# WE HAVE \$1000 TO GIVE AWAY

AND WE AGREE TO QUIT THE BUSINESS IF WE LOSE

# Eilers Piano House Accepts a Challenge

WHICH IS RIGHT, OR ARE BOTH WRONG?



## The Pianola

WHAT THE MOST **FAMOUS PIANISTS** IN THE WORLD SAY

I. J. Paderewski-"The Pianola is perfection."

Moriz Rosenthal-"Nothing has more closely approached hand-playing than the Pianola."

Harold Bauer-'I consider the Pianola is superior in every way to all other piano-players."

The Welte Mignon

Vladimer de Pachmann-"Mignon reproduces the living soul of the artist. It is unequalled.'



A FOXY, BLUFFING CHALLENGE, AND CLAIMS OF BEING "FAR SUPERIOR" AND "DIFFERENT."—FROM THE OREGONIAN, AUGUST 9.

66We invite any one who will buy a player-piano of us or any other Portland dealer during the month of August to come to our store and choose one of our superb instruments, and we will deliver it to their home free of FOR JUST THIS! charge, in competition with any other player-piano made.

A Challenge

We challenge any other Portland dealer, "big" or little, "busy" or otherwise, to place one of their playerpianos in the same home, with the understanding that the sale goes to the most satisfactory instrument. Could anything be more fair? Couldn't Get Any Other to Sell

We have faith in our player-pianos, KNOWING that THEY ARE FAR SUPERIOR to any other. We court comparison and solicit, your investigation. >9 They are different.

NOTE-THIS IS SIGNED BY A CONCERN WHOSE FIRM NAME HAS SUFFERED FOUR CHANGES IN ABOUT THAT MANY YEARS.

PLAYERS-SURPASSES ALL OTHERS-THE BEST. AND ALSO "DIFFERENT."-From the Journal, Aug. 3. 66The A. B. Chase is the sovereign among PIANO-PLAY-ERS. It HAS SURPASSED ALL OTHER players and gone far in advance of older and highly advertised

A LITTLE MORE "MODEST" CLAIM BY OUR CALI-FORNIA FRIENDS-"SOVEREIGN AMONG PIANO-

It is different THE A. B. CHASE is unlike other players. Its sys- SO VERY MOD tem is different. It is more easily operated and produces EST, AND YET better results than other players. It is different in ap- THEIR SALES pearance. With the A. B. CHASE you sit in a restful ARE NOT EQUAL position in an "easy" chair and enjoy the music. It is TO 1 PER CENT different in that the mechanism is all below the keyboard OF THE AUTO and the music roll is near the expression levers, enabling PIANO ALONE the operator to watch the roll and give perfect expression to the music. Don't pay a big price for an old-fashioned player that has not passed the A. B. C. stage, when you 99

NOTE-THIS IS SIGNED BY A FOREIGN CORPORA-TION, Successors to a Firm Whose Name has suffered Five Changes in about that many Years.

can just as well own THE BEST, the A. B. CHASE





The Pianola Piano Is Universally Acknowledged the Standard of the World.

## **Peerless Instruments**

Have invariably received gold medals and highest awards in all competitions in every exposition---an unequaled record.

### The Genuine and Only **Auto Piano**

Purchased from us by the United States Government for Battleships and Schools --- and by countless leading clubs, seminaries, etc.



## Now Read What We Have to Say About It

to engage in the business of selling Pianos, Player Pianos and Organs, nor is it our aim to notice the inflated and exaggerated claims and representations of firms and individuals who must of necessity be content with the crumbs, as it were, that fall from the table in the matter of agencies. In the very nature of things it will be seen how necessary it must be for such dealers necessary it must be for such dealers to put forth much extravagant bluster and even misrepresentations in order to present their inferior lines in such a manner that an occasional, uninitiated, unposted and unwary purchaser may be drawn into their salesnet.

However, occasion arises when silence on our part would be boidly misconstrued and exploited by these parties and their salesmen as an admission of defeat or inferiority. We have no hesi-

WE'RE READY

tancy, therefore, to expose openly and flat-footedly the "challenges" and "claims" of these blustering, audacious and presumptuous folks. We want to go squarely on record with the Player Plano question, as we have in the past in matters pertaining to the superiority of our Planos, the reasonableness of our prices and the greater all-around safety and advantages offered to buyers at

Eilers Pinno House.

There can be no misconstruction of There can be no misconstruction of the bold advertisement republished above. They have thrown down the gauntlet. We shall be happy to satisfy their tesires (2) for a definite, decisive comparison and test. We want to leave no room for further argument; let the question as to "Player Planos" be settled, once for all.

The Ellers Houses sell the genuine "Metrostyle Planola Planos," the "Autoplanos," the Peerless Electric Self-

Mignon, We'll forfeit One Thousand Dollars if these makes are not proven absolutely the best in this or any other

inferior makes.

we are willing to post our certified check for \$1000, payable to any worthy. Portland charity or charities, to prove our sincerity.

Any other local dealer having a player plane or an electric self-playing

player plane or an electric self-playing piane, which he or they seriously considers in any way worthy of comparison with any of the above shall post a check for an equal amount. The instruments shall then be played in any Portland hall or home for a thorough competitive test. We will select one judge, the competitor to select another, these two to choose a third from among any of Portland's professional or amsteur musicians. Their decision to be final. Whoever loses is to forfeit their

We'll forfeit One Thousand and if we lose, we'll further agree to these makes are not proven refire from the Piano Player business and perfection since the earliest days of Angelu a branch of our trade that last year and Pianola. amounted to over \$350,000,00. We claim to carry all that is cently a nearly four-months' European trip was taken by one of our firm, principally for in-formation upon the self-

we claim to carry all that is worthiest and best in our line. Ever since the humble beginning on First street our sign has read—and consistently—"The House of Highest Quality." If we are found wanting now, we deserve no better than to be made

A Bit of History

Our house was one of the very first in America to consider seriously the Plano-Player idea. Numerous articles and papers on this subject from the pen of our Mr. Ellers in the pioneer days of the Industry have been widely published in the trades. The heads of our house have continually watched and

NOW WHAT'S THE ANSWER? WE'LL WAIT UNTIL WEDNESDAY, OR SAY A WEEK, IF NECESSARY. REMEMBER, MESSIEURS "WOULD-BE COMPETITORS," SILENCE MEANS DEFEAT AND AN OPEN ADMISSION OF INFERIORITY. IT'S UP TO YOU!

Action of Heney and Bristol involve several prominent residents of this state. In the meantime he is said to be waiting for orders from the men Complicates Cases.

NOW UP TO BONAPARTE Touted to Become English Squire

Attorney-General Must Say Whether Star Prosecutor Shall Return to Take Up Prosecutions Next Fall.

United States Attorney - General Bonaparte must decide when the Oregon land fraud prosecutions shall be resumed. While United States Attorney Bristol last night refused to discuss the subject, rumor, apparently well founded, is that the direction of further investigations and prosecutions. for public land frauds in this state has been "passed up" to the Depart-ment of Justice. On their recent visit here it is known Secretary of the Ir terior Garfield and Commissioner Bal-linger, of the General Land Office, were made acquainted with the condiwere made acquainted with the condi-tions in this state and were urged to expedite a resumption of the prosecuexpedite a resumption of the prosecu-tion of these cases. It is further re-ported that Special Prosecutor Hency and United States Attorney Bristol, tiring of the apparent indifference at Washington, requested the Department of the Interior to put the situation of the Interior to put the situation squarely up to the Attorney-General.

If this reported transfer of the land fraud cases has been made, and there seems no good reason to discredit the report, then it is up to Attorney-General Bonaparte to say whether Mr. Heney shall return to Oregor in Octo-ber, as has been announced, to resume the prosecution of the cases in which he caused indictments to be returned several months ago. There are still pending 26 of the Heney indictments. From the same reason it remains for the Attorney-General to say when Mr. Bristol shall take up further land fraud

investigation in this state.

In any event these investigations probably will not be resumed before October, since United States District Judge Wolverton has announced that he will not convene a grand jury before. Judge Wolverton is busy clearing his desk of all pending cases preparatory to taking short vacation.

United States Attorney Bristol expects to go to Chicago early in October to ap-pear in the United States Circuit Court of Appeals for the seventh circuit as the representative of the Government in the case of the wealthy Wisconsin timber men who were indicted for Oregon land frands following an investigation by Mr. Bristol in this state. The defendants in this case are Leander Choate, Benjamin Doughty, James Doughty, Thomas Bray, John C. Black, Joseph Black and August

There are two other indictments pend-There are two other indictments pending that were returned by Mr. Bristol. One of them involves the Michigan cases, in which all of the defendants have not been apprehended. This was the case in which J. J. Collins, of Albany, was sent to jail for six months for refusing to testing the case of tily before the grand jury. The other in-dictment covers the Los Angeles cases and includes il prominent men of that city and about 30 residents of this state. United States Attorney Lawler, of Cali-fornia, and Mr. Bristol have arranged to take up the Los Angeles cases as soon as

they are instructed by Attorney-General SHOWS NO IMPROVEMENT With the dismissal of the grand jury in With the dismissal of the grand jury in July by which the furniture trust indictment was returned. Mr. Bristol cleaned up all pending business in his department and is said to be ready to present evidence before another grand jury as soon as it is assembled, that, it is said, will involve several prominent residents of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 as a constant of the grand jury in July 100 and 100 an

GATES TO LEAVE COUNTRY

With Large Stable.

NEW YORK, Aug. 10.—John W. Gates, it is learned by the Sun's Saratoga correspondent, has gone to England to settle there, like Richard Croker, live the life of a country squire and keep up a big racing establishment. This, it is stated, is the true meaning of the auction of C. E. Durnell's stable, to take place or August 16. During this time it was an nounced they were soon going to England, and it is said he will get together a stable of English-bred horses, which he will race for Mr. Gates. Mr. Gates, the story also says, will retain his citizenship in the United States. His son will prob-ably represent him here, but he himself will seldom favor this country with a



Dr. John Roach Straton, pastor of the Second Baptist Church of Chicago, who is to fill the pulpit of the White Temple for three Sundays, has announced his subjects. They will be as follows: August 11, morning. "The Greatest Power in the World"; evening, "The Old God for the New Age"; August 18, morning, "Practical Holiness"; evening, "Short Beds and Narrow Covers"; August 25, morning, "God's Calls to Men"; even-"Did Jesus Christ Arisa From the Dead?"

Late Every Day for More Than Week-Mails Are Delayed.

There seems to be no remedy in sight for the demoralized condition of the schedules of the Southern Pacific and O. R. & N. overland trains arriv-ing in Portland. Train No. 18, from San Francisco, has not arrived on time during the past ten days. The

nearest it came to the regular sched-ule was 1 hour and 15 minues. Twice during that period this train was more than ten hours late. Important business transactions which require early consummation would undoubtedly suffer by these delays. Had a passenger on yester-day's O. R. & N. train No. 5 planned to transact business at a Portland bank he would have lost his opportubank he would have lost his opportunity and would have been obliged to spend the entire day on the road, as that train from Chicago did not arrive until 6:15 P. M., being eight hours behind time. This train should have arrived at 9:45 A. M., and the banks close at 1 P. M. on Saturday.

Another instance will show how these delays may work all sorts of hardships on those who are obliged to patronize these trains. If a passenger on the Southern Pacific morning train from San Francisco, which is

ing train from San Francisco, which is scheduled to arrive at 7:25 A. M., desired to catch the 8:30 A. M. Northern Pacific train for Seattle, there to catch a steamer for Alaska, under the pres-ent unsatisfactory conditions, he might not reach Portland until after the afternoon trains had departed, and the night train to Seattle might not ar-rive in time to enable this passenger to get his steamer. He would then be to get his steamer. He would then be required to suffer the expense and inconvenience of remaining in Scattle until the sailing of the next steamer. The delay to the mails is also a serious matter. Postmaster Minto said yesterday that many complaints are being made to carriers on account of non-delivery of mail. The mail-carlers' schedule cannot be adjusted to take care of mail the time of whose arrival cannot be ascertained.

arrival cannot be ascertained.

The Portland Chamber of Commerce has taken this matter up, and alse the fact that the Eastern mail for San Francisco is rushed directly through francisco is rushed directly inrough to its destination, while that destined for Portland is held over for four hours at Green River, Wyoming, for no other reason than to wait for the evening train, so that the Portland car may be coupled on and save the railroad company the expense of mak-

ing up another train.
This, of course, greatly inconven-iences Portland merchants, as it means a loss of almost a day in the delivery of mail.

Following is the record of a few of the Harriman passenger trains since Aug-Train No. 16 (from San Francisco).

1.4 te.
6 hrs. 5 min.
10 hrs. 25 min.
10 hrs. 25 min.
3 hrs. 25 min.
7 hrs. 18 min.
4 hrs. 40 min.
8 hrs. 60 min.
2 hrs. 6 min.
2 hrs. 6 min.
1 hr. 15 min. Train No. 14 (from 6 hrs. 50 min. 50 min. 1 hr. 0 min. . 6:20 A. M .12:23 P. M .12:30 P. M m Chicago). N. Train No.

O. R. & N. Train No. 3 (From Spokane). O. R. & N. Train No. 7 (From Biggs).

> 4 hrs. 30 min Thr. 40 mir

O. R. & N. Train No. 1 (From Chleago),

Potter Schedule for Beach. The steamer Potter will sail from Portiand, Ash-street dock, Monday, August 12, 8 A. M.; Tuesday, 8 A. M.; Wednesday and Thursday, 9 A. M.; Saturday 1 P. M. Get tickets and make reservations at city ticket office Third and Washington streets. C. W. Stinger, city ticket agent.

GRANDSON OF A FOUNDER OF FOUR CITIES.



A. Edward Labowitch, Jr. Master A. Edward Labowitch

Jr., is a grandson of General M. M. McCarver, pioneer of 1843 and founder of Tacoma, Wash.; Linaton, Or.: Sacramento, Cal., and Burlington, Iowa. The mother of Master Labowitch is a daughter of Mrs. M. A. Hurley, of Portland, who was the eldest daughter of General McCarver. The latest member of the family is 3 years old and is a bright boy. His parents, Mr. and Mrs. A. E. Labowitch, are residents of Portland, Mr. Labowitch being a drygoods merchant. McCar-ver was a notel ploneer charac-ter of the West. He was born in Kentucky, whence he moved to Iowa, where he laid off the town of Burlington. Thence he emigrated further West, coming

CALL ISSUED FOR COMING TRANS-MISSISSIPPI CONGRESS

Portland Will Be Represented by Commercial Bodies at Meeting in Muskogee, Okla., in November.

The Chamber of Commerce and Board of Trade are in receipt of the official call for the 18th annual session of the trans-Mississippi Commercial Congress, which will be held in Muskogee, in the new State of Oklahoma, November 19 to 22 inclusive. The Chamber of Commeric As this congress is composed of m of the most prominent commercial bodies in the country it is expected that Portland will be well represented there. congress met in Portland during the Lewis and Clark Fair. At that time

Theodore P. Wilcox was president The Chamber of Commerce has been in receipt of several letters during the past everal days from various merchants and importers in Japan who wish to be placed in touch with American houses engaged the export trade with the Far East, Yesterday a letter was received from N. Honten, of Tokio, who wishes to be put in touch with Portland houses dealing in Japanese toys and "antimonic" wares. The cause of the interest taken in Port land by the Japanese firms is the Oriental edition of the Chamber of Commerce Bulletin which was issued in June and

largely circulated in Japan. The Chamber of Commerce evidently made a good move in publishing the recent edition of the Oregon booklet. Re-quests have come for it from all parts of the United States and even some near-by foreign countries. Although the entire edition has not been delivered by the rinter, the Chamber has already sent out nearly 10,000 copies. The Portland Ad Club secured 500 of these booklets, which N. Black, its delegate, will take with tim to the National Association of the Advertising Men, which will meet Cincinnatti, O., in the early part of Sep-The leading hotels of the city have been

supplied with lots of 100 and over for distribution to their out-of-town patrons. The local railroad offices will receive heir supplies the early part of next week. In speaking of the circulation of booklets yesterday Acting Secretary Mos-sessohn said: "The trustees and Mr. Giltner certainly

leserve credit for the publication of these 50.000 booklets. It is really surpris ng how the fact has become known even the remotest parts of the country that the books have been published. Yes-terday we received a letter from Camp Columbia, near Havana, Cuba, from one of the soldlers there who desires a copy of the booklet. Other places from which we received requests are Chicago, Talla-hassee, Florida and many Middle West cities. There can be no doubt that great benefit to this state will be the result of the advertising done by the publication."

## FAILS TO "SQUARE" CASE

H. B. Walker Arrested for Theft of Young Woman's Watch.

was slightly injured. Walker volunteered to take her to a hospital, and represented himself, she swears, to be a locomotive engineer on the Astoria & Columbia River Rallway. On the pretext that he had broken his own watch, she says he borrowed the one she wore, and said he would return it later. He failed to do so,

playing plane, As in the case of our planes, if there was a better or more desirable Player-Plane, the House of Ellers would carry it for sale. With possibly one exception, there is not today a make of Player-Plane that we have not been asked to

have not been asked t

Friday night Walker telephoned to Caprings was the state telephoned to Cap-tain of Police Slover from Gresham, ask-ing if a warrant was still out. He said he had been advised by Chief of Police Burns, of Oregon City, that it would be well to call and see Chief Gritzmacher. Captain Slover advised him to call upon the chief, but instead of so doing, Walker went to the District Attorney's office.

VISITS COAST COUNTIES

Dairy Commissioner Bailey Will In-

spect Many Dairies. J. W. Bailey, State Lairy and Food Commissioner, leaves tomorrow for a trip through Coos County. He will inspect the dairy industry in that county, where he has not been for three years and win be gone ten days. He says Coos is coming to the front as one of the greatest dairying sec tions of Oregon, a condensed milk fac-tory having been established there with-in the past year. A large dairy which compares favorably with a in the state outside of Portland, is also located in

Mr. Bailey will go to the Coast by way of Drain, taking the stage there and stop-ping at Myrtle Point. He will also visit Coquille, North Bend, Mars ... eld and the other cities of the county. , Upon his return Mr. Bailey will visit

Tillamook County, taking with him into that district Professor Larsen, a dairy expert who has been connected with the

WILL LECTURE ON DEVELOPMENTS IN PSYCHIC RESEARCH.



Dr. James H. Hyslop

Dr. James H. Hyslop, of New York City, will lecture in Portland this week on recent developments in psychic re-After dodging arrest by the Portland police for six weeks on a warrant charging the theft of a gold watch valued at \$100 from Miss Lida Warner, H. B. Walker was arrested last night in the office of feesor of ethics and logic at Columbia. ing the theft of a gold watch valued at 100 from Miss Lide Warner, H. B. Walker was arrested last night in the office of District Attorney Manning by Detective Maher and booked at police headquarters. Walker thought, apparently, that he could "square" the case, as he went direct to District Attorney Manning's office upon his arrival in Portland from Gresham several works upon it.

He found, however, that he University of Colorado, but wh was mistaken.

Six weeks ago Miss Warner, while skating at The Oaks skating rink feil and was slightly injured. Walker volunteered to take her to a hospital, and represented himself, she swears, to be a locomotive will produce more workly in the fillar mook country looking over the dairying possibilities of that section.

Mr. Balley says that Tillamook County will produce more workly in the will be will be will be will be will be will be will produce more workly in the will specific to the more will be wi

Mr. Bailey, 75 per cent of the cairy cows year, return their owners a profit of

## Sign of the Waiters' Union Leaks Out

Why Customer Always Has to Repeat His Drink Order When Dining at Restaurant at Last Re-

A FTER being kept secret for years, one of the "signs" of the waiters' ion has at last leaked out,

Patrons of restaurants doubtless have een much mystified low it happens that a waiter, even the best of them, seems to be unable to remember what the guest orders in the way of liquid when giving his list for the meal.

Ever notice it? The patron, after looking over the bill of fare, will announce, say: "Bring me some cold roast chicken, stuffed pepper, German fried potatocs, sliced tomatoes and a pot of mixed green and black tea."

The waiter disappears in the region at the end of the room, and after what he doubtless regards as a reasonable time, reappears bearing in triumph one glass of water, one plate of cut bread, knives, forks and spoons, dining plate and, perchance, a napkm.

After depositing these on the table before the patron, taking particular pains to divide the knives, forks and spoons in equal arrangement on either side of the platter, he recalls a funny story "Mame" old him last night and repairs to the adjoining table to repeat the story to "Jim."

Presently he comes to, and again repairs to the region in the rear. He approaches with a self-satisfied smile over-spreading his features, deposits on the table the cold roast chicken, stuffed pep-per, German fried potatoes and siliced tomatoes. Now, observe him closely Placing his hands on the edge of the table and bending over at a certain angle, the while keenly eyeing the guest he asks with an innocent air, "What will you have to drink?"

Is the 'sign' apparent? It is not in the form of the question, as might be supposed. No. it is far more subtle; it is in the seeming forgetfulness of the tea-

If a waiter should fetch with the rest sired by a patron, then the patron, if he belongs to a union, knows at once that the waiter is what they call a 'scab." The union man is compelled to make an additional trip to the region in the rear of the restuarant for the liquid required simply to indicate to his fellow union men that he "belongs." "You can 'spot' a union waiter every time if you watch how he serves your coffee, or rather when he serves it," ex-

plained the man who imparted this veracious information.

## Seymour on Post-Dispatch.