

LUMBER RATES UP

Sharp Advance Is Expected in October.

WILL AFFECT FALL TRADE

In Anticipation of Increase, Early Movement of Products East Is Expected by Millmen in the Northwest.

SEATTLE, Wash., July 6.—(Special.)—J. E. Dofebaugh, editor of the American Lumberman of Chicago, today sent the following telegram to Fred H. Gilman, his Pacific Coast representative: "Have positive assurance rates to Minnesota transfer and Chicago will be advanced October 1. Notice probably to be issued August 1. Not yet known what increase will be."

This is the action lumbermen have been expecting for several weeks. An intimation was given by a railroad official four months ago that the Northwest lines would advance rates on lumber and shingles this summer, but the new tariffs could not be worked out in time.

From information the lumbermen have, the increased rates on all timber products will be radical. The railroads claim that lumber rates are out of proportion to other tariffs. The empty car shortage and decreased earnings in the passenger department throw an extra burden upon the freight movement, which shippers must bear. The increase in lumber rates by October 1 will be in time to affect the entire Fall trade, and a heavy buying from Eastern yardmen is anticipated.

BIG TIMBER DEAL IN SEATTLE

Ten Thousand Acres Sold to Eastern Capitalists for \$2,000,000.

SEATTLE, Wash., July 6.—(Special.)—The Kerry Mill Company, in which A. S. Kerry and C. J. Smith are the principal stockholders, today disposed of 10,000 acres of timber lands to the Northwestern Lumber Company, a newly organized corporation. The consideration was approximately \$2,000,000. The lumber mill at Kerrston is included in the deal. The Barley Bros. and M. F. Quinn, of Pennsylvania, are the most interested in the timber purchase.

Aside from the magnitude of the timber deal, the sale has an added interest in the fact that A. S. Kerry, who came to Seattle about 1880, and in 1888, worked up until he had leased a mill which burned in 1897. He went to Alaska, made money, returned and built another mill here, which also burned. For the third time he began again, and today's sale leaves him worth close to \$1,500,000.

C. J. Smith, who was associated with A. S. Kerry in the big timber land deal, will hereafter spend much of his time in Portland. He is interested in Fisher, Thorson & Co., and intends to take an active interest in that wholesale firm.

Tom Richardson, Sales Agent

"No Trouble to Show Goods," Quotes Commercial Club Manager When He Learns Country Editor Has Made Him Middleman for Sale of Newspaper.

WHEN a man is engaged in active business, it is self-evident, ordinarily, that he is aware of the fact. However, an exception to the rule came to light yesterday when the Commercial Club made the discovery that an accredited newspaper broker without any previous knowledge that he was engaged in such business.

When he came to his office in the forenoon he found several visitors waiting to see him, and before going through his mail he called one to his desk and inquired the nature of his business. The visitor replied that he had called with reference to the advertisement appearing in the Oregonian signed by Mr. Richardson. The manager scratched his head in thought for a moment and then said: "Come again, I do not seem to recall any advertisement I recently had inserted in the morning paper."

It was then the visitor's turn to look surprised. "Why," he said, "the newspaper you offer for sale."

Richardson gazed helplessly around his office at the stacks of books and magazines, pamphlets and circulars treating on the advantages and opportunities offered in Oregon for prospective investors and locators, then, shaking his head, remarked:

"If you will tell me what sort of a business chance you are looking for I will be able to help you out with some of these; but we have none for sale—they are absolutely free for the taking."

The visitor showed signs of impatience and said with some asperity: "Now, see here, Mr. Richardson, I did not call to be made sport of, I called to make some inquiry about the newspaper you want a purchaser for, or at least a manager, and if you do not care to take up the matter with me, I'll bid you good morning." With that the visitor stalked out, leaving the manager in a state of wonderment as to what it could all mean.

Sending for one of the other waiting callers, Mr. Richardson greeted him with what he intended to be a light pleasantry:

"Good morning, sir; do you want to buy a newspaper?"

The response was as unexpected as it was surprising, for the visitor replied: "I am not sure that I want to buy; but I dropped in to talk it over with you. What sort of a proposition have you to make, and where is the paper published?"

Richardson wheeled around in his pivot chair, his face a study in perplexity. He jumped up and made several turns of the office and, settling down again, meekly asked:

"My dear sir, will you have the kindness to explain how you got the idea that I have a paper for sale?"

"Why, certainly; here it is," with which he handed a slip of paper to the manager, who read an advertisement signed with his name and address offering an interior newspaper for sale.

"That does look all right, sure enough; just let me think a moment," and Mr. Richardson made a mental inventory of his belongings without being able to recall the possession of a newspaper anywhere. Happening to glance at the pile of letters lying before him, his eye fell on one with the card of a well-known publisher on the corner. He asked his visitor to wait a moment longer, as he had a letter which might throw some light on the subject. The letter in substance read:

"Dear Mr. Richardson—I am enclosing a statement and inventory of my



The Happiest Girl On Earth!!!

He's promised her many lovely things, but nothing so completely insures the happiness of both as his promise to take her, bright and early tomorrow morning, to the great

REED-FRENCH DEMONSTRATION SALE

and select one of the best pianos in the world at a price so low he will not miss the money that pays for it.

The greatest happiness in the world is furnishing up the first little home; but indebtedness beyond one's means brings a cloud that cannot be dispelled. We step right in and furnish the piano for every bride in Portland (if she'll call during our two weeks' demonstration sale)—direct from the factory—and as fine an instrument as can be shown in any retail store in Portland at twice the price.

For two straight weeks we are not going to do a blessed thing but sell pianos; we're going to show you what a demonstration sale is; it's a sale to demonstrate a positive truth, and that is that we sell you as good a piano as is manufactured today, directly from the factory, wholly eliminating the middlemen's profit, and thereby saving you many dollars. We are outside the heavy-rent district, which fact also helps to keep the prices down. During this demonstration sale, even our usual low factory price will be cut way down, because we are ready to lose money to prove our point.

We're going to put a piano in every household where they've missed that sweet sense of harmonious hominess that nothing but a piano inspires!

We're going to put pianos into homes where there never could have been a piano if we hadn't arranged with the Eastern factories to inaugurate this great demonstration sale.

We're going to put pianos into homes of wealth, where they'll sit next neighbor to mahogany furniture and velvet carpets, and feel right at home there, too.

We're thinking of that music-hungry young girl who's never had a piano; we're going to see that she has a piano before this two weeks' demonstration is over.

We know a mother who sings the dear old songs of her happier girlhood to her children each evening; but she hasn't a piano—we're going to put one right into her home and let her pay for it as she can.

We're going to be the joy-givers of Portland for two straight weeks. Come and see us.

To contestants and others interested: Drop in any time this week and look over the list of phrases submitted in our recent contest. Many people are pleased with our choice—a number criticised us; come see if you think we could have done better than to have selected the ones we chose.

YOURS IN ANY CASE—

REED-FRENCH PIANO CO. SIXTH AND BURNSIDE STS.

TRAINER SOLDIERS IN COAST DEFENSE

(Continued From First Page.)

maneuvers, all officers and enlisted men of the National Guard, supports included, will be encouraged in observing and learning the duties pertaining to the entire system of coast defense with a view of so enlisting their interest in this service that eventually independent organization may be formed from among them for this service.

Following the period of instruction will occur exercises under the conditions of actual hostilities. During this period all batteries in commission, all position and range-finding stations, searchlight and submarine mining stations will be immediately named upon the call to arms.

An observer or watchman will be constantly on duty. Every vessel approaching the harbor from the sea will be considered as the leading vessel of an enemy's fleet, consisting of four battleships, four cruisers and four torpedo-boats. They will be attacked promptly under the direction of the district and battle commanders, and treated as would be an enemy's fleet.

Constantly on the Alert.

"During these exercises, the battle, fire and battery commander and the mine

WOMAN WANTS REWARD

MRS. CARTER AND RUNYAN IN JAIL FOR ROBBERY.

Betrayer of Defaulter Carries Head High and Hides Whereabouts of Part of Plunder.

NEW YORK, July 6.—Chester B. Runyan, the paying teller of the Windsor Trust Company, who is alleged to have stolen \$15,000 from the company, and Mrs. Laura Carter, the woman who betrayed his hiding place to the police after he had given her a part of the stolen funds, were arraigned in the police court today. Runyan's spirit appeared to be broken by the disastrous outcome of his stealing and his demeanor was hopeless.

He passed a sleepless night in the police station and he showed the effect of his worry when he was subjected to the gaze of a curious crowd on his way to police headquarters. Mrs. Carter went to the station with nonchalance. She slept unconcernedly in the matron's quarters at the police station and undertook the journey downtown undismayed by her arrest, into which her escapade with Runyan had thrown her.

Money Spent in Travel.

Brings full value if invested in railroad tickets over Pennsylvania Short Lines from Chicago. Highest standard passenger service to Washington, New York and Eastern cities, and to Indianapolis, Louisville and Cincinnati. Particulars free on request to Kollock, 246 Stark street, Portland, Or.

COMMANDING OFFICERS OF OREGON NATIONAL GUARD TROOPS ASSIGNED TO REGULAR ARMY COAST DEFENSE MANEUVERS

Lieutenant-Colonel John M. Poorman (on the left of the picture) and Major John L. May (on the right).



LIEUTENANT-COLONEL JOHN M. POORMAN (ON THE LEFT OF THE PICTURE) AND MAJOR JOHN L. MAY (ON THE RIGHT).

STUDY POLICE METHODS

Executive Secretary of Los Angeles Department Visits Portland.

After a journey of nearly 14,000 miles, on which he visited virtually every important city in the country, Lyle Pendagast, executive secretary of the Los Angeles Police Department, reached Portland yesterday morning. Chief of Police Kern, of the same department, made the trip with him until they reached St. Paul, when they separated, taking different routes home. Mr. Pendagast left for the City of Angels on the late train last night.

The Los Angeles Police Department, efficient one of the most systematic and ready in the country, is about to be completely reorganized, and it was for the purpose of gathering data for use in this task that Chief Kern and Secretary Pendagast were authorized by the City Council to make their trip. They have been away six weeks, and have inspected nearly every important city's police department to get pointers on police work.

The Los Angeles Police Department is recognized by the Portland department as one of the most efficient in the country. It is seldom that a criminal who is wanted by any department slips through the fingers of the Los Angeles police, because of the excellent system in vogue here, according to Chief of Police Gritz-macher.

Los Angeles has at present over 300 policemen, and but recently authorized 150 additional. The Council has also authorized a new headquarters building, two new substations and the ranks of corporal and lieutenant have been created. Salaries range from \$32 a month for "green" patrolmen to \$102 for all who have served two years or more. Detectives draw \$150 a month, lieutenants draw \$150, sergeants \$125 and captains \$200.

REPRESENTS HILL HERE

J. B. Kerr Leaves St. Paul to Practice Law in Portland.

James B. Kerr, well known as an attorney for the Hill interests, has removed from St. Paul to Portland. He arrived here yesterday with his family. He has formed a law partnership with Judge Charles H. Carey and will practice in this city hereafter. The firm will represent the Hill interests here.

Mr. Kerr is no stranger in Portland, having spent the greater part of the past year here, when he directed the legal battle between the Portland & Seattle and forced to wage against the Harriman forces in order to gain the desired rights of way for the North Bank road. In many ways this was the most remarkable railroad fight ever carried on in the United States. Each side bitterly contested every inch of disputed ground, and in some cases rival construction gangs engaged in hand-to-hand conflicts.

This war was won in the courts by Mr. Kerr, and because of his thorough knowledge he has gained of the railroad conditions in this territory through carrying on this fight, he will be valuable to the interests he represents.

Judge Carey will return to Portland from his trip abroad in the Fall, when the new firm of Carey & Kerr will be formed.

Biggs Will Surrender.

The Court of Appeals has affirmed the findings of the grand jury in the land-fraud cases against M. R. Biggs and Alonzo Van Gesner. These two men were found guilty in the prosecution in which Congressman Williamson figured, and joined in an appeal from the findings of the court. Upon receipt of the decision Biggs and Gesner were committed to the custody of the United States Marshal.

It was stated at the Federal Court building yesterday that Biggs had sent word that he would appear in Portland tomorrow, but up to a late hour last night nothing could be learned of Gesner's intention. Biggs' sentence involves a fine of \$50 and imprisonment for ten months; Gesner's a fine of \$100 and imprisonment for five months.

GOES ON OPERATIC STAGE

Mrs. Albert C. Sheldon, of Portland, Enters Professional Career.

Mrs. Albert C. Sheldon, the well-known Portland prima donna soprano, leaves today for New York City to make her

first professional appearance in opera. She will be featured in Manager John Corb's production of "The Aislan," and will appear under her stage name of Anne Adair. The premier performance of the opera will be given in New York City, after which the attraction will go on the road.

PERSONAL MENTION.

W. R. Ellis, of Pendleton, Congressman from the Second district, is registered at the Imperial.

Mrs. D. A. Doud, of Mount Tabor, accompanied by her niece, Miss Viola Thayer, left this city July 5 for Europe. Mrs. Doud is interested in art, and will spend the greater portion of the three months of her absence in Naples and other Italian cities. She will return to her Mount Tabor home in October.

Thomas Edison, freight and freight claim agent for the Michigan Central, with headquarters at Detroit, Mich., is spending a few days in Portland, having come West on a pleasure trip after attending the freight claim agents' convention in Denver. He is accompanied by Mrs. Edison.

CHICAGO, July 6.—(Special.)—Portland people at Chicago hotels: L. M. Bohn and wife, E. Weiss, at

STEADY DRAIN ON OREGON

Japanese of Portland Send Home \$120,000 Annually.

According to estimates furnished by the Board of Trade there are in Portland somewhere between 2500 and 2700 Chinese residents, and between 2500 and 4000 Japanese. Two or three interesting facts concerning the business methods of these Orientals while living in this country were gathered through the postoffice. Mail matter coming from China and Japan for these people is almost invariably addressed in English, at least the portion giving street, city and country. The name of the person addressed is sometimes written in the "tea chest" characters, and it naturally would be supposed that an interpreter would be among the employes at the postoffice in order to insure correct delivery. This, however, is not the case.

But a small proportion of the letters coming from the Orient for Chinese and Japanese residents in Portland find their way to the general delivery, as the greater number are addressed to street and number. The Chinese are more particular in the regard than the Japanese, and it is the practice with the majority of the former to have their mail matter sent to one of the general delivery boxes in the postoffice, that are more likely to have a permanent location than the general run of their people. When letters come to the general delivery in order to insure correct delivery, this, however, is not the case.

The sub-postoffice station located at 24 North Third street, most of the business with Japanese is transacted. It is there they receive and deposit their money, and it is there they pay their bills. The Chinese, on the other hand, the Japanese population is rapidly increasing.

Challenge to P. McDonald.

The following open letter has been sent to P. McDonald, editor of the Labor Press:

"PORTLAND, Or., July 6.—Mr. P. McDonald, Editor of the Labor Press.—Sir: Considering your silence to mean acquiescence to old methods, as a result, Japanese send their savings home, where the money awaits them on their return, but the Chinese hoard up their money, and with them in case they decide to leave.

There is a gradual decrease in the Chinese population of Portland, according to the same authority. On the other hand, the Japanese population is rapidly increasing.

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ELKS OFF FOR CONVENTION

Portland Delegates Leave From Seattle for the East Today.

Dr. C. W. Cornelius, Dr. Harry P. McKay, I. Q. Sweetland and Elmer W. Quimby, members of Portland Lodge of Elks, will leave Seattle today for Philadelphia to attend the grand lodge of the order. Dr. McKay preceded the party to the Sound, but it is expected that from that point Northwest delegates and accompanying members will combine to make up a traveling party to

Earthquake Rattles Kittery.

KITTERY, Me., July 6.—A slight earthquake shock was experienced here today, following several severe ones last week. The ground trembled slightly for five seconds at about 5 o'clock this afternoon, rattling windows and the lighter articles in houses.