

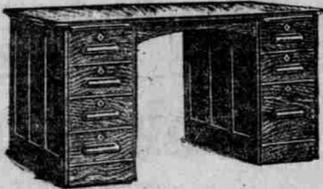
# Thousands Are Buying Furniture Now, During This Grand, Determined Clearance

Far Greater Than Clearance Demands, the Sensational Reductions on Office Desks, China Cabinets and Dining Tables, for the Coming Three Days

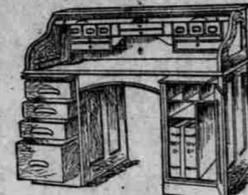
## Gevurtz

Oregon's Favorite Furniture House Now a Scene of Turmoil in the Midst of This Sale of Sales. This INCOMPARABLE CLEARANCE

No furniture house in the West has the excellent assortment nor the magnificent quality of Office Desks as fill the floors we devote to this Furniture alone. Every conceivable sort of Desk—from that for the office with the modest income to the rich and massive pieces for banks and offices of state—now reduced in the same way—far below the mark of cost.



We have chosen the three largest Furniture stocks, namely, Office Desks, Dining Tables and China Cabinets. Since these must stand the greatest reductions in size, they must also stand the greatest cut in price—and must offer the grandest saving opportunities to the purchaser. These stocks have long been the pride of this establishment, but pride has no place alongside of necessity, and now the clearance—absolute—immediate. Prices slashed to the very depth of possibility. Every Desk, every China Cabinet, every Dining Table must bow to the inevitable—must sacrifice quality to the misfortunes of clearance.



Desks that reflect the highest embodiment of material, consistent labor and expert skill. Designed by masters of office mechanism. Desks that in every particular meet the demand of modern office requirements.

Read These Merciless Reductions for Monday, Tuesday, Wednesday

See them in our windows—note the remarkable savings.

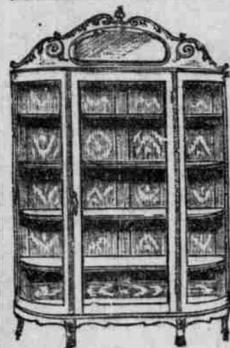
- No. 42-55—Quartered Oak, roll top, regular \$85.00; clearance **\$45.00**
- No. 40-60—Weathered Oak, roll top, regular \$85.00; clearance **\$45.00**
- No. 333-60—Quartered Oak, roll top, regular \$115.00; clearance **\$60.00**
- No. 333-72—Quartered Oak, roll top, regular \$140.00; clearance **\$75.00**
- No. 563-A—Quartered Oak, roll top, regular \$110.00; clearance **\$57.00**
- No. 462—Quartered Oak, roll top, regular \$90.00; clearance **\$48.00**
- No. 323—Quartered Oak, roll top, typewriter attachment, regular \$60.00; clearance **\$31.00**
- No. 207—Quartered Oak, roll top, regular \$57.50; clearance **\$30.00**
- No. 343-60—Quartered Oak, roll top, regular \$47.50; clearance **\$24.90**



- No. 329—Quartered Oak, roll top, typewriter attachment, regular \$70.00; clearance **\$36.00**
- No. 60—Quartered Oak, roll top, regular \$40.00; clearance **\$21.00**
- No. 48—Weathered Oak, roll top, regular \$40.00; clearance **\$21.00**
- No. 40-60—Mahogany, roll top, regular \$85.00; clearance **\$45.00**
- No. 603/4—Bankers' Roll Top, quartered Oak, regular \$130.00; clearance **\$69.00**
- No. 0050—Flat Top, quartered oak, regular \$110.00; clearance **\$60.00**
- No. 818—Flat Top, quartered oak, regular \$95.00; clearance **\$51.00**
- No. 6130—Flat Top, regular \$40.00; clearance **\$21.00**
- No. 0343—Quartered Oak, flat top, regular \$30.00; clearance **\$17.50**

ALL MAIL ORDERS WILL BE GIVEN OUR MOST CAREFUL AND PROMPT ATTENTION

## Richly Exquisite China Cabinets, in Immediate Convincing Clearance—Three Days—Under Cost



Artistic furnishings for the well-equipped dining-room. Containing a large assortment of choice woods, rare carvings and exquisite plate and leaded glasses, Oval and Mission styles.

- No. 615—Regular \$65.00 Cabinet; clearance **\$33.00**
- No. 610—Regular \$35.00 Cabinets; clearance **\$18.00**
- No. 618—Regular \$40.00 Cabinet; clearance **\$21.00**
- No. 5024—Regular \$22.50 Cabinet; clearance **\$12.50**
- No. 350—Regular \$50.00 Cabinet; clearance **\$27.50**
- No. 805—Regular \$75.00 Cabinet; clearance **\$39.00**
- No. 650—Regular \$95.00 Cabinet; clearance **\$51.00**
- No. 604—Regular \$25.00 Cabinet; clearance **\$13.50**
- No. 3339—Regular \$40.00 Cabinet; clearance **\$21.00**
- No. 663—Regular \$70.00 Cabinet; clearance **\$37.50**
- No. 807—Regular \$175.00 Cabinet; clearance **\$90.00**
- No. 800—Regular \$200.00 Cabinet; clearance **\$105.00**

Mail Orders Skillfully Attended.

## Largest and Finest Stock of Extension Dining Tables in the West, Now at Prices Far Under Those Ever Quoted on Like Quality of Furniture

Six and eight-foot Extension Tables, square and round pedestals; best quartered and weathered oak, highest polish, exquisite carvings.

- No. 517-8—Regular \$47.50 Table; clearance **\$27.50**
- No. 290-8—Regular \$80.00 Table; clearance **\$39.50**
- No. 380-8—Regular \$85.00 Table; clearance **\$49.50**
- No. 516-6—Regular \$35.00 Table; clearance **\$19.50**
- No. 534-8—Regular \$50.00 Table; clearance **\$29.50**
- No. 456 1/2-8—Regular \$40.00 Table; clearance **\$22.50**
- No. 531-8—Regular \$30.00 Table; clearance **\$19.50**

Cheaper Tables correspondingly reduced during this greatest of three-day clearances.

Mail Orders Skillfully Attended.



# These Tremendous Cuts for Three Days Only—Monday, Tuesday and Wednesday

### Great January Clearance Sales Throughout the Store

## OREGON'S LARGEST AND BEST FURNITURE HOUSE OF I. GEVURTZ & SONS

FIRST—ON YAMHILL STREET—SECOND

### Jewelry Section Monday All Cut Glass Pieces Exactly 1/2

### ITALIAN COUNTESS A THIEF

#### CAUGHT PURLOINING GOODS IN LONDON STORE.

Louise Glusso, wife of Rich Banker, Is Released on Bail From Police Court.

LONDON, Jan. 4.—Great interest was shown in the Marlborough Street Police Court today when Countess Louise Glusso, wife of a leading Italian banker residing here, and a member of a well-known family, was charged with shoplifting in a Regent street department store.

The Countess, who is a strikingly handsome woman of 49, was present in the court room, fashionably dressed, and sat near her solicitor as the story was told that she had been caught leaving the store with \$30 worth of purloined articles, including a cigarette holder and a necklace, concealed in her muff.

One of the assistants testified the Countess said, when apprehended: "Let me go! Forgive me! I did not mean to steal, but I had no money with which to pay."

### MULLER OUTLINES POLICY

#### ASKS CO-OPERATION FOR THE BOARD OF TRADE.

Secretary Would Conduct Market Exchange and Promote Arbitration of Members' Disputes.

Fred Muller, secretary-elect of the Board of Trade, in discussing some of his plans in connection with his new office, had the following to say: "First of all, in order to be able to do effective work, it will be necessary that each and every member of the organization assist the secretary in his efforts by loyal co-operation and a determination that all will pull together. It is true that different business interests view subjects coming up for discussion from various points, yet there is always a possibility to harmonize matters, when everyone feels that the Board of Trade's efforts are entirely unselfish and simply with an eye upon the expansion and upbuilding of the great City of Portland, and the economical handling of its steadily increasing business."

A Board of Trade is a trade center, an emporium for the crystallization and assimilation of commercial information. All matters concerning the interior trade relations, the local business, the export, import and shipping business, the formation work along legislative lines and the proper adjustment of existing evils and incumbrances in our relations with the producer, manufacturer or railroad should at their proper time receive the attention of the Board. The Board of Trade should act as the clearing-house of all commercial matters; they should be adjusted along strict business lines and not simply passed upon through, many times, meaningless resolutions.

With all due appreciation of the necessity for some "out of state" advertising of our resources, I believe publicity, which will acquaint the members and others with the prevailing market conditions, the movement of

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### enlarged upon as much as possible. Fixed daily price quotations of the various commodities should be posted by the Board and become "official" in the settlement of all disputes arising among members. In this way the usefulness of the Exchange will be gradually stimulated.

#### Difficulties among members should be settled through arbitration before a proper committee of the organization. Nothing is more conducive of a better understanding among business men than a settlement of many times insignificant grievances in this way. In fact a compulsory rule to arbitrate will often prevent a misunderstanding from becoming aggravated.



Frank W. Healy is married. A telegram to the Oregonian from Frank W. Healy, the popular manager of the San Francisco Opera Company, is as follows: "Married Tuesday. Bride is daughter of Judge Isaacs, of Redding, Cal." Mr. Healy has many friends in Portland who will send him congratulations on his marriage.

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In the various branches of business many matters require adjustment which the individual in the particular line may not be willing to take up, a concerted effort, on the part of the proper committee, along carefully drawn up lines and a full and concise knowledge of all the facts in each case, will wield an irresistible power and I know from past experience where, for instance, the wholesale grocers have succeeded in getting concessions from manufacturers, packinghouses, railroads, etc., which the individual merchant never would have been able to secure.

All matters of National import as far as they affect the general prosperity and development of our country should receive the attention of the Board, but here again care should be taken not to ignore any proposition until its merits have been fully established. The promiscuous indorsement of resolutions or pet schemes will minimize the Board's usefulness. The kind of feeling should be maintained with sister organizations and while friendly efforts should be made to remove obstacles, only the best of understanding can accomplish the most good for the largest number. It is in the need of many commercial and industrial adjustments to make the most substantial and in fact the leader of the great port of the West. While I dislike to speak about myself, believing that the best recommendation for a man is to have his record of his work speak for itself, I have a few facts.

### HOLD UP PHILIPPINE LAW

#### WESTERN SENATORS OBJECT TO REDUCED TARIFF.

Secretary Taft Anxious for Free Sugar, Rice and Tobacco, but Beet-Sugar Senators Opposed.

OREGONIAN NEWS BUREAU, Washington, Jan. 11.—It begins to look as though the beet-sugar men in the Senate would again defeat the bill proposing a further reduction of duty on Philippine products, particularly sugar and tobacco. At the last Congress a Philippine tariff bill was passed by the House along lines quite satisfactory to Secretary Taft; it was put through under whip and spur, and the insurgents were routed by the Speaker. That bill was killed in the Senate committee on Philippines, largely through the efforts of Senator Dubois of Idaho. When Mr. Dubois retired, his place on the committee was filled by Senator Teller, of Colorado, who is even a more rabid opponent of a reduction of Philippine duties, and if Dubois could defeat the bill last session, certainly Teller can accomplish as much this winter, especially as Teller will have the assistance of Senator Newlands, of Nevada, who is equally opposed to reducing the duty on Philippine sugar.

Secretary Taft is very anxious to have the duty on Philippine sugar, tobacco and rice reduced. If he could have his way he would give these commodities free access to American markets, but he realizes that this is out of the question, and for the time being he is trying to secure a reduction of 50 per cent of the Dingley rates on foreign goods of the same character. That is the reduction provided for in the bill which passed the House

### last session. The opponents of this bill, who come almost entirely from states which are large growers of sugar beets, sugar cane, tobacco and rice, argue that Philippine sugar, tobacco and rice, produced by cheap coolie labor, would enter the American market and force down the price of American sugar, tobacco and rice. To this argument Secretary Taft replies that only a limited quantity of these products would come into this country from the Philippines, not enough to affect the market price. Furthermore, he argues, that the cost of transportation across the Pacific would tend, in a large measure, to offset the difference in cost of production.

#### The Secretary's answer is not satisfactory to the opponents of the Philippine tariff bill, who maintain that once the duty is lowered, large quantities of sugar and tobacco would flow into American markets and work disaster to American producers. To meet this objection, it is the hope of securing some relief, there is now talk of a compromise measure which the Secretary will accept as an evidence of good faith on his part. He will agree to a bill reducing the duty on these commodities to 50 per cent of the Dingley rates, and also restricting the amount of each that can be imported under this rate in any one year, provided that amount is fixed at the figure which he declares will seek the American market.

Such a restriction may overcome a part of the opposition to the Philippine bill, but it is hardly likely that it will remove the opposition of such men as Teller and Newlands, who are opposed to all reductions. The chances are that these two Western Democrats can so align the committee on Philippines as to make impossible the reporting of the tariff bill, and if this can be accomplished, legislation will be out of the question.

Disappearing paper is a novelty for use by those whose correspondents forget to burn the letters after their utility has ceased. It is steeped in sulphuric acid, and dried, the acid being partly neutralized by ammonia vapor. It falls to pieces after a given time.