



CLOSING-OUT SALE

....OF....

EXPOSITION PIANOS

AT EILERS PIANO HOUSE

BIGGEST BEST BUSIEST



A PIANOLA RECITAL
IN OUR OREGON BUILDING

\$1000 Chickering Grand, Metrostyle Pianola. Positively as good as new. Half price in this sale.



Please to remember that these Pianos are in every respect as good as new. They have not been in a booth or in an exhibit or on the Trail exposed to dampness, drafts and heat, but were placed in the various state buildings, carefully protected and guarded, as they would be in the parlors of our finest homes. Many of them were specially selected by great artists, musicians and connoisseurs, and every one of them represents in every respect the very highest grade and character of the very best in American piano-making.

**The Eilers Piano House
Positive Guarantee Accompanies
Each Instrument Sold**

"Money back" if instrument purchased is not found, after delivery, exactly satisfactory or as represented.

**Reductions
Positively Genuine**

Remember, we offer during this sale a bona fide reduction of from over 30 to 60 per cent on the very lowest cash retail prices that these and other same grade of high-class instruments regularly retail for in this or any other city.

Any instrument in this sale may be purchased on time payments. Three years allowed to complete the purchase at cash prices, plus simple interest on deferred payments.

**Pianolas
Greatly Reduced**

All Metrostyle Pianolas, and also all regular Pianolas that have been used at the many successful recitals are to be disposed of at a discount of from 40 to 70 per cent from regular retail prices. Everything must go.

**Sale of Used Pianos
Continued**

Our sale of "exchange" Pianos will also be continued during this special event. In the collection may be found Upright Pianos of the latest designs, of various high-grade makes, that have come to us of late in part payment for new Pianolas, Baby Grands and fancy exhibition styles of Upright Pianos. Among these used Pianos may be found:

Elegant rosewood Steck, splendid case, a trifle out of date, \$550.00 style, \$235.00; largest walnut case, latest-style Fischer, \$215.00; elegant, largest-sized mahogany Knabe, usual price \$500.00, now \$285.00; splendid medium-sized walnut Vose, regular price \$365.00, now \$182.00; oak case, largest-sized \$350.00 Everett, \$188.00; beautiful Omaha Exposition style mottled walnut \$575.00 Kimball, shows but little use, \$318.00; splendid little \$300.00 Emerson, \$148.00; another Emerson, mahogany, \$200.00; very showy, brand-new walnut Starr, \$215.00; three Hamilton Pianos that were once so popular, every one like new, \$155.00, \$165.00 and \$172.00, respectively; splendid large walnut cased Hardman, \$236.00; beautiful little Victor, \$138.00; largest-sized nearly new mahogany Kingsbury, \$137.00; elegant mahogany Bailey, only slightly used, \$196.00; good fancy mahogany Jacob Doll Upright, \$210.00; Wing & Son, new, \$145.00; another Knabe, rosewood case, \$235.00; great big oak-cased Ludwig, \$183.00; splendid English mottled walnut case Kimball, colonial, equal to new, \$264.00; splendid mahogany cased exhibition-sized Lester, case somewhat marred, the \$675.00 style, for \$325.00; other uprights in good shape of more or less musical value at prices ranging from \$135.00 down to \$65.00. We want all of them out of the way. Pay as best suits your convenience.



**Here
Are
Organs**

Excellent used Parlor and Chapel Organs are being sold at less than half price now: An Estey, \$28.00; Sears-Roebuck, \$23.00; splendid Kimball, \$48.00; Mason & Hamlin, \$43.00; Newman Bros., \$38.00; solid oak-cased Kimball Cabinet style, \$64.00, and others too numerous to mention, all on payments of \$2.00, \$3.00 or \$4.00 per month.



The many fine Pianos---Grands, Uprights, Pianolas, Pianola Pianos and Orchestrelles---used in our glorious exposition in the Oregon, California, Massachusetts, Washington, Illinois, New York, Idaho, Maine, Oriental, Y.W.C.A., N. C. R. Co.'s, and other buildings, and in the homes and apartments of the commissioners and their families, in the success of whose social functions they have contributed no small share, are to be closed out at Eilers Piano House at once.

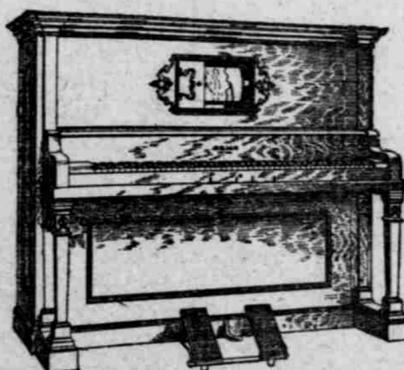


A glimpse of the Eilers Piano House down town Piano exhibition. Quite a number of these specially selected Pianos are still left for sale and are included in this general sacrifice.

Remember, there's no time to lose. The Pianos are here, the reductions genuine, and there will be hundreds of homes anxious to secure one of them. If you're coming, don't delay. Come, write or telephone at once.

EILERS PIANO HOUSE

RETAIL DEPT., 351 WASHINGTON ST.
"A QUARTER BLOCK OF FINE PIANOS"



The beautiful Pianola Piano used in the California building recitals. Pianola Pianos are sold at absolutely one price. This is the \$1000 style. Sale discount will be quoted only upon application at the store or by mail.



Several very fine and costly Baby Grands are contained in this sale. The fine Chickering in the Massachusetts building, the fine Chickering in the Oregon building, and the instruments in the American Inn, etc., etc., are included in this cut price sale. The first opportunity ever presented to purchase the most costly types of Chickering, Webers, Kimballs and other high-class grands, virtually new and strictly up to date, at reductions equal in several cases to almost one-half. Eilers Piano House.