cost in assembling this apparatus. The assembling of the parts is a very minor matter. To most people, as a matter of fact, the truly wonderful feature of the whole machine, next, of course, to the almost human attainments it accomplishes, is the remarkable small cost of making it. This means, as well, a wonderfully large profit, as the Potter Machine will readily sell for as much or more than any other mechanical appliance for office use that has ever been manufactured. The make-up of the machine is one of the strong arguments for the investment.

THE STOCK OF THIS COMPANY IS FOR SALE. The present price of it is \$60 per share, payable either in cash or upon payments of \$5.00 down and \$5.00 per month, per share. After the sale of every 1000 shares, the price will be raised \$5.00 per share. When the stock reaches par, by this method, enough stock will have been sold for all immediate purposes. It behooves the man or woman, therefore, who has read of the splendid profits that have resulted from early investment in industrial companies, to buy in this as early as possible, for this company is as certain to succeed as any company can be. The character of gentlemen who have associated themselves with the company and who are directing its efforts, is almost sufficient guaranty of this.

MAIL THIS COUPON FOR BOOKLET, WHICH FULLY DESCRIBES INVESTMENT AND MACHINE

Coin Machine Manufacturing Company, 720 Corbett Building, Portland, Or.

GENTLEMEN: Will you kindly forward a copy of your booklet, "A MECHANICAL BRAIN," fully describing the POTTER AUTOMATIC COMPUTING CHANGE MACHINE, as well as the possibilities of the investment, in which I am somewhat interested.

Name

Street

City Telephone No.

FOR ADDITIONAL INFORMATION WRITE OR CALL

A PLANT WILL BE BUILT IN PORTLAND. This will probably be constructed this Winter. It will be a preliminary plant, but will always be used by the company for the assembling of machines intended for Pacific Coast Country distribution. The company has already bought and paid for 30 acres of manufacturing property near Pittsburg, Pennsylvania, immediately adjoining the recently acquired 70-acre site of the Westinghouse Electric & Manufacturing Company, for which they paid \$250,000. It is proposed to erect the large, permanent plant upon this property. The Company feels assured, barring unforeseen obstacles, that the Pennsylvania factory will be completed, machinery installed and machines manufactured and ready for the market within two years.

OFFICERS

T. Irving Potter, President and Manager.
T. B. Potter, Vice-President.
H. D. Ramsdell, Secretary.
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