TO EXCHANGE.

EXCHANGES.
$3000 Piedmont modern residence for small farm.
$3000 Montavilla home, 100x150, for Valley farm.
$4250 South Portland 10-room house for small acreage.
$2500 Sellwood cottage, equity $1500, for small acreage.
$4000 Forest Grove home, modern, large grounds, for farm.
$6000 Holladay Addition home, equity $4000, for rooming-house.
$7500, 20 acres, improved; house and barn; equity $5500, for city home.
$8250, 10 acres, Milwaukie, highly improved, equity $5500, for home or farm.
$6500, 5 acres, well improved, for general merchandise; pay difference.
$11,500, Clackamas County, 300 acres, 100 improved, for general merchandise.
Large list of business chances to exchange for city and country property, or vice versa.
GOLDSCHMIDT'S AGENCY,
253½ Washington, cor. 3d.

WANTED—To exchange for acreage on carline, or city property, $5000, a 15-room hotel, all furnished, with restaurant and pool table, soft-drink bar, etc., located in Eastern Oregon live town, on railroad; making $200 month. National Realty & Trust Co., 226½ Wash st., room 516.

TO SELL or trade for Portland or suburban property, island in Snake River, containing about 260 acres. 70 acres in alfalfa, balance cleared. Also 160 acres on opposite side of river. Large ferry connecting the two properties. Good house and barn; value $12,000. A. B., Oak Grove, Or.

SEVEN lots, two houses and a restaurant to exchange for farm; a rooming-house for house and lot or lots; Hood River apple lands for lots; restaurant for lots; confectionery for Hood River lands; planing mill for anything. 1019 Board of Trade.

SEVEN lots, two houses and a restaurant to exchange for farm; a rooming-house and lot or lots; Hood River apple lands for lots, restaurant for lots; confectionery for Hood River lands; planing mill for anything. 1019 Board of Trade.

$13,000—640 acres of good grain or fruit land in Eastern Washington, 1½ miles from Columbia River; 1 mile from town on railroad; plenty of water; will exchange for houses or unimproved lots. Phone Main 4377.

100x100 CORNER, 2 blocks from Woodstock carline; also ½ blk in center of booming Coos Bay town; actual total value $1700, in exchange for a house and lot in Portland; not over $2200 difference in cash. O 426, Oregonian.

SMALL cottage, for horse and buggy; strictly modern; nice location; bargain; price $1500; horse and buggy as part purchase price; easy terms. James C. Logan, Room 411 Corbett bldg.

FOR SALE, cheap, or will trade modern 7-room house, bet. Union and Grand ave.; $1000 mortgage, long time; $1500 insurance paid for 3 years; what will you give me? Owner, 51 Union ave., North.

6 ACRES berry land, Lents, 30 fare, for sale or trade.
W. L. GREEN,
245½ Washington St.
Phone M. 8023.

I HAVE divided my 40-acre ranch into 5 and 10-acre tracts, 3 miles from Vancouver, Wash.; terms to suit purchaser. G 422, Oregonian.

FOR SALE or exchange, Edison graphophone and 40 records, good condition, clothing, wood or groceries. G 424, Oregonian.

FOR SALE.

Horses, Vehicles and Harness.

PAIR of big, sound horses, weight 3100 lbs., are working every day, job goes with team; pair well-made horses 7 and 8 years old, weight 2400 lbs., work single or double; one big brown horse, weighs 1400 lbs., extra good single worker; one pair cheap farm horses, weight 2400 lbs.; five head good brood mares, good workers; one very handsome Arabian mare, 7 years old, rides or drives; four head good delivery horses, weight 1100 lbs.; three sets heavy tubular name double harness, two sets light driving harness, six sets single harness, two stock saddles, one side-spring top business buggy, one pneumatic-tire bike buggy (Bailey make), one speeding bike and harness. Call Red Front Stables, 15th st., just off Wash.

FOR SALE—1 span of mules, weight 1800, age 5 years; 1 team, weight 2200 for $150; 1 team weight 1800, for $80; one team, weight 3100, mare and gelding; saddle pony and saddle; 3 wagons, 1 buggy, several single delivery horses. Nobby Stables, 12th and Flanders.

SACRIFICE my bay Delnoit driving mare, 7 years old, sound, stylish, gentle, plenty of speed, 15 hands 2 inches high, weighs 1140, nearly new hand-made runabout, cost $250, rubber tired; harness, robe, blanket, whip. If you want the best at least price, call up A 1369, Mr. Bennett.

WE are opening boarding, sale and transient stable and are ready to do business; 40 stalls ready for horses, plenty of wagon room and good accommodations. Willis and Chambers, 372 Water st., cor. Montgomery. Phone Main 2591.

"EVERGREEN FARM" wants a few horses to take good care of during the Winter; well fed and stabled; charges, $9 per month. Address V 394, Oregonian.

WE are always in the market to buy, sell, rent or exchange horses, wagons, harness, buggies, saddles. If you have anything in the above line, see me. Red Front Stables, 15th st., just off Washington.

WANTED—To hire team weighing about 2400; will buy if satisfactory. Call or address C. A. Bergstrom, 1379 Burrage st. Phone Woodlawn 1453.

BROWN horse, weight 1500, must sell; black mule, will exchange for horse or sell cheap. Palace Stables, 5th and Montgomery sts.

3 YOUNG work horses, well broken; one span of mares. 17th and Carl sts. Phone Sellwood 206.

1 TEAM horses, wagon and harness; one 8-room house, nicely furnished. Call after 12, M. 324 Everett st.

FAIR of good chunks, weigh 2300, young, good workers any place, new harness and wagon. 294 Montgomery st.

TO TRADE—Light team for wagon, horse 1250 to 1300 lbs. Grand Union Tea Co., 473 Washington st.

NICE, gentle sorrel pacer, fine driver, rubber-tire buggy and harness, cheap. Sellwood 1162.

FINE driving horse, rubber tire top buggy and harness or exchange for lot. Phone Tabor 934.

PAIR of browns, mare and horse, weigh 2100, work any place, with brand new harness, only $100. 294 Montgomery st.

FOR SALE or hire, horses, buggies and harness; also 2 fine Shetland ponies. 182 East 34th st. Phone Tabor 1112.

FINE driving team, city broke, weight 2100, or exchange for real estate. 212 Alisky bldg.

BROWN mare, city broke, weighs 1000 lbs., with new top buggy and harness complete, $125. Main 6227.

BEST of feed and care for the use of a saddle horse during the Winter. Apply 147 Market st.

GOOD work horse, $25; mare, $35; heavy wagon, $20; pair ponies cheap. Red barn, corner Base Line and Spencer, Montavilla.

STYLISH, gentle driver, 1 cheap horse, buggy and harness, 1 cart. 780 East Stark st., Montavilla.

FOR SALE—Black mare, weight 1200 lbs.; drives both single and double; will sell reasonable. Phone East 1522.

UNION STOCKYARDS, span mares, $80; 1 4-year-old horse, $35; 1 colt, $20.

BUSINESS buggy for sale cheap. 581 East 18th st. Phone Sellwood 1137.

LARGE horse, suitable for farm work. O. W. Lum Co.

HORSES, mares, rigs and harness of all kinds for sale. 294 Montgomery.

FOR SALE very cheap—A light gooseneck truck at 231 Madison st.

WANTED—Driving horse for his keep; light driving, good care. Call Main 6045.

GOOD driving horse cheap. W. J. Jefferies, Tremont. Take Mount Scott car.

HURBERT & HALL, 280 Front, buy, sell, rent horses, vehicles, low rates on business rigs.

TWO Jersey heifer calves, cheap, will not sell for veal. 294 Montgomery.

FOR SALE—One young draft horse and double harness. Apply 308 Davis st.

$35 BUYS good single-seated buggy, with pole complete. 290 Ivy st.

Automobiles.

WILL trade new 6-room house for automobile. M 418, Oregonian.

FOR SALE.

Automobiles.

IF YOU are looking for bargains in new and slightly used automobiles call on Portland Auto Commission House, 334-36 Alder, cor. 17th, both phones. A and Main 4453.

AUTOMOBILE, 4-cylinder, 5-passenger machine, in A-1 running order; a bargain for cash; will consider real estate exchange. Owner, 146 2d st. Phone Main 585.

AUTOMOBILE, in good condition, for sale or trade; owner going East; a snap if taken this week. 493 Market st. Phone Main 8194.

WANTED—To trade flat on West Side for a White steamer auto. State how old. F 416, Oregonian.

AUTOMOBILES $150 and up for sale or trade. Hartman, 46 2d st.

$300 PIANO, standard make, used six months; a snap. 149 13th st.

Pianos.

A BETTER piano for less than we are selling cannot be obtained. Ours is a general music business so we are not dependent upon the profit of our piano department. See the nice new piano we sell for $200. Pay $6 a month. Pianos for rent; used pianos, $85 and up, at 111 4th st. Hallet & Davis Agency, second oldest and best make in America.

FOR SALE—One 44-note Peerless Electric Piano. Also 144 folding chairs, all at a bargain. For particulars call at Moving-Picture Exchange, 165½ 4th st.

GENUINE old "Mittenwald" violin, fine condition, worth $600, for sale, or will trade for real estate. R 409, Oregonian.

RELIABLE couple will care for piano for use of same; best of care given. Phone B 1413.

BARGAIN—First-class Milton piano, only $125, $25 down, $7 monthly. Call 350 Alder st.

$400—NEARLY new mahogany case piano; perfect condition; $200 cash. AE, 330 Oregonian.

$450 PIANO for sale cheap; party leaving city; call afternoons. 409 Main.

FOR SALE—Base drum, 18x28, scarcely used, cheap. 67 West Park.

FINE-TONED upright piano, nearly new, bargain; must sell. Suite A, 549 Taylor.

$350 PIANO, almost new, for sale at a bargain. Main 6124.

FISCHER upright piano $135; Steinway $90; Organ, $25. 43½ 1st st., room 26.

Miscellaneous.

MOVING PICTURES.
MEN, ATTENTION!
Now ready for business. Pacific Film Co., 303-7 Rothchild bldg., Portland, Or. We install new theaters and furnish everything. Phone Main 8085.

RUBBER ROOFING.
RUBBER ROOFING
Positively new. Every roll guaranteed. $1 per square.
J. SIMON & BRO.,
244-246 Front St.

FEATURE FILM SERVICE—Don't run pictures after your competitors. We guarantee no repeaters. We buy 14 reels of new association films every week. Phone Main 7429. Edison Display Co., 165½ 4th st.

FOR SALE—New and second-hand billiard and pool tables; easy payments; we rent tables with privilege of buying; modern bar fixtures; cheap prices. Brunswick-Balke-Collender, 49 3d st.

RESTAURANT MEN, attention! Coffee urns, one six-gallon and one four-gallon, practically new, very cheap. Great American Imp. Tea Co., 406 Wash. st.

TYPEWRITERS, all makes, $20 to $60, fully guaranteed, easy payments; rentals $3 per month. Pacific Stationery & Ptg. Co., 203 Second st.

LADY'S solid gold diamond watch with diamond chatelaine pin; only $20, worth twice the money. At Uncle Myers, 143 3d, near Alder.

BEFORE buying elsewhere inspect the prices of watches, diamonds and rings at Uncle Myers, 143 3d, near Alder.

PERSIAN lamb coat, mink trimmings, for amount loaned and interest, at Uncle Myers, 143 3d, near Alder.

FOR SALE—Goose neck wagon, plumbing and tinning tools, large pipe-cutting machine. Oregonian agent, Vancouver, Wash.

FOR SALE—2 first-class, fresh Jersey cows, good milkers. 1480 Macadam st., Fulton. Phone Main 6981.

ELGIN and Waltham full jeweled watches, warranted, only $5 each, at Uncle Myers, 143 3d, near Alder.

FOR SALE—Best dry 4-ft. fir and oak wood at lowest market prices. Hoover, 213 Water st. Phone Main 7451.

FOR SALE—100 head Angora goats, 14 head cattle, 1 registered Hereford bull. A. A. Wood, Gaston, Or.

BARRED Plymouth Rock cockerels, best strain, $1 each. Address Oak Grove, box 14, or phone Black 253.

ANGORA CATS and kittens, all colors, cheap if taken soon. Mrs. Emma Chute, Two Rivers, Wash.

$350 SEALSKIN coat, good as new, 38 waist; half price for cash. A 414, Oregonian.

GOLD plated, Holton long model cornet, new, cost $100, will take $75. Frank Lucas, 216 Chamber of Commerce.

FOR SALE—Gentleman's overcoat, size 44; also phonograph records. 502 Roselawn ave. Take Alberta car.

FOR SALE—4½ H. P. gas engine, practically new. Main 4164, or address 330 14th st.

PEDIGREED Cocker Spaniel pup; male; red; 2 months old; house broken. Phone Main 3581.

THOROUGHBRED Black Cocker Spaniel puppies, female $5, males $10. 758 Montana ave.

I HAVE a good diamond; I need a suit of clothes and an overcoat. Who wants the diamond? R 411, Oregonian.

$40—L. C. Smith hammerless, automatic ejector, high grade, at Uncle Myers, 143 3d, near Alder.

21-JEWEL Elgin gold-filled watch, warranted, only $15, at Uncle Myers, 143 3d, near Alder.

GENUINE diamond rings from $5 to $10 each, worth twice the money, at Uncle Myers, 143 3d, near Alder.

I HAVE two good diamonds, one large and one medium size, which I will sell very cheap. R 412, Oregonian.

NO 5 Underwood typewriter for sale, cheap. 165 1st st.

WILL trade good diamond for dental work; must be A-1 work. R 410, Oregonian.

AIREDALE puppies for sale; 6 weeks old. Main 2169.

GOOD second-hand piano truck for sale; $15. Van Horn Transfer Co.

TWO HEATING stoves and hall tree. 329 Broadway. Phone East 2255.

FOR SALE—Cow, milk route; chickens, rough lumber. 537 East 36 st. S.

$50 FOR $15—Do you want it? Act quickly. X 398, Oregonian.

HAVE good, loose dirt to dispose of. Address 421 Going st., corner East 6th.

FRESH cows at 709 Harold st. Take Sellwood car. Phone Sellwood 1171.

LAUNCH 22x4½, salt water fittings, 6 H. P. Bargain at $200. Call D. R. A., 372 Mill st.

MOVING-PICTURE EXCHANGE—Machines, supplies, slides, films for rent. 165½ 4th st.

FOR SALE—Physician's office and furniture. Phone East 3562.

FOR SALE—400 sacks of prime potatoes, f. o. b. Gresham. Phone Tabor 1768.

FOR SALE—1 fresh Jersey cow at 728 Insley ave. Take Sellwood car.

3 PAIRS fine Collie pups, $5 and $10. Store, end of Mount Tabor carline.

FIRST-CLASS dairy manure, thoroughly rotten and clean. Phone Main 8521.

FOR SALE—Drophead sewing machine, almost new. Inquire 295 Washington.

CHEAP—One 2-horse engine and boiler, nearly new. Phone Tabor 612.

TYPEWRITER, A-1, your own price, or will rent. H 405, Oregonian.

TWO fresh cows, 1200-pound work horse, 646 East Madison. East 2901.

BLUE Andalusian hens and cockerels for sale by Mrs. Knowles, Oak Grove.

GOOD safe for sale, $45. Phone B 2297.

FOR SALE.

Miscellaneous.

MERCHANDISE purchased from Sheriff's and receiver's sale.
Our prices positively defy competition.
Rubber roofing, positively new, $1 per square.
If ever in need of any kind of machinery or miscellaneous merchandise such as boilers, engines, pumps, dynamos, tanks, pulleys, boxes, belting, shafting, hangers, eye beams, rails, chain, sprocket chain, sheaves, sheet iron, corrugated iron, rubber roofing, fire hose, bolts, nuts, vices, crowbars, picks, mattocks, sledges, wedges, hoists, carwheels, wire, wheelbarrows, rope, sacks and other stock too numerous to mention, see us, as we carry the largest and most complete stock in the city and can positively save you money. Call or write.
J. SIMON & BRO.,
244-246 Front St.

$ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $
DON'T LOOK AT THESE.
$4.50 heater, 22-inch cast front door, $4.50.
$8.50 box airtight, 22-inch cast front door, $5.00.
$2.00 airtight, tower nickel draft, $1.50.
Galvanized wash boiler, 65c.
Copper teakettle, nickeled, No. 8 Rome, 75c.
$5.50 enameled bed, blue, green, cream and white, $2.65.
THE DOLLAR FURNITURE STORE,
232 1st and Main.
These are a few of our many bargains.
$ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $

HEATING STOVES, $1.50 up to $15; cook stoves, $6 up to $18; $55 wrought-iron steel range, $18; $125 oak sideboard, $35; $75 14-foot extension table, $25; hardwood extension table, $5; good iron beds, $2 up to $12.50; kitchen safe, $3.50; kitchen treasure, $2; chotel dressers, $4.75; we have the largest store and the largest stock of household goods, new and second-hand, in the Northwest. We buy, sell and exchange all sorts of household goods.
WESTERN SALVAGE COMPANY,
627, 629, 631, 633 and 635 Washington St., Corner of 20th st. Main 1108, or A 3793.
McGrath & Giroux, Proprietors.

SEWING machines, 50 slightly damaged machines at very low prices. Singer, Wheeler & Wilson, Domestic, Household, Davis, Olds & King, Standard, White, New Home, and others. Machines rented by week or month. Needles, parts and attachments for all makes. Expert repairing and all work guaranteed. S. S. Sigel, agent for Singer and Wheeler & Wilson machines, 335 Morrison st.

MOVING PICTURES
Edison's and Power's motion picture machines; dissolving stereopticons; calcium and gas outfits; new films, 3000 subjects, guaranteed no repeaters; largest buyers of new films in United States; slides to order and stocked. We teach you to operate.
LAEMMLE FILM SERVICE,
214-216 Wells-Fargo bldg., Portland.

GET our prices and save money on all kinds OF PLUMBING SUPPLIES AND PIPE.
Yes, we sell to all.
Plumbing goods installed if desired.
NOT IN THE TRUST.
M. BARDE & SONS,
PLUMBING SUPPLY HOUSE,
110 N. 3d St., near Glisan.

FOR SALE—1 12 H. P. stationary gasoline engine.
1 20 H. P. stationary gasoline engine.
Old rails cut to length for concrete work.
RAILWAY EQUIPMENT CO.,
74 1st St. Both phones.

RUBBER ROOFING.
RUBBER ROOFING.
Positively new. Every roll guaranteed. $1 per square.
J. SIMON & BRO.,
244-246 Front St.

FOR SALE—Beautiful diamond earrings, brooch, ladies' and gentlemen's diamond rings, watches, chains, charms; handsome valuable jewels at bargain; no dealers. A 420, Oregonian.

20 SLIGHTLY marred Sewing Machines; all makes; sold at great reduction this week only; also machines for rent. White Sewing Machine Store, 420 Wash., cor. 11th. H. D. Jones, Prop.

WANTED—By an expert nurse in insanity cases, position to care for patient; highest references; been successful where doctors failed. For interview address A C 331, Oregonian.

THOROUGHBRED pointer pups $5 and $7.50. Inquire Fletbeach, end of Hawthorne carline, or Tel. Tabor 170. P. O. Address, Lents, Or., R. F. D. No. 1.

ONE sawmill complete, 40 H. P. boiler, one 25 H. P. engine and one 15 H. P. engine, planer, etc almost new. First State Bank, Gresham, Or.

FOR SALE—Five 6-foot long floor showcase with plate glass shelves, $25. Music store, 314 Burnside. Also $40 Victor or Columbia phonograph, $15.

FOR SALE—1 flat-top desk, $10; 1 cabinet, $10, and linoleum for a large room cheap. Head janitor, Wells-Fargo bldg.

THOROUGHBRED, pedigreed Airedale terrier puppies. 581 East 18th st. Phone Sellwood 1137.

TYPEWRITER—Smith Premier, No. 2, nearly new; $40. J. W. Grussi, Room 7, 265 Washington, cor. 3d.

FRESH Guernsey, gentle, fine milker, $65; also fine young Durham, $40. 634 Broad st. Phone Tabor 570.

INFANT'S bassinet complete, with bedding, beautifully made; never used. Bargain. Main 5483.

FOR SALE—Bull Terrier female, 7 months old, brindle and white, of registered stock. Phone Woodlawn 1344.

NEW Pope 1906 bicycle, coaster brake, never been used, cost $45; if sold today will take $25 cash. P 399, Oregonian.

BARRED PLYMOUTH ROCKS, thoroughbred, old and young, cockerels and pullets. 769 Rodney ave., cor. Beach, U car.

FOR SALE—33 Winchester; take-down; new, with case; bargain; $14. Swope, Blakely Hall, 6th and Jefferson.

FINE kit of blacksmith and shoeing tools; good location; shop for rent; bad health; must sell. T 408, Oregonian.

12½-FOOT light duck boat and 1 dozen new decoy ducks, weighted; $11. Call 513 E. Wash. st., near 11th.

SPORTSMEN—Fur rugs, game heads, birds, etc., finely mounted by Brezee & Harris, Taxidermists, 305½ Third st. A 4649.

NEW $18 shotgun, 12 gauge, sacrifice $10, or exchange for white Wyandottes. A 413, Oregonian.

FOR SALE or rent, hoisting and logging engine. Railway Equipment Co., 74 1st st. Both phones.

SCOTCH COLIE pup, 3 months old; can be seen today 293 Alder.

BEST-BRED Pitt bull puppies. 1146 East 16th st., North.

HELP WANTED—MALE.

BOY about 15 to deliver letters and work in office. Call at room 219, Chamber of Commerce bldg., city.

TRAVELING real estate and stock salesmen wanted. References and bonds. 205 Wells Fargo bldg.

WANTED—Young man clerk in real estate office; give age, experience, references. Address C 415, Oregonian.

WANTED—Registered prescription druggist who is a successful seller of pianos. Address S 300, Oregonian.

FREE transportation to Alaska next season, $5 and board; $100 required. T 392, Oregonian.

WANTED—Salesmen, all lines, bookkeepers and stenographers. Commercial Abstract Co., suite 468 Commercial Club bldg.

WANTED—First-class cutter; no other need apply. American Gentleman Tailors, 94 6th st.

WANTED—A night watchman, must have good reference, and state experience. W 399, Oregonian.

WANTED—2 first-class coatmakers, no others need apply. Call at the Wills Tailoring Co., 291 Stark st.

GOOD foreman for logging camp; also first-class boom and raft man. 213 Chamber Commerce. Monday 10 A. M.

$400 BUYS my half interest in good paying restaurant; terms to right party. Call today for particulars. 71 North 3d st.

SOLICITORS—$5 to $20 per day; no capital required. Call 212 Morrison st.

WANTED—An all-around cook at 65 Russell st.

YOUNG man living at home, to learn good business. 231 Stark.

WANTED—Two college men for sales work among best people. 338 Worcester bldg.

SALESMAN to handle securities and real estate. Big profit. 215 Commercial block.

WANTED—Strong boy, about 18 years of age. Apply 171 3d st.

OAK sewed soles, 50c; rubber heels, 25c. Standard Shoe Repair Factory, 308 Burnside.

HELP WANTED—MALE.

SALESMEN WANTED—We receive hundreds of calls for salesmen from the best firms in the United States and Canada and our free employment bureau places hundreds of our graduates in good positions many of whom are now earning from $1000 to $3000 a year and expenses that formerly earned only $25 to $60 a month. If you are ambitious and want to enter the best-paid profession in the world, our free catalogue, "A Knight of the Grip," will show you how. No former experience required. Hundreds of good propositions now open for the Spring season. Write (or call) at our nearest office today. Address Dept. 606, National Salesmen's Training Assn., Minneapolis, San Francisco, Kansas City, Chicago, New York.

CAPABLE, experienced salesmen from any line. Our proposition: Liberal commissions, minimum of travel; new, complete line of calendars and advertising specialties for next season; no side lines; unusual opportunities for capable man. Bennett-Thomas Mfg. Co., 172 W. Van Buren st., Chicago, Ill.

TRAVELING salesmen and general agents wanted. Write and we will explain how we pay from $85 to $150 per month, and traveling expenses. No canvassing necessary. We need men in every section of the United States. Write now before it is too late. R. D. Martel, Chicago, Ill. Dept. 211.

I POINT the way to success to anyone who will follow my course; I have shown thousands how to make money—I can show you. Write for particulars and free samples today. Sayman, 2272 Franklin ave., St. Louis, Mo.

RAILWAY contractor's storekeeper for distributing stores; must be experienced, active and possess executive ability; give full experience, age and reference addresses; applications lacking these will not be considered. F 409, Oregonian.

WANTED—By San Francisco millinery house, 2 first-class traveling salesmen for Washington and Oregon; only those having trade need address or apply to P. Zemansky, Portland Hotel, on Sunday, Nov. 15.

10,000 POSITIONS for graduates last year; men and women to learn barber trade in eight weeks; help to secure positions; graduates earn from $15 to $25 weekly; expert instructors; tools free; write for catalogue. Mohler System of Colleges, 35 N. 4th st., Portland, Or.

ENERGETIC young man to handle advertising and subscriptions in Oregon for leading law magazine designed for Pacific Northwest. Rare chance for law student to make good, steady money. Address The Lawyer & Banker, 309 Bernice Building, Tacoma, Wash.

WANTED—For U. S. Army, able-bodied unmarried men, between ages of 18 and 35, citizens of United States, of good character and temperate habits, who can speak, read and write English. Apply to recruiting officer, Ainsworth block, 3d and Oak sts., Portland, Or.

WANTED—Man with small capital as partner in real estate business; am tired of hired help and will teach you the business. Room 320 Swetland bldg.

WANTED—High-class representatives by responsible manufacturing company to manage branch office; must furnish first-class references and possess $1000; fully secured. Chas. A. Foyer & Co., 1120-24 Prospect ave., Cleveland, Ohio.

100 MEN wanted, all classes, from sawyers to common laborers. Saw mill will run double shift, beginning November 20. Employment will be permanent for competent help. Apply to C. A. Smith Lumber & Mfg. Co., Marshfield, Or.

CIVIL SERVICE EMPLOYES are paid well for easy work; examinations of all kinds soon; expert advice, sample question and booklet 389, describing positions and telling easiest and quickest way to secure them free. Write now. Washington Civil Service School, Washington, D. C.

MAKE $5 to $10 a day selling trade as side line, new device makes it almost theft impossible; sells on sight; investigate; liberal proposition to salesmen. Watch Dog Novelty Co., Dept. 40, 115 Dearborn St., Chicago.

ACTIVE solicitor with small capital to sell household necessity for new manufacturing concern; sales easy; very large returns on investment; good salary and commissions. Address, for interview, C 418, Oregonian.

C. R. HANSEN, JR.,
Employment Office—Men's Department.
26 North Second st.
Phones Main and A 1526.
Help Free to employers.

CAPABLE salesman to cover Oregon with staple line. High commissions, with $100 monthly advance. Permanent position to right man. Jess H. Smith Co., Detroit, Mich.

WANTED—Railway mail clerks, commencement salary $800; no "layoffs"; examinations soon; preparation free. Write immediately. Franklin Institute, Rochester, N. Y.

SALESMAN wanted, travelling small towns, by leading lace-embroidery importers; 8000 samples, 20 pounds; liberal arrangements. Consolidated Lace Works, 470 Broadway, New York.

SALESMEN for a new patent. Good for $150 or more a month. Interests every artificial gas consumer. Write today for proposition. Gas Users Ass'n, 576 Madison St., Chicago.

WANTED—Reliable man to take 30-acre place for term of years; improve part for what he could get from whole place full term; few acres cleared, some building. J 417, Oregonian.

SALESMEN wanted for kerosene lamp-burners; sell trade or consumers; 200-candle power; fits any lamp; everybody buys; large profits; state manager. L 415, Oregonian.

WANTED—Solicitor, accident, fire, burglary and liability insurance. Seeley & Co., general agents, Fidelity & Casualty Co., 301 Board of Trade bldg.

WANTED—A first-class candy-maker to take charge of retail shop; must have references. Address W. W. P. & S. Co., Walla Walla, Wash.

SALESMAN to handle Spring dry goods novelties on commission; special side line; boom to dealers. F. C. Rollmann & Co., Mfrs., Philadelphia.

WANTED at once, a first-class treepruner; none but an active expert pruner need apply. Apply to A. E. Beard, 16 First st., Portland.

OFFICE manager capable of running office in Portland for large corporation; must invest $3000; salary $150 monthly. O 402, Oregonian.

LEARN watchmaking, engraving and optics; easy terms; positions secured; money earned while learning. Watchmaking Engraving School, cor. 4th and Pike, Seattle.

DENTIST—Good operator and all around workman, good salary and working interest in business to first-class man. Dr. A. F. Campbell, North Yakima, Wash.

WANTED—Man to manage branch store in city; honesty more essential than experience; salary $150 per month with advancement; bond required. J 410, Oregonian.

SOLICITOR wanted to solicit funds for charitable institution, permanent position for right party. Apply, giving age and previous occupation to G 410, Oregonian.

HIGH-GRADE advertising solicitors, capable handling Christmas Edition, Catholic Church Magazine, Benedictine Fathers, 603 Goodnough bldg.

WANTED—Woolen spinner; steady job. Come prepared to commence work at once. Stayton Woolen Mills, Stayton, Or.

TRAVELING salesman for new line of machinery; experienced man, hustler and honest. G 415, Oregonian.

MUST sell established, paying employment office; owner has urgent business; investigate. Phone M 3022.

MARINE engineer, good mechanic, sober. Call Monday A. B. C. Employment, 226½ Morrison st. M. 3022.

WANTED — Experienced chicken dressers Monday morning at Front and Main sts. Union Meat Co.

WANTED—Man with wife to take care of small apartment-house, for rent; light, heat and water. A 416, Oregonian.

PARTNER wanted, good money-making proposition; nothing better. 178 Madison st.

FIRST-CLASS bench man, also No. 1 sash and door man. Acme Planing Mill Co., E. Water and Oak.

WANTED—Young men who are desirous of learning real estate business; good money from start. N 409, Oregonian.

Headquarters cooks, helpers, California Wine Depot. P. Loratti, 148 4th. Main 5500.

WANTED—First-class coatmakers. Nicoll, the Tailor, 141 Sixth st.

WANTED—Coatmaker at 311 Russell st.

HELP WANTED—MALE.

LOCAL REPRESENTATIVE WANTED—SPLENDID INCOME ASSURED RIGHT MAN TO ACT AS OUR REPRESENTATIVE AFTER LEARNING OUR BUSINESS THOROUGHLY BY MAIL. FORMER EXPERIENCE UNNECESSARY. ALL WE REQUIRE IS HONESTY, ABILITY, AMBITION AND WILLINGNESS TO LEARN A LUCRATIVE BUSINESS. NO SOLICITING OR TRAVELING. THIS IS AN EXCEPTIONAL OPPORTUNITY FOR A MAN IN YOUR SECTION TO GET INTO A BIG PAYING BUSINESS WITHOUT CAPITAL AND BECOME INDEPENDENT FOR LIFE. WRITE AT ONCE FOR FULL PARTICULARS. ADDRESS R. MARDEN, PRES., THE NATL CO-OP. REAL ESTATE CO., SUITE 792, MARDEN BLDG., WASHINGTON, D. C.

PACIFIC EMPLOYMENT CO.
Open Sunday, 10:30 to 1:30.
Wanted—Mill hands, $2 to $2.50; loggers, $2.25 up; teamsters, $2 up; laborers, $2 up; several others.
Large list of new work every day.
PACIFIC EMPLOYMENT CO.,
Main Office. 12 N. 2d st.

WANTED—Book sales people. See our new copyrighted edition, Bret Harte, Hall Caine. Popular prices; new methods of producing business; thousands of splendid names prospective buyers; sales people with other publishers should investigate. P. F. Collier & Son, 400 Oregonian bldg.

GOOD, steady man to represent us as agent in a city in Eastern Oregon; wagon equipment and splendid inducements to secure trade furnished free; state references and experience. Grand Union Tea Co., 473 Washington st.

EXCELLENT opportunity for some young man with small capital and neat appearance to learn and become partner in established and paying business. Call 326½ Washington st. Inquire room 417.

MEN to learn electricity, plumbing, bricklaying, plastering, day and night classes, no books, positions secured, free catalogue. Coyne National Trade School, 230-240 8th st., San Francisco.

SALESMEN—Local and traveling for big fast seller, expect to double demand of last year; liberal commission. Write, British American Trading Co., 39 Cortland St., New York.

WANTED—A rustling solicitor to take orders for articles which sell on sight at $20; salary or commission, or salary and commission. Address for interview B 415, Oregonian.

TWO smart solicitors for biggest magazine combination offer of the season; $18 weekly and free transportation; A-1 references necessary. Call after 2 P. M. R. H. Madden, 502 Swetland bldg.

EXPERIENCED collector, with wheel, for installment house; must be energetic and have ability; no others need apply. Call bet. 11 and 12, Sunday morning at 111 10th, bet. Stark and Washington.

WANTED—For U. S. Army, able-bodied unmarried men, between ages of 18 and 35, citizens of United States, of good character and temperate habits, who can speak, read and write English. Apply to recruiting officer, Ainsworth block, 3d and Oak sts., Portland, Or.

WANTED—Man with small capital as partner in real estate business; am tired of hired help and will teach you the business. Room 320 Swetland bldg.

WANTED—High-class representatives by responsible manufacturing company to manage branch office; must furnish first-class references and possess $1000; fully secured. Chas. A. Foyer & Co., 1120-24 Prospect ave., Cleveland, Ohio.

100 MEN wanted, all classes, from sawyers to common laborers. Saw mill will run double shift, beginning November 20. Employment will be permanent for competent help. Apply to C. A. Smith Lumber & Mfg. Co., Marshfield, Or.

CIVIL SERVICE EMPLOYES are paid well for easy work; examinations of all kinds soon; expert advice, sample question and booklet 389, describing positions and telling easiest and quickest way to secure them free. Write now. Washington Civil Service School, Washington, D. C.

MAKE $5 to $10 a day selling trade as side line, new device makes it almost theft impossible; sells on sight; investigate; liberal proposition to salesmen. Watch Dog Novelty Co., Dept. 40, 115 Dearborn St., Chicago.

ACTIVE solicitor with small capital to sell household necessity for new manufacturing concern; sales easy; very large returns on investment; good salary and commissions. Address, for interview, C 418, Oregonian.

C. R. HANSEN, JR.,
Employment Office—Men's Department.
26 North Second st.
Phones Main and A 1526.
Help Free to employers.

CAPABLE salesman to cover Oregon with staple line. High commissions, with $100 monthly advance. Permanent position to right man. Jess H. Smith Co., Detroit, Mich.

WANTED—Railway mail clerks, commencement salary $800; no "layoffs"; examinations soon; preparation free. Write immediately. Franklin Institute, Rochester, N. Y.

SALESMAN wanted, travelling small towns, by leading lace-embroidery importers; 8000 samples, 20 pounds; liberal arrangements. Consolidated Lace Works, 470 Broadway, New York.

SALESMEN for a new patent. Good for $150 or more a month. Interests every artificial gas consumer. Write today for proposition. Gas Users Ass'n, 576 Madison St., Chicago.

WANTED—Reliable man to take 30-acre place for term of years; improve part for what he could get from whole place full term; few acres cleared, some building. J 417, Oregonian.

SALESMEN wanted for kerosene lamp-burners; sell trade or consumers; 200-candle power; fits any lamp; everybody buys; large profits; state manager. L 415, Oregonian.

WANTED—Solicitor, accident, fire, burglary and liability insurance. Seeley & Co., general agents, Fidelity & Casualty Co., 301 Board of Trade bldg.

WANTED—A first-class candy-maker to take charge of retail shop; must have references. Address W. W. P. & S. Co., Walla Walla, Wash.

SALESMAN to handle Spring dry goods novelties on commission; special side line; boom to dealers. F. C. Rollmann & Co., Mfrs., Philadelphia.

WANTED at once, a first-class treepruner; none but an active expert pruner need apply. Apply to A. E. Beard, 16 First st., Portland.

OFFICE manager capable of running office in Portland for large corporation; must invest $3000; salary $150 monthly. O 402, Oregonian.

LEARN watchmaking, engraving and optics; easy terms; positions secured; money earned while learning. Watchmaking Engraving School, cor. 4th and Pike, Seattle.

DENTIST—Good operator and all around workman, good salary and working interest in business to first-class man. Dr. A. F. Campbell, North Yakima, Wash.

WANTED—Man to manage branch store in city; honesty more essential than experience; salary $150 per month with advancement; bond required. J 410, Oregonian.

SOLICITOR wanted to solicit funds for charitable institution, permanent position for right party. Apply, giving age and previous occupation to G 410, Oregonian.

HIGH-GRADE advertising solicitors, capable handling Christmas Edition, Catholic Church Magazine, Benedictine Fathers, 603 Goodnough bldg.

WANTED—Woolen spinner; steady job. Come prepared to commence work at once. Stayton Woolen Mills, Stayton, Or.

TRAVELING salesman for new line of machinery; experienced man, hustler and honest. G 415, Oregonian.

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HELP WANTED—FEMALE.

BE trained nurse, earn $25 weekly. We provide home study lectures, hospital practice when desired, employment through physicians; unlimited demand for our graduates; free catalogue; small monthly payments. American Training School Nurses, 479 Crilly Bldg., Chicago.

MRS. HOWE'S LADIES' AGENCY wants Monday—2 cooks, $30 month; 1 dishwasher, $25 month; waitresses, $22.50 and $